

GENERAL SERVICES ADMINISTRATION (GSA)

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The Internet address for GSA Advantage!® is:

GSAAdvantage.gov.

Multiple Award Schedule (MAS)

FSC Group: Professional Services FSC Class: U006

Contract Number: GS00F375GA

Contract Period: September 8, 2017, through September 7, 2027

Mind & Media, Inc.

Billing/Mailing Address: 20344 Cockerill Rd. Purcellville, VA 20132-5110

Physical Address: 403 N. Henry, St., Suite 101 Alexandria, Va. 22314-2230

Tel: 703-837-0121 Fax: 703-837-0936

Website: www.mindandmedia.com

Contract administration source:

Marilyn E. Finnemore, CEO/co-owner mfinnemore@mindandmedia.com
703-894-1037

Aldo Bello, Chief Creative Officer/co-owner aldobello@mindandmedia.com 703-894-1020

Business Size: Small

Socioeconomic Status: Woman-Owned Small Business

For more information on ordering, go to the following website: https://www.gsa.gov/schedules

Price list current as of Modification #PA-0012 effective 06/02/2023

Prices shown herein are net (discount deducted).

TABLE OF CONTENTS

How To Contract Us	2
Basic Contract Information	3
Customer Information	4
Labor Category Rates	e
Labor Category Descriptions	7
Service Contract Labor Standards Information	15

How To Contract Us

We make it easy for you to do!

Start by consulting the GSA program schedule. You may work directly with approved GSA contractors to obtain Multiple Award Schedule (MAS) services and products.

For orders less than the micro-purchase threshold, place an order with your contractor of choice.

For orders exceeding the micro-purchase threshold, follow these four easy steps:

- Step 1: Prepare a request (Request for Work or other communication tool) that includes:
 - A Statement of Work describing the scope of work to be accomplished
 - A request for a firm-fixed price or a ceiling price if it is not possible at the time of placing the order to estimate accurately the extent or duration of the work
 - A description of the basis of selecting the contractor to receive the order
- **Step 2:** Transmit the request to three GSA vendors.
- **Step 3:** Conduct a "Best Value" review of at least three vendors based on the selection criteria stated in the request (e.g., review of vendor price lists, solicitation of written proposals, or oral presentations).
- **Step 4:** Select the awardee and issue a contract order. GSA contract specialists are available to assist you but are not required to be involved in your procurement process. The awardee will undertake work and invoice you directly.

BASIC CONTRACT INFORMATION

General Services Administration (GSA) Federal Acquisition Service

- Authorized Federal Supply Schedule Price List
- Special Item Numbers (SINs)
 - o 512110, 512110-RC, Video/Film Production
 - o 541430, 541430-RC, Graphic Design
 - 541511, 541511-RC, Web-Based Marketing
 - 541611, 541611-RC, Integrated Consulting
 - o 541613, 541613-RC, Marketing Consulting
 - o 541810, 541810-RC, Advertising
 - o 541820, 541820-RC, Public Relations
 - o 541910, 541910-RC, Market Research & Analysis
 - o 611430, 611430-RC, Training Services
 - OLM, OLM-RC, Order Level Materials
- Contract Number: GS00F375GA
- Contract Period: September 8, 2017 through September 7, 2027
- Business Size: Small
- Business Type: Small Disadvantaged Business (SDB), For-Profit Organization, Women-Owned Business (WOB), Woman-Owned Small Business (WOSB), S Corporation

Products and ordering information are available on the GSA Advantage! System. For more information on ordering go to the following website: https://www.gsa.gov/schedules.

Billing/Mailing Address: Mind & Media, Inc. 20344 Cockerill Rd. Purcellville, VA 20132-5110

Physical Address: Mind & Media, Inc. 403 N. Henry St., Suite 101 Alexandria, Va. 22314-2230

Main Phone: 703-837-0121

Fax: 703-837-0936

Website: www.mindandmedia.com

CUSTOMER INFORMATION

GSA Contract Number: GS00F375GA

1a. Awarded Special Item Numbers:

SIN	Recovery SIN	SIN Title	
512110	512110-RC	Video/Film Production	
541430	541430-RC	Graphic Design	
541511	541511-RC	Web-Based Marketing	
541611	541611-RC	Integrated Consulting	
541613	541613-RC	Marketing Consulting	
541810	541810-RC	Advertising	
541820	541820-RC	Public Relations	
541910	541910-RC	Market Research & Analysis	
611430	611430-RC	Training Services	
OLM	OLM-RC	Order Level Materials	

- **1b.** Prices shown in price list are net, all discounts deducted, and valid for all areas including worldwide—See page 5.
- **1c. Labor category descriptions:** See page 6.
- 2. Maximum order: \$1,000,000
- 3. Minimum order: \$100
- **4. Geographic coverage:** Worldwide
- 5. Points of production: Alexandria, Virginia
- **6. Statement of net prices:** Government Net Prices (discounts already deducted).
- **7. Quantity discounts:** 1.0% for single orders equal to or exceeding \$100,000.
- **8. Prompt payment terms:** Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. 1.0%, 20 Days, Net 30 (if not using the government credit card).
- 9. Foreign items: Not Applicable
- **10a. Time of delivery:** Mind & Media will adhere to the delivery schedule as specified by the agency's purchase order.
- **10b. Expedited delivery:** Mind & Media will provide expedited delivery if requested by clients. Please contact Mind & Media for additional information on how this relates to your project.
- **10c. Overnight and 2-day delivery:** Mind & Media will provide overnight and 2-day delivery for appropriate items if requested by clients. Please contact Mind & Media for additional information on how this relates to your project.
- **10d. Urgent requirements:** Contact Mind & Media for faster delivery or rush requirements.
- **11. F.O.B. point(s):** Destination
- **12a. Ordering address:** Mind & Media, Inc., 20344 Cockerill Rd., Purcellville, VA 20132-5110. POC: Marilyn Finnemore, 703-894-1037, mfinnemore@mindandmedia.com.

- **12b. Ordering procedures:** See Federal Acquisition Regulation (FAR) 8.405-3.
- **13. Payment address:** Mind & Media, Inc., ATTN: Marilyn Finnemore, 20344 Cockerill Rd., Purcellville, VA 20132-5110
- **14. Warranty provision:** Mind & Media warrants and implies that the items delivered hereunder are merchantable and fit for the particular purpose described in the contract.
- 15. Export packing charges: Not Applicable
- 16. Terms and conditions of rental, maintenance, and repair: Not Applicable
- 17. Terms and conditions of installation: Not Applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable
- 18b. Terms and conditions for any other services: Not Applicable
- 19. List of services and distribution points: Not Applicable
- 20. List of participating dealers: Not Applicable
- **21. Preventive maintenance:** Not Applicable
- **22a. Environmental attributes:** Not Applicable
- **22b. Section 508 compliance:** Section 508 compliance information is available on Information and Communication Technology (ICT) supplies and services. See our website at: http://www.mindandmedia.com/federal/
- 23. Unique Entity Identifier (UEI): #JTCVHR58NDJ3
- **24. Notification regarding registration in System for Award Management (SAM):** Mind & Media is a registered contractor with SAM.

LABOR CATEGORY RATES

Labor Category	Hourly Rate	SIN Applicability	
Project Manager I	\$106.48		
Project Manager II	\$128.48		
Project Manager III	\$154.00		
Consultant I	\$94.16		
Consultant II	\$118.80		
Consultant III	\$150.48		
Consultant IV	\$212.08		
Consultant V	\$259.60		
Writer/Editor I	\$89.76		
Writer/Editor II	\$111.76		
Writer/Editor III	\$139.92	512110, 512110-RC, Video/Film Production	
Graphics Specialist I	\$70.40	541430, 541430-RC, Graphic Design	
Graphics Specialist II	\$86.24	541511, 541511-RC, Web-Based Marketing	
Graphics Specialist III	\$114.40	541613, 541613-RC, Marketing Consulting	
Graphics Specialist IV	\$141.68	541810, 541810-RC, Advertising 541820, 541820-RC, Public Relations 541910, 541910-RC, Market Research & Analysis	
Interactive Media Specialist I	\$70.40		
Interactive Media Specialist II	\$99.44		
Interactive Media Specialist III	\$124.96		
Interactive Media Specialist IV	\$150.48		
Interactive Media Specialist V	\$203.28		
A/V Specialist I	\$81.84		
A/V Specialist II	\$107.36		
A/V Specialist III	\$129.36		
A/V Specialist IV	\$150.48		
A/V Specialist V	\$176.00		
Administrative Support I	\$56.32		
Administrative Support II	\$73.92		
Project Associate I	\$86.24		
Project Associate II	\$107.36	541611, 541611-RC, Integrated Consulting 611430, 611430-RC, Training Services	
Project Associate III	\$129.36		
Project Associate IV	\$150.48		
Project Associate V	\$176.00		

Travel costs—The labor rates do not include travel and per diem costs associated with the SIN awarded. Travel costs will be reimbursed in accordance with Federal Travel Regulations.

Prices shown herein are net (discount deducted).

LABOR CATEGORY DESCRIPTIONS

PROJECT MANAGER I

Functional Responsibilities:

 Prepares product plans, coordinates the production process, prepares status reports and invoices, and updates clients on project-related activities for simple projects

Minimum Years of Experience: 5 years of experience managing projects

Minimum Education/Degree Requirements: Bachelor's degree

PROJECT MANAGER II

Functional Responsibilities:

 Prepares product plans, coordinates the production process, prepares status reports and invoices, and updates clients on project-related activities for simple or mid-range complexity projects

Minimum Years of Experience: 7 years of experience managing projects

Minimum Education/Degree Requirements: Bachelor's degree

PROJECT MANAGER III

Functional Responsibilities:

- Prepares product plans, coordinates the production process, prepares status reports and invoices, and updates clients on project-related activities for multiple complex projects;
- trains and mentors other project managers
- provides tracking visibility for all projects company-wide;

Minimum Years of Experience: 10 years of experience managing projects

Minimum Education/Degree Requirements: Bachelor's degree

Applicable Training or Certification Requirements: Project Management Professional (PMP) certification

CONSULTANT I

Functional Responsibilities:

- Interacts with clients to provide supporting communication consulting expertise
- collects, evaluates, and interprets information, and incorporates it into media projects (e.g., print, web, multimedia, video)

Minimum Years of Experience: 2 years of experience in the communications field, preferably in media, public relations, research, or outreach; strong analytical, writing, and interpersonal communication skills essential **Minimum Education/Degree Requirements:** Bachelor's degree

CONSULTANT II

Functional Responsibilities:

- Interacts with clients to provide supporting communication consulting expertise
- collects, evaluates, and interprets information, and incorporates it into media projects (e.g., print, web, multimedia, video)
- analyzes media markets and gathers data for new concepts/product ideas; develops strategies for targeting and accessing markets;

Minimum Years of Experience: 3 years of experience in the communications field, preferably in media, public relations, research, or outreach; strong analytical, writing, and interpersonal communication skills essential **Minimum Education/Degree Requirements:** Bachelor's degree

CONSULTANT III

Functional Responsibilities:

- Interacts with clients to provide communication consulting expertise
- collects, evaluates, and interprets information, and incorporates it into media projects (e.g., print, web, multimedia, video)
- analyzes media markets and gathers data for new concepts/product ideas; develops strategies for targeting and accessing markets;
- develops communications strategies and plans;
- meets with clients to discuss project goals and schedule;
- guides project from concept to evaluation;
- understanding required of demographics and advertising/messaging techniques

Minimum Years of Experience: 5 years of experience in the communications field, preferably in media, public relations, research, or outreach; managerial experience required; strong analytical, writing, and interpersonal communication skills essential; knowledge of change management, organizational theory, and communications technology required

Minimum Education/Degree Requirements: Bachelor's degree

CONSULTANT IV

Functional Responsibilities:

- Interacts with clients to provide high-level communication consulting expertise
- collects, evaluates, and interprets information, and incorporates it into media projects (e.g., print, web, multimedia, video)
- analyzes media markets and gathers data for new concepts/product ideas; develops strategies for targeting and accessing markets;
- develops communications strategies and plans;
- meets with clients to discuss project goals and schedule;
- guides project from concept to evaluation;
- thorough understanding required of demographics and advertising/messaging techniques
- trains and mentors other consultants

Minimum Years of Experience: 7 years of experience in the communications field, preferably in media, public relations, research, or outreach; managerial experience required; strong analytical, writing, and interpersonal communication skills essential; knowledge of change management, organizational theory, and communications technology required

Minimum Education/Degree Requirements: Bachelor's degree

CONSULTANT V

Functional Responsibilities:

- Interacts with clients to provide high-level communication consulting expertise
- collects, evaluates, and interprets information, and incorporates it into media projects (e.g., print, web, multimedia, video)
- analyzes media markets and gathers data for new concepts/product ideas; develops strategies for targeting and accessing markets;
- develops communications strategies and plans;
- meets with clients to discuss project goals and schedule;
- guides project from concept to evaluation;
- thorough understanding required of demographics and advertising/messaging techniques;
- trains and mentors other consultants
- assists project managers to acquires necessary staff, equipment, supplies, etc.

Minimum Years of Experience: 10 years of experience in the communications field, preferably in media, public relations, research, or outreach; managerial experience required; strong analytical, writing, and interpersonal

communication skills essential; knowledge of change management, organizational theory, and communications technology required

Minimum Education/Degree Requirements: Master's degree

WRITER/EDITOR I

Functional Responsibilities:

- Develops content for media products (e.g., print, web, multimedia, video) including writing, editing, and proofreading;
- conducts research on a variety of relevant topics for media projects

Minimum Years of Experience: 5 years of writing for training, marketing, and/or outreach products; proofreading and editing experience; knowledge of MS Word, Excel, and PowerPoint

Minimum Education/Degree Requirements: Bachelor's degree

WRITER/EDITOR II

Functional Responsibilities:

- Develops content for media products (e.g., print, web, multimedia, video) including writing, editing, and proofreading;
- conducts research on a variety of relevant topics for media projects;
- shapes strategies for content development/instructional design
- supports proposal writing

Minimum Years of Experience: 7 years writing for training, marketing, and/or outreach products; proofreading and editing experience; knowledge of MS Word, Excel, and PowerPoint.

Minimum Education/Degree Requirements: Bachelor's degree

WRITER/EDITOR III

Functional Responsibilities:

- Develops content for media products (e.g., print, web, multimedia, video) including writing, editing, and proofreading;
- conducts research on a variety of relevant topics for media projects;
- shapes strategies for content development/instructional design;
- leads proposal writing efforts
- trains, mentors, and edits other writers

Minimum Years of Experience: 10 years writing for training, marketing, and/or outreach products; proofreading and editing experience; knowledge of MS Word, Excel, and PowerPoint

Minimum Education/Degree Requirements: Master's degree

GRAPHICS SPECIALIST I

Functional Responsibilities:

• Creates graphics, animations, interactive interfaces, and special effects designs for media projects (e.g., print, web, multimedia, video)

Minimum Years of Experience: 3 years of experience in print, web, and motion graphics; familiarity with both Mac and PC platforms

Minimum Education/Degree Requirements: Associate degree

GRAPHICS SPECIALIST II

Functional Responsibilities:

• Creates graphics, animations, interactive interfaces, and special effects designs for media projects (e.g., print, web, multimedia, video)

Minimum Years of Experience: 5 years of experience in print, web, and motion graphics; familiarity with both Mac and PC platforms; high-level conceptualization, leadership, communication, and creative skills

Minimum Education/Degree Requirements: Associate degree

GRAPHICS SPECIALIST III

Functional Responsibilities:

- Creates graphics, animations, interactive interfaces, and special effects designs for media projects (e.g., print, web, multimedia, video)
- provides art direction

Minimum Years of Experience: 7 years of experience in print, web, and motion graphics; familiarity with both Mac and PC platforms; high-level conceptualization, leadership, communication, and creative skills

Minimum Education/Degree Requirements: Bachelor's degree

GRAPHICS SPECIALIST IV

Functional Responsibilities:

- Creates graphics, animations, interactive interfaces, and special effects designs for media projects (e.g., print, web, multimedia, video)
- provides art direction;
- trains and mentors other graphic specialists

Minimum Years of Experience: 10 years of experience in print, web, and motion graphics; familiarity with both Mac and PC platforms; high-level conceptualization, leadership, communication, and creative skills

Minimum Education/Degree Requirements: Bachelor's degree

INTERACTIVE MEDIA SPECIALIST I

Functional Responsibilities:

- Develops interactive media products using a variety of software languages, applications, and skill sets;
- works with other interactive media specialists and graphics specialists to build multi-faceted products

Minimum Years of Experience: 1 years of experience in web and multimedia programming Minimum Education/Degree Requirements: Associate degree

INTERACTIVE MEDIA SPECIALIST II

Functional Responsibilities:

- Develops interactive media products using a variety of software languages, applications, and skill sets;
- works with other interactive media specialists and graphics specialists to build multi-faceted products;
- validates and function-checks products and code

Minimum Years of Experience: 3 years of experience in web and multimedia programming **Minimum Education/Degree Requirements:** Associate degree

INTERACTIVE MEDIA SPECIALIST III

Functional Responsibilities:

- Develops interactive media products using a variety of software languages, applications, and skill sets;
- works with other interactive media specialists and graphics specialists to build multi-faceted products;
- validates and function-checks products and code;
- advises clients on appropriate technologies, applications, and strategies to meet end goals

Minimum Years of Experience: 5 experience in web and multimedia programming

Minimum Education/Degree Requirements: Associate degree

INTERACTIVE MEDIA SPECIALIST IV

Functional Responsibilities:

- Develops interactive media products using a variety of software languages, applications, and skill sets;
- works with other interactive media specialists and graphics specialists to build multi-faceted products;
- validates and function-checks products and code;
- advises clients on appropriate technologies, applications, and strategies to meet end goals;
- conducts quality control and usability testing;

- conducts research and authors code;
- troubleshoots and edits existing code;
- trains and mentors other interactive media specialists;

Minimum Years of Experience: 7 years of experience in web and multimedia programming; experience in client relations

Minimum Education/Degree Requirements: Bachelor's degree

INTERACTIVE MEDIA SPECIALIST V

Functional Responsibilities:

- Develops interactive media products using a variety of software languages, applications, and skill sets;
- works with other interactive media specialists and graphics specialists to build multi-faceted products;
- validates and function-checks products and code;
- advises clients on appropriate technologies, applications, and strategies to meet end goals;
- conducts quality control and usability testing;
- conducts research and authors code;
- troubleshoots and edits existing code;
- trains and mentors other interactive media specialists;
- leads teams of interactive media specialists and graphics specialists in building multi-faceted products

Minimum Years of Experience: 10 years of experience in web and multimedia programming; experience in client relations

Minimum Education/Degree Requirements: Bachelor's degree

A/V SPECIALIST I

Functional Responsibilities:

- Operates video, lighting, and/or audio equipment, monitors equipment performance, and diagnoses
 equipment failures and corrects malfunctions (e.g., best boy, grip);
- supports pre-production, production, and post-production logistics (e.g., production assistant);
- supports selection and management of talent (e.g., casting assistant)

Minimum Years of Experience: 5 years of experience coordinating production, writing, and providing logistical support; ability to oversee technical aspects of pre-production and post-production activities; knowledge of transmission requirements and techniques

Minimum Education/Degree Requirements: Associate degree

A/V SPECIALIST II

Functional Responsibilities:

- Operates video, lighting, and/or audio equipment, monitors equipment performance, and diagnoses equipment failures and corrects malfunctions (e.g., key grip, lighting technician, audio technician, camera operator, teleprompter operator);
- coordinates pre-production, production, and post-production logistics (e.g., assistant producer);
- supports selection and management of talent (e.g., casting assistant)
- edits video and incorporates graphics, text, music, and other elements as required (e.g., assistant editor)

Minimum Years of Experience: 7 years of experience coordinating production; knowledge of lighting techniques and familiarity with field/studio audio and video equipment; experience with webcasting procedures, switched productions, and satellite hook-ups

Minimum Education/Degree Requirements: Associate degree

A/V SPECIALIST III

Functional Responsibilities:

- Operates video, lighting, and/or audio equipment, monitors equipment performance, and diagnoses equipment failures and corrects malfunctions (e.g., videographer, director of photography);
- coordinates pre-production, production, and post-production logistics (e.g., producer);

- selects and manages talent (e.g., casting director);
- directs audio and video productions (e.g., assistant director);
- edits video and incorporates graphics, text, music, and other elements as required (e.g., assistant editor)
- advises clients on the use of A/V tools to meet communication and outreach objectives

Minimum Years of Experience: 10 years of experience with video production; in-depth knowledge of field/studio audio, video, and lighting equipment; experience with webcasting procedures, switched productions, and satellite hook-ups; experience with client relations.

Minimum Education/Degree Requirements: Associate degree

A/V SPECIALIST IV

Functional Responsibilities:

- Operates video, lighting, and/or audio equipment, monitors equipment performance, and diagnoses equipment failures and corrects malfunctions;
- coordinates pre-production, production, and post-production logistics (e.g., producer);
- selects and manages talent (e.g., casting director);
- directs audio and video productions (e.g., director);
- edits video and incorporates graphics, text, music, and other elements as required (e.g., editor);
- advises clients on the use of A/V tools to meet communication and outreach objectives
- trains and mentors other A/V specialists

Minimum Years of Experience: 12 years of experience with video production; in-depth knowledge of field/studio audio, video, and lighting equipment; experience with webcasting procedures, switched productions, and satellite hook-ups; experience with client relations.

Minimum Education/Degree Requirements: Bachelor's degree

A/V SPECIALIST V

Functional Responsibilities:

- Operates video, lighting, and/or audio equipment, monitors equipment performance, and diagnoses equipment failures and corrects malfunctions;
- provides high-level support for pre-production, production, and post-production logistics (e.g., executive producer);
- provides high-level support of talent selection and management (e.g., senior casting director);
- provides high-level direction of audio and video productions (e.g., executive director);
- edits video and incorporates graphics, text, music, and other elements as required (e.g., senior editor);
- advises clients on the use of A/V tools to meet communication and outreach objectives
- trains and mentors other A/V specialists

Minimum Years of Experience: 15 years of experience with video production; in-depth knowledge of field/studio audio, video, and lighting equipment; experience with webcasting procedures, switched productions, and satellite hook-ups; experience with client relations.

Minimum Education/Degree Requirements: Master's degree

PROJECT ASSOCIATE I

Functional Responsibilities:

- Provides research and planning expertise;
- creates project-related content and media

Minimum Years of Experience: 2 years of experience with relevant projects and necessary technical area; demonstrated analytical, writing, and interpersonal skills required

Minimum Education/Degree Requirements: Associate degree

PROJECT ASSOCIATE II

Functional Responsibilities:

Provides research and planning expertise;

- creates project-related content and media;
- develops and writes reports;
- designs measurement strategies, metrics, and methodologies

Minimum Years of Experience: 5 years of experience with relevant projects and necessary technical area;

demonstrated analytical, writing, and interpersonal skills required

Minimum Education/Degree Requirements: Associate degree

PROJECT ASSOCIATE III

Functional Responsibilities:

- Provides research and strategic planning expertise;
- creates high-level project-related content and media;
- develops and writes sophisticated reports;
- designs and analyzes measurement strategies, metrics, and methodologies

Minimum Years of Experience: 7 years of experience with relevant projects and necessary technical area; demonstrated analytical, writing, and interpersonal skills required

Minimum Education/Degree Requirements: Bachelor's degree

PROJECT ASSOCIATE IV

Functional Responsibilities:

- Provides research and strategic planning expertise;
- creates high-level project-related content and media;
- develops and writes sophisticated reports for multi-faceted programs;
- designs and analyzes measurement strategies, metrics, and methodologies
- trains other project associates

Minimum Years of Experience: 10 years of experience with relevant projects and necessary technical area; demonstrated analytical, writing, and interpersonal skills required

Minimum Education/Degree Requirements: Bachelor's degree

PROJECT ASSOCIATE V

Functional Responsibilities:

- Provides research and strategic planning expertise;
- creates high-level project-related content and media;
- develops and writes sophisticated reports for multi-faceted programs;
- designs and analyzes measurement strategies, metrics, and methodologies
- trains other project associates;
- manages internal team

Minimum Years of Experience: 15 years of experience with relevant projects and necessary technical area; demonstrated analytical, writing, and interpersonal skills required

Minimum Education/Degree Requirements: Master's degree

ADMINISTRATIVE SUPPORT I**

Functional Responsibilities:

- Provides general administrative support, conducts research on a broad range of topics, and manages small projects as assigned
- This labor category is only used for task order services that go beyond typical overhead services that are
 done in the normal course of business. Federal agencies will not be charged for services that are
 considered to be company overhead.

Minimum Years of Experience: 1 years of experience and knowledge of MS Word, Excel, PowerPoint **Minimum Education/Degree Requirements:** Associate degree

ADMINISTRATIVE SUPPORT II**

Functional Responsibilities:

- Provides high-level administrative support, conducts research on a broad range of topics, and assists in project management as assigned
- This labor category is only used for task order services that go beyond typical overhead services that are
 done in the normal course of business. Federal agencies will not be charged for services that are
 considered to be company overhead.

Minimum Years of Experience: 3 years of experience and knowledge of MS Word, Excel, PowerPoint **Minimum Education/Degree Requirements:** Associate degree

SERVICE CONTRACT LABOR STANDARDS MATRIX

SCA/SCLS Matrix					
SCLS Eligible Labor Category	SCLS Equivalent Code Title	Wage Determination No			
Administrative Support I	01020 – Administrative Assistant	15-4281			
Administrative Support II	01020 – Administrative Assistant	15-4281			

The Service Contract Labor Standards (SCLS), formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).