



ABDA, Inc.
Business Development | Professional Services

3100 Presidential Drive, Suite 200, Fairborn, OH 45324
(937) 427-2229, www.abdainc.com

GENERAL SERVICES ADMINISTRATION
Federal Supply Schedule
Authorized Federal Supply Schedule Price List

Professional Services Schedule
Federal Supply Group: 00CORP

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The internet address of GSA Advantage!™ is: <http://GSAAdvantage.gov>

FSC Class(es)/Product code(s) and/or Service Codes (as applicable): R425

Contract Number: GS-00F-312DA

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https://www.ebuy.gsa.gov/advantage/ebuy/start_page.do

Contract Period: September 29, 2016 through September 28, 2021

Aerospace Business Development Associates, Inc.
3100 Presidential Drive
Suite 200
Fairborn, Ohio 45324
937-318-1640
Fax: 937-427-1937
www.abdainc.com

Contract Administration Source: Same

Authorized Negotiator: Clarence F. Chenault

Business Size: Small Business

Customer Information: More information is available following the price schedule.

Prices valid: September 29, 2016-September 28, 2021



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SIN(s)	Labor Category	Rates
871-1, 871-2	Senior Principal Analyst IV	\$ 129.88
871-1, 871-2	Senior Principal Analyst III	\$ 124.69
871-1, 871-2	Senior Principal Analyst II	\$ 112.22
871-1, 871-2	Engineer & Scientist, Principal	\$ 230.20
871-1, 871-2	Engineer & Scientist, Senior	\$ 200.00
871-1, 871-2	Engineer & Scientist, Mid	\$ 135.73
871-1, 871-2	Engineer & Scientist	\$ 107.73
871-1, 871-2	Project/Program Manager, Senior	\$ 201.69
871-1, 871-2	Project/Program Manager, Mid	\$ 85.32
871-1, 871-2	Project/Program Manager	\$ 70.66
871-1, 871-2	Conference Coordinator, Senior	\$ 110.19
871-1, 871-2	Conference Coordinator, Mid	\$ 65.16
871-1, 871-2	Conference Coordinator	\$ 44.07
871-1, 871-2	Conference Database Specialist	\$ 48.48
871-1, 871-2	Audiovisual Specialist, Senior (**)	\$ 112.27
871-1, 871-2	Audiovisual Specialist, Mid (**)	\$ 105.67
871-1, 871-2	Audiovisual Specialist (**)	\$ 85.87
871-1, 871-2	Technical Writer/Editor, Senior (**)	\$ 87.24
871-1, 871-2	Program Control Specialist, Senior (**)	\$ 70.46
871-1, 871-2	Program Control Specialist, Mid (**)	\$ 60.03

<u>SCA Eligible Contract Labor Category</u>	<u>SCA Equivalent Code and Title</u>	<u>WD Number</u>
Audiovisual Specialist, Senior (**)	13063 - Media Specialist III	15-4731
Audiovisual Specialist, Mid (**)	13062 - Media Specialist II	15-4731
Audiovisual Specialist (**)	13061 - Media Specialist I	15-4731
Technical Writer/Editor, Senior (**)	30463 - Technical Writer III	15-4731
Program Control Specialist, Senior (**)	01113 - General Clerk III	15-4731
Program Control Specialist, Mid (**)	01112 - General Clerk II	15-4731

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determinations Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.



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SIN 871 – 1, SIN 871 - 1RC, SIN 871 – 2, SIN 871 - 2RC

Labor Category	Labor Category Description	Minimum Experience Required	Minimum Education Required
Senior Principal Analyst IV	Supervises multiple projects. Must have demonstrated senior executive-level management, leadership ability, and scientific, engineering, technical, and mathematical skills. Must be highly experienced in all aspects of program management; problem solutions; client interface; marketing; and professional staff and corporate development.	15 years	Bachelors
Senior Principal Analyst III	Supervises multiple projects. Must have demonstrated senior executive-level management, leadership ability, and scientific, engineering, technical, and mathematical skills. Must be highly experienced in all aspects of program management; problem solutions; client interface; marketing; and professional staff and corporate development.	10 years	Bachelors
Senior Principal Analyst II	Supervises multiple projects. Must have demonstrated senior level management, leadership ability, and scientific, engineering, technical, and mathematical skills. Must be highly experienced in all aspects of program management; problem solutions; client interface; marketing; and professional staff and corporate development.	5 years	Bachelors
Engineer & Scientist, Principal	Possesses extensive knowledge of scientific and engineering concepts, procedures, and practices. Provides chemical, electrical or mechanical professional engineering services as required by the customer. Exercises independent judgment in the performance of all duties. Provides solutions to difficult technical, administrative, and management problems. Assesses strategic technology issues with key Government customer personnel. Leads in organization-wide technical planning activities. Consults extensively with customer representatives and employees. Directs the activities of groups of lower-level personnel.	20 years	BS in Eng/Sci
Engineer & Scientist, Senior	Possesses extensive knowledge of scientific and engineering concepts, procedures, and practices. Provides chemical, electrical or mechanical professional engineering services as required by the customer. Exercises independent judgment in the performance of all duties. Performs the most complex, leading-edge technical tasks. Consults extensively with customer representatives and employees. Directs the activities of groups of lower-level personnel.	15 years	BS in Eng/Sci
Engineer & Scientist, Mid	Possesses broad knowledge of scientific and engineering concepts, procedures, and practices. Exercises independent judgment in the performance of all duties. Performs complex, leading-edge technical tasks. Consults	5 years	BS in Eng/Sci



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	with customer representatives and employees. May direct the activities of groups of lower-level personnel.		
Engineer & Scientist	Works under close supervision in assessing complex problems and investigating, developing, appraising, selecting, and presenting solutions. Exercises independent judgment in the performance of his/her duties. Consults with customer representatives and employees.	1 year	BS in Eng/Sci
Project/Program Manager, Senior	Manages and participates in technical accomplishment of specific contract engineering programs or significant task orders to ensure that activities are carried out in accordance with established customer requirements, technical objectives, schedules, and budgets. Provides solutions to difficult technical, administrative, and management problems. Consults extensively with customer representatives, subcontractors, and employees. Directs the activities of groups of lower-level personnel.	15 years	Bachelors
Project/Program Manager, Mid	Manages and participates in technical accomplishment of specific contract programs or significant task orders to ensure that activities are carried out in accordance with established customer requirements, technical objectives, schedules, and budgets. Provides solutions to difficult technical, administrative, and management problems. Interacts with customer representatives, subcontractors, and employees. May direct the activities of groups of lower-level personnel.	5 years	Bachelors
Project/Program Manager	Manages and participates in technical accomplishment of smaller task orders to ensure that activities are carried out in accordance with established customer requirements, technical objectives, schedules, and budgets. May assist in the management of specific contract programs or significant task orders. Provides solutions to routine technical, administrative, and management problems. Interacts with customer representatives, subcontractors and employees.	1 year	Bachelors
Conference Coordinator, Senior	Provides leadership to the planning, organizing, and execution of meetings, workshops, lectures, symposia, and conferences including technical information dissemination related to customer science and engineering programs. Provides pre-meeting, on-site, and post-meeting support to satisfy customer requirements.	15 years	Two-year Degree
Conference Coordinator, Mid	Participates in the planning, organizing, and execution of meetings, workshops, lectures, symposia, and conferences including technical information dissemination related to customer science and engineering programs. Provides pre-meeting, on-site, and post-meeting support to satisfy customer requirements.	5 years	Two-year Degree



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Conference Coordinator	Works under the supervision of Senior Conference Coordinator. Assists in the planning, organizing, and execution of meetings, workshops, lectures, symposia, and conferences including technical information dissemination related to customer science and engineering programs. Provides pre-meeting, on-site, and post-meeting support to satisfy customer requirements.	1 year	Two-year Degree
Conference Database Specialist	Responsible for establishing and maintaining conference databases and compiling registration information and related information for small groups up to several thousand potential conference attendees. Conferences include technical information dissemination related to customer science and engineering programs. Able to develop queries and manipulate conference databases to provide management information as required. Also, assists in development of conference proceedings, reports, and client deliverables.	1 year	Two-year Degree
Audiovisual Specialist, Senior (**)	Provides creative and technical guidance to the customer on audiovisual products and services including technical information dissemination related to customer science and engineering programs. Recommends approaches based on target audience, information to be delivered, budget, and the industry's latest technology. Meets with both customers and audiovisual specialists to discuss project requirements and then develops a project schedule to ensure that the products are delivered on time and within budget.	15 years	Two-year Degree
Audiovisual Specialist, Mid (**)	Creates and produces audiovisual products and services including technical information dissemination related to customer science and engineering programs. Products include photography, videography, printed materials and computer animation. Services include the graphic design of briefing materials, digital presentations, signs, displays, illustrations, brochures, and photographic prints and slides.	5 years	Two-year Degree
Audiovisual Specialist (**)	Works under the supervision of a Senior Audiovisual Specialist while assisting in the creating or production of audiovisual products and services including technical information dissemination related to customer science and engineering programs. Products include photography, videography, printed materials and computer animation. Services include the graphic design of briefing materials, digital presentations, signs, displays, illustrations, brochures, and photographic prints and slides.	1 year	Two-year Degree
Technical Writer/Editor, Senior (**)	Writes and/or edits documents including book manuscripts, technical reports, and brochures that support technical information dissemination related to customer science and engineering programs. Researches topics as required. Provides quality assurance checks of documents.	15 years	Bachelors



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Program Control Specialist, Senior (**)	With minimal supervision, performs administrative and/or financial tasks of highly specialized nature to develop, administer and/or maintain project activities associated with customer technical requirements. Requires use of independent judgment and initiative to resolve associated problems and may provide work direction to other administrative support personnel.	15 years	Two-year Degree
Program Control Specialist, Mid (**)	Performs administrative and/or financial tasks of highly specialized nature to develop, administer and/or maintain project activities associated with customer technical requirements. Requires use of independent judgment and initiative to resolve associated problems. Independently completes regularly occurring tasks.	5 years	Two-year Degree

It is ABDA Policy to accept experience in lieu of degrees as follows:

- Two Year Degree 2 years
- Bachelor 4 years
- Masters 6 years
- PhD 8 years

Each application of this policy however will be granted only after company senior management review and approve to ensure equity and appropriateness of experience is a substitute for the degree requirement.

Customer Information:

- 1a. Table of awarded items:
 - SIN 871-1
 - SIN 871-1RC
 - SIN871-2
 - SIN 871-2RC
 - SIN 00CORP-500
 - SIN 00CORP-500RC
2. Maximum order: \$1,000,000
3. Minimum order: \$100
4. Geographic coverage
 - SIN 871-2 50 States, DC and Puerto Rico
 - SIN 871-1 50 States, DC and Puerto Rico
5. Point(s) of production (city, county, and State or foreign country). Same as company address
6. Discount from list prices or statement of net price. List prices are net of discounts from commercial prices.
7. Quantity discounts: None.
8. Prompt payment terms: 2% - 10 days Net 30
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. Yes



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- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Will Not Accept
- 10. Foreign items: Not applicable
- 11a. Time of delivery: Specified on the Task Order
- 11b. Expedited Delivery: Contact Contractor
- 11c. Overnight and 2-day delivery: Contact Contractor
- 11d. Urgent requirement: Contact Contractor
- 12. FOB point: Destination
- 13a. Ordering address: Same as company address
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment address: Same as company address
- 15. Warranty provision: Not applicable
- 16. Export packaging charges: Not applicable
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). Not applicable
- 18. Terms and conditions of rental, maintenance, and repair: Not applicable
- 19. Terms and conditions of installation: Not applicable
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not applicable
- 20a. Terms and conditions for any other services: Not applicable
- 21. List of services and distribution points: Not applicable
- 22. List of participating dealers: Not applicable
- 23. Preventative maintenance: Not applicable
- 24a. Special attributes such as environmental attributes: Not applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found: Not applicable
- 25. Data Universal Number Systems (DUNS) number: 187248471
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Aerospace Business Development Associates, Inc. is registered in the Systems Award Management (SAM) database.