

**General Services Administration
Federal Acquisition Service
Authorized Federal Supply Schedule Price List**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!™, a menu-driven database system. The Internet address for GSA-Advantage!™ is: <http://www.gsaadvantage.gov>
For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: <http://www.gsa.gov/schedules-ordering>*

Consolidated Schedule (00CORP)

Please be advised that the following individual Schedule contracts have been migrated to this Consolidated Schedule. As a result, no additional stand alone Task Orders can be awarded or BPAs established under these contracts:

| Single Schedule Name | Former Contract Number |
|----------------------|------------------------|
| MOBIS | GS-10F-0181J |
| ES | GS-10F-0099K |
| PES | GS-23F-0024K |

Contract Number: GS-00F-337CA

Contract Period: 9/28/2015 – 09/27/2020



“Where will our knowledge take you?”

**BMT Designers & Planners, Inc.
4401 Ford Ave, Ste. 1000
Alexandria, VA 22302
Telephone: (703) 920-7070
Fax: (703) 920-7177
www.dandp.com**

Business Size/Status: Large

Prices shown herein are NET (discount deducted).

Pricelist current through Award dated 09/28/2015

Effective October 1, 2015, the Consolidated Schedule will become the Professional Services Schedule (PSS), with no changes to any terms and conditions found within this document.



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GENERAL CONTRACT INFORMATION

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| 1a. Table of Awarded Special Item Numbers (SINs): | |
| <ul style="list-style-type: none"> • SIN C874-1 / C874-1RC: Integrated Consulting Services • SIN C874-4 / C874-4RC: Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration Learning Management, Internships • SIN C899-1 / C899-1RC: Environmental Consulting Services • SIN C899-3 / C899-3RC: Environmental Training Services • SIN C899-8 / C899-8RC: Remediation and Reclamation Services | <ul style="list-style-type: none"> • SIN C871-1 / C871-1RC: Strategic Planning for Technology Programs/Activities • SIN C871-2 / C871-2RC: Concept Development and Requirements Analysis • SIN C871-3 / C871-3RC: System Design, Engineering and Integration • SIN C871-4 / C871-4RC: Test and Evaluation • SIN C871-5 / C871-5RC: Integrated Logistics Support • SIN C871-6 / C871-6RC: Acquisition and Life Cycle Management |
| <p><i>Our GSA Consolidated Contract can also support state and local agencies under the following programs:</i></p> | |
|  | <ul style="list-style-type: none"> • <i>Disaster Recovery Purchasing Program. Section 833 of the National Defense Authorization Act allows state and local governments to purchase products and services to facilitate recovery from a major disaster. This includes advance and pre-positioning in preparation for a disaster.</i> |

- | | |
|---|---|
| 1b. Lowest Priced Model Number and Lowest Price: | Please refer to page # 20 |
| 1c. Labor Category Descriptions: | Please refer to page # 8 |
| 2. Maximum Order: | \$1,000,000 |
| 3. Minimum Order: | \$100 |
| 4. Geographic Coverage: | Domestic Only |
| 5. Point(s) of Production: | Not Applicable |
| 6. Discount from List Price: | All Prices Herein are Net |
| 7. Quantity Discounts: | Not Applicable |
| 8. Prompt Payment Terms: | Net 30 days |
| 9a. Government Purchase Card <i>is</i> accepted at or below the micro – purchase threshold. | |
| 9b. Government Purchase Card <i>is</i> accepted above the micro – purchase threshold. | |
| 10. Foreign Items: | None |
| 11a. Time of Delivery: | To Be Negotiated with Ordering Agency |
| 11b. Expedited Delivery: | To Be Negotiated with Ordering Agency |
| 11c. Overnight and 2-Day Delivery: | To Be Negotiated with Ordering Agency |
| 11d. Urgent Requirement: | To Be Negotiated with Ordering Agency |
| 12. F.O.B. Point(s): | Destination |
| 13a. Ordering Address: | BMT Designers & Planners, Inc. Attn: Allicia Bassar/GSA Orders 4401 Ford Ave, Ste. 1000 Alexandria, VA 22302 |

GENERAL CONTRACT INFORMATION (CONTINUED)

- 13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment Address: BMT Designers & Planners, Inc.
Attn: Accounts Receivable
4401 Ford Ave, Ste. 1000
Alexandria, VA 22302
15. Warranty Provision: Standard Commercial Warranty
16. Export Packing Charges: Not Applicable
17. Terms & Conditions of Government Purchase Card Acceptance: Contact Contractor
18. Terms and conditions of rental, maintenance, and repair: Not Applicable
19. Terms and conditions of installation (if applicable): Not Applicable
20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices: Not Applicable
- 20a. Terms and conditions for any other services (if applicable): Not Applicable
21. List of service and distribution points (if applicable): Not Applicable
22. List of participating dealers (if applicable): Not Applicable
23. Preventative maintenance (if applicable) Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.): Not Applicable
- 24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/ :
25. Data Universal Number System (DUNS) Number: 018539619
26. BMT Designers & Planners, Inc. *is* registered in the System for Award Management (SAM) Database.

CONTRACT OVERVIEW

GSA awarded BMT Designers & Planners, Inc. a GSA Federal Supply Schedule contract for Consolidated Schedule (00CORP) Contract No. GS-00F-337CA. The current contract period is 9/28/2015 - 9/27/2020. GSA may exercise a total of up to three additional 5 year option periods. This contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR

Allicia Bassar
BMT Designers & Planners, Inc.
4401 Ford Ave, Ste. 1000
Alexandria, VA 22302
Telephone: (703) 920-7070
Fax Number: (703) 920-7177
Email: abassar@dandp.com

MARKETING AND TECHNICAL POINT OF CONTACT

Kai Skvarla
BMT Designers & Planners, Inc.
4401 Ford Ave, Ste. 1000
Alexandria, VA 22302
Telephone: (703) 920-7070
Fax Number: (703) 920-7177
Email: kskvarla@dandp.com

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for Consolidated Schedule Services. Executive agencies, other Federal agencies, mixed –ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each task order.

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. BMT Designers & Planners, Inc. has been awarded a contract by GSA to provide services under the following SINs:

- SIN C874-1 / C874-1RC: Integrated Consulting Services
- SIN C874-4 / C874-4RC: Training Services: Instructor Led Training, Web Based Training and Education Courses, Development and Test Administration Learning Management, Internships
- SIN C899-1 / C899-1RC: Environmental Consulting Services
- SIN C899-3 / C899-3RC: Environmental Training Services
- SIN C899-8 / C899-8RC: Remediation and Reclamation Services
- SIN C871-1 / C871-1RC: Strategic Planning for Technology Programs/Activities
- SIN C871-2 / C871-2RC: Concept Development and Requirements Analysis
- SIN C871-3 / C871-3RC: System Design, Engineering and Integration
- SIN C871-4 / C871-4RC: Test and Evaluation
- SIN C871-5 / C871-5RC: Integrated Logistics Support
- SIN C871-6 / C871-6RC: Acquisition and Life Cycle Management

A full description of each SIN definition and examples of the types of work covered by the SIN can be found on GSA's e-library website. <http://www.gsa.e-library.gsa.gov>

INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that BMT Designers & Planners, Inc. meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide GSA Schedule services, follow these simple steps:

| Orders under the Micro-Purchase Threshold (\$3,000) |
|---|
| <ul style="list-style-type: none"> Select the contractor best suited for your needs and place the order. |
| Orders in-between the Micro-Purchase Threshold (\$3,000) and the Simplified Acquisition Threshold (\$150,000) |
| <ul style="list-style-type: none"> Prepare a SOW or PWS in accordance with FAR 8.405-2(b). Prepare and send the RFQ (including SOW and evaluation criteria) to at least three GSA Schedule contractors. Evaluate, then make a "Best Value" determination. <p>Note: The ordering activity should request GSA Schedule contractors to submit firm-fixed prices to perform the services identified in the SOW.</p> |
| Orders over the Simplified Acquisition Threshold (\$150,000) |
| <ul style="list-style-type: none"> Prepare the RFQ (including the SOW and evaluation criteria) and post on eBay to afford all Schedule contractors the opportunity to respond, or provide the RFQ to as many Schedule contractors as practicable, consistent with market research, to reasonably ensure that quotes are received from at least three contractors. Seek price reductions. Evaluate all responses and place the order, or establish the BPA with the GSA Schedule contractor that represents the best value (refer to FAR 8.405-2(d)). <p>Note: The ordering activity should request GSA Schedule contractors to submit firm-fixed prices to perform the services identified in the SOW.</p> |

Developing a Statement of Work (SOW)

In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

Preparing a Request for Quote (RFQ)

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

For more information related to ordering services, go to <http://www.gsa.gov/schedules-ordering> and click "Ordering Information". Also see summary guidelines in the [Multiple Award Schedule \(MAS\) Desk Reference Guide, Ordering Procedures](#).

BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (e.g. estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

LABOR CATEGORY DESCRIPTIONS
Mission Oriented Business Integrated Services (MOBIS)
SIN(s) C874-1 / C874-1RC & C874-4 / C874-4RC

BMT Designers & Planners commercial practices include the education/experience substitutions identified below. In order to be consistent with commercial practices, BMT Designers & Planners incorporates their commercial education/experience substitution to all GSA labor categories.

Experience Substitutions Methodology:

| | | |
|---|--------|------------------|
| High School Diploma + 4 years additional experience | Equals | Bachelors Degree |
| Bachelors Degree + 2 years additional experience | Equals | Masters Degree |
| Masters Degree + 3 years additional experience | Equals | PhD |

Education Substitutions Methodology:

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|---|
| A Ph.D. may be substituted for 3 years of required experience with a Masters Degree or 4 years with a Bachelors Degree. |
| A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree. |
| A Bachelors Degree may be substituted for 4 years of required experience with a High School Diploma. |

| GSA Labor Category | Minimum Years Experience | Minimum Education Requirements | Description |
|---------------------------|---------------------------------|---------------------------------------|---|
| Lead Program Manager | 18 | Bachelors | Ability to plan and execute complex technical tasks, to apply analytical problem solving methodologies, to provide technical direction to support staff, to interface with Government and prime contractor personnel, and to effectively allocate resources. Responsible for the overall project and financial management of projects involving analyses of risk, environment, cost, human factors, and safety. Establishes appropriate Program Management Plans, budgets, technical approach, milestones, assets, and liaison with the customer. Responsible for the supervision of the staff working on the project. |
| Senior Program Manager | 16 | Bachelors | Ability to plan and execute complex technical tasks, to provide technical direction to support staff, to interface with Government and prime contractor personnel, and to effectively allocate resources. Responsible for the overall project and financial management of projects involving analyses of risk, environment, cost, human factors, and safety. Establishes appropriate Program Management Plans, budgets, technical approach, milestones, assets, and liaison with the customer. Responsible for the supervision of the staff working on the project. |
| Program Manager | 14 | Bachelors | Supervises and coordinates all technical work done on the assigned program. Establishes standards, work schedule and QA procedures. |

| GSA Labor Category | Minimum Years Experience | Minimum Education Requirements | Description |
|---------------------------|--------------------------|--------------------------------|--|
| Lead Project Manager | 14 | Bachelors | Specializes in managing and directing complex projects from requirements definition through delivery and acceptance, with projects encompassing risk, environment, cost, human factors, and safety. Develops project budgets, tracks expenditures against budgets, and develops projections of cost at completion. Interprets plans and specifications, prepares cost breakdowns, and negotiates budgets. Develops task statements for team members and subcontractors. Monitors progress and prepares progress and status reports. |
| Senior Project Manager | 12 | Bachelors | Specializes in managing and directing complex projects from requirements definition through delivery and acceptance, with projects encompassing risk, environment, cost, human factors, and safety. Develops project budgets, tracks expenditures against budgets, and develops projections of cost at completion. Interprets plans and specifications, prepares cost breakdowns, and negotiates budgets. Develops task statements for team members and subcontractors. Monitors progress and prepares progress and status reports. |
| Subject Matter Expert III | 14 | Masters | Provides expert independent services and leadership in business case analyses, life cycle cost analyses, total ownership cost analyses, environmental impact studies, human factors analyses, safety analyses, hazardous materials analyses. Plans and executes projects, applies analytical problem solving methodologies, technical direction, interfaces with client and/or prime contractor representatives and effectively allocates resources. Has specialized experience in planning, evaluating, directing and coordinating research and development projects. |
| Subject Matter Expert II | 12 | Masters | Provides expert independent services and leadership in business case analyses, life cycle cost analyses, total ownership cost analyses, environmental impact studies, human factors analyses, safety analyses, hazardous materials analyses. Plans and executes projects, applies analytical problem solving methodologies, technical direction, interfaces with client and/or prime contractor representatives and effectively allocates resources. Has specialized experience in planning, evaluating, directing and coordinating research and development projects. |
| Lead Requirements Analyst | 14 | Masters | Provides specialized services related to meeting requirements imposed by government representatives who are responsible for achieving specific objectives and goals. Plans and executes technical projects. Correlates imposed program requirements to specific systems capable of meeting those requirements in a cost-effective manner. |

| GSA Labor Category | Minimum Years Experience | Minimum Education Requirements | Description |
|-----------------------------|--------------------------|--------------------------------|---|
| Senior Requirements Analyst | 10 | HS Diploma | Provides specialized services related to meeting requirements imposed by government representatives who are responsible for achieving specific objectives and goals. Plans and executes technical projects, including training either in classrooms or in the field. Provides specialized support of government programs that must be designed to meet specified requirements in environmental and safety matters. |
| Principal Analyst | 10 | Bachelors | Provides project management, quality control and organization and personnel development. Also provides training either in classrooms or in the field. |
| Senior Analyst | 6 | Bachelors | Provides technical responsibility for design, interpreting, organizing, executing and coordinating staff problems. Performs work requiring independent evaluation, selection and application of standard scientific techniques, procedures, and criteria using judgment and ingenuity in making applications. |
| Analyst | 4 | Bachelors | Performs work requiring application of standard procedures and criteria in carrying out a sequence of tasks. |
| Lead Designer III | 12 | Bachelors | Responsible for the design development, analysis, and implementation of government programs. Provides technical support in unique complex areas to include but not be limited to risk, environment, cost, human factors, and safety. Performs design evaluations. Recommends alterations to development and design to improve equipment characteristics with respect to risk, environment, cost, human factors, and safety. Provides specialized support of government development projects in state-of-the-art environmental protection systems, as well as safety and human factors issues. |
| Lead Designer II | 8 | Bachelors | Responsible for the design development, analysis, and implementation of government programs. Provides technical support in unique complex areas to include but not be limited to risk, environment, cost, human factors, and safety. Performs design evaluations. Recommends alterations to development and design to improve equipment characteristics with respect to risk, environment, cost, human factors, and safety. Provides specialized support of government development projects in state-of-the-art environmental protection systems, as well as safety and human factors issues. |
| Lead Designer I | 4 | Bachelors | Responsible for the design development, analysis, and implementation of government programs. Provides technical support in unique complex areas to include but not be limited to risk, environment, cost, human factors, and safety. Performs design evaluations. Recommends alterations to development and design to improve equipment characteristics with respect to risk, environment, cost, human factors, and safety. Provides specialized support of government development projects in state-of-the-art environmental protection systems, as well as safety and human factors issues. |

| GSA Labor Category | Minimum Years Experience | Minimum Education Requirements | Description |
|--------------------|--------------------------|--------------------------------|--|
| Senior Designer | 5 | Bachelors | Provides technical responsibility for tasks involving computer drawings and/or calculations. Performs work requiring independent evaluation and application of techniques, procedures, and criteria using judgment and ingenuity in making applications. |
| Programmer | 4 | Bachelors | Performs computer programming requiring applications of standard procedures and criteria in carrying out a sequence of computer programming tasks. |
| Senior Lawyer | 8 | PhD | Requires accredited juris doctorate degree. |

LABOR CATEGORY DESCRIPTIONS

Environmental Services (ES)

SIN(s) C899-1 / C899-1RC, C899-3 / C899-3RC, & C899-8 / C899-8RC

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Experience Substitutions Methodology:

| | | |
|---|--------|------------------|
| High School Diploma + 4 years additional experience | Equals | Bachelors Degree |
| Bachelors Degree + 2 years additional experience | Equals | Masters Degree |
| Masters Degree + 3 years additional experience | Equals | PhD |

Education Substitutions Methodology:

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|---|
| A Ph.D. may be substituted for 3 years of required experience with a Masters Degree or 4 years with a Bachelors Degree. |
| A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree. |
| A Bachelors Degree may be substituted for 4 years of required experience with a High School Diploma. |

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|--------------------------------------|---|
| Title: | Principal Manager |
| Description & Experience: | Responsible for management, oversight, and direction of the technical operations of multiple (related or unrelated) corporate or client Programs. B.S. / B.A. degree in appropriate discipline, >20 years experience. |

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| Title: | Program Manager |
| Description & Experience: | Responsible for managing multiple related or similar projects of significant scope or complexity, and/or directing the work of Project Managers. B.S. / B.A. degree in appropriate discipline, >15 years experience. |

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| Title: | Project Manager I |
| Description & Experience: | Junior-level professional managing projects of limited scope or complexity, typically under close direction of a Program Manager. B.S. / B.A. degree in appropriate discipline, 3 to 5 years experience. |

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| Title: | Project Manager II |
| Description & Experience: | Staff-level professional managing projects of significant scope or complexity, with limited direction from a Program Manager. B.S. / B.A. degree in appropriate discipline, 5 to 10 years experience. |

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| Title: | Project Manager III |
| Description & Experience: | Senior-level professional managing multiple projects of significant scope or complexity. B.S. / B.A. degree in appropriate discipline, >15 years experience. |

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| Title: | Scientist I |
| Description & Experience: | Entry-level professional in a scientific discipline, performs task assignments under supervision of a Project Manager. B.S. / B.A. degree in appropriate discipline, 0 to 2 years experience. |

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| Title: | Scientist II |
| Description & Experience: | Junior-level professional in a scientific discipline, performs task assignments with limited supervision requirements from a Project Manager. B.S. / B.A. degree in appropriate discipline, 3 to 5 years experience. |

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| Title: | Scientist III |
| Description & Experience: | Staff-level professional in a scientific discipline, takes direction from a Project Manager but is capable of performing task assignments without direct supervision. B.S. / B.A. degree in appropriate discipline, 5 to 10 years experience. |

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| Title: | Scientist IV |
| Description & Experience: | Senior-level professional in a scientific discipline, performs tasks independently and contributes expertise to project assignments. B.S. / B.A. degree in appropriate discipline, 10 to 15 years experience. |
| Title: | Scientist V |
| Description & Experience: | Principal-level professional in a scientific discipline, performs tasks independently and contributes expertise to project assignments. B.S. / B.A. degree in appropriate discipline, >15 years experience. |
| Title: | Scientist VI |
| Description & Experience: | Principal-level professional in a scientific discipline, performs tasks independently and contributes expertise to project assignments. B.S. / B.A. degree in appropriate discipline, >20 years experience. |
| Title: | Engineer I |
| Description & Experience: | Entry-level professional in an engineering discipline, performs task assignments under supervision of a Project Manager. B.S. / B.A. degree in appropriate discipline, 0 to 2 years experience. |
| Title: | Engineer II |
| Description & Experience: | Junior-level professional in an engineering discipline, performs task assignments with limited supervision requirements from a Project Manager. B.S. / B.A. degree in appropriate discipline, 3 to 5 years experience. |
| Title: | Engineer III |
| Description & Experience: | Staff-level professional in an engineering discipline, takes direction from a Project Manager but is capable of performing task assignments without direct supervision. B.S. / B.A. degree in appropriate discipline, 5 to 10 years experience. |
| Title: | Engineer IV |
| Description & Experience: | Senior-level professional in an engineering discipline, performs tasks independently and contributes expertise to project assignments. B.S. / B.A. degree in appropriate discipline, 10 to 15 years experience. |
| Title: | Engineer V |
| Description & Experience: | Principal-level professional in an engineering discipline, performs tasks independently and contributes expertise to project assignments. B.S. / B.A. degree in appropriate discipline, >15 years experience. |
| Title: | Engineer VI |
| Description & Experience: | Principal-level professional in an engineering discipline, performs tasks independently and contributes expertise to project assignments. B.S. / B.A. degree in appropriate discipline, >20 years experience. |
| Title: | Technician III |
| Description & Experience: | A High School diploma or GED is required. Technician III requires either > 5 years experience, an Associate's degree, or relevant training certification. |
| Title: | Graphics Specialist I |
| Description & Experience: | A High School diploma or GED is required. An Associate's degree or other training certification is desirable, but not required. Specialist I is an entry- or junior-level, 0 to 2 years experience. |
| Title: | Graphics Specialist II |
| Description & Experience: | A High School diploma or GED is required. Specialist II requires either >3 years experience, an Associate's degree, or relevant training certification. |

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| Title: | CAD Operator II |
| Description & Experience: | A High School diploma or GED is required. Operator II requires either >3 years experience, an Associate's degree, or relevant training certification. |
| Title: | GIS Specialist I |
| Description & Experience: | B.A. / B.S. degree in appropriate discipline or specific training in GIS applications, 0 to 2 years experience. |
| Title: | GIS Specialist II |
| Description & Experience: | B.A. / B.S. degree in appropriate discipline or specific training in GIS applications, >3 years experience. |
| Title: | Senior Trainer |
| Description & Experience: | Provides technical responsibility for training. Performs work independently using judgment and integrity, responsible for organizing executing and coordinating staff problems. Responsible for quality control. Requires B.A. / B.S. degree and 5 years experience. |
| Title: | Trainer |
| Description & Experience: | Conducts training classes requiring application of standards and knowledge of material being taught. Responsible for quality control. Requires B.A. / B.S. degree and 2 years experience. |

LABOR CATEGORY DESCRIPTIONS

Professional Engineering Services (PES)

**SIN(s) C871-1 / C871-1RC, C871-2 / C871-2RC, C871-3 / C871-3RC, C871-4 / C871-4RC,
C871-5 / C871-5RC, C871-6 / C871-6RC**

BMT Designers & Planners commercial practices include the education/experience substitutions identified below. In order to be consistent with commercial practices, BMT Designers & Planners incorporates their commercial education/experience substitution to all GSA labor categories.

Experience Substitutions Methodology:

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|---|--------|------------------|
| High School Diploma + 4 years additional experience | Equals | Bachelors Degree |
| Bachelors Degree + 2 years additional experience | Equals | Masters Degree |
| Masters Degree + 3 years additional experience | Equals | PhD |

Education Substitutions Methodology:

| |
|---|
| A Ph.D. may be substituted for 3 years of required experience with a Masters Degree or 4 years with a Bachelors Degree. |
| A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree. |
| A Bachelors Degree may be substituted for 4 years of required experience with a High School Diploma. |

| GSA Labor Category | Minimum Years Experience | Minimum Education Requirements | Description |
|---------------------------|---------------------------------|---------------------------------------|--|
| Lead Program Manager | 18 | Bachelors | Ability to plan and execute complex technical tasks, to apply analytical problem solving methodologies, to provide technical direction to support staff, to interface with Government and prime contractor personnel, and to effectively allocate resources. Responsible for the overall project and financial management of Research, Design, Development, and production engineering projects. Establishes appropriate Program Management Plans, budgets, technical approach, milestones, assets and liaison with the customer. Responsible for the supervision of the staff working on the project. Degree in a field related to engineering and extensive professional experience in organizing, managing, and conducting activities supporting Government acquisition programs. Proven experience in successfully formulating programs, developing budgets and schedules, establishing standards, and coordinating efforts in multiple task activities. Must have thorough understanding of requirements, policies, and procedures related major systems acquisition. |

| GSA Labor Category | Minimum Years Experience | Minimum Education Requirements | Description |
|------------------------|--------------------------|--------------------------------|---|
| Senior Program Manager | 16 | Bachelors | <p>Ability to plan and execute complex technical tasks, to provide technical direction to support staff, to interface with Government, and to effectively allocate resources.</p> <p>Responsible for the project and financial management of Research, Design, Development, and production engineering projects. Establishes appropriate Program Management Plans, budgets, technical approach, milestones, assets and liaison with the customer. Responsible for the supervision of the staff working on the project. Degree in a field related to engineering and comprehensive professional experience in organizing, managing, and conducting activities supporting Government acquisition programs. Proven experience in successfully formulating programs, developing budgets and schedules, establishing standards, and coordinating efforts in multiple task activities. Must have thorough understanding of requirements, policies, and procedures related to major systems acquisition.</p> |
| Lead Project Manager | 14 | Bachelors | <p>Specializes in managing and directing complex acquisition projects from requirements definition through delivery and acceptance. Develops project budgets, tracks expenditures against budgets, and develops projections of cost at completion. Interprets plans and specifications, prepares cost breakdowns, and negotiates budgets. Develops task statements for team members and subcontractors. Monitors progress and prepares progress and status reports. Degree in a field related to engineering and comprehensive professional experience in organizing, managing, and conducting activities supporting Government acquisition programs. Proven experience in successfully formulating programs, developing budgets and schedules, establishing standards, and coordinating efforts in multiple task activities</p> |

| GSA Labor Category | Minimum Years Experience | Minimum Education Requirements | Description |
|---------------------------|--------------------------|--------------------------------|---|
| Senior Project Manager | 12 | Bachelors | Specializes in managing and directing acquisition projects from requirements definition through delivery and acceptance. Develops project budgets, tracks expenditures against budgets, and develops projections of cost at completion. Interprets plans and specifications, prepares cost breakdowns, and negotiates budgets. Develops task statements for team members and subcontractors. Monitors progress and prepares progress and status reports. Degree in a field related to engineering and considerable professional experience in organizing, managing, and conducting activities supporting Government acquisition programs. Proven experience in successfully formulating programs, developing budgets and schedules, establishing standards, and coordinating efforts in multiple task activities. |
| Subject Matter Expert III | 14 | Masters | Provides expert independent services and leadership in specialized technical areas. Plans and executes complex technical projects, applies analytical problem solving methodologies, technical direction, interfaces with client and/or prime contractor representatives and effectively allocates resources. Has specialized experience in planning, evaluating, directing and coordinating research and development projects. Degree in a field related to engineering and comprehensive professional experience in one or more specialized subject matter fields related to Government systems acquisition. |
| Subject Matter Expert II | 12 | Masters | Provides expert independent services and leadership in specialized technical areas. Plans and executes complex technical projects, applies analytical problem solving methodologies, technical direction, interfaces with client and/or prime contractor representatives and effectively allocates resources. Has specialized experience in planning, evaluating, directing and coordinating research and development projects. Degree in a field related to naval engineering and considerable professional experience in one or more specialized subject matter fields related to Government systems acquisition. |

| GSA Labor Category | Minimum Years Experience | Minimum Education Requirements | Description |
|-----------------------------|--------------------------|--------------------------------|--|
| Subject Matter Expert I | 8 | Masters | Provides expert independent services and leadership in specialized technical areas. Plans and executes technical projects, applies analytical problem solving methodologies, technical direction, interfaces with client and/or prime contractor representatives and effectively allocates resources. Has specialized experience in planning, evaluating, directing and coordinating research and development projects. Degree in a field related to engineering and broad professional experience in one or more specialized subject matter fields related to Government systems acquisition. |
| Lead Requirements Engineer | 10 | Masters | Provides specialized services related to meeting requirements imposed by government representatives who are responsible for acquiring Major System assets capable of performing specific missions. Plans and executes technical projects. Degree in a field related to engineering and broad professional experience in correlating imposed major system asset requirements to specific systems capable of meeting those requirements in a cost-effective manner. |
| Senior Requirements Analyst | 14 | Bachelors | Provides specialized services related to meeting requirements imposed by government representatives who are responsible for acquiring Major System assets capable of performing specific missions. Plans and executes technical projects. Specialized experience in the requirements of major systems assets subsystems, with at least 10 years of associated time engaged with the asset and working with these subsystems. |
| Lead Design Engineer III | 12 | Bachelors | Responsible for the design, engineering, development, analysis, and implementation of acquisition asset support systems. Provides engineering support in unique technical areas. Performs equipment engineering design evaluations. Recommends alterations to development and design to improve equipment capability and reliability. Degree in a field related to engineering and comprehensive professional experience in major systems assets design development projects. Specializes in state-of-the-art support systems, as well as newly-emerging variants of these systems. |

| GSA Labor Category | Minimum Years Experience | Minimum Education Requirements | Description |
|-------------------------|--------------------------|--------------------------------|--|
| Lead Design Engineer II | 8 | Bachelors | Responsible for the design, engineering, development, analysis, and implementation of acquisition asset support systems. Provides engineering support in unique technical areas. Performs equipment engineering design evaluations. Recommends alterations to development and design to improve equipment capability and reliability. Degree in a field related to engineering and considerable professional experience in major systems assets design development projects. Specializes in state-of-the-art support systems, as well as newly-emerging variants of these systems. |
| Lead Design Engineer I | 4 | Bachelors | Responsible for the design, engineering, development, analysis, and implementation of acquisition asset support systems. Provides engineering support in unique technical areas. Performs equipment engineering design evaluations. Recommends alterations to development and design to improve equipment capability and reliability. Degree in a field related to engineering and broad professional experience in major systems assets design development projects. Specializes in state-of-the-art support systems, as well as newly-emerging variants of these systems. |
| Lead Ship Designer | 12 | HS Diploma | Responsible for the computer-aided design and analysis of major asset support systems, to produce design drawings consolidating asset arrangements with structural details, electrical wiring and fluid systems piping runs. Provides support in unique technical areas related to the auxiliary systems of the asset. Comprehensive professional experience in design development projects, using state-of-the-art computer-aided design software. |
| Senior Trainer | 5 | Bachelors | Provides technical responsibility for training. Performs work independently using judgment and integrity, responsible for organizing executing and coordinating staff problems. Responsible for quality control. |

HOURLY RATES FOR SERVICES
Mission Oriented Business Integrated Services (MOBIS)
SIN(s) C874-1 / C874-1RC & C874-4 / C874-4RC

| Labor Category | GSA Rate |
|-----------------------------|----------|
| Lead Program Manager | \$181.40 |
| Senior Program Manager | \$157.08 |
| Program Manager | \$116.24 |
| Lead Project Manager | \$152.17 |
| Senior Project Manager | \$143.39 |
| Subject Matter Expert III | \$154.24 |
| Subject Matter Expert II | \$132.19 |
| Lead Requirements Analyst | \$149.02 |
| Senior Requirements Analyst | \$129.59 |
| Principal Analyst | \$88.94 |
| Senior Analyst | \$65.70 |
| Analyst | \$60.65 |
| Lead Designer III | \$126.59 |
| Lead Designer II | \$117.81 |
| Lead Designer I | \$115.97 |
| Senior Designer | \$68.23 |
| Programmer | \$75.81 |
| Senior Lawyer | \$138.01 |

HOURLY RATES FOR SERVICES
Environmental Services (ES)
SIN(s) C899-1 / C899-1RC, C899-3 / C899-3RC, & C899-8 / C899-8RC

| Labor Category | Year 1 GSA Rate 9/28/15- 9/27/16 | Year 2 GSA Rate 9/28/16- 9/27/17 | Year 3 GSA Rate 9/28/17- 9/27/18 | Year 4 GSA Rate 9/28/18- 9/27/19 | Year 5 GSA Rate 9/28/19- 9/27/20 |
|------------------------|---|---|---|---|---|
| Principal Manager | \$216.01 | \$220.33 | \$224.74 | \$229.23 | \$233.82 |
| Program Manager | \$116.24 | \$118.56 | \$120.94 | \$123.35 | \$125.82 |
| Project Manager I | \$80.51 | \$82.12 | \$83.76 | \$85.44 | \$87.15 |
| Project Manager II | \$114.35 | \$116.64 | \$118.97 | \$121.35 | \$123.78 |
| Project Manager III | \$167.85 | \$171.21 | \$174.63 | \$178.12 | \$181.69 |
| Scientist I | \$62.69 | \$63.94 | \$65.22 | \$66.53 | \$67.86 |
| Scientist II | \$84.34 | \$86.03 | \$87.75 | \$89.50 | \$91.29 |
| Scientist III | \$103.41 | \$105.48 | \$107.59 | \$109.74 | \$111.93 |
| Scientist IV | \$140.51 | \$143.32 | \$146.19 | \$149.11 | \$152.09 |
| Scientist V | \$170.31 | \$173.72 | \$177.19 | \$180.73 | \$184.35 |
| Scientist VI | \$181.59 | \$185.22 | \$188.93 | \$192.70 | \$196.56 |
| Engineer I | \$75.92 | \$77.44 | \$78.99 | \$80.57 | \$82.18 |
| Engineer II | \$100.47 | \$102.48 | \$104.53 | \$106.62 | \$108.75 |
| Engineer III | \$120.73 | \$123.14 | \$125.61 | \$128.12 | \$130.68 |
| Engineer IV | \$152.37 | \$155.42 | \$158.53 | \$161.70 | \$164.93 |
| Engineer V | \$179.35 | \$182.94 | \$186.60 | \$190.33 | \$194.13 |
| Engineer VI | \$186.46 | \$190.19 | \$193.99 | \$197.87 | \$201.83 |
| Technician III | \$82.12 | \$83.76 | \$85.44 | \$87.15 | \$88.89 |
| Graphics Specialist I | \$60.14 | \$61.34 | \$62.57 | \$63.82 | \$65.10 |
| Graphics Specialist II | \$72.68 | \$74.13 | \$75.62 | \$77.13 | \$78.67 |
| CAD Operator II | \$76.78 | \$78.32 | \$79.88 | \$81.48 | \$83.11 |
| GIS Specialist I | \$73.67 | \$75.14 | \$76.65 | \$78.18 | \$79.74 |
| GIS Specialist II | \$94.28 | \$96.17 | \$98.09 | \$100.05 | \$102.05 |
| Senior Trainer | \$130.36 | \$132.97 | \$135.63 | \$138.34 | \$141.11 |
| Trainer | \$101.19 | \$103.21 | \$105.28 | \$107.38 | \$109.53 |

HOURLY RATES FOR SERVICES
Professional Engineering Services (PES)
SIN(s) C871-1 / C871-1RC, C871-2 / C871-2RC, C871-3 / C871-3RC, C871-4 / C871-4RC,
C871-5 / C871-5RC, C871-6 / C871-6RC

| Labor Category | GSA Rate |
|-----------------------------|----------|
| Lead Program Manager | \$187.66 |
| Senior Program Manager | \$162.50 |
| Lead Project Manager | \$157.42 |
| Senior Project Manager | \$148.33 |
| Subject Matter Expert III | \$159.56 |
| Subject Matter Expert II | \$139.73 |
| Subject Matter Expert I | \$136.75 |
| Lead Requirements Engineer | \$134.06 |
| Senior Requirements Analyst | \$154.16 |
| Lead Design Engineer III | \$135.08 |
| Lead Design Engineer II | \$124.72 |
| Lead Design Engineer I | \$114.25 |
| Lead Ship Designer | \$121.87 |
| Senior Trainer | \$135.74 |

SERVICE CONTRACT ACT

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Consolidated Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.