GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule (MAS)

Federal Supply Group: Professional Services        FSC Class:

Contract Number: GS-00F-131GA

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract Period: February 24, 2017 through February 23, 2027

UNIVERSITY OF MONTANA (INC)
2675 Palmer Street, Suite D
Missoula, MT 59808-1741
(406) 243-3600
Fax: (406) 543-6462

Web Site: http://www.umt.edu/mansfield/dclcp/

Contract Administration: Mohammad Faeez Akram
E-mail: Mohammadfaeez.akram@mso.umt.edu

Business Size: Other than small

Price list current as of January 26, 2022

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of Awarded special item number(s) with appropriate cross-reference to item
descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>611630</td>
<td>611630</td>
<td>Linguistic Training and Education</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each
special item number awarded in the contract. This price is the Government price based on a unit
of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession
affecting price. Those contracts that have unit prices based on the geographic location of the
customer, should show the range of the lowest price, and cite the areas to which the prices apply.
See pricing on page 4.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job
titles, experience, functional responsibility and education for those types of employees or
subcontractors who will perform services shall be provided. If hourly rates are not applicable,
indicate “Not applicable” for this item. See “Language and Culture Training: University Professors”
on page 4.

2. Maximum Order: $1,000,000

3. Minimum Order: $100

4. Geographic Coverage (delivery Area): Domestic only

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already
deducted).

7. Quantity discounts: None Offered

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be
negotiated out of the contractual agreement in exchange for other concessions. Net 30 days or other
negotiated prompt payment terms

9. Foreign items (list items by country of origin): Not applicable

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact
Contractor
10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B Points: Destination

12a. Ordering Address(es): Ordering Address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as company address

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export Packing Charges (if applicable). Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Data Universal Numbering System (DUNS) number: 037685915

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM (UEI FMW9PGUJ5J43)
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>611630</td>
<td>ILR Category I-IV</td>
<td>Varies</td>
<td>1 / 6</td>
<td>Both</td>
<td>Per Hour</td>
<td>$44.36</td>
<td>$45.25</td>
<td>$46.15</td>
<td>$47.08</td>
<td>$48.02</td>
</tr>
</tbody>
</table>

**Language and Culture Training**

**College level courses:** DCLCP leverages the academic capabilities of the University of Montana to provide students with the optimal language training and academic experience. All DCLCP courses of 120 hours or more of language and culture training are accredited college courses from the University of Montana and provide students with credits validated through the Northwest Accreditation Commission (NWAC).

**University Professors:** Each DCLCP language team is comprised of professors with advanced degrees in linguistics. Every instructor is a native speaker of the target language being taught.

**Flexibility:** DCLCP courses are designed and tailored to meet the operational and timeline needs of the customer—*NOT a traditional academic calendar.*

Language training is provided for any level of language proficiency as requested by our customer and defined through the establishment of objective outcomes using the American Council of Teachers of Foreign Languages (ACTFL) guidelines and/or the Interagency Language Roundtable (ILR) guidelines as measured against the DoD administered Oral Proficiency Interview (OPI) and/or the Defense Language Proficiency Test (DLPT).

<table>
<thead>
<tr>
<th>ACTFL Guidelines</th>
<th>ILR Guidelines</th>
</tr>
</thead>
<tbody>
<tr>
<td>Novice Low</td>
<td>0</td>
</tr>
<tr>
<td>Novice Mid</td>
<td>0+</td>
</tr>
<tr>
<td>Novice High</td>
<td>0+</td>
</tr>
<tr>
<td>Intermediate Low</td>
<td>1</td>
</tr>
<tr>
<td>Intermediate Mid</td>
<td>1</td>
</tr>
<tr>
<td>Intermediate High</td>
<td>1+</td>
</tr>
<tr>
<td>Advanced Low</td>
<td>2</td>
</tr>
<tr>
<td>Advanced Mid</td>
<td>2+</td>
</tr>
</tbody>
</table>
DoD has compiled approximate learning expectations for languages based on the length of time it typically takes to achieve different levels of proficiency in speaking and reading for English-speaking learners. DCLCP routinely achieves and exceeds the ILR goals faster than this standard. Based on languages taught at DLI, the following chart depicts the scaling of languages offered by the DCLCP in reference to their level of difficulty for English speakers.

<table>
<thead>
<tr>
<th>Difficulty Categories</th>
<th>DoD Proficiency Progress Timeline(hours)</th>
<th>Languages</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>0&gt;0+ / 0+&gt;1 / 1&gt;2 / 2&gt;3</td>
<td>Afrikaans(AA), Danish(DA), Dutch(DU), French(FR), Haitian-Creole(HC), Italian(JT), Norwegian(NR), Portuguese(PY), Spanish(QB), Swedish(SY), Taki-Taki(TG)</td>
</tr>
<tr>
<td>I</td>
<td>200 / 200+ / 400+ / 800+</td>
<td>German(GM), Indonesian(JN), Malay(MY), Romanian(RQ)</td>
</tr>
<tr>
<td>II</td>
<td>250 / 250+ / 500+ / 1000+</td>
<td>Albanian(AB), Amharic(AC), Armenian(AR), Azerbaijani(AX), Bashkir(BP), Basque(BQ), Belorussian(BL), Bengali(BM), Bikol(CG), Bulgarian(BU), Burmese(BY), Khmer(CA), Czech(CX), Dari(PG), Divehi(DV), Estonian(ES), Farsi/Persian(PF), Finnish(FJ), Georgian(GG), Greek(GR), Hausa(HS), Hebrew(HE), Hindi(HJ), Hungarian(HU), Ilocano(JL), Kachin(KH), Karen(KC), Kazakh(KE), Kinyarwanda(KL), Kirghiz(KM), Kurdish(KU), Lahu(LM), Lao(LC), Latvian(LE), Lingala(LJ), Lithuanian(LT), Macedonian(MA), Malagasy(MG), Maranao(LY), Miskito(NM), Mongolian(MV), Nepali(NE), Nyanja(NY), Ossetic(QS), Panpangan(QV), Polish(PL), Punjabi(PJ), Rade(RH), Russian(RU), Serbo-Croatian(SC), Shan(SF), Shona(SH), Sinhalese(SJ), Slovak(SK), Slovenian(SL), Somali(SM), Swahili(SW), Tadjik(TB), Tagalog(TA), Tamil(TC), Tatar(TM), Telegu(TE), Thai(TH), Tibetan(TJ), Tigrinya(TL), Turkish(TU), Turkmen(UB), Uighur(UJ), Ukrainian(UK), Urdu(UR), Uzbek(UX), Vietnamese(VN), Visayan(VY), Wa(WV), Xhosa(WH), Yoruba(YQ), Zulu(XU)</td>
</tr>
<tr>
<td>III</td>
<td>400 / 400+ / 800+ / 1600+</td>
<td>Algerian(AM), Egyptian(AE), Iraqi(DG), Libyan(AL), Modern Standard Arabic(AD), Levantine(AP), Moroccan(BS), Saudi(AV), Sudanese(AV), Tunisian(BW), Yemeni(AU), Cantonese(CC), Cha’o Chou(YE), Fuchow(CQ), Funi(cese)(CF), Hakka(CH), Mandarin(CM), South Min(CD), Wu(CS), Japanese(JA), Korean(KP), Pashto(PU)</td>
</tr>
<tr>
<td>IV</td>
<td>600 / 600+ / 1200+ / 2400+</td>
<td></td>
</tr>
</tbody>
</table>

DCLCP students learn the language and culture in small classes of usually no more than six students; the schedule is typically 30 hours of class per week with 2 hours per day of self-study and/or individual tutoring. Each course is taught through a team-teaching pedagogy which maximizes student exposure to a variety of voices, accents, inflections, intonations and pitch. The following is an example of a “typical”
DCLCP offers language and culture training to students over distance via video-teleconferencing platforms, Zoom.gov, in a traditional classroom environment at the University of Montana located in Missoula, and/or via isolated-immersion classes at Lubrecht Forest in Greenough, Montana. In any of these venues, the travel arrangements, travel costs, lodging, and meals are provided by the customer.

Consistent with the frequent requests of our customers, DCLCP provides language and culture training to students through a synchronous online video teleconferencing (VTC) venue. Using this educational medium, our instructors and their lessons are delivered to wherever the students are located. The customer is required to provide an appropriate classroom and VTC system connectivity on their end or arrangements can be made with the DCLCP to purchase or rent VTC systems.

In addition, the DCLCP provides language and culture training to students by deploying our Mobile Training Team (MTT) to a location requested by our customers. In this venue, the customer provides the appropriate classroom space for the conduct of the course and travel (airline and ground transportation), lodging and meals for the instructors. Travel will be in accordance with clause C-FSS-370, Contractor Tasks/Special Requirements.

At the beginning and at the end of the course each student takes the OPI and/or DLPT. The OPI measures how well the student speaks the language by comparing the student’s performance of specific language tasks with the criteria for each proficiency level as described through the ACTFL proficiency guidelines or the ILR guidelines. The OPI takes the form of a carefully structured conversation between a trained and certified interviewer and the student whose speaking proficiency is being assessed. A ratable speech sample is elicited from the interviewee by a series of questions or tasks, which follow the established protocol. The speech sample is recorded and later independently rated by two certified testers.

**Services Contract Labor Standards:** The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While
no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.