GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

MULTIPLE AWARD SCHEDULE  
FSC Group: Professional Services    FSC Class: Language Services

Contract Number: GS-00F-185DA

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov

Contract Period: June 13, 2016 through June 12, 2026

Spanish English and Foreign Languages for America

Address: 4926 Golden Quail, San Antonio, TX 78240  
Ph 210 520 5518    Fax 210 520 8837  
www.sefla.org

Contract Administrator: Clara Perez Pelaez clara@sefla.org

Business Size: Small  
Woman Owned Business, WOSB, EDWOSB, SBA Certified Small Disadvantaged Business

Price list current as of Modification #PS-0022 effective January 31, 2022

Prices Shown Herein are Net (discount deducted)
Customer Information

1a. Authorized Special Item Numbers (SIN’s)

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>611630</td>
<td>Linguistic Training and Education Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **Please refer to section: Price List**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. N/A

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>611630</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: **$100.00**

4. Geographic coverage (delivery area): **Domestic**
   On-site at San Antonio, Texas
   **Worldwide**: Virtually Instructor-Led Online training
   Note: Online can include Asynchronous learning activities upon request

5. Point(s) of production (city, county, and state or foreign country):

   4926 Golden Quail
   San Antonio, TX 78240

6. Discount from list prices or statement of net price: **Prices shown herein are Net.**

7. Quantity discounts: **1% for Orders between $200,000 – $500,000**

   **5% for Orders over $500,000**

8. Prompt payment terms: 1% - 10 Days, NET 30 Days
   Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9. Foreign items (list items by country of origin). **N/A**

10a. Time of delivery. **Please contact Contract Administrator for details.**

10b. Expedited Delivery. **Please contact Contract Administrator for details.**

10c. Overnight and 2-Day Delivery. **Please contact Contract Administrator for details.**

10d. Urgent Requirements. **Please contact Contract Administrator for details.**
11. F.O.B. point(s). **Destination**

12a. Ordering address: **Same as Contractor.**

12b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address: **Same as Contractor.**

14. Warranty provision. **Standard Commercial**

15. Export packing charges. **N/A**

16. Terms and conditions of rental, maintenance, and repair. **N/A**

17. Terms and conditions of installation. **N/A**

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices. **N/A**

18b. Terms and conditions for any other services. **N/A**

19. List of service and distribution points. **N/A**

20. List of participating dealers. **N/A**

21. Preventive maintenance. **N/A**

22a. Special attributes such as environmental attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants). **N/A**

22b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov](http://www.Section508.gov) **N/A**

23. Unique Entity Identifier (UEI) Number: **787063960**

24. Notification regarding registration in System for Award Management (SAM) database. **Contractor registered and active in SAM.**
## GSA Price list

**SIN: 611630- Training Services and Educational Material**

*Minimum Hours: 60 Hours*

<table>
<thead>
<tr>
<th>Course</th>
<th># of Participants</th>
<th>Location</th>
<th>Cost per Group</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>High Intensity Training Courses in the Following Languages:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Arabic</td>
<td>1-4 Students</td>
<td>On site or Remote</td>
<td>$45.64</td>
</tr>
<tr>
<td>English</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>French</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>German</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Italian</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Korean</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Persian Farsi &amp; Dari</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Portuguese</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Russian</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Serbian</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Croatian</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bosnian</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Spanish</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(others upon request)</td>
<td>5-8 Students</td>
<td>On-site or Remote</td>
<td>$57.04</td>
</tr>
</tbody>
</table>
TRAINING COURSE DESCRIPTION

High Intensity Training - I

Min Students: 1
Max Students: 4
Location: SEFLA Facility
Duration: 60 Hours Minimum

Course Overview:

SEFLA Languages High Intensity Courses are developed to drastically produce a measurable improvement such as a DLPT examination, in all or specific skills of the chosen language, taking into consideration a key factor for our clients: time.

Providing a fully customized language instruction in an immersion mode that allows individuals to master a language in shorter periods of time, SEFLA Languages has attracted countless customers based on our outstanding results from all over the country, we offer these services to government agencies, organizations and individuals who need to master a specific language or dialect for a specific use or job, with a broad offer of languages.

Our own proven methodology, which along with our highly qualified teachers and supplementary learning materials have positioned SEFLA Languages among the best language instruction institutes in the country, we have the schedules, times and flexibility to meet your needs.
Depending on the student’s most recent DLPT score, high intensity students are allocated in one of the six language levels as identified below:

<table>
<thead>
<tr>
<th>DLPT Score</th>
<th>Language Level</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>Beginner</td>
</tr>
<tr>
<td>1-1+</td>
<td>Low Intermediate</td>
</tr>
<tr>
<td>2</td>
<td>Intermediate</td>
</tr>
<tr>
<td>2+-3</td>
<td>High Intermediate</td>
</tr>
<tr>
<td>3+</td>
<td>Advanced</td>
</tr>
<tr>
<td>4—5</td>
<td>High Advanced</td>
</tr>
</tbody>
</table>

Languages Offered:

✓ Arabic
✓ English
✓ French
✓ German
✓ Italian
✓ Korean
✓ Persian Farsi & Dari
✓ Portuguese
✓ Russian
✓ Serbian Croatian Bosnian
✓ Spanish
TRAINING COURSE DESCRIPTION

High Intensity Training – II

Min Students: 5
Max Students: 8
Location: SEFLA Facility
Duration: 60 Hours Minimum

Course Overview:

SEFLA Languages High Intensity Courses are developed to drastically produce a measurable improvement such as a DLPT examination, in all or specific skills of the chosen language, taking into consideration a key factor for our clients: time.

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<tr>
<td>3+</td>
<td>Advanced</td>
</tr>
<tr>
<td>4—5</td>
<td>High Advanced</td>
</tr>
</tbody>
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Languages Offered:

✓ Arabic
✓ English
✓ French
✓ German
✓ Italian
✓ Korean
✓ Persian Farsi & Dari
✓ Portuguese
✓ Russian
✓ Serbian Croatian Bosnian
✓ Spanish