

# GENERAL SERVICES ADMINISTRATION

## **Federal Acquisition Service** *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through *GSA Advantage!*<sup>™</sup>, a menu-driven database system. The INTERNET address for *GSA Advantage!*<sup>™</sup> is: <http://www.GSAAdvantage.gov>.

### **Schedule for - Consolidated**

**Federal Supply Group: CORP Class:**

**Contract Number: GS00F303CA**

**For more information on ordering from Federal Supply Schedules**  
**click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>**

**Contract Period: 09/10/2015-09/09/2020**

**Contractor:** The Pragma Corporation  
116 East Broad Street, Suite A  
Falls Church, VA 22046 4552

**Business Size:** Small Business

**In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".**

**Telephone:** (703) 891-1530  
**Extension:**  
**FAX Number:** (703) 237-9326  
**Web Site:** [www.pragmacorp.com](http://www.pragmacorp.com)  
**E-mail:** [Jimdefay@pragmacorp.com](mailto:Jimdefay@pragmacorp.com)  
**Contract Administration:** Narayan Gurung

## CUSTOMER INFORMATION:

### **1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	Recovery	SIN Description
C520-1	C520-1RC	Program Financial Advisor
C520-2	C520-2RC	Transaction Specialist
C520-11	C520-11RC	Accounting
C520-13	C520-13RC	Complementary Financial Management Services
C520-15	C520-15RC	Outsourcing Recurring Commercial Activities for Financial Management Services
C874-1	C874-1RC	Integrated Consulting Services

- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**
2. **Maximum Order: \$1,000,000.00**
3. **Minimum Order: \$100.00**
4. **Geographic Coverage (delivery Area): Domestic and Overseas**
5. **Point(s) of production (city, county, and state or foreign country): Same as company address**
6. **Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.**
7. **Quantity discounts: Additional 2% for orders greater than \$1,000,000**
8. **Prompt payment terms: Net 30 days**
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes**
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: will accept over \$2,500**
10. **Foreign items (list items by country of origin): None**
- 11a. **Time of Delivery (Contractor insert number of days): Specified on the Task Order**
- 11b. **Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor**
- 11c. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor**
- 11d. **Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor**
12. **F.O.B Points(s): Destination**
- 13a. **Ordering Address(es): Same as Contractor**

- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor's standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
25. **Data Universal Numbering System (DUNS) number:** 038992228
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered
27. **Final Pricing:**  
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Categories Pricing

Item	SIN	Awarded Labor Category	Site	Year 1	Year 2	Year 3	Year 4	Year 5
1	C874-1	Senior Consultant-MOBIS	Both	\$234.28	\$238.97	\$243.74	\$248.62	\$253.59
2	C874-1	Consultant -MOBIS	Both	\$195.23	\$199.13	\$203.12	\$207.18	\$211.32
3	C874-1	Senior Technical Analyst	Both	\$234.28	\$238.97	\$243.74	\$248.62	\$253.59
4	C874-1	Technical Analyst	Both	\$195.23	\$199.13	\$203.12	\$207.18	\$211.32
5	C874-1	Principal Development Specialist	Both	\$244.05	\$248.93	\$253.91	\$258.99	\$264.17
6	C874-1	Senior Development Specialist	Both	\$231.85	\$236.49	\$241.22	\$246.04	\$250.96
7	C874-1	Development Specialist	Both	\$214.76	\$219.06	\$223.44	\$227.91	\$232.46
8	C874-1	Associate Development Specialist	Both	\$156.19	\$159.31	\$162.50	\$165.75	\$169.07
9	C874-1	Research Analyst -MOBIS	Both	\$210.85	\$215.07	\$219.37	\$223.76	\$228.23
10	C874-1	Trainer -MOBIS	Both	\$210.85	\$215.07	\$219.37	\$223.76	\$228.23
11	C874-1	Program Director -MOBIS	Both	\$253.81	\$258.89	\$264.06	\$269.35	\$274.73
12	C874-1	Project Manager -MOBIS	Both	\$156.19	\$159.31	\$162.50	\$165.75	\$169.07

13	C874-1	Project Associate -MOBIS	Both	\$97.62	\$99.57	\$101.56	\$103.60	\$105.67
14	C874-1	Administrative Support -MOBIS	Both	\$68.33	\$69.70	\$71.09	\$72.51	\$73.96
15	C520-1,2,11,13,15	Senior Consultant-FABS	Both	\$199.21	\$203.19	\$207.26	\$211.40	\$215.63
16	C520-1,2,11,13,15	Consultant-FABS	Both	\$159.57	\$162.76	\$166.02	\$169.34	\$172.72
17	C520-1,2,11,13,15	Senior Financial Analyst	Both	\$228.94	\$233.52	\$238.19	\$242.95	\$247.81
18	C520-1,2,11,13,15	Financial Analyst	Both	\$187.11	\$190.85	\$194.67	\$198.56	\$202.53
19	C520-1,2,11,13,15	Senior Accountant	Both	\$187.99	\$191.75	\$195.58	\$199.50	\$203.49
20	C520-1,2,11,13,15	Accountant	Both	\$164.14	\$167.42	\$170.77	\$174.19	\$177.67
21	C520-1,2,11,13,15	Research Analyst-FABS	Both	\$187.99	\$191.75	\$195.58	\$199.50	\$203.49
22	C520-1,2,11,13,15	Trainer-FABS	Both	\$186.44	\$190.17	\$193.97	\$197.85	\$201.81
23	C520-1,2,11,13,15	Program Director-FABS	Both	\$238.19	\$242.95	\$247.81	\$252.77	\$257.82
24	C520-1,2,11,13,15	Project Manager-FABS	Both	\$90.88	\$92.70	\$94.55	\$96.44	\$98.37
25	C520-1,2,11,13,15	Project Associate-FABS	Both	\$64.14	\$65.42	\$66.73	\$68.07	\$69.43
26	C520-1,2,11,13,15	Administrative Support-FABS	Both	\$40.82	\$41.64	\$42.47	\$43.32	\$44.18

**Service Contract Act (SCA) Matrix**

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No
Administrative Support	01113 - General Clerk III	2005-2103

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (\*\*) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

**FABS Labor Category Descriptions**

**Senior Consultant**

Master’s degree, preferably a PhD; Minimum of ten years of professional experience in a specialized field; Five or more years of experience on consulting engagements; Extensive experience providing expert guidance, consultation, facilitation, analysis, and education to clients and/or project teams; Excellent interpersonal skills, especially in client relationships; Ability to create/write/deliver reports and presentations Consultant Graduate degree; Minimum of five years of professional experience in a specialized field; Two or more years of experience on consulting engagements; Experience providing expert guidance, consultation, facilitation, analysis, and education to clients and/or project teams; Excellent interpersonal skills, especially in client relationships; Ability to create/write/deliver reports and presentations.

**Senior Financial Analyst**

Master's degree, preferably an MBA; Minimum of ten years of professional experience in finance; Experience performing analysis for financial services institutions; Demonstrated ability to analyze financial statements and budgets; Ability to create/write/deliver reports and presentations; Excellent interpersonal skills, especially in client relationships.

#### **Financial Analyst**

Master's degree, preferably an MBA; Minimum of five years of professional experience in a finance; Experience performing analysis for financial services institutions; Demonstrated ability to analyze financial statements and budgets; Ability to create/write/deliver reports and presentations; Excellent interpersonal skills, especially in client relationships.

#### **Senior Accountant**

Master's degree, CPA license; Minimum of fifteen years of professional experience in accounting; Extensive knowledge of aspects of accounting and financial analysis; Ability to analyze and identify problems with accounting and auditing procedures; ability to communicate solutions effectively both verbally and in writing Accountant Graduate degree, CPA license; Minimum of fifteen years of professional experience in accounting; Extensive knowledge of aspects of accounting and financial analysis; Ability to analyze and identify problems with accounting and auditing procedures; ability to communicate solutions effectively both verbally and in writing.

#### **Research Analyst**

Master's degree in a relevant field. Minimum of 10 years research & evaluation experience after graduate school; Performs quantitative and qualitative evaluation design, implementation, and analysis; knowledge of SPSS or SAS. Trainer Graduate degree in a relevant field; Responsible for designing and delivering training and training of trainer programs. Provides one on one and group training classes; Produces or procures reference and training material; Expertise in training field. Professional experience in training field; Substantial overseas experience and understanding of training in developing countries. Minimum of five years relevant experience.

#### **Program Director**

Master's degree, preferably a PhD in a development related field; Performs overall management role at the highest level; Directs the planning and production of all contract support activities; Responsible for identifying and committing resources as required; Establishes and adjusts management strategies; Ultimately responsible for quality of products and services; Minimum of fifteen years relevant experience.

#### **Project Manager**

Master's degree in relevant field; Under the guidance of the Program Director is responsible for the overall management of specific projects; Establishes and maintains timelines; Ensures that all programmatic reporting deadlines are met; Establishes and maintains contractual relationships with subcontractors; Tracks all project deliverables and makes sure they are met; Minimum of five years relevant experience.

#### **Project Associate**

Bachelor's degree in relevant field; Performs management and administrative backstopping for long and short term overseas projects of moderate size and complexity; Coordinates monitoring of project activities; Assists with recruitment of long and short term employees; Minimum of three years relevant experience.

**Administrative Support**

Bachelor's degree; Ability to organize and manage documents in a systematic manner; Experience with word processing, spreadsheets, and databases; Good written and verbal communication skills; Minimum of two years relevant experience.

**MOBIS Labor Category Descriptions**

**Senior Consultant**

Master's degree, preferably a PhD or equivalent working experience; Minimum of ten years of professional experience in a specialized field; Five or more years of experience on consulting engagements; Extensive experience providing expert guidance, consultation, facilitation, analysis, and education to clients and/or project teams; Excellent interpersonal skills, especially in client relationships; Ability to create/write/deliver reports and presentations.

**Consultant**

Master's degree or equivalent working experience; Minimum of five years of professional experience in a specialized field; Two or more years of experience on consulting engagements; Experience providing expert guidance, consultation, facilitation, analysis, and education to clients and/or project teams; Excellent interpersonal skills, especially in client relationships; Ability to create/write/deliver reports and presentations.

**Senior Technical Analyst**

Master's degree, preferably a PhD or equivalent working experience; Minimum of ten years of professional experience in a specialized field; Experience providing expert guidance, facilitation, and analysis for clients and/or projects; Ability to create/write/deliver reports and presentations based on research and analysis.

**Technical Analyst**

Master's degree or equivalent working experience; Minimum of five years of professional experience in a specialized field; Experience providing expert guidance, facilitation, and analysis to clients and/or project; Demonstrated skills with research, data gathering, and analysis; Ability to create/write/deliver reports and presentations based on research and analysis.

**Principal Development Specialist**

Master's degree, preferably a PhD in a development related field or equivalent working experience; Minimum of fifteen years of professional experience in an specialized field; Demonstrated negotiation skills; Experience providing direction, oversight, and coordination of projects; Experience supervising and managing large teams and complex problems; Extensive overseas experience, Experience working with international donors, including working with international donors and their project management and reporting requirements.

**Senior Development Specialist**

Master's degree, preferably a PhD in a development related field or equivalent working experience; Minimum of ten years of professional experience in a specialized field; Experience working with international donors, including their project management and reporting requirements; Substantial overseas experience, including field work as project leader or technical advisor.

**Development Specialist**

Master's degree, preferably a PhD in a development related field or equivalent working experience; Minimum of five years of professional experience in a specialized field; Experience working with international donors, including their project management and reporting requirements; Substantial overseas experience.

**Associate Development Specialist**

Master's degree in relevant field; Minimum of three years of professional experience in field of specialization or equivalent working experience; Minimum of two years of overseas experience; Experience managing small groups and supervising people in an international environment.

**Research Analyst**

Master's degree in a relevant field or equivalent working experience. Minimum of 10 years research & evaluation experience after graduate school; Performs quantitative and qualitative evaluation design, implementation, and analysis; knowledge of SPSS or SAS.

**Trainer**

Master's degree in a relevant field or equivalent working experience; Responsible for designing and delivering training and training of trainer programs. Provides one on one and group training classes; Produces or procures reference and training material; Expertise in training field. Professional experience in training field; Substantial overseas experience and understanding of training in developing countries. Minimum of five years relevant experience.

**Program Director**

Master's degree, preferably a PhD in a development related field or equivalent working experience; Performs overall management role at the highest level; Directs the planning and production of all contract support activities; Responsible for identifying and committing resources as required; Establishes and adjusts management strategies; Ultimately responsible for quality of products and services; Minimum of fifteen years relevant experience.

**Project Manager**

Master's degree in relevant field or equivalent working experience; Under the guidance of the Program Director is responsible for the overall management of specific projects; Establishes and maintains timelines; Ensures that all programmatic reporting deadlines are met; Establishes and Maintains contractual relationships with subcontractors; Tracks all project deliverables and makes sure they are met; Minimum of five years relevant experience.

**Project Associate**

Bachelor's degree in relevant field or equivalent working experience; Performs management and administrative backstopping for long and short term overseas projects of moderate size and complexity; Coordinates monitoring of project activities; Assists with recruitment of long and short term employees; Minimum of three years relevant experience.

**Administrative Support**

Bachelor's degree or equivalent working experience; Ability to organize and manage documents in a systematic manner; Experience with word processing, spreadsheets, and databases; Good written and verbal communication skills; Minimum of two years relevant experience.