GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option
to create an electronic delivery order are available through GSA Advantage!, a menu-driven database
system. The Internet address for GSA Advantage! is: http://www.gsaadvantage.gov

FEDERAL SUPPLY SCHEDULE CONTRACT
Multiple Award Schedule

Contract Period: January 18, 2017 through January 17, 2027

CONTRACT NUMBER: GS-00F-091GA

Avilar Technologies, Inc.
6760 Alexander Bell Dr. #105
Columbia, MD 21046-2255

(P) (410) 290-0008
(F) (410) 290-2988

http://www.avilar.com/

CONTRACTOR’S ADMINISTRATION SOURCE:
Thomas A. Grobicki
President/CEO
grobicki@avilar.com

Business Size: Small Business, Veteran Owned

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.fss.gsa.gov.

Price list current as of Modification PS-0013, October 24, 2022
and PO-0011, effective January 28, 2022
Prices Shown Herein are Net (discount deducted)
1a. **TABLE OF AWARDED SPECIAL ITEM NUMBER (SIN)**

**SIN: 611430** - Professional and Management Development Training

**SIN: 511210** - Software Licenses - Includes both term and perpetual software licenses and maintenance.

**SIN: OLM** - Order-Level Materials are supplies and/or services acquired in direct support of individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level.

OLMs are Purchased under the authority of the FSS Program, Unknown until an order is placed, Only authorized for use in direct support of another awarded SIN, Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN), OLMs are not open-market items, OLMs are not awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level).

The Order-Level Materials SIN is only authorized for use in direct support of another awarded SIN, Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA, Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF)

1b. **LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN**

- 611430 EJ4 MS Office Library - $24.43.
- 511210 Skills -0001 and LMS-0001 for $4.79 ea.

1c. **HOURLY RATES (Services Only):** See attached GSA Awarded Pricelist

2. **MAXIMUM ORDER:**

- **SIN 611430:** $1,000,000.
- **SIN 511210:** $500,000.
- **OLM:** $250,000.

For OLM, the cumulative value of OLMs in an individual task or delivery order cannot exceed 33.33% of the total value of the order.

3. **MINIMUM ORDER:** $100.00

4. **GEOGRAPHIC COVERAGE:** All 50 States, including Washington, D.C.

5. **POINT(S) OF PRODUCTION:** Columbia, MD, Howard County.

6. **DISCOUNT FROM LIST PRICES:** Refer to attached Awarded Pricelist

7. **QUANTITY DISCOUNT:** None

8. **PROMPT PAYMENT TERMS:** 0%, Net 30 Days

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. **FOREIGN ITEMS:** N/A

10a. **TIME OF DELIVERY:** To be negotiated at the task order level.
10b. **EXPEDITED DELIVERY:** To be negotiated at the task order level.

10c. **OVERNIGHT AND 2-DAY DELIVERY:** To be negotiated at the task order level.

10d. **URGENT REQUIREMENTS:** To be negotiated at the task order level.

11. **FOB POINT:** Destination.

12a. **ORDERING ADDRESS:**

Avilar Technologies, Inc.
6760 Alexander Bell Dr. #105
Columbia, MD 21046-2255
(P) (410) 290-0008
(F) (410) 290-2988

12b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in FAR 8.405-3

13. **PAYMENT ADDRESS:**

Avilar Technologies, Inc.
6760 Alexander Bell Dr. #105
Columbia, MD 21046-2255
(P) (410) 290-0008
(F) (410) 290-2988

14. **WARRANTY PROVISION:** N/A

15. **EXPORT PACKING CHARGES:** N/A

16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (if applicable):** N/A

17. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A

18a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A

18b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A

19. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A

20. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A

21. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A

22a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A

22b. **Section 508 Compliance for EIT:** As applicable

23. **Unique Entity Identifier:** PEBWEKGB5BL9

24. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Active
### GSA AWARDED PRICELIST

**Avilar Technologies, Inc.**

**SIN 611430  Professional and Management Development Training**

<table>
<thead>
<tr>
<th>SIN</th>
<th>Manufacturer</th>
<th>Mfg #</th>
<th>Course Description</th>
<th>Minimum &amp; Maximum Participants, Location</th>
<th>GSA Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>611430</td>
<td>AVILAR TECHNOLOGIES INC</td>
<td>Vado - Leadership Essentials</td>
<td>Vado - Leadership Essentials - 12 Courses</td>
<td>1 and 10 and taught at Customer Site; Priced Per Person</td>
<td>$59.04</td>
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<tr>
<td>611430</td>
<td>AVILAR TECHNOLOGIES INC</td>
<td>Vado - Leading the Organization Strategy</td>
<td>Vado - Leading the Organization Strategy</td>
<td>1 and 10 and taught at Customer Site; Priced Per Person</td>
<td>$38.69</td>
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<tr>
<td>611430</td>
<td>AVILAR TECHNOLOGIES INC</td>
<td>Vado - Management Essentials</td>
<td>Vado - Management Essentials - 15 Courses</td>
<td>1 and 10 and taught at Customer Site; Priced Per Person</td>
<td>$72.51</td>
</tr>
<tr>
<td>611430</td>
<td>AVILAR TECHNOLOGIES INC</td>
<td>Vado - Managing for Success</td>
<td>Vado - Managing for Success - 12 Courses</td>
<td>1 and 10 and taught at Customer Site; Priced Per Person</td>
<td>$58.00</td>
</tr>
<tr>
<td>611430</td>
<td>AVILAR TECHNOLOGIES INC</td>
<td>Vado - Supervision Basics</td>
<td>Vado - Supervision Basics - 8 Courses</td>
<td>1 and 10 and taught at Customer Site; Priced Per Person</td>
<td>$38.65</td>
</tr>
<tr>
<td>611430</td>
<td>AVILAR TECHNOLOGIES INC</td>
<td>Ej4 Business Skills Library</td>
<td>Ej4 Business Skills Library</td>
<td>1 and 10 and taught at Customer Site; Priced Per Person</td>
<td>$63.48</td>
</tr>
<tr>
<td>611430</td>
<td>AVILAR TECHNOLOGIES INC</td>
<td>Ej4 Compliance Library</td>
<td>Ej4 Compliance Library</td>
<td>1 and 10 and taught at Customer Site; Priced Per Person</td>
<td>$43.93</td>
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<tr>
<td>611430</td>
<td>AVILAR TECHNOLOGIES INC</td>
<td>Ej4 Financial Library</td>
<td>Ej4 Financial Library</td>
<td>1 and 10 and taught at Customer Site; Priced Per Person</td>
<td>$43.93</td>
</tr>
<tr>
<td>611430</td>
<td>AVILAR TECHNOLOGIES INC</td>
<td>Ej4 MS Office Library</td>
<td>Ej4 MS Office Library</td>
<td>1 and 10 and taught at Customer Site; Priced Per Person</td>
<td>$24.38</td>
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</tbody>
</table>

**SIN 511210 Software Licenses - Includes both term and perpetual software licenses and maintenance.**

<table>
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<tr>
<th>SIN</th>
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</thead>
<tbody>
<tr>
<td>511210</td>
<td>AVILAR TECHNOLOGIES INC</td>
<td>LMS-001</td>
<td>Term Software License. Per User. per month. Avilar pioneered learning with the WebMentor LMS™ learning management system. It was the first SCORM-compliant [1] LMS on the market and remains a leader within the private, public and government sectors with users ranging from 50 to over 100,000. Avilar is recognized by Brandon Hall as a top price-to-value provider of learning management services and has received numerous awards for customer satisfaction and results.</td>
<td>$4.79</td>
</tr>
<tr>
<td>511210</td>
<td>AVILAR TECHNOLOGIES INC</td>
<td>SKILLS-001</td>
<td>Term Software License. Per User. per month. Avilar's WebMentor Skills competency management system provides a systematic, improvable, and repeatable way to identify employee strengths and weaknesses, develop the most critical skills, and analyze skill and performance data to make informed workforce planning decisions. WebMentor Skills achieves this level of analysis by correlating data between three main sets of data: one for user and employee data, one for competency model and skills dictionary data, and one for training elements catalogued in the Learning Resources Library. The system is web-based allowing access by users and administrators, 24 hours a day, 7 days a week through any Internet-connected computer through any browser or window including the most popular browsers Internet Explorer and Mozilla Firefox. Optionally, the product can be licensed and installed at your facility. The system includes a strong security access model that ensures that only users with the required privileges get to see the appropriate data.</td>
<td>$4.79</td>
</tr>
</tbody>
</table>