GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE FSS PRICE LIST

SCHEDULE TITLE – Multiple Award Schedule (MAS)
FEDERAL SUPPY GROUP – Professional Services

RALLY POINT MANAGEMENT, LLC

ADVANCING WARFIGHTING CAPABILITY THROUGH TRAINING AND TECHNOLOGY

Rally Point Management, LLC

403 Hollywood Blvd. NW, Ste. B104
Fort Walton Beach, FL 32548
P. 850-226-7589 ● F. 850-226-6744

Contract Number:	GS-00F-033DA
Contract period:	December 11, 2025 through December 10, 2030
Pricelist Current as of Modification:	PO-0025 effective Dec. 11, 2025
WEB:	www.RallyPointManagement.com
Business size:	Service Disabled, Veteran-Owned Small Business (SDVOSB)

Contact for Contract Administration:
Brett J. Verzwyvelt, President, brett@rpm.llc

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®. The website for GSA Advantage!® is: https://www.GSAAdvantage.gov.

For more information on ordering go to the following website: https://www.gsa.gov/schedules.

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About Us

Rally Point Management, LLC is a Service-Disabled Veteran-Owned Small Business (SDVOSB) that specializes in tactical training, Subject Matter Expert (SME) support, and military technology development. Specific services include: Joint Terminal Attack Controller (JTAC) instruction, Small Unmanned Aircraft Systems (SUAS) training, Formal Training Unit (FTU) support for manned and unmanned Intelligence, Surveillance, and Reconnaissance (ISR) platforms, Combat Tactics Training, Simulator (SIM) training support, Battlefield Air Operations (BAO) instruction, and product development.



RPM's customers include Air Combat Command (ACC), Air Force Research Laboratory (AFRL), US Army, US Marine Corps, every component of USSOCOM, Other Government Agencies (OGA) and several defense industry vendors. RPM's defining characteristic is unmatched customer support, and the company's sustained competitive advantage is its employees. RPM prides itself on hiring the best SOF warriors, soldiers, and airmen with recent Overseas Contingency Operation (OCO) experience to provide current and relevant training and consulting.

The RPM Team offers services that mirror the quality of its government counterparts. From the bottom to the top, RPM's employees are professional, confident experts in their chosen fields. Rally Point Management's home office is conveniently located in Fort Walton Beach, FL, near Hurlburt Field and Eglin AFB.

This facility is dedicated to advancing warfighting capabilities and provides conference rooms, training space, and storage facilities for use by RPM personnel and its clients. RPM has ten other operating locations across the US, Europe, and Asia, supporting both conventional and Special Operations Forces.

Leadership

RPM's corporate leadership hails from the special operations community. Our CEO is a career Special Tactics Combat Controller, and our President is a retired AFSOC acquisitions officer. RPM's team includes the President of the Combat Control Team (CCT) Association and members of the Air Commando Association Board of Directors. All of RPM's Program Managers and Site Leads are combat proven veterans. RPM is a team of operators supporting operators.

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs):

SIN	Description
OLM	Order-Level Materials (OLM)
541611/RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
611430/RC	Professional and Management Development Training
611512/RC	Flight Training

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
Not Applicable. Services Only.

1c. HOURLY RATES: (Services Only): See Pricelist provided on eLibrary.

Instructor / Trainer

Functional Responsibility: Conducts the research necessary to develop and revise training courses and prepares appropriate training catalogs. Develops all instructor materials (course outline, background material, and training aids). Develops all student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Trains personnel by conducting formal classroom courses, workshops, seminars and/or computer based/computer aided training and provides daily supervision and direction to staff. Develops and revises training courses and prepares appropriate training catalogs. Prepares instructor materials (course outline, background material, and training aids). Prepares all material (course manuals, workbooks, handouts, completion certificates, and course critique forms). Trains personnel by conducting formal classroom courses, workshops, and seminars.

Educational Level: Associates Degree

Minimum Years of Experience: (4) years of training experience in military systems.

Training Specialist (TS) I

Functional Responsibility: Under the supervision of the Training Specialist, Sr., Prepares and modifies training materials. Trains personnel through formal classroom courses, workshops and seminars. Develops computer based training materials and courses. Performs complex business and industry program management, and associated functions that address elements critical to the program's priorities and objectives. Develops, implements and oversees the implementation of significant program strategies. Conducts the research necessary to develop and revise training courses and prepares appropriate training catalogs.

Educational Level: High School Degree

Minimum Years of Experience: (4) years of training experience in military systems.

Training Specialist (TS) II

Functional Responsibility: Prepares and modifies training materials. Trains personnel through formal classroom courses, workshops and seminars. Develops computer-based training materials and courses. Performs complex business and industry program management, and associated functions that address elements critical to the program's priorities and objectives. Develops, implements and oversees the implementation of significant program strategies. Conducts the research necessary to develop and revise training courses and prepares appropriate training catalogs.

Educational Level: Associate degree

Minimum Years of Experience: (5) years of training experience in military systems.

Training Specialist, Sr. (TSS)

Functional Responsibility: Conducts research to develop and revise training courses and prepare appropriate training materials. Prepares and modifies training materials. Trains personnel through formal classroom courses, workshops and seminars. Develops computer based training materials and courses. Performs complex business and industry program management, and associated functions that address

elements critical to the program's priorities and objectives. Develops, implements and oversees the implementation of significant program strategies. Conducts the research necessary to develop and revise training courses and prepares appropriate training catalogs.

Educational Level: Bachelor's Degree

Minimum Years of Experience: (7) years of training experience in military systems.

Subject Matter Expert (SME) I

Functional Responsibility: Works independently and provides the knowledge and expertise in a specific subject for a project. The SME ensures that the information and content provided is accurate. Applicable functional areas include systems specialty engineering, acquisition management, business process reengineering, specialty engineering (e.g., communications, systems safety, quality assurance, test and evaluation, human factors, reliability and maintainability, systems security etc.), organizational planning, financial management, acquisition logistics, configuration and data information systems, and support or program management. Performs routine assignments associated with the implementation of standard techniques, procedures and/or criteria as they apply to the technical or administrative discipline relating to the task. Using prescribed methods and information supplied, prepares draft inputs to program documentation as it relates to any of the support functions. Reviews final draft documents for conformity to requirements and completeness. Maintains management files. Tracks preparation and delivery status of data deliverables. Attends meetings, design reviews, working groups and briefings. Reports issues and problems. Performs other related duties as assigned.

Educational Level: High School diploma

Minimum Years of Experience: 8 years

Project Manager (PM)

Functional Responsibility: Provides project supervision and management for major program activities. Manages and directs technical project/program personnel to ensure objectives are met with top quality and levels of performance. Manages large projects involving multifunctional tasking and substantial complexity. Plans and supervises major system life cycle support tasks/functions including requirements definition, acquisition, integration, test and evaluation, fielding/installation, and disposition.

Educational Level: Bachelor's Degree.

Minimum Years of Experience: (5) years of training experience in military systems.

2. MAXIMUM ORDER:
OLM: $250,000
541611: $1,000,000
611430: $1,000,000
611512: $1,000,000

3. MINIMUM ORDER:
$100.00

4. GEOGRAPHIC COVERAGE:
Domestic Delivery Only (the 48 contiguous states, Washington, D.C., Hawaii, Alaska & U.S. Territories). Domestic Delivery also includes a port of consolidation point, within the aforementioned areas, for orders received from overseas activities.

5. POINT(S) OF PRODUCTION:
Not Applicable

6. DISCOUNT FROM LIST PRICES:
Prices are listed as GSA Net, Discount Deducted and IFF included.

7. QUANTITY DISCOUNT(S):
Not Applicable

8. PROMPT PAYMENT TERMS:
Net 30. Information for Orderings Offices: Prompt Payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. FOREIGN ITEMS:
N/A

10a. TIME OF DELIVERY:
TBD with Ordering Agency

10b. EXPEDITED DELIVERY:
TBD with Ordering Agency

10c. OVERNIGHT AND 2-DAY DELIVERY:
TBD with Ordering Agency

10d. URGENT REQUIREMENTS:
Agencies can contact the Contractor's Representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

11. FOB POINT:
Destination

12a. ORDERING ADDRESS:
Rally Point Management, LLC
403 Hollywood Blvd. BW, Ste. B104 ● Fort Walton Beach, FL 32548
P. 850-226-7589

12b. ORDERING PROCEDURES:
See Federal Acquisition Regulation (FAR) 8.405-3.

13. PAYMENT ADDRESS:
Rally Point Management, LLC
403 Hollywood Blvd. BW, Ste. B104 ● Fort Walton Beach, FL 32548
P. 850-226-7589

14. WARRANTY PROVISION:
As outlined on Company Website

15. EXPORT PACKING CHARGES:
N/A

16. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):
N/A

17. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):
N/A

18a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):
N/A

18b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):
N/A

19. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):
Rally Point Management, LLC
403 Hollywood Blvd. BW, Ste. B104 ● Fort Walton Beach, FL 32548
P. 850-226-7589

20. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):
N/A

21. PREVENTIVE MAINTENANCE (IF APPLICABLE):
N/A

22a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES
N/A

22b. SECTION 508 COMPLIANCE FOR ICT:
Section 508 compliance information is available for the information and communications technology (ICT) products and services offered and show where full details can be found (e.g., Contractor's website or other location). ICT accessibility standards can be found at https://www.section508.gov/.

Information can be found at: www.RallyPointManagement.com

23. UNIQUE ENTITY IDENTIFIER NUMBER:
K9B8Q8V9KPN3

24. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:
Contractor has an Active Registration in the SAM database.