GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAdvantage.gov.

Multiple Award Schedule (MAS)

Federal Supply Group:
PROFESSIONAL SERVICES SCHEDULE

Contract Number
GS-00F-147CA

Period Covered by Contract
June 1, 2015 through May 31, 2025
Prices Current through Modification No. PA-0022, effective February 1, 2021

Akimeka, LLC
7075 Samuel Morse Dr Suite 100
Columbia, MD 21046
Phone: 410-290-0370
Fax: 443-285-0693
www.energetics.com
Business size: Other than Small

Contracts Manager
Bianca Flowers, Phone 703-329-4724, Email: contracts@akimeka.com
For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov
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1.0 CUSTOMER INFORMATION

1a. Awarded Special Item Numbers

Akimeka, LLC, within our Energetics Division, is an industry leader in providing program development and management services, helping a host of federal agencies and private-sector entities design, develop, and execute their technology-driven programs. Our Multiple Award Schedule (MAS) provides a streamlined approach for federal agencies to access Energetics’ expertise in a wide variety of engineering- and business-related disciplines. Services are available across the below Special Item Numbers (SINs) that span the typical lifecycle of a technology project:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>541330ENG/RC</td>
<td>Engineering Services</td>
</tr>
<tr>
<td>541420</td>
<td>541420/RC</td>
<td>Engineering System Design and Integration Services</td>
</tr>
<tr>
<td>541611</td>
<td>541611/RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management, Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>541715</td>
<td>541715/RC</td>
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<td>OLM</td>
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<td>Order Level Materials</td>
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1b. Commercial Hourly Rates

Prices Shown Herein are Net (discount deducted).

<table>
<thead>
<tr>
<th>SIN(s) Proposed</th>
<th>Labor Category</th>
<th>2021 Year 6</th>
<th>2022 Year 7</th>
<th>2023 Year 8</th>
<th>2024 Year 9</th>
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<td>541330ENG, 541715,</td>
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<tr>
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<tr>
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<td>541715/RC, 541420/RC</td>
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<tr>
<td>SIN(s) Proposed</td>
<td>Labor Category</td>
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<td>2022 Year 7</td>
<td>2023 Year 8</td>
<td>2024 Year 9</td>
<td>2025 Year 10</td>
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<tr>
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<td>Associate I</td>
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<td>$60.65</td>
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<td>Technical Support **</td>
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<td>$130.17</td>
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<td>$64.10</td>
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<td>541611, 541611/RC</td>
<td>Technical Support **</td>
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<td>$54.76</td>
<td>$55.86</td>
<td>$56.98</td>
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</tr>
</tbody>
</table>
1c. Description of Commercial Job Titles, Experience, Functional Responsibility and Education

Consistent with industry-wide practice, it is Akimeka’s company policy that personnel shall be evaluated in a holistic manner taking two factors into consideration: (1) formal education, certifications and training; and (2) workplace experience. Akimeka evaluates all personnel on a case-by-case basis to ensure that each employee meet or exceeds the minimum requirements of the specific labor categories. Experience may also satisfy the formal educational requirement, and education may also satisfy the experience requirement in accordance with this approach.

<table>
<thead>
<tr>
<th>Senior Executive (MAS)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Functional Responsibilities:</strong></td>
</tr>
<tr>
<td>Provides leadership, vision, and overall direction to technical teams. Contributes to strategic and organizational direction through interaction with major clients and senior staff. Makes corporate staffing decisions and ensures company’s core technical competencies are held to the highest technical standards. Uses extensive technical knowledge to lead teams in analyzing complex issues, strategizing, and identifying and evaluating solutions. Guides senior staff with executive-level expertise in organizational development, technology development and deployment, and policy analysis. Promotes quality assurance and works with senior staff to ensure client needs are met.</td>
</tr>
</tbody>
</table>

**Minimum Education – Minimum/General Experience:**

A Master’s degree in administration, management, science, or engineering and fifteen (15) years progressive business experience in executive-level leadership positions, including areas directly related to the SOW. Minimum ten (10) years of the general experience at senior executive positions leading technical organizational efforts. Person is experienced in directing all efforts related to their functional area of responsibility and has created approaches to improve the overall management of major government or commercial technical services contract efforts.

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
<th>PhD</th>
<th>Masters</th>
<th>Bachelors</th>
<th>Associate</th>
<th>High School</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Executive (MAS)</td>
<td>Masters</td>
<td>15</td>
<td>13</td>
<td>15</td>
<td>17</td>
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</tbody>
</table>

**Program Director I (MAS)**

**Functional Responsibilities:**

Strategically plans and organizes resources to accomplish contract goals. Provides senior-level management in coordination of efforts with agency executive and senior level managers. Provides senior-level consultant services to address complex issues to develop reinvention strategies,
organizational realignments, and productivity enhancements. Provides expert policy guidance, advice, and planning. Assesses and proposes policy changes. Provides leadership in government and industry meetings, briefings, and forums to facilitate exchange of ideas and concepts. Addresses issues of concern such as downsizing, restructuring, outsourcing, and privatization. Provides facilitation services to promote total quality management and leadership.

**Minimum Education – Minimum/General Experience:**

A Master’s degree in administration, management, science, or engineering and 10 years’ experience in senior executive level management positions in government or industry.

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
<th>PhD</th>
<th>Masters</th>
<th>Bachelors</th>
<th>Associate</th>
<th>High School</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Director I (MAS)</td>
<td>Masters</td>
<td>10</td>
<td>8</td>
<td>10</td>
<td>12</td>
<td>14</td>
<td>16</td>
</tr>
</tbody>
</table>

**Program Director II (MAS)**

**Functional Responsibilities:**

Strategically plans and organizes resources to accomplish contract goals. Provides senior-level management in coordination of efforts with agency executive and senior level managers. Provides senior-level consultant services to address complex issues to develop reinvention strategies, organizational realignments, and productivity enhancements. Provides expert policy guidance, advice, and planning. Assesses and proposes policy changes. Provides leadership in government and industry meetings, briefings, and forums to facilitate exchange of ideas and concepts. Addresses issues of concern such as downsizing, restructuring, outsourcing, and privatization. Provides facilitation services to promote total quality management and leadership.

**Minimum Education – Minimum/General Experience:**

A Bachelor’s degree in administration, business, science, or engineering, and 15 years’ experience in senior executive level management positions in government or industry.

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
<th>PhD</th>
<th>Masters</th>
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<th>Associate</th>
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<tbody>
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</table>

**Senior Technical Staff I (MAS)**

**Functional Responsibilities:**

Demonstrates familiarity with program products, and project financial and management principles. Knowledgeable in technology development and application, project execution, evaluation and
planning, process engineering and technology transfer. Must be recognized in industry as having expertise in the business or engineering area of endeavor. Shall possess general experience with one or more of the following: contract and personnel management, client interaction, product development/management, budget and resource management, performance-based contracting, workforce skills assessment, or metrics/performance accountability.

**Minimum Education – Minimum/General Experience:**

A Bachelor’s degree in engineering, science, management, economics, or communications and 14 years general business or engineering experience.

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

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<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
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<th>Masters</th>
<th>Bachelors</th>
<th>Associate</th>
<th>High School</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Technical Staff I (MAS)</td>
<td>Bachelors</td>
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**Senior Technical Staff II (MAS)**

**Functional Responsibilities:**

Demonstrates familiarity with program products, and project financial and management principles. Knowledgeable in technology development and application, project execution, evaluation and planning, process engineering and technology transfer. Must be recognized in industry as having expertise in the business or engineering area of endeavor. Shall possess general experience with one or more of the following: contract and personnel management, client interaction, product development/management, budget and resource management, performance-based contracting, workforce skills assessment, or metrics/performance accountability.

**Minimum Education – Minimum/General Experience:**

A Bachelor’s degree in engineering, science, management, economics, or communications and 12 years general business or engineering experience.

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

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<th>Labor Category</th>
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<th>Min Exp</th>
<th>PhD</th>
<th>Masters</th>
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</thead>
<tbody>
<tr>
<td>Senior Technical Staff II (MAS)</td>
<td>Bachelors</td>
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</table>

**Senior Technical Staff III (MAS)**

**Functional Responsibilities:**

Demonstrates familiarity with program products, and project financial and management principles. Knowledgeable in technology development and application, project execution, evaluation and...
planning, process engineering and technology transfer. Must be recognized in industry as having expertise in the business or engineering area of endeavor. Shall possess general experience with one or more of the following: contract and personnel management, client interaction, product development/management, budget and resource management, performance-based contracting, workforce skills assessment, or metrics/performance accountability.

**Minimum Education – Minimum/General Experience:**

A Bachelor’s degree in engineering, science, management, economics, or communications and
10 years general business or engineering experience.

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
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<tbody>
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<td>10</td>
<td>12</td>
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</table>

**Associate I (MAS)**

**Functional Responsibilities:**

Facilitates management, functional, business processes, and procedural assessments to identify candidate areas for reengineering, realignment, or improvement considering quality, efficiency, and effectiveness. This may involve management, technical, engineering, communications, manufacturing, and/or production and include administrative, financial, and/or operational aspects of a government or industry enterprise. Performs engineering, technical and/or process analyses, documenting current state and designing future state performance criteria.

Demonstrates strong knowledge of technology development and application, project execution, evaluation and planning, process reengineering, and/or technology transfer specific to one or more of the following: energy-efficient technologies; alternate and advanced power; electronic or mechanical technology development; facility planning and design; environmental technologies; advanced fossil fuels recovery, development, and use; environmental restoration; waste management technologies; nuclear strategic processes; and other general technology-driven areas.

**Minimum Education – Minimum/General Experience:**

A Bachelor’s degree in engineering, science, business, economics, computer science, communications, or in the arts and 8 years general business or engineering experience.

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
<th>PhD</th>
<th>Masters</th>
<th>Bachelors</th>
<th>Associate</th>
<th>High School</th>
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<tbody>
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**Associate II (MAS)**

**Functional Responsibilities:**

Facilitates management, functional, business processes, and procedural assessments to identify candidate areas for reengineering, realignment, or improvement considering quality, efficiency, and effectiveness. This may involve management, technical, engineering, communications, manufacturing, and/or production and include administrative, financial, and/or operational aspects
of a government or industry enterprise. Performs engineering, technical and/or process analyses, documenting current state and designing future state performance criteria. Demonstrates strong knowledge of technology development and application, project execution, evaluation and planning, process reengineering, and/or technology transfer specific to one or more of the following: energy-efficient technologies; alternate and advanced power; electronic or mechanical technology development; facility planning and design; environmental technologies; advanced fossil fuels recovery, development, and use; environmental restoration; waste management technologies; nuclear strategic processes; and other general technology-driven areas.

**Minimum Education – Minimum/General Experience:**

A Bachelor’s degree in engineering, science, business, economics, computer science, communications, or in the arts and 6 years general business or engineering experience.

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

<table>
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<th>Min Exp</th>
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<th>Masters</th>
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<td>6</td>
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<td>10</td>
</tr>
</tbody>
</table>

**Analyst I (MAS)**

**Functional Responsibilities:**

Reviews and evaluates data and information from databases and computer-generated documents/reports. Knowledgeable of techniques for conducting research, review, and process analysis associated with technical, financial, and management-related functions. Skilled at working with computer-generated reports and extracting data from databases to develop and generate information and summary data; capable of generating process flow charts to support such activities as management, engineering and technical evaluations; and able to perform management and financial record keeping, tracking, and reporting and validation of information in source documentation.

**Minimum Education – Minimum/General Experience:**

An Associate’s degree in general, business, IT/computer science, science/engineering, web/graphic design and 4 years related experience.

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
<th>PhD</th>
<th>Masters</th>
<th>Bachelors</th>
<th>Associate</th>
<th>High School</th>
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<tbody>
<tr>
<td>Analyst I (MAS)</td>
<td>Associates</td>
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<td>0</td>
<td>0</td>
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<td>4</td>
<td>6</td>
</tr>
</tbody>
</table>
**Analyst II (MAS)**

**Functional Responsibilities:**

Reviews and evaluates data and information from databases and computer-generated documents/reports. Knowledgeable of techniques for conducting research, review, and process analysis associated with technical, financial, and management-related functions. Skilled at working with computer-generated reports and extracting data from databases to develop and generate information and summary data; capable of generating process flow charts to support such activities as management, engineering and technical evaluations; and able to perform management and financial record keeping, tracking, and reporting and validation of information in source documentation.

**Minimum Education – Minimum/General Experience:**

An Associate’s degree in general, business, IT/computer science, science/engineering, web/graphic design and 2 years related experience.

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
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<th>High School</th>
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<tbody>
<tr>
<td>Analyst II (MAS)</td>
<td>Associates</td>
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<td>0</td>
<td>0</td>
<td>0</td>
<td>2</td>
<td>4</td>
</tr>
</tbody>
</table>

**Technical Support (MAS)**

**Functional Responsibility:**

Provides general technical support including document development and data processing support in areas related to the SOW. Provides document assembly and data entry support to all levels of staff as required.

**Minimum Education – Minimum/General Experience:**

High School Diploma for functional area of support and relevant experience. Staff in this category may also include college-level students/interns working on short-term temporary assignments. Minimum four (4) years document and data management experience in areas included within the proposed SINs. Minimum one (1) year of the general experience shall include specialized general office and text editing skills and other duties related to the SOW. Experienced in working with data entry, writing or editing text, reproduction, assembling facilitation and/or stakeholder materials, verifying prices and/or ordering those materials, and/or other support services.

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

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<tr>
<td>Technical Support (MAS)</td>
<td>High School Diploma</td>
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<td>0</td>
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<td>2</td>
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</tbody>
</table>
Program Director I (MAS)

General Experience:
Minimum fifteen (15) years progressive business experience in senior program-level leadership positions, including areas directly related to the SOW.

Specialized Experience:
Minimum eight (8) years of the general experience in specialized program management leadership positions performing and guiding business management efforts. Has developed and/or implemented project strategies as part of the overall management of major government or commercial services contract efforts.

Functional Responsibilities:
Proficient in developing strategic plans and directing/facilitating overall activity for near- and long-term business-related factors. Must be able to perform organizational analysis and fully capable of identifying and improving business practices and procedures which may include outsourcing and other methodologies deemed appropriate. Interacts with all levels of management and organizational elements; familiar with resource and personnel management, the budgetary process, and cost and financial issues facing managers in an engineering and technical services environment. Ensures problem resolution and customer satisfaction utilizing unique and difficult methodologies; provides direction for personnel performing project work.

Minimum Education:
A Bachelor’s degree. Master’s degree is desired, but relevant work experience in lieu of a Master’s degree may be allowed as follows: Bachelor’s degree and fifteen (15) years of specialized work experience.

Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
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<tbody>
<tr>
<td>Program Director I (MAS)</td>
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<td>13</td>
<td>15</td>
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<td>19</td>
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</tbody>
</table>

Program Director II (MAS)

General Experience:
Minimum twelve (12) years progressive business experience in senior program-level leadership positions, including areas directly related to the SOW.
Specialized Experience:
Minimum five (5) years of the general experience in specialized program management leadership positions performing and guiding business management efforts. Has developed and/or implemented project strategies as part of the overall management of major government or commercial services contract efforts.

Functional Responsibilities:
Proficient in developing strategic plans and directing/facilitating overall sector activity for near- and long-term business-related factors. Must be able to perform organizational analysis and fully capable of identifying and improving business practices and procedures which may include outsourcing and privatization issues. Interacts with all levels of management and organizational elements; familiar with resource and personnel management, budgetary process, and cost and financial issues facing managers in an engineering and technical services environment. Ensures problem resolution and customer satisfaction utilizing unique and difficult methodologies; provides direction for personnel performing project work.

Minimum Education:
Bachelor’s degree, with the below substitutions considered:

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
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<tr>
<td>Program Director II (MAS)</td>
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<td>8</td>
<td>10</td>
<td>12</td>
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<td>16</td>
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</tbody>
</table>

Senior Technical Staff I (MAS)

General Experience:
Minimum fourteen (14) years progressive business experience in senior program support positions, including areas directly related to the SOW.

Specialized Experience:
Minimum seven (7) years of the general experience shall include specialized expertise in program, product, and/or project financial and management principles. Expert in technology development and application, project execution, evaluation and planning; strategic planning; policy development; process engineering, and/or technology transfer. A proven track record of successful business management activities, including project management. Shall possess specialized experience with one or more of the following: contract and personnel management, client interaction, product development/management, project management, budget and resource management, and/or metrics/performance accountability.
Functional Responsibilities:

Serves as a senior advisor in relevant project areas. Produces/reviews substantive and/or complex technical documentation reflecting detailed knowledge of business processes identified in the SOW. Provides leadership in the development of project approach for resolution of complex management and organizational issues. Interfaces with government management personnel. Assists staff at Program Director level with expertise in specialty areas to supplement written and oral reports to company management and government representatives, including the government COR. Manages task activities in area of specialty.

Minimum Education:

Bachelor’s degree, with the below substitutions considered:

Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
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<tbody>
<tr>
<td>Senior Technical Staff I (MAS)</td>
<td>Bachelors</td>
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<td>10</td>
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<td>14</td>
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<td>18</td>
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</tbody>
</table>

Senior Technical Staff II (MAS)

General Experience:

Minimum twelve (12) years progressive business experience in senior program support positions, including areas directly related to the SOW.

Specialized Experience:

Minimum six (6) years of the general experience shall include specialized expertise in program, product, and project financial and management principles. Knowledgeable in technology development and application; project execution, evaluation and planning; strategic planning; policy development; process engineering; and/or technology transfer. A proven track record of successful business management activities including project management. Shall possess specialized experience with one or more of the following: contract and personnel management, client interaction, project management; product development/management, budget and resource management, and/or metrics/performance accountability.

Functional Responsibilities:

Serves as a senior advisor in relevant project areas. Produces/reviews substantive and/or complex technical documentation reflecting detailed knowledge of business processes identified in the SOW. Provides leadership in the development of project approach for resolution of complex management and organizational issues. Interfaces with government management personnel. Assists Program Director with expertise in specialty areas to supplement written and oral reports to company
management and government representatives, including the government COR. Manages task activities in area of specialty.

**Minimum Education:**

Bachelor’s degree, with the below substitutions considered:

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

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<tr>
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<tr>
<td>Senior Technical Staff II (MAS)</td>
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<td>12</td>
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<td>16</td>
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</tbody>
</table>

**Senior Technical Staff III (MAS)**

**General Experience:**

Minimum ten (10) years progressive business experience in senior program support positions, including areas directly related to the SOW.

**Specialized Experience:**

Minimum five (5) years of the general experience shall include specialized expertise in program, product, and project financial and management principles. Knowledgeable in technology development and application; project execution, evaluation and planning; strategic planning; policy development; process engineering; and/or technology transfer. A proven track record of successful business management activities including project management. Shall possess specialized experience with one or more of the following: contract and personnel management, client interaction, product development/management, project management, budget and resource management, and/or metrics/performance accountability.

**Functional Responsibilities:**

Supports senior advisors in relevant project areas. Produces/reviews substantive and/or complex technical documentation reflecting detailed knowledge of business processes identified in the SOW. Provides leadership in the development of project approach for resolution of complex management and organizational issues. Interfaces with government management personnel. Assists staff at Program Director level with expertise in specialty areas to supplement written and oral reports to company management and government representatives, including the government COR. Manages task activities in area of specialty.

**Minimum Education:**

Bachelor’s degree, with the below substitutions considered:
Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution

<table>
<thead>
<tr>
<th>Labor Category</th>
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<th>Associate</th>
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<tbody>
<tr>
<td>Senior Technical Staff III (MAS)</td>
<td>Bachelors</td>
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<td>6</td>
<td>8</td>
<td>10</td>
<td>12</td>
<td>14</td>
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</tbody>
</table>

Associate I (MAS)

General Experience:

Minimum eight (8) years progressive analytical and programmatic experience in areas included within the proposed SINs. Demonstrated skills in and understanding of technical business factors.

Specialized Experience:

Minimum four (4) years of general experience shall include specialized analytical and programmatic experience in business, management, stakeholder communications, and other areas related to the SOW. Advanced knowledge of technology development, applications and/or systems, project execution/evaluation/planning, and/or technology transfer specific to one or more of the following: energy technologies and systems, power generation/transmission/distribution, environmental technologies, climate change and greenhouse gases, conventional and alternative fuels, technology development and integration, information technology, critical infrastructure, and facility planning, design, and modernization.

Functional Responsibilities:

Supports all levels of management in technical, administrative and contractual activities in relevant project areas. Produces/reviews substantive and/or complex technical documentation reflecting detailed knowledge of business processes identified in the SOW. Subjects shall include but not be limited to analysis of mission, program goals and objectives; requirements analysis; organizational performance assessment; special studies and analysis; requirements analysis; cost and cost-performance trade-off analysis; feasibility analysis; regulatory compliance support; technology design and evaluation; training and facilitation. Interfaces with government personnel. Assists staff at Program Director and Senior Technical Staff levels with expertise in programmatic specialty areas to supplement written and oral reports to company management and government representatives, including the government COR.

Minimum Education:

Bachelor’s degree, with the below substitutions considered:
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<th>High School</th>
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<tbody>
<tr>
<td>Associate I (MAS)</td>
<td>Bachelors</td>
<td>8</td>
<td>4</td>
<td>6</td>
<td>8</td>
<td>10</td>
<td>12</td>
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</table>

Associate II (MAS)

General Experience:
Minimum six (6) years progressive analytical and programmatic experience in areas included within the proposed SINs. Demonstrated skills in and understanding of technical business factors.

Specialized Experience:
Minimum three (3) years of general experience shall include specialized analytical and programmatic experience in business, management, stakeholder communications, and other areas related to the SOW. Progressive knowledge of technology development and application, project execution/evaluation/planning, and/or technology transfer specific to one or more of the following: energy technologies and systems, power generation/transmission/distribution, environmental technologies, climate change and greenhouse gases, conventional and alternative fuels, technology development and integration, information technology, critical infrastructure, and facility planning, design, and modernization.

Functional Responsibilities:
Supports staff at all levels in technical, administrative and contractual activities in relevant project areas. Produces/reviews substantive and/or complex technical documentation reflecting detailed knowledge of business processes identified in the SOW. Subjects shall include but not be limited to analysis of mission, program goals and objectives; requirements analysis; organizational performance assessment; special studies and analysis; requirements analysis; cost and cost-performance trade-off analysis; feasibility analysis; regulatory compliance support; technology design and evaluation; training and facilitation. Interfaces with government personnel. Assists staff at all levels with expertise in programmatic specialty areas to supplement written and oral reports to company management and government representatives, including the government COR.

Minimum Education:
Bachelor’s degree, with the below substitutions considered:

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<th>Associate</th>
<th>High School</th>
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<tbody>
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<td>Bachelors</td>
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<td>2</td>
<td>4</td>
<td>6</td>
<td>8</td>
<td>10</td>
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</table>
**Analyst I (MAS)**

**General Experience:**

Minimum four (4) years progressive analytical and programmatic experience in areas included within the proposed SINs. Experienced in techniques for conducting research, review, and analysis of technical, financial, and management-related documents and data.

**Specialized Experience:**

Minimum two (2) years of general experience shall include specialized analytical and programmatic experience in business, management, stakeholder communications, and other areas related to the SOW. Experienced in working with computer-generated reports and extracting data from databases to develop and generate information and summary data to support such activities as technical evaluations; management and financial record keeping, tracking, and reporting; and validation of information on source documentation. Able to develop clear communications products for a variety of stakeholders.

**Functional Responsibilities:**

Applies general business experience in reviewing and evaluating data and information from databases and computer-generated documents/reports. Uses analytic methodologies, principles, and techniques for conducting research, review, and analysis of technical, financial, and management-related documents and data. Performs general analyst functions including data collection and modeling, assessments of computer-generated reports, data extraction, and report generation. Provides analytical support for engineering and technical evaluations; management and financial record keeping, tracking, and reporting; and validation of information on source documentation. Develops communications products summarizing findings. May be required to oversee the work of lower level support staff.

**Minimum Education:**

Bachelor’s degree, with the below substitutions considered:

**Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution**

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Analyst I (MAS)</td>
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<td>0</td>
<td>2</td>
<td>4</td>
<td>6</td>
<td>8</td>
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</tbody>
</table>

**Analyst II (MAS)**

**General Experience:**

Minimum two (2) years progressive analytical and programmatic experience in areas included within the proposed SINs. Experienced in techniques for conducting research, review, and analysis of technical, financial, and management-related documents and data.

**Specialized Experience:**

Minimum two (2) years of general experience shall include specialized analytical and programmatic experience in business, management, stakeholder communications, and other areas related to the SOW. Experienced in working with computer-generated reports and extracting data from databases to develop and generate information and summary data to support such activities as technical evaluations; management and financial record keeping, tracking, and reporting; and validation of information on source documentation. Able to develop clear communications products for a variety of stakeholders.

**Functional Responsibilities:**

Applies general business experience in reviewing and evaluating data and information from databases and computer-generated documents/reports. Uses analytic methodologies, principles, and techniques for conducting research, review, and analysis of technical, financial, and management-related documents and data. Performs general analyst functions including data collection and modeling, assessments of computer-generated reports, data extraction, and report generation. Provides analytical support for engineering and technical evaluations; management and financial record keeping, tracking, and reporting; and validation of information on source documentation. Develops communications products summarizing findings. May be required to oversee the work of lower level support staff.
Minimum one (1) year of the general experience shall include specialized analytical and programmatic experience in business, management, stakeholder communications, and other areas related to the SOW. Experienced in working with computer-generated reports and extracting data from databases to develop and generate information and summary data to support such activities as technical evaluations; management and financial record keeping, tracking, and reporting; and validation of information on source documentation. Able to develop clear communications products for a variety of stakeholders.

**Functional Responsibilities:**

Applies general business experience in reviewing and evaluating data and information from databases and computer-generated documents/reports. Uses analytic methodologies, principles, and techniques for conducting research, review, and analysis of technical, financial, and management-related documents and data. Performs general analyst functions including data collection and modeling, assessments of computer-generated reports, data extraction, and report generation. Provides analytical support for engineering and technical evaluations; management and financial record keeping, tracking, and reporting; and validation of information on source documentation. Develops communications products summarizing findings. May be required to oversee the work of lower level support staff.

**Minimum Education:**

Associate’s degree, with the below substitutions considered:

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<table>
<thead>
<tr>
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<td>0</td>
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**Technical Support (MAS)**

**General Experience:**

Minimum four (4) years document and data management experience in areas included within the proposed SINS. Experienced in fulfilling the business and management needs of documentation and data support requirements.

**Specialized Experience:**

Minimum one (1) year of the general experience shall include specialized general office and text editing skills and other duties related to the SOW. Experienced in working with data entry, writing or editing text, reproduction, assembling facilitation and/or stakeholder materials, verifying prices and/or ordering those materials, and/or other support services.

**Functional Responsibilities:**

Provides general technical support including document development and data processing support in areas related to the SOW. Provides document assembly and data entry support to all levels of staff as required.
Minimum Education:

High School Diploma and/or technical school for functional area of support and relevant experience, with the below substitutions considered:

Relevant Education to Relevant Experience and Relevant Experience to Relevant Education Substitution

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Edu</th>
<th>Min Exp</th>
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<td>4</td>
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</tbody>
</table>

2.0 Maximum Order

(All dollar amounts are exclusive of any discount for prompt payment.)

GSA has stated $1,000,000 as the maximum order amount; however, the contractor is willing to accept orders which exceed this amount and is allowed to do so according to the terms of its contract.

3.0 Minimum Order

The minimum dollar value of orders to be issued is $100.

4.0 Geographic Coverage

Domestic and Overseas delivery

5.0 Points of Production

Not Applicable

6.0 Discounts from List Prices

Prices shown are NET Prices; Basic Discounts have been deducted. However, discounts may be offered on an order-by-order basis.

7.0 Quantity Discounts

Not Applicable
8.0 Prompt Payment Terms

Net 30 days.

Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9.0 Foreign Items

Not Applicable

10.0 Delivery

a. Time of Delivery: The Contractor shall deliver to destination within the number of calendar days after receipt of order as negotiated between the ordering agency and the contractor.

b. Expedited Delivery: Items available for expedited delivery are notated in this price list.

c. Overnight and 2-Day Delivery: Items available for overnight and 2-day delivery are noted in the price list.

d. Urgent Requirements: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

11.0 FOB Point

FOB Point is Destination

12.0 Ordering

a. Contractors Order Address:
b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13.0 Payment Address
Akimeka, LLC c/o VSE Corporation
6348 Walker Lane
Alexandria, VA 22310

14.0 Warranty Provision
Contractor’s standard commercial warranty

15.0 Export Packing Charges
Not Applicable

16.0 Terms and Conditions of Rental, Maintenance and Repair
Not Applicable

17.0 Terms and Conditions of Installation
Not Applicable

18.0 Terms and Conditions of Service
a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable

b. Terms and conditions for any other services: Not Applicable
19.0 List of Service and Distribution Points
Not Applicable

20.0 List of Participating Dealers
Not Applicable

21.0 Preventative Maintenance
Not Applicable

22.0 Special Attributes / Section 508 Compliance
a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants: Not Applicable
b. Section 508 compliance information: Not Applicable

23.0 Data Universal Number System (DUNS)
117013932

24.0 System for Award Management
Akimeka, LLC’s registration within System for Award Management is current, accurate and complete.

Service Contract Labor Standards

The Service Contract Labor Standards (SCLS), formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor Categories and fixed price services marked with a (** in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category</th>
<th>SCLS Equivalent Code</th>
<th>SCLS Title</th>
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<tr>
<td>Associate II</td>
<td>#01070</td>
<td>Doc. Prep. Clerk</td>
<td>2015-4265</td>
</tr>
<tr>
<td>Analyst I</td>
<td>#01070</td>
<td>Doc. Prep. Clerk</td>
<td>2015-4265</td>
</tr>
<tr>
<td>Analyst II</td>
<td>#01052</td>
<td>Data Entry Operator II</td>
<td>2015-4265 &amp; 2015-4281</td>
</tr>
<tr>
<td>Technical Support</td>
<td>#01191</td>
<td>Order Clerk I</td>
<td>2015-4265</td>
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