

General Services Administration

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

Online access to contract ordering information, terms, and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The INTERNET address for GSA Advantage!® is: GSAadvantage.gov.

Multiple Award Schedule – MAS

Federal Supply Group: Professional Services

Contract Number:

GS-00F-012AA

Period Covered by Contract:

12/14/2012 to 12/13/2027

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.

Price list current as of Modification #PS-0038 effective 06/27/2022



THE
PROSPECTIVE
GROUP

Contractor:

Prospective Group, Inc.

Trade Style / DBA:

TPG

Trade Style / DBA:

THE PROSPECTIVE GROUP

8280 Willow Oaks Corporate Drive,
Suite 600

Fairfax, Virginia 22031-4516

Telephone:

(571) 344-3015

Fax:

(703) 358-9375

Website:

<http://www.tpgcorp.com/>

Business Size:

Woman-owned Small Business (WOSB)

Contract Administrator:

Paul Converti

Email:

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CUSTOMER INFORMATION

- 1a. **Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s):**

Large Category	Subcategory	SIN	Page
Information Technology	IT Services	54151S (IT Professional Services)	5
	IT Solutions	518210C (Cloud-related IT Professional Services)	19
Professional Services	Business Administrative Services	541611 (Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services)	12
Miscellaneous - Complementary SINs	OLM	OLM	N/A

- 1b. **The lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. This contract does not include unit prices based on the geographic location of the customer.**

SIN 54151S:	Configuration Management Specialist I	\$59.40
SIN 518210C:	Cloud Analyst IV	\$64.84
SIN 541611:	Program Analyst	\$72.75
SIN OLM:	N/A	---

- 1c. **Cross-references to descriptions of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services for each SIN.**

SIN 54151S:	page 6
SIN 518210C:	page 20
SIN 541611:	page 13
SIN OLM:	N/A

- Maximum Order:** \$1,000,000.00
- Minimum Order:** \$100.00
- Geographic Coverage (delivery Area):** Domestic and Overseas
- Point(s) of production (city, county, and state or foreign country):** Same as company address
- Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
- Quantity discounts:** \$300,000.00 to \$500,000.00 – 1.0%; \$500,000.01 and above – 1.5%
- Prompt payment terms:** Net 30 days.
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

09. **Foreign items (list items by country of origin):** None
- 10a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 10b. **Expedited Delivery information:** Contact Contractor
- 10c. **Overnight and 2-day delivery information, including rates:** Contact Contractor
- 10d. **Urgent Requirements information:** Contact Contractor
11. **F.O.B. Points(s):** Destination
- 12a. **Ordering Address(es):** Same as Contractor
- 12b. **Ordering procedures:** See Federal Acquisition Regulation (FAR) 8.405-3.
13. **Payment address(es):** Same as company address
14. **Warranty provision:** Contractor's standard commercial warranty
15. **Export packing charges (if applicable):** Not Applicable
16. **Terms and conditions of rental, maintenance, and repair (if applicable):** Not Applicable
17. **Terms and conditions of installation (if applicable):** Not Applicable
- 18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** Not Applicable
- 18b. **Terms and conditions for any other services (if applicable):** Not Applicable
19. **List of service and distribution points (if applicable):** Not Applicable
20. **List of participating dealers (if applicable):** Not Applicable
21. **Preventive maintenance (if applicable):** Not Applicable
- 22a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** Not Applicable
- 22b. **If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services and show where full details can be found (e.g. contractor's website or other location.) ICT accessibility standards can be found at: <https://www.Section508.gov/>." per I-FSS-600.** Not Applicable
23. **Unique Entity Identifier (UEI) number:** J2M1V292H8H3
24. **Notification regarding registration in System for Award Management (SAM) database:**
Registered

Service Contract Labor Standards (SCLS): The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

SIN 54151S IT PROFESSIONAL SERVICES

MAS Information Technology's Special Item Number (SIN) 54151S for all IT Professional Services includes:

SIN	Labor Category	Min. Experience-Yrs	Min. Education	Customer Facility GSA MAS Hourly Rate	Contractor Facility GSA MAS Hourly Rate
54151S	SME I	15	MS/MA/MBA	\$158.49	\$177.50
54151S	SME II	9	BA/BS	\$144.20	\$161.51
54151S	SME III	5	BA/BS	\$119.23	\$133.55
54151S	Project Manager	6	BA/BS	\$112.99	\$126.55
54151S	Senior Functional Expert	10	BA/BS	\$146.04	\$163.57
54151S	Senior IT Analyst	6	BA/BS	\$ 97.39	\$109.07
54151S	Principal Technical Consultant	15	BA/BS	\$172.49	\$193.20
54151S	Master IT Analyst	6	BA/BS	\$115.63	\$129.51
54151S	Program Manager	20	MS/MA/MBA	\$137.71	\$154.24
54151S	Program Manager	10	BA/BS	\$130.29	\$146.58
54151S	Project Manager III	15	MS/MA/MBA	\$124.69	\$139.65
54151S	Systems Analyst I	10	BA/BS	\$108.87	\$121.93
54151S	Systems Analyst II	15	BA/BS	\$146.63	\$164.23
54151S	Systems Analyst III	10	PhD	\$184.53	\$206.67
54151S	Configuration Management Specialist I	3	BA/BS	\$ 59.40	\$ 66.53
54151S	Configuration Management Specialist II	5	BA/BS	\$ 77.80	\$87.14
54151S	Configuration Management Specialist III	8	Master's	\$ 84.14	\$94.24
54151S	Trainer I	8	MS/MA/MBA	\$107.23	\$120.10
54151S	Voice/Data Communications Engineer	3	High School	\$ 61.86	\$69.28
54151S	Business Systems Analyst II	8	MS/MA/MBA	\$112.81	\$126.35
54151S	SME (Journeyman)	8	BA/BS	\$111.72	\$125.12
54151S	SME (Senior)	10	BA/BS	\$144.63	\$161.99
54151S	SME (Master)	15	Master's	\$180.79	\$202.49
54151S	Enterprise Architect	10	BA/BS	\$184.53	\$206.68
54151S	Enterprise Architect (Master)	15	Master's	\$224.00	-----

SIN 54151S IT PROFESSIONAL SERVICES LABOR CATEGORY DESCRIPTIONS

SIN	Labor Category	Description	Years of Experience	Education / Certification
54151S	Project Manager	Directs projects within estimated time frames and budget constraints. Coordinates all parties to tasks, reviews work products for completeness and adherence to customer standards. Delivers presentations and leads project level client meetings. Overall responsibility for providing instruction and direction to, and certification over the work of analysts, subject matter experts, engineers, and other staff. Performs project management with knowledge of business processes, systems, and information management. Analyze and evaluate major aspects of a project. Develop alternative approaches in solving project problems.	Six (6) years	Possesses a BA/BS degree or higher. Project management certification preferred.
54151S	Senior Functional Expert	Performs expert, independent services and leadership in specialized technical/functional areas (e.g., Contingency and Disaster Recovery, Business Process Reengineering). Conducts high-level systems analysis of functional area and formulates an effective strategy for accomplishing objectives that will overall performance and efficiency. Develops technical/functional architectures and functional specifications. Provides expertise and assistance in state-of-the-art software and hardware or area of Specialization. Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task.	Ten (10) years	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.
54151S	Senior IT Analyst	Plan and conduct the analysis and evaluation of expressed user needs for application system support. Establish system requirements in terms of objectives, functions to be served, and expectations of management. Plan and conduct the analysis and evaluation of existing application systems in response to requests for changes and modifications to meet new and level application system analysis and design. Proposes systems enhancements documentation prior to installation. Assure conformance with configuration management and quality assurance.	Six (6) years	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field. Industry technical certifications preferable.

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54151S	Principal Technical Consultant	Develop program specifications for application software development. Defines the logic, perform the coding, test, and debug the programs. Prepare system and program specifications and documentation, which include designing report formats, record layouts, screen layouts, and algorithms. Implement modifications to existing systems. Document program and system logic. Prepare recommendations for system improvement. Prepare oral and written status reports. Define and design data capture forms, data conversion procedures, data validation/correction steps, and database definition tables. Prepare demonstrations of prototype software. Program and test modules to ensure installation of software modifications conform with operational requirements of production systems within maintenance phases. Assist in quality assurance testing of programs and related applications. Provides supervisory, technical, and administrative direction for personnel performing on IT projects.	Fifteen (15) years	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.
54151S	Master IT Analyst	Prepare system and program specification and documentation, which includes designing report formats, record layouts, screen layouts and algorithms. Implement modifications to existing system. Gather, analyze, and synthesize information concerning system software and system documentation to identify and define user requirements. Assist in determining workflow to the systems and internal and external interfaces. Translate requirements in detailed flow charts, use cases, and program designs. Provides technical and administrative direction for tasks, including review of work products for correctness and compliance with industry accepted standards.	Six (6) years	Possesses a BA/BS degree or higher in Information Systems, Computer Science, Engineering, Business, or related field.
54151S	Systems Analyst I	Provides information technology services in facilities planning, operations and support; storage systems analysis, design/test, and administration; server system analysis, design/test, and administration; database analysis, design/test, administration; website analysis, design/test, and administration; web application analysis, design/test and administration; LAN analysis, design/test and administration; user support planning, operations and administration; and related IT systems functions. Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Plans and lead major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.	Ten (10) years	Master's Degree

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54151S	Systems Analyst II	Provides computer engineering and computer systems analysis. When supporting tasks that are Information Technology Systems Architecture, Enterprise Architecture, or Network Analysis/Design/Test. Possesses and applies expertise on multiple complex work assignments, assignments may be broad in nature requiring originality and innovation in determining how to accomplish tasks. Operates with appreciable latitude in developing methodology and presenting solutions to problems. Contributes to deliverables and performance metrics where applicable.	Fifteen (15) years	Master's Degree
54151S	Systems Analyst III	Provides computer engineering and computer systems analysis. When supporting tasks that are Information Technology Systems Architecture, Enterprise Architecture, or Network Analysis/Design/Test. Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Plans and lead major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.	Ten (10) years	PhD
54151S	Configuration Management Specialist I	Provides information technology services in facilities planning, operations and support; storage systems analysis, design/test, and administration; server system analysis, design/test, and administration; database analysis, design/test, administration; website analysis, design/test, and administration; web application analysis, design/test and administration; LAN analysis, design/test and administration; user support planning, operations and administration; and related IT systems functions. Applies fundamental concepts, processes, and procedures on technical assignments. Performs work that requires practical experience and training.	Three (3) years	Bachelor's
54151S	Configuration Management Specialist II	Provides information technology services in facilities planning, operations and support; storage systems analysis, design/test, and administration; server system analysis, design/test, and administration; database analysis, design/test, administration; website analysis, design/test, and administration; web application analysis, design/test and administration; LAN analysis, design/test and administration; user support planning, operations and administration; and related IT systems functions. Possesses and applies expertise on multiple complex work assignments, assignments may be broad in nature requiring originality and innovation in determining how to accomplish tasks. Operates with appreciable latitude in developing methodology and presenting solutions to problems. Contributes to deliverables and performance metrics where applicable.	Five (5) years	Bachelor's

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54151S	Configuration Management Specialist III	Provides information technology services in facilities planning, operations and support; storage systems analysis, design/test, and administration; server system analysis, design/test, and administration; database analysis, design/test, administration; website analysis, design/test, and administration; web application analysis, design/test and administration; LAN analysis, design/test and administration; user support planning, operations and administration; and related IT systems functions. Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Plans and lead major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.	Eight (8) years	Master's
54151S	Voice/Data Communications Engineer	Technical support includes: modification of facilities, to testing sites, remediation of sites, and similar technician activity; graphical artist specialists and graphical design; test technicians, installation technicians, support technicians, etc.; help desk, computer installation, copier support, telephone support, etc.; equipment maintenance, the technical support is an equipment repair technician and includes depot through field repairs.	Three (3) years	High School Diploma
54151S	SME (Journeyman)	Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation, and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods, and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles, and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions. Possesses and applies expertise on multiple complex work assignments. Assignments may be broad in nature, requiring originality and innovation in determining how to accomplish tasks. Operates with appreciable latitude in developing methodology and presenting solutions to problems. Contributes to deliverables and performance metrics where applicable.	Eight (8) years	Bachelor's

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54151S	SME (Senior)	Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation, and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods, and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles, and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions. Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Plans and leads major technology assignments. Evaluates performance results and recommends major changes affecting short- term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.	Ten (10) years	Bachelor's
54151S	SME (Master)	Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation, and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods, and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles, and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.	Fifteen (15) years	Master's

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54151S	Enterprise Architect	Provides high-level architectural expertise to managers and technical staff. Develops architectural products and deliverables for the enterprise and operational business lines. Develops strategy of system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization (SQL, ORACLE, SYBASE, etc.). Advises of feasibility of potential future projects to management.	Ten (10) years	Bachelor's
54151S	Enterprise Architect (Master)	Provides high-level architectural expertise to managers and technical staff. Develops architectural products and deliverables for the enterprise and operational business lines. Develops strategy of system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization (SQL, ORACLE, SYBASE, etc.). Advises of feasibility of potential future projects to management. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.	Fifteen (15) years	Master's
54151S	Project Manager III	Provides normal project management functions including technical leadership, quality assurance, and decision-oriented recommendations. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation.	Fifteen (15) years	Master's Degree
54151S	Trainer I	Specialists in education, in teaching, and in creating structured lesson plans and formal training programs. Applies fundamental concepts, processes, and procedures on technical assignments. Performs work that requires practical experience and training.	Eight (8) years	Master's

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54151S	SME I	Executive level subject matter expert. Oversees work of analysts and other subject matter experts. Plans, designs, and conducts studies and projects including business process reengineering, assessments, organizational change, financial management, risk analyses, contingency planning, and feasibility studies. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, supervises studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Fifteen (15) years	Possesses a MS/MA/MBA degree or higher.
54151S	SME II	Mid-level subject matter expert. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, performs studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Nine (9) years of subject matter experience	Possesses a BA/BS degree or higher.
54151S	SME III	Subject matter expert. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, performs studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Five (5) years of subject matter experience	Possesses a BA/BS degree or higher.

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541611	Program Manager	Responsibility for more than one project or has responsibility for a very large project. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation.	Twenty (20) years	Master's
54151S	Program Manager	Oversees and is responsible for the day-to-day administration and management of multiple projects. Demonstrated ability to provide guidance and direction for multiple projects. Capability to manage multitask projects of high complexity. Provides primary interface with client management personnel regarding strategic issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates all parties to tasks, reviews work products for completeness and adherence to customer standards. Delivers presentations and leads strategic level client meetings. Overall responsibility for providing instruction and direction to, and certification over the work of project managers and other senior program/project staff.	Ten (10) years	Possesses a BA/BS degree or higher. Project management certification preferred.
54151S	Business Systems Analyst II	Focused on the coordination, accounting, planning and administration functions. The management analyst provides business management functions such as budgeting, financial analysis and planning and control of funding and allocation of funding. These functions include business process analysis to describe and create defined business and operations controls and processes. Possesses and applies expertise on multiple complex work assignments, assignments may be broad in nature requiring originality and innovation in determining how to accomplish tasks. Operates with appreciable latitude in developing methodology and presenting solutions to problems. Contributes to deliverables and performance metrics where applicable.	Eight (8) years	Master's

The Prospective Group, Inc. reserves the right to make the following substitutions in the education and/or experience requirements of any of the service skill categories set forth herein.

- One year of experience is the equivalent of one year of education.

SIN 541611 MANAGEMENT AND FINANCIAL CONSULTING, ACQUISITION AND GRANTS MANAGEMENT SUPPORT, AND BUSINESS PROGRAM AND PROJECT MANAGEMENT SERVICES

MAS Information Technology's Special Item Number (SIN) 541611 for all management and financial consulting, acquisition and grants management support, and business program and project management services includes:

SIN	Labor Category	Min. Experience-Yrs	Min. Education	Customer Facility GSA MAS Hourly Rate	Contractor Facility GSA MAS Hourly Rate
541611	Senior Analyst	10	BA/BS	\$115.91	\$129.82
541611	Business Analyst	5	BA/BS	\$99.46	\$111.39
541611	SME I	15	MS/MA/MBA	\$158.49	\$177.50
541611	SME II	9	BA/BS	\$144.20	\$161.51
541611	SME III	5	BA/BS	\$119.23	\$133.55
541611	Acquisition Consultant	6	BA/BS	\$117.82	\$131.94
541611	Senior Acquisition Consultant	10	BA/BS	\$150.16	\$168.18
541611	Program Manager	10	BA/BS	\$130.29	\$146.58
541611	Program Manager	20	MS/MA/MBA	\$137.71	\$154.24
541611	Program Analyst	4	BA/BS	\$72.75	\$81.48
541611	Project Manager	6	BA/BS	\$112.99	\$126.55
541611	Project Manager III	15	MS/MA/MBA	\$124.69	\$139.65
541611	Trainer I	8	MS/MA/MBA	\$107.23	\$120.10
541611	Business Systems Analyst II	8	MS/MA/MBA	\$112.81	\$126.35
541611	SME (Journeyman)	8	BA/BS	\$111.72	\$125.12
541611	SME (Senior)	10	BA/BS	\$144.63	\$161.99
541611	SME (Master)	15	MS/MA/MBA	\$180.79	\$202.49
541611	Enterprise Architect	10	BA/BS	\$184.53	\$206.68
541611	Enterprise Architect (Master)	15	MS/MA/MBA	\$224.00	-----

SIN 541611 MANAGEMENT AND FINANCIAL CONSULTING, ACQUISITION AND GRANTS MANAGEMENT SUPPORT, AND BUSINESS PROGRAM AND PROJECT MANAGEMENT SERVICES LABOR CATEGORY DESCRIPTIONS

SIN	Labor Category	Description	Years of Experience	Education / Certification
541611	Senior Analyst	Compiles and analyzes business, financial, organizational, and technical data and provides customer consulting on complex projects. As a business expert, works closely with customers to define requirements. Leads the estimating of project costs and schedule. Demonstrated ability to manage a project and to provide guidance and direction for specific projects or sub-tasks.	Ten (10) years	Possesses a BA/BS degree or higher.
541611	Business Analyst	Supports studies and projects including business process reengineering, assessments, organizational change, financial management, risk analyses, contingency planning, and feasibility studies.	Five (5) years	Possesses a BA/BS degree or higher.
541611	SME I	Executive level subject matter expert. Oversees work of analysts and other subject matter experts. Plans, designs, and conducts studies and projects including business process reengineering, assessments, organizational change, financial management, risk analyses, contingency planning, and feasibility studies. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, supervises studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Fifteen (15) years	Possesses a MS/MA/MBA degree or higher.
541611	SME II	Mid-level subject matter expert. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, performs studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Nine (9) years of subject matter experience	Possesses a BA/BS degree or higher.
541611	SME III	Subject matter expert. Provides detailed analysis, evaluation, and recommendations for improvements and optimization for client-specific or mission critical challenges/issues. Consults with client to define need or problem, performs studies, and leads surveys to collect and analyze data to provide advice and recommend solutions.	Five (5) years of subject matter experience	Possesses a BA/BS degree or higher.

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541611	Acquisition Consultant	Experienced with all phases of large-scale acquisition life cycle efforts, including acquisition strategy development, technical evaluation panel formulation, facilitation, cost analysis, independent government cost estimate, planning, vendor selection, acquisition, post award contract and program management as well as contract close-out.	Six (6) years	Possesses a BA/BS degree or higher.
541611	Senior Acquisition Consultant	Extensive experience with requirements analysis specifically related to the acquisition process, development of acquisition documents (including PWSs, RFIs, RFQs, and RFPs) and evaluation criteria, development of performance-based procurements, quality assurance surveillance program (QASP) and technical evaluation team (TET) support.	Ten (10) years	Possesses a BA/BS degree or higher.
541611	Program Manager	Oversees and is responsible for the day-to-day administration and management of multiple projects. Demonstrated ability to provide guidance and direction for multiple projects. Capability to manage multitask projects of high complexity. Provides primary interface with client management personnel regarding strategic issues. Directs the completion of projects within estimated time frames and budget constraints. Coordinates all parties to tasks, reviews work products for completeness and adherence to customer standards. Delivers presentations and leads strategic level client meetings. Overall responsibility for providing instruction and direction to, and certification over the work of project managers and other senior program/project staff.	Ten (10) years	Possesses a BA/BS degree or higher. Project management certification preferred.
541611	Program Manager	Responsibility for more than one project or has responsibility for a very large project. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation.	Twenty (20) years	Master's

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541611	Program Analyst	Advises and assists program and project managers on all aspects of information system technology support. Participates in studies to identify, define, and resolve issues and problems. Develops and monitors scheduling and timelines. Provide documentation support to include proofreading and editing technical reports, establishing metrics, tracking suspense items, developing project plans, preparing program reviews, designing briefings, spreadsheets, and other presentation materials, and maintaining financial accounting records.	Four (4) years	Possesses a BA/BS degree or higher.
541611	Project Manager	Directs projects within estimated time frames and budget constraints. Coordinates all parties to tasks, reviews work products for completeness and adherence to customer standards. Delivers presentations and leads project level client meetings. Overall responsibility for providing instruction and direction to, and certification over the work of analysts, subject matter experts, engineers, and other staff. Performs project management with knowledge of business processes, systems, and information management. Analyze and evaluate major aspects of a project. Develop alternative approaches in solving project problems.	Six (6) years	Possesses a BA/BS degree or higher. Project management certification preferred.
541611	Project Manager III	Provides normal project management functions including technical leadership, quality assurance, and decision-oriented recommendations. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation.	Fifteen (15) years	Master's Degree
541611	Trainer I	Specialists in education, in teaching, and in creating structured lesson plans and formal training programs. Applies fundamental concepts, processes, and procedures on technical assignments. Performs work that requires practical experience and training.	Eight (8) years	Master's

Multiple Award Schedule

541611	Business Systems Analyst II	Focused on the coordination, accounting, planning and administration functions. The management analyst provides business management functions such as budgeting, financial analysis and planning and control of funding and allocation of funding. These functions include business process analysis to describe and create defined business and operations controls and processes. Possesses and applies expertise on multiple complex work assignments, assignments may be broad in nature requiring originality and innovation in determining how to accomplish tasks. Operates with appreciable latitude in developing methodology and presenting solutions to problems. Contributes to deliverables and performance metrics where applicable.	Eight (8) years	Master's
541611	SME (Journeyman)	Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation, and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods, and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles, and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions. Possesses and applies expertise on multiple complex work assignments. Assignments may be broad in nature, requiring originality and innovation in determining how to accomplish tasks. Operates with appreciable latitude in developing methodology and presenting solutions to problems. Contributes to deliverables and performance metrics where applicable.	Eight (8) years	Bachelor's

Multiple Award Schedule

541611	SME (Senior)	Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation, and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods, and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles, and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions. Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Plans and leads major technology assignments. Evaluates performance results and recommends major changes affecting short- term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.	Ten (10) years	Bachelor's
541611	SME (Master)	Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business, computer science, engineering, mathematics, or the various sciences. Provides technical knowledge and analysis of highly specialized applications and operational environments, high-level functional systems analysis, design, integration, documentation, and implementation advice on exceptionally complex problems that need extensive knowledge of the subject matter for effective implementation. Participates as needed in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation phases. Applies principles, methods, and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles, and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.	Fifteen (15) years	Master's

Multiple Award Schedule

541611	Enterprise Architect	Provides high-level architectural expertise to managers and technical staff. Develops architectural products and deliverables for the enterprise and operational business lines. Develops strategy of system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization (SQL, ORACLE, SYBASE, etc.). Advises of feasibility of potential future projects to management.	Ten (10) years	Bachelor's
541611	Enterprise Architect (Master)	Provides high-level architectural expertise to managers and technical staff. Develops architectural products and deliverables for the enterprise and operational business lines. Develops strategy of system and the design infrastructure necessary to support that strategy. Advises on selection of technological purchases with regards to processing, data storage, data access, and applications development. Sets standards for the client/server relational database structure for the organization (SQL, ORACLE, SYBASE, etc.). Advises of feasibility of potential future projects to management. Provides technical/ management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making & domain knowledge may have a critical impact on overall project implementation. May supervise others.	Fifteen (15) years	Master's

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- One year of experience is the equivalent of one year of education.

SIN 518210C CLOUD COMPUTING AND CLOUD RELATED IT PROFESSIONAL SERVICES

MAS Special Item Number (SIN) 518210C for all commercial cloud IT professional services includes:

SIN	Labor Category	Min. Experience-Yrs	Min. Education	Customer Facility GSA MAS Hourly Rate	Contractor Facility GSA MAS Hourly Rate
518210C	Cloud Project Manager	3	BA/BS	\$143.64	\$160.88
518210C	Cloud Architect/Engineer I	7	MS/MA/MBA	\$260.87	\$292.17
518210C	Cloud Architect/Engineer II	5	MS/MA/MBA	\$214.78	\$240.55
518210C	Cloud Architect/Engineer III	6	BA/BS	\$197.23	\$220.90
518210C	Cloud Architect/Engineer IV	3	BA/BS	\$167.63	\$187.74
518210C	Cloud Analyst I	5	BA/BS	\$167.58	\$187.69
518210C	Cloud Analyst II	3	BA/BS	\$134.66	\$150.82
518210C	Cloud Analyst III	1	BA/BS	\$105.73	\$118.42
518210C	Cloud Analyst IV	2	Associates	\$64.84	\$72.61
518210C	Cloud Consultant I	5	MS/MA/MBA	\$189.52	\$212.26
518210C	Cloud Consultant II	5	BA/BS	\$152.58	\$170.90
518210C	Cloud Consultant III	3	BA/BS	\$128.06	\$143.43
518210C	Cloud Consultant IV	1	BA/BS	\$86.78	\$97.20

SIN 518210C CLOUD RELATED IT PROFESSIONAL SERVICES LABOR CATEGORY DESCRIPTIONS

SIN	Labor Category	Description	Years of Experience	Education / Certification
581210C	Cloud Project Manager	Responsible for managing all Cloud-related tasks, budget(s), and personnel within a project. Manages project scope, cost, schedule, internal staffing, subcontractors, outside vendors, and contractual deliverable(s). Prepares external reports for clients and internal company reports for management regarding full status of project. Has sufficient technical knowledge in order to effectively oversee a project or team; may even be seen as a specialist or resource on complex technical and business matters. Has the ability to work independently.	3 years	Bachelor's Degree
581210C	Cloud Architect/Engineer I	Identify and evaluate needs for a full Cloud solution, including applicable computer hardware, software, and networking tools. Identify and resolve any Cloud solution problems or issues; skilled in assessment techniques and have the ability to design and install any necessary upgrades to the Cloud solution. Responsible for designing, installing, and supporting the entire solution or may specialize in one area it (i.e., security infrastructure). Create proper documentation, diagrams, and other detailed instructions to make the best use of new Cloud technologies. Core skills include knowing Cloud-related security protocols, systems, networking infrastructure, etc. Able to manage multiple projects simultaneously and work with inter-disciplinary teams to craft Cloud solution(s). Must have strong communication skills with the ability to communicate complex information to a non-technological audience. Responsible for troubleshooting technology problems.	7 years	Master's Degree
581210C	Cloud Architect/Engineer II	Identify and evaluate needs for a full Cloud solution, including applicable computer hardware, software, and/or networking tools. Identify and resolve any Cloud solution problems or issues; skilled in assessment techniques and have the ability to design and install any necessary upgrades to the Cloud solution. Responsible for designing, installing, and supporting the entire solution or may specialize in one area it (i.e., security infrastructure). Create proper documentation, diagrams, and other detailed instructions to make the best use of new Cloud technologies. Able to manage multiple projects simultaneously and work with inter-disciplinary teams to craft Cloud solution(s). Must have strong communication skills with the ability to communicate complex information to a non-technological audience. Responsible for troubleshooting technology problems.	5 years	Master's Degree

Multiple Award Schedule

581210C	Cloud Architect/Engineer III	Identify and evaluate needs or requirements for a Cloud solution(s). Identify and resolve Cloud solution issues or problems; assist in the installation of any upgrades. Assist in installing and supporting an entire Cloud solution or various parts thereof, working as part of a team. Help create documentation and detailed instructions to make the best use of new technologies.	6 years	Bachelor's Degree
581210C	Cloud Architect/Engineer IV	Evaluate needs or requirements for a Cloud solution(s). Identify and help resolve Cloud solution issues or problems; assist in the installation of any upgrades. Assist in installing and supporting an entire Cloud solution or various parts thereof, working as part of a team. Help create documentation and detailed instructions to make the best use of new technologies.	3 years	Bachelor's Degree
581210C	Cloud Analyst I	Reviews, analyzes, and evaluates Cloud solutions and user needs. Documents requirements, defines scope and objectives, and formulates a Cloud solution to parallel overall business strategies. Demonstrates expertise in numerous Cloud concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex Cloud solutions and is considered to be the top-level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.	5 years	Bachelor's Degree
581210C	Cloud Analyst II	Reviews, analyzes, and evaluates Cloud solutions and user needs. Documents requirements, defines scope and objectives, and formulates a Cloud solution to meet overall business strategies. Demonstrates expertise in numerous Cloud concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex Cloud solutions and is considered to be the top-level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.	3 years	Bachelor's Degree
581210C	Cloud Analyst III	Reviews, analyzes, and evaluates Cloud solutions and user needs. Documents requirements, defines scope and objectives, and formulates a Cloud solution to meet overall business strategies. Demonstrates expertise in a variety of Cloud concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Considered to be the top-level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.	1 year	Bachelor's Degree

Multiple Award Schedule

581210C	Cloud Analyst IV	Reviews, analyzes, and evaluates Cloud solutions against user needs. Documents requirements, defines scope and objectives, and formulates a Cloud solution to meet overall business strategies. Demonstrates expertise in numerous Cloud concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top-level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.	2 years	Associates Degree
581210C	Cloud Consultant I	Provides high-level Cloud subject matter proficiency and advanced technical knowledge and analysis of Cloud environment(s). Responsible for high-level functional systems analysis, design, integration, documentation, training, and/or implementation advice on various Cloud solution(s). Requires extensive knowledge of the subject matter for effective implementation.	5 years	Master's Degree
581210C	Cloud Consultant II	Provides Cloud subject matter proficiency and technical knowledge and analysis of Cloud environment(s). Responsible for functional systems analysis, design, integration, documentation, training, and implementation advice on Cloud solution(s). Requires extensive knowledge of the subject matter for effective implementation.	5 years	Bachelor's Degree
581210C	Cloud Consultant III	Provides Cloud subject matter proficiency and technical knowledge and analysis of Cloud environment(s). Responsible for functional systems analysis, design, integration, documentation, training, and/or implementation advice on Cloud solution(s). Requires knowledge of the subject matter for effective implementation.	3 years	Bachelor's Degree
581210C	Cloud Consultant IV	Provides Cloud subject matter proficiency and technical knowledge and analysis of Cloud environment(s). Participates in functional systems analysis, design, integration, documentation, training, and/or implementation of Cloud solution(s). Requires knowledge of the subject matter for effective implementation.	1 years	Bachelor's Degree

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- One year of experience is the equivalent of one year of education.