On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

**Schedule Title:** MULTIPLE AWARD SCHEDULE

**FSC Group:** PROFESSIONAL SERVICES

**Contract Number:** GS-00F-249GA

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

**Contract Period:** JULY 4, 2017 – JULY 3, 2022

Pricelist Current Thru Mod #PA-0011, Effective 4/28/2021

**Contractor:** MINO MARINE, LLC

4615 S. CARROLLTON AVENUE

NEW ORLEANS, LA 70119

Point of Contact: Jill Condon

e-mail: jill@minomarine.com

Tel: 504-218-8162

Fax: 877-674-3450

Web: www.minomarine.com

Business Size: Small

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a  Awarded SIN(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG</td>
<td>541330ENGRC</td>
<td>Engineering Services</td>
</tr>
<tr>
<td>541380</td>
<td>541380RC</td>
<td>Testing Laboratory Services</td>
</tr>
<tr>
<td>541420</td>
<td>541420RC</td>
<td>Engineering System Design and Integration Services</td>
</tr>
<tr>
<td>541715</td>
<td>541715RC</td>
<td>Engineering Research and Development and Strategic Planning</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b  Lowest Priced Item: N/A

1c  Hourly Rates & Labor Category Descriptions:
See Page 3

2  Maximum Order: $1,000,000 – 541330ENG, 541420, & 541715; $250,000 – 541380 & OLM

3  Minimum Order: $100

4  Geographic Coverage: Worldwide

5  Point of Production: N/A

6  Discount from list prices or statement of net price: Government net prices (discounts already deducted)

7  Volume Discount: 1% for orders exceeding $250,000

8  Prompt Payment Terms: 1% - 15 Days; Net 30
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9  Foreign Items: None

10 Time of Delivery:
   a. Normal: To Be Determined at the Task Order Level
   b. Expedited: Contact Contractor
   c. Overnight & 2-day delivery: Contact Contractor
   d. Urgent Requirements: Contact Contractor

11 FOB Point(s): Destination

12a Ordering Address: Same as Contractor address
12b Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

13 Payment Address: Same as Contractor address

14 Warranty Provision: Standard Commercial Warranty Terms and Conditions

15 Export packing charges, if applicable: N/A

16 Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17 Terms and conditions of installation (if applicable): N/A

18a Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18b Terms and conditions for any other services (if applicable): N/A

19 List of service and distribution points (if applicable): N/A

20 List of participating dealers (if applicable): N/A

21 Preventive maintenance (if applicable): N/A

22a Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b Section 508 Compliance for EIT: N/A

23 DUNS Number: 147672823

24 Notification regarding registration in SAM database: Contractor has an Active Registration in the SAM database.

Rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th>SINs</th>
<th>Labor Category</th>
<th>Customer / Contractor Facility</th>
<th>GSA Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Principal</td>
<td>Both</td>
<td>$192.54</td>
</tr>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Project Specialist</td>
<td>Both</td>
<td>$157.98</td>
</tr>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Design Manager</td>
<td>Both</td>
<td>$138.24</td>
</tr>
<tr>
<td>OLM/OLMRC</td>
<td>Position</td>
<td>Is Both</td>
<td>Rate</td>
</tr>
<tr>
<td>-----------</td>
<td>----------------------------------</td>
<td>---------</td>
<td>--------</td>
</tr>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Project Engineer</td>
<td>Both</td>
<td>$123.43</td>
</tr>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Structural Lead</td>
<td>Both</td>
<td>$123.43</td>
</tr>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Senior Naval Architect</td>
<td>Both</td>
<td>$118.49</td>
</tr>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Mechanical Lead</td>
<td>Both</td>
<td>$113.55</td>
</tr>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Senior Designer II</td>
<td>Both</td>
<td>$108.61</td>
</tr>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Senior Designer</td>
<td>Both</td>
<td>$98.74</td>
</tr>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Naval Architect</td>
<td>Both</td>
<td>$93.80</td>
</tr>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Mechanical Engineer</td>
<td>Both</td>
<td>$88.87</td>
</tr>
<tr>
<td>541330ENG/541330RC, 541380/541380RC, 541420/541420RC, 541715/541715RC &amp; OLM/OLMRC</td>
<td>Designer II</td>
<td>Both</td>
<td>$88.87</td>
</tr>
<tr>
<td>SCLS Eligible Contract Labor Category</td>
<td>SCLS Equivalent Code Title</td>
<td>WD Number</td>
<td></td>
</tr>
<tr>
<td>--------------------------------------</td>
<td>------------------------------------</td>
<td>------------</td>
<td></td>
</tr>
<tr>
<td>Draftsman</td>
<td>30061 - Drafter</td>
<td>2015-5189</td>
<td></td>
</tr>
<tr>
<td>Intern</td>
<td>30081 Engineering Technician I</td>
<td>2015-5189</td>
<td></td>
</tr>
<tr>
<td>Administrative</td>
<td>01020 Administrative Assistant</td>
<td>2015-5189</td>
<td></td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

**Mino Marine, LLC**

**Labor Category Descriptions**

**JOB TITLE:** Principal
**Minimum/General Experience:** 20 years of related experience.

**Functional Responsibility:** Provides overall program management and technical direction for all projects. Provides the highest level of analytical skill in solving highly complex and unusual technical problems. Provides expertise in offshore marine transportation.

**Minimum Education:** Bachelor’s degree in engineering from an accredited university. Registered Professional Engineer.

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**JOB TITLE:** Project Specialist

**Minimum/General Experience:** 25 years of related experience.

**Functional Responsibility:** Carries out complex or novel assignments requiring the development of new or improved techniques and procedures. Work is expected to result in the development of new or refined processes, designs, products and/or scientific methods. Independently and expertly analyzes ship system performance to develop technical definitions of problems and subsequent specifications or technical documentation for the resolution of shipboard engineering problems that relate to design, construction, operation, maintenance, repair, testing and other engineering service requirements.

**Minimum Education:** Bachelor’s degree. Registered Professional Engineer.

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**JOB TITLE:** Design Manager

**Minimum/General Experience:** 15 years of related experience.

**Functional Responsibility:** Coordinates the design department and supervises technical design and data management. Independently performs complex design tasks and assists engineers and naval architects in analyzing significant projects. Performs tasks requiring a high level of skill in systems design and drawing development, drafting methods, procedures and techniques. Demonstrates a highly sophisticated level of ability to translate specification requirements, design practices and design standards into drawings and other finished design products.

**Minimum Education:** Associates degree.

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**JOB TITLE:** Project Engineer

**Minimum/General Experience:** 7 years of related experience.

**Functional Responsibility:** Operates in a supervisory capacity by assisting the Project Manager in planning, developing, coordinating and directing a large and important engineering project or supervising a number of small projects with many complex features. Prepares engineering labor estimates and tracks project budget. Prepares engineering schedules and track project progress and interfaces with clients to report on progress and labor budgets. Coordinates internal resources to accomplish tasks within a project’s work scope. Reports regularly to Project Manager and Principals communicating resource needs and project status. Ensure compliance with project and MiNO quality standards. Utilizes expertise in marine construction, ship repair, marine regulations and class rules and ship design. Provides engineering analysis using software to solve problems associated with stress,
shock, vibration, material and marine engineering. Provides naval architecture analysis using software to solve complex problems associated with hull stability, strength, resistance, propulsion, mechanical systems and vessel design. Conducts analysis and feasibility studies. Develops analysis in areas of specialization and prepares technical reports or other engineering documentation.

**Minimum Education:** Bachelor’s degree in engineering from an accredited university.

### JOB TITLE: Structural Lead

**Minimum/General Experience:** 7 years of related experience.

**Functional Responsibility:** Performs structural analyses/designs and develops standards and quality control processes relevant to structural design issues. Ensures company-wide compliance with standards and quality control processes and helps develop company-wide competency in the areas of structural design and analysis. Manages structural design tasks including establishing work scopes, budgets and schedules and ensuring performance within established budgets and schedules. Utilizes expertise in marine construction, ship repair, marine regulations and class rules and ship design. Conducts analysis and feasibility studies. Develops analysis in areas of specialization and prepares technical reports or other engineering documentation.

**Minimum Education:** Bachelor’s degree in engineering from an accredited university. Registered Professional Engineer.

### JOB TITLE: Senior Naval Architect

**Minimum/General Experience:** 7 years of related experience.

**Functional Responsibility:** Utilizes expertise in marine construction, ship repair, marine regulations and class rules and ship design. Provides engineering analysis using software to solve problems associated with stress, shock, vibration, material and marine engineering. Provides naval architecture analysis using software to solve complex problems associated with hull stability, strength, resistance, propulsion, mechanical systems and vessel design. Conducts analysis and feasibility studies. Develops analysis in areas of specialization and prepares technical reports or other engineering documentation.

**Minimum Education:** Bachelor’s degree in engineering from an accredited university.

### JOB TITLE: Mechanical Lead

**Minimum/General Experience:** 7 years of related experience.

**Functional Responsibility:** Responsible for leading technical aspects of project performance. Performs and supervises performance of mechanical designs and studies. Directs and/or participates in mechanical engineering design and analysis.

**Minimum Education:** Bachelor’s degree in engineering from an accredited university. Registered Professional Engineer.
**JOB TITLE:** Senior Designer II  
**Minimum/General Experience:** 12 years of related experience.

**Functional Responsibility:** Independently performs some complex design tasks and works with engineers in analyzing significant projects. Performs tasks requiring a high level of skill in systems design and drawing development, drafting methods, procedures and techniques. Demonstrates a high level of ability to translate specification requirements, design practices and design standards into drawings and other finished design products. Works with engineers to generate schematics, assembly and detailed design and parts lists in accordance with specifications. Ensures that all drawings are properly annotated to specifications. Ability to translate specification requirements, design practices and design standards into drawings and other finished design products.

**Minimum Education:** Associates degree in drafting.

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**JOB TITLE:** Senior Designer  
**Minimum/General Experience:** 10 years of related experience.

**Functional Responsibility:** Independently performs design tasks and works with engineers in analyzing significant projects. Performs tasks requiring a high level of skill in systems design and drawing development, drafting methods, procedures and techniques. Demonstrates a high level of ability to translate specification requirements, design practices and design standards into drawings and other finished design products. Works with engineers to generate schematics, assembly and detailed design and parts lists in accordance with specifications. Ensures that all drawings are properly annotated to specifications.

**Minimum Education:** Associates degree in drafting.

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**JOB TITLE:** Naval Architect  
**Minimum/General Experience:** 2 years of related experience.

**Functional Responsibility:** Performs work that requires conventional engineering but may also perform more complex engineering work with higher level of technical supervision. Plans, schedules, conducts, or coordinates detailed phases of the engineering work in a part of a major project or in a total project of moderate scope. Performs work with a variety of complex features such as conflicting design requirements, unsuitability of conventional materials and difficult coordination requirements. Uses in depth familiarity with US Coast Guard and American Bureau of Shipping rules and regulations in analyses. Uses ship design and stability software and performs some complex naval architecture analyses of various vessel designs under the direction of more senior naval architects.

**Minimum Education:** Bachelor’s degree in engineering from an accredited university.

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**JOB TITLE:** Mechanical Engineer  
**Minimum/General Experience:** 2 years of related experience.
**Functional Responsibility:** Responsible for assisting with technical aspects of project performance. Performs mechanical designs and studies. Directs and/or participates in mechanical engineering design and analysis. Performs work that requires conventional engineering but may also perform more complex engineering work with higher level of technical supervision. Plans, schedules, conducts, or coordinates detailed phases of the engineering work in a part of a major project or in a total project of moderate scope. Performs work with a variety of complex features such as conflicting design requirements, unsuitability of conventional materials and difficult coordination requirements.

**Minimum Education:** Bachelor’s degree in engineering from an accredited university.

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**JOB TITLE:** Designer II  
**Minimum/General Experience:** 8 years of related experience.

**Functional Responsibility:** Develops complex design drawings applying standardized drawing techniques and accepted drafting standards working from engineering drawings, specifications, or rough engineering sketches. Prepares changes to existing drawings and creates technical illustrations in various media for reproduction. Works with engineers to generate schematics, assembly and detailed design and parts lists in accordance with specifications. Ensures that all drawings are properly annotated to specifications.

**Minimum Education:** Associates degree in drafting.

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**JOB TITLE:** Analyst II  
**Minimum/General Experience:** 5 years of related experience.

**Functional Responsibility:** Provides expertise in fundamentals of finite element analysis. Interacts with design engineers and reviewing supervisors while planning analysis methodologies for specific projects. Works with engineering staff to develop analysis and review procedures. Works with Principals to develop new finite element algorithms/techniques for unique marine systems analysis. Tool development areas include mesh-less algorithms, stability analysis, and performance optimization. Performs validation of developed analysis tools. Performs structural analyses/designs and helps to develop standards and quality control processes relevant to structural design issues. Assists with company-wide compliance with standards and quality control processes and helps develop company-wide competency in the areas of structural design and analysis. Conducts analysis and feasibility studies. Develops analysis in areas of specialization and prepares technical reports or other engineering documentation.

**Minimum Education:** Bachelor’s degree in engineering from an accredited university.

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**JOB TITLE:** Junior Naval Architect  
**Minimum/General Experience:** 0 years of related experience.

**Functional Responsibility:** Carries out basic design and calculations relating to vessel design. Uses familiarity with US Coast Guard and American Bureau of Shipping rules and regulations in analyses.
Uses ship design and stability software and performs routine naval architecture analyses of various vessel designs under the direction of more senior naval architects.

**Minimum Education:** Bachelor’s degree in engineering from an accredited university.

<table>
<thead>
<tr>
<th>JOB TITLE:</th>
<th>Draftsman</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum/General Experience:</td>
<td>0 years of related experience.</td>
</tr>
<tr>
<td><strong>Functional Responsibility:</strong></td>
<td>Performs drafting and drawing tasks requiring skill in drafting methods, procedures and techniques, either manually or automated using CAD software. Ability to produce professional-looking drawings in compliance with accepted drawing standards when provided technical input and guidance from superiors.</td>
</tr>
<tr>
<td><strong>Minimum Education:</strong></td>
<td>High school diploma.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>JOB TITLE:</th>
<th>Intern</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum/General Experience:</td>
<td>0 years of related experience.</td>
</tr>
<tr>
<td><strong>Functional Responsibility:</strong></td>
<td>Assists other naval architects with basic design and calculations relating to vessel design. Uses ship design and stability software and performs routine naval architecture analyses of various vessel designs under the direction of more senior naval architects.</td>
</tr>
<tr>
<td><strong>Minimum Education:</strong></td>
<td>Enrolled in an accredited university with an engineering major and at least 6 semesters in an engineering curriculum.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>JOB TITLE:</th>
<th>Administrative</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum/General Experience:</td>
<td>4 years of related experience.</td>
</tr>
<tr>
<td><strong>Functional Responsibility:</strong></td>
<td>Coordinates the administrative tasks of project and document management. Prepares reports, meeting minutes, specifications, contract change orders, and/or other documents relating to project performance. Works closely with project manager to ensure efficiency and resource utilization. Scans, logs, and saves incoming and outgoing project drawings.</td>
</tr>
<tr>
<td><strong>Minimum Education:</strong></td>
<td>Bachelor’s degree from an accredited university.</td>
</tr>
</tbody>
</table>

**DEGREE SUBSTITUTION**
The descriptions below describe the functional responsibilities, education and experience requirements for each labor category. In some instances, the experience of a resource is a valid substitute for education. Consequently, the minimum education and experience shown in this table may be fulfilled by the consideration of a trade-off of several factors, including level of education obtained, directly relevant experience, or alternative training. The following chart indicates where experience equivalence may be substituted for the degree attained by an individual. Where there is experience equivalence, this equivalence is in addition to the minimal experience indicated in the description.
<table>
<thead>
<tr>
<th>Degree</th>
<th>Experience Equivalence</th>
<th>Other Equivalence</th>
</tr>
</thead>
<tbody>
<tr>
<td>Associate’s</td>
<td>2 years of relevant experience</td>
<td>Vocational training + 2 year of experience</td>
</tr>
<tr>
<td>Bachelor’s</td>
<td>Associate’s degree + 2 years of experience</td>
<td>Vocational training + 4 years of experience</td>
</tr>
</tbody>
</table>