RSM US LLP agrees with all terms, conditions, and provisions included in the solicitation and agrees to furnish any or all items upon which prices are offered at the price set opposite each item.

This proposal includes data that shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed—in whole or in part—for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this Offeror as a result of—or in connection with—the submission of this data, the Government will have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government’s right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in sheets.
In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in an RFQ that is set aside for small business where the subject contract’s awarded size status for the preponderance of NAICS designated in the RFQ is “other than small.”

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage!™ is http://www.GSAAdvantage.gov.
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</tr>
</tbody>
</table>
Providing insights and tailored solutions to improve public sector results

Leaders in the public sector are under considerable pressure to ensure that government entities function like a business—delivering quality services, implementing efficient processes, and setting new standards that can withstand examination. At the same time, in the face of ever-changing economic and political conditions, government must function productively and show results, all while focused on achieving its higher mission: to preserve and protect the public interest.

Our public sector experience derives from our partnering with various federal entities such as the Federal Deposit Insurance Corporation (FDIC), Department of Housing and Urban Development (HUD), and Department of Defense (DoD), and as well as with State and Local Government entities throughout the United States.

At RSM, we bring a broad portfolio of consulting capabilities to address public sector operational requirements for reporting and compliance, risk management and internal controls, business process re-engineering and operational transformation, and technology strategy and integration.

Financial Advisory Services

The current public sector environment presents both serious challenges and exciting opportunities. Managing them – and translating them into opportunities – is the major challenge faced by every public sector leader, CFO, and management team. That’s why leading public sector organizations continually assess their performance and seek to improve, drive positive change, and follow systematic, sustainable management processes:

• How comfortable are you that your organization understands and is prepared to manage a growing exposure to fraud, litigation or other business risks? Are your compliance costs decreasing or increasing each year? Are you optimizing your compliance investments?

• If you are experiencing programmatic or budgetary growth, has your organization undertaken appropriate due diligence and integration procedures? Are you comfortable with compliance requirements?

• Have you recently experienced, or do you anticipate, special audit, investigations or inquiry by the IG or oversight authorities? Are you confident that your organization is neither paying too much or too little in procurement contracts?

• Is your accounting staff adequately trained and ready to implement new requirements for oversight, transparency and accountability?

RSM’s public sector capabilities address these challenges and others, and include: regulatory and program compliance oversight services, resolution and receivership assistance services, performing and non-performing asset management services, fraud and forensic investigative services, asset sale due diligence services for real estate and secondary marketing, interim operational and management consulting services, and merger and acquisition valuation and integration services.

Risk Advisory Services

At RSM, we understand the complexity of today’s public sector environment and the resulting increase in financial and operational risks that could have a serious impact on government’s ability to protect the public interest. Risk factors associated with accounting, regulatory compliance, information technology, operations and other aspects of government operations can be difficult to manage. These functions are rarely integrated and have their own unique management challenges. In addition, the prevention of waste, fraud and abuse have become imperative in this new era of government oversight and transparency. Questions often asked by senior executives and program managers include:

• Does your internal audit function go beyond compliance to tangible enhancement of government accountability?

• Are you convinced that you have the right balance between identifying and managing risk, and the cost of risk management?
• Do you regularly engage external subject-matter experts to help integrate best practices into your organization?

RSM’s public sector capabilities address these challenges and others, and include: audit readiness and remediation; fraud, waste and abuse avoidance and analysis; internal and investigative audit services; internal controls (financial, operational, technical, and enterprise); information assurance; and security and privacy.

**Management Consulting**

Any effort to streamline government operations must be aligned with mission and strategy and, ultimately, measured by the results achieved. Our capabilities help the public sector meet and exceed new efficiency standards, and possess the necessary expertise to facilitate how the federal government responds to a continuous stream of new mandates and evolutionary influences such as the President's Management Agenda, Government Performance and Results Act; Federal Acquisition Streamlining Act, OMB Circulars, Data Accountability and Transparency Act, Federal Activities Inventory Reform Act, and various government reinvention initiatives.

RSM’s public sector capabilities address this complex environment and include business process re-engineering, program performance and process management, project/program/portfolio management, business process outsourcing, and grants management.

**Technology Consulting**

Public sector entities need technology that works the way government works – and at all levels. Whether a smaller department with simple budgets and grants, or a large county with complex budgets, multiple projects and advanced reporting needs, we understand the challenges of serving the many needs of local and state government. In the federal government, we understand and help federal agencies address the complex requirements brought on by public law and mandates such as: Clinger-Cohen Act, E-Government Act, Federal IT Acquisition Reform Act, Data Accountability and Transparency Act; and OMB policies shaping IT shared services, strategic sourcing, open source software, data center consolidation, and cloud computing. Our experience has given us a healthy appreciation of the economics and complexities facing public servants.

RSM’s public sector technology capabilities include CIO/IT strategy and management consulting, application development and integration, ERP and CRM, business intelligence and data architecture, infrastructure and cloud, content management and collaboration, and mobility. From strategy to operations, we assemble teams of talented professionals who work closely with you to develop tailored solutions to fit the unique needs of the public sector.
CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number (SINs)

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>520-1</td>
<td>520-1RC</td>
<td>Program Financial Advisor</td>
</tr>
<tr>
<td>520-2</td>
<td>520-2RC</td>
<td>Transaction Specialist</td>
</tr>
<tr>
<td>520-3</td>
<td>520-3RC</td>
<td>Due Diligence &amp; Support Services</td>
</tr>
<tr>
<td>520-13</td>
<td>520-13RC</td>
<td>Complementary Financial Management Services</td>
</tr>
<tr>
<td>520-21</td>
<td>520-21RC</td>
<td>Program Management Services</td>
</tr>
<tr>
<td>8/4-1</td>
<td>8/4-1RC</td>
<td>Integrated Consulting Services</td>
</tr>
<tr>
<td>8/4-7</td>
<td>8/4-7RC</td>
<td>Integrated Business Program Support Services</td>
</tr>
</tbody>
</table>

1b. Lowest priced model number and lowest unit price

See the section titled “RSM US PSS Price List” for hourly prices.

1c. Hourly rates

See the section titled “RSM US PSS Price List” for hourly prices.

2. Maximum order

$1,000,000.00. For PSS Schedule orders valued over $1 million, GSA recommends that the ordering activity seek price reductions.

3. Minimum order

For PSS Schedule orders, the minimum order designated is $100.00.

4. Geographic coverage (delivery area)

Domestic only.

5. Point(s) of production

If in the performance of any order under this contract, RSM US LLP uses one or more facilities located at a different address than in this price list, the place of performance is as specified in the individual order.

6. Discount from list prices or statement of net price

GSA prices shown are net prices (discounts already deducted). See the section titled “RSM US PSS Price List.”

7. Quantity/Volume discounts

3% or more if an order is greater than $1,000,000 with further discounting based on the size, scope, and complexity of the potential task order.

8. Prompt payment terms

2% discount – 10 days; 1% discount – 15 days. Otherwise, net 30 calendar days.
9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.
RSM US LLP will accept the Government Purchase Card for payments at or below the micro-purchase threshold.

9b. Notification whether Government Purchase Cards are accepted or not accepted above the micro-purchase threshold.
RSM US LLP will accept the Government Purchase Card for payments above the micro-purchase threshold.

10. Foreign Items
None.

11a. Time of Delivery
Specified in the Task Order.

11b. Expedited Delivery
Items available for expedited delivery are noted in this price list.

11c. Overnight and 2-day delivery
Specified in the Task Order.

11d. Urgent requirements
When the contract delivery period does not meet the urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery.

12. Free on board (FOB) shipping point(s)
Destination.

13a. Ordering Address(es)
RSM US LLP
1250 H STREET NW SUITE 650
WASHINGTON, DC 20005-1700
ATTENTION: Shelley Brown
Phone: 571-341-4051

E-Mail: shelley.brown@rsmus.com

13b. Ordering procedures
For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment Address(es)
Electronic funds transfer (EFT)
Accounts Payable
5155 Paysphere Circle
Chicago, IL 60674
USA
Ph: 703-336-6571
Fax: 703-336-6401
remittanceadvice@rsmus.com
ABA No.: 071000039
Acct No.: 5800965054

15. Warranty provision
RSM's standard commercial warranty.

16. Export packing charges
Not applicable under this Schedule.

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level)
Contact Contractor.

18. Terms and conditions of rental, maintenance and repair
Not applicable under this Schedule.

19. Terms and conditions of installation
Not applicable under this Schedule.

20. Terms and conditions of repair parts
Not applicable under this Schedule.

20a. Terms and conditions for any other services
Not applicable under this Schedule.

21. List of service and distribution points
Not applicable under this Schedule.

22. List of participating dealers
Not applicable under this Schedule.

23. Preventative maintenance
Not applicable under this Schedule.

24a. Environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants)
Not applicable under this Schedule.

24b. Section 508 compliance
If applicable, Section 508 compliance information is available on Electronic and Information Technology supplies and services in this Contract. The EIT standard which can be found at: www.Section508.gov.

25. Data Universal Number System (DUNs) Number
830764036

26. Notification regarding registration in the System for Award Management (SAM) database
RSM US LLP has registered with the System for Award Management (SAM). CAGE Code 5KHK1.
DESCRIPTION OF PSS SINS OFFERED

SIN 874-1: Integrated Consulting Services

**Integrated Consulting Services** - provides expert advice and assistance in support of an agency’s mission-oriented business functions. Services covered by this SIN include: Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services.

- Facilitation and related decision support services
- Survey services, using a variety of methodologies, including survey planning, design, and development; survey administration; data validation and analysis; reporting, and stakeholder briefings
- Advisory and assistance services in accordance with FAR 37.203

NOTE 1: Consulting services where the preponderance of work is specifically covered under other GSA Schedules are not permitted under this SIN.

NOTE 1: Expert witness, consulting, and audit services pertaining to financial matters are not covered under this SIN. Refer to Schedule 520, SIN 520-6, Professional Legal Services. Consulting services relating to public relations are not covered under this SIN. Refer to SIN C541-2, Public Relations Services. Legal services are not covered under this SIN.

SIN 874-7: Integrated Business Program Support Services

**Integrated Business Program Support Services** - provides services to assist agencies in managing their mission-oriented business projects or programs and achieving mission performance goals. Services covered by this SIN include:

- All phases of program or project management, from planning to closeout.
- Operational/administrative business support services in order to carry out program objectives.

NOTE 1: Program support services where the preponderance of work is specifically covered under other GSA Schedules are not permitted under this SIN.

NOTE 2: Administrative support services are authorized under this SIN; however, they must be provided in conjunction with other professional business services covered under this Schedule and must be performed under the supervision of the contractor's Project or Program Manager. Personal services as defined in FAR are prohibited under MOBIS.

SIN 520-1: Program Financial Advisor

Assist agencies on cross-cutting issues, asset marketability, program development, trust or other monetary fund management / benefit administration, equity monitoring, originations, and addresses any other considerations regarding the acquisition, management and/or resolution of an asset.

SIN 520-2: Transaction Specialist

Assist agencies in all asset resolution related areas including valuation / pricing, portfolio stratification, restructuring and disposition strategies which best meet agency goals. Make specific recommendations as to the best execution. Conduct a sale or other disposition vehicle. Provide marketing expertise, budget and credit reform analyses.

SIN 520-3: Due Diligence & Support Services

Assist agencies in the confirmation and validation of specific elements of an agency's portfolio of assets. Collect and organize data from an agency's files or a third party source, create asset inventory database, provide support for asset sales (e.g., asset valuations, investor war room and asset packaging, and closings), develop quality / information controls.
SIN 520-13: Complementary Financial Management Services

Assess and improve financial management systems, financial reporting and analysis, strategic financial planning, financial policy formulation and development. Devise and implement performance measures, conduct special cost studies, perform actuarial services, perform economic and regulatory analysis, assist with financial quality assurance efforts, perform benchmarking.

SIN 520-21: Program Management Services

Program Management Services - encompasses the management of financial and business solutions programs and projects and includes but is not limited to program management, program oversight, project management and program integration of a limited duration. A variety of functions may be utilized to support program integration or project management tasks.
Professional Services Schedule (PSS)
PSS Schedule # GS-00F-336CA

LABOR CATEGORY DESCRIPTIONS BY SPECIAL ITEM NUMBERS (SINS)

Labor Category (LC) Descriptions for SINs 874-1, 874-7 (MOBIS)

LC 1 - Management Advisory Services Partner/Principal

Functional responsibilities: Leads and reviews results of project and assignments. Is involved with indirect supervision and “big picture” problem solving. Client contact for complex questions and information. Advises client on various economic and legal risks in given industry. Formulates and communicates project plans and assignments. May answer complex questions involving extensive technical skill. Manages quality and risk. Specialized experience may include best practice definition and implementation, facilitation, training, project management, methodology development and deployment, process re-engineering, change management, organizational development, advanced analysis, and modeling capabilities.

Minimum education/certification: BA/BS degree
Minimum experience: 10 years consulting or industry experience

LC 2 - Management Advisory Services Director

Functional responsibilities: Leads and reviews results of projects and assignments. Is involved with indirect supervision and “big picture” problem solving. As aware and a thought leader in the Industry and can provide the necessary people, process, and operational technology solutions to the client. Client contact for complex questions and information. Formulates and communicates project plans and assignments and is responsible for the overall Program Plan and the execution of resources deployed on a Project. May answer complex questions involving extensive technical skill. Specialized experience may include best practice definition and implementation, facilitation, training, project management, systems engineering, methodology development and deployment, process re-engineering, change management, organizational development, advanced analysis, and modeling capabilities.

Minimum education/certification: BA/BS degree
Minimum experience: 8 years consulting or industry experience

LC 3 – Management Advisory Services Manager

Functional responsibilities: Supervises, directs and reviews the results of projects and assignments. May train those with less experience. Responsible for performance evaluations on lower level employees. Has authority for hiring and firing decisions. Client contact for more complex questions and information. Responsible for engagement profitability. Applies extensive technical and subject matter expertise/skill consistently in complex situations. Documents, validates tests and assesses processes, systems, and/or programs. Makes suggestions to improve client process and recommends ways to support to mission of the organization from an operational perspective. May advise client on various economic and legal risks in their industry. Specialized experience may include facilitation, training, survey development, advanced analysis, modeling, and process improvement.

Minimum education/certification: BA/BS degree
Minimum experience: 6 years consulting or industry experience

LC 4 - Management Advisory Services Supervisor

Functional responsibilities: Takes direction from other, more experienced members of the team. Involved in all stages of a project, using appropriate systems and/or advanced technical knowledge. Includes day-to-day “in-charge” responsibilities. Supervises those at lower levels. Client contact for basic questions and information. Documents, validates, tests, and assesses various processes, systems, and/or programs. Specialized experience may include facilitation, training, survey development, advanced analysis, modeling, and process improvement.

Minimum education/certification: BA/BS degree
Minimum experience: 4 years consulting or industry experience

LC 5 - Management Advisory Services Senior Associate

Functional responsibilities: Functions as a team leader, supports and assists in all stages of a project, develops tools and templates to add in providing client deliverables, using appropriate systems and/or subject matter expertise to complete tasks. May train and supervise others at a lower level. May be involved with reviewing engagement project plans, procedures, or reporting on basic management issues.

Minimum education/certification: BA/BS degree

Minimum experience: 2 years consulting or industry experience

LC 6 - Management Advisory Services Associate

Functional responsibilities: Assists in all stages of a project, using appropriate systems and/or limited technical knowledge to complete tasks. May be involved with review engagements, procedures engagements, or basic management, issues, risks, and program/project management reporting and/or analysis.

Minimum education/certification: BA/BS degree

Minimum experience: 1 year consulting or industry experience

Labor category summary

The following table summarizes each of the above labor categories for both SINS 874-1 and 874-7 as described:

<table>
<thead>
<tr>
<th>Labor Category #</th>
<th>MOBIS labor category title for SINs 874-1 and 874-7</th>
<th>Contract Category Mapping</th>
<th>Minimum Education</th>
<th>Minimum Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>LC 1</td>
<td>Management Advisory Services Partner/Principal</td>
<td>Partner/Principal</td>
<td>BA/BS</td>
<td>10</td>
</tr>
<tr>
<td>LC 2</td>
<td>Management Advisory Services Director</td>
<td>Director</td>
<td>BA/BS</td>
<td>8</td>
</tr>
<tr>
<td>LC 3</td>
<td>Management Advisory Services Manager</td>
<td>Manager</td>
<td>BA/BS</td>
<td>6</td>
</tr>
<tr>
<td>LC 4</td>
<td>Management Advisory Services Supervisor</td>
<td>Supervisor</td>
<td>BA/BS</td>
<td>4</td>
</tr>
<tr>
<td>LC 5</td>
<td>Management Advisory Services Senior Associate</td>
<td>Senior Associate</td>
<td>BA/BS</td>
<td>2</td>
</tr>
<tr>
<td>LC 6</td>
<td>Management Advisory Services Associate</td>
<td>Associate</td>
<td>BA/BS</td>
<td>1</td>
</tr>
</tbody>
</table>
**Allowable substitutions**

RSM will provide only people who meet or exceed the minimum qualifications within the labor category descriptions stated herein. RSM labor categories provide for substituting experience for minimum education requirements and substituting educational and professional degrees for years of experience. These substitutions are allowed for all labor categories unless specified in the description.

The table below presents the allowable substitutions for both SINS 874-1 and 874-7 based on the education and experience of the labor categories in the descriptions above. Experience should be professional and job related, however it does not have to be specific to the project to be accomplished. However, if a degree is used in place of experience, the degree should be related to the project or task. In general, where it is not stated, the following experience table may be substituted for not having the required degree, unless otherwise specified in the job description.

<table>
<thead>
<tr>
<th>Degree</th>
<th>Degree and experience and education substitutions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bachelors</td>
<td>Associates + 4 years relevant experience or 6 years relevant experience</td>
</tr>
</tbody>
</table>
**Professional Services Schedule (PSS)**
PSS Schedule # GS-00F-336CA

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**Labor Category Descriptions for SINs 520-1, 520-2, 520-3, 520-13, 520-21 (FABS)**

**LC1 – Managing Director/Partner**

**Functional Responsibilities:** Oversees, directs and reviews results of projects and assignments. Is involved with indirect supervision. Leads “big picture” problem solving. Responsible for maintaining key client relationships and ensuring services quality and risk management. Client contact for complex questions and information. Advises client on various business and technology risks in given industry. Identifies and discusses key financial and non-financial performance measures. Formulates and communicates project plans and assignments. May answer complex questions involving extensive technical skill. Specialized experience may include industry knowledge, best practice definition and implementation, enterprise risk management, internal controls, performance management, advanced analytical analysis and modeling, project management, facilitation, training, and process improvement.

**Minimum Education:** BA/BS Degree

**Minimum Experience:** 12 years providing auditing, advisory or risk management services.

**LC2 – Director/Principal**

**Functional Responsibilities:** Leads and reviews results of projects and assignments. Is involved with indirect supervision and “big picture” problem solving. Responsible for maintaining key client relationships and delivering quality and risk management plans. Client contact for complex questions and information. Advises client on various business and technology risks in given industry. Identifies and discusses key financial and nonfinancial performance measures. Formulates and communicates project plans and assignments. May answer complex questions involving extensive technical skill. Reviews potentially complex financial statements, disclosures, and/or returns. Specialized experience may include industry knowledge, best practice definition and implementation, enterprise risk management, internal controls, performance management, advanced analytical analysis and modeling, project management, facilitation, training, and process improvement.

**Minimum Education:** BA/BS Degree

**Minimum Experience:** 10 years providing auditing, advisory or risk management services.

**LC3 – Senior Manager**

**Functional Responsibilities:** Manages, directs and reviews the results of multiple concurrent projects and assignments. May train those with less experience. Responsible for performance evaluations on lower level managers and employees. Responsible for oversight of day-to-day client interaction. Resolves complex accounting, auditing, financial analysis, business or technology risk management issues. Client contact for more complex questions and information. Responsible for engagement profitability. Applies extensive technical skill consistently in complex situations. Suggests generally accepted accounting, auditing or risk management procedures. Documents, validates tests and assesses processes, systems, and/or programs. Drafts and performs detailed reviews of potentially complex financial statements, disclosures, reports, and/or other deliverables. Makes suggestions to improve client internal controls, procedures and/or policies. May advise client on various business and technology risks in their industry. Specialized experience may include industry knowledge, best practice definition and implementation, enterprise risk management, internal controls, performance management, advanced analytical analysis and modeling, project management, facilitation, training, and process improvement.

**Minimum Education:** BA/BS Degree

**Minimum Experience:** 8 years providing auditing, advisory or risk management services.

**LC4 – Manager**

**Functional Responsibilities:** Manages, directs and reviews the results of specific projects and assignments. May train those with less experience. Responsible for performance evaluations on lower level employees. Responsible for day-to-day client interaction. Assists in resolving complex accounting, auditing, financial analysis, business or technology risk management issues. Client contact for challenging questions and information. Responsible for engagement profitability. Applies extensive
technical skill consistently in complex situations. Suggests generally accepted accounting, auditing or risk management procedures. Documents, validates tests and assesses processes, systems, and/or programs. Drafts detailed reviews of financial statements, disclosures, reports, and/or other deliverables. Makes suggestions to improve client internal controls, procedures and/or policies. May advise client on various business and technology risks in their industry. Specialized experience may include industry knowledge, best practice definition and implementation, enterprise risk management, internal controls, performance management, analytical analysis and modeling, project management, facilitation, training, and process improvement.

**Minimum Education:** BA/BS Degree

**Minimum Experience:** 5 years providing auditing, advisory or risk management services.

**LC5 – Experienced Senior**

**Functional Responsibilities:** Supervises and reviews the results of projects and assignments. May train those with less experience. Responsible for performance evaluations on lower level employees. Assists in achieving engagement profitability. Applies extensive technical skill consistently in complex situations. Suggests generally accepted accounting, auditing or risk management procedures. Documents, validates tests and assesses processes, systems, and/or programs. Drafts detailed reviews of financial statements, disclosures, reports, and/or other deliverables. Makes suggestions to improve client internal controls, procedures and/or policies. May advise client on various business and technology risks in their industry. Specialized experience may include industry knowledge, best practice definition and implementation, internal controls, performance management, analytical analysis, facilitation, and process improvement.

**Minimum Education:** BA/BS Degree

**Minimum Experience:** 4 years providing auditing, advisory or risk management services.

**LC6 – Senior**

**Functional Responsibilities:** Takes direction from other, more experienced members of team. Involved in all stages of a project, using appropriate systems and/or advanced technical knowledge. Includes day-to-day “in-charge” responsibilities. Supervises those at lower levels. Client contact for basic questions and information. Documents, validates, tests, and assesses various processes, systems, and/or programs. Specialized experience may include best practice definition and implementation, internal controls, performance management, analytical analysis, and process improvement.

**Minimum Education:** BA/BS Degree

**Minimum Experience:** 2 years providing auditing, advisory or risk management services.

**LC7 – Staff**

**Functional Responsibilities:** Assists in all stages of a project, using appropriate systems and/or limited technical knowledge to complete tasks. May train and supervise others at a lower level. May be involved with review engagements, procedures engagements, or basic financial and management issues.

**Minimum Education:** BA/BS Degree

**Minimum Experience:** New or no experience

**LC8 – Paraprofessional**

**Functional Responsibilities:** Performs specific steps under direction of senior staff at consulting engagement. Drafts work products and reports under supervision and in adherence with prescribed formats. Assists clients and team members with routine financial and business functions.

**Minimum Education:** High School Diploma, pursuing Associate Degree in relevant business/technical field

**Minimum Experience:** New or no experience
The following table summarizes each of the above Labor Categories for SINs 520-1, 520-2, 520-3, 520-13, 520-21 as described:

<table>
<thead>
<tr>
<th>Labor Category #</th>
<th>FABS Labor Category Title for SINs 520-1, 520-2, 520-3, 520-13, 520-21</th>
<th>Contract Category Mapping</th>
<th>Minimum Education</th>
<th>Minimum Years of Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>LC 1</td>
<td>Managing Director/Partner</td>
<td>Partner/Principal</td>
<td>BA/BS</td>
<td>12</td>
</tr>
<tr>
<td>LC 2</td>
<td>Director/Principal</td>
<td>Partner/Principal</td>
<td>BA/BS</td>
<td>10</td>
</tr>
<tr>
<td>LC 3</td>
<td>Senior Manager</td>
<td>Director</td>
<td>BA/BS</td>
<td>8</td>
</tr>
<tr>
<td>LC 4</td>
<td>Manager</td>
<td>Manager</td>
<td>BA/BS</td>
<td>5</td>
</tr>
<tr>
<td>LC 5</td>
<td>Experienced Senior</td>
<td>Supervisor</td>
<td>BA/BS</td>
<td>4</td>
</tr>
<tr>
<td>LC 6</td>
<td>Senior</td>
<td>Senior Associate</td>
<td>BA/BS</td>
<td>2</td>
</tr>
<tr>
<td>LC 7</td>
<td>Staff</td>
<td>Associate</td>
<td>BA/BS</td>
<td>0</td>
</tr>
<tr>
<td>LC 8</td>
<td>Paraprofessional*</td>
<td>Administrative Assistant</td>
<td>HS</td>
<td>0</td>
</tr>
</tbody>
</table>

* Note: Paraprofessional pursuing Associate Degree in relevant business/technical field

YEARS OF EXPERIENCE SUBSTITUTIONS

- A general educational development credential or vocational degree can be substituted for a high school diploma; three years of experience along with a high school diploma can be substituted for a bachelor’s degree.
- A master’s degree can be substituted for five years of experience; and, a doctorate can be substituted for eight years of experience.
- Certification in a specialized field that does not have traditional educational experience can be substituted for any educational requirements, provided the certification is commensurate with years of experience.
- Five years of experience in a specialized area may be substituted for any minimum education requirements.
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

<table>
<thead>
<tr>
<th>SINs</th>
<th>Labor Category</th>
<th>Contractor/ Customer Facility</th>
<th>Year 2 9/24/2016 to 9/23/2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>874-1, 874-7</td>
<td>Management Advisory Services Partner/Principal</td>
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</tr>
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<td>520-1, 2, 3, 13, 21</td>
<td>Managing Director/Partner</td>
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<td>Paraprofessional*</td>
<td>Both</td>
<td>$68.41</td>
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</tbody>
</table>

* Note: Paraprofessional pursuing Associate Degree in relevant business/technical field

**Economic price adjustments (EPA):** Awarded pricing is based on the Contractor’s Commercial Market prices. The EPA shall be in accordance with clause I-FSS-969 Economic Price Adjustment-FSS Multiple Award Schedules (b)(2). The awarded market indicator is DOL, BLS, Employment Cost Index (NSA), 12-month Percent Change, Private Industry, Management, professional, and related (Series ID: CIU2010000100000A (B,I)). Price adjustments are not automatic and must be completed by a contract modification.

**Service Contract Act:** The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Services Schedule (PSS) and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to
the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.