

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is: <http://www.GSAAdvantage.gov>.

Schedule for - The Professional Services Schedule

Federal Supply Group: 00CORP **Class:**

Contract Number: GS-00F-012AA

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: 12/14/2012 through 12/13/2017

Contractor: Prospective Group, LLC
1655 Fort Myer Drive, Suite 700
Arlington, VA 22209 3108

Trade Style / DBA: TPG
Trade Style / DBA: THE PROSPECTIVE GROUP

Business Size: Small, Disadvantaged, Woman Owned Business

Telephone: (571) 344-3015
Extension:
FAX Number: (703) 358-9375
Web Site: www.tpgcorp.net
E-mail: paul.converti@tpgcorp.net
Contract Administration: Paul Converti

CUSTOMER INFORMATION:

- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** C132 51, 874 1, 874 6, 874 7 and 132 51RC, 132 51STLOC, 874 1RC, 874 6RC, 874 7RC
- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**

(CUSTOMER INFORMATION: Continued)

- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic and Overseas
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** None Offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$3,000
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address(es):** Same as company address

(CUSTOMER INFORMATION: Continued)

15. **Warranty provision.:** Contractor's standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.**
25. **Data Universal Numbering System (DUNS) number:** 622383052
26. **Notification regarding registration in System for Award Management (SAM) database:** Registered

(CUSTOMER INFORMATION: Continued)

Authorized GSA Pricing

			Customer Site	Percent	Awarded	Awarded
	Minimum	Minimum	CMP	Discount	GSA Price	GSA Price
Labor Categories	Education	Experience	Prices	CMP	Exc. .75% IFF	Inc. .75% IFF
SINs 874 1						
Senior Analyst	BA/BS	10	\$113.59	1.00%	\$112.45	\$113.30
Business Analyst	BA/BS	5	\$97.47	1.00%	\$96.49	\$97.22
SME I	MA/MS/MBA	15	\$155.32	1.00%	\$153.76	\$154.93
SME II	BA/BS	9	\$141.32	1.00%	\$139.90	\$140.96
SME III	BA/BS	5	\$116.85	1.00%	\$115.68	\$116.55
SIN 874 6						
Senior Acquisition Consultant	BA/BS	10	\$147.15	1.00%	\$145.68	\$146.78
Acquisition Consultant	BA/BS	6	\$115.46	1.00%	\$114.30	\$115.17
SIN 874 7						
Program Manager	BA/BS	10	\$127.68	1.00%	\$126.40	\$127.36
Program Analyst	BA/BS	4	\$71.29	1.00%	\$70.58	\$71.11
Project Manager	BA/BS	6	\$110.73	1.00%	\$109.62	\$110.45
SIN C132 51						
Project Manager	BA/BS	6	\$110.73	1.00%	\$109.62	\$110.45
Senior Functional Expert	BA/BS	10	\$143.12	1.00%	\$141.69	\$142.76
Senior IT Analyst	BA/BS	6	\$95.44	1.00%	\$94.49	\$95.20
Principal Technical Consultant	BA/BS	15	\$169.04	1.00%	\$167.35	\$168.61
Master IT Analyst	BA/BS	6	\$113.32	1.00%	\$112.19	\$113.03

(CUSTOMER INFORMATION: Continued)

			Contractor Site	Discount		
	Min	Min	Comm Market	offered	GSA Rate	GSA Rate
Labor Categories	Ed	Exp	Prices	GSA	Pre-IFF	Post-IFF
SINs 874 1						
Senior Analyst	BA/BS	10	\$127.23	1.00%	\$125.95	\$126.91
Business Analyst	BA/BS	5	\$109.16	1.00%	\$108.07	\$108.89
SME I	MA/MS/MBA	15	\$173.95	1.00%	\$172.21	\$173.51
SME II	BA/BS	9	\$158.28	1.00%	\$156.70	\$157.88
SME III	BA/BS	5	\$130.88	1.00%	\$129.57	\$130.55
SIN 874 6						
Senior Acquisition Consultant	BA/BS	10	\$164.81	1.00%	\$163.16	\$164.40
Acquisition Consultant	BA/BS	6	\$129.30	1.00%	\$128.01	\$128.98
SIN 874 7						
Program Manager	BA/BS	10	\$143.64	1.00%	\$142.21	\$143.28
Program Analyst	BA/BS	4	\$79.85	1.00%	\$79.05	\$79.65
Project Manager	BA/BS	6	\$124.02	1.00%	\$122.78	\$123.70
SIN C132 51						
Project Manager	BA/BS	6	\$124.02	1.00%	\$122.78	\$123.70
Senior Functional Expert	BA/BS	10	\$160.30	1.00%	\$158.69	\$159.89
Senior IT Analyst	BA/BS	6	\$106.89	1.00%	\$105.82	\$106.62
Principal Technical Consultant	BA/BS	15	\$189.33	1.00%	\$187.44	\$188.86
Master IT Analyst	BA/BS	6	\$126.92	1.00%	\$125.65	\$126.60

Quantity Discounts:

\$300,000.00 to \$500,000.00 – 1.0% quantity discount

\$500,000.01 and above 1.5% quantity discount

Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Consolidated Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

(CUSTOMER INFORMATION: Continued)

Labor Category Descriptions

SIN	Labor Category:	Description:	Years of Experience:	Education / Certification:
874-1	Senior Analyst	Compiles and analyzes business, financial, organizational, and technical data and provides customer consulting on complex projects. As a business expert, works closely with customers to define requirements. Leads the estimating of project costs and schedule. Demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks.	Minimum Experience: Ten (10) years of experience	Possesses a BA/BS degree or higher.
874-1	Business Analyst	Supports studies and projects including business process reengineering, assessments, organizational change, financial management, risk analyses, contingency planning and feasibility studies.	Minimum Experience: Five (5) years of experience	Possesses a BA/BS degree or higher.
874-1	SME I	Executive level subject matter expert. Oversees work of analysts and other subject matter experts. Plans, designs, and conducts studies and projects including business process reengineering, assessments, organizational change, financial management, risk analyses, contingency planning and feasibility studies. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, supervises studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Minimum Experience: Fifteen (15) years of experience	Possesses a MS/MA/MBA degree or higher.
874-1	SME II	Mid-level subject matter expert. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, performs studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Minimum Experience: Nine (9) years of subject matter experience	Possesses a BA/BS degree or higher.
874-1	SME III	Subject matter expert. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, performs studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Minimum Experience: Five (5) years of subject matter experience	Possesses a BA/BS degree or higher.
874-6	Senior Acquisition Consultant	Extensive experience with requirements analysis specifically related to the acquisition process, development of acquisition documents (including PWSs, RFIs, RFQs, and RFPs) and evaluation criteria, development of performance based procurements, quality assurance surveillance program (QASP) and technical evaluation team (TET) support.	Minimum Experience: Ten (10) years of experience	Possesses a BA/BS degree or higher.

(CUSTOMER INFORMATION: Continued)

874-6	Acquisition Consultant	Experienced with all phases of large-scale acquisition life cycle efforts, including acquisition strategy development, technical evaluation panel formulation, facilitation, cost analysis, independent government cost estimate, planning, vendor selection, acquisition, post award contract and program management as well as contract close out.	Minimum Experience: Six (6) years of experience	Possesses a BA/BS degree or higher.
874-7	Program Manager	Oversees and is responsible for the day-to-day administration and management of multiple projects. Demonstrated ability to provide guidance and direction for multiple projects. Capability to manage multitask projects of high complexity. Provides primary interface with client management personnel regarding strategic issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates all parties to tasks, reviews work products for completeness and adherence to customer standards. Delivers presentations and leads strategic level client meetings. Overall responsibility for providing instruction and direction to, and certification over the work of project managers and other senior program/project staff.	Minimum Experience: Ten (10) years of experience	Possesses a BA/BS degree or higher. Project management certification preferred.
874-7	Program Analyst	Advises and assists program and project managers on all aspects of information system technology support. Participates in studies to identify, define, and resolve issues and problems. Develops and monitors scheduling and timelines. Provide documentation support to include proofreading and editing technical reports, establishing metrics, tracking suspense items, developing project plans, preparing program reviews, designing briefings, spreadsheets and other presentation materials and maintaining financial accounting records.	Minimum Experience: Four (4) years of experience	Possesses a BA/BS degree or higher.
874-7 and C132-51	Project Manager	Directs projects within estimated time frames and budget constraints. Coordinates all parties to tasks, reviews work products for completeness and adherence to customer standards. Delivers presentations and leads project level client meetings. Overall responsibility for providing instruction and direction to, and certification over the work of analysts, subject matter experts, engineers, and other staff. Performs project management with knowledge of business processes, systems, and information management. Analyze and evaluate major aspects of a project. Develop alternative approaches in solving project problems.	Minimum Experience: Six (6) years of experience	Possesses a BA/BS degree or higher. Project management certification preferred.

(CUSTOMER INFORMATION: Continued)

C132-51	Senior Functional Expert	Performs expert, independent services and leadership in specialized technical/functional areas (e.g., Contingency and Disaster Recovery, Business Process Reengineering). Conducts high-level systems analysis of functional area and formulates an effective strategy for accomplishing objectives that will overall performance and efficiency. Develops technical/functional architectures and functional specifications. Provides expertise and assistance in state-of-the-art software and hardware or area of Specialization. Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task.	Minimum Experience: Ten (10) years of experience	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.
C132-51	Senior IT Analyst	Plan and conduct the analysis and evaluation of expressed user needs for application system support. Establish system requirements in terms of objectives, functions to be served, and expectations of management. Plan and conduct the analysis and evaluation of existing application systems in response to requests for changes and modifications to meet new and level application system analysis and design. Proposes systems enhancements documentation prior to installation. Assure conformance with configuration management and quality assurance.	Minimum Experience: Six (6) years of experience	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field. Industry technical certifications preferable.
C132-51	Principal Technical Consultant	Develop program specifications for application software development. Defines the logic, perform the coding, test and debug the programs. Prepare system and program specifications and documentation, which include designing report formats, record layouts, screen layouts, and algorithms. Implement modifications to existing systems. Document program and system logic. Prepare recommendations for system improvement. Prepare oral and written status reports. Define and design data capture forms, data conversion procedures, data validation/correction steps, and database definition tables. Prepare demonstrations of prototype software. Program and test modules to ensure installation of software modifications conform with operational requirements of production systems within maintenance phases. Assist in quality assurance testing of programs and related applications. Provides supervisory, technical and administrative direction for personnel performing on IT projects.	Minimum Experience: Fifteen (15) years of experience	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.

(CUSTOMER INFORMATION: Continued)

C132-51	Master IT Analyst	Prepare system and program specification and documentation, which includes designing report formats, record layouts, screen layouts and algorithms. Implement modifications to existing system. Gather, analyze and synthesize information concerning system software and system documentation to identify and define user requirements. Assist in determining workflow to the systems and internal and external interfaces. Translate requirements in detailed flow charts, use cases, and program designs. Provides technical and administrative direction for tasks, including review of work products for correctness and compliance with industry accepted standards.	Minimum Experience: Six (6) years of experience	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.
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