



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**MULTIPLE AWARD SCHEDULE
FSC GROUP MAS**

**CONTRACT NUMBER:
GS-00F-372GA**

**Strategic Alliance Consulting, Inc.
53A E Lee St
Warrenton, VA 20186
Phone: (703) 224-8880 Fax: (888) 601-2903
Contract Administrator: Kenneth S. Lukonis
ken@strategicaci.com**

**PERIOD COVERED BY CONTRACT:
September 2, 2017 through September 1, 2022**

Price List is current through Mass Modification A812, signed February 13, 2020

**Business Size:
Small, Veteran Owned, Service-Disabled Business**

For more information on ordering from Federal Supply Schedule click on the FSS Schedules button at fss.gsa.gov. On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>.

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description
541380	541380RC	Testing Laboratories
541715	541715RC	Engineering Research & Development & Strategic Planning
541330ENG	541330ENGR	Engineering Services
OLM	OLMRC	Order Level Materials

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. *See below.*
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. *See below.*

2. Maximum Order:

Maximum Order Threshold	SINs
\$1,000,000	541715 and 541330ENG
\$250,000	541380 and OLM

3. Minimum Order: *\$100.00*
4. Geographic Coverage (delivery Area): *Domestic Only*
5. Point(s) of production (city, county, and state or foreign country): *Same as Contractor*
6. Discount from list prices or statement of net price: *Government net prices (discounts already deducted).*
7. Quantity discounts: *2% for orders between \$1,000,000 and \$2,499,999.99, 3% for orders between \$2,500,000 and \$4,999,999.99, and 4% for orders over \$5,000,000.*
8. Prompt payment terms: *Net 30.*
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.



- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: *Accepted*
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: *Not Accepted*
10. Foreign items (list items by country of origin): *None*
- 11a. Time of Delivery (Contractor insert number of days): *Specified on Task Order*
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: *Contact Contractor*
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery is available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: *Contact Contractor*
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to affect a faster delivery: *Contact Contractor*
12. F.O.B Points: *Destination*
- 13a. Ordering Address: *Same as Contractor*
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address: *Same as Contractor*
15. Warranty provision: *Contractor's standard commercial warranty.*
16. Export Packing Charges (if applicable): *N/A*
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): *None*
18. Terms and conditions of rental, maintenance, and repair (if applicable): *N/A*
19. Terms and conditions of installation (if applicable): *N/A*
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): *N/A*

- 20a. Terms and conditions for any other services (if applicable): *N/A*
21. List of service and distribution points (if applicable): *N/A*
22. List of participating dealers (if applicable): *N/A*
23. Preventive maintenance (if applicable): *N/A*
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): *N/A*
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Numbering System (DUNS) number: *965467470*
26. Notification regarding registration in System of Award (SAM) database: *66VE9*

GSA PRICING

SINs	Labor Category	Facility	GSA Price
All SINs	Software Engineer	Customer	\$119.68
All SINs	GIS Analyst IV	Customer	\$108.34
All SINs	Senior Scientist	Customer	\$154.44
All SINs	Program Analyst II	Customer	\$80.33
All SINs	Senior Technical Trainer	Customer	\$124.45
All SINs	Test Specialist	Customer	\$100.52
All SINs	Subject Matter Expert III	Customer	\$117.83
All SINs	Subject Matter Expert IV	Customer	\$127.49
All SINs	Subject Matter Expert V	Customer	\$138.86

Service Contract Labor Standards (SCLS)

Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

LABOR CATEGORY DESCRIPTIONS

Job Title: Software Engineer

Minimum/General Experience: A minimum of five (5) years' technical experience which applies to systems analysis and design techniques for complex computer systems.

Functional Duties/Responsibility: Under minimal direction, provides specialized expertise within multiple systems, software disciplines, as well as general knowledge of related disciplines, applications implications, and customer areas. Responsible for performing in-depth analysis and technical support of systems software products, including complex problem resolution, design, development, testing, operational integration, and user support. Assists in the planning and conversion for new hardware/software products. Maintains currency, debugs and configures related software products. Provides operating systems planning and evaluation for performance analysis, capacity planning and hardware upgrades. Works from specifications to develop or modify operating systems applications. Assists with design, coding, benchmark testing, debugging and documentation of programs. Interfaces with other system support groups to resolve problems, setting standards and improving overall efficiency of the operating system. Designs, codes, tests and implements tools for operations automation. Works on most phases of software systems programming applications, and may require instruction and guidance in other phases.

Minimum Education: A Bachelor's Degree

Required/Supplemental Certifications: Security Clearance

Substitution Methodology: N/A

Job Title: GIS Analyst IV

Minimum/General Experience: A minimum of eight (8) years' professional experience is required in GIS, cartography, CADD, or a related field without an appropriate college degree.

Functional Duties/Responsibility: Write programs and develop user interfaces, menus, and macro-level commands to meet user needs in addition to performing simple spatial analyses and producing reports according to customer specifications. Assist in the development of geographic information systems which may link parcel maps or orthophotos with environmental data, historic data, transportation data and health data to produce maps or quantify information about the impacts of features on parcel ownership. Conducts geographic information system (GIS) program activities, utilizing GIS hardware and software to produce maps, spatial databases and thematic data (such as wetlands, road centerlines, cadastre, and historic sites). Creates, adjusts, corrects, converts and distributes base maps and thematic data. Digitize and maintain spatial databases of Maryland information; document procedures, validate data for accuracy and completeness, complete approved metadata forms and produce maps of the resulting information. Evaluate information and data from outside sources to determine the quality of the data. Provide geographic location coordinates from the GIS to facilitate spatial analysis and data manipulation, calculate distances and area of features and interpret legal descriptions and certify changes in boundary lines. Act as a "consultant" to internal customers during their use, development and quality assessment of spatial databases. Guides users in formulating requirements, advises alternative approaches, and conducts feasibility studies.

Minimum Education: A Bachelor's Degree

Required/Supplemental Certifications: Security Clearance

Substitution Methodology: 5 years' experience = Bachelor's Degree

Job Title: Senior Scientist

Minimum/General Experience: A minimum of fifteen (15) years' experience in a scientific field such as biology, chemistry, nuclear, environmental, physics, mathematics, geology, geospatial information systems, geography, intelligence, standards or other scientific areas.

Functional Duties/Responsibility: Experience providing direct or consultant scientific support to major programs or system development efforts. Guides users in formulating requirements, advises alternative approaches, and conducts feasibility studies. Performs the functions of a technical expert in the relevant scientific field in support of major programs or system development. Applies scientific expertise in defining and resolving system issues, performing analysis, and developing plans and requirements in the subject-matter area for complex systems. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and systems.

Minimum Education: A Bachelor's Degree

Required/Supplemental Certifications: Security Clearance

Substitution Methodology: 5 years' experience = Bachelor's Degree

Job Title: Program Analyst II

Minimum/General Experience: A minimum of five (5) years' experience providing support to technical programs.

Functional Duties/Responsibility: Assists in the preparation of management plans and reports. Coordinates schedules to facilitate completion of proposals, contract deliverables, task order review, briefings/ presentations and IPR preparation. Performs analysis, development and review of program administrative operating procedures.

Guides users in formulating requirements, advises alternative approaches, and conducts feasibility studies.

Minimum Education: Bachelor's Degree

Required/Supplemental Certifications: Security Clearance

Substitution Methodology: 5 years' experience = Bachelor's Degree

Job Title: Senior Technical Trainer

Minimum/General Experience: A minimum of eight (8) years' experience in system development, training, or related fields.

Functional Duties/Responsibility: Conducts research necessary to develop and revise training courses and prepare appropriate training catalogs. Prepares all instructor materials (course outline, background material, and training aids). Prepares all student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Trains personnel by conducting formal classroom courses, workshops, and seminars.

Minimum Education: Bachelor's Degree

Required/Supplemental Certifications: Security Clearance

Substitution Methodology: 5 years' experience = Bachelor's Degree



Job Title: Test Specialist

Minimum/General Experience: A minimum of five (5) years' experience in the area of test and evaluation.

Functional Duties/Responsibility: Hands-on experience in direct execution of major efforts in the application of a number of techniques to demonstrate that a prototype system, program, project, or activity performs in accordance with the objectives outlined in the original design.

Typical associated tasks include, but are not limited to, prototype development and first article testing, independent verification and validation, demonstration and validation, simulation and modeling, system safety, quality assurance, education and training, and physical testing of the product or system.

Minimum Education: A Bachelor's Degree

Required/Supplemental Certifications: Security Clearance

Substitution Methodology: 5 years' experience = Bachelor's Degree

Job Title: Subject Matter Expert III

Minimum/General Experience: A minimum of four (4) years' professional experience in GIS, cartography, CADD, or other technical field.

Functional Duties/Responsibility: Provides technical and Managerial expert consultative support to a functional area of the project. Provide extremely high-level functional system development or analysis. Position incorporates the design, integration, documentation, implementation and analysis on exceptionally complex problems requiring extensive knowledge of the technical subject matter. Makes recommendations and advises on organization-wide systems improvements, optimization or maintenance efforts for a technical functional area which may include: Distributed System Development, Client-Server Development, Database Design and Development, Automated Geographic Information Systems, Integration Services, IT Strategic Planning, Systems Analysis and Needs Assessment, and Business Process Reengineering.

Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: A Bachelor's Degree

Required/Supplemental Certifications: Security Clearance

Substitution Methodology: 5 years' experience = Bachelor's Degree

Job Title: Subject Matter Expert IV

Minimum/General Experience: A minimum of eight (8) years' professional experience in GIS, cartography, CADD, or other technical field.

Functional Duties/Responsibility: Provides technical and Managerial expert consultative support to a functional area of the project. Provide extremely high-level functional system development or analysis. Position incorporates the design, integration, documentation, implementation and analysis on exceptionally complex problems requiring extensive knowledge of the technical subject matter. Makes recommendations and advises on organization-wide systems improvements, optimization or maintenance efforts for a technical functional area which may include: Distributed System Development, Client-Server Development, Database Design and Development, Automated Geographic Information Systems, Integration Services, IT Strategic Planning, Systems Analysis and Needs Assessment, and Business Process Reengineering.

Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: A Bachelor's Degree

Required/Supplemental Certifications: Security Clearance

Substitution Methodology: 5 years' experience = Bachelor's Degree



Job Title: Subject Matter Expert V

Minimum/General Experience: A minimum of twelve (12) years' professional experience in GIS, cartography, CADD, or other technical field.

Functional Duties/Responsibility: Provides technical and Managerial expert consultative support to a functional area of the project. Provide extremely high-level functional system development or analysis. Position incorporates the design, integration, documentation, implementation and analysis on exceptionally complex problems requiring extensive knowledge of the technical subject matter. Makes recommendations and advises on organization-wide systems improvements, optimization or maintenance efforts for a technical functional area which may include: Distributed System Development, Client-Server Development, Database Design and Development, Automated Geographic Information Systems, Integration Services, IT Strategic Planning, Systems Analysis and Needs Assessment, and Business Process Reengineering.

Leads users in formulating requirements, advises alternative approaches, conducts feasibility studies.

Minimum Education: A Bachelor's Degree

Required/Supplemental Certifications: Security Clearance

Substitution Methodology: 5 years' experience = Bachelor's Degree