Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage™, a menu-driven database system. The INTERNET address for GSA Advantage™ is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services

Contract Number: GS00F170GA

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract Period: April 22, 2017 through April 21, 2022

Contract Option Period 1: April 22, 2022 through April 21, 2027

Price list current as of Modification # PA-0012 effective November 2, 2020

Contract Option Period 1 as of Modification # PO-0013 effective April 22, 2022

Contractor: Aerial Information Systems, Inc.
112 First St.
Redlands, CA 92373 4604

Business Size: Small, Woman Owned Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract’s awarded size status for the preponderance NAICS designated in the RFQ is “other than small”.

Telephone: (909) 793-9493
Extension: 
FAX Number: (909) 798-4430
Web Site: www.aisgis.com
E-mail: djohnson@aisgis.com
Contract Administration: Ben Johnson
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ABOUT AERIAL INFORMATION SYSTEMS:

Aerial Information Systems, Inc. (AIS) is a minority, woman-owned small business enterprise that specializes in Geographic Information Systems (GIS) mapping and analysis. Since 1974, AIS has been providing multidisciplinary databases for use in GIS, environmental and urban planning, and facilities management. The early years were spent working extensively with Esri, the developer of ArcGIS. AIS worked with Esri in a variety of capacities, collaborating on tasks such as database design, manual mapping and standardization, field surveys, key entry of data attributes, data conversion services, metadata production, and quality assurance. We continue to work closely with Esri, whom we consider one of our most valued clients.

We currently have on staff 15 employees. On average, our staff members have over 20 years of experience working on GIS projects. Staff expertise ranges across the disciplines of geography, geology, soil science, plant ecology, environmental studies, land planning, photo interpretation, field surveys, and computer science. AIS’ data conversion and GIS applications staff specializes in the use of GIS technology for the creation, maintenance, and update of natural resource and urban databases, data modeling and analyses, and GIS consulting services. Our small but experienced staff is dedicated to meeting and exceeding our clients' expectations. We make our primary goal to produce the best product on every project.

We measure our success by the large number of clients who have selected us repeatedly for their GIS database needs. Some of our repeat clients include the State of New Jersey Department of Environmental Projection, United States Bureau of Land Management, National Park Service, Esri, Western Riverside County Agriculture Coalition, the California Department of Fish and Wildlife, and Marin Municipal Water District.

SIN 541370GIS: Geographic Information Systems (GIS) Services

AIS has completed over 580 GIS projects since our inception in 1974. These projects have included providing training in photo interpretation to mapping over 8 million acres of California’s warm deserts. The majority of our recently completed work involves mapping vegetation to the National Vegetation Classification Standard (NVCS) and land use/land cover mapping. These types of project involve several GIS services, such as, database design, aerial photo interpretation, application development, field data collection, GPS data collection, data conversion, metadata creation, and cartographic production. Other GIS services we offer include third party data quality control, and image processing.
Recent Projects:

- Vegetation Mapping – Peninsular Bighorn Sheep Habitat: Coachella Valley Conservation Commission
- Vegetation Photo Interpretation and Mapping of Channel Islands National Park for Santa Rosa, San Miguel, and Anacapa Islands: National Park Service
- San Jacinto River Watershed, 2014 Land Use Update Project: Western Riverside County Agriculture Coalition
- 2015 Land Use Update Mapping Project: Delaware Valley Regional Planning Commission
- Update Hydrologic Data Layers: NHD-Flowline, NHD-Waterbody and NHD-Area, New Jersey Department of Environmental Protection

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541370GIS</td>
<td>541370GISRC</td>
<td>Geographic Information Systems (GIS) Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order Level Materials</td>
</tr>
<tr>
<td>OLMSTLOC</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Not Applicable

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See “Labor Classifications” section

2. Maximum Order: $1,000,000.00
(CUSTOMER INFORMATION: continued)

3. Minimum Order: $100.00
4. Geographic Coverage (delivery Area): Domestic only
5. Point(s) of production (city, county, and state or foreign country): Same as company address
7. Quantity discounts:
   2% for orders over $150,000.00;
   3% for task orders between $250,000.00 and $500,000.00; and
   5% for task orders over $500,000.00
8. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days.
9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

11. F.O.B Points(s): Destination
12a. Ordering Address(es): Same as Contractor
12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Same as company address
14. Warranty provision: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): N/A
16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
17. Terms and conditions of installation (if applicable): N/A
18. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
18a. Terms and conditions for any other services (if applicable): N/A
19. List of service and distribution points (if applicable): N/A
(CUSTOMER INFORMATION: continued)

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: N/A.

23. Data Universal Numbering System (DUNS) number: 122293343

24. Notification regarding registration in System for Award Management (SAM) database: Registered

Final Pricing:
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>SCLS Escalation Rate</th>
<th>Year 1</th>
<th>Year 2</th>
<th>Year 3</th>
<th>Year 4</th>
<th>Year 5</th>
</tr>
</thead>
<tbody>
<tr>
<td>541370GIS</td>
<td>Program Manager</td>
<td>2.00%</td>
<td>$100.76</td>
<td>$102.78</td>
<td>$104.83</td>
<td>$106.93</td>
<td>$109.07</td>
</tr>
<tr>
<td>541370GIS</td>
<td>Project Manager</td>
<td>2.00%</td>
<td>$93.70</td>
<td>$95.57</td>
<td>$97.49</td>
<td>$99.44</td>
<td>$101.42</td>
</tr>
<tr>
<td>541370GIS</td>
<td>Senior Staff Analyst</td>
<td>2.00%</td>
<td>$87.66</td>
<td>$89.41</td>
<td>$91.20</td>
<td>$93.03</td>
<td>$94.89</td>
</tr>
<tr>
<td>541370GIS</td>
<td>GIS Programmer</td>
<td>2.00%</td>
<td>$77.58</td>
<td>$79.13</td>
<td>$80.71</td>
<td>$82.33</td>
<td>$83.98</td>
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<tr>
<td>541370GIS</td>
<td>GIS Analyst</td>
<td>2.00%</td>
<td>$71.54</td>
<td>$72.97</td>
<td>$74.43</td>
<td>$75.92</td>
<td>$77.44</td>
</tr>
<tr>
<td>541370GIS</td>
<td>GIS Technician</td>
<td>2.00%</td>
<td>$57.43</td>
<td>$58.58</td>
<td>$59.75</td>
<td>$60.95</td>
<td>$62.16</td>
</tr>
</tbody>
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## Service Contract Labor Standards (SCLS) Matrix

<table>
<thead>
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<th>SCLS Eligible Labor Category</th>
<th>SCLS Equivalent Code Title</th>
<th>Wage Determination No</th>
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<tr>
<td>GIS Analyst</td>
<td>14043-Computer Operator III</td>
<td>2015-5486</td>
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</table>

The Service Contract Labor Standards (SCLS) is applicable to this contract and it includes SCLS applicable labor categories. The prices for the indicated (**) SCLS labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).
## LABOR CATEGORY DESCRIPTIONS:

<table>
<thead>
<tr>
<th>GIS Labor Categories</th>
<th>Description</th>
<th>Education</th>
<th>Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>These staff work as program directors or project advisors providing project vision, strategic consulting, and program management for all types of GIS projects. These staff apply general domain expertise with extensive experience in GIS and required technologies to ensure the successful fulfillment of a client’s requirements. Consulting activities may include GIS strategic planning, and review and oversight of requirements definition, GIS assessment and design as well as consulting for GIS interoperability with standards, policies and systems. Management activities may include defining project requirements, establishing budgets and schedules, allocation of staff and other resources, and the management and oversight of subcontractor activities. These staff work with senior client staff and have the support of senior Aerial Information Systems, Inc. corporate staff to insure successful project completion.</td>
<td>B.S./B.A. minimum, Master’s degree preferred.</td>
<td>Minimum 20 years’ experience in GIS, environmental science or related field.</td>
</tr>
<tr>
<td>Project Manager</td>
<td>These staff work as project managers or project advisors providing specialized GIS strategic consulting and program management for all types of GIS projects. These staff apply specialized domain expertise with extensive experience in GIS and required technologies to ensure the successful completion of the program. Consulting activities may include GIS strategic planning, GIS workshops and seminars, GIS project requirements definition, GIS application and spatial database design and the development of GIS standards and methodologies as required by the client. Management activities may include defining project requirements, establishing budgets and schedules, allocation of staff and other resources and the management and oversight of subcontractor activities. They design comprehensive work plans, which employ structured systems methodologies that define project deliverables and milestones and realistic schedules.</td>
<td>B.S./B.A. minimum, Master’s degree preferred.</td>
<td>Requires 15 years’ experience as a project manager in GIS, environmental science or a related field.</td>
</tr>
</tbody>
</table>
(CUSTOMER INFORMATION: continued)

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<thead>
<tr>
<th>GIS Labor Categories</th>
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<th>Education</th>
<th>Experience</th>
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</thead>
<tbody>
<tr>
<td>Senior Staff Analyst</td>
<td>These staff will perform complex analytical functions relating to data collection, interpretation, and integration. He or she will participate in project design, proposal writing, and project management. As a Project Manager, this person will coordinate with Task Leaders to monitor project schedules, budgets, and submittals. He or she will supervise the entire project team assigned to the project and will monitor its performance. He or she will be expected to participate in project design and proposal writing. This person reports to the Project Coordinator for specific problems associated with projects. For management problems, he or she will report to the General Manager. The Project Coordinator, General Manager, Vice-President, President will all monitor project schedules and budgets for which the Project Manager is accountable.</td>
<td>B.S./B.A. minimum, Master's degree preferred.</td>
<td>Requires 10 years' experience as a project manager in GIS, environmental science or a related field.</td>
</tr>
<tr>
<td>GIS Programmer</td>
<td>These personnel perform operational services in support of GIS projects. These staff construct software code as needed to enhance/extend/apply GIS software, implement GIS conversions, perform GIS application analysis, implementation and training. In addition they may provide GIS project specifications, operating procedures, troubleshooting routines and training courses necessary to support the development of GIS projects as designed by others. These staff possess expertise in a variety software languages and applications. They are proficient in programming development languages, Internet markup languages and other technologies related to GIS projects.</td>
<td>Bachelor's degree or above in computer science, GIS or related field.</td>
<td>Requires 8 years developing applications for geographic information systems.</td>
</tr>
<tr>
<td>GIS Analyst</td>
<td>These personnel provide GIS database development support in creating cartographic and digital spatial data products. They provide GIS systems analysis support for the enhancement of new or existing GIS systems and networks. Areas of expertise include performing GIS analysis, source document preparation, QA/QC, data conversion, editing, and other tasks utilizing GIS software. These staff design and implement efficient production tools and coordinate work flow with project personnel.</td>
<td>Bachelor's degree or above in computer science, GIS or related field.</td>
<td>3 years' experience in GIS or related field.</td>
</tr>
</tbody>
</table>
## (CUSTOMER INFORMATION: continued)

### LABOR CATEGORY DESCRIPTIONS

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<th>Description</th>
<th>Education</th>
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</tr>
</thead>
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<tr>
<td>GIS Technician</td>
<td>Staff in this category work under direction to perform operational services such as GIS software coding and documentation in support of GIS design specifications developed by senior staff. They also assist in developing data conversion procedures. They have a practical understanding of the enhancement and extension in GIS software and processing of digital spatial databases. They are aware of ESRI product languages, as well as third-generation programming languages, Internet mark-up languages, and other technologies essential to the successful operation of Geographic Information Systems.</td>
<td>B.S./B.A. in engineering, GIS or environmental sciences discipline.</td>
<td>1 year of experience in computer programming, engineering or related technical field.</td>
</tr>
</tbody>
</table>