

# GENERAL SERVICES ADMINISTRATION

## **Federal Acquisition Service** *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>TM</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>TM</sup> is: <http://www.GSAAdvantage.gov>.

**Schedule for 00Corp – Professional Services Schedule**

**Federal Supply Group: PSS Class: 00Corp**

**Contract Number: GS00F322GA**

**For more information on ordering from Federal Supply Schedules**  
**click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>**

**Contract Period: August 11, 2017 through August 10, 2022**

**Contractor:** USfalcon, Inc.  
100 Regency Forest Dr., STE 150  
Cary, NC 27518-8598

**Business Size:** Service Disabled Veteran Owned Small Business (SBVOSB)

**In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".**

**Telephone:** (919) 459/1959  
**Extension:**  
**FAX Number:** (919) 825/1681  
**Web Site:** [www.usfalcon.com](http://www.usfalcon.com)  
**E-mail:** [valerie.piazza@usfalcon.com](mailto:valerie.piazza@usfalcon.com)  
**Contract Administration:** Valerie Piazza

## CUSTOMER INFORMATION:

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:**

SIN	Recovery	SIN Description
871-1	871-1RC	Strategic Planning for Technology Programs/Activities
871-2	871-2RC	Concept Development and Requirements Analysis
871-3	871-3RC	System Design, Engineering and Integration
871-4	871-4RC	Test and Evaluation
871-5	871-5RC	Integrated Logistics Support
871-6	871-6RC	Acquisition and Life Cycle Management

- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.**
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic Only; 48 States, DC
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:**
  - Task Order over \$150,000 (SAT): 1%
  - Task Orders between \$250,000 - \$500,000: 2%
  - Task Orders over \$500,000: 3%
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$3,000
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
- 11c. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
- 11d. **Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:** Contact Contractor
12. **F.O.B Points(s):** Destination

- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor's standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
25. **Data Universal Numbering System (DUNS) number:** 829288856
26. **Notification regarding registration in Central Contractor Registration (CCR) database:**
27. **Final Pricing:**

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

SIN(s)	Labor Category	Education	Experience	EPA	Base Period				
					Year 1	Year 2	Year 3	Year 4	Year 5
871-1, 2, 3, 4, 5 & 6	Administrative Support I	High School	0	2.00%	\$42.43	\$43.28	\$44.14	\$45.03	\$45.93
871-1, 2, 3, 4, 5 & 6	Administrative Support II	Bachelor's	2	2.00%	\$48.73	\$49.70	\$50.70	\$51.71	\$52.75

871-1, 2, 3, 4, 5 & 6	Administrative Support III	Bachelor's	5	2.00%	\$58.94	\$60.12	\$61.32	\$62.55	\$63.80
871-1, 2, 3, 4, 5 & 6	Administrative Support IV	Bachelor's	10	2.00%	\$63.94	\$65.22	\$66.53	\$67.86	\$69.22
871-1, 2, 3, 4, 5 & 6	Technical Specialist I	High School	0	2.00%	\$60.73	\$61.94	\$63.18	\$64.44	\$65.73
871-1, 2, 3, 4, 5 & 6	Technical Specialist II	Bachelor's	2	2.00%	\$65.76	\$67.08	\$68.42	\$69.79	\$71.18
871-1, 2, 3, 4, 5 & 6	Technical Specialist III	Bachelor's	5	2.00%	\$70.61	\$72.02	\$73.46	\$74.93	\$76.43
871-1, 2, 3, 4, 5 & 6	Technical Specialist IV	Bachelor's	10	2.00%	\$81.13	\$82.75	\$84.40	\$86.09	\$87.81
871-1, 2, 3, 4, 5 & 6	Technical Specialist V	Master's	10	2.00%	\$90.84	\$92.66	\$94.51	\$96.40	\$98.33
871-1, 2, 3, 4, 5 & 6	Engineering Technician I	High School	0	2.00%	\$47.99	\$48.95	\$49.93	\$50.93	\$51.94
871-1, 2, 3, 4, 5 & 6	Engineering Technician II	Bachelor's	2	2.00%	\$53.06	\$54.12	\$55.21	\$56.31	\$57.44
871-1, 2, 3, 4, 5 & 6	Engineering Technician III	Bachelor's	5	2.00%	\$58.94	\$60.12	\$61.32	\$62.55	\$63.80
871-1, 2, 3, 4, 5 & 6	Engineering Technician IV	Bachelor's	10	2.00%	\$62.88	\$64.14	\$65.42	\$66.73	\$68.06
871-1, 2, 3, 4, 5 & 6	Engineering Technician V	Master's	10	2.00%	\$76.54	\$78.07	\$79.64	\$81.23	\$82.85
871-1, 2, 3, 4, 5 & 6	Engineer / Scientist I	Bachelor's	0	2.00%	\$73.63	\$75.10	\$76.61	\$78.14	\$79.70
871-1, 2, 3, 4, 5 & 6	Engineer / Scientist II	Bachelor's	5	2.00%	\$95.32	\$97.23	\$99.18	\$101.16	\$103.18
871-1, 2, 3, 4, 5 & 6	Engineer / Scientist III	Bachelor's	10	2.00%	\$114.65	\$116.94	\$119.28	\$121.67	\$124.10
871-1, 2, 3, 4, 5 & 6	Engineer / Scientist IV	Bachelor's	15	2.00%	\$122.59	\$125.04	\$127.54	\$130.09	\$132.69
871-1, 2, 3, 4, 5 & 6	Engineer / Scientist V	Master's	15	2.00%	\$144.83	\$147.73	\$150.68	\$153.70	\$156.77
871-1, 2, 3, 4, 5 & 6	Electrical Engineer I	Bachelor's	0	2.00%	\$57.14	\$58.28	\$59.45	\$60.64	\$61.85
871-1, 2, 3, 4, 5 & 6	Electrical Engineer II	Bachelor's	3	2.00%	\$66.37	\$67.70	\$69.05	\$70.44	\$71.84

871-1, 2, 3, 4, 5 & 6	Electrical Engineer III	Bachelor's	5	2.00%	\$86.44	\$88.17	\$89.93	\$91.73	\$93.56
871-1, 2, 3, 4, 5 & 6	Electrical Engineer IV	Bachelor's	10	2.00%	\$122.58	\$125.03	\$127.53	\$130.08	\$132.68
871-1, 2, 3, 4, 5 & 6	Electrical Engineer V	Master's	10	2.00%	\$126.82	\$129.36	\$131.95	\$134.58	\$137.28
871-1, 2, 3, 4, 5 & 6	Network Engineer I	Bachelor's	0	2.00%	\$60.43	\$61.64	\$62.87	\$64.13	\$65.41
871-1, 2, 3, 4, 5 & 6	Network Engineer II	Bachelor's	3	2.00%	\$69.83	\$71.23	\$72.65	\$74.10	\$75.59
871-1, 2, 3, 4, 5 & 6	Network Engineer III	Bachelor's	5	2.00%	\$82.87	\$84.53	\$86.22	\$87.95	\$89.70
871-1, 2, 3, 4, 5 & 6	Network Engineer IV	Bachelor's	10	2.00%	\$112.01	\$114.25	\$116.54	\$118.87	\$121.24
871-1, 2, 3, 4, 5 & 6	Network Engineer V	Master's	10	2.00%	\$119.93	\$122.33	\$124.78	\$127.27	\$129.82
871-1, 2, 3, 4, 5 & 6	Software Engineer I	Bachelor's	0	2.00%	\$57.37	\$58.52	\$59.69	\$60.88	\$62.10
871-1, 2, 3, 4, 5 & 6	Software Engineer II	Bachelor's	3	2.00%	\$67.98	\$69.34	\$70.73	\$72.14	\$73.59
871-1, 2, 3, 4, 5 & 6	Software Engineer III	Bachelor's	5	2.00%	\$92.17	\$94.02	\$95.90	\$97.82	\$99.77
871-1, 2, 3, 4, 5 & 6	Software Engineer IV	Bachelor's	10	2.00%	\$106.79	\$108.92	\$111.10	\$113.32	\$115.59
871-1, 2, 3, 4, 5 & 6	Software Engineer V	Master's	10	2.00%	\$124.06	\$126.54	\$129.07	\$131.65	\$134.28
871-1, 2, 3, 4, 5 & 6	Systems Engineer I	Bachelor's	0	2.00%	\$58.15	\$59.31	\$60.50	\$61.71	\$62.94
871-1, 2, 3, 4, 5 & 6	Systems Engineer II	Bachelor's	3	2.00%	\$69.33	\$70.71	\$72.13	\$73.57	\$75.04
871-1, 2, 3, 4, 5 & 6	Systems Engineer III	Bachelor's	5	2.00%	\$84.99	\$86.69	\$88.42	\$90.19	\$91.99
871-1, 2, 3, 4, 5 & 6	Systems Engineer IV	Bachelor's	10	2.00%	\$106.09	\$108.21	\$110.37	\$112.58	\$114.83
871-1, 2, 3, 4, 5 & 6	Systems Engineer V	Master's	10	2.00%	\$121.13	\$123.56	\$126.03	\$128.55	\$131.12
871-1, 2, 3, 4, 5 & 6	Logistician I	Bachelor's	0	2.00%	\$46.03	\$46.95	\$47.89	\$48.85	\$49.83

871-1, 2, 3, 4, 5 & 6	Logistician II	Bachelor's	2	2.00%	\$55.50	\$56.61	\$57.74	\$58.90	\$60.08
871-1, 2, 3, 4, 5 & 6	Logistician III	Bachelor's	5	2.00%	\$67.54	\$68.89	\$70.27	\$71.67	\$73.11
871-1, 2, 3, 4, 5 & 6	Logistician IV	Bachelor's	10	2.00%	\$82.51	\$84.16	\$85.84	\$87.56	\$89.31
871-1, 2, 3, 4, 5 & 6	Logistician V	Master's	10	2.00%	\$91.16	\$92.98	\$94.84	\$96.74	\$98.67
871-1, 2, 3, 4, 5 & 6	Program Manager I	Bachelor's	5	2.00%	\$98.21	\$100.17	\$102.17	\$104.22	\$106.30
871-1, 2, 3, 4, 5 & 6	Program Manager II	Bachelor's	10	2.00%	\$137.52	\$140.27	\$143.07	\$145.93	\$148.85
871-1, 2, 3, 4, 5 & 6	Program Manager III	Bachelor's	15	2.00%	\$147.50	\$150.45	\$153.46	\$156.53	\$159.66
871-1, 2, 3, 4, 5 & 6	Project Manager I	Bachelor's	5	2.00%	\$86.44	\$88.17	\$89.93	\$91.73	\$93.56
871-1, 2, 3, 4, 5 & 6	Project Manager II	Bachelor's	10	2.00%	\$100.95	\$102.97	\$105.03	\$107.13	\$109.27
871-1, 2, 3, 4, 5 & 6	Project Manager III	Bachelor's	12	2.00%	\$116.74	\$119.08	\$121.46	\$123.89	\$126.36
871-1, 2, 3, 4, 5 & 6	Subject Matter Expert I	Bachelor's	8	2.00%	\$89.89	\$91.69	\$93.53	\$95.40	\$97.30
871-1, 2, 3, 4, 5 & 6	Subject Matter Expert II	Bachelor's	10	2.00%	\$111.81	\$114.05	\$116.33	\$118.66	\$121.03
871-1, 2, 3, 4, 5 & 6	Subject Matter Expert III	Master's	12	2.00%	\$131.24	\$133.86	\$136.54	\$139.27	\$142.05

**Service Contract Act (SCA) Matrix**

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No
Administrative Support I	01020-Administrative Assistant	1999-0316; Rev 46
Administrative Support II	01020-Administrative Assistant	1999-0316; Rev 46
Administrative Support III	01020-Administrative Assistant	1999-0316; Rev 46
Administrative Support IV	01020-Administrative Assistant	1999-0316; Rev 46
Engineering Technician I	30081-Engineering Technician I	1999-0316; Rev 46
Engineering Technician II	30082-Engineering Technician II	1999-0316; Rev 46
Engineering Technician III	30083-Engineering Technician III	1999-0316; Rev 46
Engineering Technician IV	30084-Engineering Technician IV	1999-0316; Rev 46
Engineering Technician V	30085-Engineering Technician V	1999-0316; Rev 46

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (\*\*) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).



**LABOR CATEGORY POSITION DESCRIPTIONS**

**1.1 Position Descriptions**

**Table 1 – USfalcon Labor Category Position Descriptions**

Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
Administrative Support I	<ul style="list-style-type: none"> <li>• Supports an organization or department by performing administrative services.</li> <li>• Assists management with administrative tasks such as tracking and compiling information of interest.</li> <li>• Prepares various reports detailing the administrative information handled by the position.</li> <li>• Reads and answers correspondence.</li> <li>• May handle confidential information.</li> </ul>	0	High School	N/A
Administrative Support II	<ul style="list-style-type: none"> <li>• Supports an organization or department by performing administrative services.</li> <li>• Assists management with administrative tasks such as tracking and compiling information of interest.</li> <li>• Prepares various reports detailing the administrative information handled by the position.</li> <li>• Reads and answers correspondence.</li> <li>• May handle confidential information.</li> </ul>	2	Bachelor's	N/A
Administrative Support III	<ul style="list-style-type: none"> <li>• Supports an organization or department by performing administrative services.</li> <li>• Assists management with administrative tasks such as tracking and compiling information of interest.</li> <li>• Prepares various reports detailing the</li> </ul>	5	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	administrative information handled by the position. • Reads and answers correspondence. • May handle confidential information.			
Administrative Support IV	• Supports an organization or department by performing administrative services. • Assists management with administrative tasks such as tracking and compiling information of interest. • Prepares various reports detailing the administrative information handled by the position. • Reads and answers correspondence. • May handle confidential information.	10	Bachelor's	N/A
Technical Specialist I	• Coordinates and assigns work projects, such as converting to new hardware or software, and provides other technical support to employees in information processing departments. • Evaluates work load and capacity of systems to determine feasibility of expanding or enhancing operations. • Recommends improvements to existing systems. • Reviews completed projects to ensure that goals are met and that programs are compatible with other programs already in use. • Trains workers in use of new technology.	0	High School	N/A
Technical Specialist II	• Coordinates and assigns work projects, such as converting to new hardware or software,	2	Bachelor's	N/A





Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	and provides other technical support to employees in information processing departments. <ul style="list-style-type: none"> <li>• Evaluates work load and capacity of systems to determine feasibility of expanding or enhancing operations.</li> <li>• Recommends improvements to existing systems.</li> <li>• Reviews completed projects to ensure that goals are met and that programs are compatible with other programs already in use.</li> <li>• Trains workers in use of new technology.</li> </ul>			
Technical Specialist III	<ul style="list-style-type: none"> <li>• Coordinates and assigns work projects, such as converting to new hardware or software, and provides other technical support to employees in information processing departments.</li> <li>• Evaluates work load and capacity of systems to determine feasibility of expanding or enhancing operations.</li> <li>• Recommends improvements to existing systems.</li> <li>• Reviews completed projects to ensure that goals are met and that programs are compatible with other programs already in use.</li> <li>• Trains workers in use of new technology.</li> </ul>	5	Bachelor's	N/A
Technical Specialist IV	<ul style="list-style-type: none"> <li>• Coordinates and assigns work projects, such as converting to new hardware or software, and provides other technical support to employees in information processing</li> </ul>	10	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	<ul style="list-style-type: none"> <li>departments.</li> <li>• Evaluates work load and capacity of systems to determine feasibility of expanding or enhancing operations.</li> <li>• Recommends improvements to existing systems.</li> <li>• Reviews completed projects to ensure that goals are met and that programs are compatible with other programs already in use.</li> <li>• Trains workers in use of new technology.</li> </ul>			
Technical Specialist V	<ul style="list-style-type: none"> <li>• Coordinates and assigns work projects, such as converting to new hardware or software, and provides other technical support to employees in information processing departments.</li> <li>• Evaluates work load and capacity of systems to determine feasibility of expanding or enhancing operations.</li> <li>• Recommends improvements to existing systems.</li> <li>• Reviews completed projects to ensure that goals are met and that programs are compatible with other programs already in use.</li> <li>• Trains workers in use of new technology.</li> </ul>	10	Master's	N/A
Engineering Technician I	<ul style="list-style-type: none"> <li>• Assists Engineers with the design, creation, testing, and manufacturing activities of various engineering projects.</li> <li>• Applies knowledge of engineering technology under direction of engineering and scientific staff.</li> </ul>	0	High School	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	<ul style="list-style-type: none"> <li>• Work is more limited in scope and more practically oriented than that of scientists and engineers.</li> </ul>			
Engineering Technician II	<ul style="list-style-type: none"> <li>• Assists Engineers with the design, creation, testing, and manufacturing activities of various engineering projects.</li> <li>• Applies knowledge of engineering technology under direction of engineering and scientific staff.</li> <li>• Work is more limited in scope and more practically oriented than that of scientists and engineers.</li> </ul>	2	Bachelor's	N/A
Engineering Technician III	<ul style="list-style-type: none"> <li>• Assists Engineers with the design, creation, testing, and manufacturing activities of various engineering projects.</li> <li>• Applies knowledge of engineering technology under direction of engineering and scientific staff.</li> <li>• Work is more limited in scope and more practically oriented than that of scientists and engineers.</li> </ul>	5	Bachelor's	N/A
Engineering Technician IV	<ul style="list-style-type: none"> <li>• Assists Engineers with the design, creation, testing, and manufacturing activities of various engineering projects.</li> <li>• Applies knowledge of engineering technology under direction of engineering and scientific staff.</li> <li>• Work is more limited in scope and more practically oriented than that of scientists and engineers.</li> </ul>	10	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
Engineering Technician V	<ul style="list-style-type: none"> <li>• Assists Engineers with the design, creation, testing, and manufacturing activities of various engineering projects.</li> <li>• Applies knowledge of engineering technology under direction of engineering and scientific staff.</li> <li>• Work is more limited in scope and more practically oriented than that of scientists and engineers.</li> </ul>	10	Master's	N/A
Engineer/Scientist I	<ul style="list-style-type: none"> <li>• Analyzes problems and applies theoretical techniques to develop solutions.</li> <li>• Analyzes and organizes technical data and reports into summaries for management review.</li> <li>• Prepares technical reports, manuals and procedures.</li> <li>• Defines and describe laboratory tests to be performed.</li> <li>• Participates in test programs and prepares reports of test results.</li> </ul>	0	Bachelor's	N/A
Engineer/Scientist II	<ul style="list-style-type: none"> <li>• Analyzes problems and applies theoretical techniques to develop solutions.</li> <li>• Analyzes and organizes technical data and reports into summaries for management review.</li> <li>• Prepares technical reports, manuals and procedures.</li> <li>• Defines and describe laboratory tests to be performed.</li> <li>• Participates in test programs and prepares</li> </ul>	5	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	reports of test results.			
Engineer/Scientist III	<ul style="list-style-type: none"> <li>• Analyzes problems and applies theoretical techniques to develop solutions.</li> <li>• Analyzes and organizes technical data and reports into summaries for management review.</li> <li>• Prepares technical reports, manuals and procedures.</li> <li>• Defines and describe laboratory tests to be performed.</li> <li>• Participates in test programs and prepares reports of test results.</li> </ul>	10	Bachelor's	N/A
Engineer/Scientist IV	<ul style="list-style-type: none"> <li>• Analyzes problems and applies theoretical techniques to develop solutions.</li> <li>• Analyzes and organizes technical data and reports into summaries for management review.</li> <li>• Prepares technical reports, manuals and procedures.</li> <li>• Defines and describe laboratory tests to be performed.</li> <li>• Participates in test programs and prepares reports of test results.</li> </ul>	15	Bachelor's	N/A
Engineer/Scientist V	<ul style="list-style-type: none"> <li>• Analyzes problems and applies theoretical techniques to develop solutions.</li> <li>• Analyzes and organizes technical data and reports into summaries for management review.</li> <li>• Prepares technical reports, manuals and procedures.</li> </ul>	15	Master's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	<ul style="list-style-type: none"> <li>• Defines and describe laboratory tests to be performed.</li> <li>• Participates in test programs and prepares reports of test results.</li> </ul>			
Electrical Engineer I	<ul style="list-style-type: none"> <li>• Researches, develops, designs, tests, and evaluates electrical components, equipment, and systems, applying principles and techniques of electrical engineering.</li> <li>• Designs electrical equipment, facilities, components, products, and systems.</li> <li>• Designs, and may direct engineering personnel in, fabrication of test control apparatus and equipment, and determines methods, procedures, and conditions for testing products.</li> </ul>	0	Bachelor's	N/A
Electrical Engineer II	<ul style="list-style-type: none"> <li>• Researches, develops, designs, tests, and evaluates electrical components, equipment, and systems, applying principles and techniques of electrical engineering.</li> <li>• Designs electrical equipment, facilities, components, products, and systems.</li> <li>• Designs, and may direct engineering personnel in, fabrication of test control apparatus and equipment, and determines methods, procedures, and conditions for testing products.</li> </ul>	3	Bachelor's	N/A
Electrical Engineer III	<ul style="list-style-type: none"> <li>• Researches, develops, designs, tests, and evaluates electrical components, equipment, and systems, applying principles and techniques of electrical engineering.</li> </ul>	5	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	<ul style="list-style-type: none"> <li>• Designs electrical equipment, facilities, components, products, and systems.</li> <li>• Designs, and may direct engineering personnel in, fabrication of test control apparatus and equipment, and determines methods, procedures, and conditions for testing products.</li> </ul>			
Electrical Engineer IV	<ul style="list-style-type: none"> <li>• Researches, develops, designs, tests, and evaluates electrical components, equipment, and systems, applying principles and techniques of electrical engineering.</li> <li>• Designs electrical equipment, facilities, components, products, and systems.</li> <li>• Designs, and may direct engineering personnel in, fabrication of test control apparatus and equipment, and determines methods, procedures, and conditions for testing products.</li> </ul>	10	Bachelor's	N/A
Electrical Engineer V	<ul style="list-style-type: none"> <li>• Researches, develops, designs, tests, and evaluates electrical components, equipment, and systems, applying principles and techniques of electrical engineering.</li> <li>• Designs electrical equipment, facilities, components, products, and systems.</li> <li>• Designs, and may direct engineering personnel in, fabrication of test control apparatus and equipment, and determines methods, procedures, and conditions for testing products.</li> </ul>	10	Master's	N/A
Network Engineer I	<ul style="list-style-type: none"> <li>• Plans, designs, and evaluates new and</li> </ul>	0	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	<p>existing network systems and services, including local area networks, wide area networks, intranets, and the Internet, providing analytical, technical, and administrative support.</p> <ul style="list-style-type: none"> <li>Plans, oversees, develops, and implements network policies and procedures and ensures network integrity as maintenance and modification projects to existing applications are undertaken.</li> </ul>			
Network Engineer II	<ul style="list-style-type: none"> <li>Plans, designs, and evaluates new and existing network systems and services, including local area networks, wide area networks, intranets, and the Internet, providing analytical, technical, and administrative support.</li> <li>Plans, oversees, develops, and implements network policies and procedures and ensures network integrity as maintenance and modification projects to existing applications are undertaken.</li> </ul>	3	Bachelor's	N/A
Network Engineer III	<ul style="list-style-type: none"> <li>Plans, designs, and evaluates new and existing network systems and services, including local area networks, wide area networks, intranets, and the Internet, providing analytical, technical, and administrative support.</li> <li>Plans, oversees, develops, and implements network policies and procedures and ensures network integrity as maintenance and modification projects to existing applications</li> </ul>	5	Bachelor's	N/A





Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	are undertaken.			
Network Engineer IV	<ul style="list-style-type: none"> <li>• Plans, designs, and evaluates new and existing network systems and services, including local area networks, wide area networks, intranets, and the Internet, providing analytical, technical, and administrative support.</li> <li>• Plans, oversees, develops, and implements network policies and procedures and ensures network integrity as maintenance and modification projects to existing applications are undertaken.</li> </ul>	10	Bachelor's	N/A
Network Engineer V	<ul style="list-style-type: none"> <li>• Plans, designs, and evaluates new and existing network systems and services, including local area networks, wide area networks, intranets, and the Internet, providing analytical, technical, and administrative support.</li> <li>• Plans, oversees, develops, and implements network policies and procedures and ensures network integrity as maintenance and modification projects to existing applications are undertaken.</li> </ul>	10	Master's	N/A
Software Engineer I	<ul style="list-style-type: none"> <li>• Develops, researches, designs, implements, tests, and evaluates software and systems, in conjunction with hardware product development, that enable computers to perform their applications</li> <li>• Applies principles and techniques of computer science, engineering, and mathematical</li> </ul>	0	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	analysis in the software engineering process.			
Software Engineer II	<ul style="list-style-type: none"> <li>Develops, researches, designs, implements, tests, and evaluates software and systems, in conjunction with hardware product development, that enable computers to perform their applications</li> <li>Applies principles and techniques of computer science, engineering, and mathematical analysis in the software engineering process.</li> </ul>	3	Bachelor's	N/A
Software Engineer III	<ul style="list-style-type: none"> <li>Develops, researches, designs, implements, tests, and evaluates software and systems, in conjunction with hardware product development, that enable computers to perform their applications</li> <li>Applies principles and techniques of computer science, engineering, and mathematical analysis in the software engineering process.</li> </ul>	5	Bachelor's	N/A
Software Engineer IV	<ul style="list-style-type: none"> <li>Develops, researches, designs, implements, tests, and evaluates software and systems, in conjunction with hardware product development, that enable computers to perform their applications</li> <li>Applies principles and techniques of computer science, engineering, and mathematical analysis in the software engineering process.</li> </ul>	10	Bachelor's	N/A
Software Engineer V	<ul style="list-style-type: none"> <li>Develops, researches, designs, implements, tests, and evaluates software and systems, in conjunction with hardware product development, that enable computers to perform their applications</li> </ul>	10	Master's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	<ul style="list-style-type: none"> <li>• Applies principles and techniques of computer science, engineering, and mathematical analysis in the software engineering process.</li> </ul>			
Systems Engineer I	<ul style="list-style-type: none"> <li>• Plans, designs, develops, evaluates, tests, and integrates an organization's systems infrastructure, including the implementation and design of hardware and software.</li> <li>• Captures, understands, translates, and documents customer requirements.</li> <li>• Defines system and product requirements; and generates mechanical, electrical, and software performance and reliability specifications and requirements.</li> <li>• Manages and documents system configurations, and oversees all transitions into production.</li> <li>• Performs troubleshooting and remediation, ensures successful project implementation, and performs post project end user support.</li> </ul>	0	Bachelor's	N/A
Systems Engineer II	<ul style="list-style-type: none"> <li>• Plans, designs, develops, evaluates, tests, and integrates an organization's systems infrastructure, including the implementation and design of hardware and software.</li> <li>• Captures, understands, translates, and documents customer requirements.</li> <li>• Defines system and product requirements; and generates mechanical, electrical, and software performance and reliability specifications and requirements.</li> <li>• Manages and documents system</li> </ul>	3	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	configurations, and oversees all transitions into production. <ul style="list-style-type: none"> <li>Performs troubleshooting and remediation, ensures successful project implementation, and performs post project end user support.</li> </ul>			
Systems Engineer III	<ul style="list-style-type: none"> <li>Plans, designs, develops, evaluates, tests, and integrates an organization's systems infrastructure, including the implementation and design of hardware and software.</li> <li>Captures, understands, translates, and documents customer requirements.</li> <li>Defines system and product requirements; and generates mechanical, electrical, and software performance and reliability specifications and requirements.</li> <li>Manages and documents system configurations, and oversees all transitions into production.</li> <li>Performs troubleshooting and remediation, ensures successful project implementation, and performs post project end user support.</li> </ul>	5	Bachelor's	N/A
Systems Engineer IV	<ul style="list-style-type: none"> <li>Plans, designs, develops, evaluates, tests, and integrates an organization's systems infrastructure, including the implementation and design of hardware and software.</li> <li>Captures, understands, translates, and documents customer requirements.</li> <li>Defines system and product requirements; and generates mechanical, electrical, and software performance and reliability specifications and</li> </ul>	10	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	requirements. <ul style="list-style-type: none"> <li>Manages and documents system configurations, and oversees all transitions into production.</li> <li>Performs troubleshooting and remediation, ensures successful project implementation, and performs post project end user support.</li> </ul>			
Systems Engineer V	<ul style="list-style-type: none"> <li>Plans, designs, develops, evaluates, tests, and integrates an organization's systems infrastructure, including the implementation and design of hardware and software.</li> <li>Captures, understands, translates, and documents customer requirements.</li> <li>Defines system and product requirements; and generates mechanical, electrical, and software performance and reliability specifications and requirements.</li> <li>Manages and documents system configurations, and oversees all transitions into production.</li> <li>Performs troubleshooting and remediation, ensures successful project implementation, and performs post project end user support.</li> </ul>	10	Master's	N/A
Logistician I	<ul style="list-style-type: none"> <li>Analyzes, organizes, plans and administers various phases of day-to-day provisioning, spares, or maintenance/repair activities for one or more basic programs using established procedures.</li> <li>Analyzes basic contractual documents, technical data, customer usage data, customer</li> </ul>	0	High School	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	maintenance practices, customer operation characteristics, and related reports for assigned contracts to determine requirements. <ul style="list-style-type: none"> <li>• Assists in developing logistics plans.</li> <li>• Follows established policies, guidelines, and procedures to ensure quality and cost control.</li> <li>• Assists in conducting studies in order to develop strategies to achieve desired results.</li> </ul>			
Logistician II	<ul style="list-style-type: none"> <li>• Analyzes, organizes, plans and administers various phases of day-to-day provisioning, spares, or maintenance/repair activities for one or more basic programs using established procedures.</li> <li>• Analyzes basic contractual documents, technical data, customer usage data, customer maintenance practices, customer operation characteristics, and related reports for assigned contracts to determine requirements.</li> <li>• Assists in developing logistics plans.</li> <li>• Follows established policies, guidelines, and procedures to ensure quality and cost control.</li> <li>• Assists in conducting studies in order to develop strategies to achieve desired results.</li> </ul>	2	Bachelor's	N/A
Logistician III	<ul style="list-style-type: none"> <li>• Analyzes, organizes, plans and administers various phases of day-to-day provisioning, spares, or maintenance/repair activities for one or more basic programs using established procedures.</li> <li>• Analyzes basic contractual documents, technical data, customer usage data, customer</li> </ul>	5	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	maintenance practices, customer operation characteristics, and related reports for assigned contracts to determine requirements. <ul style="list-style-type: none"> <li>• Assists in developing logistics plans.</li> <li>• Follows established policies, guidelines, and procedures to ensure quality and cost control.</li> <li>• Assists in conducting studies in order to develop strategies to achieve desired results.</li> </ul>			
Logistician IV	<ul style="list-style-type: none"> <li>• Analyzes, organizes, plans and administers various phases of day-to-day provisioning, spares, or maintenance/repair activities for one or more basic programs using established procedures.</li> <li>• Analyzes basic contractual documents, technical data, customer usage data, customer maintenance practices, customer operation characteristics, and related reports for assigned contracts to determine requirements.</li> <li>• Assists in developing logistics plans.</li> <li>• Follows established policies, guidelines, and procedures to ensure quality and cost control.</li> <li>• Assists in conducting studies in order to develop strategies to achieve desired results.</li> </ul>	10	Bachelor's	N/A
Logistician V	<ul style="list-style-type: none"> <li>• Analyzes, organizes, plans and administers various phases of day-to-day provisioning, spares, or maintenance/repair activities for one or more basic programs using established procedures.</li> <li>• Analyzes basic contractual documents, technical data, customer usage data, customer</li> </ul>	10	Master's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	maintenance practices, customer operation characteristics, and related reports for assigned contracts to determine requirements. <ul style="list-style-type: none"> <li>• Assists in developing logistics plans.</li> <li>• Follows established policies, guidelines, and procedures to ensure quality and cost control.</li> <li>• Assists in conducting studies in order to develop strategies to achieve desired results.</li> </ul>			
Program Manager I	<ul style="list-style-type: none"> <li>• Manages, plans, and coordinates activities of the program to ensure that goals or objectives are accomplished within prescribed time frame and funding parameters.</li> <li>• Reviews program proposal or plan to determine time frame, funding limitations, procedures for accomplishing projects, staffing requirements, and allotment of available resources to various phases of projects.</li> <li>• Establishes work plan and multi-disciplinary staffing for each phase of project, and arranges for recruitment or assignment of project personnel.</li> </ul>	5	Bachelor's	N/A
Program Manager II	<ul style="list-style-type: none"> <li>• Manages, plans, and coordinates activities of the program to ensure that goals or objectives are accomplished within prescribed time frame and funding parameters.</li> <li>• Reviews program proposal or plan to determine time frame, funding limitations, procedures for accomplishing projects, staffing requirements, and allotment of available resources to various phases of projects.</li> </ul>	10	Bachelor's	N/A





Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	<ul style="list-style-type: none"> <li>Establishes work plan and multi-disciplinary staffing for each phase of project, and arranges for recruitment or assignment of project personnel.</li> </ul>			
Program Manager III	<ul style="list-style-type: none"> <li>Manages, plans, and coordinates activities of the program to ensure that goals or objectives are accomplished within prescribed time frame and funding parameters.</li> <li>Reviews program proposal or plan to determine time frame, funding limitations, procedures for accomplishing projects, staffing requirements, and allotment of available resources to various phases of projects.</li> <li>Establishes work plan and multi-disciplinary staffing for each phase of project, and arranges for recruitment or assignment of project personnel.</li> </ul>	15	Bachelor's	N/A
Project Manager I	<ul style="list-style-type: none"> <li>Manages project to ensure that implementation and prescribed activities are carried out in accordance with specified objectives.</li> <li>Plans and develops methods and procedures for implementing project.</li> <li>Directs and coordinates project activities.</li> <li>Exercises control over personnel responsible for specific functions or phases of project.</li> </ul>	5	Bachelor's	N/A
Project Manager II	<ul style="list-style-type: none"> <li>Manages project to ensure that implementation and prescribed activities are carried out in accordance with specified objectives.</li> <li>Plans and develops methods and procedures for implementing project.</li> </ul>	10	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	<ul style="list-style-type: none"> <li>• Directs and coordinates project activities.</li> <li>• Exercises control over personnel responsible for specific functions or phases of project.</li> </ul>			
Project Manager III	<ul style="list-style-type: none"> <li>• Manages project to ensure that implementation and prescribed activities are carried out in accordance with specified objectives.</li> <li>• Plans and develops methods and procedures for implementing project.</li> <li>• Directs and coordinates project activities.</li> <li>• Exercises control over personnel responsible for specific functions or phases of project.</li> </ul>	12	Bachelor's	N/A
Subject Matter Expert I	<ul style="list-style-type: none"> <li>• Analyzes actual and predictable interacting operational activities of a technical, governmental, or business system to obtain a quantitative, rational basis for decision-making or resource allocation.</li> <li>• Utilizes complex modeling and measuring techniques, mathematics, statistical methods, engineering methods, operational mathematics techniques, and other principles and laws of scientific and economic disciplines in determining solutions.</li> </ul>	8	Bachelor's	N/A
Subject Matter Expert II	<ul style="list-style-type: none"> <li>• Analyzes actual and predictable interacting operational activities of a technical, governmental, or business system to obtain a quantitative, rational basis for decision-making or resource allocation.</li> <li>• Utilizes complex modeling and measuring techniques, mathematics, statistical methods, engineering methods, operational mathematics</li> </ul>	10	Bachelor's	N/A



Position Title	Functional Responsibilities	Minimum Years of Experience	Minimum Education/Degree Requirements	Training or Certification Requirements
	techniques, and other principles and laws of scientific and economic disciplines in determining solutions.			
Subject Matter Expert III	<ul style="list-style-type: none"> <li>• Analyzes actual and predictable interacting operational activities of a technical, governmental, or business system to obtain a quantitative, rational basis for decision-making or resource allocation.</li> <li>• Utilizes complex modeling and measuring techniques, mathematics, statistical methods, engineering methods, operational mathematics techniques, and other principles and laws of scientific and economic disciplines in determining solutions.</li> </ul>	12	Master's	N/A



## 1.2 USfalcon Methodology for Substituting Experience for Education

As standard practice, USfalcon applies the following qualification substitution chart.

Substitution Chart	
Degree	Substitutions
Bachelor's	An Associate's degree and an additional 2 years of experience or no degree and an additional 4 years of relevant experience may be substituted for a Bachelor's Degree. Substitutions for a Bachelor's degree are not permitted for Engineer positions (excludes Engineering Technician I).
Master's	A Bachelor's degree and an additional 2 years of experience or no degree and an additional 6 years of relevant experience may be substituted for a Master's Degree