GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services
Contract number: GS-00F-304GA

Contract period: July 27, 2022 – July 26, 2027

InsideOut Development, LLC
270 N. Main St, Suite B
Alpine, UT 84004
Telephone: 807-770-0110
www.insideoutdev.com

Contract administration source (if different from preceding entry).

InsideOut Development, LLC
270 N. Main St, Suite B
Alpine, UT 84004
Attention: Tracie Grant, 801-949-8323
Business size: Small

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Current through modification No. PO-0006 effective date July 27, 2022

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>611430</td>
<td>611430 RC</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>541611</td>
<td>541611 RC</td>
<td>Management and Financial Consulting</td>
</tr>
<tr>
<td>333318TDTM</td>
<td>333318TDTM RC</td>
<td>Off-the-Shelf Training Devices and Training Materials</td>
</tr>
<tr>
<td>OLM</td>
<td>OLM RC</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. 333318TDTM – InsideOut Coaching Participant Kit (1-99) - $218.79

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. InsideOut Coaching Founder keynote - $13,299.75

2. Maximum order: $1,000,000

   Or

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>333318TDTM</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>611430</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>541611</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>611512</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $218.79

4. Geographic coverage (delivery area). Worldwide

5. Point(s) of production (city, county, and State or foreign country). Same as Company Address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. As noted in the pricing table on page 4.

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30
9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) 30 days

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). Same as Company Address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). PO Box 17662 Denver, CO 80217-7662

14. Warranty provision. Standard Commercial Warranty

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable
23. Unique Entity Identifier (UEI) number. NBMAMKUXPML5

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

![Product Offered](image)

**InsideOut Coaching Participant Kit:**
Participant Manual, GROW® Worksheet, Conversation Planner and GROW® Cards

**SIN 333318TDTM**

<table>
<thead>
<tr>
<th>Support Item</th>
<th>Time of Delivery Days ARO</th>
<th>GSA Price Per Kit</th>
</tr>
</thead>
<tbody>
<tr>
<td>insideOut Coaching Participant Kit (1-99)*</td>
<td>5</td>
<td>$ 218.79</td>
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<tr>
<td>insideOut Coaching Participant Kit (100-249)*</td>
<td>5</td>
<td>$ 203.53</td>
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<tr>
<td>insideOut Coaching Participant Kit (250-499)*</td>
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<tr>
<td>insideOut Coaching Participant Kit (500-999)*</td>
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<tr>
<td>insideOut Coaching Participant Kit (1000-2499)*</td>
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<td>$ 157.73</td>
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<tr>
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<td>$ 142.47</td>
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<tr>
<td>insideOut Coaching Participant Kit (10000-24999)</td>
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<td>$ 106.85</td>
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<tr>
<td>insideOut Coaching Participant Kit (25000+)</td>
<td>10</td>
<td>$ 91.59</td>
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