

# UPS Supply Chain Solutions



Synchronizing supply chains with integrated services

## Consolidated Schedule

Contract #: GS-00F-0013S

Sep 27, 2006 – Sep 26, 2016

CR499: sub-SINs 874-1  
CR706: sub-SINs 874-501 sub-  
SINs 874-503



**Consolidated Federal Supply Schedule Price List**

**UPS Supply Chain Solutions**

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Contract: GS-00F-0013S

Period of Performance: September 27, 2006 — September 26, 2016

Corporate Contract SINS:

- CR499: sub-SIN 874-1 Consulting Services
- CR706: sub-SIN 874-501 Supply & Value Chain Management Services
- CR706: sub-SIN 874-503 Distribution & Transportation Logistics Services

All future price increases will be based upon Clause 552.216-70 Economic Price Adjustment.



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## UPS SCS Warehousing Service Rates

### CR706: SIN 874-503 Distribution and Transportation Logistics Services

UPS Supply Chain Solutions proposes the following rates for the initial 5-year base period. The rates below reflect charges for inbound handling, monthly storage and outbound handling for full pallets of pharmaceutical products and do not apply to non-racked floor space. All product segments must be palletized and racked, and will be stored in a UPS Supply Chain Solutions Healthcare facility.\* The Maximum Order Limit under this schedule is 100 pallet positions.

The pricing offered to the GSA for-Healthcare Pharmaceutical Warehousing Services, represents a 2% discount from the standard commercial rates and is the Most Favorable Pricing offered to any Customer. Further discounts and larger order sizes may be negotiated based on specific opportunity requirements. Annual rate increases will match COLA adjustments as determined by the Social Security Administration and published at [www.SSA.GOV/OACT/COLA](http://www.SSA.GOV/OACT/COLA) for the third quarter of the previous year through the third quarter of the current year.

Description	Product Segment	Rate
Pallets Inbound Handling	Class 2 Pharmaceuticals	\$15.51
Pallets Inbound Handling	Temperature Controlled 2 - 8C	\$11.38
Pallets Inbound Handling	Temperature Controlled 20 - 25C	\$11.38
Pallets Inbound Handling	Ambient - No-temperature Controls	\$11.35
Pallets Outbound Handling	Class 2 Pharmaceuticals	\$15.51
Pallets Outbound Handling	Temperature Controlled 2 - 8C	\$11.38
Pallets Outbound Handling	Temperature Controlled 20 - 25C	\$11.38
Pallets Outbound Handling	Ambient - No-temperature Controls	\$11.35
Pallets Monthly Storage	Class 2 Pharmaceuticals Storage	\$85.87
Pallets Monthly Storage	Temperature Controlled Storage 2 - 8C	\$50.68
Pallets Monthly Storage	Temperature Controlled Storage 20 - 25C	\$31.04
Pallets Monthly Storage	Ambient - No-temperature Controls Storage	\$20.69



The Warehousing Services offered will be provided at either of the following locations or another location that is mutually agreed to by the customer and UPS Supply Chain Solutions:

UPS Supply Chain Solutions  
222 Lakes Drive  
Newark, Delaware 19702

UPS Supply Chain Solutions  
1920 Outer Loop  
Louisville, KY 40219

UPS Supply Chain Solutions will supply warehousing services within 90 days of receipt, of an order.



## UPS SCS Consulting Services Labor Categories

An important element in our ability to guide customers in the strategic design and consult on business strategies/process improvements is continued hiring, training and retaining a team of industry-veteran consultants. Our expert analysis and sound, robust solutions are born of seasoned front-line experience in meeting the challenges of developing and implementing business process improvements.

UPS Supply Chain Solutions' labor categories represent the minimum qualifications for each category described below.

### Senior Vice President/Vice President

**General experience:** Possess at least five years industry management work experiences in business strategy functions and a minimum of three years as a partner or equivalent in a professional or strategy consulting firm.

**Functional responsibilities:** Balances the roles of business development, engagement management, leadership and relationship management. Responsible for identifying and closing multiple engagements, overseeing and approving proposals, including risk assessment, pricing and contract negotiations. Interfaces with the client on project specific issues.

**Minimum education:** B.S. or B.A degree. M.S. or M.B.A in a relevant discipline

### Solutions VP

**General experience:** Ten to fifteen years logistical experience in transportation, warehousing, or other related operations. Strong knowledge of work measurement, methods and procedures and plant layout in a distribution environment.

**Functional responsibilities:** Impacts the organization by leading the Solutions group in development of supply chain solutions that meet external customers' need and internal operational needs.

**Minimum education:** Bachelor's degree and Masters degree in Industrial Engineering, Operations Research or related engineering degree preferred or equivalent experience relevant to the job.

### Modeling Manager

**General experience:** At least five to eight years experience in consulting, supply chain systems design, project management, and experience in managing project teams.

**Functional responsibilities:** Possesses knowledge of supply chain systems and relationship of the flow of goods, information and funds in the supply chain. Analyzes customers' supply chain systems and recommends improvements.

**Minimum education:** Bachelor's degree in business administration, logistics, industrial engineering, finance or a related field.



## **Modeling Supervisor**

General experience: At least one to three years experience in consulting, supply chain systems design, logistics or related field.

Functional responsibilities: Completes various supply chain design projects complying with defined project objectives.

Minimum education: Bachelor's degree in industrial engineering, logistics or a related field. 1-3 years experience consulting, supply chain systems design, logistics or related field.

## **Solutions Manager**

General experience: Generally, fifteen years industrial engineering, solutions, and/or logistics experience in transportation, warehousing or other related supply chain areas.

Functional responsibilities: Solutions Manager oversees the solutions function for UPS Supply Chain Solutions, including development of effective supply chain solutions to meet customer needs.

Minimum education: Bachelor's degree in Industrial Engineering, Operations Research or related engineering degree.

## **Solutions Supervisor**

General experience: Three to five years industrial engineering/logistical experience in transportation, warehousing, or other related operations preferred.

Functional responsibilities: Analyzing customer data and developing optimal supply chain designs, transportation networks and distribution center processes. The analysis includes transportation, warehousing and inventory costs. Primary responsibilities include working with the client, project managers, and Business Development to identify customer business requirements.

Minimum education: Bachelor's degree (BA or BS) in Industrial Engineering, Operations Research, or related field.

## **Principal 3**

General experience: Five or more years of management work experience in at least one or more key business strategy areas.

Functional responsibilities: Creates proposals, while considering risk assessment, pricing structure and contractual obligations. Manages the day-to-day activities and reviews work products to ensure the project and deliverables meet customer requirements and expectations.

Minimum education: B.S. or B.A degree. M.S. or M.B.A in a relevant discipline (e.g. Business, Finance, Operations, Industrial Engineer, Information Technology)



## **Principal 2**

General experience: At least four years specific expertise in one or more key business strategies in addition to a minimum of two years senior consulting experience in a professional or strategy consulting firm.

Functional responsibilities: Leads project teams on multi-phased engagements. Develops business process improvements and/or business strategies, develops and delivers project work plans that business processes for client and identifies and deploys resources.

Minimum education: B.S. or B.A degree. M.S. or M.B.A in a relevant discipline (e.g. Business, Finance, Operations, Industrial Engineer, Information Technology)

## **Principal 1**

General experience: Three years specific expertise in one or more key business strategies plus, a minimum of one year senior consulting experience in a professional consulting firm.

Functional responsibilities: Leads project teams on multi-phased engagements. Supports development of business process improvements and/or business strategies, develops and delivers project work plans that streamline processes for clients and identifies and deploys resources.

Minimum education: B.S. or B.A degree. M.S. or M.B.A in a relevant discipline (e.g. Business, Finance, Operations, Industrial Engineer, Information Technology)



## UPS SCS Consulting Services Labor Rates

**CR499: SIN 874-1 Consulting Services**

**CR706: SIN 874-501 Supply and Value Chain Management Services**

UPS Supply Chain Solutions proposes the following rates for the initial 1 year base period. The daily rate below reflects a 9-hour workday. Hours worked in excess of the standard 9-hour workday will be billed at the same hourly rates set forth below.

UPS Supply Chain Solutions offers to the government the discounts described in the Standard Commercial practices below, from the standard commercial labor rates; these rates include the 0.75% Industrial Funding Fee. Given the project complexity, level of effort and mix of labor proposed to perform specific task being order, UPS Supply Chain Solutions will consider total firm-fixed pricing for engagements. It is anticipated that the projects for which the government would engage UPS Supply Chain Solutions, have funding approved prior to project commencement. Therefore payment upon satisfactory completion of an engagement is likely and would occur in a timely manner.

<b>Skill Category</b>	<b>Rate per Hour</b>	<b>Rate per Day</b>
Principal 1	\$187	\$1,683
Principal 2	\$217	\$1,953
Principal 3	\$316	\$2,844
VP/SVP	\$622	\$5,598
Solutions Supervisor	\$138	\$1,242
Solutions Manager	\$177	\$1,593
Modeling Supervisor	\$138	\$1,242
Modeling Manager	\$222	\$1,998
Solutions VP	\$316	\$2,844