

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

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Schedule for - Consolidated
Federal Supply Group: CORP Class:
Contract Number: GS-00F-0033L

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>
Contract Period: November 03, 1999 - November 02, 2019

Contractor: MorganFranklin Consulting, LLC
1753 Pinnacle Drive, Suite 1200
McLean, VA 22102 3853

Business Size: Large Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".

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Contract Administration: Eric Reicin

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

| Program | SIN | Recovery | SIN Description | Page Number |
|----------------|------------|-----------------|---|--------------------|
| IT | C132-51 | C132-51RC | Information Technology Professional Services | 4, 10, 11 |
| FABS | C520-1 | C520-1RC | Program Financial Advisor | 4, 5, 6, 7, 8 |
| | C520-13 | C520-13RC | Complementary Financial Management Services | 4, 5, 6, 7, 8 |
| | C520-15 | C520-15RC | Outsourcing Recurring Commercial Activities for Financial Management Services | 4, 5, 6, 7, 8 |
| | C520-2 | C520-2RC | Transaction Specialist | 4, 5, 6, 7, 8 |
| | C520-5 | C520-5RC | Loan Servicing & Asset Management | 4, 5, 6, 7, 8 |
| PES* | C871-1 | C871-1RC | Strategic Planning for Technology Programs/Activities | 4, 5, 12, 13 |
| | C871-2 | C871-2RC | Concept Development and Requirements Analysis | 4, 5, 12, 13 |
| | C871-3 | C871-3RC | System Design, Engineering and Integration | 4, 5, 12, 13 |
| | C871-4 | C871-4RC | Test and Evaluation | 4, 5, 12, 13 |
| | C871-5 | C871-5RC | Integrated Logistics Support | 4, 5, 12, 13 |
| | C871-6 | C871-6RC | Acquisition and Life Cycle Management | 4, 5, 12, 13 |

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|--------------|--------|----------|--|-------------|
| MOBIS | C874-1 | C874-1RC | Integrated Consulting Services | 4, 8, 9, 10 |
| | C874-7 | C874-7RC | Integrated Business Program Support Services | 4, 8, 9, 10 |

*NOTE: PES SINs C871-1 through C871-6 should be deleted from the contract via a contractor-initiated modification request, upon completion of the existing PES task orders. The latest task order completion date is scheduled to be 10/27/2016, for customer order HC1028-12-F-0007

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

| SIN Number | Labor Category | Hourly Rate |
|-------------------|-----------------------|--------------------|
| C874 1,7 | Program Manager I | \$ 105.56 |
| C520 1,2,5,13,15 | Sr. Associate I | \$ 102.45 |
| C132 51 | IT Systems Analyst | \$ 82.09 |
| C871 1,2,3,4,5,6 | Logistics Analyst III | \$ 61.50 |

- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See pages 5 through 13**
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** The geographic location for all labor categories is domestic delivery that includes 50 states, Washington D.C., and Puerto Rico
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** None Offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** N/A
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery: Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor

- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** N/A
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor’s standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.** Yes
25. **Data Universal Numbering System (DUNS) number:** 049003812
26. **Notification regarding registration in System for Award Management (SAM) database:** Registered
27. **Final Pricing:**
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

| Item | SIN | Awarded Labor Category | Site | Year 16, ending 11/2/15 | Year 17, 11/3/15 – 11/2/16 | Year 18, 11/3/16 – 11/2/17 | Year 19, 11/3/17 – 11/2/18 | Year 20, 11/3/18 – 11/2/19 |
|------|-------------------------------|---------------------------------------|------|-------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| 1 | C874 1,7 | Subject Matter Expert | Both | \$170.36 | \$173.26 | \$176.20 | \$179.20 | \$182.24 |
| 2 | C874 1,7 | Partner/Key Principal | Both | \$155.75 | \$158.40 | \$161.09 | \$163.83 | \$166.61 |
| 3 | C874 1,7 | Operations Research Analyst | Both | \$109.89 | \$111.76 | \$113.66 | \$115.59 | \$117.56 |
| 4 | C520 1,2,5,13,15 | Sr. Program Director/Program Director | Both | \$219.03 | \$222.75 | \$226.54 | \$230.39 | \$234.31 |
| 5 | C520 1,2,5,13,15 | Director | Both | \$194.69 | \$198.00 | \$201.37 | \$204.79 | \$208.27 |
| 6 | C520 1,2,5,13,15 | Sr. Manager II | Both | \$175.00 | \$177.98 | \$181.00 | \$184.08 | \$187.21 |
| 7 | C520 1,2,5,13,15 | Sr. Manager I | Both | \$170.36 | \$173.26 | \$176.20 | \$179.20 | \$182.24 |
| 8 | C520 1,2,5,13,15 | Manager I | Both | \$131.42 | \$133.65 | \$135.93 | \$138.24 | \$140.59 |
| 9 | C520 1,2,5,13,15 | Sr. Associate I | Both | \$102.45 | \$104.19 | \$105.96 | \$107.76 | \$109.60 |
| 10 | C520 1,2,5,13,15 | IT Audit Sr. Manager I | Both | \$173.39 | \$176.34 | \$179.34 | \$182.38 | \$185.48 |
| 11 | C520 1,2,5,13,15 | IT Audit Manager I | Both | \$146.73 | \$149.22 | \$151.76 | \$154.34 | \$156.97 |
| 12 | C520 1,2,5,13,15 | IT Audit Senior I | Both | \$119.98 | \$122.02 | \$124.09 | \$126.20 | \$128.35 |
| 13 | C132 51 | Senior IT Consultant | Both | \$147.17 | \$149.67 | \$152.22 | \$154.80 | \$157.44 |
| 14 | C132 51 | Network Engineer | Both | \$91.30 | \$92.85 | \$94.43 | \$96.04 | \$97.67 |
| 15 | C132 51 | IT Systems Analyst | Both | \$82.09 | \$83.49 | \$84.90 | \$86.35 | \$87.82 |
| 16 | C520 1,2,5,13,15/ C874 1,7 | Program Manager I | Both | \$105.56 | \$107.35 | \$109.18 | \$111.04 | \$112.92 |
| 17 | C520 1,2,5,13,15/ C874 1,7 | Program Manager II | Both | \$120.83 | \$122.88 | \$124.97 | \$127.10 | \$129.26 |
| 18 | C520 1,2,5,13,15/ C874 1,7 | Program Manager III | Both | \$145.15 | \$147.62 | \$150.13 | \$152.68 | \$155.27 |
| 19 | C520 1,2,5,13,15/ C874 1,7 | Program Manager IV | Both | \$156.39 | \$159.05 | \$161.75 | \$164.50 | \$167.30 |
| 20 | C520 1,2,5,13,15/ C874 1,7 | Program Manager V | Both | \$171.56 | \$174.48 | \$177.44 | \$180.46 | \$183.53 |
| 21 | C520 1,2,5,13,15/ C874 1,7 | Program Manager VI | Both | \$197.95 | \$201.32 | \$204.74 | \$208.22 | \$211.76 |
| 22 | C520 1,2,5,13,15/ C874 1,7 | Sr. Consultant I | Both | \$129.33 | \$131.53 | \$133.76 | \$136.04 | \$138.35 |
| 23 | C520 1,2,5,13,15/ C874 1,7 | Sr. Consultant II | Both | \$147.46 | \$149.97 | \$152.52 | \$155.11 | \$157.75 |
| 24 | C520 1,2,5,13,15/ C874 1,7 | Sr. Consultant III | Both | \$183.58 | \$186.70 | \$189.87 | \$193.10 | \$196.39 |
| 25 | C520 1,2,5,13,15/ C874 1,7 | Sr. Consultant IV | Both | \$203.22 | \$206.67 | \$210.19 | \$213.76 | \$217.40 |
| 26 | C520 1,2,5,13,15/ C874 1,7 | Sr. Consultant V | Both | \$283.45 | \$288.27 | \$293.17 | \$298.15 | \$303.22 |
| 27 | C520 1,2,5,13,15/ C874 1,7 | Sr. Consultant VI | Both | \$342.93 | \$348.76 | \$354.69 | \$360.72 | \$366.85 |
| 28 | C520 1,2,5,13,15/C874 1,7 | Sr. Financial Analyst I | Both | \$114.18 | \$116.12 | \$118.10 | \$120.10 | \$122.14 |
| 29 | C520 1,2,5,13,15/C874 1,7 | Sr. Financial Analyst II | Both | \$134.40 | \$136.68 | \$139.01 | \$141.37 | \$143.77 |
| 30 | C520 1,2,5,13,15/C874 1,7 | Sr. Financial Analyst III | Both | \$142.18 | \$144.60 | \$147.06 | \$149.56 | \$152.10 |
| 31 | C520 1,2,5,13,15/C874 1,7 | Sr. Financial Analyst IV | Both | \$145.15 | \$147.62 | \$150.13 | \$152.68 | \$155.27 |
| 32 | C520 1,2,5,13,15/C874 1,7 | Sr. Financial Analyst V | Both | \$164.96 | \$167.76 | \$170.62 | \$173.52 | \$176.47 |
| 33 | C520 1,2,5,13,15/C874 1,7 | Sr. Financial Analyst VI | Both | \$178.14 | \$181.17 | \$184.25 | \$187.38 | \$190.57 |

The following labor categories are reserved for existing task orders:

| Item | SIN | Awarded Labor Category | Site | Year 16, ending 11/2/15 | Year 17, 11/3/15 – 11/2/16 | Year 18, 11/3/16 – 11/2/17 | Year 19, 11/3/17 – 11/2/18 | Year 20, 11/3/18 – 11/2/19 |
|------|------------------|----------------------------|------|-------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| 34 | C871 1,2,3,4,5,6 | Engineer/Systems Analyst V | Both | \$88.23 | \$88.23 | \$88.23 | \$88.23 | \$88.23 |

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|----|------------------|--------------------------|------|----------|----------|----------|----------|----------|
| 35 | C871 1,2,3,4,5,6 | Logistics Analyst III | Both | \$61.50 | \$61.50 | \$61.50 | \$61.50 | \$61.50 |
| 36 | C871 1,2,3,4,5,6 | Logistics Analyst IV | Both | \$64.88 | \$64.88 | \$64.88 | \$64.88 | \$64.88 |
| 37 | C871 1,2,3,4,5,6 | Sr. Engineer/Analyst II | Both | \$118.81 | \$118.81 | \$118.81 | \$118.81 | \$118.81 |
| 38 | C871 1,2,3,4,5,6 | Sr. Engineer/Analyst III | Both | \$123.03 | \$123.03 | \$123.03 | \$123.03 | \$123.03 |
| 39 | C871 1,2,3,4,5,6 | Sr. Engineer/Analyst IV | Both | \$153.78 | \$153.78 | \$153.78 | \$153.78 | \$153.78 |
| 40 | C871 1,2,3,4,5,6 | Sr. Engineer/Analyst V | Both | \$160.18 | \$160.18 | \$160.18 | \$160.18 | \$160.18 |
| 41 | C871 1,2,3,4,5,6 | Sr. Engineer/Analyst VI | Both | \$179.93 | \$179.93 | \$179.93 | \$179.93 | \$179.93 |
| 42 | C871 1,2,3,4,5,6 | Technician V | Both | \$69.90 | \$69.90 | \$69.90 | \$69.90 | \$69.90 |
| 43 | C871 1,2,3,4,5,6 | Technician VI | Both | \$76.00 | \$76.00 | \$76.00 | \$76.00 | \$76.00 |
| 44 | C132 51 | Program Manager | Both | \$134.86 | \$134.86 | \$134.86 | \$134.86 | \$134.86 |
| 45 | C132 51 | Sr. Engineer | Both | \$118.45 | \$118.45 | \$118.45 | \$118.45 | \$118.45 |

Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Consolidated Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

MorganFranklin Labor Categories

| Financial and Business Solutions (FABS) | | | | |
|---|-----------------------------|-----|------------|--|
| * For all categories: Five (5) years of experience in a related field may be substituted for the Bachelor's degree requirement. | | | | |
| Labor Category | Education | and | Experience | |
| Sr. Program Director/ Program Director | BS or BA or equivalent * | and | 10 Years | |
| Has overall responsibility for projects and programs. Serves as Client Customer Relationship Manager. Manages communications with the client, prepares project plans, coordinates activities, supervises project reports, resources and training of personnel. Monitors project performance, controls project or program scope and budget. Directs program development from inception to deployment. Manages funds and resources using complex reporting mechanisms. Possesses capability to manage multi-task contracts and/or subcontracts of various types and complexity. | | | | |
| Director | BS or BA or equivalent * | and | 9 Years | |
| Responsible for leading multiple teams of professionals. Directs the work of senior manager, manager, senior and staff. Reviews working papers and reports for accuracy and completeness. Organizes and directs overall engagement performance. Ensures that goals and objectives are accomplished within prescribed time frame and budget. Participates in project meetings to resolve issues through application of available resources or experience gained on other projects. Ensures compliance with policies and professional standards. | | | | |
| Senior Manager II | BS or BA or equivalent * | and | 8 Years | |
| Directs the work of manager, senior and staff. Reviews working papers and reports for accuracy and completeness. Leads teams performing a broad range of tasks on large, complex engagements. Possesses demonstrated advanced technical and managerial skills. Fully knowledgeable and experienced in all aspects of a program or functional area. | | | | |

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|---|--------------------------|-----|---------|--|
| Plans, develops, or supports programs/projects; establishes objectives and requirements; adapts and applies applicable technical, administrative, financial and business processes and procedures; develops budgets; develops program/project standards and schedules; monitors outside resources; coordinates and reviews work of assigned staff. Reviews/oversees preparation of all related documentation, conducts reviews, technical interchange meetings, etc. Works independently under general guidelines or objectives and directly participates and coordinates with the highest echelons and authority on all aspects pertinent to the successful implementation of the program or functional area. | | | | |
| Senior Manager I | BS or BA or equivalent * | and | 7 Years | |
| Directs the work of manager and staff. Reviews working papers and reports for accuracy and completeness. Plans, organizes, executes, controls and performs project work efforts to result in successful delivery of professional services. Manages project teams. Provides on-site quality control, monitors engagement budget, plans and assigns workload to project team. Liaison between project and Customer Relationship Manager. | | | | |
| Manager I | BS or BA or equivalent * | and | 5 Years | |
| Directs the work of senior and staff auditors. Reviews working papers and reports for accuracy and completeness. Is regularly assigned on engagements in a managerial capacity. Manages team dedicated to customizing solutions, ensuring the satisfaction of client requirements. Interfaces with clients on a regular basis and reviews the services provided for completeness and adherence to client requirements and policies. Prepares documentation, reports and other deliverables for client approval. Assigns specific work tasks to more junior staff. Participates in planning of engagement and is responsible for all tasks delegated by senior managers. Supports team in implementation and acceptance process. Ensures that deliverables are in compliance with statement of work. | | | | |
| Sr. Associate I | BS or BA or equivalent * | and | 2 Years | |
| Is regularly assigned on engagements in the capacity of a senior. Demonstrated in-depth knowledge of and analytical skill related to business and finance. Serves as a functional/technical expert in the development of large, complex task order deliverables. Implements financial management processes to support the total requirements as well as to provide for and support present and future cross-functional/technical requirements and interfaces. Analytically and systematically evaluates problems related to organizational, planning and workflow issues. Implements appropriate corrective action. | | | | |
| IT Audit Sr. Manager I | BS or BA or equivalent * | and | 7 Years | |
| Exercises supervisory control over field personnel and performs preliminary quality assurance of audit findings. Reviews work products prepared during the conduct of the audit for proper documentation. Ensures that all activities conform to the terms and conditions of the contract and ordering procedures set forth by ordering activity. | | | | |
| IT Audit Manager I | BS or BA or equivalent * | and | 5 Years | |
| Directs the work of senior and staff. Reviews working papers and reports for accuracy and completeness. Reviews working papers, financial statements and reports for accuracy and completeness. Conducts discussions with clients about the results of the work performed. Directs senior and junior auditors. Reviews work plans and programs. Monitors assignment completion within budgeted time and delivery commitments. Tracks progress of engagements and troubleshoots accounting, auditing and reporting problems as they arise. | | | | |
| IT Audit Senior I | BS or BA or equivalent * | and | 2 Years | |
| Will assist audit senior II in work on engagements. May be assigned as an in-charge auditor for less complex assignments and audit engagements. Independently perform portions of an audit as directed by senior staff. Participates in reviews of business processes and controls. Will be required to make recommendations to management. Summarizes the results of the audit review or accounting project for consideration by senior staff. | | | | |

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|--|---------------------------------|------------|-------------------------------|--|
| Program Manager | BS or BA or equivalent * | and | Specialized Experience | |
| Serves as the Contractor counterpart to the Government contracting officer and program/technical manager. Manages substantial contract support operations involving multiple projects/task orders and personnel at diverse locations. Organizes, directs and coordinates planning and execution of all contract support activities. Shall demonstrate communications skills with all levels of management. Establishes and alters (as necessary) management structure to effectively direct contract support activities. Meets and confers with Government management officials regarding the status of specific Contract procurement activities and problems, issues, or conflicts regarding resolution. Shall be capable of negotiating and making binding decisions for the company. Responsible for management of funds and personnel and ensures all required resources are available for program implementation. | | | | |
| Program Manager I | BS or BA or equivalent * | and | 2 years | |
| Program Manager II | BS or BA or equivalent * | and | 4 years | |
| Program Manager III | BS or BA or equivalent * | and | 6 years | |
| Program Manager IV | BS or BA or equivalent * | and | 8 years | |
| Program Manager V | BS or BA or equivalent * | and | 10 years | |
| Program Manager VI | BS or BA or equivalent * | and | 12 years | |
| | | | | |
| Senior Consultant | BS or BA or equivalent * | and | General experience | |
| Plans, organizes, directs and conducts tasks in problem areas. The problems are difficult to define and may require novel approaches and the use of sophisticated techniques. Has moderately extensive technical responsibility for interpreting, organizing, executing and coordinating assignments. Keeps abreast of new methodologies, databases and tools. Makes technical decisions which are considered authoritative, and which demonstrate mature judgment in anticipating and solving complex problems. Work requires the technical capability to assess the cost and schedule implications of existing and projected technological advances, as well as the ability to evaluate the impact of new and innovative acquisition strategies. | | | | |
| Sr. Consultant I | BS or BA or equivalent * | and | 2 years | |
| Sr. Consultant II | BS or BA or equivalent * | and | 4 years | |
| Sr. Consultant III | BS or BA or equivalent * | and | 6 years | |
| Sr. Consultant IV | BS or BA or equivalent * | and | 8 years | |
| Sr. Consultant V | BS or BA or equivalent * | and | 10 years | |
| Sr. Consultant VI | BS or BA or equivalent * | and | 12 years | |
| | | | | |
| Sr. Financial Analyst | BS or BA or equivalent * | and | General experience | |
| Conducts cost analysis and trade-off studies, develops cost tracking procedures and tracks project expenditures, conducts feasibility and requirements analyses and develops life cycle cost estimates for new systems. | | | | |
| Sr. Financial Analyst I | BS or BA or equivalent * | and | 2 years | |
| Sr. Financial Analyst II | BS or BA or equivalent * | and | 4 years | |

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|---------------------------|--------------------------|-----|----------|--|
| Sr. Financial Analyst III | BS or BA or equivalent * | and | 6 years | |
| Sr. Financial Analyst IV | BS or BA or equivalent * | and | 8 years | |
| Sr. Financial Analyst V | BS or BA or equivalent * | and | 10 years | |
| Sr. Financial Analyst VI | BS or BA or equivalent * | and | 12 years | |
| | | | | |

| Mission Oriented Business Integrated Services (MOBIS) | | | | |
|--|-------------------------------|------------|-------------------------------|--|
| Labor Category | Education | | Experience | |
| Subject Matter Expert | Master's Degree | or | 6 Years | |
| Performs as a consultant in a highly specialized functional or technical area. Provides specific technical and/or functional guidance reflecting detailed, expert knowledge of a specific area or function. Develops benchmarks and performs analyses and studies. Develops reports and makes presentations to management. | | | | |
| | | | | |
| Partner/ Key Principal | Master's Degree | or | 10 Years | |
| Senior corporate manager responsible for overall direction, coordination and evaluation of major business units. Provides high-level expert guidance and expertise to single or multiple projects. Manages complex organizations and teams by integrating skills into client-focused, performance-based organizational solutions. Provides management, organizational and business improvement services to include business strategy planning, policy analysis, organizational design, cost-benefit analysis, change management and business/organizational transformation solutions. | | | | |
| | | | | |
| Operations Research Analyst | BS or BA or equivalent | Or | 5 Years | |
| Researches and analyzes operational data to perform management and organizational assessments. Compiles data and develops information for use by organizations, management teams and leaders. Provides operation, process and procedural appraisals to prepare materials for constructing customized workshops and training exercises. Develops customized organizational development, planning and team-building tools. Prepares and conducts surveys, analyzes survey data and develops trend information. Utilizing modeling techniques simulates complex operational environments and proposed changes to operational environments to evaluate performance attributes. | | | | |
| | | | | |
| Program Manager | BS or BA or equivalent | and | Specialized Experience | |
| Serves as the Contractor counterpart to the Government contracting officer and program/technical manager. Manages substantial contract support operations involving multiple projects/task orders and personnel at diverse locations. Organizes, directs and coordinates planning and execution of all contract support activities. Shall demonstrate communications skills with all levels of management. Establishes and alters (as necessary) management structure to effectively direct contract support activities. Meets and confers with Government management officials regarding the status of specific Contract procurement activities and problems, issues, or conflicts regarding resolution. Shall be capable of negotiating and making binding decisions for the company. Responsible for management of funds and personnel and ensures all required resources are available for program implementation. | | | | |
| Program Manager I | BS or BA or equivalent | and | 2 years | |
| Program Manager II | BS or BA or equivalent | and | 4 years | |
| Program Manager III | BS or BA or equivalent | and | 6 years | |
| Program Manager IV | BS or BA or equivalent | and | 8 years | |

| | | | | |
|--|-------------------------------|------------|---------------------------|--|
| Program Manager V | BS or BA or equivalent | and | 10 years | |
| Program Manager VI | BS or BA or equivalent | and | 12 years | |
| | | | | |
| Senior Consultant | BS or BA or equivalent | and | General experience | |
| Plans, organizes, directs and conducts tasks in problem areas. The problems are difficult to define and may require novel approaches and the use of sophisticated techniques. Has moderately extensive technical responsibility for interpreting, organizing, executing and coordinating assignments. Keeps abreast of new methodologies, databases and tools. Makes technical decisions which are considered authoritative, and which demonstrate mature judgment in anticipating and solving complex problems. Work requires the technical capability to assess the cost and schedule implications of existing and projected technological advances, as well as the ability to evaluate the impact of new and innovative acquisition strategies. | | | | |
| Sr. Consultant I | BS or BA or equivalent | and | 2 years | |
| Sr. Consultant II | BS or BA or equivalent | and | 4 years | |
| Sr. Consultant III | BS or BA or equivalent | and | 6 years | |
| Sr. Consultant IV | BS or BA or equivalent | and | 8 years | |
| Sr. Consultant V | BS or BA or equivalent | and | 10 years | |
| Sr. Consultant VI | BS or BA or equivalent | and | 12 years | |
| | | | | |
| Sr. Financial Analyst | BS or BA or equivalent | and | General experience | |
| Conducts cost analysis and trade-off studies, develops cost tracking procedures and tracks project expenditures, conducts feasibility and requirements analyses and develops life cycle cost estimates for new systems. | | | | |
| Sr. Financial Analyst I | BS or BA or equivalent | and | 2 years | |
| Sr. Financial Analyst II | BS or BA or equivalent | and | 4 years | |
| Sr. Financial Analyst III | BS or BA or equivalent | and | 6 years | |
| Sr. Financial Analyst IV | BS or BA or equivalent | and | 8 years | |
| Sr. Financial Analyst V | BS or BA or equivalent | and | 10 years | |
| Sr. Financial Analyst VI | BS or BA or equivalent | and | 12 years | |
| | | | | |

| IT Schedule 70 | | | | |
|---|------------------------|--|------------|--|
| Labor Category | Education | | Experience | |
| Senior IT Consultant | BS or BA or equivalent | | 7 Years | |
| Develops analytical and computational techniques and methodology for problem solutions. Performs enterprise-wide strategic systems planning, business information planning and analysis. Performs process and data modeling in support of the planning and analysis efforts using both manual and automated tools. Applies reverse engineering and reengineering disciplines to develop migration strategic and planning documents. Manages the implementation of | | | | |

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|---|------------------------|--|---------|--|
| information and engineering projects and experience in Systems analysis, design and programming using appropriate tools and methods. Demonstrated experience in the client/server environment. Provides guidance to customers to determine, require, or assist in determining customers' requirements. | | | | |
| | | | | |
| Network Engineer | BS or BA or equivalent | | 5 Years | |
| Responsible for the design, acquisition, installation, maintenance and usage of the organization's local and wide area networks. Manages network performance and maintains network security. Ensures that security procedures are implemented and enforced. Installs all network software. Evaluates, develops and maintains telecommunications systems. Troubleshoots network problems. Establishes and implements network policies, procedures and standards and ensures their conformance with information systems and organization objectives. Trains users on network operation. | | | | |
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| IT Systems Analyst | BS or BA or equivalent | | 0 | |
| Analyzes and develops IT systems possessing a wide range of capabilities, including numerous engineering, business and records management functions. Develops plans for automated information systems from project inception to conclusion. Analyzes user interfaces, maintains hardware and software performance tuning, analyzes workload and computer usage, maintains interfaces with outside systems, analyzes downtimes, analyzes proposed system modifications, upgrades and new COTS. | | | | |
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NOTE: Upon completion of existing PES and IT70 task orders, the following twelve (12) associated PES/IT70 labor categories should be deleted from the contract via a contractor-initiated modification request. The latest PES task order completion date is scheduled to be 10/27/2016, for customer order HC1028-12-F-0007. The latest IT70 task order completion date is scheduled to be 09/30/2015, for customer order HC1047-15-F-0021.

| Professional Engineering Services (PES) | | | | |
|--|---|-----------|--------------------------------------|--|
| Labor Category | Education | | Experience | |
| Engineer/Systems Analyst | BS in Engineering, Physics or Computer Science | | 6 years of general experience | |
| Applies hardware, software and standards engineering skills in the analysis, specification, development, integration and acquisition of systems. Plans and performs engineering research, design development and other assignments in conformance with design, engineering and customer specifications. Evaluates and recommends COTS applications and methodologies that can be acquired to provide interoperable, portable and scalable engineering solutions. Performs analysis and validation of reusable system components to ensure the integration of these components into interoperable system designs. Plans installations, transitions and cutover of system components and capabilities. Ensures maintenance of systems. Coordinates requirements with users and suppliers. Provides support on all phases of analysis, design, testing and implementation of systems. | | | | |
| Engineer/Analyst V | BS or equivalent | or | 10 Years | |
| Logistics Analyst | BS or BA in Business-related field | or | 6 years of general experience | |
| Provides maintenance, inventory storage, cataloging, property use and material coordination through technical supply management, provisioning, data analysis, report preparation and integrated logistic support. Maintains logistical databases and material lists and supports the Project Manager in developing Integrate Logistics Support. | | | | |
| Logistics Analyst III | BS or BA or equivalent | and | 6 years | |
| Logistics Analyst IV | BS or BA or equivalent | and | 8 years | |
| Senior Engineer/Analyst | BS in engineering, physics or CS | or | 6 years of general experience | |
| Applies hardware, software and standards engineering skills in the analysis, specification, development, integration and acquisition of systems. Plans and performs engineering research, design development and other assignments in conformance with design, engineering and customer specifications. Evaluates and recommends COTS applications and methodologies that can be acquired to provide interoperable, portable and scalable engineering solutions. Performs analysis and validation of reusable system components to ensure the integration of these components into interoperable system designs. Supervises team of engineers and technicians and responsible for engineering projects of a higher complexity and importance. | | | | |
| Sr. Engineer/Analyst II | BS or equivalent | and | 4 years | |
| Sr. Engineer/Analyst III | BS or equivalent | and | 6 years | |
| Sr. Engineer/Analyst IV | BS or equivalent | and | 8 years | |
| Sr. Engineer/Analyst V | BS or equivalent | and | 10 years | |
| Sr. Engineer/Analyst VI | BS or equivalent | and | 12 years | |
| Technician | Associate degree in CS, electronics technology, or HS plus completion of an electronic trade school or Military electronics school | | | |
| Maintains, troubleshoots and repairs analog and/or digital electronics and communications equipment. Assists in the design, analysis, specification, development and integration of systems, performs tests and evaluations, and develops test procedures and reports documenting the results of tests. Assists in the development of preventive and repair procedures to provide life cycle support efforts. | | | | |

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| Technician V | above | and | 9 years | |
| Technician VI | above | and | 10 years | |

| IT Schedule 70 | | | | |
|--|------------------------|-----|-------------------|--|
| Labor Category | Education | | Experience | |
| Program Manager | BS or BA or equivalent | and | 6 years | |
| Oversees the operational planning, establishment, execution and evaluation of a multifaceted program/project typically consisting of a set of closely related subprograms or associated activities. Oversees fiscal, operational, administrative and human resources management of the program, seeks and develops outside funding sources, serves as principal point of representation and liaison with external constituencies on operational matters, and provides day-to-day technical/professional guidance and leadership as appropriate to the area of expertise. | | | | |
| Senior Engineer | BS or BA or equivalent | and | 6 years | |
| Identifies and corrects problems within existing software, design/implementation of new systems and enhancement of existing applications. Participates in analysis, design and new construction of next-generation IT applications. Responsible for understanding the needs of the customers and the realities of commercially available IT products and creating requirements that will allow implementation by the development team and COTS products. Experience as a systems engineer and/or a software developer on one or more OSS (Operational Software Systems) is preferred. Must have solid technical background with a focus on software and systems. General knowledge of telecommunications (i.e., TCP/IP, OIS/CMIP/X25), computer languages (–i.e., C++, SQL, V/Basic), operating systems (i.e., Windows, NT, UNIX), database/DBMS (–i.e., Oracle, Access, Sybase) and applications (i.e., Tivoli, PeopleSoft, etc.) is required. General knowledge of how customers use IT solutions. | | | | |