



**April 16, 2015–April 15, 2025**

# **MULTIPLE AWARD SCHEDULE**

## **GENERAL SERVICES ADMINISTRATION**

### **Federal Supply Service Authorized Federal Supply Schedule Price List Federal Supply Group: Professional Services**

#### **ECONOMETRICA, INC.**

**Contract Number:  
GS00F101CA**

7475 Wisconsin Avenue, Suite 1000  
Bethesda, MD 20814  
Phone: (301) 657-8311  
Fax: (301) 657-3140  
[www.Econometricalnc.com](http://www.Econometricalnc.com)

Contract Administration:  
Cyrus Baghelai, President/CEO  
Email: [CBaghelai@Econometricalnc.com](mailto:CBaghelai@Econometricalnc.com)



Business size: Other Than Small  
Modification #PS-0020, August 28, 2020

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

**To Order, Call Cyrus Baghelai at (301) 657-8311 |**



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## CORPORATE OVERVIEW



### MISSION

Econometrica, Inc., is a research and management organization committed to providing high-quality, cost-effective analyses, modeling, and economic evaluations for clients in the public and private sectors.

### HISTORY

Econometrica was founded in 1998 to answer a growing demand for directed economic and analytical consulting services. Located in the heart of Bethesda, MD, above the Bethesda Metro Station, our offices are just 20 minutes from downtown Washington, DC. Our location enables us to focus our resources rapidly to assist the many organizations and agencies near our Nation's capital and provides immediate access to resources unique to the seat of National Government.



## Customer Information

1a. Awarded Special Item No.: **SIN 541611**.....Pages 8-9  
**OLM**

1b. Identification of the lowest unit price for that model for each special item number awarded in the contract .....See attached Proposed Pricelist

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. ....See attached Proposed Pricelist on Page 10

2. **Maximum Order Limitation**..... SIN 541611: \$1,000,000  
 OLM: \$250,000

3. **Minimum Order** ..... \$100

4. **Geographic Coverage**..... 48 Contiguous States and Washington, DC

5. **Point of Production**.....Econometrica, Inc., 7475 Wisconsin Avenue, Suite 1000 Bethesda, MD 20814

6. **Discount from list prices or statement of net price**.....Government Net Prices (discounts already deducted.)

7. **Quantity Discount**..... None offered.

8. **Prompt Payment Discount** .....2%/10 Days; Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Notification that Government purchase cards are accepted at or below the micropurchase threshold.....  
 YES, Government Purchase Cards **are accepted** below the micro-purchase threshold.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.....  
 YES, Government Purchase Cards **are accepted** above the micro-purchase threshold

10. **Foreign Items**.....None

11a. Time of delivery.....To be negotiated at the task order level

11b. Expedited Delivery.....To be negotiated at the task order level

11c. Overnight and 2-day delivery.....To be negotiated at the task order level

11d. Urgent Requirements.....  
 In regards to the "Urgent Requirements" clause, agencies are advised to contact the contractor for Urgent delivery requirements.

12. **F.O.B. Points**.....Destination



**Customer Information (continued)**

**13a.** Ordering address..... Econometrica, Inc.  
7475 Wisconsin Avenue, Suite 1000  
Bethesda, MD 20814

**13b.** Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3

**14.** Payment Addresses..... By mail:  
Econometrica, Inc.  
7475 Wisconsin Avenue, Suite 1000  
Bethesda, MD 20814

By wire:  
EagleBank  
7815 Woodmont Avenue  
Bethesda, MD 20814  
ABA Routing No.: 055003298  
Credit: Econometrica, Inc.  
Account No.: 0200282705

**15.** Warranty Provision .....N/A

**16.** Export packing charges, if applicable.....N/A

**17.** Terms and conditions of Government purchase card acceptance .....  
YES, Government Purchase Cards are accepted above the micro-purchase threshold.

**18.** Terms and conditions of rental, maintenance, and repair (if applicable).....N/A

**19.** Terms and conditions of installation (if applicable).....N/A

**20.** Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).....N/A

**20a.** Terms and conditions for any other services.....N/A

**21.** List of service and distribution points (if applicable).....N/A



## Customer Information (continued)

22. List of participating dealers (if applicable).....N/A

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23. Preventive maintenance (if applicable).....N/A

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24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants)..... N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).....N/A

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25. Data Universal Number System (DUNS) number..... 196693170

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26. Notification regarding registration in System for Award Management (SAM) database..... Active, CAGE Code: 1PZY5

**Note:**

Econometrica possesses an adequate and auditable labor-hour recording and invoicing system capable of fully supporting labor-hour invoices. Therefore, the firm is approved to accept both Labor-Hour and Firm-Fixed-Price Delivery/Task Orders from authorized agencies under this contract.



## Labor Category Descriptions

LABOR CATEGORY	SIN 541611
<b>PROJECT MANAGER</b>	<p><b>Experience:</b> At least 10 years of experience in social science, business administration, or science and at least 5 years of supervisory experience in a management role, with demonstrated success in staffing and managing technical projects and staff members. Knowledge of Federal contracting and procurement regulations.</p> <p><b>Functional Responsibilities:</b> Serves as a liaison between the company’s staff members and clients. Coordinates and directs staff members with diverse technical skills and backgrounds to ensure delivery of a high-quality product on time and within budget limitations. Responsible for the administrative, contractual, and financial aspects of a project.</p> <p><b>Education:</b> Advanced degree in social science, business, science, or equivalent.</p>
<b>SENIOR STAFF ASSOCIATE I</b>	<p><b>Experience:</b> At least 15 years of experience and training in social science, business administration, statistics, or science and 8 years of supervisory experience leading technical projects and staff members.</p> <p><b>Functional Responsibilities:</b> Responsible for performing work of a technically complex nature; directing and reviewing the work of other staff (Senior Staff Associate II, Staff Associates I and II, and Junior Staff Associates); and the day-to-day management of the professional activity on a project.</p> <p><b>Education:</b> Advanced degree in social science, business, science, or equivalent.</p>



## Labor Category Descriptions (continued)

LABOR CATEGORY	SIN 541611
<p><b>SENIOR STAFF ASSOCIATE II</b></p>	<p><b>Experience:</b> At least 10 years of experience and training in social science, business administration, statistics, or science and 5 years of supervisory experience leading technical projects and staff members.</p> <p><b>Functional Responsibilities:</b> Responsible for performing work of a technically complex nature; directing and reviewing the work of other staff (Staff Associates I and II and Junior Staff Associates); and the day-to-day management of the professional activity on a project.</p> <p><b>Education:</b> Advanced degree in social science, business, science, or equivalent.</p>
<p><b>STAFF ASSOCIATE I</b></p>	<p><b>Experience:</b> At least 6 years of experience and training in social science, business administration, statistics, or science and some experience in technical support and analysis of complex programs, processes, and procedures.</p> <p><b>Functional Responsibilities:</b> Responsible for performing work of a moderately complex nature under the direction of a Senior Staff Associate I or II. May direct the performance of one or more elements of a project that are related to his/her education and experience.</p> <p><b>Education:</b> Advanced degree in social science, business, science, or statistics.</p>





## Labor Category Descriptions (continued)

LABOR CATEGORY	SIN 541611
<b>STAFF ASSOCIATE II</b>	<p><b>Experience:</b> At least 4 years of experience and training in social science, business administration, statistics, or science and some experience in technical support and analysis of complex programs, processes, and procedures.</p> <p><b>Functional Responsibilities:</b> Responsible for performing work of a moderately complex nature under the direction of a Senior Staff Associate I or II. May direct the performance of one or more elements of a project that are related to his/her education and experience.</p> <p><b>Education:</b> Advanced degree in social science, business, science, or statistics.</p>
<b>JUNIOR STAFF ASSOCIATE</b>	<p><b>Experience:</b> At least 1 year of experience in research.</p> <p><b>Functional Responsibilities:</b> Responsible for performing information collection, analysis, and interpretation under the direction of a Staff Associate or a Senior Staff Associate.</p> <p><b>Education:</b> Bachelor's degree in social science, business, science, or statistics.</p>
<b>ADMINISTRATIVE ASSISTANT</b>	At least a high school degree and 1 year of experience in word processing and/or business programming.



## Services Offered

### SIN 541611

#### Complementary Financial Management Services

- Assessing and improving financial management systems.
- Financial reporting and analysis.
- Strategic financial planning.
- Financial policy formulation and development.
- Devising and implementing performance measures.
- Conducting special cost studies.
- Performing actuarial services.
- Performing economic and regulatory analysis.
- Assisting with financial quality assurance efforts.
- Performing benchmarking.

#### Grants Management Support Services

Support and assist Federal grants management personnel in managing total grant programs as well as the pre-award, award, post-award, and closeout phases of the grants management life-cycle process. Grants management support services may include, but are not limited to:

- Planning and writing solicitations and amendments.
- Assisting review panels.
- Assessing compliance of grantees' business and financial management systems.
- Assisting the awarding agencies in ensuring the grantees' responsible and accountable use of grant funds.
- Preparing award documents.
- Assisting the granting agencies in ensuring that grantees' performance is in full compliance with grant requirements.
- Providing skilled and qualified professional staff to advise and assist Government Grants Management Officers, Grants Management Specialists, and other grants management personnel.
- Monitoring performance.
- Advising Government personnel in managing grant financial management systems for the control of the complementary financial support of the entire grants management process.
- Assisting in managing the project period of performance schedule.
- Assisting in evaluating ongoing status reports, final reports, and other deliverable products required under the grant program.
- Assisting in grant closeout procedures.



## Services Offered (continued)

### Integrated Consulting Services

Provide expert advice and assistance in support of an agency’s mission-oriented business functions. Services can include, but are not limited to:

- Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services.
- Facilitation and related decision-support services.
- Survey services using a variety of methodologies, including survey planning, design, and development.
- Survey administration.
- Data validation and analysis, reporting, and stakeholder briefings.
- Advisory and assistance services in accordance with FAR 37.203.

## SCLS MATRIX

### Service Contract Labor Standards:

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA) is applicable to this contract, and it includes SCLS applicable labor categories. The prices for the cited SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices offered are in line with the geographic scope of the contract (i.e., nationwide).

SCLS ELIGIBLE LABOR CATEGORY	SCLS EQUIVALENT CODE TITLE	WAGE DETERMINATION NO.
Administrative Assistant	01020 Administrative Assistant	2015–4269



## Price Lists

### SIN 541611

Labor Categories	YEAR 6 2020-2021	YEAR 7 2021-2022	YEAR 8 2022-2023	YEAR 9 2023-2024	YEAR 10 2024-2025
Project Manager	\$199.55	\$203.54	\$207.61	\$211.77	\$216.00
Senior Staff Associate I	\$267.34	\$272.69	\$278.15	\$283.71	\$289.38
Senior Staff Associate II	\$195.66	\$199.57	\$203.56	\$207.63	\$211.78
Staff Associate I	\$125.10	\$127.61	\$130.16	\$132.76	\$135.42
Staff Associate II	\$120.44	\$122.85	\$125.31	\$127.82	\$130.37
Junior Staff Associate	\$80.59	\$82.20	\$83.84	\$85.52	\$87.23
Administrative Assistant	\$49.10	\$50.08	\$51.08	\$52.11	\$53.15

#### Option Period 2

Year 6: April 16, 2020 – April 15, 2021

Year 7: April 16, 2021 – April 15, 2022

Year 8: April 16, 2022 – April 15, 2023

Year 9: April 16, 2023 – April 15, 2024

Year 10: April 16, 2024 – April 15, 2025



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