Kestrel Tellevate LLC
GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

SCHEDULE TITLE: Multiple Award Schedule (MAS)

FEDERAL SUPPLY GROUP: Professional Services

CONTRACT NUMBER: GS-00F-245GA

CONTRACT PERIOD: June 22, 2022 through June 21, 2027

CONTRACTOR:

KESTREL TELLEVATE LLC
One West Court Square, Suite 750
Decatur, GA 30030
Phone number: (404) 494-7877
Fax number: (608) 226-0536

CONTRACTOR’S ADMINISTRATION SOURCE: Joseph A. Tell, Principal

BUSINESS SIZE: Small Business

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is http://www.gsaadvantage.gov

For more information on ordering from Federal Supply Schedules, click on the GSA Schedules link at www.gsa.gov.

Price list current as of Modification #PO-0014 effective June 22, 2022
CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Numbers (SINs)

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541620</td>
<td>541620RC</td>
<td>Environmental Consulting Services</td>
</tr>
<tr>
<td>611430</td>
<td>611430RC</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>OLM</td>
<td>OLM RC</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

1b. Lowest Priced Model Number and Price for Each SIN: Not applicable

1c. Hourly Rates: Hourly rates are described in Appendix A and Labor Category Descriptions are provided in Appendix B with a description of all corresponding commercial job titles, experience, functional responsibility and education for the employees or subcontractors who will perform services.

2. Maximum Order: $1,000,000

3. Minimum Order: $100

4. Geographic Coverage: CONUS, AK, HI, PR

5. Point(s) of Production: USA

6. Discount from List Prices: See Appendix A for GSA Net Prices including .75% Industrial Funding Fee (discounts already deducted)

7. Quantity Discount(s):

   • 2% for orders over the SAT ($150,000)
   • 3% for task orders between $250,000.00 and $500,000.00
   • 5% for task orders over $500,000.00

8. Prompt Payment Terms: Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign Items: Not applicable
10a. **Time of Delivery:** To be determined at the task order level.

10b. **Expedited Delivery:** Items available for expedited delivery are noted in this price list. Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

10c. **Overnight and 2-Day Delivery:** Not applicable

10d. **Urgent Requirements:** Agencies can contact the Contractor’s representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

11. **F.O.B. Point:** Destination

12a. **Ordering Address:** One West Court Square, Suite 750, Decatur, GA 30030

12b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment Address:** One West Court Square, Suite 750, Decatur, GA 30030

14. **Warranty Provision:** Not applicable

15. **Export Packing Charges:** Not applicable

16. **Terms and Conditions of Rental, Maintenance, and Repair (If Applicable):** Not applicable

17. **Terms and Conditions of Installation (If Applicable):** Not applicable

18a. **Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from List Prices (If Applicable):** Not applicable

18b. **Terms and Conditions for Any Other Services (If Applicable):** Not applicable

19. **List of Service and Distribution Points (If Applicable):** Not applicable

20. **List of Participating Dealers (If Applicable):** Not applicable

21. **Preventive Maintenance (If Applicable):** Not applicable
22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not applicable

22b. Section 508 Compliance for Electronic and Information Technology (EIT): Not applicable

23. Unique Entity Identifier (UEI) Number: KFLKSC5555L9

24. Notification Regarding Registration in System for Award Management (SAM): Contractor has an active registration in the SAM database
Appendix A – GSA Net Pricing (includes .75% Industrial Funding Fee)

<table>
<thead>
<tr>
<th>SIN</th>
<th>LABOR CATEGORY</th>
<th>Year 6</th>
<th>Year 7</th>
<th>Year 8</th>
<th>Year 9</th>
<th>Year 10</th>
</tr>
</thead>
<tbody>
<tr>
<td>541620</td>
<td>Executive Consultant/Director</td>
<td>$192.45</td>
<td>$196.30</td>
<td>$200.23</td>
<td>$204.23</td>
<td>$208.31</td>
</tr>
<tr>
<td>611430</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>541620RC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>611430RC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>541620</td>
<td>Principal Engineer/Scientist</td>
<td>$155.74</td>
<td>$158.85</td>
<td>$162.03</td>
<td>$165.27</td>
<td>$168.58</td>
</tr>
<tr>
<td>611430</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>541620RC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>611430RC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>541620</td>
<td>Senior Engineer/Scientist II</td>
<td>$142.83</td>
<td>$145.69</td>
<td>$148.60</td>
<td>$151.57</td>
<td>$154.60</td>
</tr>
<tr>
<td>611430</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>541620RC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>611430RC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>541620</td>
<td>Senior Engineer/Scientist</td>
<td>$124.10</td>
<td>$126.58</td>
<td>$129.11</td>
<td>$131.69</td>
<td>$134.32</td>
</tr>
<tr>
<td>611430</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>541620RC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>611430RC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>541620</td>
<td>Engineer/Scientist</td>
<td>$114.86</td>
<td>$117.16</td>
<td>$119.50</td>
<td>$121.89</td>
<td>$124.33</td>
</tr>
<tr>
<td>611430</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>541620RC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>611430RC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards (SCLS) are applicable to this contract and as they apply to the entire Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the Contractor adds SCLS labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.
Appendix B – Labor Category Descriptions

Executive Consultant/Director
Minimum Education: Bachelor's degree in science, engineering, or a related field. Expertise in science, engineering, or related fields. Demonstrated corporate and personnel management experience.

Minimum Years of Experience: 18

Functional Responsibilities: Company Officer and overall Director. The Executive Consultant/Director is responsible for specialized expertise on projects, personnel management, and contract oversight. The Executive Consultant/Director monitors overall execution of work so that services and deliverables meet client expectations and contract requirements. The Executive Consultant/Director is responsible for client negotiations, executing contracts, and high-level communications.

Principal Engineer/Scientist
Minimum Education: Bachelor's degree in science, engineering, or a related field. Expertise in science, engineering or related fields. Demonstrated corporate and personnel management experience. Professional certification.

Minimum Years of Experience: 15

Functional Responsibilities: Company Officer. The Principal Engineer/Scientist is responsible for technical work including planning and implementation of projects. A Principal Engineer/Scientist provides technical direction and expertise to company staff. A Principal Engineer/Scientist executes tasks in accordance with scientifically sound principles and ensures that project quality objectives are achieved to meet client expectations and contract requirements.

Senior Engineer/Scientist II
Minimum Education: Bachelor's Degree. Expertise in science, engineering or related fields. Professional Certification.

Minimum Years of Experience: 10

Functional Responsibilities: The Senior Engineer/Scientist II is responsible for engineering and/or scientific aspects of the project, including planning and implementation of technical applications and/or regulatory requirements. A Senior Engineer/Scientist II provides senior technical expertise and is responsible for completing tasks in accordance with scientifically
sound principles. A Senior Engineer/Scientist II helps ensure that project quality objectives are achieved to meet client expectations.

**Senior Engineer/Scientist**
*Minimum Education:* Bachelor’s Degree. Expertise in science, engineering or related fields.

*Minimum Years of Experience:* 7

*Functional Responsibilities:* The Senior Engineer/Scientist is responsible for engineering and/or scientific aspects of the project, including planning and implementation of technical applications and/or regulatory requirements. A Senior Engineer/Scientist provides technical expertise and is responsible for completing tasks in accordance with scientifically sound principles. A Senior Engineer/Scientist helps ensure that project quality objectives are achieved to meet client expectations.

**Engineer/Scientist**
*Minimum Education:* Bachelor’s Degree

*Minimum Years of Experience:* 2

*Functional Responsibilities:* The Engineer/Scientist is responsible for executing project tasks. An Engineer/Scientist will typically work under the supervision of a Principal Engineer/Scientist or Senior Engineer/Scientist. An Engineer/Scientist provides technical services and is responsible for executing tasks in accordance with scientific principles. An Engineer/Scientist helps ensure that quality objectives are achieved to meet client expectations.