Windjammer Environmental LLC  
6710 Oxon Hill Road  
Suite 210  
National Harbor, MD 20745-1124  
POC: Damien Hammond  
(888) 270-8387  
info@wjenviro.com

CONTRACT NUMBER: GS-00F-180GA

Schedule Title: Multiple Award Schedule  
Federal Supply Group: Professional Services

CONTRACT PERIOD: April 25, 2022 through April 24, 2027

Price list current as of Modification # PS-0015 & PO-0014 (eff. 03/17/2022 & 04/25/2022)

BUSINESS SIZE: Small Business, 8(a)

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.
Table of Contents

Company Overview             Page 3
Customer Information         Page 4 – 6
Price List                   Page 4
Labor Category Description    Page 7 - 12
Company Overview

Windjammer Environmental is an SBA 8(a) small business that focuses on improving the safety and hygiene of our commercial, industrial, and governmental customer’s working environments. Our experienced Board-Certified Industrial Hygiene and Safety Professionals provide practical solutions to client specific environmental health and occupational safety requirements. We help to ensure that our clients meet regulatory responsibilities and provide the means to successfully manage risks and liabilities associated with environmental Health and Safety compliance issues.

Our services include but are not limited to:

**Health and Safety Services**: Drinking Water Systems Testing, Indoor Air Quality, Industrial Hygiene Services, Exposure Assessment, Regulatory Compliance Auditing, Program Management, Occupational Safety and Health Services, Life Safety Inspection, Construction Safety Services

**Environmental Services**: Wastewater Management, Groundwater Sampling, Site Hazard Assessment, Asbestos/Lead Management Services, Program Management and Compliance Support Services, Hazardous Materials Management, Air Permitting and Modeling

**Occupational Safety Training**: Client Specific Training, Confined Space Entry, Lockout / Tagout, Arc Flash, Asbestos Awareness, Facilities Safety, Respiratory Protection, Personal Protective Equipment, Lead Awareness, Hearing Conservation
Customer Information

1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s).

541620 – Environmental Consulting Services
611430- Professional and Management Development Training
OLM – Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Pricelist including IFF Fee.

<table>
<thead>
<tr>
<th>Description</th>
<th>SIN</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certified Industrial Hygienist (CIH)</td>
<td>541620</td>
<td>$130.00</td>
</tr>
<tr>
<td>Certified Safety Professional (CSP)</td>
<td>611430</td>
<td>$125.00</td>
</tr>
<tr>
<td>Senior Industrial Hygienist Technician</td>
<td>541620</td>
<td>$123.43</td>
</tr>
<tr>
<td>Industrial Hygienist Technician</td>
<td>541620</td>
<td>$75.00</td>
</tr>
<tr>
<td>Environmental Project Management Analyst</td>
<td>541620</td>
<td>$112.78</td>
</tr>
<tr>
<td>AHERA Building Inspector</td>
<td>541620</td>
<td>$60.00</td>
</tr>
<tr>
<td>Industrial Hygienist - Non-certified</td>
<td>541620</td>
<td>$78.44</td>
</tr>
<tr>
<td>Public Health Program Analyst</td>
<td>541620</td>
<td>$53.54</td>
</tr>
<tr>
<td>Public Health Program Assistant</td>
<td>541620</td>
<td>$31.00</td>
</tr>
<tr>
<td>Hazardous Materials Manager</td>
<td>541620</td>
<td>$150.00</td>
</tr>
<tr>
<td>Professional Environmental Engineer</td>
<td>541620</td>
<td>$125.00</td>
</tr>
<tr>
<td>Environmental Health Specialist/ Registered Sanitarian</td>
<td>541620</td>
<td>$125.00</td>
</tr>
<tr>
<td>Professional Ergonomist- Certified</td>
<td>541620</td>
<td>$102.29</td>
</tr>
<tr>
<td>Health Education Specialist</td>
<td>541620</td>
<td>$69.07</td>
</tr>
<tr>
<td>Subject Matter Expert. EH&amp;S</td>
<td>541620</td>
<td>$175.00</td>
</tr>
</tbody>
</table>

2. **Maximum Order Limit**: $1,000,000 for SINs 541620 & 611430 and $250,000 for SINs OLM.

3. **Minimum Order Limit**: $100

4. **Geographic Coverage**: Domestic Only

5. **Production Points**: MD.

6. **Discount from list price or statement of Net Price**: Government Net Prices (discounts already deducted.)
7. **Quality Discounts:** None

8. **Prompt payment Discounts:** Net 30 days. Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. **Foreign Items:** None

10a. **Time of Delivery:** The schedule for delivery of services under this contract will be established on individual delivery orders in order to meet customer requirements. All services may be provided on an expedited basis in order to meet urgent customer requirements. The rates included in this price list do not include any overtime premium for hourly employees.

10b. **Expedited Delivery:** Negotiated between Windjammer Environmental LLC and the ordering activity.

10c. **Overnight/2-Day Delivery:** Consult with Contractor

10d. **Urgent Requirements:** Consult with Contractor

11. **FOB Point:** Destination

12a. **Ordering Address:** Windjammer Environmental LLC  
6710 Oxon Hill Road, Suite 210  
National Harbor, MD 20745

12b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment Address:** Windjammer Environmental LLC  
6710 Oxon Hill Road, Suite 210  
National Harbor, MD 20745

14. **Warranty Provisions:** All services performed on this contract will be performed according to professional services standards

15. **Export Packing Charges:** Not Applicable

16. **Terms and conditions of rental, maintenance, and repair:** Not Applicable

17. **Terms and conditions of installation:** Windjammer Environmental will deliver or perform services in accordance with the terms negotiated in an ordering activity’s order.
18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list process (if applicable): Not Applicable

18b. Terms and conditions for any other services (if applicable): Not Applicable

19. List of service and distribution points (if applicable): Not Applicable

20. List of participating dealers (if applicable): Not Applicable

21. Preventive maintenance (if applicable): Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UEI): TNKPBPGJQ8R3

24. Windjammer Environmental is registered in the System for Award Management (SAM). Cage Code: 6ZDM8
Labor Category Descriptions

1. **Certified Industrial Hygienist (CIH)**
   **Minimum Education Requirements:** BA or BS, Certificate from the American Board of Industrial Hygiene

   **Minimum YEARS of Experience:** Five [5] years of technical industrial hygiene experience in a regulatory or consulting role.

   **Functional Responsibilities:** Provide comprehensive practice of industrial hygiene in a responsible charge role, while collaborating with client site and program managers as well as colleagues in safety and environmental roles. Conduct assessments to identify and evaluate physical and chemical hazards, designs, and executes sampling and monitoring programs, and recommend and evaluate exposure controls. Interpret analytical data and develop technical reports, manage client needs and expectations, and coordinate services.

2. **Certified Safety Professional (CSP)**
   **Minimum Education Requirements:** BA or BS.

   **Minimum YEARS of Experience:** Five [5] years of experience in OSHA regulations and standards.

   **Functional Responsibilities:** Oversee all aspects of a commercial construction project ensuring OSHA compliance. Complete accident reports and conduct accident investigations. Ensure all personnel wear personal protective equipment (PPE) onsite. Perform safety audits and inspections. Evaluate safety practices for all subcontractors and contractors. Inspect power tools and other heavy equipment. Write job hazard analysis (JHA) and health & safety plans (HASP).

3. **Senior Industrial Hygienist Technician**
   **Minimum Education Requirements:** BS in science related field of study.

   **Minimum YEARS of Experience:** Five [5] years of service technician experience in an industrial setting.

   **Functional Responsibilities:** Ensures safe execution and delivery of all service and service operations. Provide variety of services including installation, delivery, and contract services. Perform on-demand and scheduled maintenance services. Supervise hourly personnel and contractors in completing projects. Communicate with customers, sales representatives, and corporate staff by completing weekly reports. Maintain proprietary water treatment equipment, parts and consumables, and other facility maintenance supplies. Supervise junior service technician staff.
4. **Industrial Hygienist Technician**  
*Minimum Education Requirements:* BA or BS. High School Diploma accepted with several years of experience may be considered.


*Functional Responsibilities:* Ensures safe execution and delivery of all service and service operations. Provide variety of services including installation, delivery, and contract services. Perform on-demand and scheduled maintenance services. Communicate with customers, sales representatives, and corporate staff to complete weekly reports. Maintain proprietary water treatment equipment, parts and consumables, and other facility maintenance supplies.

5. **Environmental Project Management Analyst**  
*Minimum Education Requirements:* Bachelor’s Degree from accredited university in a technical field such as engineering or architecture.

*Minimum Years of Experience:* Two [2] years of service in industrial or chemical settings.

*Functional Responsibilities:*  
Perform organizational, programmatic, and project related environmental engineering studies, reviews, assessments, and evaluations, which may include: Developing survey protocols, cost estimates, and tentative site visit schedules; Performing environmental engineering program management studies and developing and reviewing pertinent management and engineering related studies. Conducting employee interviews, developing, and administering questionnaires, and analyzing and interpreting results; Coordinating project planning

6. **AHERA Building Inspector**  

*Minimum YEARS of Experience:* One [1] year of experience performing building surveys and monitoring asbestos abatements at publicly and privately owned facilities. Must be proficient in Microsoft applications.

*Functional Responsibilities:* Ensures that asbestos-related activities are carried out in accordance with the AHERA requirements, such as inspections, re-inspections, periodic surveillance, management plan implementation and updates, maintenance and/or removal of asbestos containing building materials. Ensures that all custodial and maintenance employees are properly trained; that all workers, building occupants, students, and their parents are notified annually about management plan availability and recent and upcoming asbestos-related activities. Ensures that short-term workers who may come into contact with asbestos
are provided information regarding the location of this asbestos; that all warning labels are posted; and consider any conflicts of interest that may arise when selecting accredited personnel to conduct asbestos-related activities.

7. **Industrial Hygienist Non-Certified**

*Minimum Education Requirements:* Must have Bachelor of Science degree in Industrial Hygiene or related field.

*Minimum YEARS of Experience:* One [1] year of experience in the field of industrial hygiene to include general hygiene, training program development, delivery of training, asbestos, indoor air quality, epidemiology, safety, hazard communication. Must be proficient in Microsoft applications.

*Functional Responsibilities:* Knowledge of occupational health services and an understanding of the goals of a comprehensive occupational health program. Microsoft applications.

8. **Public Health Program Analyst**

*Minimum Education Requirements:* Minimum of a BA or BS from accredited university in Public Health, Social Sciences or Administration.

*Minimum YEARS of Experience:* One [1] year of specialized experience as a program analyst. Must be proficient in Microsoft applications.

*Functional Responsibilities:* Experience in developing and reconciling budgets, experience in reviewing research technical document, experience reviewing interagency agreements and experience in a federal public health setting. Microsoft applications.

9. **Public Health Program Assistant**

*Minimum Education Requirements:* High School Diploma.

*Minimum YEARS of Experience:* One [1] year of professional experience as a public health program technician. Must be proficient in Microsoft applications.

*Functional Responsibilities:* Requires documented work experience in assisting in the development of reconciling budgets, assisting in reviewing research documents, assisting in reviewing interagency agreements and any experience in a federal public health setting. Microsoft applications.

10. **Hazardous Materials Manager**

*Minimum Education Requirements:* BS or BA in Supply Chain operations, Industrial Engineering, or similar Certified as a Hazardous Materials Technician by Institute of Hazardous Materials Management.
Minimum YEARS of Experience: Three [3] years of leadership experience in material management with general knowledge of Occupational Health and Safety services. Must be proficient in Microsoft applications.

Functional Responsibilities: An understanding of the goals of an occupational health program. Responsible for evaluation, selection, and ordering of equipment, supplies and instruments for direct support areas. Accountable for effective cost control, delivery, distribution, inventory, and evaluation of electronic inventory systems for supplies and instruments for assigned areas. Work and communicate collaboratively with the rest of the facility leadership team & corporate. Count and order materials to meet production or distribution requirements. Maintain the least amount of material in inventory required to meet production or distribution needs. Maintain inventory accuracy and minimize inventory variances. Implement and abide by corporate policies and procedures. Lead and reconcile quarterly physical inventory counts. Performance of category deep dives to improve inventory turns and reduce shortages. Work with suppliers and other departments to eliminate waste & improve efficiency. Timely payment to suppliers.

11. Professional Environmental Engineer
Minimum Education Requirements: BS in the engineering field.

Minimum YEARS of Experience: Five [5] years of experience as a professional environmental Engineer registered with the State or Jurisdiction in which the services are to be delivered or be registered in a State that has a reciprocal agreement with the State in which the services are to be delivered. Must be proficient in Microsoft applications.

Functional Responsibilities: Experience as a professional engineer working in an occupational health setting. Demonstrated communications skills and ability to work as a member of a team. General knowledge of occupational/environmental health and understanding of an occupational health program. Microsoft applications. Relevant experience must be working in an environmental engineering capacity (e.g., air pollution, water quality, solid waste, or environmental health). Relevant certifications are required [e.g., Professional Engineer (PE), LEED Accredited Professional (LEED AP)].

12. Environmental Health Specialist / Registered Sanitarian
Minimum Education Requirements: Bachelors in biological environmental or physical sciences or an environmental health degree from a degree program accredited by the National Environmental Health Science and Protection of Education or the Council for Higher Education Accreditation (CHEA). Must be registered or certified by a state or nationally accredited program.

Minimum YEARS of Experience: Five [5] years of professional experience in environmental or physical sciences. Must be proficient in Microsoft applications.
**Functional Responsibilities:** Demonstrated ability to work as a member of a multidisciplinary team effort to address Federal agencies' occupational health program. General knowledge of occupational/environmental health and understanding of an occupational health program. Microsoft applications. Travel Required.

13. **Professional Ergonomist-Certified**  
**Minimum Education Requirements:** A master’s degree in human factors/Ergonomics, or an equivalent educational background in the Life Sciences, Engineering Sciences or Behavioral Sciences to comprise a professional level of ergonomic education.

**Minimum YEARS of Experience:** Two [2] years of experience in full-time professional practice in human factors/ergonomics. Certification from the Board of Certification in Professional Ergonomics (BCPE). Must be proficient in Microsoft applications.

**Functional Responsibilities:** Demonstrated ability to work as a member of a multidisciplinary team effort to address Federal agencies' occupational health program. General knowledge of occupational/environmental health and understanding of an occupational health program. Microsoft applications.

14. **Health Education Specialist**  
**Minimum Education Requirements:** Associate Degree required. Bachelor’s Degree in Public Health, Communications, Nutrition, or Other Related Field preferred. Current certification as a Certified Health Education Specialist (CHES) by the National Commission for Health Education Credentialing, Inc.

**Minimum YEARS of Experience:** One [1] year of previous experience in a clinical, public health, or health education setting is required. Must be proficient in Microsoft applications.

**Functional Responsibilities:** Fundamental working knowledge of concepts, practices and procedures and ability to apply in varied situations. Responsible for providing educational services (health education). Characteristic activities include training, educating, providing information, and preparing, reviewing, and developing educational materials and evidence-based interventions. Designing, implementing, and evaluating novel interventions to improve screening rates, tailored to the populations of interest. Works collaboratively with communities, patients, and staff on fulfilling objectives. Collects and evaluates data. Provided health education and reinforcement of health promotion/prevention strategies.

15. **Subject Mater Expert, EH&S**  
**Minimum Education Requirements:** Bachelor’s degree. SME’s shall have advanced degrees and/or industry recognized professional certifications in their area of expertise. Minimum requirements will be consistent with industry standard expertise levels in the given field and with specific project requirements.
Minimum YEARS of Experience: Demonstrate Ten [10] years of applicable industry experience in the required discipline.

Functional Responsibilities: The Subject Matter Expert Category (SME) is the category reserved for disciplines and levels of expertise in EH&S that are not covered by the other listed labor categories. Examples may include but are not limited to: Environmental Economists, Financial Analysts, Energy Experts, Water Conservation Experts, Regulatory Experts, Sustainability and Greening Experts, Quality Assurance Experts, Statisticians, Epidemiologists, and Biological Safety Level 3 (BSL3) Consultants.