

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is: <http://www.GSAAdvantage.gov>.

Schedule for - PSS

Industrial Group:00CORP

Contract Number: GS00F110DA

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: April 5, 2016 through April 4, 2021

Contractor: Saalex Corp DBA SAALEX SOLUTIONS

811-A Camarillo Springs Rd
Camarillo, CA 93012

Business Size: Small, Disadvantaged, Veteran Owned, Service-Disabled Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".



811-A Camarillo Springs Road, Camarillo, CA 90312

Contractual Contact: Kelly Nguyen - 805-482-1070 / 478-922-9220

Fax: 478-922-5885

Email: Kelly.nguyen@saalex.com

Website: www.saalex.com



Products and Ordering Information in this Authorized Professional Engineering Schedule Price List is also available on the GSA Advantage!TM System. Agencies can browse GSA Advantage!TM by accessing GSA's Home Page via Internet at www.fss.gsa.gov.



Customer Information:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

| SIN | Recovery | SIN Description |
|-------|----------|---|
| 871-1 | 871-1RC | Strategic Planning for Technology Programs/Activities |
| 871-2 | 871-2RC | Concept Development and Requirements Analysis |
| 871-4 | 871-4RC | Test and Evaluation |
| 871-5 | 871-5RC | Integrated Logistics Support |
| 871-6 | 871-6RC | Acquisition and Life Cycle Management |

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Domestic and Overseas

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.

7. Quantity discounts: None Offered

8. Prompt payment terms: Saalex Corp DBA SAALEX SOLUTIONS is offering the Government a e prompt payment discount of 1.5% off each invoice processed within 5 days, 1% off each invoice processed within 10 days NET 30 days.

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes



- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$2,500
- 10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:** Contact Contractor
- 12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).**
- 14. **Payment address(es):** Same as company address
- 15. **Warranty provision.:** Contractor’s standard commercial warranty.
- 16. **Export Packing Charges (if applicable):** N/A
- 17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. **Terms and conditions of installation (if applicable):** N/A
- 20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
- 21. **List of service and distribution points (if applicable):** N/A
- 22. **List of participating dealers (if applicable):** N/A
- 23. **Preventive maintenance (if applicable):** N/A



24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:
N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at:
www.Section508.gov/.

25. Data Universal Numbering System (DUNS) number: 103000456

26. Notification regarding registration in Central Contractor Registration (CCR) database:
Registered

27. Final Pricing:

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

| SINs Awarded | Service Awarded (e.g. Labor Category or Job Title/Task) | Minimum Education / Certification Level | Minimum Years of Experience | Price Awarded (including IFF)/ Year 1 | Price Awarded (including IFF)/ Year 2 | Price Awarded (including IFF)/ Year 3 | Price Awarded (including IFF)/ Year 4 | Price Awarded (including IFF)/ Year 5 |
|--|---|---|-----------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Analyst II | Bachelor's degree | 2 | \$ 59.24 | \$ 60.43 | \$ 61.64 | \$ 62.87 | \$ 64.13 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Analyst III | Bachelor's degree | 5 | \$ 74.06 | \$ 75.54 | \$ 77.05 | \$ 78.59 | \$ 80.16 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Data/Communications Project Manager | Bachelor's degree | 4 | \$ 63.48 | \$ 64.75 | \$ 66.04 | \$ 67.36 | \$ 68.71 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Computer Operator I ** | Associates degree | 2 | \$ 30.31 | \$ 30.91 | \$ 31.53 | \$ 32.16 | \$ 32.81 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Computer Operator II ** | Associates degree | 3 | \$ 34.44 | \$ 35.13 | \$ 35.83 | \$ 36.55 | \$ 37.28 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Computer Operator III ** | Bachelor's degree | 2 | \$ 38.91 | \$ 39.69 | \$ 40.48 | \$ 41.29 | \$ 42.12 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Computer Operator V ** | Bachelor's degree | 5 | \$ 47.75 | \$ 48.70 | \$ 49.68 | \$ 50.67 | \$ 51.68 |



| SINs Awarded | Service Awarded (e.g. Labor Category or Job Title/Task) | Minimum Education / Certification Level | Minimum Years of Experience | Price Awarded (including IFF)/ Year 1 | Price Awarded (including IFF)/ Year 2 | Price Awarded (including IFF)/ Year 3 | Price Awarded (including IFF)/ Year 4 | Price Awarded (including IFF)/ Year 5 |
|--|---|---|-----------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Data Analyst | Bachelor's degree | 5 | \$ 62.45 | \$ 63.70 | \$ 64.97 | \$ 66.27 | \$ 67.60 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Electronics Technician I ** | Associates degree | 2 | \$ 44.84 | \$ 45.73 | \$ 46.65 | \$ 47.58 | \$ 48.53 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Electronics Technician II ** | Bachelor's degree | 3 | \$ 50.40 | \$ 51.41 | \$ 52.43 | \$ 53.48 | \$ 54.55 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Electronics Technician III ** | Bachelor's degree | 5 | \$ 53.63 | \$ 54.70 | \$ 55.80 | \$ 56.91 | \$ 58.05 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Equipment Specialist | Associates degree | 4 | \$ 31.43 | \$ 32.05 | \$ 32.70 | \$ 33.35 | \$ 34.02 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Information Assurance Engineer | Bachelor's degree | 5 | \$ 68.60 | \$ 69.98 | \$ 71.38 | \$ 72.80 | \$ 74.26 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | IT Network Administrator | Bachelor's degree | 5 | \$ 93.14 | \$ 95.00 | \$ 96.90 | \$ 98.84 | \$ 100.82 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Item Manager | Associates degree | 4 | \$ 34.12 | \$ 34.80 | \$ 35.49 | \$ 36.20 | \$ 36.93 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Jr. Software Engineer | Bachelor's degree | 2 | \$ 48.70 | \$ 49.67 | \$ 50.66 | \$ 51.68 | \$ 52.71 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Program Logistics Manager | Bachelor's degree | 5 | \$ 44.34 | \$ 45.23 | \$ 46.13 | \$ 47.06 | \$ 48.00 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Sr Software Analyst | Bachelor's degree | 5 | \$ 56.02 | \$ 57.14 | \$ 58.28 | \$ 59.45 | \$ 60.64 |
| 871-1/RC 871-2/RC | Sr. Software Engineer | Bachelor's | 4 | \$ 77.33 | \$ 78.88 | \$ 80.45 | \$ 82.06 | \$ 83.70 |



| SINs Awarded | Service Awarded (e.g. Labor Category or Job Title/Task) | Minimum Education / Certification Level | Minimum Years of Experience | Price Awarded (including IFF)/ Year 1 | Price Awarded (including IFF)/ Year 2 | Price Awarded (including IFF)/ Year 3 | Price Awarded (including IFF)/ Year 4 | Price Awarded (including IFF)/ Year 5 |
|--|---|---|-----------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| 871-4/RC 871-5/RC 871-6/RC | | degree | | | | | | |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Sr. Systems Administrator | Bachelor's degree | 4 | \$ 152.06 | \$ 155.10 | \$ 158.20 | \$ 161.37 | \$ 164.60 |
| 871-5/RC | Sr. Systems Administrator - Lead | Bachelor's degree | 8 | \$ 172.80 | \$ 176.25 | \$ 179.78 | \$ 183.37 | \$ 187.04 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | System Administrator | Bachelor's degree | 5 | \$ 98.74 | \$ 100.72 | \$ 102.73 | \$ 104.78 | \$ 106.88 |
| 871-1/RC 871-2/RC 871-4/RC 871-5/RC 871-6/RC | Systems Engineer | Bachelor's degree | 3 | \$ 107.73 | \$ 109.88 | \$ 112.08 | \$ 114.32 | \$ 116.61 |

Service Contract Act (SCA) Matrix

| SCA Eligible Labor Category | SCA Equivalent Code Title | Wage Determination No |
|-----------------------------|-----------------------------------|-----------------------|
| Computer Operator I | 14041 Computer Operator I | 2005-2071 |
| Computer Operator II | 14042 Computer Operator II | 2005-2071 |
| Computer Operator III | 14043 Computer Operator III | 2005-2071 |
| Computer Operator V | 14045 Computer Operator V | 2005-2071 |
| Electronics Technician I | 23181 Electronics Maint. Tech I | 2005-2071 |
| Electronics Technician II | 23182 Electronics Maint. Tech II | 2005-2071 |
| Electronics Technician III | 23183 Electronics Maint. Tech III | 2005-2071 |

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (***) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with



the geographic scope of the contract (i.e. nationwide).

Awarded labor Category Descriptions.

| Labor Category | Functional Responsibility | Education | Years Experience |
|--|---|-------------------|--|
| Analyst II | Responsibilities may support research and assignments relating to the development, operation of systems, and procedures dealing with resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management, and other computer related services. Follows established procedures and contributes to the completion of milestones associated with specific projects. | Bachelor's degree | 2 years with Bachelor's or 1 year with Master's |
| Analyst III | Responsibilities may require developing new or improved techniques and procedures relating to the development, operation of systems, and procedures dealing with resources and facilities management, database planning and design, systems analysis and design, network services, programming, conversion and implementation support, network services project management, data/records management, and other computer related services. Provides analysis on a wide range of requirements. Contributes to the completion of specific programs and projects with frequent customer contacts. | Bachelor's degree | 5 years with Bachelor's or 3 years with Master's |
| Data/Communications Project Manager | The Communications Manager is responsible for the transport of decision quality data. This data is accomplished through the complete lifecycle, CM and operation of all communications systems and resources. This support includes, but is not limited to, engineering hardware/software support, setup, configuration, test verification & validation, safety & security compliance, | Bachelor's degree | 4 years with Bachelor's or 3 years with Master's |



| Labor Category | Functional Responsibility | Education | Years Experience |
|-------------------------------------|---|--------------------------|--|
| | <p>implementation, operation, technical documentation support, and overall life cycle management of the Government communications infrastructure.</p> | | |
| <p>Computer Operator I</p> | <p>The Computer Operator I processes scheduled routines that present few difficult operating problems (e.g., infrequent or easily resolved error conditions). In response to computer output instructions or error conditions, this worker applies standard operating or corrective procedure, refers problems that do not respond to preplanned procedure, and may serve as an assistant operator, working under general supervision.</p> | <p>Associates degree</p> | <p>2 years with Associate's 1 year with BA/BS in a technical field</p> |
| <p>Computer Operator II</p> | <p>The Computer Operator II processes scheduled routines that present few difficult operating problems (e.g., infrequent or easily resolved error conditions). In response to computer output instructions or error conditions, this worker applies standard operating or corrective procedure, refers problems that do not respond to preplanned procedure, and may serve as an assistant operator, working under general supervision.</p> | <p>Associates degree</p> | <p>3 years with Associate's 2 years with BA/BS in a technical field</p> |
| <p>Computer Operator III</p> | <p>The Computer Operator III processes a range of scheduled routines. In addition to operating the system and resolving common error conditions, this worker diagnoses and acts on machine stoppage and error conditions not fully covered by existing procedures and guidelines (e.g., resetting switches and other controls or making mechanical adjustments to maintain or restore equipment operations). In response to computer output instructions or error conditions, the Computer Operator III may deviate from standard</p> | <p>Bachelor's degree</p> | <p>2 years with Bachelor's or 1 year with Master's</p> |



| Labor Category | Functional Responsibility | Education | Years Experience |
|----------------------------|--|-------------------|--|
| | <p>procedures if standard procedures do not provide a solution and refers problems which do not respond to corrective procedures to a person of supervisory or higher individual contributor level.</p> | | |
| Computer Operator V | <p>The Computer Operator V resolves a variety of difficult operating problems (e.g. making unusual equipment connections and rarely used equipment and channel configurations to direct processing through or around problems in equipment, circuits, or channels or reviewing test run requirements and developing unusual system configurations that will allow test programs to process without interfering with ongoing job requirements). In response to computer output instructions and error conditions or to avoid loss of information or to conserve computer time, operator deviates from standard procedures. Such actions may materially alter the computer unit's production plans. This operator may spend considerable time away from the control station providing technical assistance to lower level operators and assisting programmers, systems analysts, and subject matter specialists with resolution of problems.</p> | Bachelor's degree | 5 years with Bachelor's or 3 years with Master's |
| Data Analyst | <p>Participates in projects of mid-complexity requiring infrastructure changes to the network that will require configuration changes. Collaborate with end users and management to define business requirements for mid-range projects and gain buy-in. Define project success criteria and disseminate to involved parties throughout the project cycle. Design, build and implement network systems across the enterprise. This includes planning, installing, configuring supporting and optimizing local and wide area network connections. Troubleshoot</p> | Bachelor's degree | 5 years of experience |



| Labor Category | Functional Responsibility | Education | Years Experience |
|---------------------------------------|--|--------------------|--|
| | net-work performance issues, as well as analyze network traffic and provide capacity planning solutions. | | |
| Electronics Technician I | Performs a wide variety of standardized methods, tests and procedures in tasks relating to technical systems design, development, maintenance, logistics or modification. May be assisted by technical aides. | Associate's degree | 2 years of experience |
| Electronics Technician II | Performs a wide variety of standardized methods, tests and procedures in tasks relating to technical systems design, development, maintenance, logistics or modification. May be assisted by technical aides. | Bachelor's degree | 3 years of experience |
| Electronics Technician III | Makes decisions and recommendations that are recognized as authoritative. Independently evaluates, selects and applies technical procedures and criteria, using judgment in making procedural modifications. Will supervise or coordinate technicians. Responsible for other duties as assigned. | Bachelor's degree | 5 years of experience |
| Equipment Specialist | Performs work that requires an intensive, practical knowledge of equipment and its characteristics, properties and users to collect, analyze, interpret and provide specialized information about the equipment together with related advice to those who design, test, produce, supply, operate, repair, or dispose of equipment. | Associate's degree | 4 Years of experience |
| Information Assurance Engineer | The Information Assurance Engineer is responsible for IT within the Government organization as mandated by the CCA, and is the lead for departmental compliance with the Federal Information Security Management Act of 2002. He/she is responsible for executing a unified approach to protect unclassified, | Bachelor's degree | 5 years with Bachelor's or 3 years with Master's |



| Labor Category | Functional Responsibility | Education | Years Experience |
|-----------------------------------|--|--------------------|--|
| | sensitive, or classified information, and establishes consolidated and focused efforts to secure that information, including its associated systems and resources. | | |
| IT / Network Administrator | Support day-to-day activities of configuration, operation and maintenance of communication and computer systems. Monitor computer systems and manage user configurations and resolve user reported problems. | Bachelor's degree | 5 years with Bachelor's or 3 years with Master's |
| Item Manager | Involves analytical work in managing, regulating, coordinating or otherwise exercising control over supplies, equipment and other material. Includes material management including initial planning, provisioning, requirement determination, acquisition and distribution of material. | Associate's degree | 4 Years of Experience |
| Jr Software Engineer | Performs routine programming assignments that do not require highly skilled background experience. Maintains and modifies routine programs. Works according to clear cut and complete specifications. Makes approves changes by amending program flow charts, developing detailed processing logic and coding changes. Confers with user representatives to gain an understanding of each situation. Uses judgment in selecting among authorized procedures and making recommendations to supervisors. | Bachelor's degree | 2 years of experience |
| Program Logistics Manager | Works with senior managers and technical leadership analyzing and interpreting program documents. Creates plans, timelines, and performance metrics to ensure end product quality for the users. Ensures effective and economical acquisition and sustainment of systems throughout the system life-cycle. Constantly monitors program timelines, | Bachelor's degree | 5 years with Bachelor's or 3 years with Master's |



| Labor Category | Functional Responsibility | Education | Years Experience |
|------------------------------|--|-------------------|--|
| | development, testing, delivery, support, and disposition. Coordinates between the different program disciplines to keep all parties informed of program status. | | |
| Sr. Software Analyst | Performs all activities associated with the development, implementation, maintenance and quality control of software for engineering and IT applications. Plans and coordinates the work with other software engineers and technical personnel. | Bachelor's degree | 5 years with Bachelor's or 3 years with Master's |
| Sr. Software Engineer | Project lead. Subject matter expert. Applies experience to complex problems. Candidate formulates plans of action, supervises programming teams. Designs and implements the interrelations of files and records within programs which will effectively fit into the overall design of the project. Tests, documents and writes operating instructions for all work. Also, performs program analyses to investigate the feasibility of alternate solutions. Modifies and adapts precedent solutions and proven approaches. Frequently functions as trainer/instructor. Develops occasional custom built programs for uncommon/one-of-a-kind situations. | Bachelor's degree | 4 years of experience |



| Labor Category | Functional Responsibility | Education | Years Experience |
|---|---|-------------------|--|
| Sr. Systems Administrator | Analyzes and develops computer systems possessing a wide range of capabilities, including numerous engineering, business and records management functions. Develops plans for automated information systems from project inception to conclusion. Analyzes user interfaces, maintain hardware and software performance tuning, analyze workload and computer usage, maintain interfaces with outside systems, analyze downtimes, analyze proposed system modifications, upgrades and new COTS. Analyzes the problem and the information to be processed. Defines the problem, and develops system requirements and program specifications, from which programmers prepare detailed flow charts, programs, and tests. Coordinates closely with programmers to ensure proper implementation of program and system specifications. Develops, in conjunction with functional users, system alternative solutions. | Bachelor's degree | 4 years with Bachelor's or 5 years with Master's |
| Sr. Systems Administrator - Lead | Manage a technical function or a project within a large program. Implements programs and projects, including Network/Security programs, assuring adherence to budgets and schedules. Supervises employees, responsible for selections, training performance evaluations. | Bachelor's degree | 8 years with Bachelor's or 5 years with Master's |
| System Administrator | Manages the daily activities of configuration and operation of business systems which may be mainframe, mini, or client/server based. Optimizes system operation and resource utilization, and performs system capacity analysis and planning. Provides assistance to users in accessing and using business systems. | Bachelor's degree | 5 years with Bachelor's or 3 years with Master's |
| Systems Engineer | Ensures equipment compatibility, achieve system design, mitigate program risk as to schedule and | Bachelor's degree | 3 years of experience |



| Labor Category | Functional Responsibility | Education | Years Experience |
|----------------|---|-----------|------------------|
| | <p>performance, analyze proposed changes, perform technical assessments, perform engineering analysis and analyze engineering change proposals. Performs a variety of engineering assignments. Experience should include a broad range of assignments in technical tasks relating to the proposed area of responsibility.</p> | | |