GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov.

Schedule Title: Multiple Award Schedule (MAS)

FSC Group: Professional Services
FSC/PSC Codes: R704, R703, R408

Contract Number: GS-00F-176CA

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract Period: June 24, 2015 - June 23, 2025

BERT W. SMITH, JR & CO., CHARTERTED
1090 Vermont Avenue Northwest, Suite 250
Washington, DC 20005-4900
Phone Number: (202) 393-5600
Fax Number: (202) 393-0432
www.bertsmithco.com
Contact for contract administration: Marion Mickens
mmickens@bertsmithco.com

Business size: Small Business

Price list current as of Modification # PO-0021 effective January 28, 2021
CUSTOMER INFORMATION

1a. Table of awarded Special Item Numbers (SINs):

<table>
<thead>
<tr>
<th>SIN/Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541211/RC</td>
<td>Auditing Services</td>
</tr>
<tr>
<td>541219/RC</td>
<td>Budget and Financial Management Services</td>
</tr>
<tr>
<td>541611/RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM/RC</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced service for each special item number awarded in the contract. See pricelist

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

2. Maximum order for each SIN: $1,000,000*

   *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. Minimum order: $100

4. Geographic coverage (delivery area): Domestic and Overseas

5. Point(s) of production: Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted)

7. Quantity discounts: None

8. Prompt payment terms: Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items: None

10a. Time of delivery: Specified on the Task order
10b. Expedited delivery: Contact Contractor
10c. Overnight and 2-day delivery: Contact Contractor
10d. Urgent requirements: Contact Contractor
11. F.O.B. point(s): Destination
12a. Ordering address(es): Same as Contractor address
12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address: Same as company address
14. Warranty provision: Contractor’s standard commercial warranty.
15. Export packing charges: Not Applicable
16. Terms and conditions of rental, maintenance, and repair: Not Applicable
17. Terms and conditions of installation: Not Applicable
18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable
18b. Terms and conditions for any other services: Not Applicable
19. List of service and distribution points: Not Applicable
20. List of participating dealers: Not Applicable
21. Preventative maintenance: Not Applicable
22a. Special attributes such as environmental attributes: Not Applicable
22b. Section 508 compliance: The EIT standards can be found at: www.Section508.gov/
23. Data Universal Number System (DUNS) number: 020308078
24. Notification regarding registration in the System for Award Management (SAM) database. Active and registered
## PRICING

<table>
<thead>
<tr>
<th>Item</th>
<th>SIN</th>
<th>Awarded Labor Category</th>
<th>Site</th>
<th>Year 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>541211, 541219, 541611</td>
<td>Partner</td>
<td>Both</td>
<td>$177.45</td>
</tr>
<tr>
<td>2</td>
<td>541211, 541219, 541611</td>
<td>Director/Senior Manager</td>
<td>Both</td>
<td>$150.15</td>
</tr>
<tr>
<td>3</td>
<td>541211, 541219, 541611</td>
<td>Manager</td>
<td>Both</td>
<td>$113.75</td>
</tr>
<tr>
<td>4</td>
<td>541211, 541219, 541611</td>
<td>Senior Staff</td>
<td>Both</td>
<td>$77.35</td>
</tr>
<tr>
<td>5</td>
<td>541211, 541219, 541611</td>
<td>Senior Financial Analyst</td>
<td>Both</td>
<td>$72.80</td>
</tr>
<tr>
<td>6</td>
<td>541211, 541219, 541611</td>
<td>Junior Staff</td>
<td>Both</td>
<td>$63.70</td>
</tr>
<tr>
<td>7</td>
<td>541611</td>
<td>Partner</td>
<td>Both</td>
<td>$125.68</td>
</tr>
<tr>
<td>8</td>
<td>541611</td>
<td>Senior Manager</td>
<td>Both</td>
<td>$94.76</td>
</tr>
<tr>
<td>9</td>
<td>541611</td>
<td>Managing Associate</td>
<td>Both</td>
<td>$84.79</td>
</tr>
<tr>
<td>10</td>
<td>541611</td>
<td>Senior Associate</td>
<td>Both</td>
<td>$71.82</td>
</tr>
<tr>
<td>11</td>
<td>541611</td>
<td>Intermediate Associate</td>
<td>Both</td>
<td>$60.63</td>
</tr>
<tr>
<td>12</td>
<td>541611</td>
<td>Associate</td>
<td>Both</td>
<td>$54.86</td>
</tr>
<tr>
<td>13</td>
<td>541611</td>
<td>Research Assistant</td>
<td>Both</td>
<td>$47.88</td>
</tr>
<tr>
<td>14</td>
<td>541611</td>
<td>Senior Systems Analyst</td>
<td>Both</td>
<td>$103.74</td>
</tr>
<tr>
<td>15</td>
<td>541611</td>
<td>Systems Analyst</td>
<td>Both</td>
<td>$90.77</td>
</tr>
</tbody>
</table>

### Service Contract Labor Standards (SCLS)

The Service Contract Labor Standards (SCLS), formerly the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Labor Category Descriptions

**Partner** A partner or senior management member of the firm with a minimum of 14 years of experience who has the ultimate responsibility of ensuring the timeliness and high quality of deliverables produced by the firm. These firm’s leaders are certified public accountants licensed under the jurisdiction of a state, the District of Columbia, U.S. Virgin Islands or Puerto Rico. The Labor category may also include senior managers and directors or managers on financial management services that are responsible for ultimate deliverables.

**Director/Senior Manager** A senior management member of the firm who directs overall day to day functions of audit, financial management or other financial related services. This labor category requires that senior management members involved in audits in accordance with GAGAS be licensed certified public accountants. The labor category also includes firm managers and senior consultants with over 8 years of specific experience for example Medicaid / Medicare, credit reform or federal budget expertise etc.

**Manager** An experienced supervisor of the firm with a minimum of 5 years providing accounting, auditing and/or financial analysis services. The firm audit manager is required to be a certified public accountant with licenses in a local jurisdiction or an individual who has completed CPA certification with a state license applied for. Audit team managers are required to have a minimum of 3 years of conducting GAGAS audits.

**Senior Staff** A staff member with a minimum of three years of experience in accounting and/or conducting audits in accordance with government standards. Includes accountants and consultants involved in financial management with a minimum of 3 years of experience in accounting, budgeting or other related financial management services.

**Senior Financial Analyst** A staff member with at the minimum, a bachelor's degree in accounting, finance or management and 1 year of experience in accounting, budgeting or other related financial management services.

**Junior Staff** A member of the firm with, at the minimum, a bachelor's degree in accounting, finance or management.

**PARTNER:**
Experience - Minimum of 20 years
Education - Masters/Ph.D./J.D. Degree
Responsibilities - Lead engagement planning and supervision

**SENIOR MANAGER:**
Experience - Minimum of 15 years
Education - Masters Degree
Responsibilities - Consulting project team leader

**MANAGING ASSOCIATE:**
Experience - Minimum of 10 years
Education - Bachelors Degree
Responsibilities - Consulting project team members, assists with project supervision

**SENIOR ASSOCIATE:**
Experience - Minimum of 10 years
Education - Bachelors Degree
Responsibilities - Consultant project team member
INTERMEDIATE ASSOCIATE:
Experience - 5 to 10 years
Education - Bachelors Degree
Responsibilities - Consultant project team member

ASSOCIATE:
Experience - 5 to 10 years
Education - Bachelors Degree
Responsibilities - Consultant project team member

RESEARCH ASSISTANT:
Experience - 5 to 10 years
Education - Bachelors Degree
Responsibilities - Consultant project team member

SENIOR SYSTEMS ANALYST:
Experience - Minimum of 10 years
Education - Bachelors Degree
Responsibilities - Consulting project team IT manager

SYSTEMS ANALYST:
Experience - 5 to 10 years
Education - Bachelors Degree
Responsibilities - Consulting project team IT member