

# GENERAL SERVICES ADMINISTRATION

## FEDERAL ACQUISITION SERVICE

### AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is <http://www.gsaadvantage.gov>

#### Federal Supply Schedule 00CORP – Professional Services Schedule (PSS)

Special Item No. 874 1 Integrated Consulting Services

Special Item No. 874 7 Integrated Business Program Support Services

Special Item No. C132-51 Information Technology Professional Services

**CONTRACT NUMBER: GS-00-F-212GA**

**CONTRACT PERIOD: June 9, 2017 through June 8, 2022**

**PRICELIST CURRENT THROUGH: Award dated June 9, 2017**

For more information on ordering from this Federal Supply Schedule contract, please visit: [www.gsa.gov/schedules](http://www.gsa.gov/schedules)

**CONTRACTOR:** **ESAC Inc.**  
1801 Research Blvd., Suite 500  
Rockville, MD 20850  
Telephone: 301-458-7386  
Fax: 240-238-9801  
<http://esacinc.com>



**CONTRACTOR'S POINT OF CONTACT FOR CONTRACT ADMINISTRATION:**

**Shine Jacob, President**  
Telephone: 301-458-7386  
Fax: 240-238-9801  
Email: [shine.jacob@esacinc.com](mailto:shine.jacob@esacinc.com)

**BUSINESS SIZE: Small Business; Small Disadvantaged Business**

# CONTRACTOR INFORMATION

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**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

*874 1 Integrated Consulting Services*  
*874 1RC Integrated Consulting Services*  
*874 7 Integrated Business Program Support Services*  
*874 7RC Integrated Business Program Support Services*  
*C132-51 Information Technology Professional Services*  
*C132-51RC Information Technology Professional Services*

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH AWARDED SIN:

*See Appendix A*

**1c. HOURLY RATES (Services only):** *See Appendix A*

**2. MAXIMUM ORDER THRESHOLD: \$1,000,000**

NOTE TO ORDERING ACTIVITIES: If the best value selection places your order over the applicable Maximum Order Threshold, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the Contractor for a better price. The Contractor may (1) offer a new price for this requirement, (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

**3. MINIMUM ORDER THRESHOLD: \$100.00**

**4. GEOGRAPHIC COVERAGE:** *Domestic delivery*

**5. POINT(S) OF PRODUCTION:** *Bethesda, MD*

**6. DISCOUNT FROM BEST MARKET RATE:** *GSA Net Prices can be found in Pricing Matrixes (Appendix A). Negotiated discounts have been applied and the Industrial Funding Fee has been added.*

**7. QUANTITY DISCOUNT(S):** *One percent (1%) additional discount for any task order awarded in a single calendar year and valued at ≥ \$500,000.*

**8. PROMPT PAYMENT TERMS:** *Net 30*

**9.a Government Purchase Cards shall be accepted at or below the micro-purchase threshold.**

**9.b Government Purchase Cards may be accepted above the micro-purchase threshold.** *Contact contractor for limit.*

**10. FOREIGN ITEMS:** *None*

**11a. TIME OF DELIVERY:** *Determined at task level*

**11b. EXPEDITED DELIVERY:** *Determined at task level*

**11c. OVERNIGHT AND 2-DAY DELIVERY:** *Determined at task level.*

**11d. URGENT REQUIRMENTS:** Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the Contractor for the purpose of requesting accelerated delivery.

12. **FOB POINT:** *Destination*
- 13a. **ORDERING ADDRESS:** *ESAC Inc. 1801 Research Blvd., Suite 500, Rockville, MD 20850*
- 13b. **ORDERING PROCEDURES:** *Ordering Activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage ([www.fss.gsa.gov/schedules](http://www.fss.gsa.gov/schedules)).*
14. **PAYMENT ADDRESS:** *ESAC Inc. 1801 Research Blvd., Suite 500, Rockville, MD 20850*
15. **WARRANTY PROVISION:** *Standard Commercial*
16. **EXPORT PACKING CHARGES:** *None*
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** *None*
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** *Not Applicable*
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** *Not Applicable*
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** *Not Applicable*
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** *See Appendix B*
21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** *Not Applicable*
22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** *Not Applicable*
23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** *Not Applicable*
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** *Not Applicable*
- 24b. **SECTION 508 COMPLIANCE FOR ELECTRONIC AND INFORMATION TECHNOLOGY (EIT):** *Compliant. The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).*
25. **DUNS NUMBER:** *807935080*
26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** *Contractor has an active registration in the System for Award Management (SAM) database.*

# Appendix A

## GSA Pricing

SIN(s)	LABOR CATEGORY	SITE	YEAR 1 6/9/17 – 6/8/18 GSA PRICE	YEAR 2 6/9/18 – 6/8/19 GSA PRICE	YEAR 3 6/9/19 – 6/8/20 GSA PRICE	YEAR 4 6/9/20 – 6/8/21 GSA PRICE	YEAR 5 6/9/21 – 6/8/22 GSA PRICE
874 1 874 7 C132 51	Analyst 1	Both	\$77.78	\$79.42	\$81.08	\$82.79	\$84.53
874 1 874 7 C132 51	Analyst 2	Both	\$88.31	\$90.16	\$92.05	\$93.99	\$95.96
874 1 874 7 C132 51	Analyst 3	Both	\$101.78	\$103.92	\$106.10	\$108.33	\$110.61
874 1 874 7 C132 51	Junior Analyst	Both	\$63.07	\$64.40	\$65.75	\$67.13	\$68.54
874 1 874 7	Program Manager	Both	\$175.78	\$179.47	\$183.24	\$187.08	\$191.01
874 1 874 7	Project Manager 2	Both	\$160.01	\$163.37	\$166.80	\$170.30	\$173.88
874 1 874 7	Project Manager 1	Both	\$129.64	\$132.37	\$135.14	\$137.98	\$140.88
874 1 874 7	Subject Matter Expert 1	Both	\$127.52	\$130.20	\$132.93	\$135.72	\$138.57
874 1 874 7	Subject Matter Expert 2	Both	\$146.93	\$150.01	\$153.16	\$156.38	\$159.67
874 1 874 7	Subject Matter Expert 3	Both	\$205.96	\$210.29	\$214.70	\$219.21	\$223.81
874 1 874 7	Subject Matter Expert 4	Both	\$223.86	\$228.57	\$233.37	\$238.27	\$243.27

*\*\*Labor Categories that are subject to the Service Contract Act.*

**The Service Contract Act (SCA) is applicable to this contract and as it applies to the entire Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.**

# Appendix B

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## Labor Category Descriptions

### 1. Junior Analyst

Minimum Education: Bachelor's Degree

Minimum Experience: 0 years' experience

Functional Responsibility: Under direct supervision supports users, stakeholders, and project teams to analyze and develop solutions to routine issues. Ensure that systems, products, and services meet minimum organizational standards and end-user requirements.

### 2. Analyst 1

Minimum Education: Bachelor's Degree

Minimum Experience: 1 years' experience

Functional Responsibility: Possess knowledge of applying analytic methodologies and principles to address client's needs. Supports analyst functions including data collection, data modeling, project testing, and creation of performance measurements to support project objectives. Provides general or focused support to senior analysts. Conducts research, surveys literature or market data, summarizes data, and compiles analyses, reports, and other documentation.

### 3. Analyst 2

Minimum Education: Bachelor's Degree

Minimum Experience: Two (2) years or a Master's Degree

Functional Responsibility: Possess knowledge in designated field or discipline, and applies a broad range of expertise of principles, practices and procedures of particular function. Participates in development of strategic planning activities; reviews and analyzes data to predict future needs and recommend enhancements. Work ranges from moderately complex and varied to working on multiple, complex projects.

### 4. Analyst 3

Minimum Education: Bachelor's Degree

Minimum Experience: Four (4) years or a Master's Degree and two (2) years

Functional Responsibility: Provides various types of management and technical support to projects in areas, such as data management and program control. Requires a broad knowledge of concepts, practices, and procedures to perform the above listed functions. Participates in development of strategic planning activities; review and analyze data to predict future needs and recommend enhancements.

### 5. Subject Matter Expert 1

Minimum Education: Bachelor's Degree

Minimum Experience: Seven (7) years or a Master's Degree/PhD and four (4) years

Functional Responsibility: Uses knowledge in the field of expertise to review, plan, recommend and direct project development. Performs as program technical advisor and leads program management problem resolution. Develops and recommends program management procedures and controls.

## **6. Subject Matter Expert 2**

Minimum Education: Bachelor's Degree

Minimum Experience: Twelve (12) years or a PhD Degree and ten (10) years

Functional Responsibility: The subject matter expert provides demonstrated and specialized expertise on specific business, technical or management subject. Plans, conducts and supervises assignments. Reviews progress and evaluate results. Recommends changes in procedures.

## **7. Subject Matter Expert 3**

Minimum Education: Bachelor's Degree

Minimum Experience: Fifteen (15) years or a Master's Degree/PhD and ten (10) years

Functional Responsibility: Provide technical knowledge in their area of expertise, work individually and on teams to support the completion of project specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. In addition, apply specific expertise to the practical issues they identify or those presented by the client. Formulate solutions, prepare reports, studies, and documentation, and support presentations and client meetings.

## **8. Subject Matter Expert 4**

Minimum Education: Bachelor's Degree

Minimum Experience: Twenty (20) years or a Master's Degree/PhD and fifteen (15) years

Functional Responsibility: The subject matter expert provides demonstrated and specialized expertise on specific business, technical or management subject. Plans and conducts assignments, generally involving the larger and more important projects or more than one project. Reviews progress and evaluates results. May lead or direct projects. Evaluates progress and results and recommends major changes in procedures. Leads and/or works on highly complex, difficult and sensitive projects; conceptualizes project goals and management plans; produces or reviews substantive and complex documents reflecting detailed knowledge of topic areas.

## **9. Project Manager 1**

Minimum Education: Bachelor's Degree

Minimum Experience: Five (5) years or a Master's Degree and three (3) years

Functional Responsibility: Responsible for the oversight and primary management of significant projects undertaken by clients including the day-to-day responsibility for successful engagement. Has significant technical and functional expertise in relevant methodologies utilized within the projects(s).

## **10. Project Manager 2**

Minimum Education: Bachelor's Degree

Minimum Experience: Ten (10) years or a Master's and five (5) years

Functional Responsibility: Oversees related program areas. Heads development of strategic, integrated product and service strategy. Lends support in building and sustaining successful cross-team management structure and evaluating work quality. Meets regularly with government program manager to discuss performance, propose initiatives, and establish priorities. Direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties, and review work products for completeness and adherence to applicable regulations and customer requirements.

## **11. Program Manager**

Minimum Education: Bachelor's Degree

Minimum Experience: Fifteen (15) years or a Master's Degree and ten (10) years

Functional Responsibility: Provides executive level consultation services to the leadership of the client organization. Manages day-to-day activities and reviews work products for completeness and adherence to customer requirements. Provides supervision of multiple complex projects and principle liaison responsibilities with client on all business, technical and cost matters for task project planning, scheduling and implementation. Directs completion of projects within estimated time frames and budget constraints. Coordinates project specific efforts and reviews work products for completeness and adherence to client's standards.