



Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Schedule Title- Multiple Award Schedule (MAS)
Federal Supply Group: Professional Services
PSC: R703, R408

Contract Number: GS-00F-227GA

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: June 19, 2017 through June 18, 2027
Pricelist current through Modification PS-0019 effective May 4, 2022



AMERICAN TECHNOLOGY SOLUTIONS INTERNATIONAL CORPORATION
(ATSI)

Contractor Address: 49 Bethany Way, Fredericksburg, VA 22406-4452
Telephone: (703) 598-0940
Web Site: www.atsicorp.com
E-mail: eugene.felts@atsicorp.com
Contract Administration: Eugene Felts, Senior Vice President
Business Size: Small business, Service-Disabled Veteran Owned Small business

Prices Shown Herein are Net (discount deducted)



CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Numbers:

SINs	Recovery	SIN Title
541219	541219RC	Budget and Financial Management Services
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
OLM	OLMRC	Order-Level Materials (OLM's)

1b. Identification Lowest Priced Model Number and Price for Each SIN: [See page 5.](#)

1c. Hourly Rates: [See page 5.](#)

2. Maximum order

SINs	Maximum Order
541219	\$1,000,000.00
541611	\$1,000,000.00
OLM	\$250,000.00

3. Minimum order: **\$100.00**

4. Geographic coverage (delivery area): **Domestic**

5. Points of production: **Same as Contractor's address.**

6. Discount from list prices: **Government Net Prices (discounts already deducted.)**

7. Quantity discounts: **None**

8. Prompt payment terms: **0%; Net 30 Days**

"Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions."

9. Foreign Items: **Not Applicable**

10a. Time of Delivery: **To Be Determined at the Task Order level**

10b. Expedited Delivery: **To Be Determined at the Task Order level**

- 10c. Overnight and 2-day delivery: [To Be Determined at the Task Order level](#)
- 10d. Urgent Requirements: [To Be Determined at the Task Order level](#)
- 11. F.O.B. Point: [Destination](#)
- 12a. Ordering Address:

[49 Bethany Way](#)
[Fredericksburg, VA 22406-4452](#)
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 13. Payment address:

[49 Bethany Way](#)
[Fredericksburg, VA 22406-4452](#)
- 14. Warranty provision: Standard Commercial Warranty Terms & Conditions
- 15. Export Packing Charges: [Not Applicable](#)
- 16. Terms and conditions of rental, maintenance, and repair: [Not Applicable](#)
- 17. Terms and conditions of installation: [Not Applicable](#)
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: [Not Applicable](#)
- 18b. Terms and conditions for any other services: [Not Applicable](#)
- 19. List of service and distribution points: [Not Applicable](#)
- 20. List of participating dealers: [Not Applicable](#)
- 21. Preventive maintenance: [Not Applicable](#)
- 22a. Special attributes such as environmental attributes: [Not Applicable](#)
- 22b. Section 508 Compliance for EIT: [As Applicable](#)
- 23. Unique Entity Identifier (UEI) Number: [KDZVGJDCH6K5](#)
- 24. Notification Regarding Registration in System for Award Management (SAM) Database: [Contractor has an Active Registration in SAM](#)



About:

American Technology Solutions International Corporation (ATSI), a Veterans Affairs Certified Service Disabled Veteran Owned Small Business (SDVOSB), has supported Federal Government and Department of Defense (DoD) clients since 2010. ATSI has received many prime contracts/task orders, and brings substantial value to our highly valued customers, in the areas of Budget and Financial Management Services (541219) and Program and Project Management Services (SIN 541611).

General Contract Information:

DUNS: 966150414

NAICS: 541611, 541219

Business Size: Small Business

Business Types:

Business Type	Description
2X	2X - For-Profit organization
QF	QF - Svc-Related Disabled Vet O
VW	VW - Contracts and Grants
A5	A5 - Veteran Owned Business



GSA Authorized Pricelist

SINs	Labor Category	Year 5 06/19/21 through 06/18/22	Year 6 06/19/22 through 06/18/23	Year 7 06/19/23 through 06/18/24	Year 8 06/19/24 through 06/18/25	Year 9 06/19/25 through 06/18/26	Year 10 06/19/26 through 06/18/27
541219	Financial Specialist V	\$141.69	\$144.52	\$147.41	\$150.36	\$153.36	\$156.42
541219	Financial Specialist IV	\$95.31	\$97.21	\$99.15	\$101.14	\$103.16	\$105.23
541219	Financial Specialist III	\$83.05	\$84.71	\$86.41	\$88.14	\$89.90	\$91.70
541219	Financial Specialist II	\$52.47	\$53.52	\$54.59	\$55.68	\$56.80	\$57.93
541219	Financial Specialist I	\$38.08	\$38.84	\$39.62	\$40.41	\$41.22	\$42.05
541219 541611	Business Consultant III	\$137.73	\$140.48	\$143.28	\$146.15	\$149.07	\$152.05
541219 541611	Business Consultant II	\$118.63	\$121.00	\$123.42	\$125.88	\$128.40	\$130.97
541219 541611	Business Consultant I	\$103.41	\$105.48	\$107.59	\$109.74	\$111.94	\$114.18
541219 541611	Program Analyst IV	\$109.35	\$111.54	\$113.77	\$116.05	\$118.37	\$120.74
541219 541611	Program Analyst III	\$92.06	\$93.90	\$95.78	\$97.69	\$99.65	\$101.64
541219 541611	Program Analyst II	\$59.63	\$60.82	\$62.04	\$63.27	\$64.54	\$65.83
541219 541611	Program Analyst I	\$47.47	\$48.42	\$49.39	\$50.38	\$51.39	\$52.41
541611	Program Manager II	\$156.65	\$159.79	\$162.98	\$166.25	\$169.57	\$172.97
541611	Program Manager I	\$106.26	\$108.39	\$110.56	\$112.77	\$115.02	\$117.32
541611	Market Researcher II	\$74.00	\$75.48	\$76.99	\$78.53	\$80.10	\$81.70
541611	Market Researcher I	\$48.92	\$49.90	\$50.90	\$51.92	\$52.96	\$54.02
541611	Administrative Assistant	\$43.74	\$44.61	\$45.50	\$46.41	\$47.34	\$48.28
541611	Graphic Artist	\$77.63	\$79.18	\$80.77	\$82.38	\$84.03	\$85.71

LABOR CATEGORY DESCRIPTIONS:

Labor Category/Service Title	Labor Category/Service Description	Minimum Education	Minimum Years of Experience	Education Substitutions
Financial Specialist V	Experience in Project Cost Estimating, Life Cycle Cost Estimating and Reporting, Cost Estimating Models, Programmatic Support, Acquisition Planning, and/or Budget Planning. Master's degree in related field can substitute for 2 years of experience. Demonstrated experience providing successful financial, budgetary, and/or costing support. May manage a team of budget support personnel to accomplish client requirements.	Bachelors	10	Master's degree in related field can substitute for 2 years of experience.
Financial Specialist IV	Experience in Project Cost Estimating, Life Cycle Cost Estimating and Reporting, Cost Estimating Models, Programmatic Support, Acquisition Planning, and/or Budget Planning. Demonstrated experience providing successful financial, budgetary, and/or costing support. Leads key taskings to accomplish related client requirements and may manager junior personnel.	Bachelors	7	Not Applicable
Financial Specialist III	Experience in Project Cost Estimating, Life Cycle Cost Estimating and Reporting, Cost Estimating Models, Programmatic Support, Acquisition Planning, and/or Budget Planning. Demonstrated experience providing successful financial, budgetary, and/or costing support. Leads and/or supports taskings to accomplish related client requirements.	Bachelors	3	Not Applicable
Financial Specialist II	Supports Project Cost Estimating, Life Cycle Cost Estimating and Reporting, Cost Estimating Models, Programmatic Support, Acquisition Planning, and/or Budget Planning taskings to accomplish related client requirements.	Bachelors	1	Not Applicable

Labor Category/Service Title	Labor Category/Service Description	Minimum Education	Minimum Years of Experience	Education Substitutions
Financial Specialist I	Supports Project Cost Estimating, Life Cycle Cost Estimating and Reporting, Cost Estimating Models, Programmatic Support, Acquisition Planning, and/or Budget Planning tasks to accomplish related client requirements.	Bachelors	0	Not Applicable
Business Consultant III	Demonstrated experience providing consulting/input on relevant, often complex, program and/or financial program matters which may include assessing market data, determining viability/value of Government or support contractor products, and/or conducting strengths, weaknesses, opportunities, and threat (SWOT) analyses. Provide business consulting and program support which may include process or program assessment and improvement.	Bachelors	10	Master's degree in related field can substitute for 2 years of experience.
Business Consultant II	Demonstrated experience providing consulting/input on relevant, often complex, program and/or financial program matters which may include assessing market data, determining viability/value of Government or support contractor products, and/or conducting strengths, weaknesses, opportunities, and threat (SWOT) analyses. Provide business consulting and program support which may include process or program assessment and improvement.	Bachelors	7	Master's degree in related field can substitute for 2 years of experience.
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Labor Category/Service Title	Labor Category/Service Description	Minimum Education	Minimum Years of Experience	Education Substitutions
Program Manager II	Demonstrated senior level experience successfully managing customer requirements and contractor teams in support of Government program requirements. Provide leadership to contractor team; manage programmatic, cost, and schedule requirements; and meet program level reporting requirements.	Bachelors	10	Master's degree in related field can substitute for 2 years of experience.
Program Manager I	Demonstrated experience successfully managing customer requirements and contractor teams in support of Government program requirements. Provide leadership to contractor team; manage programmatic, cost, and schedule requirements; and meet program level reporting requirements.	Bachelors	5	Four years of additional experience or two years of additional work experience plus an Associate's degree can replace a Bachelor's degree.
Program Analyst IV	Demonstrated experience with Government business and/or financial systems and processes. Demonstrated experience supporting program and/or financial plenary and/or execution tasks. Manage execution of and execute Government program and/or financial support taskings.	Bachelors	10	Master's degree in related field can substitute for 2 years of experience.
Program Analyst III	Demonstrated experience with Government business and/or financial systems, programs, and processes. Demonstrated experience supporting program and/or financial plenary and/or execution tasks. Execute Government program and/or financial support taskings.	Bachelors	7	Master's degree in related field can substitute for 2 years of experience.

Labor Category/Service Title	Labor Category/Service Description	Minimum Education	Minimum Years of Experience	Education Substitutions
Program Analyst II	Demonstrated experience with Government business and/or financial systems, programs, and processes. Demonstrated experience supporting program and/or financial plenary and/or execution tasks. Execute or support Government program and/or financial support taskings.	Bachelors	3	Master's degree in related field can substitute for 1 year of experience.
Program Analyst I	Demonstrated ability to understand and support Government business and/or financial systems and processes. Support Government program and/or financial support taskings	Bachelors	0	Not Applicable
Market Researcher II	Demonstrated capability to research, develop, and produce effective market analysis. Perform market research activities and document market research in support of Government programs. Develop metrics to track market data validity and improve program performance.	Bachelors	3	Four years of additional experience or two years of additional work experience plus an Associate's degree can replace a Bachelor's degree.
Market Researcher I	Demonstrated capability to research, develop, and produce effective market analysis. Perform market research activities and document market research in support of Government programs. Develop metrics to track market data validity and improve program performance.	Bachelors	1	Four years of additional experience or two years of additional work experience plus an Associate's degree can replace a Bachelor's degree.

Labor Category/Service Title	Labor Category/Service Description	Minimum Education	Minimum Years of Experience	Education Substitutions
Administrative Assistant	Demonstrated ability to support day-to-day routine functions such as scheduling, maintaining files and contacts, creating forms and documents, and collecting information for meetings and reports.	Associates	1	Not Applicable
Graphic Artist	Demonstrated experience supporting database, web, and/or graphics development requirements.	Associates	5	Bachelor's degree can replace 2 years of work experience and Associates degree can replace 1 year of work experience.

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.