GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Support (Professional/Administrative/Management) FSC Class: R408

Contract number: GS00F291CA

Contract period: September 9, 2015, through September 8, 2025

Scully Capital Services, Inc.
919 Old Henderson Rd.
Columbus, Ohio 43220
Phone Number: 614.324.5959
Fax Number: 614.324.59550

Web Site: www.valuerecoverygroup.com

Primary Point of Contact
Ralph Griffith, Senior Vice President and Chief Operating Officer
Ph: 614.324.5959 ext. 2040
Email: rgriffith@valuerecovery.com

Contract Administrator
Jeffery Sniderman, Counsel
Ph: 614.324.5959 ext. 3404
Email: jsniderman@valuerecovery.com

Business size: Other than Small

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price list current as of Modification #PA-0017 effective April 3, 2020

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>522310</td>
<td>Financial Advising, Loan Servicing and Asset Management Services</td>
</tr>
<tr>
<td>531210</td>
<td>Financial Asset Resolution Services</td>
</tr>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Pages 5-6

2. Maximum order. $1,000,000

3. Minimum order. $100

4. Geographic coverage (delivery area). Domestic Only

5. Point(s) of production. Columbus, Franklin County, Ohio

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted)

7. Quantity discounts. None


9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). Ralph Griffith
919 Old Henderson Rd.
Columbus, Ohio 43220
Ph: 614.324.5959
Fax: 614.324.5950
Email: Rgriffith@valuerecovery.com

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Same as Company address

14. Warranty provision. Not Applicable

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov. Not Applicable

23. Unique Entity Identifier (UEI) number. J7J5BHWRZZF2
24. Notification regarding registration in System for Award Management (SAM) database. **Contractor registered and active in SAM**

**Awarded Labor Category Rates**

- Scully Capital Services, Inc (DEL) awarded labor categories and prices are listed below (position descriptions follow below). The awarded prices include the required .75% Industrial Funding Fee (IFF).

<table>
<thead>
<tr>
<th>SIN(s)</th>
<th>Awarded Labor Category</th>
<th>Awarded Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Principal</td>
<td>$228.73</td>
</tr>
<tr>
<td>541611</td>
<td>Director</td>
<td>$204.36</td>
</tr>
<tr>
<td>541611</td>
<td>Senior Associate</td>
<td>$175.31</td>
</tr>
<tr>
<td>541611</td>
<td>Associate</td>
<td>$128.64</td>
</tr>
<tr>
<td>541611</td>
<td>Project Associate</td>
<td>$90.77</td>
</tr>
<tr>
<td>522310-531210</td>
<td>Principal</td>
<td>$219.93</td>
</tr>
<tr>
<td>522310-531210</td>
<td>Director</td>
<td>$204.36</td>
</tr>
<tr>
<td>522310-531210</td>
<td>Senior Associate</td>
<td>$168.57</td>
</tr>
<tr>
<td>522310-531210</td>
<td>Project Associate</td>
<td>$90.77</td>
</tr>
<tr>
<td>522310-531210</td>
<td>Research Associate</td>
<td>$80.79</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Awarded Labor Category Descriptions

SIN(s) 541611 Labor Categories

PRINCIPAL
Principals direct all of the firm’s efforts on the project. The Principal begins working with the client early in the process to provide key insights to help the client develop a model that addresses the unique issues presented by the project. As chief point-of-client contact, the Principal also provides updates on the project’s progress to the client throughout the project’s duration. A Principal must have an MBA in finance and 10-15 years’ experience.

DIRECTOR
Directors often serve as Project Manager of Scully Capital’s work on the project and managed the firm’s efforts throughout the transaction.Directors perform detailed financial analysis of the financial structures and estimated a range of cost savings associated with each one. In addition, Directors analyze the institutional issues that could affect the success of each privatization option. A Director must have an MBA in finance and 5-8 years’ experience.

SENIOR ASSOCIATE
Senior Associates are significant staff members for the firm’s efforts on the project. Senior Associates perform and oversee crucial elements throughout the course of the project. Their role includes crafting service agreements, performing feasibility studies, conducting financial analysis and modeling, preparing financial plans and valuations for the project. A Senior Associate must have an MBA in finance and 3 years’ minimum experience.

ASSOCIATE
The Associate’s role is similar to the Project Associate, however, it encompasses a more advanced skill pertaining to market research and analysis and preliminary project documentation. Drawing on many dutiful years of industry experience, the Associate brings its knowledge of administration and primitive technical familiarity to the project. An Associate must have a B.S. or B.A. in Business or Economics or Mathematics with 3 years’ experience.

PROJECT ASSOCIATE
Project Associates provide administrative and rudimentary technical support to the Associates, Senior Associate, Directors, Managing Directors and Principals of the project. Duties generally include performing intensive market research and analysis; preparing preliminary documentation; and producing final documents. A Project Associate must have a B.A. or B.S. with 2 years’ experience.

SIN(s) 522310 and 531210 Labor Categories

PRINCIPAL
Principals direct all of the firm’s efforts on the project. The Principal begins working with the client early in the process to provide key insights to help the client develop a model that addresses the unique issues presented by the project. As chief point-of-client contact, the Principal also provides updates on the project’s progress to the client throughout the project’s duration. A Principal must have an MBA in finance and 10-15 years’ experience.
DIRECTOR
Directors often serve as Project Manager of Scully Capital’s work on the project and managed the firm’s efforts throughout the transaction. Directors perform detailed financial analysis of the financial structures and estimated a range of cost savings associated with each one. In addition, Directors analyze the institutional issues that could affect the success of each privatization option. A Director must have an MBA in finance and 5-8 years’ experience.

MANAGING DIRECTOR:
Managing directors are key staff members for Scully Capital’s efforts on the project. The Managing Director participates in negotiations with vendors and acts as the principal advisor to the client on project financing issues during the negotiation process. The Managing Director also provides insights to allocating risks and developing related contract language and documents to craft a financial project agreement and term sheets. A Managing Director must have an MBA in finance and 8-10 years’ experience.

SENIOR ASSOCIATE
Senior Associates are significant staff members for the firm’s efforts on the project. Senior Associates perform and oversee crucial elements throughout the course of the project. Their role includes crafting service agreements, performing feasibility studies, conducting financial analysis and modeling, preparing financial plans and valuations for the project. A Senior Associate must have an MBA in finance and 3 years’ minimum experience.

PROJECT ASSOCIATE
Project Associates provide administrative and rudimentary technical support to the Associates, Senior Associates, Directors, Managing Directors and Principals of the project. Duties generally include performing intensive market research and analysis; preparing preliminary documentation; and producing final documents. A Project Associate must have a B.A. or B.S with 2 years’ experience.

RESEARCH ASSOCIATE
Research Associates coordinate meetings, conferences and teleconferences; perform basic research for the project team; and assist in document production. Research Associates also provide support to the project team similar to Project Associate functions, but on a more general level. A Research Associate must have a B.A. or B.S.
Additional Contractor Information

Scully Capital Services, Inc. (“Scully”) was established in 1986 and provides financial advisory services to clients that finance and develop projects in the energy, environmental and infrastructure sectors. Scully performs these services for both public and private sector clients who include multinational corporations, small developers, financial institutions such as banks and private equity firms, and local, state, and federal governmental agencies.

In 2015, Scully Capital merged with Value Recovery Group, Inc. (“VRG”), and its closely held family of companies. VRG is a small, woman-owned Ohio-based comprehensive financial services firm whose subsidiaries include GSA scheduled firms with expertise in renewable energy, loan portfolio monitoring, project management, economic development, international recovery services, and distressed asset management. The addition of Scully to the VRG companies enabled Scully to expand its capabilities adding both depth and global reach.

Scully Capital provides a range of financial advisory services to lenders, including:

- Underwriting, due diligence, credit approval and negotiation support
- Financial modeling
- Credit risk rating and scorecard analysis
- Portfolio monitoring, credit reviews and cost audits and verifications
- Debt restructuring, work-outs, and liquidations.

As advisors to government lending institutions, Scully routinely supports targeted credit programs on projects with challenging and/or unique credit profiles.