

## Federal Supply Service

# Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: [GSAAvantage.gov](http://GSAAvantage.gov).

## MULTIPLE AWARD SCHEDULE

**Federal Supply Group: Professional Services**

**Contract Number: GS-00F-345CA**

**For more information on ordering from Federal Supply Schedules**

**go to the GSA Schedules page at GSA.gov**

**Contract Period: September 30, 2020 – September 29, 2025**

**Contractor:** Ideal Innovations Incorporated  
4011 Wilson Blvd., Suite 210  
Arlington, VA 22203 2637  
Phone: 703-528-9101  
Fax: 703-528-1913  
[www.idealinnovations.com](http://www.idealinnovations.com)

**Contract Administration:** Marcia M Enyart  
Phone: 571-480-5009  
Fax 703-528-1913  
[marcia.enyart@idealinnovations.com](mailto:marcia.enyart@idealinnovations.com); [contracts@idealinnovations.com](mailto:contracts@idealinnovations.com)

**Business Size:** Service-Disabled, Veteran-Owned, Small Business

**Price list current as of Modification No. PO-0011 effective September 30, 2020**

**Prices Shown Herein are Net (discount deducted)**

## **CUSTOMER INFORMATION:**

**1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to item descriptions and awarded price(s):**

SIN	SIN Title	SIN Description
OLM	Order-Level Materials (OLM)	OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

SIN	SIN Title	SIN Description
541715	Engineering Research and Development and Strategic Planning	Services include conducting research and experimental development (except nanotechnology and biotechnology research and experimental development) in the physical, engineering and life sciences such as; agriculture, electronics, environmental, biology, botany, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary, and other allied subjects.
541330ENG	Engineering Services	Services include applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, processes, and systems. Services may involve any of the following activities: provision of advice, concept development, requirements analysis, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.
541420	Engineering System Design and Integration Services	Services include creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance.
541380	Testing Laboratories	Includes testing laboratory services and veterinary, natural, and life sciences; testing services and laboratories; and other professional, scientific, and technical consulting services. Testing and services include, but are not limited to: physical, chemical, analytical, or other testing services; quality assurance; fire safety inspections; training; safety audits; relying upon experimental, empirical, quantifiable data, relying on the scientific method, and professional services, tasks, and labor categories in the fields of biology, chemistry, physics, earth sciences, atmospheric science, oceanography, materials sciences, mathematics, geology, astronomy, veterinary medicine, statistics, systems science, etc., (excludes social and behavioral sciences).
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services	Provide operating advice and assistance on administrative and management issues. Examples include: strategic and organizational planning, business process improvement, acquisition and grants management support, facilitation, surveys, assessment and improvement of financial management systems, financial reporting and analysis, due diligence in validating an agency's portfolio of assets and related support services, strategic financial planning, financial policy formulation and development, special cost studies, actuarial services, economic and regulatory analysis, benchmarking and program metrics, and business program and project management.

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. See Page 5**

**1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. See Page 5**

**2. Maximum Order:**

<b>SIN</b>	<b>Minimum Order</b>
OLM	\$250,00.00
541715	\$1,000,000.00
541330ENG	\$1,000,000.00
541420	\$1,000,000.00
541380	\$250,00.00
541611	\$1,000,000.00

**3. Minimum Order:** \$100.00

**4. Geographic Coverage (delivery Area).** Worldwide

**5. Point(s) of production (city, county, and state or foreign country).**

Ideal Innovations Incorporated  
4401 Wilson Blvd., Suite 210  
Arlington, VA  
22203

**6. Discount from list prices or statement of net price.** Government Net Prices (discounts already deducted).

**7. Quantity discounts.** None

**8. Prompt payment terms.** Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days.

**9. Foreign items (list items by country of origin).** Not Applicable

**10a. Time of Delivery. (Contractor insert number of days.)** To be Determined at the Task Order level

**10b. Expedited Delivery.** To be Determined at the Task Order level

**10c. Overnight and 2-day delivery.** To be Determined at the Task Order level

**10d. Urgent Requirements.** To be Determined at the Task Order level

**11. F.O.B Points(s).** Destination

**12a. Ordering Address(es):**

Ideal Innovations Incorporated  
4401 Wilson Blvd., Suite 210  
ATTN: Accounting

Arlington, VA 22203

- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.**
- 13. Payment address(es).**  
Ideal Innovations Incorporated  
4401 Wilson Blvd., Suite 210  
ATTN: Accounting  
Arlington, VA 22203
- 14. Warranty provision.** Standard Commercial Warranty Terms & Conditions
- 15. Export Packing Charges (if applicable).** Not Applicable
- 16. Terms and conditions of rental, maintenance, and repair (if applicable):** Not Applicable
- 17. Terms and conditions of installation (if applicable):** Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).** Not Applicable
- 18b. Terms and conditions for any other services (if applicable).** Not Applicable
- 19. List of service and distribution points (if applicable).** Not Applicable
- 20. List of participating dealers (if applicable).** Not Applicable
- 21. Preventive maintenance (if applicable).** Not Applicable
- 22a. Special attributed such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).** Not Applicable
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).** Not Applicable
- 23. Data Universal Numbering System (DUNS) number.** 047665075
- 24. Notification regarding registration in the System for Award Management (SAM) database.**  
Contractor registered and active in SAM

**Labor Category Pricing OY1**

Item	SINs	Awarded Labor Category	Site	Year 6	Year 7	Year 8	Year 9	Year 10
				30-Sep-20 29-Sep-21	30-Sep-21 29-Sep-22	30-Sep-22 29-Sep-23	30-Sep-23 29-Sep-24	30-Sep-24 29-Sep-25
1	541715 541330ENG 541420	Engineer IV	Both	\$190.28	\$194.28	\$198.36	\$202.53	\$206.78
2	541715 541330ENG 541420	Software Engineer II	Both	\$136.54	\$139.41	\$142.33	\$145.32	\$148.37
3	541715 541330ENG 541420	Program Manager II	Both	\$175.72	\$179.41	\$183.18	\$187.03	\$190.96
4	541715 541330ENG 541420	Admin Assistant II**	Both	\$72.83	\$74.36	\$75.92	\$77.51	\$79.14
5	541715 541330ENG 541420	Subject Matter Expert II	Both	\$164.27	\$167.72	\$171.24	\$174.84	\$178.51
6	541611	Sr. Engineer Consultant	Both	\$249.45	\$254.69	\$260.04	\$265.50	\$271.07

**Service Contract Labor Standards Matrix**

SCLS Eligible Labor Category	SCLS Equivalent Code Title	Wage Determination No
Administrative Assistant II	01261 Personnel Assistant	2015-4281

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (\*\*) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

**[LABOR CATEGORY DESCRIPTIONS \(541715, 541330ENG, 541420, 541380\)](#)**

**1. ENGINEER**

- a. **DESCRIPTION** – Applies knowledge and experience of technological or programmatic management to support the analysis of complex mechanical, electrical, technological, and/or support systems. Aids in the design and installation of integrated system of personnel, machinery, and/or equipment.
- b. **DUTIES AND RESPONSIBILITIES**
  - i. Researches, develops, designs, tests, and provides logistics, analysis, maintenance, operations, planning, estimating, system, structures, software applications, or firmware
  - ii. Plans, schedules, conduct or coordinated detailed phases of the engineering work in a project or perform work that involves conventional engineering practices.
  - iii. Represents the organization in conferences to resolve important questions and to plan and coordinate work

- iv. Applies intensive and diversified knowledge of engineering principles and practices in broad areas.
- v. Assesses the feasibility and soundness of proposed engineering evaluation tests, products, or equipment.
- vi. Ensures quality control, testing, and/or revision and version control.

**c. JOB SPECIFICATIONS**

**ENGINEER IV**

- Master's Degree in Engineering, Computer Science, Information System, Business, or other related scientific or technical discipline.
- 12 years specialized experience directly related to the specified task area.
- Experience in technical studies and/or analysis.
- Proven supervisory skills. Progressive experience in planning, scheduling, conduction, and/or coordinating detailed phases of engineering project.

**2. SOFTWARE ENGINEER**

**a. DESCRIPTION** – Leads the software development process. Participates in all phases of software development with emphasis on the planning, analysis, testing, integration, documentation, and presentation of the software development process. Provides plans, performance management, capacity planning, testing and validation, benchmarking, engineering, and development and staffing of an engineering management plan.

**b. DUTIES AND RESPONSIBILITIES**

- i. Provides technical knowledge and analysis for attaining a repeatable software development process, including compliance with enterprise architectures and CMM guidelines
- ii. Analyzes and develops technical documentation detailing the integration and system performance.
- iii. Performs engineering planning, performance management, capacity planning, testing and validation, benchmarking, engineering, and software development.

**c. JOB SPECIFICATIONS**

**SOFTWARE ENGINEER II**

- Bachelor's Degree in Engineering, Computer Science, Information Systems, or other related scientific or technical discipline.
- 6 years specialized experience directly related to the specified task area.
- Proven experience supervising software design and development programs. Progressive experience in analysis, design or maintenance of complex software system, databases, programming languages, and/or operating systems.

**3. PROGRAM MANAGER**

**a. DESCRIPTION** – Overall management authority for a program or project and the Program Manager is the contractor's authorized interface with the Government Contracting Officer (CO) or the Contracting Officer's representative. Meets periodically with the Government to review the quality of services being provided, ensure services meet expectations, and address any contract issues. Responsible for resources, work standards, schedules, reviewing progress reports, supervising personnel, communicating policies, purposes, goals, accomplishments and responsible for overall contract performance.

**b. DUTIES AND RESPONSIBILITIES**

- i. Coordinates the activities of all team members to ensure customer requirements are met and solutions are delivered on time and on budget.
- ii. Plans, recommends actions, and coordinated a large engineering project or a number of small ones with many complex features.
- iii. Performs routine assignment on a broad range of tasks associated with the implementation of standard techniques, procedures and/or criteria as they apply to the technical or administrative discipline relating to the task.
- iv. Using prescribed methods and information supplies, develops draft inputs to program documentation as it relates to any of the support functions; reviews final draft documents for conformity to requirement and completeness.
- v. Organizes and maintains management files; tracks preparation and delivery status of date deliverables. Attends meeting, design reviews working groups and briefings; reports issues and problems; recommends solutions.

**c. JOB SPECIFICATIONS**

**PROGRAM MANAGER II**

- Bachelor's Degree in Engineering, Computer Science, Information Systems, or other related scientific or technical discipline.
- 6 years specialized experience directly related to the specified task area.
- Proven supervisory and management skills. Progressive project related experience is required. Specialized experience required includes: complete engineering project development from inception to deployment, demonstrated ability to provide guidance and direction in multiple tasks across several functional areas including the use of different technologies. Proven expertise in understanding program requirements of the types of tasks to be performed, ability to review and evaluate all work performed, management and control of funds and resources, and provide direction to ensure compliance with all management policies.

**4. ADMINISTRATIVE ASSISTANT\*\***

**a. DESCRIPTION** – Administrative support to technical and management-level personnel. Provides documentation planning and support, project administration, general office support, executive secretarial support, human resource planning, event planning and administration, office relocation planning, mail services, records and data input.

**b. DUTIES AND RESPONSIBILITIES**

- i. Provide administration support to staff. Responsibilities include filling, maintaining the records management library; typing and preparation of letters and technical documentation such as information paper, working notes, briefing, monthly progress reports, and spreadsheets, etc.
- ii. Understands and provides documentation planning and support, project administration, general office support, executive secretarial support, human resource planning, event planning and administration, office relocation planning, mail services, records and data input.
- iii. Knowledge of IBM compatible computers.
- iv. Knowledge of Microsoft office suite required.

**c. JOB SPECIFICATION**

**ADMINISTRATIVE ASSISTANT II**

- High school diploma or general educational development credential
- 6 years specialized experience directly related to the specified task area.

**5. SUBJECT MATTER EXPERT**

**a. DESCRIPTION** – Subject matter expertise in a wide variety of fields such as project management, program management, programmer, engineer, analyst, software specialist, software developer, human factors specialist, systems administrator, or database specialist.

**b. DUTIES AND RESPONSIBILITIES**

- Performs analysis applying appropriate scientific and engineering processes and modeling techniques to the life-cycle development of systems.
- Reviews test plans to ensure Measures of Effectiveness address operational requirements.
- Applies operations research methodology to defining and formulating economic analyses and related benefit, cost, and risk studies
- Reviews plans for system integration, operation, and maintenance and develops training for operational personnel.

**c. JOB SPECIFICATION**

**SUBJECT MATTER EXPERT II**

- Bachelor's Degree in a relevant discipline with four to six years of experience in performing analysis in the operations or research areas.
- 6 years of experience in operations or research analysis related to complex system development or acquisition employing scientific and engineering processes and modeling and simulation tools.

**LABOR CATEGORY DESCRIPTIONS (541611)**

**6. SR. ENGINEERING CONSULTANT**

**a. DESCRIPTION** – The Sr. Engineering Consultant must have extensive engineering experience in either biometrics; forensics; force protection; military command, control and communications; requirements analysis; advanced war fighting concepts, doctrine, tactics, techniques, and procedures; or computer systems and their application to military programs. The position is responsible for understanding and establishing enterprise, operational, organizational, and performance metrics for the above areas. Sr. Engineering Consultant must have the ability to analyze and provide recommendations on testing and metrics dealing with system and operational architectures; or coordinate with user community representatives throughout all phases of testing and development including requirements definition, clarification, prioritization, and alternatives; and apply emerging doctrine and tactics to testing system design while assessing the impact of programmatic and technical options on stated user requirements and doctrine.

**b. DUTIES AND RESPONSIBILITIES**

- i. Performs analysis of documented user requirements and directs or assists in the design of test plans in support of user requirements.
- ii. Collaborate directly with the users to establish the metric business rules that will provide the foundation of the organization's enterprise strategic plan.
- iii. May participate in all phases of risk management assessment and software/hardware development.
- iv. Responsible for ensuring that the designs and documentation support all applicable client, agency or industry standards, timelines and budgets.
- v. Responsible for/or assists in the analysis of test results, documents conclusions and makes recommendations as supported by such analysis.
- vi. Provide Sr. Engineer Consulting support to theater/operational-level biometric staff elements, Combatant Commanders, Joint Task Force Commanders and special purpose task forces
- vii. Must possess excellent math and statistics skills

**c. JOB SPECIFICATION**

**SR. ENGINEERING CONSULTANT**

- Bachelor's degree
- 4 years' experience

Labor category minimum requirements			Substitutions				
Labor Category	Min Edu	Min Exp	PhD	Masters	Bachelors	Associate	High School
Engineer IV	Masters	12	6		14	N/A	N/A
Software Engineer II	Bachelors	6	N/A	4		N/A	N/A
Program Manager II	Bachelors	6	N/A	4		N/A	N/A
Subject Matter Expert II	Bachelors	6	N/A	N/A		8	10
Sr. Engineering Consultant	Bachelors	4	1	2		N/A	N/A