GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is: http://www.GSAAdvantage.gov.

Schedule for – Multiple Award Schedule
Federal Supply Group: Professional Services

Contract Number: GS-00F-0014X

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov

Contract Period: June 15, 2021 – June 14, 2026

Contractor: Interos, Inc.
4040 Fairfax Drive, Suite 800
Arlington, VA 22203
(703) 677-3135
(703) 852-3974
www.interos.net
jbisceglie@interos.net

Business Size: Small

Contract Administrator: Jennifer Bisceglie

Pricelist current through modification #PS-0019 Effective 06/15/2021
CUSTOMER INFORMATION:

1a. Awarded Special Item Number(s):

<table>
<thead>
<tr>
<th>Special Item Number (SIN)</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611 / 541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>541614/SVC / 541614/SVCR</td>
<td>Supply and Value Chain Management</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See pricing on page 4

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education: See descriptions on page 5.

2. Maximum Order: $1,000,000

3. Minimum Order: $100

4. Geographic Coverage: Domestic and Overseas

5. Point of Production: Same as company address


7. Quantity Discount: None Offered

8. Prompt Payment Terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concession.

9. Foreign Items: None

10a. Time of Delivery: Specified on the Task Order

10b. Expedited Delivery: Consult with Contractor

10c. Overnight/2-Day Delivery: Consult with Contractor

10d. Urgent Requirements: Consult with Contractor

11. FOB Point: Destination

12a. Ordering Address: Same as company address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3

13. Payment Address: Same as company address

14. Warranty Provisions: Contractor’s standard commercial warranty
15. Export Packing Charges: N/A
16. Terms and conditions of rental, maintenance, and repair: N/A
17. Terms and conditions of installation: N/A
18a. Terms and conditions of repair parts: N/A
18b. Terms and conditions for any other services: N/A
19. List of service and distribution points: N/A
20. List of participating dealers: N/A
21. Preventive maintenance: N/A
22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found at www.interos.net. The EIT standards can be found at: www.Section508.gov/. N/A.
23. Unique Entity Identifier (UEI) Number: 18-8703388
24. Notification regarding registration in System for Award Management database: Registered
## GSA HOURLY RATES
### SINs 541611 & 541614SVC

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Minimum Education</th>
<th>Minimum Experience</th>
<th>Year 11 06/15/21 ~ 06/14/22</th>
<th>Year 12 06/15/22 ~ 06/14/23</th>
<th>Year 13 06/15/23 ~ 06/14/24</th>
<th>Year 14 06/15/24 ~ 06/14/25</th>
<th>Year 15 06/15/25 ~ 06/14/26</th>
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<tbody>
<tr>
<td>Business Transformation Program Manager</td>
<td>BA/BS</td>
<td>8</td>
<td>$221.16</td>
<td>$225.58</td>
<td>$230.09</td>
<td>$234.70</td>
<td>$239.39</td>
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<tr>
<td>Business Transformation Project Manager</td>
<td>BA/BS</td>
<td>7</td>
<td>$188.30</td>
<td>$192.07</td>
<td>$195.91</td>
<td>$199.83</td>
<td>$203.82</td>
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<tr>
<td>Business Transformation SME 3</td>
<td>BA/BS</td>
<td>12</td>
<td>$356.55</td>
<td>$363.68</td>
<td>$370.96</td>
<td>$378.38</td>
<td>$385.94</td>
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<tr>
<td>Business Transformation SME 2</td>
<td>BA/BS</td>
<td>8</td>
<td>$247.60</td>
<td>$252.55</td>
<td>$257.60</td>
<td>$262.76</td>
<td>$268.01</td>
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<tr>
<td>Business Transformation SME 1</td>
<td>BA/BS</td>
<td>5</td>
<td>$206.31</td>
<td>$210.43</td>
<td>$214.64</td>
<td>$218.94</td>
<td>$223.31</td>
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<tr>
<td>Business Integration Manager 3</td>
<td>BA/BS</td>
<td>10</td>
<td>$195.84</td>
<td>$199.76</td>
<td>$203.75</td>
<td>$207.83</td>
<td>$211.99</td>
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<td>Business Integration Manager 2</td>
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<td>$188.30</td>
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<td>$195.91</td>
<td>$199.83</td>
<td>$203.82</td>
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<tr>
<td>Business Integration Manager 1</td>
<td>BA/BS</td>
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<td>$156.01</td>
<td>$159.13</td>
<td>$162.31</td>
<td>$165.56</td>
<td>$168.87</td>
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<tr>
<td>Business Integration Consultant 4</td>
<td>BA/BS</td>
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<td>$168.90</td>
<td>$172.28</td>
<td>$175.73</td>
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<td>Business Integration Consultant 3</td>
<td>BA/BS</td>
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<td>$155.28</td>
<td>$158.38</td>
<td>$161.55</td>
<td>$164.78</td>
<td>$168.08</td>
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</tbody>
</table>

### The Service Contract Labor Standards (SCLS):

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule Solicitation and all services provided. While no specific labor categories have been identified for these SINs as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Labor Category Descriptions

Business Transformation Program Manager

**Functional Responsibility:** Works with the members of the client team responsible for a specific project or complex project element within a client engagement. In this role, the BTPM acts as the day-to-day project point of contact with client management in order to manage expectations and discuss issues and challenges. Accordingly, BTPM manages and facilitates several project teams to deliver high quality deliverables on time and within budget. Specifically, this involves, preparing and maintaining project plans, reviewing deliverables, and making presentations to clients. BTPMs directly supervise team positions. Responsibilities also include leveraging Interos best practice frameworks, their own industry expertise, and technical competence in order to support the overall design and implementation of customized best practice solutions.

**Minimum/General Experience:** 8 years of specialized experience. Specialized experience may include various engineering and scientific roles while in industry, project management responsibilities for large complex programs, best practice definition and implementation, facilitation, training, methodology development and deployment, process reengineering, change management, organizational development, advanced analysis and modeling, deployment of information technology, and management of personnel.

**Minimum Education:** Bachelor’s Degree required.

Business Transformation Project Manager

**Functional Responsibility:** Works with the members of the client team responsible for a complex project element within a client engagement. In this role, the BTROJM acts as the day-to-day project point of contact with team members in order to manage expectations and discuss issues and challenges. Accordingly, BTROJMs must be capable of managing and facilitating several project teams to deliver high quality deliverables on time and within budget. Specifically, this involves preparing and maintaining project plans, establishing project operating protocols, reviewing deliverables, and making presentations to clients. BTROJM will directly supervise Consultants and Analysts. Responsibilities also include leveraging Interos best practice frameworks, their own industry expertise, and technical competence in order to support the overall design and implementation of customized best practice solutions.

**Minimum General Experience:** 7 years of specialized experience. Specialized experience may include various engineering and scientific roles while in industry, project management responsibilities for large complex programs, best practice definition and implementation, facilitation, training, methodology development and deployment, process reengineering, change management, organizational development, advanced analysis and modeling, deployment of information technology, and management of personnel.

**Minimum Education:** Bachelor’s Degree required.

Business Transformation Manager Subject Matter Expert 3 (SME3)

**Functional Responsibility:** Possesses requisite knowledge and expertise so as to be recognized as expert in the field within the professional community. Provides technical, managerial, and administrative direction for problem definition, analysis, requirements development and implementation for Supply Chain, Logistics, and relevant commercial IT solutions area. Makes recommendations and advises on organization-wide improvements, optimization or maintenance efforts, in various specialties. Works with the members of the client team responsible for specific project deliverables. Facilitates the successful completion of deliverables across many client team members. Specifically, this involves analyzing problems, supporting the development of solutions and recommendations, developing procedures, building consensus with the client, managing client relations, providing technical direction, and developing and managing work plans. May include acting as the single point of daily client contact and project-based billable work, as required.
Minimum/General Experience: 12 years of specialized experience. Specialized experience may include various hands-on business process re-engineering roles while in industry, best practice definition and implementation, facilitation, training, methodology development and deployment, process reengineering, change management, organizational development, advanced analysis and modeling, deployment of information technology, and management of personnel.

Minimum Education: Bachelor’s Degree required.

Business Transformation Manager Subject Matter Expert 2 (SME2)

Functional Responsibility: Generally recognized as expert in the field within the professional community. Provides technical, managerial, and administrative direction for problem definition, analysis, requirements development and implementation in the subject matter area. Defines the problems and analyzes and develops plans and requirements in the subject matter area. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation in various specialties. May include acting as the single point of daily client contact and project-based billable work, as required.

Minimum/General Experience: 8 years of specialized experience. Specialized experience may include various hands-on business process re-engineering roles while in industry, best practice definition and implementation, facilitation, training, methodology development and deployment, process reengineering, change management, organizational development, advanced analysis and modeling, deployment of information technology, and management of personnel.

Minimum Education: Bachelor’s Degree required.

Business Transformation Manager Subject Matter Expert 1 (SME1)

Functional Responsibility: Generally recognized as expert in the field within the professional community. Develops requirements from a project’s inception to conclusion in the subject matter area. Assists other senior consultants with analysis, evaluation and the preparation of recommendations for improvements, optimization, development, and or maintenance efforts in various specialties.

Minimum/General Experience: 5 years of specialized experience. Specialized experience may include various hands-on business process re-engineering roles while in industry, best practice definition and implementation, facilitation, training, methodology development and deployment, process reengineering, change management, organizational development, advanced analysis and modeling, deployment of information technology, and management of personnel.

Minimum Education: Bachelor’s Degree required.

Business Integration Manager 3 (BIM3)

Functional Responsibility: In the role of account executive, the BIM3 works with the most senior members of the client organization to develop and structure strategies, organizations, and core business processes. Responsibilities include managing the overall client relationship, leading the Interos and client teams to achieve the agreed upon value proposition, and defining tailored solutions that include but are not limited to the following project areas: supply and value chain management, transportation and distribution, deployment logistics services, and management, organizational, and business improvement services.

Minimum/General Experience: 10 years of specialized experience. Specialized experience may include best practice definition and implementation, facilitation, training, methodology development and deployment, process reengineering, change management, organizational development, advanced analysis and modeling, deployment of information technology, and/or management of personnel.

Minimum Education: Bachelor’s Degree required.
Business Integration Manager 2 (BIM2)

Functional Responsibility: Works with the members of the client team responsible for a specific project or complex project element within a client engagement. In this role, the BIM2 acts as the day-to-day project point of contact with client management in order to manage expectations and discuss issues and challenges. Accordingly, BIM2 manages and facilitates several project teams to deliver high quality deliverables on time and within budget. Specifically, this involves preparing and maintaining project plans, reviewing deliverables, and making presentations to clients. BIM2 directly supervise Consultants and Analysts. Responsibilities also include leveraging Interos best practice frameworks, their own industry expertise, and technical competence in order to support the overall design and implementation of customized best practice solutions.

Minimum/General Experience: 6 years of specialized experience. Specialized experience may include various engineering and scientific roles while in industry, project management responsibilities for large complex programs, best practice definition and implementation, facilitation, training, methodology development and deployment, process reengineering, change management, organizational development, advanced analysis and modeling, deployment of information technology, and management of personnel.

Minimum Education: Bachelor’s Degree required.

Business Integration Manager 1 (BIM1)

Functional Responsibility: Works with the members of the client team responsible for a complex project element within a client engagement. In this role, the BIM1 acts as the day-to-day project point of contact with team members in order to manage expectations and discuss issues and challenges. Accordingly, BIM1 must be capable of managing and facilitating several project teams to deliver high quality deliverables on time and within budget. Specifically, this involves preparing and maintaining project plans, establishing project operating protocols, reviewing deliverables, and making presentations to clients. BIM1 will directly supervise Consultants and Analysts. Responsibilities also include leveraging Interos best practice frameworks, their own industry expertise, and technical competence in order to support the overall design and implementation of customized best practice solutions.

Minimum General Experience: 5 years of specialized experience. Specialized experience may include various engineering and scientific roles while in industry, project management responsibilities for large complex programs, best practice definition and implementation, facilitation, training, methodology development and deployment, process reengineering, change management, organizational development, advanced analysis and modeling, deployment of information technology, and management of personnel.

Minimum Education: Bachelor’s Degree required.

Business Integration Consultant 4 (BIC4)

Functional Responsibility: Possesses requisite knowledge and expertise so as to be recognized as expert in the field within the professional community. Provides supervision of process and functional design activities. Supervises functional requirements creation, development and testing of functional designs for business solution components and prototypes. Makes recommendations and advises on organization-wide improvements, optimization or maintenance efforts, in various specialties. Provides expert guidance to projects in industry and functional areas. Acts as senior client liaison and facilitates the successful completion of deliverables across many client team members. Specifically, this involves supervising application build, test, and deploy activities, planning and executing data conversion activities (e.g., test data), driving test planning and execution. May include acting as the single point of daily client contact and project-based billable work, as required.

Minimum Education and Experience. 10 years related experience, including 5 years experience directly related to the area of expertise.

Minimum Education: Bachelor’s Degree required.
**Business Integration Consultant 3 (BIC3)**

**Functional Responsibility:** Possesses requisite knowledge and expertise so as to be recognized as expert in the field within the professional community. Leads business process redesign teams in the development of new business process architectures. Assists in translating organizational vision and strategy into core human resource and business processes. Participates in quality reviews to ensure work complies with specified standards, develops team workplans, performs workflow analyses, defines business architecture design requirements, assists in project budget preparation. Facilitates the successful completion of deliverables across many client team members. Specifically, this involves analyzing problems, supporting the development of solutions and recommendations, developing procedures, building consensus with the client, managing client relations, providing technical direction, and developing and managing work plans. May include acting as the single point of daily client contact and project-based billable work, as required.

**Minimum Education and Experience.** 8 years related experience, including 5 years experience directly related to the area of expertise.

**Minimum Education:** Bachelor’s Degree required.

**Degree Substitution Equivalency**

<table>
<thead>
<tr>
<th>Equivalent Degree</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate’s</td>
<td>2 years relevant experience</td>
</tr>
<tr>
<td>Bachelor’s</td>
<td>Associate’s degree + 2 years relevant experience or 4 years relevant experience</td>
</tr>
<tr>
<td>Master’s</td>
<td>Bachelor’s plus 2 years relevant experience or Associate’s degree + 4 years relevant experience or 6 years relevant experience</td>
</tr>
<tr>
<td>PhD</td>
<td>Master’s + 2 years relevant experience, or Bachelor’s + 4 years relevant experience, or 8 years relevant experience</td>
</tr>
</tbody>
</table>