

GENERAL SERVICES ADMINISTRATION

Federal Supply Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is: <http://www.GSAAdvantage.gov>.

Schedule for - The Multiple Award Schedule

Federal Supply Group: Professional Services **Class:**

Contract Number: GS-00F-012AA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: 12/14/2012 through 12/13/2022

Price list current as of Modification # PS-A812 effective February 23, 2020

Contractor: Prospective Group, Inc.
8280 Willow Oaks Corporate Drive, Suite 600
Fairfax, VA 22031-4516

Trade Style / DBA: TPG
Trade Style / DBA: THE PROSPECTIVE GROUP

Business Size: Woman Owned Small Business

Telephone: (571) 344-3015
Extension:
FAX Number: (703) 358-9375
Web Site: www.tpgcorp.net
E-mail: paul.converti@tpgcorp.net
Contract Administration: Paul Converti

CUSTOMER INFORMATION:

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 54151S and 541611
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

(CUSTOMER INFORMATION: Continued)

- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.**
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic and Overseas
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** \$300,000.00 to \$500,000.00 – 1.0%; \$500,000.01 and above – 1.5%
8. **Prompt payment terms:** Net 30 days. **Information for Ordering Offices:** Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Will accept
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:** Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).**
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor’s standard commercial warranty.

(CUSTOMER INFORMATION: Continued)

Authorized GSA Pricing

SIN	Labor Category	Site	GSA Price
	Senior Analyst	Customer Facility	\$115.91
541611	Business Analyst	Customer Facility	\$99.46
541611 54151S	SME I	Customer Facility	\$158.49
541611 54151S	SME II	Customer Facility	\$144.20
541611 54151S	SME III	Customer Facility	\$119.23
541611	Senior Acquisition Consultant	Customer Facility	\$150.16
541611	Acquisition Consultant	Customer Facility	\$117.82
541611	Program Manager	Customer Facility	\$130.29
541611	Program Analyst	Customer Facility	\$72.75
541611	Project Manager	Customer Facility	\$112.99
54151S	Project Manager	Customer Facility	\$112.99
54151S	Senior Functional Expert	Customer Facility	\$146.04
54151S	Senior IT Analyst	Customer Facility	\$97.39
54151S	Principal Technical Consultant	Customer Facility	\$172.49
54151S	Master IT Analyst	Customer Facility	\$115.63
541611	Senior Analyst	Contractor Facility	\$129.82
541611	Business Analyst	Contractor Facility	\$111.39
541611 54151	SME I	Contractor Facility	\$177.50
541611 54151	SME II	Contractor Facility	\$161.51
541611 54151	SME III	Contractor Facility	\$133.55

(CUSTOMER INFORMATION: Continued)

SIN	Labor Category	Site	GSA Price
541611	Senior Acquisition Consultant	Contractor Facility	\$168.18
541611	Acquisition Consultant	Contractor Facility	\$131.94
541611 54151S	Program Manager	Contractor Facility	\$146.58
541611	Program Analyst	Contractor Facility	\$81.48
541611	Project Manager	Contractor Facility	\$126.55
54151S	Project Manager	Contractor Facility	\$126.55
54151S	Senior Functional Expert	Contractor Facility	\$163.57
54151S	Senior IT Analyst	Contractor Facility	\$109.07
54151S	Principal Technical Consultant	Contractor Facility	\$193.20
54151S	Master IT Analyst	Contractor Facility	\$129.51
541611 54151S	Project Manager III	Customer Facility	\$124.69
54151S	Systems Analyst I	Customer Facility	\$108.87
54151S	Systems Analyst II	Customer Facility	\$146.63
54151S	Systems Analyst III	Customer Facility	\$184.53
54151S	Configuration Management Specialist I	Customer Facility	\$59.40
54151S	Configuration Management Specialist II	Customer Facility	\$77.80
54151S	Configuration Management Specialist III	Customer Facility	\$84.14
541611 54151S	Trainer I	Customer Facility	\$107.23
54151S	Voice/Data Communications Engineer	Customer Facility	\$61.86

(CUSTOMER INFORMATION: Continued)

SIN	Labor Category	Site	GSA Price
541611 54151S	Program Manager	Customer Facility	\$137.71
541611 54151S	Business Systems Analyst II	Customer Facility	\$112.81
541611 54151S	Project Manager III	Contractor Facility	\$139.65
54151S	Systems Analyst I	Contractor Facility	\$121.93
54151S	Systems Analyst II	Contractor Facility	\$164.23
54151S	Systems Analyst III	Contractor Facility	\$206.67
54151S	Configuration Management Specialist I	Contractor Facility	\$66.53
54151S	Configuration Management Specialist II	Contractor Facility	\$87.14
54151S	Configuration Management Specialist III	Contractor Facility	\$94.24
541611 54151S	Trainer I	Contractor Facility	\$120.10
54151S	Voice/Data Communications Engineer	Contractor Facility	\$69.28
541611 54151S	Program Manager	Contractor Facility	\$154.24
541611 54151S	Business Systems Analyst II	Contractor Facility	\$126.35
541611 54151S	SME (Senior)	Customer Facility	\$144.63
541611 54151S	SME (Master)	Customer Facility	\$180.79

(CUSTOMER INFORMATION: Continued)

SIN	Labor Category	Site	GSA Price
541611 54151S	Enterprise Architect	Customer Facility	\$184.53
541611 54151S	Enterprise Architect (Master)	Customer Facility	\$224.00
541611 54151S	SME (Journeyman)	Customer Facility	\$111.72
541611 54151S	SME (Senior)	Contractor Facility	\$161.99
541611 54151S	SME (Master)	Contractor Facility	\$202.49
541611 54151S	Enterprise Architect	Contractor Facility	\$206.68
541611 54151S	SME (Journeyman)	Contractor Facility	\$125.12

Quantity Discounts:

\$300,000.00 to \$500,000.00 – 1.0% quantity discount

\$500,000.01 and above 1.5% quantity discount

Service Contract Act: The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

(CUSTOMER INFORMATION: Continued)

Labor Category Descriptions

SIN	Labor Category:	Description:	Years of Experience:	Education / Certification:
874-1	Senior Analyst	Compiles and analyzes business, financial, organizational, and technical data and provides customer consulting on complex projects. As a business expert, works closely with customers to define requirements. Leads the estimating of project costs and schedule. Demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks.	Minimum Experience: Ten (10) years of experience	Possesses a BA/BS degree or higher.
874-1	Business Analyst	Supports studies and projects including business process reengineering, assessments, organizational change, financial management, risk analyses, contingency planning and feasibility studies.	Minimum Experience: Five (5) years of experience	Possesses a BA/BS degree or higher.
874-1	SME I	Executive level subject matter expert. Oversees work of analysts and other subject matter experts. Plans, designs, and conducts studies and projects including business process reengineering, assessments, organizational change, financial management, risk analyses, contingency planning and feasibility studies. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, supervises studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Minimum Experience: Fifteen (15) years of experience	Possesses a MS/MA/MBA degree or higher.
874-1	SME II	Mid-level subject matter expert. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, performs studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Minimum Experience: Nine (9) years of subject matter experience	Possesses a BA/BS degree or higher.
874-1	SME III	Subject matter expert. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, performs studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Minimum Experience: Five (5) years of subject matter experience	Possesses a BA/BS degree or higher.
874-6	Senior Acquisition Consultant	Extensive experience with requirements analysis specifically related to the acquisition process, development of acquisition documents (including PWSs, RFIs, RFQs, and RFPs) and evaluation criteria, development of performance based procurements, quality assurance surveillance program (QASP) and technical evaluation team (TET) support.	Minimum Experience: Ten (10) years of experience	Possesses a BA/BS degree or higher.
874-6	Acquisition Consultant	Experienced with all phases of large-scale acquisition life cycle efforts, including acquisition strategy development, technical evaluation panel formulation, facilitation, cost analysis, independent government cost estimate, planning, vendor selection, acquisition, post award contract and program management as well as	Minimum Experience: Six (6) years of experience	Possesses a BA/BS degree or higher.

(CUSTOMER INFORMATION: Continued)

SIN	Labor Category:	Description:	Years of Experience:	Education / Certification:
		contract close out.		
874-7	Program Manager	Oversees and is responsible for the day-to-day administration and management of multiple projects. Demonstrated ability to provide guidance and direction for multiple projects. Capability to manage multitask projects of high complexity. Provides primary interface with client management personnel regarding strategic issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates all parties to tasks, reviews work products for completeness and adherence to customer standards. Delivers presentations and leads strategic level client meetings. Overall responsibility for providing instruction and direction to, and certification over the work of project managers and other senior program/project staff.	Minimum Experience: Ten (10) years of experience	Possesses a BA/BS degree or higher. Project management certification preferred.
874-7	Program Analyst	Advises and assists program and project managers on all aspects of information system technology support. Participates in studies to identify, define, and resolve issues and problems. Develops and monitors scheduling and timelines. Provide documentation support to include proofreading and editing technical reports, establishing metrics, tracking suspense items, developing project plans, preparing program reviews, designing briefings, spreadsheets and other presentation materials and maintaining financial accounting records.	Minimum Experience: Four (4) years of experience	Possesses a BA/BS degree or higher.
874-7 and C132-51	Project Manager	Directs projects within estimated time frames and budget constraints. Coordinates all parties to tasks, reviews work products for completeness and adherence to customer standards. Delivers presentations and leads project level client meetings. Overall responsibility for providing instruction and direction to, and certification over the work of analysts, subject matter experts, engineers, and other staff. Performs project management with knowledge of business processes, systems, and information management. Analyze and evaluate major aspects of a project. Develop alternative approaches in solving project problems.	Minimum Experience: Six (6) years of experience	Possesses a BA/BS degree or higher. Project management certification preferred.

(CUSTOMER INFORMATION: Continued)

SIN	Labor Category:	Description:	Years of Experience:	Education / Certification:
C132-51	Senior Functional Expert	Performs expert, independent services and leadership in specialized technical/functional areas (e.g., Contingency and Disaster Recovery, Business Process Reengineering). Conducts high-level systems analysis of functional area and formulates an effective strategy for accomplishing objectives that will overall performance and efficiency. Develops technical/functional architectures and functional specifications. Provides expertise and assistance in state-of-the-art software and hardware or area of Specialization. Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task.	Minimum Experience: Ten (10) years of experience	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.
C132-51	Senior IT Analyst	Plan and conduct the analysis and evaluation of expressed user needs for application system support. Establish system requirements in terms of objectives, functions to be served, and expectations of management. Plan and conduct the analysis and evaluation of existing application systems in response to requests for changes and modifications to meet new and level application system analysis and design. Proposes systems enhancements documentation prior to installation. Assure conformance with configuration management and quality assurance.	Minimum Experience: Six (6) years of experience	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field. Industry technical certifications preferable.
C132-51	Principal Technical Consultant	Develop program specifications for application software development. Defines the logic, perform the coding, test and debug the programs. Prepare system and program specifications and documentation, which include designing report formats, record layouts, screen layouts, and algorithms. Implement modifications to existing systems. Document program and system logic. Prepare recommendations for system improvement. Prepare oral and written status reports. Define and design data capture forms, data conversion procedures, data validation/correction steps, and database definition tables. Prepare demonstrations of prototype software. Program and test modules to ensure installation of software modifications conform with operational requirements of production systems within maintenance phases. Assist in quality assurance testing of programs and related applications. Provides supervisory, technical and administrative direction for personnel performing on IT projects.	Minimum Experience: Fifteen (15) years of experience	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.

(CUSTOMER INFORMATION: Continued)

SIN	Labor Category:	Description:	Years of Experience:	Education / Certification:
C132-51	Master IT Analyst	Prepare system and program specification and documentation, which includes designing report formats, record layouts, screen layouts and algorithms. Implement modifications to existing system. Gather, analyze and synthesize information concerning system software and system documentation to identify and define user requirements. Assist in determining workflow to the systems and internal and external interfaces. Translate requirements in detailed flow charts, use cases, and program designs. Provides technical and administrative direction for tasks, including review of work products for correctness and compliance with industry accepted standards.	Minimum Experience: Six (6) years of experience	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.
874 1 874 6 874 7	Project Manager III	Provides normal project management functions including technical leadership, quality assurance, and decision-oriented recommendations. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation.	15 years	Master's Degree
C132 51	Systems Analyst I	Provides information technology services in facilities planning, operations and support; storage systems analysis, design/test, and administration; server system analysis, design/test and administration; database analysis, design/test, administration; website analysis, design/test, and administration; web application analysis, design/test and administration; LAN analysis, design/test and administration; user support planning, operations and administration; and related IT systems functions. Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Plans and lead major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.	10 years	Master's Degree
C132 51	Systems Analyst II	Provides computer engineering and computer systems analysis. When supporting tasks that are Information Technology Systems Architecture, Enterprise Architecture, or Network Analysis/Design/Test. Possesses and applies expertise on multiple complex work assignments, assignments may be broad in nature requiring originality and innovation in determining how to accomplish tasks. Operates with appreciable latitude in developing methodology and presenting solutions to problems. Contributes to deliverables and performance metrics where applicable.	15 years	Master's Degree

(CUSTOMER INFORMATION: Continued)

SIN	Labor Category:	Description:	Years of Experience:	Education / Certification:
C132 51	Systems Analyst III	Provides computer engineering and computer systems analysis. When supporting tasks that are Information Technology Systems Architecture, Enterprise Architecture, or Network Analysis/Design/Test. Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Plans and lead major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.	10 years	PhD
C132 51	Configuration Management Specialist I	Provides information technology services in facilities planning, operations and support; storage systems analysis, design/test, and administration; server system analysis, design/test and administration; database analysis, design/test, administration; website analysis, design/test, and administration; web application analysis, design/test and administration; LAN analysis, design/test and administration; user support planning, operations and administration; and related IT systems functions. Applies fundamental concepts, processes, and procedures on technical assignments. Performs work that requires practical experience and training.	3 years	Bachelor's
C132 51	Configuration Management Specialist II	Provides information technology services in facilities planning, operations and support; storage systems analysis, design/test, and administration; server system analysis, design/test and administration; database analysis, design/test, administration; website analysis, design/test, and administration; web application analysis, design/test and administration; LAN analysis, design/test and administration; user support planning, operations and administration; and related IT systems functions. Possesses and applies expertise on multiple complex work assignments, assignments may be broad in nature requiring originality and innovation in determining how to accomplish tasks. Operates with appreciable latitude in developing methodology and presenting solutions to problems. Contributes to deliverables and performance metrics where applicable.	5 years	Bachelor's
C132 51	Configuration Management Specialist III	Provides information technology services in facilities planning, operations and support; storage systems analysis, design/test, and administration; server system analysis, design/test and administration; database analysis, design/test, administration; website analysis, design/test, and administration; web application analysis, design/test and administration; LAN analysis, design/test and administration; user support planning, operations and administration; and related IT systems functions. Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Plans and lead major technology assignments. Evaluates performance results and recommends major changes affecting short-term	8 years	Master's

(CUSTOMER INFORMATION: Continued)

SIN	Labor Category:	Description:	Years of Experience:	Education / Certification:
		project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.		
874 1 874 6 874 7	Trainer I	Specialists in education, in teaching, and in creating structured lesson plans and formal training programs. Applies fundamental concepts, processes, and procedures on technical assignments. Performs work that requires practical experience and training.	8 years	Master's
C132 51	Voice/Data Communications Engineer	Technical support includes: modification of facilities, to testing sites, remediation of sites, and similar technician activity; graphical artist specialists and graphical design; test technicians, installation technicians, support technicians, etc.; help desk, computer installation, copier support, telephone support, etc.; equipment maintenance, the technical support is an equipment repair technician and includes depot through field repairs.	3 years	High School Diploma
874 1 874 6 874 7	Program Manager	Responsibility for more than one project or has responsibility for a very large project. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation.	20 years	Master's

(CUSTOMER INFORMATION: Continued)

SIN	Labor Category:	Description:	Years of Experience:	Education / Certification:
874 1 874 6 874 7	Business Systems Analyst II	<p>Focused on the coordination, accounting, planning and administration functions. The management analyst provides business management functions such as budgeting, financial analysis and planning and control of funding and allocation of funding. These functions include business process analysis to describe and create defined business and operations controls and processes. Possesses and applies expertise on multiple complex work assignments, assignments may be broad in nature requiring originality and innovation in determining how to accomplish tasks. Operates with appreciable latitude in developing methodology and presenting solutions to problems. Contributes to deliverables and performance metrics where applicable.</p>	8 years	Master's
874 1 874 6 874 7 C132 51	SME (Senior)	<p>Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions. Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Plans and leads major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.</p>	10 years	Bachelor's
874 1 874 6 874 7 C132 51	SME (Master)	<p>Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods and knowledge of the functional</p>	15 years	Master's

(CUSTOMER INFORMATION: Continued)

SIN	Labor Category:	Description:	Years of Experience:	Education / Certification:
		area of capability to specific task order requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.		
874 1 874 6 874 7 C132 51	Enterprise Architect	Provides high-level architectural expertise to managers and technical staff. Develops architectural products and deliverables for the enterprise and operational business lines. Develops strategy of system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization (SQL, ORACLE, SYBASE, etc.). Advises of feasibility of potential future projects to management.	10 years	Bachelor's
874 1 874 6 874 7 C132 51	Enterprise Architect (Master)	Provides high-level architectural expertise to managers and technical staff. Develops architectural products and deliverables for the enterprise and operational business lines. Develops strategy of system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization (SQL, ORACLE, SYBASE, etc.). Advises of feasibility of potential future projects to management. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.	15 years	Master's

(CUSTOMER INFORMATION: Continued)

SIN	Labor Category:	Description:	Years of Experience:	Education / Certification:
874 1 874 6 874 7 C132 51	SME (Journeyman)	Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions. Possesses and applies expertise on multiple complex work assignments. Assignments may be broad in nature, requiring originality and innovation in determining how to accomplish tasks. Operates with appreciable latitude in developing methodology and presenting solutions to problems. Contributes to deliverables and performance metrics where applicable.	8 years	Bachelor's

SUBSTITUTIONS

Prospective Group, LLC reserves the right to make the following substitutions in the education and/or experience requirements of any of the service skill categories set forth herein.

- 1. One year of experience is the equivalent of one year of education.**