



Financial & Realty Services, LLC

Federal Supply Service, Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage
<http://www.GSAAdvantage.gov>.

| Special Items Number | | |
|----------------------|------------|--|
| C874 7: | C874 7RC | Program and Project Management Services |
| C874 501: | C874 501RC | Supply & Value Chain Management |
| C874 503: | C874 503RC | Distribution & Transportation Logistics Services |
| C874 504: | C874 504RC | Deployment Logistics Services |

Schedule Title: MOBIS & LOGWORLD

Contract Option Period I: April 15, 2007 through April 14 2012

DUNS Number: 62-365-3219

Contractor Information:

Financial & Realty Services, LLC
1110 Bonifant Street, Suite 301
Silver Spring, MD 20910

Phone: 301-650-9112
Fax: 301-650-9117
Email: clauderegory@frsllc.com
Website: www.frsllc.com

Contract Administration:

Financial & Realty Services, LLC
Claude Gregory, Managing Principal
Phone: 301-755-0081
Fax: 301-650-0026
Email: claudegregory@frsllc.com

Business Size: Small

1. Labor Category and Awarded Prices.
2. Single order: **\$1,000,000.00**
3. Minimum order: \$100.00
4. Geographic coverage: Domestic
5. Quantity discounts: Yes
8. Prompt payment terms: **.25% - 15 Days; Net 30 Days**
Does not apply to credit card payments!
9. Government purchase cards. Accepted up to \$2,500.00
10. Foreign items: N/A
11. Time of delivery: As specified by ordering agency on each task order.
13. Ordering address: Same as contractor's address
14. Payment address: Same as contractor's address
15. Warranty provision: N/A
16. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants.
24. Contractor is registered in Central Contractor Registration (CCR) database.
25. Purchase of Incidental, Non-Schedule Items: For administrative convenience, open market, (non-contract) items may be added to a Federal Supply Blanket Purchase Agreement (BPA) or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the ordering activity for the open market (non-contract) items.

MOBIS PROFESSIONAL EMPLOYEES STAFF

The following describes the qualification requirements and duties for many of the disciplines, which may be required under this contract. FRS will ensure that employees performing work under this contract have the necessary training and experience in order to efficiently and effectively perform the work. FRS management and employees may be required to obtain or pass varying levels of security clearances in the performance of task orders issued under this contract.

(a) The following disciplines are used to perform services under this contract.

Principal: The principal is the Contractor representative responsible for formulating the Task Order pricing and negotiating with the Government. He is responsible for the contract administration and employees assigned to the various tasks. The principal shall work closely with the COR during the life of the projects. The Principal will be responsible for each task, and for the timeliness and quality of services under all Task Orders issued against this contract.

Program Manager (PM): Task leader experience in planning, evaluating, directing, controlling, analyzing and coordinating complex cross-functional projects and programs. Supervise Project Managers and other support personnel. Develop and execute complex technical tasks, applies problem solving methodologies and principles, interface with Government and contractor personnel and effectively manage multi-million dollar budgets.

Senior Project Manager/Specialist (SPS): Applies best practice subject matter expertise to investigate, analyze, plan, design, develop, implement, test, or evaluate strategic programs. Reviews and prepares analysis reports, change proposals, and other related documentation. Applies proven principles to perform functions such as design, configuration management, and quality assurance testing. May assist with development of project plans, justifications, guidelines, and controls. Experience reflects knowledge and competence in the management of programs that involved organizationally and geographically dispersed elements.

Senior Program Analyst (SPA): Plan, organize, and direct the efforts of a group of analysts. Will apply subject matter expertise to investigate, analyze, plan, develop, and evaluate professional or technical work in cost analysis, budgeting, scheduling, performance measurement, and project planning and controls.

Senior Acquisition Management Specialist (SAM): Oversees assignments, including those employing novel approaches to conducting high-level studies and resolving complex management problems. Individually, or with assistants, develops, analyzes, evaluates, and advises on methods and techniques to improve organizational work processes, procedures, resources, management controls, information systems, documentation, and similar management functions. Conducts management and organizational studies involving analysis of broad programs, functions, and organizations at multiple locations. Develops project plans and determines resource needs and allocates them. Determines information needed to perform in-depth analysis. Participates in procurement process, and conducts or coordinates related training. Coordinates actions with government and corporate staff.

Project Manager/Specialist (PS): Applies best practice subject matter expertise to investigate, analyze, plan, design, develop, implement, test, or evaluate strategic programs. Reviews and prepares analysis reports, change proposals, and other related documentation. Applies proven principles to perform functions such as design, configuration management, and quality assurance testing. May assist with development of project plans, justifications, guidelines, and controls.

Contract Specialist (CS): The CS will be responsible for acquisition support tasks such as tracking and management, preparation of written contractual documents, and processing of invoices.

Realty Specialist (RS): The RE will be responsible for lease acquisitions which include assisting with the project schedule, market surveys, developing SFO, reviewing offers, preparing lease documents, coordinating post award service, lease alterations, succeeding leases, lease extension and renegotiation of existing leases.

Cost Estimator (CE): The CE shall prepare all estimates required by project personnel. CE he Government Specialist in negotiations and maintain the as-built records and drawings as the project progresses. The CE shall keep records of the estimated costs and the final actual costs.

Planner/Scheduler (P/S): The P/S is responsible for the Master Project Plan, coordination and the occupancy schedule. The P/S will advise on plan progress and delays encountered in the projects. Responsible for maintaining schedules on more than one project.

Project Claim Analyst (PCA): The PCA prepare the project budgets and maintain the cost records. PCA work closely with the teams to control the project budget and inventory. Required to report their findings to the PM and the Government Specialist in charge of the project.

Programmer (PG): The programmer is responsible for strategic planning, development of programs of requirements (POR); including strategic goal and visioning sessions with customer management team; discovery and data collection, interviews, development of survey instruments, data analysis and testing of concepts and determination of needs in architecture, construction and interior design.

Space Planner (SP): The SP is responsible for all space controls, such as the space analysis and project development study. The SP works closely with the Government Specialist and maintains the space utilization records.

Interior Designer (ID): The ID is responsible for design, furniture, finishes, specifications and contract documents.

Moving Manager (MM): The MM works with the Government Specialist to meet the needs of the agency. The MM is responsible for the move budget, development of the move sequence schedule, furniture and equipment reuse plan. The MM prepares the move services scope of work and specifications, maintain records of the move and damages caused by the contract movers.

General Inspectors (GI): Responsible for performing the field inspection work commensurate with their designated discipline trade. Inspectors are required to physically inspect work at the site(s), review contract requirements, and inspect to ensure projects are in compliance with all codes and

adhere to local laws. The inspectors shall maintain inspection logs and drawings showing the progress of the project.

Inventory/Stockmen (I/S): The I/S shall work closely with the MM and Site Manager in keeping records on the progress of the relocation move and furniture stock.

Site Manager/Closeout (SM): The SM work with the PM and Government Specialist to manage the site of construction. All daily activities are recorded and weekly reports issued on the progress of the site work.

LOGWORLD LOGISTIC SUPPORT TEAM

Principal: The principal is the Contractor representative responsible for formulating the Task Order pricing and negotiating with the Government. He is responsible for the contract administration and employees assigned to the various tasks. The principal shall work closely with the COR during the life of the projects. The Principal will be responsible for each task, and for the timeliness and quality of services under all Task Orders issued against this contract.

Program Manager (PM): Task leader experience in planning, evaluating, directing, controlling, analyzing and coordinating complex cross-functional projects and programs. Supervise Project Managers and other support personnel. Develop and execute complex technical tasks, applies problem solving methodologies and principles, interface with Government and contractor personnel and effectively manage multi-million dollar budgets.

Project Manager/Specialist (PS): Applies best practice subject matter expertise to investigate, analyze, plan, design, develop, implement, test, or evaluate strategic programs. Reviews and prepares analysis reports, change proposals, and other related documentation. Applies proven principles to perform functions such as design, configuration management, and quality assurance testing. May assist with development of project plans, justifications, guidelines, and controls.

Engineering Technician VI: Possess thorough knowledge of building operations and maintenance (O&M) principles, practices, procedures, and regulations. Have significant experience in the effective and efficient provision of O&M services for all types of building systems and equipment, including electrical and plumbing systems, HVAC, steam distribution, fire alarms, sprinklers, elevators, and architectural components, in a large commercial building.

The Engineering Technician VI reviews and approves construction blueprints, review maintenance work schedules and develop priorities for work performed. Develops statements of work and obtains prevailing market information for preparing cost estimates.

Engineering Technician V: Possess thorough knowledge of building operations and maintenance (O&M) principles, practices, procedures, and regulations. Have experience in O&M services for all types of building systems and equipment, including HVAC, steam distribution, plumbing, fire alarms, sprinklers, elevators, and architectural components, in a commercial building.

Engineering Technician IV: Perform the following duties: makes minor repairs to mechanical equipment; replaces light bulbs; repair and paint walls, ceilings, and other building surfaces and

fixtures; repairs and replaces carpeting; repairs windows, doors and locks; assemble/disassemble and moves office furniture and equipment, performs minor plumbing repairs when needed.

Engineering Technician III: Perform the following duties: makes minor repairs to mechanical equipment; replaces light bulbs; repair and paint walls, ceilings, and other building surfaces and fixtures; repairs and replaces carpeting; fixes windows, doors and locks; takes delivery of supplies and equipment; loads and unloads trucks; stacks supplies and materials for storage; assemble/disassemble and moves office furniture and equipment; perform minor plumbing repairs when needed.

Engineering Technician II: Perform the following duties: makes minor repairs to mechanical equipment; replaces light bulbs; repair and paint walls, ceilings, and other building surfaces and fixtures; repairs and replaces carpeting; fixes windows, doors and locks; takes delivery of supplies and equipment; loads and unloads trucks; stacks supplies and materials for storage; assemble/disassemble and moves office furniture and equipment; perform minor plumbing repairs when needed.

Warehouse Foreman: Establishes and maintains the warehouse operational procedures; coordinates and expedites the flow of equipment and materials. Arranges for the transfer of material and supplies necessary to meet production schedules; arranges for the transportation of equipment, materials, and supplies to various departments; directs and reviews the inventory management system; establishes and maintains the warehouse storage configuration; responsible for verifying materials against receiving documents; palletizing materials in accordance with prescribed storage methods; operates hand and power trucks in performing warehouse duties.

Heavy Truck Driver: Responsibilities include: driving a heavy truck to transport materials and/or equipment between buildings; loading or unloading trucks with or without helpers; and making minor mechanical repairs keeping the trucks in good working order.

Warehouse Specialist: Perform the following duties: verifying materials against receiving documents; noting and reporting discrepancies and obvious damage; routing materials to prescribed storage locations; storing and stacking materials in accordance with prescribed storage methods. Shredding and disposal of sensitive material, rearranging and taking inventory of stored materials, removing material from storage and preparing it for shipment.

Shipping/Receiving Clerk: Verifies that orders are accurately being filled by comparing items and quantities of goods gathered for shipment against documents, insuring that shipments are properly packed, identified with shipping information, and loaded into transportation vehicles. Preparing and keeping records of goods shipped (e.g. manifest, bills of lading). Receiving duties involve verifying the correctness of incoming shipments by comparing items and quantities unloaded against bills of lading, invoices, manifests, storage receipt, or other records; checking for damaged goods; insuring that goods are appropriately identified for routing to departments, and preparing and keeping records of goods received.

Shipper/Packer: Prepares equipment and material for shipment or storage dependent upon type, size, and number of units to be packed, the type of container employed, and method of shipment;

entering tracking information into the inventory control system, and operation of hand and power lift trucks while moving shipments.

General Clerk IV: Perform the following duties: verifying materials against receiving documents; noting and reporting discrepancies and obvious damage; routing materials to prescribed locations; storing and stacking materials in accordance with prescribed storage methods: shredding and disposal of sensitive material; rearranging and taking inventory of stored materials; and removing material from storage and preparing it for shipment. Additional duties are: sorts incoming mail for distribution and dispatches outgoing mail; sort mail according to destination and type; and readdresses undeliverable mail bearing incomplete or incorrect address. Examines outgoing mail; seals envelopes by hand or machine; stamps outgoing mail by hand or with postage meter; folds letters and circulars; and inserts them into envelopes. Distributing and collecting mail; weighing mail to determine correct postage and keeping record of registered mail; addressing mail.

General Clerk I, II, III: The mail clerk duties are: sorts incoming mail for distribution and dispatches outgoing mail; sort mail according to destination and type; and readdresses undeliverable mail bearing incomplete or incorrect address. Examines outgoing mail; seals envelopes by hand or machine; stamps outgoing mail by hand or with postage meter; folds letters and circulars; and inserts them into envelopes. Distributing and collecting mail; weighing mail to determine correct postage and keeping record of registered mail; addressing mail.

Telephone Operator: The Telephone Operator shall answer the telephones, meet and greet visitors in a timely and courteous manner. The Telephone Operator shall also manage the conference room schedule.

Pricelist Effective April 15, 2007 – April 14, 2012
 (Include the 0.75% IFF)

| | SIN C874-7 PROFESSIONAL SERVICES (MOBIS) OPTION PERIOD I | | | | | | | | | |
|-----------------------------------|---|-----------------|-------------------------------|-----------------|-------------------------------|-----------------|-------------------------------|-----------------|-------------------------------|-----------------|
| | Apr 15 2007 (6th Year) | | Apr 15 2008 (7th Year) | | Apr 15 2009 (8th Year) | | Apr 15 2010 (9th Year) | | Apr 15 2011 (10thYear) | |
| | On-Site | Off-Site | On-Site | Off-Site | On-Site | Off-Site | On-Site | Off-Site | On-Site | Off-Site |
| Principal | \$119.22 | \$126.94 | | \$132.02 | \$128.95 | \$137.30 | \$134.11 | \$142.79 | \$139.47 | \$148.50 |
| Program Manager | | | | \$135.98 | \$132.81 | \$141.42 | \$138.12 | \$147.08 | \$143.65 | \$152.96 |
| Sr. Project Manager | | | | \$132.02 | \$128.94 | \$137.30 | \$134.10 | \$142.79 | \$139.46 | \$148.50 |
| Sr. Acquisition Specialist | | | | \$132.02 | \$128.94 | \$137.30 | \$134.10 | \$142.79 | \$139.46 | \$148.50 |
| Sr. Program Analyst | | | | \$132.02 | \$128.94 | \$137.30 | \$134.10 | \$142.79 | \$139.46 | \$148.50 |
| Project Manager | \$101.33 | \$107.91 | | \$112.23 | \$109.60 | \$116.72 | \$113.98 | \$121.38 | \$118.54 | \$126.24 |
| Realty Specialist | \$95.38 | \$101.56 | | \$105.62 | \$103.16 | \$109.85 | \$107.29 | \$114.24 | \$111.58 | \$118.81 |
| Programmer | \$85.96 | \$91.53 | | \$95.19 | \$92.97 | \$99.00 | \$96.69 | \$102.96 | \$100.56 | \$107.08 |
| Interior Designer | \$85.96 | \$91.53 | | \$95.19 | \$92.97 | \$99.00 | \$96.69 | \$102.96 | \$100.56 | \$107.08 |
| Cost Estimator | \$85.45 | \$90.98 | | \$94.62 | \$92.42 | \$98.40 | \$96.12 | \$102.34 | \$99.96 | \$106.43 |
| Space Planner | \$84.45 | \$89.92 | | \$93.52 | \$91.34 | \$97.26 | \$94.99 | \$101.15 | \$98.79 | \$105.19 |
| Contract Specialist | \$82.17 | \$87.50 | | \$91.00 | \$88.88 | \$94.64 | \$92.43 | \$98.43 | \$96.13 | \$102.36 |
| Site Manager | \$57.62 | \$61.36 | | \$63.81 | \$62.32 | \$66.37 | \$64.81 | \$69.02 | \$67.41 | \$71.78 |
| Moving Manager | \$57.62 | \$61.36 | | \$63.81 | \$62.32 | \$66.37 | \$64.81 | \$69.02 | \$67.41 | \$71.78 |
| Planner/Scheduler | \$57.62 | \$61.36 | | \$63.81 | \$62.32 | \$66.37 | \$64.81 | \$69.02 | \$67.41 | \$71.78 |
| Project Claim Analyst | \$55.63 | \$59.24 | | \$61.61 | \$60.17 | \$64.07 | \$62.58 | \$66.64 | \$65.08 | \$69.30 |
| General Inspector | \$55.63 | \$59.24 | | \$61.61 | \$60.17 | \$64.07 | \$62.58 | \$66.64 | \$65.08 | \$69.30 |
| Inventory/Stockmen | \$39.75 | \$42.31 | | \$44.00 | \$42.99 | \$45.76 | \$44.71 | \$47.59 | \$46.50 | \$49.50 |
| Administrative Assistant | \$35.77 | \$38.08 | | \$39.60 | \$38.69 | \$41.19 | \$40.24 | \$42.83 | \$41.85 | \$44.55 |

Pricelist Effective April 15, 2007 – April 14, 2012

(Include the 0.75% IFF)

| | SIN C874-501; C874-503; C874-504 LOGISTICS SUPPORT SERVICES (LOGWORLD) OPTION I | | | | | | | | | |
|---------------------------------|--|-----------------|--|-----------------|--|-----------------|--|-----------------|---|-----------------|
| | Apr 15 2007 (6th Year) | | Apr 15 2008 (7th Year) | | Apr 15 2009 (8th Year) | | Apr 15 2010 (9th Year) | | Apr 15 2011 (10th Year) | |
| | On-Site | Off-Site | On-Site | Off-Site | On-Site | Off-Site | On-Site | Off-Site | On-Site | Off-Site |
| Principal | \$118.92 | \$126.63 | \$124.87 | \$132.96 | \$131.11 | \$139.61 | \$137.66 | \$146.59 | \$144.55 | \$153.92 |
| Project Manager | \$101.08 | \$107.64 | \$106.13 | \$113.02 | \$111.44 | \$118.67 | \$117.01 | \$124.61 | \$122.86 | \$130.84 |
| Engineering Tech VI | \$72.04 | \$76.71 | \$75.64 | \$80.55 | \$79.42 | \$84.57 | \$83.40 | \$88.80 | \$87.57 | \$93.24 |
| Engineering Tech V | \$62.68 | \$66.73 | \$65.81 | \$70.07 | \$69.10 | \$73.57 | \$72.56 | \$77.25 | \$76.19 | \$81.11 |
| Engineering Tech IV | \$51.25 | \$0.00 | \$53.81 | \$0.00 | \$56.50 | \$0.00 | \$59.33 | \$0.00 | \$62.29 | \$0.00 |
| Engineering Tech III | \$42.55 | \$0.00 | \$44.68 | \$0.00 | \$46.91 | \$0.00 | \$49.26 | \$0.00 | \$51.72 | \$0.00 |
| Warehouse Foreman | \$41.19 | | \$43.25 | | \$45.41 | | \$47.68 | | \$50.07 | |
| Heavy Truck Driver | \$36.46 | | \$38.28 | | \$40.20 | | \$42.21 | | \$44.32 | |
| General Clerk IV | \$37.49 | | \$39.36 | | \$41.33 | | \$43.39 | | \$45.56 | |
| Warehouse Specialist | \$31.23 | | \$32.79 | | \$34.43 | | \$36.15 | | \$37.96 | |
| General Clerk II | \$29.19 | | \$30.65 | | \$32.18 | | \$33.79 | | \$35.48 | |
| Shipping/Receiving Clerk | \$26.82 | | \$28.16 | | \$29.57 | | \$31.05 | | \$32.60 | |
| Shipping Packer | \$25.80 | | \$27.09 | | \$28.44 | | \$29.87 | | \$31.36 | |
| Driver | \$24.52 | | \$25.75 | | \$27.03 | | \$28.38 | | \$29.80 | |
| Telephone Operator | \$23.77 | | \$24.96 | | \$26.21 | | \$27.52 | | \$28.89 | |