

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule (MAS)

Federal Supply Group: Professional Services

FSC Class:

Contract Number: GS-00F-131GA

**For more information on ordering from Federal Supply Schedules go to the
GSA Schedules page at GSA.gov.**

Contract Period: February 24, 2017 through February 23, 2022

UNIVERSITY OF MONTANA (INC)
2675 Palmer Street, Suite D
Missoula, MT 59808-1741
(406) 243-3600
Fax: (406) 543-6462

Web Site: <http://www.umt.edu/mansfield/dclcp/>

Contract Administration: Mohammad Faez Akram

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Business Size: Other than small

Price list current as of Modification #PA-0020 effective January 5, 2021

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION

1a. Table of Awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
611630	611630	Linguistic Training and Education
OLM	OLMRC	Order-Level Materials (OLMs)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See pricing on page 4.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See “Language and Culture Training: University Professors” on page 4.

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage (delivery Area): Domestic only

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None Offered

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days or other negotiated prompt payment terms

9. Foreign items (list items by country of origin): Not applicable

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B Points(s): Destination

12a. Ordering Address(es): Ordering Address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as company address

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export Packing Charges (if applicable). Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
Not Applicable

23. Data Universal Numbering System (DUNS) number: 037685915

24. Notification regarding registration in System for Award Management (SAM) database.
Contractor registered and active in SAM

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

SIN	Course Title	Course Length	Minimum / Maximum Participants	Contractor / Customer Facility	Unit of Issue	GSA Awarded Price Year 1	GSA Awarded Price Year 2	GSA Awarded Price Year 3	GSA Awarded Price Year 4	GSA Awarded Price Year 5
611630	ILR Category I	Varies	1 / 6	Both	Per Hour	\$364.37	\$371.66	\$379.09	\$386.67	\$394.41
611630	ILR Category II	Varies	1 / 6	Both	Per Hour	\$364.37	\$371.66	\$379.09	\$386.67	\$394.41
611630	ILR Category III	Varies	1 / 6	Both	Per Hour	\$364.37	\$371.66	\$379.09	\$386.67	\$394.41
611630	ILR Category IV	Varies	1 / 6	Both	Per Hour	\$364.37	\$371.66	\$379.09	\$386.67	\$394.41

Language and Culture Training

College level courses: DCLCP leverages the academic capabilities of the University of Montana to enable students with the optimal academic experience. All DCLCP courses of 120 hours or more of language and culture training are accredited college courses from the University of Montana and provide students with credits validated through the Northwest Accreditation Commission (NWAC).

University Professors: Each DCLCP language team is comprised of professors with advanced degrees in linguistics while our graduate teaching assistants have extensive teaching experience and are pursuing an advanced degree at the University of Montana. Every instructor is a native speaker of the target language being taught.

Flexibility: DCLCP courses are designed and tailored to meet the operational needs of the unit(s) and coincide with the timeline determined by the unit(s) operational calendar—*NOT a traditional academic calendar.*

Language training is provided for any level of language proficiency as requested by our customer and defined through the establishment of objective outcomes using the American Council of Teachers of Foreign Languages (ACTFL) guidelines and/or the Interagency Language Roundtable (ILR) guidelines as measured against the DoD administered Oral Proficiency Interview (OPI) and/or the Defense Language Proficiency Test (DLPT).

ACTFL Guidelines	ILR Guidelines	
Novice Low	0	No proficiency
Novice Mid		
Novice High	0+	Memorized proficiency
Intermediate Low	1	Elementary proficiency
Intermediate Mid		

Intermediate High	1+	Elementary proficiency, plus
Advanced Low	2	Limited working proficiency
Advanced Mid		
Advanced High	2+	Limited working proficiency, plus
Superior	3	General professional proficiency
	3+	General professional proficiency, plus
	4	Advanced professional proficiency
	4+	Advanced professional proficiency, plus
	5	Functionally native proficiency

DoD has compiled approximate learning expectations for languages based on the length of time it typically takes to achieve different levels of proficiency in speaking and reading for English-speaking learners. The DCLCP routinely achieves and exceeds the ILR goals faster than the DoD standard. Based on languages taught at DLI the following chart depicts the scaling of languages offered by the DCLCP in reference to their level of difficulty for English speakers.

Difficulty Categories	DoD Proficiency Progress Timeline(hours)	Languages
	0>0+ / 0+>1 / 1>2 / 2>3	
I	200 / 200+ / 400+ / 800+	Afrikaans(AA), Danish(DA), Dutch(DU), French(FR), Haitian-Creole(HC), Italian(JT), Norwegian(NR), Portuguese(PY), Spanish(QB), Swedish(SY), Taki-Taki(TG)
II	250 / 250+ / 500+ / 1000+	German(GM), Indonesian(JN), Malay(MY), Romanian(RQ)
III	400 / 400+ / 800+ / 1600+	Albanian(AB), Amharic(AC), Armenian(AR), Azerbaijani(AX), Bashkir(BP), Basque(BQ), Belorussian(BL), Bemba(BM), Bengali(BN), Bikol(CG), Bulgarian(BU), Burmese(BY), Khmer(CA), Czech(CX), Dari(PG), Divehi(DV), Estonian(ES), Farsi/Persian(PF), Finnish(FJ), Georgian(GG), Greek(GR), Hausa(HS), Hebrew(HE), Hindi(HJ), Hungarian(HU), Ilocano(JL), Kachin(KH), Karen(KC), Kazakh(KE), Kinyarwanda(KL), Kirghiz(KM), Kurdish(KU), Lahu(LM), Lao(LC), Latvian(LE), Lingala(LJ), Lithuanian(LT), Macedonian(MA), Malagasy(MG), Maranao(LY), Miskito(NM), Mongolian(MV), Nepali(NE), Nyanja(NY), Ossetic(QS), Panpangan(QV), Polish(PL), Punjabi(PJ), Rade(RH), Russian(RU), Serbo-Croatian(SC), Shan(SF), Shona(SH), Sinhalese(SJ), Slovak(SK), Slovenian(SL), Somali(SM), Swahili(SW), Tadjik(TB), Tagalog(TA), Tamil(TC), Tatar(TM), Telegu(TE), Thai(TH), Tibetan(TJ), Tigrinya(TL), Turkish(TU), Turkmen(UB), Uighur(UJ), Ukrainian(UK), Urdu(UR), Uzbek(UX), Vietnamese(VN), Visayan(VY), Wa(WV), Xhosa(WH), Yoruba(YQ), Zulu(XU)

IV	600 / 600+ / 1200+ / 2400+	Algerian(AM), Egyptian(AE), Iraqi(DG), Libyan(AL), Modern Standard Arabic(AD), Levantine(AP), Moroccan(BS), Saudi(AV), Sudanese(AV), Tunisian(BW), Yemini(AU), Cantonese (CC), Cha' o Chou(YE), Fuchow(CQ), Fuchienese(CF), Hakka(CH), Mandarin(CM), South Min(CD), Wu(CS), Japanese(JA), Korean(KP), Pashto(PU)
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DCLCP students learn the language and culture in small classes of usually no more than six students; the schedule is typically 30 hours of class per week with 2 hours per day of self-study and/or individual tutoring. Each course is taught through the team teaching pedagogy which maximizes student exposure to a variety of voices, accents, inflections, intonations and pitch. Following is an example of a “typical” daily class schedule for a DCLCP course:

Hour	Advanced Language and Culture <u>University of Montana</u> Class Topic	Professor
9:00-9:50	Lesson 7: Accident and Security	Lead PhD
10:00-10:50	Reading and Speaking II	Adjunct Professor
11:00-11:50	Listening and Speaking II	Adjunct Professor
12:00-13:00	Lunch Break	
13:00-13:50	Listening and Speaking: Security	Adjunct Professor
14:00-14:50	Regional Studies	Regional Studies Professor
15:00-15:50	Speaking Drill/Review: Lessons of the Day	Lead PhD
16:00-16:50	Individual Tutoring	Department Faculty
17:00-18:00	Self-Study – Complete Assigned Homework	Student

DCLCP offers language and culture training to students over distance via video-teleconferencing platforms, Zoom.gov, in a traditional classroom environment at the University of Montana located in Missoula, and/or via isolated-immersion classes at Lubrecht Forest in Greenough, Montana. In any of these venues travel arrangements, travel costs, lodging, and meals are provided by the customer.

Consistent with the frequent requests of our military partners, DCLCP provides language and culture training to students through a synchronous online video teleconferencing (VTC) venue. Using this educational medium our instructors and their lessons are delivered to wherever the students are located. The customer is required to provide an appropriate classroom and VTC system connectivity on their end or arrangements can be made with the DCLCP to purchase or rent VTC systems.

In addition, the DCLCP provides language and culture training to students by deploying our Mobile Training Team (MTT) to a location requested by our military partners. In this venue the customer provides the appropriate classroom space for the conduct of the course

and travel (airline and ground transportation), lodging and meals for the instructors. Travel will be in accordance with clause C-FSS-370, Contractor Tasks/Special Requirements.

The DoD requires the measurement of learning outcomes against the requested objective using the DoD administered OPI/DLPT. At the beginning and at the end of the course each student takes the OPI/DLPT. The OPI measures how well the student speaks the language by comparing the student's performance of specific language tasks with the criteria for each proficiency level as described through the ACTFL proficiency guidelines or the ILR guidelines. The OPI takes the form of a carefully structured conversation between a trained and certified interviewer and the student whose speaking proficiency is being assessed. A ratable speech sample is elicited from the interviewee by a series of questions or tasks, which follow the established protocol. The speech sample is recorded and later independently rated by two certified testers.

Services Contract Labor Standards: The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.