GENERAL SERVICES ADMINISTRATION

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The INTERNET address for GSA Advantage™ is: http://www.GSAAdvantage.gov.

Schedule for – Multiple Award Schedule (MAS)
Industrial Group: Professional Services Class:
Contract Number: GS00F058GA
Price list current as of Modification # PA-0023 effective 12/08/21.
For more information on ordering from Federal Supply Schedules, go to the GSA Schedules page at GSA.gov.
Contract Period: December 2, 2016 through December 1, 2026

Contractor: CONCOURSE FEDERAL GROUP, LLC
13840 Booker T. Washington Hwy, Suite C3
Moneta, VA 24121

Business Size: Small, Disadvantaged, Veteran Owned, Service-Disabled Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract’s awarded size status for the preponderance NAICS designated in the RFQ is “other than small”.

Telephone: (703)945-4208
Extension:
FAX Number:
Web Site: www.concoursefederal.com
E-mail: gperkins@concoursefederal.com
Contract Administration: Geoffrey Perkins

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Associated PSC</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>R425</td>
<td>Engineering Services</td>
</tr>
<tr>
<td>541611</td>
<td>R499</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>54151S</td>
<td>D399</td>
<td>Information Technology Professional Services</td>
</tr>
<tr>
<td>OLM</td>
<td></td>
<td>Order-Level Materials</td>
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</tbody>
</table>
1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

**Director**
This person has a minimum of 15 years of relevant work experience and often possesses industry certifications to include Project Management Professional (PMP) and DAWIA certification. A Director holds a Master’s degree.
Additionally, a Director will provide a combination of the following:
• Demonstrated ability to provide guidance and direction at the program level.
• Manage large, complex projects.
• Design, implementation and management of business operations, improvements or strategy projects.
• Interfaces with the client on program issues.

**Principal II**
This person has a minimum of 13 years of relevant work experience and may possess advanced degrees and industry certifications to include Project Management Professional (PMP) and DAWIA certification. Principal II holds a Master’s degree.
Additionally, a Principal II will provide a combination of the following:
• Demonstrated ability to provide guidance and direction at the project level.
• Manage complex projects.
• Implementation and management of business operations, improvements or strategy projects.
• Interfaces with the client on project issues.

**Principal I**
This person has a minimum of 10 years of relevant work experience and may possess advanced degrees and industry certifications. A Principal I holds a Master’s degree.
Additionally, a Principal I will provide a combination of the following:
• Demonstrated ability to provide guidance and direction at the project level.
• Manage complex projects.
• Implementation and management of business operations, improvements or strategy projects.
• Interfaces with the client on project issues.

**Manager II**
This person has a minimum of 9 years of consulting and/or work experience. A Manager II holds a Bachelor’s degree or has equivalent work experience. In the absence of a Bachelor’s degree, a Manager II has 12 years of equivalent work experience.
Additionally, a Manager II will provide a combination of the following:
• Demonstrated experience coordinating project tasks.
• Experience in one or more of the key project areas.
• Supports implementation of business operations improvements or project tasks.
Manager I
This person has a minimum of 8 years of consulting and/or work experience. A Manager I holds a Bachelor’s degree or has equivalent work experience. In the absence of a Bachelor’s degree, a Manager I has 11 years of equivalent work experience. Additionally, a Manager I will provide a combination of the following:
• Demonstrated experience coordinating project tasks.
• Experience in one or more of the key project areas.
• Supports implementation of business operations improvements or project tasks

Subject Matter Expert II
This person has a minimum of 7 years of consulting or general relevant work experience. A Subject Matter Expert II holds a Bachelor’s degree or has equivalent work experience. In the absence of a Bachelor’s degree, a Subject Matter Expert II has 10 years of equivalent work experience. Additionally, a Subject Matter Expert II will provide a combination of the following:
• Demonstrated experience performing project tasks.
• Experience in one or more of the key project areas.
• Supports implementation of business operations improvements or project tasks.

Subject Matter Expert I
This person has a minimum of 6 years of consulting or general relevant work experience. A Subject Matter Expert I holds a Bachelor’s degree or has equivalent work experience. In the absence of a Bachelor’s degree, a Subject Matter Expert I has 9 years of equivalent work experience. Additionally, a Subject Matter Expert I will provide a combination of the following:
• Demonstrated experience performing project tasks.
• Experience in one or more of the key project areas.
• Supports implementation of business operations improvements or project tasks.

Senior Management Analyst II
This person has a minimum of 5 years of relevant work experience. A Senior Management Analyst II holds a Bachelor’s degree or has equivalent work experience. In the absence of a Bachelor’s degree, a Senior Management Analyst II has 8 years of equivalent work experience. Additionally, a Senior Management Analyst II will provide a combination of the following:
• Demonstrated capabilities supporting a wide variety of process improvement, data analyses and client service delivery.
• Provides support in the areas of analysis, design and development, and the implementation of management, organizational and business improvement processes.
• Demonstrated experience supporting project tasks.
• Undertakes studies and analyses to identify areas for productivity improvements.

Senior Management Analyst I
This person has a minimum of 4 years of relevant work experience. A Senior Management Analyst I holds a Bachelor’s degree or has equivalent work experience. In the absence of a Bachelor’s degree, a Senior Management Analyst I has 7 years of equivalent work experience. Additionally, a Senior Management Analyst I will provide a combination of the following:
• Demonstrated capabilities supporting a wide variety of process improvement, data analyses and client service delivery.
• Provides support in the areas of analysis, design and development, and the implementation of management, organizational and business improvement processes.
• Demonstrated experience supporting project tasks.
• Undertakes studies and analyses to identify areas for productivity improvements.

Associate II
This person has a minimum of 3 years of relevant work experience. An Associate II holds a Bachelor’s degree or has equivalent work experience. In the absence of a Bachelor’s degree, an Associate II has 6 years of equivalent work experience.
Additionally, an Associate II will provide a combination of the following:
• Undertakes studies and analyses to identify areas for productivity improvements.
• Makes use of tools, spreadsheets and databases in performing job duties.

Associate I
This person has a minimum of 2 years of relevant work experience. An Associate I holds a Bachelor’s degree or has equivalent work experience. In the absence of a Bachelor’s degree, an Associate I has 5 years of equivalent work experience.
Additionally, an Associate I will provide a combination of the following:
• Undertakes studies and analyses to identify areas for productivity improvements.
• Makes use of tools, spreadsheets and databases in performing job duties.

Management Analyst II
This person has less than 1 years of relevant work experience and possesses a Bachelor’s degree. Additionally, a Management Analyst II will provide a combination of the following:
• Undertakes studies and analyses to identify areas for productivity improvements.
• Makes use of tools, spreadsheets and databases in performing job duties.

Management Analyst I
This person has 0 year of relevant work experience (If no experience, an undergraduate degree may be required). In the absence of a Bachelor’s degree, a Management Analyst I has 4 years of equivalent work experience.
Additionally, a Management Analyst I will provide a combination of the following:
• Undertakes studies and analyses to identify areas for productivity improvements.
• Makes use of tools, spreadsheets and databases in performing job duties.

2. Maximum Order:
$1,000,000.00 for SINs: 541330ENG and 541611
$500,000.00 for SINs: 54151S
$250,000.00 for SINs: OLM

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic only for SINs: 541330ENG and 541611. Worldwide for SIN 54151S.

5. Point(s) of production (city, county, and state or foreign country): Same as company address


7. Quantity discounts: None Offered

8. Prompt payment terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

11. F.O.B Points(s): Destination

12a. Ordering Address(es): Same as Contractor

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as company address

14. Warranty provision.: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18a. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/ N/A

23. Data Universal Numbering System (DUNS) number: 829828198

24. Notification regarding registration in System for Award Management (SAM) database: Registered
**Final Pricing:** The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>GSA PRICE</th>
<th>GSA PRICE + IFF</th>
<th>GSA PRICE</th>
<th>GSA PRICE + IFF</th>
<th>GSA PRICE</th>
<th>GSA PRICE + IFF</th>
<th>GSA PRICE</th>
<th>GSA PRICE + IFF</th>
<th>GSA PRICE</th>
<th>GSA PRICE + IFF</th>
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</thead>
<tbody>
<tr>
<td>541330ENG,</td>
<td>Director</td>
<td>$223.31</td>
<td>$225.00</td>
<td>$227.78</td>
<td>$229.50</td>
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<td>54151S, 541611</td>
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<td>$166.25</td>
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<tr>
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<td>Principal I</td>
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<td>Management Analyst II</td>
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<td>$68.89</td>
<td>$69.41</td>
<td>$70.27</td>
<td>$70.85</td>
</tr>
</tbody>
</table>

**Service Contract Act:** The Service Contract Labor Standards (SCLS) are applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.