Federal Supply Service
Authorized Federal Supply Schedule Price List

MULTIPLE AWARD SCHEDULE

FSC Group: Professional Services    FSC Class: R499, R422

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

A-G Associates, Inc.

5550 Sterrett Pl, Ste 204
Columbia, Maryland 21044
Phone: 410-972-4664
Fax: 443-817-0998
cgonzalez@a-gassociates.com

http://www.a-gassociates.com/

Contract Number: GS-00F-105DA
Business Size: Small, Veteran Owned, Service-Disabled Business
Contract Period: April 1, 2016 to March 31, 2026

Price list current as of modification #PA-0013, effective November 29, 2021

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is:

http://www.GSAAdvantage.gov

Prices Shown Herein are Net (discount deducted)
Customer Information:

1a. Table of Awarded Special Item Number(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611 (541611RC)</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>541910 (541910RC)</td>
<td>Marketing Research and Analysis</td>
</tr>
<tr>
<td>561920 (561920RC)</td>
<td>Conference, Meeting, Event and Trade Show Planning Services</td>
</tr>
<tr>
<td>OLM (OLMRC)</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b. Lowest Priced Labor Category: Project Assistant at $46.71 per hour

1c. Labor Category Descriptions: Please see Page 5

2. Maximum Order: $1,000,000

3. Minimum Order: $100

4. Geographic Coverage (delivery Area): Domestic (50 States, DC, Puerto Rico)

5. Point(s) of production (city, county, and state or foreign country): Columbia, MD; Manassas, VA

6. Discount from list prices or statement of net price: The Government prices listed are net (discounts already deducted). See page 4 for the hourly rates.

7. Quantity discounts: Not Applicable

8. Prompt payment terms: 1% 10 days; NET 30 Days

   Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): To be negotiated with the ordering agency on each task order

10b. Expedited Delivery: To be negotiated with the ordering agency on each task order

10c. Overnight and 2-day delivery: To be negotiated with the ordering agency on each task order

10d. Urgent Requirements: To be negotiated with the ordering agency on each task order

11. F.O.B Points(s): FOB Destination
12a. Ordering Address:
A-G Associates, Inc.
Attn: Christopher Gonzalez
5550 Sterrett Pla, Ste 204
Columbia, MD, 21044
410-972-4664
443-817-0998
cgonzalez@a-gassociates.com

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es):

A-G Associates, Inc.
Attn: Christopher Gonzalez
5550 Sterrett Pl, Ste 204
Columbia, MD, 21044
410-972-4664
443-817-0998
cgonzalez@a-gassociates.com

14. Warranty provision.: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. N/A

23. Data Universal Numbering System (DUNS) number: 825173029

24. Notification regarding registration in System for Award Management (SAM) database: The SAM registration for A-G Associates, Inc. is active and up to date.
### Pricing (hourly):

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Minimum Education</th>
<th>Minimum Experience</th>
<th>April 1, 2021 - March 31, 2022</th>
<th>April 1, 2022 - March 31, 2023</th>
<th>April 1, 2023 - March 31, 2024</th>
<th>April 1, 2024 - March 31, 2025</th>
<th>April 1, 2025 - March 31, 2026</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive Coach</td>
<td>Masters</td>
<td>15</td>
<td>$328.66</td>
<td>$335.56</td>
<td>$342.61</td>
<td>$349.80</td>
<td>$357.15</td>
</tr>
<tr>
<td>Executive Consultant</td>
<td>Masters</td>
<td>15</td>
<td>$273.88</td>
<td>$279.63</td>
<td>$285.51</td>
<td>$291.50</td>
<td>$297.62</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>Masters</td>
<td>10</td>
<td>$219.11</td>
<td>$223.71</td>
<td>$228.41</td>
<td>$233.20</td>
<td>$238.10</td>
</tr>
<tr>
<td>Management Consultant</td>
<td>Bachelors</td>
<td>5</td>
<td>$143.49</td>
<td>$146.50</td>
<td>$149.58</td>
<td>$152.72</td>
<td>$155.93</td>
</tr>
<tr>
<td>Research Analyst</td>
<td>Bachelors</td>
<td>4</td>
<td>$103.04</td>
<td>$105.20</td>
<td>$107.41</td>
<td>$109.67</td>
<td>$111.97</td>
</tr>
<tr>
<td>Associate Management Consultant</td>
<td>Bachelors</td>
<td>2</td>
<td>$87.64</td>
<td>$89.48</td>
<td>$91.36</td>
<td>$93.28</td>
<td>$95.24</td>
</tr>
<tr>
<td>Consultant</td>
<td>Bachelors</td>
<td>1</td>
<td>$66.77</td>
<td>$68.18</td>
<td>$69.61</td>
<td>$71.07</td>
<td>$72.56</td>
</tr>
<tr>
<td>Project Assistant</td>
<td>Associates</td>
<td>1</td>
<td>$47.69</td>
<td>$48.69</td>
<td>$49.71</td>
<td>$50.76</td>
<td>$51.82</td>
</tr>
</tbody>
</table>

*Rates include the 0.75 IFF

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Labor Category Descriptions:

Position Description: Executive Coach

Serves as a highly experienced expert, leadership resource and advisor to leaders and aspiring leaders, often at executive levels. Demonstrates knowledge and experience that is grounded in formal psychological knowledge – that is, knowledge of psychological theories and concepts relevant to the practice of executive coaching – as well as tacit psychological knowledge, sometimes also referred to as social intelligence or emotional intelligence. Demonstrates business acumen in order to understand the goals and work context of the client and the client organization. Works with clients to accomplish their work goals and advance their careers within the context of their organization(s). Understands organizational structures, systems, processes, and how to assess all of these elements of the organization in which a client works.

Experience:

Minimum fifteen (15) years of experience including general experience in key leadership or management positions. High degree of personal credibility based on personal track record of accomplishments.

Minimum Education:

M.S./M.A. Two (2) years of experience may be substituted for one (1) year of education (i.e. twelve (12) years of experience is comparable to a Bachelor’s plus Master’s degree). In addition, the Executive Coach is certified by a recognized body as a Coach, has an advanced degree beyond the Master’s level (such as a Ph.D. or Ed.D.) in a field such as counseling, and/or has at least 10 years of experience at a senior management level.

Position Description: Executive Consultant

Serves as advisor to the customer’s executives and program or project managers. Provides management, doctrine, and policy analysis support, and assists in or performs analysis of alternative courses of action for planning, organizing, staffing, directing and controlling program functions. Provides options for developing organizational and procedural strategies for implementing new programs, business functions and processes. Develops new or improved mechanisms to support interaction with external organizations. Develops strategic and implementation plans and other mission-critical documents using knowledge of specific agency mission and goals. Performs independent research on agency requirements, communications and management information systems planning requirements and other efforts using strong oral and written communication skills. Evaluates government plans, policies, organization, and implementation. Supplies knowledge of systems management and business process improvement from a business viewpoint, including staffing, budgeting, costing, process improvement, and acquisitions.

Experience:

Minimum fifteen (15) years of general experience including experience in supervisory or managerial positions or senior technical expert positions. Specific experience areas include strategic consulting at senior levels, requirements definition, work planning, business process improvement for control of budget, schedule, and task execution, and personnel management and supervision related with the tasks in the customer's order.

Minimum Education:

M.S./M.A. Two (2) years of experience may be substituted for one (1) year of education (i.e. twelve (12) years of experience is comparable to a Bachelor’s plus Master’s degree).
Position Description: **Senior Consultant**

Serves as Project Manager and provides lead specialty expertise for specific projects. Provides technical support in one or more specific areas associated with project execution, interoperability, or integration of tasks related to business process improvement, reinvention and re-engineering of client operations. Performs technical lead management responsibilities for technical areas of assigned projects. Works closely with group members to enhance team building, communication, interpersonal relations, meetings, and decision-making. Provides support for task teams involved in quality and process improvement projects. Responsible for liaison with client senior staff.

**Experience:**
Minimum ten (10) years of general experience including supervisory or management experience. Minimum of five (5) years of experience must be in project management duties. Specific experience areas include requirements definition, work planning, control of budget, schedule, and task execution, and personnel management and supervision related with the tasks in the customer's order.

**Minimum Education:**
M.S./M.A. Two (2) years of experience may be substituted for one (1) year of education (i.e. twelve (12) years of experience is comparable to a Bachelor’s’ plus Master’s’ degree).

Position Description: **Management Consultant**

Specialist that has broad knowledge in multiple aspects of planning and/or program integration related to business process improvement. Possesses broad knowledge in one or more relevant areas and may possess specialized knowledge in one or more areas. Capable of working alone, with little or no supervision or oversight, on specific tasks associated with the implementation of specific aspects of improving, reinventing or re-engineering functions for a complex project and is capable of providing limited guidance or supervision specialists in highly complex projects.

**Experience:**
Minimum five (5) years of general experience related with the tasks in the customer's order.

**Minimum Education:**
B.S./B.A. Two (2) years of experience may be substituted for one (1) year of education (i.e. eight (8) years of experience is comparable to a Bachelor’s’ degree).

Position Description: **Research Analyst**

Professional business analyst with a broad range of skills (business, insights market and competitive intelligence, marketing data aggregation, investment & financial). Performs a crucial role in assisting senior-level executives in generating actionable strategic insights based on market and competitive intelligence, investment and financial analysis and targeted industry research. Works with senior management and project teams to develop client reports and presentations, synthesizing data and study findings to support informed decision-making. Highly skilled in aggregating multiple sources of information into relevant solution.

**Experience:**
Minimum four (4) years of general experience related with the tasks in the customer's order.

**Minimum Education:**
B.S./B.A. Two (2) years of experience may be substituted for one (1) year of education (i.e. eight (8) years of experience is comparable to a Bachelor’s’ degree).
Position Description: **Associate Management Consultant**

Has knowledge in one or more aspects of plan or project integration related to business process or organizational improvement. This individual possesses broad knowledge in one or more specific areas and possesses specialized knowledge relevant to the assigned project. Capable of working with minimal supervision on specific tasks associated with the implementation of specific aspects of plan or project implementation.

**Experience:**
Minimum two (2) years of general experience related with the tasks in the customer's order.

**Minimum Education:**
B.S./B.A. Two (2) years of experience may be substituted for one (1) year of education (i.e. eight (8) years of experience is comparable to a Bachelor’s’ degree).

Position Description: **Consultant**

Has knowledge in one or more aspects of plan or project integration related to business process or organizational improvement. This individual possesses broad knowledge in one or more specific areas and possesses specialized knowledge relevant to the assigned project. Capable of working with regular supervision on specific tasks associated with the implementation of specific aspects of plan or project.

**Experience:**
One (1) year of general experience such as an internship or practicum, related to the tasks in the customer's order.

**Minimum Education:**
B.S./B.A. Two (2) years of experience may be substituted for one (1) year of education (i.e. eight (8) years of experience is comparable to a Bachelor’s’ degree).

Position Description: **Project Assistant**

Provides administrative support in the following areas: calendar support, property records, time reporting, obtaining office supplies, conference support, general clerical, and assistance with correspondence and briefing materials. [Administrative tasks are performed, not as overhead, but in direct support of client project related to business process improvement, reinvention or re-engineering efforts.

**Experience:**
One (1) year of general experience in administrative processes and services, to include knowledge of and ability to use standard office computer software applications.

**Minimum Education:**
A.A or A.S Degree. Two (2) years of experience may be substituted for one (1) year of education (i.e. four (4) years of experience is comparable to an Associate’s degree).