



**GENERAL SERVICES ADMINISTRATION
MULTIPLE AWARD SCHEDULE (MAS) PRICE LIST
FSC Group: Professional Services
FSC Codes: R405, R425, R499**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.



**Foxhole Technology, Inc.
11781 Lee Jackson Highway, Suite 260
Fairfax, VA 22033-3321
Phone: (703) 496-4514
Fax: (703) 877-0266**

Internet Address: www.foxholetechnology.com

Contract Number: GS-00F-035GA

Period Covered by Contract: 11/04/2016 - 11/03/2021

Pricelist current through Modification: #PS-A821 awarded 07/10/2020

Business Size: Service Disabled Veteran Owned Small Business (SDVOSB)

Contract Administrator: Peter Dierbeck; pdierbeck@foxholetechnology.com

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*TM, a menu driven database system. The Internet address for GSA *Advantage!*TM, is GSAAvantage.gov

TABLE OF CONTENTS

Item	Page
Foxhole Technology, Inc. Corporate Info	3
MAS Special Item Number Descriptions	4
Customer Information	5
Ordering Guide For Our Customers	7
Small Business Participation	8
Basic Guidelines for Using Contractor Team Arrangements	9
Blanket Purchase Agreement	9
Foxhole Technology, Inc. MAS Labor Category Rates	11
Foxhole Technology, Inc. MAS Labor Category Descriptions	12
Service Contract Labor Standards (SCLS) Matrix	17
Education and Experience Requirements Equivalency Substitution Table	18
Foxhole Technology, Inc. Sales and Service Points	19

FOXHOLE TECHNOLOGY, INC. CORPORATE INFO

Foxhole Technology, Inc. is a VA Verified Service Disabled Veteran Owned Small Business and is a seasoned innovator and provider of Engineering Services including Program Management, Solutions Management, Security Engineering Services, Application Development, Product Integration, Testing and Evaluation. Foxhole Technology has been appraised at CMMI Maturity Level 3 for Services and Development, and has also achieved its ISO 9001, ISO 20000 and ISO 27001 certifications.

Foxhole Technology consists of approximately 120 full time employees supporting a wide-range of projects with task areas directly mapping to the requirements of the GSA MAS. Foxhole Technology has experience in fielding expert teams in hardware configuration and deployment, testing & evaluation, system design and engineering, requirements analysis and strategic planning, etc. The heart of our Foxhole Technology delivery approach is our management personnel. Each program is assigned a dedicated program manager. This manager's primary goal is to ensure that Foxhole Technology stands ready to rapidly respond to any requirement or need of our clients.

Foxhole Technology currently has approximately 100 full time Technical Experts who are ready to support the functional areas of the GSA MAS. In addition, we have vast experience in recruiting and retaining technical employees. Our success is highlighted by our internal recruiting specialists; web-based recruiting; advertising in newspapers, trade journals, and periodicals; job fairs; internet job banks; employee referrals; university recruiting, etc. Our proven hiring process has been employed successfully for numerous clients. Foxhole Technology has a Top Secret Facilities Clearance and full access to the Joint Personnel Adjudication System (JPAS). Foxhole Technology has accommodated growth from six employees in 2008 to the presently in-place workforce of approximately 120 total employees. Foxhole Technology maintains this high level of retention by offering a competitive combination of salary and benefits that attracts and keeps highly qualified staff, as well as offering a corporate culture focused on helping our employees achieve their career goals through training opportunities, community involvement, and challenging and rewarding work opportunities.

Foxhole Technology is an “award winning” small business that delivers professional engineering support and consulting services and agile, net-centric security solutions that align mission critical objectives with rapid, innovative, cost-effective technologies that empower, protect and support our clients and partners in Federal and State Governments, and commercial partners.

Foxhole Technology has made great strides since 2007 by becoming a proven strategic partner to a large number of Federal Agencies. Foxhole Technology has successfully delivered relevant prime programs for the Federal Aviation Administration (FAA), U.S. Army, U.S. Navy, Office of the Secretary of Defense (OSD), the Defense Information Systems Agency (DISA), United States Cyber Command (USCC), Department of Homeland Security (DHS), and the Health and Human Services, Center for Medicaid and Medicare Services (HHS CMS). By offering an individualized approach to each project, Foxhole Technology delivers solutions aligned to meet the client's specific engineering & technology needs, business objectives, and desired time to operational capability and system maturity. Our customers receive the best strategic and technical expertise available within the time frame they demand.

MAS SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS

This MAS does not include architect-engineer services as defined in the Brooks Act and FAR Part 2. This MAS does not include design or construction services as defined in the Federal Acquisition Regulation Part 36 and Part 2.

541330ENG – ENGINEERING SERVICES

Services include: applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, processes, and systems. Services may involve any of the following activities: provision of advice, concept development, requirements analysis, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

541420 – ENGINEERING SYSTEM DESIGN AND INTEGRATION SERVICES

Services include creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance.

Associated tasks include, but are not limited to computer-aided design, e.g. CADD, risk reduction strategies and recommendations to mitigate identified risk conditions, fire modeling, performance-based design reviews, high level detailed specification and scope preparation, configuration, management and document control, fabrication, assembly and simulation, modeling, training, consulting, analysis of single or multi spacecraft missions and mission design analysis.

541380 – TESTING LABORATORY SERVICES

Includes testing laboratory services and veterinary, natural, and life sciences; testing services and laboratories; and other professional, scientific, and technical consulting services.

Testing and services include, but are not limited to: physical, chemical, analytical, or other testing services; quality assurance; fire safety inspections; training; safety audits; relying upon experimental, empirical, quantifiable data, relying on the scientific method, and professional services, tasks, and labor categories in the fields of biology, chemistry, physics, earth sciences, atmospheric science, oceanography, materials sciences, mathematics, geology, astronomy, veterinary medicine, statistics, systems science, etc., (excludes social and behavioral sciences).

541715 – ENGINEERING RESEARCH AND DEVELOPMENT AND STRATEGIC PLANNING

Services include conducting research and experimental development (except nanotechnology and biotechnology research and experimental development) in the physical, engineering and life sciences such as; such as agriculture, electronics, environmental, biology, botany, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary and other allied subjects. Typical tasks include, but are not limited to, analysis of mission, program goals and objectives, program evaluations, analysis of program effectiveness, requirements analysis, organizational performance assessment, special studies and analysis, training, and consulting; requirements analysis, cost/cost performance trade-off analysis, feasibility analysis, developing and completing fire safety evaluation worksheets as they relate to engineering services; operation and maintenance, evaluation of inspection, testing, and maintenance program for fire protection and life safety systems, program/project management, technology transfer/insertion, training and consulting. NOTE: Services under this NAICs cannot include architect-engineer services as defined in the Brooks Act and FAR Part 2 or construction services as defined in the Federal Acquisition Regulation Part 36 and Part 2.

OLM - Order-Level Materials (OLMs)

OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Multiple Award Schedule (MAS) contract or MAS blanket purchase agreement (BPA). OLMs are not defined, priced, or awarded at the MAS contract level. They are unknown before a task or delivery order is placed against the MAS contract or MAS BPA. OLMs are only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN) and are subject to a Not To Exceed (NTE) ceiling price. OLMs include direct materials, subcontracts for supplies and incidental services for which there is not a labor category specified in the MAS contract, other direct costs, and indirect costs. OLMs are purchased under the authority of the MAS Program and are not "open market items."

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers (SINS) for this Contract:

SIN CODE(S)* All SINS are RC	DESCRIPTION
541330ENG <small>DISAST PURCH</small>	Engineering Services
541420 <small>DISAST PURCH</small>	Engineering System Design and Integration Services
541380 <small>DISAST PURCH</small>	Testing Laboratory Services
541715 <small>DISAST PURCH</small>	Engineering Research and Development and Strategic Planning
OLM <small>COOP PURCH DISAST PURCH</small>	Order-Level Materials (OLMs)

1b. Lowest Priced Model Number and Lowest Unit Price:

Item Number	Price
Foxhole Technology, Inc. is only providing services at this time.	

1c. Hourly Rates: See Labor Category Rates & Descriptions on Pages 11-16 for more information. The labor hours cited above do not include supplies, materials, or other incidental costs.

2. Maximum Order:

SIN CODE(S)	MAXIMUM ORDER
541330ENG	\$1,000,000
541420	\$1,000,000
541380	\$250,000
541715	\$1,000,000
OLM	\$250,000

3. Minimum Order: \$ 100.00

4. Geographic Scope of Contract:

The geographic scope of this contract is the 48 contiguous states, the District of Columbia.

5. Points of Production: See page 19 of this Pricelist

6. All prices listed reflect the net price for those services.

7. Quantity Discounts: None at Schedule level but will be considered at task order level

8. Prompt Payment Terms: Net 30 Days; Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government Purchase Cards: Foxhole will accept the Government Commercial Credit Card up to the micropurchase threshold, with no additional discount.

9b. Government Purchase Cards: Foxhole will accept the Government Commercial Credit Card above the micropurchase threshold.

10. Foreign Items: None

11a. Time of Delivery: As negotiated between Foxhole and the ordering agency; Specified on Task Order.

11b. Expedited Delivery: As negotiated between Foxhole Technology, Inc. and the ordering agency.

11c. Overnight & 2-Day Delivery: As negotiated between Foxhole Technology, Inc. and the ordering agency.

11d. Urgent Requirements: As negotiated between Foxhole Technology, Inc. and the ordering agency.

12. F.O.B. Point(s): Destination

13a. Contractor's Ordering Address:

Foxhole Technology, Inc.
 11781 Lee Jackson Hwy., Suite 260
 Fairfax, VA 22033
 Attention: Peter Dierbeck
 (703) 291-8354
 (703) 877-0266 Fax

- 13b. Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's are found in Federal Acquisition Regulation (FAR) 8.405-3
- 14. Contractor's Payment Address:** Foxhole Technology, Inc.
11781 Lee Jackson Hwy., Suite 260
Fairfax, VA 22033
Attention: Robert Toye
- 15. Warranty Provision:** Not applicable to services.
- 16. Export Packing Charges:** Not applicable to services.
- 17. Terms and Conditions of Government Purchase Card Acceptance:** Contact Contractor
- 18. Terms and Conditions of Rental, Maintenance and Repair :** None
- 19. Terms and Conditions of Installation:** None
- 20. Terms and Conditions of Repair Parts:** None
- 20a. Terms and Conditions for any other services:** None
- 21. List of Service and Distribution Points:** See page 19 of this pricelist.
- 22. List of Participating Dealers:** None.
- 23. Preventative Maintenance:** Not applicable to services.
- 24a. Environmental Attributes:** None applicable.
- 24b. Section 508 Compliance Information:** Not Applicable to Services. To review the Section 508 standards, refer to: www.section508.gov
- 25. Data Universal Numbering System (DUNS):** 79-133-0009
- 26. Foxhole Technology, Inc. is registered with the System for Award Management (SAM) Database.**

ORDERING GUIDE FOR OUR CUSTOMERS

A SUMMARY OF HOW TO USE GSA SCHEDULES

This GSA Multiple Award Schedule (MAS) can be easily utilized to gain access to contractors for required services. Task Orders may be put in place quickly and efficiently by the Ordering Agency Contracting Officer.

SUBPART 8.4 – MULTIPLE AWARD SCHEDULES

Orders must comply with applicable subsections under the FAR Part 8.4 Acquisition Regulation.

FAR Part 51

Orders can now be processed under FAR Part 51 Deviations. Please review and follow FAR instructions.

Eligibility

GSA Eligibility Order 4800.2H

For more information on ordering from Multiple Award Schedules:

<http://www.gsa.gov/portal/category/100623>

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS**

PREAMBLE

Foxhole Technology, Inc. provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact Peter Dierbeck at Foxhole Technology, Inc. (703) 291-8354, pdierbeck@foxholetechnology.com ; Fax (703) 877-0266.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Multiple Award Schedule contractors may use “Contractor Team Arrangements” (see [FAR 9.6](#)) to provide solutions when responding to a customer agency requirements. These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPA’s are permitted under all Multiple Award Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Multiple Award Schedule contract. Participation in a Team Arrangement is limited to Multiple Award Schedule contractors.

Customers should refer to [FAR 9.6](#) for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Multiple Award Schedule contractors may individually meet the customers needs, or -
- Multiple Award Schedule contracts may submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

BEST VALUE BLANKET PURCHASE AGREEMENT MULTIPLE AWARD SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act

(Agency) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Multiple Award Schedule Contract(s)
_____.

Multiple Award Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Multiple Award Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **Government that works better and costs less.**

Signatures

AGENCY

DATE

CONTRACTOR

DATE

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Multiple Award Schedule Contract Number(s) _____ and Federal Acquisition Regulation (FAR) 8.405-3, Blanket Purchase Agreements (BPAs), the Contractor agrees to the following terms of a BPA EXCLUSIVELY WITH (Ordering Agency) :

- (1) The following contract services/products can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

ITEM (Model/Part Number or Type of Service)**SPECIAL BPA DISCOUNT/PRICE**

- (2) Delivery:

DESTINATION**DELIVERY SCHEDULE/DATES**

- (3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.
- (4) This BPA does not obligate any funds.
- (5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.
- (6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE**POINT OF CONTACT**

- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, paper, or oral communications.
- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:
- (a) Name of Contractor;
 - (b) Contract Number;
 - (c) BPA Number;
 - (d) Model Number or National Stock Number (NSN);
 - (e) Task/Delivery Order Number;
 - (f) Date of Purchase;
 - (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
 - (h) Date of Shipment.
- (9) The requirements of a proper invoice are as specified in the Multiple Award Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA.
- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

FOXHOLE TECHNOLOGY, INC. MAS LABOR CATEGORY RATES

Foxhole Technology, Inc. MAS
Special Item Number(s) 541330ENG, 541320, 543480, 541715.

All SINs are Recovery Purchasing (RC)
SCA Rates are marked*.

Order #	Labor Category Title	Effective 11/04/19	Effective 11/04/20
FPES002	Program Manager 2	\$154.28	\$158.91
FPES003	Program Manager 1	\$141.22	\$145.46
FPES004	Senior Engineer 3	\$170.69	\$175.81
FPES005	Senior Engineer 2	\$156.30	\$160.98
FPES007	Engineer 3	\$104.25	\$107.38
FPES008	Action Officer	\$98.71	\$101.68
FPES009	Senior Analyst 5	\$170.69	\$175.81
FPES010	Senior Analyst 4	\$156.30	\$160.98
FPES012	Senior Analyst 2	\$137.23	\$141.34
FPES013	Senior Analyst 1	\$127.28	\$131.10
FPES014	Analyst 5	\$104.25	\$107.38
FPES015	Analyst 4	\$98.71	\$101.68
FPES016	Analyst 3	\$87.15	\$89.77
FPES017	Analyst 2	\$71.93	\$74.09
FPES018	Analyst 1	\$52.43	\$54.00
FPES019	SME 1	\$130.40	\$134.31
FPES020	Sr. Technical Writer 1	\$97.45	\$100.37
FPES021	Technical Writer 2	\$64.52	\$66.45
FPES022	Technical Writer 1*	\$40.43	\$41.64
FPES023	Administrative Assistant 2*	\$42.28	\$43.55
FPES024	Administrative Assistant 1*	\$34.23	\$35.26
FPES025	Program Mgmt. Specialist	\$78.97	\$81.34

Note: All non-professional labor categories must be incidental to and used solely to support professional services, and cannot be purchased separately.

**For additional information please contact Peter Dierbeck at Foxhole Technology, Inc.
(703) 291-8354, pdierbeck@foxholetechnology.com ; Fax (703) 877-0266.**

FOXHOLE TECHNOLOGY, INC. MAS LABOR CATEGORY DESCRIPTIONS

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
FPES002	Program Manager 2	10 years of project related experience.	Bachelor's Degree	Provides leadership directing and supporting a broad range of technical efforts requiring highly specialized and diverse knowledge. Activities include, but are not limited to, the following: Organizes, directs, and manages contract operation support functions, involving multiple, complex and inter-related project tasks. Manages teams of contract support personnel at multiple locations. Maintains and manages the client interface at the senior levels of the client organization. Meets with customer and contractor personnel to formulate and review task plans and deliverable items. Ensures conformance with program task schedules and costs.
FPES003	Program Manager 1	8 years of project related experience.	Bachelor's Degree	Provides leadership directing and supporting a broad range of technical efforts requiring highly specialized and diverse knowledge. Activities include, but are not limited to, the following: Organizes, directs, and manages contract operation support functions, involving multiple, complex and inter-related project tasks. Manages teams of contract support personnel at multiple locations. Maintains and manages the client interface at the senior levels of the client organization. Meets with customer and contractor personnel to formulate and review task plans and deliverable items. Ensures conformance with program task schedules and costs.
FPES004	Senior Engineer 3	10 years of project related experience.	Master's Degree	Performs a variety of engineering tasks, either independently or under supervision, which are broad in nature and are concerned with the design and implementation, including personnel, hardware, software and support facilities and/or equipment. Plans and performs engineering research, design development, and other assignments in conformance with design, engineering, and customer specifications. Responsible for major technical/engineering projects of higher complexity and importance. Leads/coordinates the activities of engineers and technicians assigned to specific technical or engineering projects.
FPES005	Senior Engineer 2	8 years of project related experience.	Master's Degree	Performs a variety of engineering tasks, either independently or under supervision, which are broad in nature and are concerned with the design and implementation, including personnel, hardware, software and support facilities and/or equipment. Plans and performs engineering research, design development, and other assignments in conformance with design, engineering, and customer specifications. Responsible for major technical/engineering projects of higher complexity and importance. Leads/coordinates the activities of engineers and technicians assigned to specific technical or engineering projects.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
FPES007	Engineer 3	8 years of project related experience.	Bachelor's Degree	Performs a variety of engineering tasks, either independently or under supervision, which are broad in nature and are concerned with the design and implementation, including personnel, hardware, software and support facilities and/or equipment. Plans and performs engineering research, design development, and other assignments in conformance with design, engineering, and customer specifications. Assists with technical/engineering projects of higher complexity and importance. Leads/Coordinates the activities of junior engineers and technicians assigned to specific engineering projects.
FPES008	Action Officer	6 years of project related experience.	Bachelor's Degree	Manage project related actions, analyze and assign or perform actions, coordinate responses and assess for accuracy, manage and execute the action tracking process, develop standard operating procedures, and serve as facilitator for user requirements. Coordinates the activities of Technicians assigned to specific engineering projects.
FPES009	Senior Analyst 5	10 years of project related experience.	Master's Degree	Supports analytical tasks for large projects or multiple projects. Leads and/or directs analyst teams covering a broad range of complex analytical tasks which may require highly specialized knowledge. Performs a variety of tasks which are broad in nature and are concerned with project related requirements or tasks. Senior analyst supports technical and non-technical tasks as directed. Assists/Coordinates with the activities of engineers and technicians assigned to specific technical or engineering projects. Performs project related senior analyst duties as assigned.
FPES010	Senior Analyst 4	8 years of project related experience.	Master's Degree	Supports analytical tasks for large projects or multiple projects. Leads and/or directs analyst teams covering a broad range of complex analytical tasks which may require highly specialized knowledge. Performs a variety of tasks which are broad in nature and are concerned with project related requirements or tasks. Senior analyst supports technical and non-technical tasks as directed. Assists/Coordinates with the activities of engineers and technicians assigned to specific technical or engineering projects. Performs project related senior analyst duties as assigned.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
FPES012	Senior Analyst 2	9 years of project related experience.	Bachelor's Degree	Supports analytical tasks for large projects or multiple projects. Leads and/or directs analyst teams covering a broad range of complex analytical tasks which may require highly specialized knowledge. Performs a variety of tasks which are broad in nature and are concerned with project related requirements or tasks. Senior analyst supports technical and non-technical tasks as directed. Assists/Coordinates with the activities of engineers and technicians assigned to specific technical or engineering projects. Performs project related senior analyst duties as assigned.
FPES013	Senior Analyst 1	8 years of project related experience.	Bachelor's Degree	Supports analytical tasks for large projects or multiple projects. Leads and/or directs analyst teams covering a broad range of complex analytical tasks which may require highly specialized knowledge. Performs a variety of tasks which are broad in nature and are concerned with project related requirements or tasks. Senior analyst supports technical and non-technical tasks as directed. Assists/Coordinates with the activities of engineers and technicians assigned to specific technical or engineering projects. Performs project related senior analyst duties as assigned.
FPES014	Analyst 5	7 years of project related experience.	Bachelor's Degree	Analyzes projects, status and problem areas and develops recommendations and solutions covering a wide range of areas including project/system planning, development, requirements, system design, engineering, integration, test and evaluation, deployment, logistics support, funding and management. Analyzes project requirements, report results and recommends changes as required. Participates in project reviews. Develops and/or reviews project deliverables, status and management reports. Performs project related analyst duties as assigned.
FPES015	Analyst 4	6 years of project related experience.	Bachelor's Degree	Analyzes projects, status and problem areas and develops recommendations and solutions covering a wide range of areas including project/system planning, development, requirements, system design, engineering, integration, test and evaluation, deployment, logistics support, funding and management. Analyzes project requirements, report results and recommends changes as required. Participates in project reviews. Develops and/or reviews project deliverables, status and management reports. Performs project related analyst duties as assigned.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
FPES016	Analyst 3	4 years of project related experience.	Bachelor's Degree	Analyzes projects, status and problem areas and develops recommendations and solutions covering a wide range of areas including project/system planning, development, requirements, system design, engineering, integration, test and evaluation, deployment, logistics support, funding and management. Analyzes project requirements, report results and recommends changes as required. Participates in project reviews. Develops and/or reviews project deliverables, status and management reports. Performs project related analyst duties as assigned.
FPES017	Analyst 2	2 years of project related experience.	Bachelor's Degree	Analyzes projects, status and problem areas and develops recommendations and solutions covering a wide range of areas including project/system planning, development, requirements, system design, engineering, integration, test and evaluation, deployment, logistics support, funding and management. Analyzes project requirements, report results and recommends changes as required. Participates in project reviews. Develops and/or reviews project deliverables, status and management reports. Performs project related analyst duties as assigned.
FPES018	Analyst 1	2 years of project related experience.	Associates Degree.	Analyzes projects, status and problem areas and develops recommendations and solutions covering a wide range of areas including project/system planning, development, requirements, system design, engineering, integration, test and evaluation, deployment, logistics support, funding and management. Analyzes project requirements, report results and recommends changes as required. Participates in project reviews. Develops and/or reviews project deliverables, status and management reports. Performs project related analyst duties as assigned.
FPES019	SME 1	6 years of project related experience.	Bachelor's Degree	Serves as Subject Matter Expert possessing in-depth knowledge or skills in a particular area such as science, engineering, software, mathematics, hardware, materials, information technology, telecommunications, security/cyber security, business, state of the art technologies or project related subject matter. Individual has unique capabilities or experience requiring unique project related training, knowledge or experience.
FPES020	Sr. Technical Writer 1	7 years of project related experience.	Bachelor's Degree	Reviews and analyzes technical materials and creates reports and/or presentations of that information. Reviews/Drafts specifications, drawings, user manuals, presentations, reports, training materials or other project related technical or support documents. Reviews/comments on technical materials created by other project team members. Directs/leads technical writing team.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
FPES021	Technical Writer 2	5 years of project related experience.	Bachelor's Degree	Reviews/Drafts specifications, drawings, user manuals, presentations, reports, training materials or other project related technical or support documents.
FPES022	Technical Writer 1*	4 years of project related experience.	Associates Degree.	Assists to review specifications, drawings, user manuals, presentations, reports, training materials or other project related technical or support documents.
FPES023	Administrative Assistant 2 *	3 years of project related experience.	Associates Degree.	Provide administrative support to technical and management-level personnel. Documentation planning and support, project administration, general office support, executive project support, event planning/administration, data input, etc. as required.
FPES024	Administrative Assistant 1 *	1 year of project related experience.	High School Diploma	Provides administrative type support to project team. Provides office support, event planning/administration, data input, etc. as required.
FPES025	Program Mgmt. Specialist	5 years of project related experience.	Bachelor's Degree	Provides administrative, technical and/or business management functions such as coordination, planning, budgeting, financial analysis, tracking, control and allocation of funding. These functions include business or technical process analysis to describe and create defined business and operations controls and processes.

FOXHOLE TECHNOLOGY, INC. SCLS MATRIX

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided.

Foxhole Technology, Inc. has reviewed our proposal for potential SCLS/SCA Categories and has provided our findings below in the Matrix. The bulk of our proposed GSA categories are “Exempt”, as they were determined to be professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300) and are not applicable or do not correlate with a category listed in the Foxhole Technology, Inc. Wage Determination (WD) chart. This contract still maintains the provisions and protections for the SCLS/SCA eligible labor categories.

Foxhole Technology, Inc. verifies that these proposed GSA SCLS rates meet or exceed the Wage Determination Rates under # 2015-4282, Rev. 17, dated 04/23/2020.

ORDER #	FOXHOLE TECHNOLOGY, INC. ELIGIBLE CONTRACT LABOR CATEGORY	SCLS EQUIVALENT CODE	SCLS EQUIVALENT TITLE	WD NUMBER
FPES022	Technical Writer 1**	30461	Technical Writer I	2015-4282
FPES023	Administrative Assistant 2 **	01312	Secretary II	2015-4282
FPES024	Administrative Assistant 1 **	01311	Secretary I	2015-4282

“The Service Contract Labor Standards (SCLS), formerly the Service Contract Act (SCA) apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. CONUS/nationwide).

**EDUCATION AND EXPERIENCE REQUIREMENTS
EQUIVALENCY SUBSTITUTION TABLE**

Foxhole Technology, Inc. will provide only people who meet or exceed the minimum qualifications within the labor category descriptions stated herein. Foxhole Technology, Inc. labor categories provide for substituting experience for minimum education requirements and substituting educational degrees for years of experience. These substitutions are allowed for all Foxhole Technology, Inc. labor categories unless specified in the description.

Allowable Substitutions

The table below presents the allowable substitutions based on the education and experience of the labor categories in the Pricelist. Experience should be professional and job related, however it does not have to be specific to the project to be accomplished.

DEGREE	DEGREE AND EXPERIENCE & EDUCATION SUBSTITUTIONS	RELATED CERTIFICATION SUBSTITUTIONS
Associate's	2 years relevant experience	Trade/Vocational School or Technical Training or Military Training in relevant field
Bachelor's	Associates Degree + 2 years relevant experience; or 4 years relevant experience	Professional or Industry Standard Technical Certification in a relevant field
Master's	Bachelor's Degree + 2 years relevant experience; or Associates Degree + 4 years relevant experience; or 6 years relevant experience	Professional License
Doctorate	Master's Degree + 2 years relevant experience; or Bachelor's Degree + 4 years relevant experience; or Associates Degree + 6 years relevant experience; or 8 years relevant experience	



Foxhole Technology, Inc.

Corporate Headquarters Address:

**11781 Lee Jackson Highway, Suite 260
Fairfax, VA 22033-3321
Fairfax County**

**Voice: (703) 496-4514
(703) 291-8354**

Fax: (703) 877-0266

**5250 Technology Avenue, Suite B
Chambersburg, PA 17201
Franklin County**

Voice: (301) 703-2790

