

# **GENERAL SERVICES ADMINISTRATION**

## **Federal Supply Service**

### *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is:  
<http://www.GSAAdvantage.gov>.

#### **MULTIPLE AWARD SCHEDULE (MAS)**

##### **Category H, Professional Services**

Subcategory: H01, Business Administrative Services, FSC/PSC Code: R408

##### **Category F, Information Technology (IT)**

Subcategory F03, IT Services, FSC/PSC Code D399

**Contract Number:** GS-00F-072DA

*For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov*

**Contract Period:** February 23, 2021 through February 22, 2026

**Current through Modification:** PS-0031 effective January 14, 2022

**NETIMPACT STRATEGIES, INC**

**7600 Leesburg Pike**

**West Bldg, Suite 140**

**Falls Church, VA 22043-2004**

**Business Size:** Large Business

**Telephone:** 540-454-9950

**FAX Number:** 703-462-8154

**Web Site:** [www.netimpactstrategies.com](http://www.netimpactstrategies.com)

**E-mail:** [rkolli@netimpactstrategies.com](mailto:rkolli@netimpactstrategies.com)

**Contract Administration:** Ravikumar Kolli



## CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number(s)

SIN	Recovery	SIN Description
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
54151S	54151SRC	Information Technology Professional Services
518210C	518210CRC	Cloud and Cloud-Related IT Professional Services
OLM	OLM RC	Order-Level Materials (OLMs)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

SIN 541611: Tech Writer \$58.22  
 SIN 54151S IT Business Analyst 1 \$77.47  
 SIN 518210 Cloud Developer I \$92.24

1c. A description of all job titles, experience, functional responsibility and education are available in this document.

2. Maximum Order:

SIN 541511: \$1,000,000.00

SIN 54151S: \$500,000

SIN 518210: \$1,000,000.00

SIN OLM: \$250,000

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Domestic and Overseas

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices(discounts already deducted). See Attachment.

7. Quantity discounts: None

8. Prompt payment terms: 0% discount for net 30 days. Prompt payment terms cannot
9. Foreign items: None
- 10a. Time of Delivery: Specified on the Task Order
- 10b. Expedited Delivery. Contact Contractor
- 10c. Overnight and 2-day delivery. Contact Contractor
- 10d. Urgent Requirements. Contact Contractor
11. F.O.B Points: Destination
- 12a. Ordering Address: 7600 Leesburg Pike West Building Suite 140 Falls Church VA22043
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address: 7600 Leesburg Pike West Building Suite 140 Falls Church VA22043
14. Warranty provision: N/A
15. Export Packing Charges: N/A
16. Terms and conditions of rental, maintenance, and repair: N/A
17. Terms and conditions of installation: N/A
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: N/A
- 18b. Terms and conditions for any other services: N/A
19. List of service and distribution points: N/A
20. List of participating dealers: N/A
21. Preventive maintenance: N/A
- 22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 22b. Section 508 is not applicable
23. Unique Entity Identifier Number (EUI) : 014962348



24. Notification regarding registration in System for Award Management (SAM)  
database: Registered

Final Pricing:

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%

Item	SIN	Awarded Labor Category	Site	Year 6	Year 7	Year 8	Year 9	Year 10
1	54151S	Technical Subject Matter Expert (Level 5)	Both	\$267.40	\$273.02	\$278.75	\$284.60	\$290.58
2	54151S	Technical Subject Matter Expert (Level 4)	Both	\$205.69	\$210.01	\$214.42	\$218.92	\$223.52
3	54151S	Technical Subject Matter Expert (Level 3)	Both	\$167.63	\$171.15	\$174.74	\$178.41	\$182.16
4	54151S	Software Developer/Programmer (Level 5)	Both	\$174.84	\$178.51	\$182.26	\$186.09	\$190.00
5	54151S	Software Architect (Level 2)	Both	\$165.07	\$168.54	\$172.08	\$175.69	\$179.38
6	54151S	Project Manager (Level 4)	Both	\$187.18	\$191.11	\$195.12	\$199.22	\$203.41
7	54151S	Program Manager (Level 1)	Both	\$133.70	\$136.51	\$139.37	\$142.30	\$145.29
8	54151S	IT Business Analyst 2	Both	\$95.27	\$97.27	\$99.31	\$101.40	\$103.53
9	54151S	IT Business Analyst 1	Both	\$77.47	\$79.10	\$80.76	\$82.45	\$84.19
10	54151S	Network Specialist (Level 2)	Both	\$154.27	\$157.51	\$160.82	\$164.19	\$167.64
11	54151S	Trainer (Level 2)	Both	\$92.57	\$94.51	\$96.50	\$98.53	\$100.59
12	541611	Project Director	Both	\$228.96	\$233.77	\$238.68	\$243.69	\$248.81
13	541611	Program Manager	Both	\$221.47	\$226.12	\$230.87	\$235.72	\$240.67
14	541611	Jr. Program Manager	Both	\$178.00	\$181.74	\$185.55	\$189.45	\$193.43
15	541611	Project Manager	Both	\$158.23	\$161.55	\$164.95	\$168.41	\$171.95
16	541611	Sr. Service Management Subject Matter Expert	Both	\$287.48	\$293.52	\$299.68	\$305.97	\$312.40
17	541611	Technical SME, Level 3	Both	\$134.76	\$137.59	\$140.48	\$143.43	\$146.44
18	541611	Sr. SME	Both	\$217.67	\$222.24	\$226.91	\$231.67	\$236.54
19	541611	SME	Both	\$152.64	\$155.85	\$159.12	\$162.46	\$165.87
20	541611	Technical Consultant, Level 2	Both	\$119.23	\$121.73	\$124.29	\$126.90	\$129.57
21	541611	Business SME	Both	\$142.92	\$145.92	\$148.99	\$152.11	\$155.31
22	541611	Functional Consultant 2	Both	\$93.17	\$95.13	\$97.12	\$99.16	\$101.25
23	541611	Functional Consultant 1	Both	\$91.28	\$93.20	\$95.15	\$97.15	\$99.19
24	541611	Business Process Analyst	Both	\$130.59	\$133.33	\$136.13	\$138.99	\$141.91
25	541611	Business Systems Analyst	Both	\$88.74	\$90.60	\$92.51	\$94.45	\$96.43
26	541611	Scheduler	Both	\$58.38	\$59.61	\$60.86	\$62.14	\$63.44
27	541611	Data Analyst	Both	\$58.71	\$59.94	\$61.20	\$62.49	\$63.80
28	541611	Tech Writer	Both	\$58.22	\$59.44	\$60.69	\$61.97	\$63.27
29	541611	Research Analyst	Both	\$94.81	\$96.80	\$98.83	\$100.91	\$103.03



Item	SIN	Labor Category	Site	Year 6	Year 7	Year 8	Year 9	Year 10
30	518210C	Cloud Administrator/Configuration I	Both	\$ 99.38	\$ 99.38	\$ 99.38	\$ 99.38	\$ 99.38
31	518210C	Cloud Administrator/Configuration II	Both	\$ 124.91	\$ 124.91	\$ 124.91	\$ 124.91	\$ 124.91
32	518210C	Cloud Administrator/Configuration III	Both	\$ 146.25	\$ 146.25	\$ 146.25	\$ 146.25	\$ 146.25
33	518210C	Cloud Architect I	Both	\$ 148.38	\$ 148.38	\$ 148.38	\$ 148.38	\$ 148.38
34	518210C	Cloud Architect II	Both	\$ 153.05	\$ 153.05	\$ 153.05	\$ 153.05	\$ 153.05
35	518210C	Cloud Architect III	Both	\$ 166.44	\$ 166.44	\$ 166.44	\$ 166.44	\$ 166.44
36	518210C	Cloud Business Analyst I	Both	\$ 101.66	\$ 101.66	\$ 101.66	\$ 101.66	\$ 101.66
37	518210C	Cloud Business Analyst II	Both	\$ 114.42	\$ 114.42	\$ 114.42	\$ 114.42	\$ 114.42
38	518210C	Cloud Business Analyst III	Both	\$ 122.06	\$ 122.06	\$ 122.06	\$ 122.06	\$ 122.06
39	518210C	Cloud Developer I	Both	\$ 92.24	\$ 92.24	\$ 92.24	\$ 92.24	\$ 92.24
40	518210C	Cloud Developer II	Both	\$ 101.61	\$ 101.61	\$ 101.61	\$ 101.61	\$ 101.61
41	518210C	Cloud Developer III	Both	\$ 118.81	\$ 118.81	\$ 118.81	\$ 118.81	\$ 118.81
42	518210C	Cloud Developer IV	Both	\$ 145.32	\$ 145.32	\$ 145.32	\$ 145.32	\$ 145.32
43	518210C	Project Manager I	Both	\$ 110.02	\$ 110.02	\$ 110.02	\$ 110.02	\$ 110.02
44	518210C	Project Manager II	Both	\$ 126.11	\$ 126.11	\$ 126.11	\$ 126.11	\$ 126.11
45	518210C	Project Manager III	Both	\$ 138.24	\$ 138.24	\$ 138.24	\$ 138.24	\$ 138.24
46	518210C	Technical SME I	Both	\$ 133.45	\$ 133.45	\$ 133.45	\$ 133.45	\$ 133.45
47	518210C	Technical SME II	Both	\$ 151.95	\$ 151.95	\$ 151.95	\$ 151.95	\$ 151.95
48	518210C	Technical SME III	Both	\$ 176.46	\$ 176.46	\$ 176.46	\$ 176.46	\$ 176.46
49	518210C	Technical SME IV	Both	\$ 192.04	\$ 192.04	\$ 192.04	\$ 192.04	\$ 192.04
50	518210C	Program Manager I	Both	\$ 176.46	\$ 176.46	\$ 176.46	\$ 176.46	\$ 176.46

**SIN 541611, Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services**

Offered Labor Category	Min. Education*	Min. Years' Experience	Functional Responsibility
Project Director	Master's Degree	10	<p>Responsible for all aspects of the development and implementation of assigned projects and provides a single corporate point of contact for those projects. Takes projects from original concept through final implementation.</p> <p>Interfaces with all areas affected by the project including client management and end users. Defines project scope and objectives. Develops detailed work plans, schedules, cost estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Manages the integration of tasks and tracks and reviews deliverables. Provides analytical guidance to project team. Recommends and acts to direct the analyses and solutions of problems.</p>
Program Manager	Master's Degree	10	<p>Provides management leadership on major tasks. Establishes goals and plans that meet project objectives. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation.</p> <p>Supervises others. Leads team on large projects or significant segment of large complex projects. Provides analysis and programming activities for a Government site, facility or multiple locations. Prepares long and short-range plans for application selection, systems development, systems maintenance, and production activities and for necessary support resources. Organizes, directs and coordinates planning and execution of all project support activities. Shall have demonstrated communication skills to be able to interface with all levels of management. Assigns duties and reviews work of subordinates. Meets and confers with client management officials regarding the status of specific Contractor project activities and progress. Resolves problems, issues or conflicts as required. Ensures that project schedule, performance, and deliverables are met.</p>
Jr. Program Manager	Master's Degree	6	<p>Provides Program Management for one large or multiple small size projects and serves as the main client liaison to manage scope, performance, and customer expectations. Provides oversight to project managers or team leads on the development of project work plan. Manages or monitors project delivery and ensures project cost, schedule, and scope adhere to the agreed upon work plan. Acts as the first level of escalation for all delivery, performance, and contractual issues. Provides expertise on governance processes, program management, and performance metrics.</p>

Offered Labor Category	Min. Education*	Min. Years' Experience	Functional Responsibility
Project Manager	Bachelor's Degree (or) Associate's Degree and Professional Certification like PMP	5	<p>Provides quality control over the work of the entire team.</p> <p>Typically oversees all aspects of the project, leading a team on smaller projects or a significant segment of large and complex projects. Analyzes new and complex project-related problems and creates innovative solutions that normally involve the schedule, technology, methodology, tools, solution components, and financial management of the project. Provides business and system analysis and long and short-range plans for business solution and production activities for necessary support resources. Assesses and administers changes so that change control activities are planned and executed in conformance with procedures. Shepherds projects through appropriate compliance gates to meet systems' lifecycle requirements.</p>
Sr. Service Management Subject Matter Expert <small>See Note 1</small>	Master's Degree	10	<p>Provides expertise in defining and capturing the business needs for new and/or enhanced products, services, or optimized business processes. Develops, analyzes and documents business and functional requirements using approved techniques. Engages users and stakeholders throughout the requirement, business process reengineering and testing, and provides expertise in change management and training support. Supports organizational and strategic planning for a wide variety of technical and functional environments. Creates and maintains requirement traceability matrix and documentation.</p>
Technical Subject Matter Expert, Level 3	Bachelor's	10	<p>Assists in the development of SOOs and IGCEs. Coordinates execution and evaluation to ensure appropriate research questions and methodologies are followed, and if applicable, validates progress. Assists with technical review on all deliverables related to projects in the portfolio. Supports and facilitates the IPRs. Assists with the communication and outreach activities to socialize the results of projects. Assists with the transition of successful projects into the acquisition stream. Provides technical expertise at relevant meetings. Provides expertise in leading stakeholder sessions for requirements, management, validation and deployment. Translates customer functional requirements into a technical solution and demonstrates the intended outcome will meet the customer requirements. Works with the PM to deliver solutions in time frame committed. Works in conjunction with PM to manage scope, issues and risks. Facilitates product and configuration demos with the stakeholders to obtain input regarding design. Acts as the mentor to all technical team members on their assigned project tasks.</p> <p>Facilitates realization of business benefit for stakeholders. Develops technical and functional documentation.</p>

Offered Labor Category	Min. Education*	Min. Years' Experience	Functional Responsibility
Sr. Subject Matter Expert	Master's Degree	8	<p>Provides management leadership on major tasks. Establishes goals and plans that meet project objectives. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation.</p> <p>May supervise others. Applies principles, methods and knowledge of the functional area of capability to specific contract requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions</p>
Subject Matter Expert	Master's	5	<p>Possesses and applies a comprehensive knowledge across key tasks and high impact assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Serves as subject matter expert, possessing in-depth knowledge of a particular area, such as business. Applies principles, methods and knowledge of the functional area of capability to specific contract requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions.</p>
Technical Consultant, Level 2	Bachelor's Degree	10	<p>Analyzes information requirements. Evaluates analytical and systematic problems with workflow, organization, and planning and assists with developing appropriate corrective action. Develops, in conjunction with functional users, system alternative solutions. Provides expertise in government best practices for management information systems such as PMIS, PPM, Workflow, Risk Managers etc.</p>
Business Subject Matter Expert	Master's Degree	10	<p>Provides in-depth knowledge and analysis of processes and organizations and identifies where change management planning is required. Identifies and captures AS-IS processes, constraints, and goals. Ensures business requirements are effectively captured, communicated, and delivered.</p>



Offered Labor Category	Min. Education*	Min. Years' Experience	Functional Responsibility
Functional Consultant 2	Bachelor's Degree	4	Assists with definition, analysis, design, and implementation of solutions around customer business processes, governance, and management issues. Understands and advises on customer business processes that the NetImpact solution supports. Supports building a requirements framework and uses case structure. Plans, structures, and facilitates group requirements sessions. Translates customer functional requirements into business and technical solutions and demonstrates that the intended outcome meets the customer requirements. Supports quality oversight. Develops acceptance test plans and QA processes and assists with acceptance test with customer stakeholders. Assists with training curriculum and materials and leads customer training sessions.
Functional Consultant 1	Bachelor's Degree	2	Assists in the analysis, design, implementation, and support of new processes for customers. Supports requirements definition and documentation. Assists with functional and process analysis and documentation. Assists with planning and implementing solutions. Assists with testing the completed solution against the functional requirements. Trains customer on new processes
Business Process Analyst	Bachelor's	8	Meets with subject matter experts within the organization to gather process information and/or requirements. Designs and documents new processes and obtains organizational feedback. Responsible for facilitating and coaching teams to critically review current processes for effectiveness, quality, and simplification. Identifies, analyzes and resolves large scale problems using qualitative and quantitative problem-solving methods. Responsible for managing large scale projects or segments of complex projects. Prepares and communicates analysis for system, human resource allocation and capacity to middle/upper management. Defines, measures, and executes on requirements for process change.
Business Systems Analyst	Bachelor's Degree	2	Reviews, analyzes and evaluates business systems and user needs. Formulates systems to parallel overall business strategies. Writes detailed description of user needs, program functions, and steps required to develop or modify programs. Provides consultation on complex projects and is considered to be the top-level contributor/specialist.

Offered Labor Category	Min. Education*	Min. Years' Experience	Functional Responsibility
Scheduler	Associate's Degree	1	<p>Supports the development of requirements for specific resource-loaded schedules so that they can feed status and changes to the integrated master schedule. Performs analyses, develops draft requirements, evaluates tool options, develops training materials, and provides assistance to programs for implementation. Supports development of work packages for cost account managers within programs. Supports the development of integrated master schedules for specific programs in Primavera and/or Microsoft Project that reflect all interface milestones and activity durations from multiple contractors' schedules and feed changes to the integrated master schedule. Supports the establishment and implementation of Earned Value Management (EVM) systems. Performs on-going schedule tracking, analysis, and issuance of changes to work packages, working with appropriate Program Managers and other applicable organizations. Supports the establishment and development of schedule and cost risk contingency analysis. Supports establishment and implementation of the integrated master schedule. Gathers data, performs analyses, creates draft schedules, identifies issues and/or conflicts, resolves comments and issues, publishes schedule, and conducts periodic schedule updates and draft briefings. Produces various types of performance reports such as EVM reporting, cost and resource reports, reports based on schedule analysis and critical path analysis and network diagrams, and tailors made reports using the scheduling software. Maintains configuration management of the software, schedule and other changes (baseline control).</p>
Data Analyst	Associate's Degree	2	<p>Collects and studies data to reveal ways to improve a business, organization or government entity; or databases and the data entered into those databases. The data can involve almost any topic including employees, customers, marketing, and sales. Gathers information from various sources that might help her better understand the business situation and then studies the information to find a solution. Collects data using a variety of methods, such as data mining and hardcopy or electronic documentation study, to improve or expand databases. Enters the information into data systems using manual key-entry or scanning technology and deletes any duplicated, outdated or irrelevant information. Additionally, data analysts often make recommendations about the methods a company should use to collect, analyze and manage data to improve data quality and the efficiency of data systems. Identifies and interprets patterns and trends. Assesses data quality and eliminate irrelevant data. Seeks experts in the area related to the situation to learn more about it and potential solutions. Communicates the results of analysis as a comprehensive report to decision makers and others</p>

Offered Labor Category	Min. Education*	Min. Years' Experience	Functional Responsibility
			affected by the results. Designs the report and includes tools that can help those involved easily digest the data, such as statistics, graphs, images and lists. Offers several potential solutions, such as a new business process, training method or technology; or employee or departmental changes.
Technical Writer	Associate's Degree	1	Responsible for generating and implementing documentation projects. This includes analysis, generation and maintenance of documentation including analysis and design of documentation templates and end-user documentation or training materials. This work implies coordinating meetings and document reviews with developers and other subject matter experts, as needed, for the successful deployment of project documentation. Responsible for delivery of services consistent with established standards of quality
Research Analyst	Bachelor's Degree	4	Assists in research to support development of acquisition packages, White Papers and Bullet Background Papers. Assists in the development and/or review of the Nomination Rationale Statements. Assists in the development of SOOs and IGCEs. Coordinates execution and evaluation to ensure appropriate research questions and methodologies are followed, and if applicable, validates progress. Assists with technical review on all deliverables related to projects in the portfolio. Tracks and updates project information in project management system. Responsible for tracking of and managing program level action items.

\* A Master's Degree requirement may be substituted by a Bachelor's Degree and an additional 2 years of experience.

\* A Bachelor's Degree requirement may be substituted by a High School Degree and an additional 4 years of experience.

**Note 1: The above substitutions are permissible on all categories with the exception of the Sr. Service Management Subject Matter Expert. The qualifications for this category remain, and will require a Master's degree and 10 years of experience.**

Service Contract Labor Standards (SCLS) Matrix

SCLS Eligible Labor Category	SCLS Equivalent Code Title	Wage Determination No
Scheduler	01300 – Scheduler, Maintenance	2015-4281
Tech Writer	30463 - Technical Writer III	2015-4281

The Service Contract Labor Standards (SCLS) is applicable to this contract and it includes SCLS applicable labor categories. The prices for the indicated (\*\*) SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

## SIN 54151S IT Professional Services

Title	Roles/Responsibilities	Educational Requirements and Demonstrated Competencies
IT Business Analyst, Level 1	The Level 1 IT Business Analyst assists with gathering and analyzing organizational IT-related goals and objectives. Coordinates with and provides support for stakeholders to define requirements for IT engagements.	Bachelor's degree in a related field and at least 2 years of experience
IT Business Analyst, Level 2	The Level 2 IT Business Analyst assists with gathering and analyzing organizational IT-related goals and objectives. Coordinates with and provides support for stakeholders to define requirements for IT engagements.	Bachelor's degree in a related field and at least 4 years of experience
Network Specialist, Level 2	<p>The Level 2 Network Specialist is an expert in the field of computer networks who designs and implements an Enterprise Network solution. Typical duties include the following.</p> <ul style="list-style-type: none"> <li>• Lead meetings to: <ul style="list-style-type: none"> <li>○ Gather network features/services needed to implement the Enterprise network</li> <li>○ Gather user performance, SLAs and metrics to define and measure the performance of the Enterprise network</li> <li>○ Define scalability and availability objectives</li> <li>○ Define network management objectives</li> <li>○ Define service-level management using industry best practices (ITSM)</li> </ul> </li> <li>• Translate customer functional requirements into a technical solution and demonstrate the intended outcome will meet the customer requirements</li> </ul>	<p>Bachelor's degree in a related field and at least 6 years of related experience</p> <p>-Or-</p> <p>Master's degree in a related field and at least 4 years of related experience</p>

Title	Roles/Responsibilities	Educational Requirements and Demonstrated Competencies
	<ul style="list-style-type: none"> <li>• Provides thought-leadership to solving complex technical issues and facilitate a consistent and scalable Network architecture</li> <li>• Compare different potential network designs in relation to industry best practices, compliance with ITSM and customer policies</li> <li>• Analyze the network design and identify all potential capacity or scaling issues relative to the solution requirements</li> <li>• Recommend different testing strategies and document all aspects of testing validation of the new solution in accordance with industry best practices and customer policies</li> </ul>	
Program Manager, Level 1	<p>Serves as a Program Manager on a medium project or multiple small size projects. Typical duties include the following.</p> <ul style="list-style-type: none"> <li>• Responsible for overall performance with oversight from an Engagement Director</li> <li>• Provide Program Management for one medium or multiple small size projects and serve as the main client liaison to manage scope, performance, and customer expectations</li> <li>• Provide oversight to project managers or team leads on the development of project work plan</li> <li>• Manage or monitor project delivery and ensure project cost, schedule, and scope are adhering to the agreed upon work plan</li> <li>• Act as the first level of escalation for all delivery, performance, and contractual issues</li> <li>• Provide expertise on governance processes, program management, and performance metrics</li> <li>• Provide quality control over the work of the entire team</li> </ul>	<p>Bachelor's degree in a related field and at least 4 years of experience -Or- Master's degree in a related field and at least 2 years of experience</p>

Title	Roles/Responsibilities	Educational Requirements and Demonstrated Competencies
Project Manager, Level 4	<p>Serves as a Project Manager on a project. Typical duties include the following.</p> <ul style="list-style-type: none"> <li>• Lead a small to medium size project and serves as the main client liaison to manage scope, performance, and customer expectations</li> <li>• Build project work plan that includes all aspects of delivering the IT solution from project start to finish</li> <li>• Deliver on-time and on-budget against the agreed upon workplan.</li> <li>• Understand and advise on customer business processes that the IT solution supports</li> <li>• Plan, structure, and facilitate group requirements sessions</li> <li>• Define governance processes and performance metrics</li> <li>• Provide quality control over the work of entire team</li> </ul>	<p>Master's degree in a related field and at least 4 years of related experience -Or- Bachelor's degree in a related field and at least 6 years of related experience</p>
Software Architect, Level 2	<p>The Level 2 Software Architect is an IT technologist who is able to independently assess, design, develop, and implement IT solutions to solve customer's business problems with minimal oversight from a project manager. Typical duties include the following.</p> <ul style="list-style-type: none"> <li>• Assist the Project Manager in planning and reviewing customer technical/architectural standards and advise the customer and the team on industry best practices</li> <li>• Assist with the design and development of complex IT technical solutions that adhere to best practices and industry standards</li> <li>• Provide expertise in enterprise architecture (EA) framework and modeling techniques such as DoDAF, BEA, FEAF, FSAM etc.</li> </ul>	<p>Bachelor's degree in a related field and at least 6 years of related experience</p>

Title	Roles/Responsibilities	Educational Requirements and Demonstrated Competencies
Software Developer/ Programmer, Level 5	<p>Designs and develops software applications. Typical duties include the following.</p> <ul style="list-style-type: none"> <li>• Design, develop, enhance, debug, and implement software. Troubleshoot production problems related to software applications</li> <li>• Research, test, build, and coordinate the conversion and/or integration of new products based on client requirements</li> <li>• Design and develop new software products or major enhancements to existing software</li> <li>• Address problems of systems integration, compatibility, and multiple platforms</li> <li>• Consult with project teams and end users to identify application requirements</li> <li>• Perform feasibility analysis on potential future projects to management</li> <li>• Assist in the evaluation and recommendation of application software packages, application integration and testing tools</li> <li>• Resolve problems with software and responds to suggestions for improvements and enhancements.</li> <li>• Act as team leader on projects</li> <li>• Instruct, assign, direct, and check the work of other software developers on development team</li> <li>• Participate in development of software user manuals</li> </ul>	<p>Bachelor's degree in a related field and at least 8 years of related experience Or- Master's degree in a related field and at least 6 years of experience</p>
Technical Subject Matter Expert, Level 3	<p>The Level 3 Technical Subject Matter Expert performs in highly specialized IT subject areas. Typical duties include the following.</p> <ul style="list-style-type: none"> <li>• Provides expert training, guidance and insight into specific technologies and methodologies and their application.</li> <li>• Independently plans and performs research, design assessment, development, integration and other assignments where a specific subject matter expertise is necessary</li> <li>• Provide subject matter expertise in enterprise architecture (EA) framework and modeling techniques such as DoDAF, BEA, FEAF, FSAM etc.</li> </ul>	<p>Master's degree in a related field with at least 5 years of related experience -Or- Bachelor's degree and at least 8 years of related experience</p>

Title	Roles/Responsibilities	Educational Requirements and Demonstrated Competencies
Technical Subject Matter Expert, Level 4	<p>The Level 4 Technical Subject Matter Expert, Senior, performs in highly specialized IT subject areas. Typical duties include the following.</p> <ul style="list-style-type: none"> <li>• Provides expert training, guidance and insight into specific technologies and methodologies and their application</li> <li>• Independently plans and performs research, design assessment, development, integration and other assignments where a specific subject matter expertise is necessary</li> <li>• Provides subject matter expertise in enterprise architecture (EA) framework and modeling techniques such as DoDAF, BEA, FEAF, FSAM etc.</li> </ul>	<p>Master's degree in a related field and at least 8 years of related experience -Or- Bachelor's degree and at least 12 years of related experience</p>
Technical Subject Matter Expert, Level 5	<p>Performs in highly specialized IT subject areas. Typical duties include the following.</p> <ul style="list-style-type: none"> <li>• Provides expert training, guidance and insight into specific technologies and methodologies and the application.</li> <li>• Independently plans and performs research, design assessment, development, integration and other assignments where a specific subject matter expertise is necessary</li> <li>• Provides subject matter expertise in enterprise architecture (EA) framework and modeling techniques such as DoDAF, BEA, FEAF, FSAM etc.</li> </ul>	<p>Bachelor's degree and at least 14 years of related experience -Or- Master's degree in a related field and at least 12 years of related experience</p>
Trainer, Level 2	<p>Develops IT training/course material and trains personnel by conducting formal classroom courses, workshops, and seminars. Typical duties include the following.</p> <ul style="list-style-type: none"> <li>• Prepare customized training material in a variety of formats based on needs of the organization</li> <li>• Develop lesson plans and curriculums as required</li> <li>• Understand the needs of the client and successfully link needs and solutions.</li> <li>• Understand client operations and translate to training requirements</li> <li>• Support Change Management processes and play pivotal support role for tool adoption</li> <li>• Create references and guides for end users as well as system administrators</li> </ul>	<p>Bachelor's degree in a related field and at least 4 years of experience -Or- Master's degree in a related field and at least 2 years of experience</p>





## SIN 518210C Cloud and Cloud-Related IT Professional Services

SIN	Title	Roles/Responsibilities	Min Education	Min Years of Experience
518210C	Cloud Administrator/Configuration I	Cloud Administrator/Configuration Specialist manages instances of cloud infrastructure services and the multiple cloud servers. Leads, oversees and maintains, multiuser computing environment as per the requirements of the organization. May possess a strong technical knowledge of virtual machines (IaaS, Writing Code (PaaS) and Software as a Service (SaaS). Develop, configure, implement and manage the systems that comprise the underlying cloud platform. Set up and configure public or private cloud systems. Leverage automation to balance workload and deployments. Establish and execute cloud operations as per the specifications and parameters for the environment.	Bachelors	2
518210C	Cloud Administrator/Configuration II		Bachelors	5
518210C	Cloud Administrator/Configuration III		Bachelors	8
518210C	Cloud Architect I	The Cloud Architect designs, plans, and integrates cloud computing and virtualization systems by providing specific, detailed information for hardware and software selection, cloud service provider selection, implementation techniques, application & data migration techniques and tools for the most efficient solution to meet business needs, including present and future capacity requirements. Maintains technical expertise relevant to industry standards and in cloud computing and virtualization technologies such as cloud service provider architecture, design, and configuration; cloud deployment models including public, community, private, and hybrid; cloud service delivery models including IaaS, PaaS, and SaaS; automation; hypervisors; containers; virtual compute, storage, and networks; virtual infrastructure management; self-provisioning; and scaling. Evaluates and reports on new cloud and virtualization technologies to enhance capabilities of cloud-based and virtualized services.	Bachelors	6
518210C	Cloud Architect II		Bachelors	8
518210C	Cloud Architect III		Bachelors	10
518210C	Cloud Business Analyst I	Responsible for the creation and implementation of appropriate Cloud computing project strategies, plans, Agile stories and other deliverables. Applies process improvement and reengineering methodologies and principles to process modernization projects. Provides group facilitation, interviewing and training. Cloud computing tasks typically include: assessing Cloud solutions, preparing for Cloud solutions, refactoring legacy solutions for Cloud migration, migrating legacy or other systems to Cloud solutions, delivering Cloud DevOps, developing new Cloud based applications and/or providing management / governance for Cloud solutions or related activities. Produces, as part of Cloud computing deliverables related to quality assurance, technical writing, requirements	Bachelors	1
518210C	Cloud Business Analyst II		Bachelors	3
518210C	Cloud Business Analyst III		Bachelors	6

		documentation, usability testing, data migration, content strategy, data analytics and other functional assignments as a part of a team.		
518210C	Cloud Developer I	Design and create applications hosted on virtual systems and cloud platforms. Design and implement cloud infrastructures, ensure the effective design of business processes in the cloud. Maintain a deep understanding of cloud provider architectures and monitor cloud maintenance, planning, security and usage across environments. Tasks include scaling of application components, security issues related to encryption and access rights, and ongoing optimization of efficiency and performance. Conduct code reviews and tests in a sub production environments. Participate in change processes and the development of workflows. Familiar with service level agreements as the basis for cloud solutions and are able to set up and apply performance indicators for recording and classifying services performed.	Bachelors	1
518210C	Cloud Developer II		Bachelors	3
518210C	Cloud Developer III		Bachelors	5
518210C	Cloud Developer IV		Bachelors	7
518210C	Project Manager I	Serve as the project manager typically responsible for organizing, directing, and managing all aspects of Cloud IT Projects involving multiple complex and inter-related project tasks that often require managing teams of contractor personnel at multiple locations. Provide overall direction of program activities. Manage and maintain contractor interface with the senior levels of the customer's organization. Consult with customer and contractor personnel to formulate and review task plans and deliverables, ensuring conformance with program and project task schedules and costs and contractual obligations. Establish and maintain technical and financial reports to show progress of projects to management and customers, organize and assign responsibilities to subordinates, oversee and be responsible for the successful completion of all assigned tasks.	Bachelors	4
518210C	Project Manager II		Bachelors	6
518210C	Project Manager III		Bachelors	8
518210C	Technical SME I	Provide technical cloud knowledge and analysis of highly specialized applications and operational environment, high-level functional systems analysis, design, integration, documentation and implementation advice on moderately complex problems that require an appropriate level of knowledge of the subject matter for effective implementation. Apply principles, methods and knowledge of the functional area of capability to specific task order requirements, advanced mathematical principles and methods to exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to arrive at automated solutions. Assist other senior consultants with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts in the following specialties: information systems architecture, networking;	Bachelors	6
518210C	Technical SME II		Bachelors	8
518210C	Technical SME III		Bachelors	10
518210C	Technical SME IV		Bachelors	12

		telecommunications, automation; communications protocols, risk management/electronic analysis, software; lifecycle management, software development methodologies, and modeling and simulation. Can manage projects and personnel.		
518210C	Program Manager I	Serve as the Program Manager typically responsible for organizing, directing, and managing all aspects of Cloud IT Projects involving multiple complex and inter-related project tasks that often require managing teams of contractor personnel at multiple locations. Provide overall direction of program activities. Manage and maintain contractor interface with the senior levels of the customer's organization. Consult with customer and contractor personnel to formulate and review task plans and deliverables, ensuring conformance with program and project task schedules and costs and contractual obligations. Establish and maintain technical and financial reports to show progress of projects to management and customers, organize and assign responsibilities to subordinates, oversee and be responsible for the successful completion of all assigned tasks.	Bachelors	10

***The following applies to all labor categories.***

*In some cases, the following can be considered in place of stated minimum education and experience requirements: unique education, specialized experience, skills, knowledge, training or certification; quality of experience; and national recognition. Related experience can be substituted for education. Education and experience requirements will be determined jointly by NetImpact Strategies and the customer, based on task requirements.*