



GENERAL SERVICES ADMINISTRATION SERVICES

**Federal Supply Service Authorized
Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET addresses GSA Advantage! ® is: GSAAvantage.gov

Schedule Title: Multiple Award Schedule (MAS)

Large Category	Subcategory	PSC
Professional Services	Business Administrative Services	R408
	Financial Services	R703, R704
	Technical and Engineering Services (non-IT)	R414, R425
	Training	R704
	IT Services	D399
	IT Solutions	D305, D399
Scientific Management & Solutions	Testing and Analysis	R499
Miscellaneous	Complimentary SIN	0000

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract Number: GS-00F-029DA

Contract Period: December 4, 2015 – December 3, 2025

Contractor: *Deloitte & Touche LLP*
1919 N. Lynn Street
Arlington, A 22209
www.deloitte.com

Contact for Contract Administration Contact & Ordering:
Kimberly Gibson, Senior Contracts Manager
Deloitte & Touche LLP
1919 N. Lynn Street
Arlington, VA 22209
Tel.: 703-251-1642
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Business Size: Large

*Prices shown herein are Net (Discount deducted)
Current through Modification PA-0028 dated 01/15/21 and Refresh 0005*

Federal Supply Service
Authorized Federal Supply Schedule Price List
CUSTOMER INFORMATION

1a. Awarded Special Item Number(s)

Large Category	Subcategory	MAS SINS	SIN Title
Professional Services	Business Administrative Services	541611 541611(RC)	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
Professional Services	Financial Services	522310 522310(RC)	Financial Advising, Loan Servicing and Asset Management Services
Professional Services	Financial Services	531210 531210(RC)	Financial Asset Resolution Services
Professional Services	Financial Services	541211 541211(RC)	Auditing Services
Professional Services	Identity Protection Services	541990RISK 541990RISK(RC)	Risk Assessment and Mitigation Services
Professional Services	Financial Services	541219 541219(RC)	Budget and Financial Management Services
Professional Services	Training	611430 611430(RC)	Professional and Management Development Training
Professional Services	Technical and Engineering Services (non-IT)	541330ENG 541330ENG(RC)	Engineering Services
Information Technology	IT Services	54151S 54151S(RC) 54151S(STLOC)	Information Technology Professional Services
Information Technology	IT Services	54151HEAL 54151HEAL(RC) 54151HEAL(STLOC)	Health Information Technology Services
Information Technology	IT Solutions	518210C 518210C(RC) 518210(STLOC)	Cloud and Cloud-Related IT Professional Services
Information Technology	IT Solutions	541519PIV 541519PIV(RC) 541519PIV(STLOC)	Homeland Security Presidential Directive 12 Product and Service Components
Miscellaneous	Complimentary SIN	OLM OLM(RC) OLM(STLOC)	Order Level Materials

1b. Lowest Unit Price: See Price List

1c. Labor Category Descriptions: See descriptions

2. **Maximum Order:**

Large Category	Subcategory	MAS SIN	Maximum Order
Professional Services	Business Administrative Services	541611 541611(RC)	\$1,000,000.00
Professional Services	Financial Services	522310 522310(RC)	\$1,000,000.00
Professional Services	Financial Services	531210 531210(RC)	\$1,000,000.00
Professional Services	Financial Services	541211 541211(RC)	\$1,000,000.00
Professional Services	Financial Services	541219 541219(RC)	\$1,000,000.00
Professional Services	Identity Protection Services	541990RISK 541990RISK(RC)	\$1,000,000.00
Professional Services	Training	611430 611430(RC)	\$1,000,000.00
Professional Services	Technical and Engineering Services (non-IT)	541330ENG 541330ENG(RC)	\$1,000,000.00
Information Technology	IT Services	54151S 54151S(RC) 54151(STLOC)	\$500,000.00
Information Technology	IT Services	54151HEAL 54151HEAL(RC) 54151HEAL(STLOC)	\$500,000.00
Information Technology	IT Solutions	541519PIV 541519PIV(RC) 541519PIV(STLOC)	\$1,000,000.00
Information Technology	IT Solutions	518210C 518210C(RC) 518210C(STLOC)	\$500,000.00
Miscellaneous	Complimentary SIN	OLM OLM(RC) OLM(STLOC)	\$250,000.00

- 3. **Minimum Order:** \$100
- 4. **Geographic Coverage:** Worldwide (All SINs)
- 5. **Point(s) of Production:** Various Locations based on the Client's requirements
- 6. **Net Price:** See Pricing List
- 7. **Quantity Discount:** None
- 8. **Prompt Payment Terms:** Net 30 days [Information for Ordering agencies: Prompt payment terms cannot be negotiated out of the contractual out of the agreement in exchange for concessions.]
- 9. **Foreign Items:** N/A
- 10a. **Time of Delivery:** Per Task Order,

- 10b. **Expedited Delivery:** Per Task Order - See Cover Sheet for POC
- 10c. **Overnight and 2-day delivery:** N/A
- 10d. **Urgent Requirements:** See Cover Sheet for POC
In accordance with clause I-FSS-140-B Deloitte & Touche LLP shall reply to any inquiry for accelerated delivery within 3 working days after receipt of inquiry. Any telephone inquiries or replies will be confirmed by Deloitte & Touche LLP in writing.
- 11. **F. O. B. Points:** Destination
- 12a. **Ordering Address:**
 Kimberly Gibson,
 Senior Contract Manager
 1919 N. Lynn Street
 Arlington, VA 22209
 Email: usdeloittegsacontracts@deloitte.com
 Phone: 703-251-1642
 Fax: 703-842-6748
- 12b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 13. **Payment Address:**

Electronic Payment/Wire Transfer and ACH	Check Remittance Address	For Overnight Remittance Only
Bank of America Account # 385015866213 Swift BOFAUS3N US ACH: 011900571 US WIRE: 026009593	Deloitte & Touche LLP PO Box 844708 Dallas, TX 75284-4708	Deloitte & Touche LLP 1950 N. Stemmons Freeway; Suite 5010 Dallas, TX 75207 LBX# 844708
- 14. **Warranty Provisions:** N/A
- 15. **Export packaging charges:** N/A
- 16. **Terms and conditions of rental, maintenance, and repair:** N/A
- 17. **Terms and conditions of installation:** N/A
- 18a. **Terms and conditions of repair parts:** N/A
- 18b. **Terms and conditions for any other services:** N/A
- 19. **List of service and distribution points:** N/A
- 20. **List of Participating dealers:** N/A
- 21. **Preventative maintenance:** N/A

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- 22a. **Special attributes such as environmental attributes:** N/A
 - 22b. **Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services:** N/A
 - 23. **Data Universal Number System (DUNS) Number:** 18-710-7958
 - 24. **Notification regarding registration in System for Award Management (SAM) database:** Registered

WELCOME

Deloitte & Touche LLP welcomes this opportunity to present to you our qualifications and price list for the General Services Administration Multiple Award Services (MAS) Schedule which includes Professional Services to include Business Administrative, Financial, Identity Protection, Training, Engineering and Information Technology.

The unique environment and varied constituency of government agencies present challenges to those who work in the Federal arena. Deloitte & Touche LLP understands your needs and is committed to providing services in a manner that assists you administratively, financially and operationally. We believe that by maximizing the value of our professional relationships with our clients, we build a solid foundation based on partnership. Our pledge of value delivers tangible and measurable results.

Providing your organization with outstanding service requires a detailed understanding of your business. Deloitte & Touche LLP has the skills, resources, experience and commitment to assist Federal agencies and governmental entities in meeting the demanding requirements of today's Federal environment. We fully understand the challenges faced by organizations while accomplishing their missions and are committed to helping agencies achieve their operational and organizational improvement goals. We are aware of your need for timely, responsive service and pay close attention to the unique circumstances and concerns of each individual organization. Our competitive advantage is our carefully selected and trained professionals, who not only understand your mission and business imperatives, but also understand your organizational structure and management roles.

We look forward to meeting with you and discussing potential opportunities. Pursuant of our firm mission, "to be the professional services firm that consistently exceeds the expectations of our clients and our people," Deloitte & Touche LLP has the ability to offer you the highest quality service possible, in the most efficient manner.

Very truly yours,

Deloitte & Touche LLP

FIRM OVERVIEW

Deloitte & Touche LLP is one of the nation's largest and most respected professional services firms providing a business mindset combined with deep technical knowledge and extensive industry experience to creatively address business issues across the full spectrum of accounting, financial instrument valuation, information technology, security and privacy, governance, process improvement, data analytics, risk advisory disciplines, engineering and other management consulting services. Our client's number in the tens of thousands and range from Fortune 500 multinationals, to high-tech start-ups, to federal, state, and local government agencies, to not-for-profit charities and associations.

In both challenging and favorable economic conditions, organizations strive to be smart, nimble, creative and forward thinking. Deloitte brings a business mindset combined with deep technical knowledge and extensive industry experience to assist clients to address business issues across the broad spectrum of accounting, financial instrument valuation, technology, security and privacy, governance, process improvement, data analytics, risk advisory disciplines, engineering and other consulting services.

Deloitte & Touche LLP professionals have a single focus: serving our clients and helping them solve their toughest problems. We work in key business areas such as — financial statement and internal control audit, financial accounting & reporting services, financial instrument valuation & securitization, finance operations & controls transformation, governance, regulatory & risk strategies, internal audit transformation, technology, security & privacy, engineering and M&A services — but our real strength comes from combining the talents of those groups to address clients' needs. *Fortune* and *BusinessWeek* consistently rank our organization among the best places to work, which is good news for our talent and our clients alike. When the best people tackle the most compelling challenges, everyone wins

Deloitte & Touche LLP is dedicated to helping our clients and people excel. Known as an employer of choice for innovative human resources programs. For more information, please visit our web site at www.deloitte.com.

GROUP 1 – PROFESSIONAL SERVICES WORK SCOPE

MAS SIN	SIN TITLE	SUBCATEGORY
541611 541611 (RC)	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services	Business Advisory Services

DESCRIPTION: Provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency’s portfolio of assets and related support services, strategic financial planning, financial policy formulation and development, special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management.

Inherently Governmental services as identified in FAR 7.503 or by the ordering agency are prohibited. It is the responsibility of the Contracting Officer placing the order to make this determination. Ordering activities must require prospective contractors to identify potential conflicts of interest and address those, prior to task order award.

Personal services as defined in FAR 37.104 are prohibited.

MAS SIN	MAS SIN TITLE	SUBCATEGORY
611430 611430(RC)	Professional and Management Development Training	Training

DESCRIPTION: Services include offering an array of short duration courses and seminars for management and professional development. Training for career development may be provided directly to individuals or through employers' training programs, and courses may be customized or modified to meet the special needs of customers. Instruction may be provided in diverse settings, such as the establishment's or agency’s training facilities, and through diverse means, such as correspondence, television, the Internet, or other electronic and distance-learning methods. The training provided may include the use of simulators and simulation methods.

Examples include Training Services that are instructor led Training or Web Based Training of Education Courses, Course Development and Test Administration, Learning Management, and Internships; Environmental Training Services in order to meet Federal mandates and Executive Orders; training of agency personnel to deal with media and media responses; Logistics Training Services related to system operations, automated tools for supply and value chain management, property and inventory management, distribution and transportation management, and maintenance of equipment and facilities; Audit & Financial training services related to course development and instruction required to support audit, review, financial assessment and financial management activities.

Any firm offering Defense Acquisition Workforce Improvement Act (DAWIA) and Federal Acquisition Certification in Contracting (FAC-C) Training for Acquisition Workforce Personnel will include an identify only DAWIA and FAC-C courses that have been deemed DAU equivalent or approved by the Federal Acquisition Institute (FAI).

NOTE: In accordance with OMB Policy Letter 05-01, civilian agencies must follow the course equivalency determinations accepted by the Defense Acquisition University (DAU) to ensure that core training is comparable across the workforce and qualifies for certification. When procuring FAC-C and DAWIA training for the audience identified below, the task order level Contracting Officer shall confirm that the courses being acquired are listed on one of the following websites:

<https://www.fai.gov/drupal/certification/verified-contracting-course-vendor-listing> OR <http://icatalog.dau.mil/appg.aspx> (click on commercial vendors). Training Audience – Acquisition professionals interested in completing FAC-C or DAWIA

MAS SIN	MAS SIN TITLE	SUBCATEGORY
541330ENG, 541330ENG (RC)	Engineering Services	Technical and Engineering Services (non-IT)
<p>DESCRIPTION: Services include applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, processes, and systems. Services may involve any of the following activities: provision of advice, concept development, requirements analysis, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.</p> <p>NOTE: Services under this SIN cannot include architect-engineer services as defined in the Brooks Act and FAR Part 2, or construction services as defined in FAR Parts 2 and 36.</p>		

GROUP 1 - PROFESSIONAL SERVICES LABOR CATEGORIES

MAS SIN	MAS SIN TITLE	SUBCATEGORY
541611 541611(RC)	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services	Business Advisory Services
611430 611430 (RC)	Professional and Management Development Training	Training
541330ENG 541330ENG (RC)	Engineering Services	Technical and Engineering Services (non-IT)

Consulting Management Executive

Functional Responsibilities:

The Consulting Management Executive provides expert advice, assistance, guidance and counseling in the engagement's support of the agencies' management, organizational, engineering and business improvement efforts. The Consulting Management Executive heads the engagement team and is responsible for all assurance and specialized services provided on an engagement and for ensuring that such services comply with the Firm's Client Service Standards, applicable professional standards, and the Firm's overall objective of professional excellence. The Consulting Management Executive determines the nature, timing, and extent of procedures and have the final authority in the conduct of engagements and full responsibility for the work performed.

Level	Education*	Minimum Years of Experience*
III	BS/BA	12
II	BS/BA	11
I	BS/BA	10

Consulting Senior Manager

Functional Responsibilities:

The Consulting Senior Manager has responsibility for the supervision of the engagement team, on-site quality control, review and approval of working papers and findings, adherence to applicable standards, report review. The Consulting Senior Manager assists the Management Executive in the development of the overall engagement approach.

Level	Education*	Minimum Years of Experience*
III	BS/BA	9
II	BS/BA	8
I	BS/BA	7

Consulting Manager

Functional Responsibilities:

The Consulting Manager responsibility generally is the same as Consulting Senior Manager for less complex engagements or assigned tasks.

Level	Education*	Minimum Years of Experience*
III	BS/BA	6
II	BS/BA	5
I	BS/BA	4

Consulting Senior Staff

Functional Responsibilities:

The Consulting Senior Staff is responsible for the completion of all aspects of the project delegated by management. The Consulting Senior Staff performs testing and analysis, drafts reports and findings, supervises and reviews the work of junior staff and contributes to the engagement planning.

Level	Education*	Minimum Years of Experience*
III	BS/BA	6
II	BS/BA	5
I	BS/BA	4

Consulting Junior Staff

Functional Responsibilities:

The Consultant Junior Staff performs the detail tests and procedures under the supervision and review of a more experienced professional.

Level	Education*	Minimum Years of Experience*
IV	BS/BA	3
III	BS/BA	2
II	BS/BA	1
I	BS/BA	0

Consulting Support

Functional Responsibilities:

Consulting Support typically performs specific and limited portions of broader assignments under direct supervision, such as data entry and database updates, including collection of information, performing calculations, dissemination of reports, research, meeting minutes, writing, and other duties.

Education* / Experience*: Consulting Support has an AA degree pursuing a Bachelor's degree and has 0 years of experience.

Consulting Senior Intern

Functional Responsibilities:

The Consulting Senior Intern collects information, performs calculations, disseminates reports, research, meeting minutes, writing, and provides day-to-day administrative support to engagement team.

Education* / Experience*: The Consulting Senior Intern has a Bachelor’s (BS/BA) Degree and is pursuing a Master’s Degree in a related field and has 0 years of experience.

Consulting Junior Intern

Functional Responsibilities:

The Consulting Junior Intern collects information, performs calculations, disseminates reports, research, meeting minutes, writing, and provides day-to-day administrative support to engagement team.

Education* / Experience*: The Consulting Junior Intern has a High School Diploma (HSD) and is pursuing a Bachelor’s (BS/BA) Degree in a related field and has 0 years of experience.

EXPERIENCE / EDUCATION SUBSTITUTION EQUIVALENCY*

Deloitte & Touche’s labor category descriptions identify the functional responsibilities and education and experience requirements associated with each labor category. These requirements are a reference guide to the types of experience and educational background of typical personnel in each labor category.

Personnel must meet the defined labor category minimum qualifications or substitutions noted below. The labor category qualifications do not set an education or experience ceiling.

Education and experience may be substituted for each other and each year of relevant experience may be substituted for 1 year of education, and vice versa.

Experience Substitutions may be applied to any labor category		
H.S. Diploma + 4 years additional experience	Equals	Bachelor’s Degree
Associate Degree + 1 year additional experience	Equals	Bachelor’s Degree
Bachelor’s Degree + 2 years additional experience	Equals	Master’s Degree
Master’s Degree + 4 years additional experience	Equals	Ph.D.
Education Substitutions may be applied to any labor category		
A Ph.D. may be substituted for 4 years of experience with a Master’s Degree or 6 years’ experience with a Bachelor’s Degree		
A Master’s Degree may be substituted for 2 years of experience with a Bachelor’s Degree		
A Bachelor’s Degree may be substituted for 4 years of experience with a High School Diploma		
An Associate’s Degree may be substituted for 3 years of experience with a High School Diploma		

GROUP 1 PROFESSIONAL SERVICES PRICES

MAS SIN	MAS SIN TITLE	SUBCATEGORY				
541611 541611(RC)	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services	Business Advisory Services				
611430 611430 (RC)	Professional and Management Development Training	Training				
541330ENG 541330ENG (RC)	Engineering Services	Technical and Engineering Services (non-IT)				
Labor Category	Option 1					
	Year 6	Year 7	Year 8	Year 9	Year 10	
	12-4-20 to 12-3-21	12-4-21 to 12-3-22	12-4-22 to 12-3-23	12-4-23 to 12-3-24	12-4-24 to 12-3-25	
Consulting Management Executive III	\$332.69	\$342.34	\$352.27	\$362.49	\$373.00	
Consulting Management Executive II	\$324.88	\$334.30	\$343.99	\$353.97	\$364.24	
Consulting Management Executive I	\$318.03	\$327.25	\$336.74	\$346.51	\$356.56	
Consulting Senior Manager III	\$314.34	\$323.46	\$332.84	\$342.49	\$352.42	
Consulting Senior Manager II	\$300.87	\$309.60	\$318.58	\$327.82	\$337.33	
Consulting Senior Manager I	\$294.54	\$303.08	\$311.87	\$320.91	\$330.22	
Consulting Manager III	\$267.00	\$274.74	\$282.71	\$290.91	\$299.35	
Consulting Manager II	\$253.65	\$261.01	\$268.58	\$276.37	\$284.38	
Consulting Manager I	\$248.31	\$255.51	\$262.92	\$270.54	\$278.39	
Consulting Senior Staff III	\$229.78	\$236.44	\$243.30	\$250.36	\$257.62	
Consulting Senior Staff II	\$218.29	\$224.62	\$231.13	\$237.83	\$244.73	
Consulting Senior Staff I	\$199.91	\$205.71	\$211.68	\$217.82	\$224.14	
Consulting Junior Staff IV	\$167.14	\$171.99	\$176.98	\$182.11	\$187.39	
Consulting Junior Staff III	\$158.77	\$163.37	\$168.11	\$172.99	\$178.01	
Consulting Junior Staff II	\$150.42	\$154.78	\$159.27	\$163.89	\$168.64	
Consulting Junior Staff I	\$142.07	\$146.19	\$150.43	\$154.79	\$159.28	
Consulting Support	\$106.37	\$109.45	\$112.62	\$115.89	\$119.25	
Consulting Senior Intern	\$92.56	\$95.24	\$98.00	\$100.84	\$103.76	
Consulting Junior Intern	\$90.72	\$93.35	\$96.06	\$98.85	\$101.72	

- Notes:**
- Prices include GSA's 0.75% IFF
 - Annual escalation is capped at 2.9%
 - Travel, Order Level Materials (OLM) and Open Market Items (e.g. non-Schedule Other Direct Costs) will be burdened with Deloitte's applicable General & Administrative (G&A) Costs approved by DCAA.
 - Service Contract Labor Standards (SCLS): The Service Contract Labor Standards (SCLS) are applicable to this contract as it applies to the entire Multiple Award Services (MAS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

GROUP 2 - PROFESSIONAL SERVICES WORK SCOPE

MAS SIN	MAS SIN TITLE	SUBCATEGORY
541611 541611(RC)	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services	Business Advisory Services
<p>Description: Provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency's portfolio of assets and related support services, strategic financial planning, financial policy formulation and development, special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management.</p> <p>Inherently Governmental services as identified in FAR 7.503 or by the ordering agency are prohibited. It is the responsibility of the Contracting Officer placing the order to make this determination. Ordering activities must require prospective contractors to identify potential conflicts of interest and address those, prior to task order award.</p> <p>Personal services as defined in FAR 37.104 are prohibited.</p>		
MAS SIN	MAS SIN TITLE	SUBCATEGORY
541990RISK 541990RISK(RC)	Risk Assessment and Mitigation Services	Identity Protection Services
<p>Description: Services include: breach mitigation and analysis/forensic services, the deployment of financial risk assessment and mitigation strategies and techniques; improvement of capabilities through the reduction, identification, and mitigation of risks; detailed risk statements, risk explanations and mitigation recommendations; design and development of new business applications, processes, and procedures in response to risk assessments; and ensuring compliance with governance and regulatory requirements. Under this SIN, firms can also assist the Ordering Agency with preventive measures in protecting Personally Identifiable Information (PII) and Protected Health Information (PHI) through the evaluation of threats and vulnerabilities to PII and PHI type of information; training of Government personnel on how to prevent data breaches and identity theft; vulnerability assessments; privacy impact and policy assessments; review and creation of privacy and safeguarding policies; prioritization of threats; maintenance and demonstration of compliance; and evaluation and analysis of internal controls critical to the detection and elimination of weaknesses to the protection of PII and PHI type of information.</p>		
MAS SIN	MAS SIN TITLE	SUBCATEGORY
541219 541291(RC)	Budget and Financial Management Services	Financial Services
<p>Description: Services include accounting, budgeting, and complementary financial services such as: transaction analysis, transaction processing, data analysis and summarization, technical assistance in devising new or revised accounting policies and procedures, classifying accounting transactions, special studies to improve accounting operations, assessment and improvement of budget formulation and execution processes, special reviews to resolve budget formulation or budget execution issues, and technical assistance to improve budget preparation or execution processes.</p>		

GROUP 2 - PROFESSIONAL SERVICES LABOR CATEGORIES

MAS SIN	MAS SIN TITLE	SUBCATEGORY
541611 541611(RC)	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services	Business Advisory Services
541990RISK 541990RISK(RC)	Risk Assessment and Mitigation Services	Identity Protection Services
541219 541291(RC)	Budget and Financial Management Services	Financial Services

Risk Management Principal/Partner (P/P)

Functional Responsibilities:

The Risk Management PP provides advisory and managerial direction on client engagements in the following risk service areas: Governance, Regulatory & Risk Strategies, Security & Privacy, Finance & Operations Risk Transformation and Financial Transformation. The Risk Management PP assures quality control and delivers industry insight and area experience on the engagement. The Risk Management PP charts the timeframe and assures that the funding parameters are kept. The Risk Management PP reviews transitions, project status and shares results and change recommendations during the engagement.

Level	Education*	Minimum Years of Experience*
III	BS/BA	11
II	BS/BA	10

Risk Management Director

Functional Responsibilities:

The Risk Management Director provides advisory and managerial direction on client engagements in the following risk service areas: Governance, Regulatory & Risk Strategies, Security & Privacy, Finance & Operations Risk Transformation and Financial Transformation. The Risk Management Director assures quality control and delivers industry insight and area experience on the engagement. The Risk Management PP III charts the timeframe and assures that the funding parameters are kept. The Risk Management Director reviews transitions, project status and shares results and change recommendations during the engagement.

Level	Education*	Minimum Years of Experience*
I	BS/BA	9

Risk Management Lead

Functional Responsibilities:

The Risk Management Lead oversees the engagement team and provides guidance in the following risk services areas: Governance, Regulatory & Risk Strategies, Security & Privacy, Finance & Operations Risk Transformation, and Financial Transformation. The Risk Management Lead takes the lead on strategic matters, technical review and issue resolution with demonstrated problem solving techniques. The Risk Management Lead monitors sub-work plans and drafts the final report while assuring compliance with the contract’s governance and regulatory processes.

Level	Education*	Minimum Years of Experience*
III	BS/BA	8
II	BS/BA	7
I	BS/BA	6

Risk Project Lead

Functional Responsibilities:

The Risk Project Lead administers project work plans/processes and manages local resources in the business process, financial and technology risk services areas. The Risk Project Lead designs and recommends technical solutions, analyzes work plans, resolves client issues, prepares status reports, and reviews quality control practices with senior management.

Level	Education*	Minimum Years of Experience*
III	BS/BA	5
II	BS/BA	4
I	BS/BA	3

Risk Senior Project Support

Functional Responsibilities:

The Risk Senior Project Support serves as SME over assigned support areas, instructing, directing, and monitoring the work of other project staff in the following business process, financial and technology risk service areas. The Risk Senior Project Support provides senior management with work plans, status report and quality control analyses as well as suggestions for the engagements.

Level	Education*	Minimum Years of Experience*
III	BS/BA	4
II	BS/BA	3
I	BS/BA	2

Risk Project Support

Functional Responsibilities:

The Risk Project Support serves as an analytical resource on the engagement team in the business process, financial and technology risk areas. The Risk Project Support identifies, analyzes and defines client issues by conducting relevant research, distilling data, and creating reports. The Risk Project Support participates in operation and risk assessments, and performance measures and indicators and assists with process improvement diagnoses, process modeling and documentation, benchmarking strategies, and regulatory and operation risk management.

Level	Education*	Minimum Years of Experience*
V	BS/BA	3
IV	BS/BA	2
III	BS/BA	1
II	BS/BA	0
I	HS	0

Risk Senior Intern

Functional Responsibilities:

The Risk Senior Intern assists with preparation of project deliverable reporting and provides day-to-day administrative support to engagement team.

Education* / Experience*: The Risk Senior Intern has a Bachelor’s (BS/BA) Degree and is pursuing a Master’s Degree in a related field and has 0 years of experience in risk services.

Risk Junior Intern

Functional Responsibilities:

The Risk Junior Intern assists with preparation of project deliverable reporting and provides day-to-day administrative support to engagement team.

Education* / Experience*: The Risk Junior Intern has a High School Diploma (HSD) and is pursuing a Bachelor’s (BS/BA) Degree in a related field and has 0 years of experience in risk services.

EXPERIENCE / EDUCATION SUBSTITUTION EQUIVALENCY*

Deloitte & Touche’s labor category descriptions identify the functional responsibilities and education and experience requirements associated with each labor category. These requirements are a reference guide to the types of experience and educational background of typical personnel in each labor category. Resources must meet the minimum qualifications of the labor categories as defined or qualify via the substitution equivalence. The labor category qualifications do not set an education or experience ceiling. Education and experience may be substituted for each other.

Experience Substitutions may be applied to any labor category		
H.S. Diploma + 4 years additional experience	Equals	Bachelor’s Degree
Associate Degree + 1 year additional experience	Equals	Bachelor’s Degree
Bachelor’s Degree + 2 years additional experience	Equals	Master’s Degree
Master’s Degree + 4 years additional experience	Equals	Ph.D.
Education Substitutions may be applied to any labor category		
A Ph.D. may be substituted for 4 years of experience with a Master’s Degree or 6 years’ experience with a Bachelor’s Degree		
A Master’s Degree may be substituted for 2 years of experience with a Bachelor’s Degree		
A Bachelor’s Degree may be substituted for 4 years of experience with a High School Diploma		
An Associate’s Degree may be substituted for 3 years of experience with a High School Diploma		

GROUP 2 PROFESSIONAL SERVICES PRICES

MAS SIN	MAS SIN TITLE	SUBCATEGORY				
541611 541611(RC)	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services	Business Advisory Services				
541990RISK 541990RISK(RC)	Risk Assessment and Mitigation Services	Identity Protection Services				
541219 541291(RC)	Budget and Financial Management Services	Financial Services				
Labor Category	Option 1					
	Year 6	Year 7	Year 8	Year 9	Year 10	
	12-4-20 to 12-3-21	12-4-21 to 12-3-22	12-4-22 to 12-3-23	12-4-23 to 12-3-24	12-4-24 to 12-3-25	
Risk Management Principal/Partner (PP) III	\$339.41	\$349.25	\$359.38	\$369.80	\$380.52	
Risk Management Principal/Partner (PP) II	\$324.88	\$334.30	\$343.99	\$353.97	\$364.24	
Risk Management Director I	\$318.03	\$327.25	\$336.74	\$346.51	\$356.56	
Risk Management Lead III	\$311.97	\$321.02	\$330.33	\$339.91	\$349.77	
Risk Management Lead II	\$300.87	\$309.60	\$318.58	\$327.82	\$337.33	
Risk Management Lead I	\$294.54	\$303.08	\$311.87	\$320.91	\$330.22	
Risk Project Lead III	\$269.99	\$277.82	\$285.88	\$294.17	\$302.70	
Risk Project Lead II	\$256.48	\$263.92	\$271.57	\$279.45	\$287.55	
Risk Project Lead I	\$222.63	\$229.09	\$235.73	\$242.57	\$249.60	
Risk Senior Project Support III	\$213.06	\$219.24	\$225.60	\$232.14	\$238.87	
Risk Senior Project Support II	\$202.42	\$208.29	\$214.33	\$220.55	\$226.95	
Risk Senior Project Support I	\$191.75	\$197.31	\$203.03	\$208.92	\$214.98	
Risk Project Support V	\$201.04	\$206.87	\$212.87	\$219.04	\$225.39	
Risk Project Support IV	\$193.82	\$199.44	\$205.22	\$211.17	\$217.29	
Risk Project Support III	\$183.61	\$188.93	\$194.41	\$200.05	\$205.85	
Risk Project Support II	\$154.37	\$158.85	\$163.46	\$168.20	\$173.08	
Risk Project Support I	\$124.80	\$128.42	\$132.14	\$135.97	\$139.91	
Risk Senior Intern	\$92.56	\$95.24	\$98.00	\$100.84	\$103.76	
Risk Junior Intern	\$90.72	\$93.35	\$96.06	\$98.85	\$101.72	

- Notes:**
- Prices include GSA's 0.75% IFF
 - Annual escalation is capped at 2.9%
 - Travel, Order Level Materials (OLM), Open Market Items (e.g. non-Schedule other direct cost) will be burdened with Deloitte's applicable General & Administrative (G&A) Costs approved by DCAA.
 - Service Contract Labor Standards (SCLS): The Service Contract Labor Standards (SCLS) are applicable to this contract as it applies to the entire Multiple Award Services (MAS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

GROUP 3 – PROFESSIONAL SERVICES WORK SCOPE

MAS SIN	MAS SIN TITLE	SUBCATEGORY
541211 541211(RC)	Auditing Services	Financial Services
<p>Description: Perform financial-related audits, performance audits, recovery audits, transportation audits, and contract audits in accordance with Generally Accepted Government Auditing Standards (GAGAS) and non-GAGAS. Perform an independent assessment of an audited entity's financial statements in conformity with generally accepted accounting principles, financial information, adherence to financial compliance requirements and internal controls, or organization or program performance to identify areas for improvement.</p> <p>Recovery audits: identify recoverable funds resulting from overpayments, duplicate payments and underpayments under the authority of public law and regulation, e.g., Section 354 of the National Defense Authorization Act for FY 96 (Public Law 104-106; 110 Stat. 268; 10 U.S.C. 2461).</p> <p>Transportation audits: perform administrative reviews and rate examinations on prepayment and post payment transportation bills to ensure accuracy, completeness, and compliance with established rates, tariffs, quotations, agreements, tenders or other applicable rate authority.</p> <p>Note: Inherently Governmental services as identified in the Federal Acquisition Regulation (FAR) 7.503 or by the ordering agency are prohibited under this SIN. It is the responsibility of the Contracting Officer placing the order to make this determination. Ordering activities must require prospective contractors to identify potential conflicts of interest and address those, prior to task order award.</p>		

GROUP 3 – PROFESSIONAL SERVICES LABOR CATEGORIES

MAS SIN	MAS SIN TITLE	SUBCATEGORY
541211 541211(RC)	Auditing Services	Financial Services

Audit Senior Management

Functional Responsibilities

The Audit Senior Management provides top level management and technical review for the project management team, solves problems and leads Financial Statement & Internal Control Audit and Internal Audit Transformation engagements in conformity with generally accepted accounting principles. The Audit Senior Management communicates project status, concerns and updates to the client, providing quality control, alternative analytical approaches while keeping the timelines and funding on schedule.

Level	Education*	Minimum Years of Experience*
III	BS/BA	10
II	BS/BA	9
I	BS/BA	8

Audit Lead

Functional Responsibilities:

The Audit Lead provides strategic direction on financial statement and internal control audit, internal audit transformation and internal audit preparedness engagements. The Audit Lead oversees the team, developing, maintaining and monitoring the work plans, reviewing financial issues and providing direction on strategic matters and compliance.

Level	Education*	Minimum Years of Experience*
III	BS/BA	8
II	BS/BA	7
I	BS/BA	6

Audit Project Lead III

Functional Responsibilities:

The Audit Project Lead manages the local resources and coordinates work plans and processes for the Financial Statement & Internal Control Audit and Internal Audit Transformation engagements. The Audit Project Lead analyzes the client issues, prepares status reports, and reviews project's internal control practice with senior management in order to assess appropriate alternative approaches.

Level	Education*	Minimum Years of Experience*
III	BS/BA	5
II	BS/BA	4
I	BS/BA	3

Audit Senior Project Support

Functional Responsibilities:

The Audit Senior Project Support serves as the subject matter expert, instructing, directing, and monitoring the audit engagements on Financial Statement & Internal Control Audit and Internal Audit Transformation work. The Audit Senior Project Support provides senior management with analysis, status reports, recommendations and conclusions on the engagement progress.

Level	Education*	Minimum Years of Experience*
III	BS/BA	4
II	BS/BA	3
I	BS/BA	2

Audit Project Support V

Functional Responsibilities:

The Audit Project Support conducts research, distills data, and assesses financial statements and reports on Financial Statement & Internal Control Audit and Internal Audit Transformation client engagements. The Audit Project Support assists senior management with process improvement diagnoses, financial modeling and documentation, and audit management.

Level	Education*	Minimum Years of Experience*
V	BS/BA	3
IV	BS/BA	2
III	BS/BA	1
II	BS/BA	0
I	HS	0

Audit Senior Intern

Functional Responsibilities:

The Audit Senior Intern assists with preparation of project deliverable reporting and provides day-to-day administrative support to the engagement team.

Education* / Experience*: The Audit Senior Intern has a Bachelor's (BS/BA) Degree and is pursuing a Master's Degree in a related field and has zero years of experience.

Audit Junior Intern

Functional Responsibilities:

The Audit Junior Intern assists with preparation of project deliverable reporting and provides day-to-day administrative support to the engagement team.

Education* / Experience*: The Audit Junior Intern has a High School Diploma (HSD) and is pursuing a Bachelor's (BS/BA) Degree in a related field and has zero years of experience.

EXPERIENCE / EDUCATION SUBSTITUTION EQUIVALENCY*

Deloitte & Touche’s labor category descriptions identify the functional responsibilities and education and experience requirements associated with each labor category. These requirements are a reference guide to the types of experience and educational background of typical personnel in each labor category. Resources must meet the minimum qualifications of the labor categories as defined or qualify via the substitution equivalence. The labor category qualifications do not set an education or experience ceiling. Education and experience may be substituted for each other.

Experience Substitutions may be applied to any labor category		
H.S. Diploma + 4 years additional experience	Equals	Bachelor’s Degree
Associate Degree + 1 year additional experience	Equals	Bachelor’s Degree
Bachelor’s Degree + 2 years additional experience	Equals	Master’s Degree
Master’s Degree + 4 years additional experience	Equals	Ph.D.
Education Substitutions may be applied to any labor category		
A Ph.D. may be substituted for 4 years of experience with a Master’s Degree or 6 years’ experience with a Bachelor’s Degree		
A Master’s Degree may be substituted for 2 years of experience with a Bachelor’s Degree		
A Bachelor’s Degree may be substituted for 4 years of experience with a High School Diploma		
An Associate’s Degree may be substituted for 3 years of experience with a High School Diploma		

GROUP 3 PROFESSIONAL SERVICES PRICES

MAS SIN	MAS SIN TITLE					SUBCATEGORY
541211 541211(RC)	Auditing Services					Financial Services
Labor Category	Option 1					
	Year 6	Year 7	Year 8	Year 9	Year 10	
	12-4-20 to 12-3-21	12-4-21 to 12-3-22	12-4-22 to 12-3-23	12-4-23 to 12-3-24	12-4-24 to 12-3-25	
Audit Senior Management III	\$277.70	\$285.75	\$294.04	\$302.57	\$311.34	
Audit Senior Management II	\$265.81	\$273.52	\$281.45	\$289.61	\$298.01	
Audit Senior Management I	\$260.21	\$267.76	\$275.53	\$283.52	\$291.74	
Audit Lead III	\$257.18	\$264.64	\$272.31	\$280.21	\$288.34	
Audit Lead II	\$246.18	\$253.32	\$260.67	\$268.23	\$276.01	
Audit Lead I	\$240.99	\$247.98	\$255.17	\$262.57	\$270.18	
Audit Project Lead III	\$226.59	\$233.16	\$239.92	\$246.88	\$254.04	
Audit Project Lead II	\$215.27	\$221.51	\$227.93	\$234.54	\$241.34	
Audit Project Lead I	\$203.93	\$209.84	\$215.93	\$222.19	\$228.63	
Audit Senior Project Support III	\$203.54	\$209.44	\$215.51	\$221.76	\$228.19	
Audit Senior Project Support II	\$194.82	\$200.47	\$206.28	\$212.26	\$218.42	
Audit Senior Project Support I	\$184.57	\$189.92	\$195.43	\$201.10	\$206.93	
Audit Project Support V	\$163.29	\$168.03	\$172.90	\$177.91	\$183.07	
Audit Project Support IV	\$155.13	\$159.63	\$164.26	\$169.02	\$173.92	
Audit Project Support III	\$146.96	\$151.22	\$155.61	\$160.12	\$164.76	
Audit Project Support II	\$138.80	\$142.83	\$146.97	\$151.23	\$155.62	
Audit Project Support I	\$111.04	\$114.26	\$117.57	\$120.98	\$124.49	
Audit Senior Intern	\$75.73	\$77.93	\$80.19	\$82.52	\$84.91	
Audit Junior Intern	\$74.21	\$76.36	\$78.57	\$80.85	\$83.19	

Notes:

- Prices include GSA's 0.75% IFF
- Annual escalation is capped at 2.9%
- Travel, Order Level Materials (OLM), Open Market Items (e.g. non-Schedule other direct cost) will be burdened with Deloitte's applicable General & Administrative (G&A) Costs approved by DCAA.
- Service Contract Labor Standards (SCLS): The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Services (MAS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

GROUP 4 – PROFESSIONAL SERVICES WORK SCOPE

MAS SIN	MAS SIN TITLE	SUBCATEGORY
522310 522310(RC)	Financial Advising, Loan Servicing and Asset Management Services	Financial Services
<p>Description: Services include assisting agencies on cross-cutting issues, asset marketability, equity monitoring, originations, and addressing any other considerations regarding the acquisition, management and/or resolution of an asset; assisting agencies in servicing, monitoring and maintaining loan assets such as establishing loan database, remittance processing, processing loan cancellations and consolidations, billing services, and servicing troubled loans which may include borrower negotiations, restructuring, foreclosure and supervision of the sale of the collateral and workout agreements.</p>		
MAS SIN	MAS SIN TITLE	SUBCATEGORY
531210 531210(RC)	Financial Asset Resolution Services	Financial Services
<p>Description: Assist agencies in all asset resolution related areas including valuation / pricing, portfolio stratification, restructuring and disposition strategies which best meet agency goals. Make specific recommendations as to the best execution. Conduct a sale or other disposition vehicle. Provide marketing expertise, budget and credit reform analyses.</p>		
MAS SIN	MAS SIN TITLE	SUBCATEGORY
541219 541219(RC)	Budget and Financial Management Services	Financial Services
<p>Description: Services include accounting, budgeting, and complementary financial services such as: transaction analysis, transaction processing, data analysis and summarization, technical assistance in devising new or revised accounting policies and procedures, classifying accounting transactions, special studies to improve accounting operations, assessment and improvement of budget formulation and execution processes, special reviews to resolve budget formulation or budget execution issues, and technical assistance to improve budget preparation or execution processes.</p>		

GROUP 4 – PROFESSIONAL SERVICES LABOR CATEGORIES

MAS SIN	MAS SIN TITLE	SUBCATEGORY
522310 522310(RC)	Financial Advising, Loan Servicing and Asset Management Services	Financial Services
531210 531210(RC)	Financial Asset Resolution Services	Financial Services
541219 541219(RC)	Budget and Financial Management Services	Financial Services

Financial Management Executive

Functional Responsibilities:

The Financial Management Executive provides overall direction for the Financial Accounting and Reporting, Valuation and Securitization engagements from management of resources, quality assurance, issue resolution, timeline management, funding parameters, and possible change recommendations to communication of status and project concerns with the client.

Level	Education*	Minimum Years of Experience*
III	BS/BA	11
II	BS/BA	10
I	BS/BA	9

Financial Management Lead

Functional Responsibility:

The Financial Management Lead provides guidance and direction on strategic matters pertaining to Financial Accounting, Reporting, Valuation and Securitization engagements. The Financial Management Lead owns and maintains the sub task work plans, resolves client problems and updates senior management with progress reports.

Level	Education*	Minimum Years of Experience*
III	BS/BA	8
II	BS/BA	7
I	BS/BA	6

Financial Project Lead

Functional Responsibilities:

The Financial Project Lead supervises the local resources, administers the work plans and processes in the financial and accounting engagement areas. The Financial Project Lead assures that the work designs are completed and prepares status reports for senior management. The Financial Project Lead analyzes fundamental client issues and recommends solutions.

Level	Education*	Minimum Years of Experience*
III	BS/BA	5
II	BS/BA	4
I	BS/BA	3

Financial Senior Project Support

Functional Responsibilities:

The Financial Senior Project Support serves as an analytical expert on the financial and accounting service engagements supporting other project staff. The Financial Senior Project Support assures that the work plan is completed, and status and internal controls are coordinated with senior management.

Level	Education*	Minimum Years of Experience
III	BS/BA	4
II	BS/BA	3
I	BS/BA	2

Financial Project Support

Functional Responsibilities:

The Financial Project Support supports the financial services engagement team by identifying, analyzing and defining client issues through research. The Financial Project Support distills data to assess financial statements and reports. The Financial Project Support assists with process improvement diagnoses, and financial modeling.

Level	Education*	Minimum Years of Experience*
V	BS/BA	3
IV	BS/BA	2
III	BS/BA	1
II	BS/BA	0
I	HS	0

Financial Senior Intern

Functional Responsibilities:

The Financial Senior Intern assists with preparation of project deliverable reporting and provides day-to-day administrative support to the engagement team.

Education* / Experience*: The Financial Senior Intern has a Bachelor's (BS/BA) Degree and is pursuing a Master's Degree in a related field and has 0 years of experience.

Financial Junior Intern

Functional Responsibilities:

The Financial Junior Intern assists with preparation of project deliverable reporting and provides day-to-day administrative support to the engagement team.

Education* / Experience*: The Financial Junior Intern has a High School Diploma (HSD) and is pursuing a Bachelor's (BS/BA) Degree in a related field and has 0 years of experience.

EXPERIENCE / EDUCATION SUBSTITUTION EQUIVALENCY*

Deloitte & Touche’s labor category descriptions identify the functional responsibilities and education and experience requirements associated with each labor category. These requirements are a reference guide to the types of experience and educational background of typical personnel in each labor category. Resources must meet the minimum qualifications of the labor categories as defined or qualify via the substitution equivalence. The labor category qualifications do not set an education or experience ceiling. Education and experience may be substituted for each other.

Experience Substitutions may be applied to any labor category		
H.S. Diploma + 4 years additional experience	Equals	Bachelor’s Degree
Associate Degree + 1 year additional experience	Equals	Bachelor’s Degree
Bachelor’s Degree + 2 years additional experience	Equals	Master’s Degree
Master’s Degree + 4 years additional experience	Equals	Ph.D.
Education Substitutions may be applied to any labor category		
A Ph.D. may be substituted for 4 years of experience with a Master’s Degree or 6 years’ experience with a Bachelor’s Degree		
A Master’s Degree may be substituted for 2 years of experience with a Bachelor’s Degree		
A Bachelor’s Degree may be substituted for 4 years of experience with a High School Diploma		
An Associate’s Degree may be substituted for 3 years of experience with a High School Diploma		

GROUP 4 - PROFESSIONAL SERVICES PRICES

MAS SIN	MAS SIN TITLE	SUBCATEGORY				
522310 522310(RC)	Financial Advising, Loan Servicing and Asset Management Services	Financial Services				
531210 531210(RC)	Financial Asset Resolution Services	Financial Services				
541219 541219(RC)	Budget and Financial Management Services	Financial Services				
Labor Category	Option 1					
	Year 6	Year 7	Year 8	Year 9	Year 10	
	12-4-20 to 12-3-21	12-4-21 to 12-3-22	12-4-22 to 12-3-23	12-4-23 to 12-3-24	12-4-24 to 12-3-25	
Financial Management Executive III	\$390.85	\$402.18	\$413.84	\$425.84	\$438.19	
Financial Management Executive II	\$383.01	\$394.12	\$405.55	\$417.31	\$429.41	
Financial Management Executive I	\$357.44	\$367.81	\$378.48	\$389.46	\$400.75	
Financial Management Lead III	\$342.08	\$352.00	\$362.21	\$372.71	\$383.52	
Financial Management Lead II	\$302.75	\$311.53	\$320.56	\$329.86	\$339.43	
Financial Management Lead I	\$293.67	\$302.19	\$310.95	\$319.97	\$329.25	
Financial Project Lead III	\$283.63	\$291.86	\$300.32	\$309.03	\$317.99	
Financial Project Lead II	\$273.69	\$281.63	\$289.80	\$298.20	\$306.85	
Financial Project Lead I	\$224.71	\$231.23	\$237.94	\$244.84	\$251.94	
Financial Senior Project Support III	\$214.19	\$220.40	\$226.79	\$233.37	\$240.14	
Financial Senior Project Support II	\$204.48	\$210.41	\$216.51	\$222.79	\$229.25	
Financial Senior Project Support I	\$194.48	\$200.12	\$205.92	\$211.89	\$218.03	
Financial Project Support V	\$193.93	\$199.55	\$205.34	\$211.29	\$217.42	
Financial Project Support IV	\$183.30	\$188.62	\$194.09	\$199.72	\$205.51	
Financial Project Support III	\$171.72	\$176.70	\$181.82	\$187.09	\$192.52	
Financial Project Support II	\$154.05	\$158.52	\$163.12	\$167.85	\$172.72	
Financial Project Support I	\$126.92	\$130.60	\$134.39	\$138.29	\$142.30	
Financial Senior Intern	\$106.59	\$109.68	\$112.86	\$116.13	\$119.50	
Financial Junior Intern	\$104.46	\$107.49	\$110.61	\$113.82	\$117.12	

Notes:

- Prices include GSA's 0.75% IFF
- Annual escalation is capped at 2.9%
- Travel, Order Level Materials (OLM), Open Market Items (e.g. non-Schedule other direct cost) will be burdened with Deloitte's applicable General & Administrative (G&A) Costs approved by DCAA.
- Service Contract Labor Standards (SCLS): The Service Contract Labor Standards (SCLS) are applicable to this contract as it applies to the entire Multiple Award Services (MAS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

GROUP 5—PROFESSIONAL SERVICES WORK SCOPE

MAS SIN	MAS SIN TITLE	SUBCATEGORY
54151S 54151S(RC) 54151S(STLOC)	Information Technology Professional Services	IT Services
<p>Description: IT Professional Services and/or labor categories for database planning and design; systems analysis, integration, and design; programming, conversion and implementation support; network services, data/records management, and testing.</p> <p>NOTE: Subject to Cooperative Purchasing</p>		
MAS SIN	MAS SIN TITLE	SUBCATEGORY
54151HEAL 54151HEAL(RC) 54151HEAL(STLOC)	Health Information Technology	IT Services
<p>Description: Includes a wide range of Health IT services to include connected health, electronic health records, health information exchanges, health analytics, personal health information management, innovative Health IT solutions, health informatics, emerging Health IT research, and other Health IT services.</p> <p>NOTE: Subject to Cooperative Purchasing</p>		
MAS SIN	MAS SIN TITLE	SUBCATEGORY
541519PIV 541519PIV(RC) 541519PIV(STLOC)	Homeland Security Presidential Directive 12 Product and Service Components	IT Solutions
<p>Description: PIV products and PIV services to implement the requirements of HSPD-12, FIPS-201 and associated NIST special publications. implementation components specified under this SIN are: * PIV enrollment and registration services, * PIV systems infrastructure, * PIV card management and production services, * PIV card finalization services, * Logical access control products and services, * PIV system integration services. Installation services and FIPS 201 compliant PACS (Physical Access Control System) products.</p> <p>NOTE: Subject to Cooperative Purchasing</p>		

GROUP 5 – PROFESSIONAL SERVICES LABOR CATEGORIES

MAS SIN	MAS SIN TITLE	SUBCATEGORY
54151S 54151S(RC) 54151S(STLOC)	Information Technology Professional Services Subcategory	IT Services
54151HEAL 54151HEAL(RC) 54151HEAL(STLOC)	Health Information Technology Subcategory	IT Services
54151PIV 54151PIV(RC) 54151PIV(STLOC)	Homeland Security Presidential Directive 12 Product and Service Components	IT Solutions

IT Management Executive

Functional Responsibilities:

Responsible for overall direction, management of resources, quality assurance, timeline management, issue resolution and execution of IT consulting projects. Primary client interface. Drives client thinking and acts as thought leader. Supports client partner in defining client agenda and/or corporate strategy. Develops overall administrative, financial and time commitments for multiple projects and sets overall goals for each. Oversees all project teams by developing work plans and managing project execution timelines. Serves as Program Manager on projects in an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.

Labor Category	Education*	Minimum Years of Experience*
IT Management Executive III	BA/BS	10
IT Management Executive II	BA/BS	8
IT Management Executive I	BA/BS	7

IT Project Manager

Functional Responsibilities:

Responsible for the management and execution of IT projects including the timely presentation of quality deliverables. Meets with clients and develops project questions, gain understanding of the client’s environment and assures that recommendations can be implemented. Supports client partner in defining client agenda and/or corporate strategy. Manages multiple project teams by developing work plans and managing project execution timelines. Develops overall administrative, financial and time commitments for multiple projects and sets overall goals for each. Responsible for the sales, management and execution of IT consulting projects. Drives client thinking and acts as thought leader. Supports client partner in defining client agenda and/or corporate strategy. Serves as Project Manager on projects in an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.

Labor Category	Education*	Minimum Years of Experience*
IT Project Manager III	BA/BS	7
IT Project Manager II	BA/BS	6
IT Project Manager I	BA/BS	5

IT Task Manager

Functional Responsibilities:

Responsible for the management and execution of IT projects including the timely presentation of quality deliverables. Participates in client conferences and takes part in client communications. Leads consulting assignments covering a variety of subject areas including specific technologies and products, markets and market trends. Provides the analytical thinking and structure for an assignment and participates in discussion groups. Manages small to medium teams by developing work plans and managing project execution timelines. Serves as a Task Manager or Functional Specialist on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.

Labor Category	Education*	Minimum Years of Experience*
IT Task Manager III	BA/BS	5
IT Task Manager II	BA/BS	4
IT Task Manager I	BA/BS	3

IT Task Lead

Functional Responsibilities:

Responsible for the management and execution of IT projects including the timely presentation of quality deliverables. Participates in client conferences and takes part in client communications. Supports customized consulting assignments covering a variety of subject areas including specific technologies and products, markets and market trends. Provides the analytical thinking and structure for an assignment and participates in discussion groups. Analyzes finding, develops insights and prepares reports with client-specific actionable recommendations. May serve as task lead for well-defined engagements. Oversees the performance & deliverables of junior staff on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.

Labor Category	Education*	Minimum Years of Experience*
IT Task Lead III	BA/BS	4
IT Task Lead II	BA/BS	3
IT Task Lead I	BA/BS	2

IT Sr Project Support

Functional Responsibilities:

Responsible for providing quality deliverables and/or analytical project reports for assigned IT consulting engagements. Provides analytical support to project team. Analyzes, interprets, extrapolates projects and model data to reach conclusions. Prepares written reports with text, charts, and spreadsheets for internal presentation and for inclusion in reports for clients. Participates in client meetings and begins to take lead role for select actions. Serves as senior Staff/Team member on projects related to an area of relevant information technology consulting such as resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.

Labor Category	Education*	Minimum Years of Experience*
IT Sr Project Support III	BA/BS	2
IT Sr Project Support II	BA/BS	1
IT Sr Project Support I	BA/BS	0

IT Project Support

Functional Responsibilities:

Responsible for providing quality deliverables and/or analytical project reports for IT consulting engagements. Projects analytical support to project team. Analyzes, interprets, extrapolates, projects and models data to reach conclusions. As assigned, completes sections of IT consulting assignments independently or with oversight. Serves as junior Staff/Team member on projects related to resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management or a related field.

Labor Category	Education*	Minimum Years of Experience*
IT Project Support III	BA/BS	11 months
IT Project Support II	BA/BS	6 months
IT Project Support I	BA/BS	0 months

EXPERIENCE / EDUCATION SUBSTITUTION EQUIVALENCY*

Deloitte & Touche’s labor category descriptions identify the functional responsibilities and education and experience requirements associated with each labor category. These requirements are a reference guide to the types of experience and educational background of typical personnel in each labor category. Resources must meet the minimum qualifications of the labor categories as defined or qualify via the substitution equivalence. The labor category qualifications do not set an education or experience ceiling. Education and experience may be substituted for each other.

Experience Substitutions may be applied to any labor category		
H.S. Diploma + 4 years additional experience	Equals	Bachelor’s Degree
Associate Degree + 1 year additional experience	Equals	Bachelor’s Degree
Bachelor’s Degree + 2 years additional experience	Equals	Master’s Degree
Master’s Degree + 4 years additional experience	Equals	Ph.D.
Education Substitutions may be applied to any labor category		
A Ph.D. may be substituted for 4 years of experience with a Master’s Degree or 6 years’ experience with a Bachelor’s Degree		
A Master’s Degree may be substituted for 2 years of experience with a Bachelor’s Degree		
A Bachelor’s Degree may be substituted for 4 years of experience with a High School Diploma		
An Associate’s Degree may be substituted for 3 years of experience with a High School Diploma		

GROUP 5 - PROFESSIONAL SERVICES PRICES

MAS SIN	MAS SIN TITLE	SUBCATEGORY				
54151S 54151S(RC) 54151S(STLOC)	Information Technology Professional Services Subcategory	IT Services				
54151HEAL 54151HEAL(RC) 54151HEAL(STLOC)	Health Information Technology Subcategory	IT Services				
541519PIV 541519PIV(RC) 541519PIV(STLOC)	Homeland Security Presidential Directive 12 Product and Service Components	IT Solutions				
GSA Labor Category	Option 1					
	Year 6	Year 7	Year 8	Year 9	Year 10	
	12-4-20 to 12-3-21	12-4-21 to 12-3-22	12-4-22 to 12-3-23	12-4-23 to 12-3-24	12-4-24 to 12-3-25	
IT Management Executive III	\$340.06	\$349.92	\$360.07	\$370.51	\$381.26	
IT Management Executive II	\$323.06	\$332.43	\$342.07	\$351.99	\$362.20	
IT Management Executive I	\$306.06	\$314.93	\$324.06	\$333.46	\$343.13	
IT Project Manager III	\$292.37	\$300.85	\$309.57	\$318.55	\$327.79	
IT Project Manager II	\$280.68	\$288.82	\$297.19	\$305.81	\$314.68	
IT Project Manager I	\$268.98	\$276.78	\$284.81	\$293.07	\$301.57	
IT Task Manager III	\$260.23	\$267.78	\$275.54	\$283.53	\$291.76	
IT Task Manager II	\$221.20	\$227.61	\$234.21	\$241.00	\$247.99	
IT Task Manager I	\$198.41	\$204.16	\$210.08	\$216.17	\$222.44	
IT Task Lead III	\$196.99	\$202.70	\$208.58	\$214.63	\$220.85	
IT Task Lead II	\$187.14	\$192.57	\$198.15	\$203.90	\$209.81	
IT Task Lead I	\$177.29	\$182.43	\$187.72	\$193.16	\$198.77	
IT Senior Project Support III	\$165.88	\$170.69	\$175.64	\$180.74	\$185.98	
IT Senior Project Support II	\$139.45	\$143.49	\$147.65	\$151.93	\$156.34	
IT Senior Project Support I	\$135.84	\$139.78	\$143.83	\$148.00	\$152.29	
IT Project Support III	\$126.07	\$129.73	\$133.49	\$137.36	\$141.34	
IT Project Support II	\$112.80	\$116.07	\$119.44	\$122.90	\$126.47	
IT Project Support I	\$99.53	\$102.42	\$105.39	\$108.44	\$111.59	

Notes:

- Prices include GSA's 0.75% IFF
- Annual escalation is capped at 2.9%
- Travel, Order Level Materials (OLM), Open Market Items (e.g. non-Schedule other direct cost) will be burdened with Deloitte's applicable General & Administrative (G&A) Costs approved by DCAA.
- Service Contract Labor Standards (SCLS): The Service Contract Labor Standards (SCLS) are applicable to this contract as it applies to the entire Multiple Award Services (MAS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

GROUP 6– PROFESSIONAL SERVICES WORK SCOPE

MAS SIN	MAS SIN TITLE	SUBCATEGORY
518210C 518210C(RC) 518210C(STLOC)	Cloud and Cloud-Related IT Professional Services	IT Solutions
<p>Description: Includes commercially available cloud computing services such as Infrastructure as a Service (IaaS), Platform as a Service (PaaS), and Software as a Service (SaaS) and emerging cloud services. IT professional services that are focused on providing the types of services that support the Government’s adoption of, migration to or governance/management of Cloud computing. Specific labor categories and/or fixed price solutions (e.g. migration services, etc.) that support activities associated with assessing Cloud solutions, refactoring workloads for Cloud solutions, migrating legacy or other systems to Cloud solutions, providing management/governance of Cloud solutions, DevOps, developing cloud native applications or other Cloud oriented activities.</p> <p>NOTE: Subject to Cooperative Purchasing</p>		

GROUP 6 – PROFESSIONAL SERVICES LABOR CATEGORIES

MAS SIN	MAS SIN TITLE	SUBCATEGORY
518210C 518210C(RC) 518210C(STLOC)	Cloud and Cloud-Related IT Professional Services	IT Solutions

Cloud IT Management Executive

Functional Responsibilities:

Responsible for overall direction, management of resources, quality assurance, timeline management, issue resolution and execution of cloud IT implementation and consulting projects. Primary client interface. Drives client thinking and acts as thought leader. Supports client partner in defining client agenda and/or corporate strategy. Develops overall administrative, financial and time commitments for multiple projects and sets overall goals for each. Oversees all project teams by developing work plans and managing project execution timelines. Serves as Program Manager on projects in an area of relevant cloud consulting such as cloud strategy development, cloud suitability assessment, application development, application rationalization, configuration management, business process analysis, DevSecOps pipeline establishment, information assurance, quality assurance, solutions architecture, systems analysis and engineering, system administration, application and data migration, cybersecurity, test and evaluation, system cutover, organizational modeling, workforce development, resources and facilities management, database planning and design, network services, programming, conversion and implementation support, network services project management, data/records management, cloud environment management/sustainment or a related field.

Labor Category	Education*	Minimum Years of Experience*
Cloud IT Management Executive III	BA/BS	10
Cloud IT Management Executive II	BA/BS	8
Cloud IT Management Executive I	BA/BS	7

Cloud IT Project Manager

Functional Responsibilities:

Responsible for the management and execution of cloud IT implementation and consulting projects including the timely presentation of quality deliverables. Meets with clients and develops project questions, gain understanding of the client's environment and assures that recommendations can be implemented. Supports client partner in defining client agenda and/or corporate strategy. Manages multiple project teams by developing work plans and managing project execution timelines. Develops overall administrative, financial and time commitments for multiple projects and sets overall goals for each. Responsible for the sales, management and execution of IT consulting projects. Drives client thinking and acts as thought leader. Supports client partner in defining client agenda and/or corporate strategy. Serves as Project Manager on projects in an area of relevant cloud consulting such as cloud strategy development, cloud suitability assessment, application development, application rationalization, configuration management, business process analysis, DevSecOps pipeline establishment, information assurance, quality assurance, solutions architecture, systems analysis and engineering, system administration, application and data migration, cybersecurity, test and evaluation, system cutover, organizational modeling, workforce development, resources and facilities management, database planning and design, network services, programming, conversion and implementation support, network services project management, data/records management, cloud environment management/sustainment or a related field.

Labor Category	Education*	Minimum Years of Experience*
Cloud IT Project Manager III	BA/BS	7
Cloud IT Project Manager II	BA/BS	6
Cloud IT Project Manager I	BA/BS	5

Cloud IT Task Manager

Functional Responsibilities:

Responsible for the management and execution of cloud IT implementation and consulting projects including the timely presentation of quality deliverables. Participates in client conferences and takes part in client communications. Leads consulting assignments covering a variety of subject areas including specific technologies and products, markets and market trends. Provides the analytical thinking and structure for an assignment and participates in discussion groups. Manages small to medium teams by developing work plans and managing project execution timelines. Serves as a Task Manager or Functional Specialist on projects related to an area of relevant cloud consulting such as cloud strategy development, cloud suitability assessment, application development, application rationalization, configuration management, business process analysis, DevSecOps pipeline establishment, information assurance, quality assurance, solutions architecture, systems analysis and engineering, system administration, application and data migration, cybersecurity, test and evaluation, system cutover, organizational modeling, workforce development, resources and facilities management, database planning and design, network services, programming, conversion and implementation support, network services project management, data/records management, cloud environment management/sustainment or a related field.

Labor Category	Education*	Minimum Years of Experience*
Cloud IT Task Manager III	BA/BS	5
Cloud IT Task Manager II	BA/BS	4
Cloud IT Task Manager I	BA/BS	3

Cloud IT Task Lead

Functional Responsibilities:

Responsible for the management and execution of cloud IT implementation and consulting projects including the timely presentation of quality deliverables. Participates in client conferences and takes part in client communications. Supports customized consulting assignments covering a variety of subject areas including specific technologies and products, markets and market trends. Provides the analytical thinking and structure for an assignment and participates in discussion groups. Analyzes findings, develops insights and prepares reports with client-specific actionable recommendations. May serve as task lead for well-defined engagements. Oversees the performance & deliverables of junior staff on projects related to an area of relevant cloud consulting such as cloud strategy development, cloud suitability assessment, application development, application rationalization, configuration management, business process analysis, DevSecOps pipeline establishment, information assurance, quality assurance, solutions architecture, systems analysis and engineering, system administration, application and data migration, cybersecurity, test and evaluation, system cutover, organizational modeling, workforce development, resources and facilities management, database planning and design, network services, programming, conversion and implementation support, network services project management, data/records management, cloud environment management/sustainment or a related field.

Labor Category	Education*	Minimum Years of Experience*
Cloud IT Task Lead III	BA/BS	4
Cloud IT Task Lead II	BA/BS	3
Cloud IT Task Lead I	BA/BS	2

Cloud IT Sr Project Support

Functional Responsibilities:

Responsible for providing quality deliverables and/or analytical project reports for assigned cloud IT implementation and consulting engagements. Provides analytical support to project team. Analyzes, interprets, extrapolates projects and model data to reach conclusions. Prepares written reports with text, charts, and spreadsheets for internal presentation and for inclusion in reports for clients. Participates in client meetings and begins to take lead role for select actions. Serves as senior Staff/Team member on projects related to an area of relevant cloud consulting such as cloud strategy development, cloud suitability assessment, application development, application rationalization, configuration management, business process analysis, DevSecOps pipeline establishment, information assurance, quality assurance, solutions architecture, systems analysis and engineering, system administration, application and data migration, cybersecurity, test and evaluation, system cutover, organizational modeling, workforce development, resources and facilities management, database planning and design, network services, programming, conversion and implementation support, network services project management, data/records management, cloud environment management/sustainment or a related field.

Labor Category	Education*	Minimum Years of Experience*
Cloud IT Sr Project Support III	BA/BS	2
Cloud IT Sr Project Support II	BA/BS	1
Cloud IT Sr Project Support I	BA/BS	0

Cloud IT Project Support

Functional Responsibilities:

Responsible for providing quality deliverables and/or analytical project reports for cloud IT implementation and consulting engagements. Projects analytical support to project team. Analyzes, interprets, extrapolates, projects and models data to reach conclusions. As assigned, completes sections of cloud consulting assignments independently or with oversight. Serves as junior Staff/Team member on projects related to cloud strategy development, cloud suitability assessment, application development, application rationalization, configuration management, business process analysis, DevSecOps pipeline establishment, information assurance, quality assurance, solutions architecture, systems analysis and engineering, system administration, application and data migration, cybersecurity, test and evaluation, system cutover, organizational modeling, workforce development, resources and facilities management, database planning and design, network services, programming, conversion and implementation support, network services project management, data/records management, cloud environment management/sustainment or a related field.

Labor Category	Education*	Minimum Years of Experience*
Cloud IT Project Support III	BA/BS	11 months
Cloud IT Project Support II	BA/BS	6 months
Cloud IT Project Support I	BA/BS	0 months

EXPERIENCE / EDUCATION SUBSTITUTION EQUIVALENCY*

Deloitte & Touche’s labor category descriptions identify the functional responsibilities and education and experience requirements associated with each labor category. These requirements are a reference guide to the types of experience and educational background of typical personnel in each labor category. Resources must meet the minimum qualifications of the labor categories as defined or qualify via the substitution equivalence. The labor category qualifications do not set an education or experience ceiling. Education and experience may be substituted for each other.

Experience Substitutions may be applied to any labor category		
H.S. Diploma + 4 years additional experience	Equals	Bachelor’s Degree
Associate Degree + 1 year additional experience	Equals	Bachelor’s Degree
Bachelor’s Degree + 2 years additional experience	Equals	Master’s Degree
Master’s Degree + 4 years additional experience	Equals	Ph.D.
Education Substitutions may be applied to any labor category		
A Ph.D. may be substituted for 4 years of experience with a Master’s Degree or 6 years’ experience with a Bachelor’s Degree		
A Master’s Degree may be substituted for 2 years of experience with a Bachelor’s Degree		
A Bachelor’s Degree may be substituted for 4 years of experience with a High School Diploma		
An Associate’s Degree may be substituted for 3 years of experience with a High School Diploma		

GROUP 6 - PROFESSIONAL SERVICES PRICES

MAS SIN	MAS SIN TITLE	SUBCATEGORY				
518210C 518210C(RC) 518210C(STLOC)	Cloud and Cloud-Related IT Professional Services	IT Solutions				
GSA Labor Category	Option 1					
	Year 6 12-4-20 to 12-3-21	Year 7 12-4-21 to 12-3-22	Year 8 12-4-22 to 12-3-23	Year 9 12-4-23 to 12-3-24	Year 10 12-4-24 to 12-3-25	
Cloud IT Management Executive III	\$340.06	\$349.92	\$360.07	\$370.51	\$381.26	
Cloud IT Management Executive II	\$323.06	\$332.43	\$342.07	\$351.99	\$362.20	
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Cloud IT Project Manager III	\$292.37	\$300.85	\$309.57	\$318.55	\$327.79	
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Cloud IT Task Manager III	\$260.23	\$267.78	\$275.54	\$283.53	\$291.76	
Cloud IT Task Manager II	\$221.20	\$227.61	\$234.21	\$241.00	\$247.99	
Cloud IT Task Manager I	\$198.41	\$204.16	\$210.08	\$216.18	\$222.45	
Cloud IT Task Lead III	\$196.99	\$202.70	\$208.58	\$214.63	\$220.85	
Cloud IT Task Lead II	\$187.14	\$192.57	\$198.15	\$203.90	\$209.81	
Cloud IT Task Lead I	\$177.29	\$182.43	\$187.72	\$193.16	\$198.77	
Cloud IT Senior Project Support III	\$165.88	\$170.69	\$175.64	\$180.74	\$185.98	
Cloud IT Senior Project Support II	\$139.45	\$143.49	\$147.65	\$151.93	\$156.34	
Cloud IT Senior Project Support I	\$135.84	\$139.78	\$143.83	\$148.00	\$152.29	
Cloud IT Project Support III	\$126.07	\$129.73	\$133.49	\$137.36	\$141.34	
Cloud IT Project Support II	\$112.80	\$116.07	\$119.44	\$122.90	\$126.47	
Cloud IT Project Support I	\$99.53	\$102.42	\$105.39	\$108.44	\$111.59	

Notes:

- Prices include GSA's 0.75% IFF
- Annual escalation is capped at 2.9%
- Travel, Order Level Materials (OLM), Open Market Items (e.g. non-Schedule other direct cost) will be burdened with Deloitte's applicable General & Administrative (G&A) Costs approved by DCAA.
- Service Contract Labor Standards (SCLS): The Service Contract Labor Standards (SCLS) are applicable to this contract as it applies to the entire Multiple Award Services (MAS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

GROUP 7 – MISCELLANEOUS

MAS SIN	MAS SIN TITLE	SUBCATEGORY
OLM OLM(RC) OLM(STLOC)	Order Level Materials (OLM)	Complimentary SIN
<p>Description: OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.</p> <p>OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known at the time of the Schedule award may be included and priced at the order level.</p> <p>OLM SIN-Level Requirements/Ordering Instructions: OLMs are:</p> <ul style="list-style-type: none"> • Purchased under the authority of the FSS Program • Unknown until an order is placed • Defined and priced at the ordering activity level in accordance with GSAR clause 552.238-115 Special Ordering Procedures for the Acquisition of Order-Level Materials. (Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs) • Only authorized for use in direct support of another awarded SIN. • Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN) • Subject to a Not To Exceed (NTE) ceiling price <p>OLMs are not:</p> <ul style="list-style-type: none"> • Open Market Items. • Items awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level) <p>OLM Pricing:</p> <ul style="list-style-type: none"> • Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF). • The value of OLMs in a task or delivery order, or the cumulative value of OLMs in orders against an FSS BPA awarded under an FSS contract, cannot exceed 33.33% of the task order or delivery order value. 		

INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Deloitte meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide FABS services, follow these simple steps:

Step 1. Develop a Statement of Work (SOW)

- In the SOW, include the following information:
- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

Step 2. Select Contractor and Place Order

- If the order is at or below the micro-purchase threshold, select the contractor best suited for your needs and place the order.
- If the order is exceeding but less than the maximum order threshold (MOT), prepare an RFQ;
- If the order is in excess of the MOT, prepare an RFQ. Consider expansion of competition and seek price reductions.

Step 3. Prepare a Request for Quote (RFQ)

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

Step 4. Provide RFQ to at least Three Firms

Step 5. Evaluate Offers, Select Best Value Firm, and Place Order

Blanket Purchase Agreement

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (e.g. estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

USA Commitment To Promote Small Business Participation Procurement Programs

PREAMBLE

Deloitte Consulting LLP provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business who will supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., that will seek to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact: Teanna Jones; Phone: 571-858-1727; email: teajones@deloitte.com

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee, and its network of member firms, each of which is a legally separate and independent entity. Please see www.deloitte.com/about for a detailed description of the legal structure of Deloitte Touche Tohmatsu Limited and its member firms. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries.

Deloitte & Touche LLP is committed to protecting the information of its clients. In this regard, Deloitte & Touche LLP and its affiliates currently maintain physical, electronic and procedural safeguards that are designed to (1) protect the security and confidentiality of our client's information in Deloitte & Touche LLP's possession, (2) protect against anticipated threats or hazards to the security or integrity of such information, and (3) protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to our clients.