GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAAdvantage.gov.

SCHEDULE TITLE: MULTIPLE AWARD SCHEDULE
FSC GROUP: PROFESSIONAL SERVICES

CONTRACT NUMBER: GS-00F-0016Y
For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

CONTRACT PERIOD: FEBRUARY 24, 2022– FEBRUARY 23, 2027
CONTRACT CURRENT THRU Mod #PO-0030 EFFECTIVE 02/24/2022

CONTRACTOR: VERDI CONSULTING INC.
8521 LEESBURG PIKE, SUITE 210
TYSONS CORNER, VA 22182
WWW.VERDICONSULTING.NET

Point of Contact: David Levy
e-mail: dlevy@verdiconsulting.net
Tel: 703-584-7780
Fax: 703-584-7780

Business Size: Small Business
Woman Owned Business
Women Owned (WOSB & EDWOSB)
SBA Certified Small Disadvantaged Business
SBA Certified 8 (a) Firm

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a Awarded SIN(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>522310</td>
<td>Financial Advising, loan Servicing and Asset Management Services</td>
</tr>
<tr>
<td>541219</td>
<td>Budget and Financial Management Services</td>
</tr>
<tr>
<td>531210</td>
<td>Financial Asset Resolution Services</td>
</tr>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support</td>
</tr>
<tr>
<td></td>
<td>and Business Program and Project Management Services</td>
</tr>
<tr>
<td>54151S</td>
<td>Information Technology Professional Services</td>
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<tr>
<td>OLM</td>
<td>Order-Level Materials</td>
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</tbody>
</table>

1b Lowest Priced Item: N/A

1c Hourly Rates & Labor Category Descriptions: See Page 4

2 Maximum Order: SINs 522310, 531210, 541219 & 541611 - $1,000,000; SIN 54151S - $500,000; SIN OLM - $250,000

3 Minimum Order: $100

4 Geographic Coverage: Domestic

5 Point of Production: Same as company address

6 Discount: Government Net Prices (discounts already deducted.)

7 Quantity Discounts: 0.5% discount for orders at and above $500,000

8 Prompt Payment Terms: Net 30 days

9 Foreign Items: None

10 Time of Delivery:

   a. Normal: To Be Determined at the Task Order Level
   b. Expedited: Contact Contractor
   c. Overnight & 2-day delivery: Contact Contractor
   d. Urgent Requirements: Contact Contractor
11 FOB Point(s): Destination
12a Ordering Address: Same as Contractor address
12b Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.
13 Payment Address: Same as Contractor address
14 Warranty Provision: Standard Commercial Warranty Terms and Conditions
15 Export packing charges, if applicable: N/A
16 Terms and conditions of rental, maintenance, and repair (if applicable): N/A
17 Terms and conditions of installation (if applicable). N/A
18a Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). N/A
18b Terms and conditions for any other services (if applicable). N/A
19 List of service and distribution points (if applicable): N/A
20 List of participating dealers (if applicable): N/A
21 Preventive maintenance (if applicable): N/A
22a Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
22b Section 508 Compliance for EIT: N/A
23 Unique Entity ID: 118459325
24 Notification regarding registration in SAM database: Contractor has an Active Registration in the SAM database. (Cage: 3BAR2)
### Verdi Consulting - 5-year GSA Pricing

<table>
<thead>
<tr>
<th>SINs 522310, 541219, 531210, 541611</th>
<th>Year 11</th>
<th>Year 12</th>
<th>Year 13</th>
<th>Year 14</th>
<th>Year 15</th>
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<td>$95.47</td>
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### SIN 541515

| Project Management SME/PMO-07       | $266.30 | $271.68 | $277.17 | $282.77 | $288.48 |
| Senior Advisory/PMO-05              | $175.93 | $179.49 | $183.11 | $186.81 | $190.59 |
| Advisory/PMO-04                     | $149.37 | $152.38 | $155.46 | $158.60 | $161.81 |
| Intermediate/PMO-02                 | $108.86 | $111.05 | $113.30 | $115.59 | $117.92 |
| PMO SME/PMO-06                      | $221.48 | $225.95 | $230.51 | $235.17 | $239.92 |
| SME                                 | $206.51 | $210.68 | $214.94 | $219.28 | $223.71 |
| Consultant Level I                  | $94.93  | $96.85  | $98.80  | $100.80 | $102.84 |
| Partner Level I                     | $174.87 | $178.40 | $182.01 | $185.69 | $189.44 |
| Senior Manager                      | $89.47  | $91.28  | $93.12  | $95.00  | $96.92  |
| Statistician                        | $279.95 | $285.61 | $291.38 | $297.26 | $303.27 |
The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

LABOR CATEGORY DESCRIPTIONS

ACCOUNTANT

Minimum/General Experience:  6 years.

Functional Responsibility:  Responsible for major segments of the work performed under contract. Supervises and directs the efforts of the accountants in the performance of procedures specified in the project plan. Exercises supervisory control over field personnel and reviews work products prepared during the conduct of the work performed under contract for proper documentation. Summarizes the results of the work performed under contract for consideration by the Task Leader or Project Manager for inclusion in the draft report.

Minimum Education:  Bachelor’s Degree in Accounting or related field and CPA.

ACCOUNTING MANAGER

Minimum/General Experience:  10 years.

Functional Responsibility:  Serves as the Contractor counterpart to the Government program/technical manager. Manages moderate program/technical support operations potentially involving multiple projects/task orders and personnel at multiple locations. Organizes, directs, and coordinates planning and execution of all program/technical support activities. Shall have demonstrated ability to interface with management. Establishes and alters management structure as necessary to effectively direct program/technical support activities. Confers with appropriate Government management officials regarding the status of specific Contractor program/technical activities and problems, issues, or conflicts.
Minimum Education: Bachelor’s Degree in Accounting or related field and CPA.

AUDIT MANAGER

Minimum/General Experience: 6 years.

Functional Responsibility: Consults with Contracting Officer's Technical Representative (COTR) and other government project office personnel, as well as the Project Manager and other contractor personnel as required, to minimize costs and maximize efficiency in achieving requirements stated in the contract. Plans, organizes, and controls the overall activities of the task, i.e., task management, technical work, quality of work, schedule, and cost associated with various orders issued under the contract. Ensures that all activities conform with the terms and conditions of the contract and ordering procedures. Acts as liaison between the COTR, the Contracting Officer (CO), and project manager. Coordinates activities and seeks resolution of contractual and technical problems while working with the COTR, the CO, and other Government personnel.

Minimum Education: Bachelor’s Degree in Accounting or related field and CPA.

AUDITOR SENIOR

Minimum/General Experience: 6 years.

Functional Responsibility: Responsible for major segments of the work performed under contract. Supervises and directs the efforts of the accountants in the performance of procedures specified in the project plan. Exercises supervisory control over field personnel and reviews work products prepared during the conduct of the work performed under contract for proper documentation. Summarizes the results of the work performed under contract for consideration by the Task Leader or Project Manager for inclusion in the draft report.

Minimum Education: Bachelor’s Degree in Accounting, Economics, Business, Finance, Management, Operations Research or another applicable field.

SR. FINANCIAL SYSTEMS TECHNICAL ANALYST

Minimum/General Experience: 7 years.

Functional Responsibility: Reviews components of the overall system under the supervision of the Senior Systems Analyst. Formulates and recommends solutions to highly specialized problems requiring creative thinking for the development of efficient solutions to customer requirements. Prepares working papers and other documentation to support recommended changes to the existing system. Provides
technical direction to Junior Systems Analysts. Fields include Financial Management, Business Management, and IT.

**Minimum Education**: Bachelor’s Degree in Accounting, Economics, Business, Finance, Management, Operations Research, Computer Science, Engineering or another applicable field.

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**SR. FINANCIAL PROGRAM ANALYST**

**Minimum/General Experience**: 10 years.

**Functional Responsibility**: Performs system design and development. Supervises and provides technical guidance to Systems Analysts and Junior Systems Analysts. Formulates and implements solutions to complex and/or highly specialized problems requiring a high degree of technical expertise and creative thinking for the development of efficient solutions to complex customer requirements. Develops system improvement recommendations for review by the Project Manager. Fields include Financial Management, Business Management, and IT.

**Minimum Education**: Master’s Degree in Accounting, Economics, Business, Finance, Management, Operations Research, Computer Science, Engineering or another applicable field.

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**FINANCIAL SYSTEMS TECHNICAL ANALYST**

**Minimum/General Experience**: 6 years.

**Functional Responsibility**: Consults with Contracting Officer's Technical Representative (COTR) and other government project office personnel, as well as the Project Manager and other contractor personnel as required, to minimize costs and maximize efficiency in achieving requirements stated in the contract. Plans, organizes, and controls the overall activities of the task, i.e., task management, technical work, quality of work, schedule, and cost associated with various orders issued under the contract. Ensures that all activities conform with the terms and conditions of the contract and ordering procedures. Acts as liaison between the COTR, the Contracting Officer (CO), and project manager. Coordinates activities and seeks resolution of contractual and technical problems while working with the COTR, the CO, and other Government personnel. Fields include Financial Management, Business Management, and IT.

**Minimum Education**: Bachelor’s Degree in Accounting, Economics, Business, Finance, Management, Operations Research, Computer Science, Engineering or another applicable field.
## PROJECT MANAGER

**Minimum/General Experience:** 12 years (8 years or more in relevant field).

**Functional Responsibility:** Holds a recognized standing, has a thorough knowledge, and formal training in applicable field. Serves as program manager for large concurrent consulting and facilitation assignments. Assigns responsibilities to program/project management and team members and establishes priorities. Actively plans, directs, and monitors team’s performance in achieving program/project objectives. Ensures program/project deliverables are provided in accordance with contract requirements. Subject matter expert in one or more functional areas. Fields include Financial Management, Business Management, and IT.

**Minimum Education:** Bachelor’s Degree and Professional Project Management Certification.

## DEPUTY PROJECT MANAGER

**Minimum/General Experience:** 6 years.

**Functional Responsibility:** Serves as program manager for smaller concurrent consulting and facilitation assignments. Assigns responsibilities to program/project team members and establishes priorities. Actively plans, directs, and monitors team’s performance in achieving program/project objectives. Ensures program/project deliverables are provided in accordance with contract requirements. Subject matter expert in one or more functional areas. Fields include Financial Management, Business Management, and IT.

**Minimum Education:** Bachelor’s Degree.

## SENIOR ACCOUNTANT

**Minimum/General Experience:** 4 years.

**Functional Responsibility:** Performs the individual work plan tasks under the direct supervision of the Accounting Manager, or Deputy Account manager. Examines and analyzes accounting documents to verify accuracy of computations and uniform application of policies, procedures, and acceptable accounting standards. Prepares working papers and supporting documentation to demonstrate the results of procedures.

**Minimum Education:** Bachelor’s Degree in Accounting, Economics, Business, Finance, Management, Operations Research or another applicable field.

## STAFF ACCOUNTANT
Minimum/General Experience: 3 years.

Functional Responsibility: Performs as a group facilitator and analyst on client projects. Examines and analyzes accounting documents to verify accuracy of computations and uniform application of policies, procedures, and acceptable accounting standards. Prepares working papers and supporting documentation to demonstrate the results of procedures.

Minimum Education: Bachelor’s Degree in Accounting, Economics, Business, Finance, Management, Operations Research or another applicable field.

FINANCIAL ANALYST I

Minimum/General Experience: 1 year.

Functional Responsibility: Conducts cost analysis and trade-off studies, develops cost tracking procedures and tracks project expenditures, conducts feasibility and requirements analyses and develops life cycle cost estimates for new systems.

Minimum Education: Bachelor’s Degree

FINANCIAL ANALYST II

Minimum/General Experience: 3 years.

Functional Responsibility: Conducts cost analysis and trade-off studies, develops cost tracking procedures and tracks project expenditures, conducts feasibility and requirements analyses and develops life cycle cost estimates for new systems.

Minimum Education: Bachelor’s Degree

FINANCIAL ANALYST III

Minimum/General Experience: 5 years.

Functional Responsibility: Conducts cost analysis and trade-off studies, develops cost tracking procedures and tracks project expenditures, conducts feasibility and requirements analyses and develops life cycle cost estimates for new systems.

Minimum Education: Bachelor’s Degree
**FINANCIAL ANALYST IV**

**Minimum/General Experience:** 7 years.

**Functional Responsibility:** Conducts cost analysis and trade-off studies, develops cost tracking procedures and tracks project expenditures, conducts feasibility and requirements analyses and develops life cycle cost estimates for new systems.

**Minimum Education:** Bachelor’s Degree

**FINANCIAL ANALYST V**

**Minimum/General Experience:** 9 years.

**Functional Responsibility:** Conducts cost analysis and trade-off studies, develops cost tracking procedures and tracks project expenditures, conducts feasibility and requirements analyses and develops life cycle cost estimates for new systems.

**Minimum Education:** Bachelor’s Degree

**ACCOUNTING CLERK I**

**Minimum/General Experience:** 0 years.

**Functional Responsibility:** General experience in areas such as Accounts Payable, Invoicing and associated with the project being supported.

**Minimum Education:** H.S. Diploma

**ACCOUNTING CLERK II**

**Minimum/General Experience:** 2 years.

**Functional Responsibility:** General experience in areas such as Accounts Payable, Invoicing and associated with the project being supported.

**Minimum Education:** H.S. Diploma

**ACCOUNTING CLERK III**

**Minimum/General Experience:** 3 years.
**Functional Responsibility:** General experience in areas such as Accounts Payable, Invoicing and associated with the project being supported.

**Minimum Education:** H.S. Diploma

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**ACCOUNTING CLERK IV**

**Minimum/General Experience:** 5 years.

**Functional Responsibility:** General experience in areas such as Accounts Payable, Invoicing and associated with the project being supported.

**Minimum Education:** H.S. Diploma

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**PROJECT MANAGEMENT SME/PMO-07**

**Minimum/General Experience:** 20 years (12 years or more in relevant field).

**Functional Responsibility:** Provides technical, managerial, and administrative direction for problem definition, analysis, requirements development and implementation for complex to extremely complex systems in the subject matter area. Makes recommendations and advises on organization-wide system improvements, optimization or maintenance efforts in the following specialties: business process re-engineering, workflow and process automation, process improvement; quality control and management, information systems architecture, automation, risk management analysis, life-cycle management, life-cycle cost development methodologies, modeling and simulation projects. Demonstrates strong writing and oral communication skills.

**Minimum Education:** Master’s Degree in Accounting, Economics, Business, Finance, Management, Operations Research or other relevant field.

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**SENIOR ADVISORY/PMO-05**

**Minimum/General Experience:** Must have ten (10) years of overall work experience with relevant experience in a specialized business or technical discipline or area.

**Functional Responsibility:** Acts as Program Manager on daily basis on site with client. Develops requirements from a project's inception to its conclusion in the subject matter area for simple to moderately complex systems. Provides recommendations for proper implementation of programs and systems specifications in the following specialties: business process re-engineering, workflow and process automation, process improvement, quality control and
management, information systems architecture, automation, risk management analysis, life-cycle management, life-cycle cost, development methodologies, modeling and simulation projects. Works with minimal supervision with wide latitude for independent judgment.

**Minimum Education:** Bachelor’s degree in Economics, Business, Finance, Management, Operations or other related field.

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**ADVISORY/PMO-04**

**Minimum/General Experience:** Must have eight (8) years of overall work experience with relevant experience in a specialized business or technical discipline or area.

**Functional Responsibility:** Assists senior consultants with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development and/or maintenance efforts in the following specialties: business process re-engineering, workflow and process automation, process improvement, quality control and management; information systems architecture, automation, communications protocols, risk management/electronic analysis, software, life-cycle management, life-cycle cost, development methodologies, modeling and simulation projects. Requires moderate to little supervision with latitude for independent judgment.

**Minimum Education:** Bachelor’s degree in Economics, Business, Finance, Management, Operations or related field.

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**INTERMEDIATE/PMO-02**

**Minimum/General Experience:** Must have five (5) years of overall work experience with relevant experience in a specialized business or technical discipline or area.

**Functional Responsibility:** Assists senior consultants with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development and/or maintenance efforts in the following specialties: business process re-engineering, workflow and process automation, process improvement, quality control and management; information systems architecture, automation, communications protocols, risk management/electronic analysis, software, life-cycle management, life-cycle cost, development methodologies, modeling and simulation projects. Assists the PMO office in PMO Support, including meeting support. Requires moderate supervision.

**Minimum Education:** Bachelor’s degree in Economics, Business, Finance, Management, Operations, or related field.
PMO SME/PMO-06

Minimum/General Experience: Must have fifteen (15) years of overall work experience with relevant experience in a specialized business or technical discipline or area.

Functional Responsibility: Defines the problems and analyzes and develops plans and requirements in the subject matter area for moderately complex to complex systems. Coordinates and manages the preparation of analysis and evaluations. Provides recommendations for proper implementation of programs and systems specifications in the following specialties: business process re-engineering, workflow and process automation, process improvement, quality control and management, information systems architecture, automation, risk management analysis, life-cycle management, life-cycle cost, development methodologies, modeling and simulation projects. Acts as PMO Subject Matter Expert in all areas of Program Management, may supervise day to day operations. Assists in Quality Control. Works closely with Program leadership.

Minimum Education: Bachelor’s degree in Economics, Business, Finance, Management, Operations or related field.

SME

Minimum/General Experience: 7 years.

Functional Responsibility: Performs as a consultant in a highly specialized functional or technical area. Provides specific guidance reflecting detailed, expert knowledge of a specific area or function. Develops benchmarks, performs analyses and studies. Develops reports and makes presentations to management.

Minimum Education: Master's Degree in computer science, information systems, engineering, business, education, management sciences, human resources or other related discipline.

CONSULTANT LEVEL I

Minimum/General Experience: 2 years.

Functional Responsibility: Performs varied and difficult tasks under minimum supervision, conferring with supervisor on unusual matters. Assignments may be routine or may be broad in nature requiring originality and ingenuity. Provides technical knowledge and analysis of specific functional areas of expertise works under general supervision.

Minimum Education: Bachelor’s Degree
PARTNER LEVEL I

Minimum/General Experience: 3 years.

Functional Responsibility: Plan and ensure that goals and objectives are accomplished within funding and scheduling parameters.

Minimum Education: Bachelor’s Degree

SENIOR MANAGER

Minimum/General Experience: 8 years.

Functional Responsibility: Performs day-to-day management of overall contract support operations, possibly involving multiple project and groups of personnel at multiple locations. Organizes, directs and coordinates the planning and production of all contract support activities. Demonstrates written and oral communications skills. Has authority and responsibility to identify and commit resources required to support effort. Establishes and alters (as necessary) corporate management structure to direct effective contract support activities. Crafts and enforces quality control program.

Minimum Education: Master’s Degree

STATISTICIAN

Minimum/General Experience: 12 years.

Functional Responsibility: Perform professional statistical work such as (a) sampling, (b) collecting, computing, and analyzing statistical data and (c) applying statistical techniques such as measurement of central tendency, dispersion, skewness, sampling error, simple and multiple correlation, analysis of variance and tests of significance.

Minimum Education: Master’s Degree