

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!TM, a menu-driven database system. The Internet address for GSA-Advantage!TM is: <http://www.gsaadvantage.gov>

Mission Oriented Business Integrated Services

FSC Group: 874

Contract No.: GS-02F-0013U

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: <http://www.fss.gsa.gov>

Contract Period: 10/22/2007 - 10/21/2012



**Tier 1 Group LLC
3100 Angeletti Rd.
Crawfordsville, AR 72377
Telephone: (866) 496-9916 / Fax: (870) 619-1605
www.t1g.com**

Contract Administrator
Lisa Marlin
Director of Contracts
Tier 1 Group LLC
3100 Angeletti Road
Crawfordsville, AR 72327
Tel: (866) 496-9916 ext 1805 / Fax: (870) 619-1605
Email: lmartin@t1g.com

Business Size/Status: Large

Prices shown herein are NET (discount deducted)

Pricelist current through modification #FX75 dated June 4, 2010



TABLE OF CONTENTS

ABOUT T1G	I
GENERAL CONTRACT INFORMATION	1
CONTRACT OVERVIEW	3
CONTRACT ADMINISTRATOR	3
MARKETING AND TECHNICAL POINT OF CONTACT	3
CONTRACT USE.....	3
CONTRACT SCOPE.....	3
INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES	4
REQUIREMENTS EXCEEDING THE MAXIMUM ORDER.....	5
BLANKET PURCHASE AGREEMENT	6
SIN 874-4/874-4RC - RATES AND DESCRIPTIONS FOR TRAINING COURSES	7
SIN 874-4/874-4RC - LABOR CATEGORY DESCRIPTIONS	11
SIN 874-4/874-4RC - LABOR HOURLY RATES	13
SIN 874-9/874-9RC - RATES AND DESCRIPTIONS FOR SUPPORT PRODUCTS.....	14

ABOUT T1G



GENERAL CONTRACT INFORMATION

1a. Table of Awarded Special Item Numbers (SINs):

- SIN 874-4 / SIN 874-4RC Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration
- SIN 874-9 / SIN 874-9RC Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices

1b. Lowest Priced Model Number and Lowest Price:

Please refer to our rates the following pages:

SIN 874-4 Training Courses, page #[7](#)

SIN 874-4 Hourly Labor, page #[13](#)

SIN 874-9 Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices, page #[14](#)

1c. Labor Category Descriptions:

Please refer to page #[11](#)

2. Maximum Order:

\$1,000,000

3. Minimum Order:

\$100

4. Geographic Coverage:

Domestic & Overseas

5. Point (s) of Production:

Not Applicable

6. Discount from List Price:

All Prices Herein are Net

7. Quantity Discounts:

- SIN 874-4 / 874-4RC
 - Training Courses: See course descriptions for specific quantity discounts. Minimum/Maximum number of students applies for training courses.
 - Labor Hourly Rates: No quantity discount.
- SIN 874-9/874-9RC: Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices: Additional 2.5% quantity discount off all 874-9 prices if a GSA end user purchases training sessions of more than fourteen (14) consecutive days within same purchase order for the same Training Session category.
- All SIN(s): Volume discount of 5% if a GSA end user purchases more than \$225,000 cumulatively over a one-year period.

Volume Discounts

8. Prompt Payment Terms:

Net 30 days

9a. Government Purchase Card *is* accepted at or below the micro – purchase threshold.

9b. Government Purchase Card *is* accepted above the micro – purchase threshold.

10. Foreign Items:

None

11a. Time of Delivery:

To Be Negotiated with Ordering Agency

11b. Expedited Delivery:

To Be Negotiated with Ordering Agency

11c. Overnight and 2-Day Delivery:

To Be Negotiated with Ordering Agency

11d. Urgent Requirement:

To Be Negotiated with Ordering Agency

GENERAL CONTRACT INFORMATION

12. F.O.B. Point(s): Destination
- 13a. Ordering Address: Tier 1 Group LLC
Attn: Lisa Marlin/GSA Orders
Director of Contracts
3100 Angeletti Road
Crawfordsville, AR 72327
Fax: (870) 619-1605 / e-mail: lmarlin@t1g.com
- 13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment Address: Tier 1 Group LLC
Attn: Lisa Marlin/ Accounts Receivable
Director of Contracts
3100 Angeletti Road
Crawfordsville, AR 72327
Fax: (870) 619-1605 / e-mail: lmarlin@t1g.com
15. Warranty Provision: Not Applicable
16. Export Packing Charges: Not Applicable
17. Terms & Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level): Contact Contract Administrator
18. Terms and conditions of rental, maintenance, and repair: Not Applicable
19. Terms and conditions of installation (if applicable): Not Applicable
20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices: Not Applicable
- 20a. Terms and conditions for any other services (if applicable): Not Applicable
21. List of service and distribution points (if applicable): Not Applicable
22. List of participating dealers (if applicable): Not Applicable
23. Preventative maintenance (if applicable) Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.): Not Applicable
- 24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:
www.Section508.gov/ :
25. Data Universal Number System (DUNS) Number: 784447844
26. Tier 1 Group LLC *is* registered in the Central Contractor Registration (CCR) database.

CONTRACT OVERVIEW

GSA awarded Tier 1 Group a GSA Federal Supply Schedule contract for Mission Oriented Business Integrated Services (MOBIS), Contract No. GS-02F-0013U. The current contract period is 10/22/2007 - 10/21/2012. GSA may exercise a total of up to three additional 5 year option periods. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR

Lisa Marlin
Director of Contracts
Tier 1 Group LLC
3100 Angeletti Road
Crawfordsville, AR 72327
Tel: (866) 496-9916 ext 1805
Fax: (870) 619-1605
Email: lmarlin@t1g.com

MARKETING AND TECHNICAL POINT OF CONTACT

Lisa Marlin
Director of Contracts
Tier 1 Group LLC
3100 Angeletti Road
Crawfordsville, AR 72327
Tel: (866) 496-9916 ext 1805
Fax: (870) 619-1605
Email: lmarlin@t1g.com

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for Mission Oriented Business Integrated Services, for worldwide use. Executive agencies, other Federal agencies, mixed –ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each task order.

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Number (SIN) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. Tier 1 Group LLC has been awarded a contract by GSA to provide services under the following SINs:

SIN 874-4 /SIN 874-4RC	Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration
SIN 874-9 /SIN 874-9RC	Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices

INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Tier 1 Group meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide MOBIS services, follow these simple steps:

Step 1. Develop a Statement of Work (SOW)

In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

Step 2. Select Contractor and Place Order

- If the order is at or below the micro-purchase threshold, select the contractor best suited for your needs and place the order.
- If the order is exceeding the micro-purchase threshold, but less than the maximum order threshold (MOT), prepare an RFQ;
- If the order is in excess of the MOT, prepare an RFQ. Consider expansion of competition and seek price reductions.

Step 3. Prepare a Request for Quote (RFQ)

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

Step 4. Provide RFQ to at least Three Firms

Step 5. Evaluate Offers, Select Best Value Firm, and Place Order

REQUIREMENTS EXCEEDING THE MAXIMUM ORDER

In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall:

- Review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service;
- Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and
- After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

Vendors may:

Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations.)

- Offer the lowest price available under the contract; or
- Decline the order (orders must be returned in accordance with FAR 52.216-19).

A task order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.

Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-74.

BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (*e.g.* estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

- Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.
- Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:
 - Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
 - Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.
- BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.
- Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

- The ordering activity that established the BPA shall review it at least once a year to determine whether:
 - The schedule contract, upon which the BPA was established, is still in effect;
 - The BPA still represents the best value (see 8.404(d)); and
 - Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.
- The ordering activity shall document the results of its review.

SIN 874-4/874-4RC - RATES AND DESCRIPTIONS FOR TRAINING COURSES

Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration

Training Course Title	Description	Price Offered to GSA (including IFF) (per person / per day)	Price Offered to GSA (including IFF) (per person / per course)	Course Length	Minimum Participants	Maximum Participants
Basic Pistol/Carbine	<ul style="list-style-type: none"> - <i>Topics Covered: Fundamentals of marksmanship; Weapons Presentation; Weapons Safety; Methods of Shot Delivery; Malfunction Drill; Immediate/ Remedial Action; Clean and Caring</i> - This course is designed to educate the new students with aspects of weapons manipulation and marksmanship. This will be accomplished by providing the student with a five day course that combines classroom lecture, practical application, and live fire range training. - Tier 1 Group's Basic Pistol/Carbine will prepare the shooter to safely manipulate and accurately shoot a pistol & carbine. - Price includes: Carbine and pistol training facility Dudley, NC; Targetry; Set up of all Targetry; Breakdown of all Targetry - Price does not include: Ammunition; Medical Support; Food/Lodging, Water; Transportation to and from the Range - All Instructors are former Special Operations Force Members with extensive experience teaching students of all ability levels. 	\$234.55	\$1,172.73	5 days	12	45
Advanced Pistol/Carbine	<ul style="list-style-type: none"> - <i>Topics Covered: Marksmanship Fundamentals; Immediate/ Remedial Action Moving Targets; Rapid Aimed Fire Techniques; Advanced and Speed Reloads; Transition Drills; Target Discrimination; Shooting and Moving; Pivot Drills; Weapon Retention; Low Light/ Night Fire; Barricade Drills</i> - This course provides the learner with a review of marksmanship and weapons' manipulation. The main focus of this course is advanced applications of the carbine/pistol. The student is provided a five-day course that combines classroom lecture, practical application. - The Advanced Pistol/Carbine Course prepares the shooter to safely manipulate and accurately employ a weapon under stressful conditions. - Price includes: Carbine and pistol training facility Dudley, NC; Targetry; Set up of all Targetry; Breakdown of all Targetry; Bivouac site - Price does not include: Ammunition; Medical Support; Food/Lodging, Water; Transportation to and from the Range - All Instructors are former Special Operations Force Members with extensive experience teaching students of all ability levels. 	\$327.39	\$1,636.94	5 days	12	45
Basic Sniper Course	<ul style="list-style-type: none"> - <i>Topics Covered: Rifle Cleaning; Fitting the Rifle; Basic Range Est; Environmental Effects, Low Lighting Shooting, Rifle Maintenance; Equipment Selection; Unknown Distance; Field Shooting Positions; Night Shooting; Observations Techniques; Scope Adjustments; Basic Ballistics; Moving Targets, Malfunction Drills; Command Fire; Basic Shooting Positions; Data Books; Dope Confirmation; Advanced Ballistics; Medium Shooting; Sniper/Observer Dialogue</i> - This course is designed to train military or law enforcement personnel in the basic skills required of a sniper. The student is provided with a 5-day course focused on mastering the basics, then moving on to advanced realistic operational drills in urban environments. The Basic Sniper Course is open to infantry and SWAT team members who possess accurate rifle systems that are capable of long-range precision shooting. The basic sniper course will prepare the shooter to make accurate shots from concealed positions in support of military or law enforcement operations. 	\$312.73	\$1,563.64	5 days	8	20

SIN 874-4/874-4RC - RATES AND DESCRIPTIONS FOR TRAINING COURSES

Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration

Training Course Title	Description	Price Offered to GSA (including IFF) (per person / per day)	Price Offered to GSA (including IFF) (per person / per course)	Course Length	Minimum Participants	Maximum Participants
	<ul style="list-style-type: none"> - Firearm Requirements: Bolt action rifle that is capable of sub-minute of angle accuracy - Ammunition Requirements: 700 rounds of match grade ammunition - Price includes: Sniper training facility Butner, NC; Gunsmith to assist with weapon problems; Weapon specific cleaning kit; Waterproof data book - Price does not include: Ammunition; Medical Support; Food/Lodging, Water; Transportation to and from the Range - All Instructors are former Special Operations Force Members with extensive experience teaching students of all ability levels. 					
<p>Tactical Trauma Medicine Operators Course</p>	<p>Operator's Basic Medicine Course</p> <ul style="list-style-type: none"> - <i>Topics Covered: Basic Combat Medicine; Airway Management; Bandaging and Splinting; Hemorrhage Control; Medical Planning Considerations in a Combat Environment; CASEVAC; Live Tissue Training; Combat Casualty Field Exercises and Scenarios</i> - This course is designed to take a student through the basic skills needed in order to assess and properly treat traumatic injuries while on the battlefield. This will be accomplished by utilizing classroom instruction and hands on practical application stations and scenarios, utilizing the standard issue individual first aid kits (IFAK). In addition the operators are exposed to simulated field scenarios and will have a full day of Live Tissue Training. All of the protocols and techniques are approved by SOCOM (United States Special Operations Command) and mimic the current protocols and techniques being used at the JFK warfare center's Special Operations Medicine course. This course meets or exceeds all SOCOM standards and requirements. This course is SOCOM approved. - During this course, the student will be presented with the following subjects: <ul style="list-style-type: none"> *Nomenclature & proper employment of the IFAK *Methods of hemorrhage control *Patient Assessment *Fundamentals of airway management *Triage and CASEVAC procedures Note: all of the above skills will also be performed on live tissue in a field environment. - All Instructors are former Special Operations Force Members with extensive experience teaching students of all ability levels. 	<p align="center">\$381.14</p>	<p align="center">\$1,905.69</p>	<p align="center">5 days</p>	<p align="center">12</p>	<p align="center">60</p>

SIN 874-4/874-4RC - RATES AND DESCRIPTIONS FOR TRAINING COURSES

Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration

Training Course Title	Description	Price Offered to GSA (including IFF) (per person / per day)	Price Offered to GSA (including IFF) (per person / per course)	Course Length	Minimum Participants	Maximum Participants
Tactical Combat Casualty Care Course	<p>- Topics Covered: Basic Combat Medicine; Airway management; Bandaging and splinting; Hemorrhage Control; Medical Planning Considerations in a combat environment; CASEVAC</p> <p>- This course is designed to take a student through the basic skills needed in order to assess and properly treat traumatic injuries while on the battlefield. This will be accomplished by utilizing classroom instruction and hands on practical application stations and scenarios, utilizing the standard issue individual first aid kits (IFAK). In addition the operators are exposed to simulated field scenarios and will have a full day of Live Tissue Training. All of the protocols and techniques are approved by SOCOM (United States Special Operations Command) and mimic the current protocols and techniques being used at the JFK warfare center's Special Operations Medicine course. This course meets or exceeds all SOCOM standards and requirements. This course is SOCOM approved.</p> <p>- During this course, the student will be presented with the following subjects:</p> <ul style="list-style-type: none"> *Nomenclature & proper employment of the IFAK *Methods of hemorrhage control *Patient Assessment *Fundamentals of airway management *Triage and CASEVAC procedures <p>Note: all of the above skills will also be performed on live tissue in a field environment.</p> <p>- All Instructors are former Special Operations Force Members with extensive experience teaching students of all ability levels.</p>	\$260.93	\$782.80	3 days	12	45
Combat Life Saver Course	<p>- <i>Topics Covered: Combat Life Saver Skills</i></p> <p>- This course is designed to take a student through tactical combat casualty care. The following subjects will be covered: intro to tactical combat casualty care, performing tactical combat casualty care, evaluating a casualty, opening and managing a casualty's airway, treating penetrating chest trauma and decompressing a tension pneumothorax, controlling breathing, initiating a saline lock and intravenous (IV) infusion, initiating a field medical card, requesting medical evacuation, evacuating a casualty using a sked or improvised litter, treating traumatic head injuries, treating burn injuries. Upon completion of this course the student will have obtained and mastered all of the requisite skills needed to obtain the Combat Life Saver Certificate IAW Army standards as outlined in Sub course ISO873, Edition B, as published by the Army Institute for Professional Development. This will be accomplished by utilizing classroom instruction and hands on practical application stations and scenarios. The student/teacher ratio is 6 to 1.</p> <p>- The majority of our Instructors are former Special Operations Medics and Physicians with extensive experience teaching students of all ability levels.</p>	\$256.53	\$1,026.14	4 days/ 40 hours	30	no max
Advanced Marksmanship excluding Ammunition	Advanced Marksmanship excluding Ammunition	\$328.70	\$1,643.48	5 days	8	30
Close Quarters Combat Ammunition	Close Quarters Combat (CQB) excluding Ammunition	\$551.33	\$2,756.67	5 days	10	30

SIN 874-4/874-4RC - RATES AND DESCRIPTIONS FOR TRAINING COURSES

Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration

Training Course Title	Description	Price Offered to GSA (including IFF) (per person / per day)	Price Offered to GSA (including IFF) (per person / per course)	Course Length	Minimum Participants	Maximum Participants
HRE Personal Security Detail - Tactics	HRE Personal Security Detail (PSD) - Tactics	\$262.08	\$1,310.40	5 days	10	30
HRE Personal Security Detail – Driving (w/ night module)	HRE Personal Security Detail (PSD) - Driving including NVG module	\$1,135.10	\$3,405.30	3 days	9	24
HRE Personal Security Detail - Driving	HRE Personal Security Detail (PSD) - Driving excluding NVG module	\$1,003.62	\$3,010.86	3 days	9	24
Mobile Force Protection Training	Force Protection Motorcade (Mobile Force Protection Training) excluding Ammunition	\$972.94	\$4,864.71	5 days	10	24
Off Road Driving	Off Road Driving	\$891.13	\$2,673.40	3 days	10	24
Master Breacher	Master Breacher	\$372.52	\$3,725.23	10 days	8	24
IED Recognition and Countermeasures	IED Recognition and Countermeasures	\$241.04	\$964.18	4 days	8	24

SIN 874-4: Training Courses

Quantity Discount:

- 20+ Students (Min/Max # Students: 20 / No Max): Additional 2.5% quantity discount off all 874-4 prices if a GSA end user purchases training course with more than 20 participants within same purchase order for the same Training Course category.
- 35+ Students (Min/Max # Students: 12/45-60): Additional 5% quantity discount if a GSA end user purchases training courses for more than thirty-five (35) participants within the same purchase order for the same Training Course category.
- 90+ Students, (Min/Max # Students: 30/No Max) :Additional 5% quantity discount if a GSA end user purchases training courses for more than ninety (90) participants within the same purchase order for the same training course.
- 250+ Students: Additional 10% quantity discount if a GSA end user purchases training courses for more than two hundred fifty (250) participants within the same purchase order for the same training course.
- 600+ Students: Additional 14% quantity discount if a GSA end user purchases training courses for more than six hundred (600) participants within the same purchase order for the same training course.

Volume Discount: Additional 5% volume discount if a GSA end user purchases more than \$225,000 cumulatively over a one-year period.

*Minimum/Maximum number of students applies. Course rates are based on training at T1G facility. Additional costs may apply for training at alternate locations. All days of course must be completed. GSA proposed price is inclusive of the ¾% IFF. Course Rate DOES NOT INCLUDE the following potential OCONUS additives: Post Differential Pay, Danger Pay, Travel, DBA Insurance, Medevac Insurance, Third Party Liability, Vehicle Insurance or Operations/Maintenance expenses, etc. Post Differential Pay and Danger Pay will be based on the current allowance by Department of State at time of task order issuance for the appropriate country. All Other Direct Costs (ODCs) are negotiated with the ordering agency on a task order basis.

SIN 874-4/874-4RC - LABOR CATEGORY DESCRIPTIONS

Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration

Experience Substitutions:

H.S. Diploma + 4 years additional experience	Equals	Bachelors Degrees
Bachelors Degree + 2 years additional experience	Equals	Masters Degree
Masters Degree + 3 years additional experience	Equals	Ph.D

Education Substitutions:

A Ph.D. may be substituted for 3 years of required experience with a Masters Degree or 5 years with a Bachelors Degree.
A Masters Degree may be substituted for 2 years of required experience with a Bachelors Degree.
A Bachelors Degree may be substituted for 4 years of required experience with a High School Diploma.

Title	Minimum Education/ Certification Level	Min. Yrs of Exp	Functional Responsibility:
Training Manager	Bachelors	12	Review curriculum and course standards and provide guidance to development teams in regards to requirements for presenting the training. Develop instructors in current methods of instruction, and provide guidance on the customer's requirements. Evaluate instructors on a periodic basis and provide feedback on enhancing the instructor's capabilities
Curriculum Developer	Bachelors	5	Develops curriculum at the appropriate levels of knowledge with the goals and desired results of training. Responsible for the development of, including but not limited to, Instructor Guides, Student Guides, testing materials, procedure manuals, job aids and all course control documents. Revises course objectives when there is a change in course length or other needed modifications.
Training Coordinator / Support Specialist I	n/a	2	Responsible for supporting all aspects of training including set-up, assigned delivery of specific training information, and follow-up. Includes collaborating and communicating with Trainer Manager to achieve training goals through prepared materials, assisting in preparing materials, assembling and shipping training materials to designated training sites, maintaining training materials in virtual office, tracking employee participation, generating certificates of completion, and troubleshooting, as needed. Assisting with day of training such as the distribution of classroom materials, to trainees, assisting with reviewing and updating training modules, assisting with managing the training sessions, as directed by Instructor and performing other duties as assigned.

Title	Minimum Education/ Certification Level	Min. Yrs of Exp	Functional Responsibility:
Instructor IV	Bachelors	10	Shall be responsible for all training programs for when deployed in support of a contract. Will act as the single point of contact between the customer, T1G and students on all matters pertaining to training. Responsible for interacting with students in a group or as individuals for instruction, for student interactions, maintaining student control, applying theory to content areas, and being totally familiar with the subject matter. Experience teaching subject matter closely comparable to the type and level involved in the specific course assigned is required. Manages junior Instructors. Provide course instruction using a variety of formats and applications.
Instructor III	Bachelors	8	Shall be responsible for all training programs for when deployed in support of a contract. Works with senior Instructor to stay abreast of matters pertaining to training. Responsible for interacting with students in a group or as individuals for instruction, for student interactions, maintaining student control, applying theory to content areas, and being totally familiar with the subject matter. Experience teaching subject matter closely comparable to the type and level involved in the specific course assigned is required. Manages junior Instructors. Reports to Training Manager.
Instructor II	Associates	6	Responsible for interacting with students in a group or as individuals for instruction, for student interactions, maintaining student control, applying theory to content areas, and being totally familiar with the subject matter. Experience teaching subject matter closely comparable to the type and level involved in the specific course assigned is required. Works with other Instructors and reports to Training Manager.
Instructor I	Associates	3	Responsible for interacting with students in a group or as individuals for instruction, for student interactions, maintaining student control, applying theory to content areas, and being totally familiar with the subject matter. Experience teaching subject matter closely comparable to the type and level involved in the specific course assigned is required. Works with other Instructors and reports to Training Manager.
Range Safety Officer	Bachelors	8	Shall provide instruction and information on weapon and range safety, weapon function and utilization, ranges, schedules, and student coordination. Shall provide instruction on weapons systems that will be used in conjunction with the training requested. Will be tasked with range safety officer duties. Will be the point of contact for other weapons cadre to coordinate through.
On Site Medical	EMT	4	Shall support selected training and operational activities and projects. Will act as the single point of contact between local or state medical facilities or ambulance services.
Logistics Training Specialist 2 / Mechanic I	n/a	2	Performs basic inspection, emergency repairs, and maintenance tasks in accordance with specifications required to prepare vehicles for use. Prepares reports of actions taken on each vehicle. Installs modification work orders to improve or replace parts. Includes use of wrecker as required. Mechanic/mechanical repair shop does not include vehicle parts.
Logistics Training Specialist 1	n/a	2	Participates in the preparation of project work plans, monthly reviews, reports, and other logistical support activities as required. Conducts field tasks such as hanging doors or preparation of breaching targets under the direction of others.

SIN 874-4/874-4RC - LABOR HOURLY RATES

Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration

SIN	GSA Labor Category	Year 2 10/22/08 - 10/21/09	Year 3 10/22/09 - 10/21/10	Year 4 10/22/10 - 10/21/11	Year 5 10/22/11 - 10/21/12
874-4	Training Mgr	\$169.07	\$176.51	\$184.28	\$192.38
874-4	Curriculum Developer	\$104.57	\$109.17	\$113.97	\$118.99
874-4	Training Coordinator / Support Specialist I	\$44.95	\$46.93	\$49.00	\$51.15
874-4	Instructor IV	\$143.66	\$149.98	\$156.58	\$163.47
874-4	Instructor III	\$118.25	\$123.45	\$128.89	\$134.56
874-4	Instructor II	\$91.86	\$95.91	\$100.13	\$104.53
874-4	Instructor I	\$66.45	\$69.38	\$72.43	\$75.62
874-4	Range Safety Officer	\$111.41	\$116.31	\$121.43	\$126.77
874-4	Logistics Training Specialist 2 / Mechanic I	\$55.70	\$58.16	\$60.71	\$63.39
874-4	Logistics Training Specialist 1	\$38.11	\$39.79	\$41.54	\$43.37
874-4	On Site Medical	\$63.52	\$66.32	\$69.24	\$72.28

Labor Rates DO NOT INCLUDE the following potential OCONUS additives: Post Differential Pay, Danger Pay, Travel, DBA Insurance, Medevac Insurance, Third Party Liability, Vehicle Insurance or Operations/Maintenance expenses, etc. Post Differential Pay and Danger Pay will be based on the current allowance by Department of State at time of task order issuance for the appropriate country. All Other Direct Costs (ODCs) are negotiated with the ordering agency on a task order basis.

Volume Discount: Additional 5% volume discount if a GSA end user purchases more than \$225,000 cumulatively over a one-year period.

SIN 874-9/874-9RC - RATES AND DESCRIPTIONS FOR TRAINING DEVICES

Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices

SIN (s)	Category	Product	Description	PRICE OFFERED TO GSA (including IFF)	UNIT OF ISSUE	TIME OF DELIVERY ARO	Minimum Participants	Maximum Participants
874-9	Training Session - Tactics	30 m Flat Range	30 meter paper and steel ranges ¹ All ranges have shelter areas at 35 yard line - Range 1: 24 point paper or steel - Range 2: 4 Bianchi plate racks (24 targets) - Range 3: 24 point turning targets - Range 4: steel range - Range 5: steel range ¹ Other than steel targets, user is required to supply targets, piasters, staples, spray glue etc	\$438.26	per day	5 days	10	-
874-9	Training Session - Tactics	100m Flat Range	100 meter paper and steel ranges ¹ - range 6: 24 point paper or steel (can extend to 200 yards if required) - range 7: 24 point paper or steel (overhead shelter at 100 zero line) ¹ Other than steel targets, user is required to supply targets, piasters, staples, spray glue etc	\$525.92	per day	5 days	10	-
874-9	Training Session - Tactics	PSD Paper and Steel Range	PSD paper and steel range ¹ - two dimensional shooting - paper and steel targets - attacks on principal - arrival / departure drills - vehicle counter ambush drills - fire and movement ¹ Other than steel targets, user is required to supply targets, piasters, staples, spray glue etc	\$657.39	per day	5 days	10	-
874-9	Training Session - Tactics	1000m Known Distance Range	1000 m Known Distance Sniper Range ¹ - 12 shooting lanes with standard military lifters - incremented every 100 meters - above ground parapet for snaps and movers ¹ Other than steel targets, user is required to supply targets, piasters, staples, spray glue etc	\$876.53	per day	5 days	-	-
874-9	Training Session - Tactics	800m Unknown Distance Range	800 m Unknown Distance Range - 12 shooting lanes - elevated shooting platform	\$876.53	per day	5 days	-	-
874-9	Training Session - Tactics	Vehicle live fire counter ambush range	Vehicle live fire counter ambush range ¹ Attached to asphalt 2 mile driving track - two lane gravel surface x 140 yards - 270° berms to front and sides - IED capable - target / disposable vehicles available (extra cost) ¹ Other than steel targets, user is required to supply targets, piasters, staples, spray glue etc.	\$657.39	per day	5 days	-	-

SIN 874-9/874-9RC - RATES AND DESCRIPTIONS FOR TRAINING DEVICES

Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices

SIN (s)	Category	Product	Description	PRICE OFFERED TO GSA (including IFF)	UNIT OF ISSUE	TIME OF DELIVERY ARO	Minimum Participants	Maximum Participants
874-9	Training Session - Tactics	Mini MOUT	Mini-MOUT ¹ Attached to asphalt 2 mile driving track - two lane gravel surface lanes - connex build up areas on both sides of one lane - IED capable - target / disposable vehicles available (extra cost) ¹ Other than steel targets, user is required to supply targets, piasters, staples, spray glue etc	\$657.39	per day	5 days	-	-
874-9	Training Session - Tactics	Shoothouse One	Shoothouse One - 4200 sq ft covered ² - 3 external entry points- 4 window apertures with sliding ballistic cover (for sniper/observer operations or as an alternate breach point)single level 9 rooms with hallway- external / internal doors ballistic and explosive breach capable- .223 rated walls- bullet traps included- cat walk / lighting- use of one hour warm up range if necessary included at no extra charge	\$876.53	per day	5 days	-	-
874-9	Training Session - Tactics	Shoothouse Two	Shoothouse Two - 8000 sq ft covered ² - 4 external entry points - 4 window apertures with sliding ballistic cover (for sniper/observer operations or as an alternate breach point) - single level 19 rooms with hallways - external / internal doors ballistic and explosive breach capable - .223 rated walls - bullet traps included - cat walk / lighting - use of one hour warm up range if necessary included at no extra charge ² Other than bullet traps, user is required to supply targets, piasters, staples, spray glue etc Shoothouse internal doors are configured with IDC cutouts (conversion to standard doors will require cost of doors, hardware, and door set up – refer to Breaching Materials below for costs)	\$1,095.66	per day	5 days	-	-
874-9	Training Session - Tactics	Classroom	- seats 40 personnel with tables and chairs - climate control - indoor bathrooms (M/F) - power point projector and screen - refrigerator / microwave / coffee maker / potable water dispenser - team gear / preparation area - includes secure weapons storage (8x8) and equipment storage (8x16) at no additional charge	\$306.78	per day	5 days	-	40
874-9	Training Session - Tactics	School Bus	Full-size school bus - foot or vehicle approach - 3 x 6 foot assault ladders	\$175.31	per day	5 days	-	-

SIN 874-9/874-9RC - RATES AND DESCRIPTIONS FOR TRAINING DEVICES

Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices

SIN (s)	Category	Product	Description	PRICE OFFERED TO GSA (including IFF)	UNIT OF ISSUE	TIME OF DELIVERY ARO	Minimum Participants	Maximum Participants
874-9	Training Session - Breaching	Block Breach House	- 8 external doorways - 4 internal doorways - 4 windows - 2 8x8 openings for wall breaching (customer specifies wall materials, refer to Breaching Materials below for costs)	\$657.39	per day	5 days	-	-
874-9	Training Session - Breaching	Demo Area	Demo Area for larger charges	\$438.26	per day	5 days	-	-
874-9	Training Session - Breaching	Mechanical/ Ballistic Breaching Berm		\$219.13	per day	5 days	-	-
874-9	Training Session - Breaching	Ceiling / Floor Breach Façade		\$109.57	per day	5 days	-	-
874-9	Training Session - Breaching	Classroom	- seats 40 personnel with tables and chairs - climate control - indoor bathrooms (M/F) - power point projector and screen - refrigerator / microwave / coffee maker / potable water dispenser - team gear / charge preparation area - includes secure weapons storage (8x8) and equipment storage (8x16) at no additional charge	\$306.78	per day	5 days	-	40
874-9	Training Session - Driving	2-mile Asphalt Track	- 12 turns / 3000 ft straight-away capable of 100mph+ * Positive camber, negative camber, increasing / constant / decreasing radii, "S" curves. A portion of the track has wet down capability built in. * Live fire / L shaped ambush range and Mini MOUT integrated into track ³ * Several berms around track area enhance / facilitate scenario based training by limiting observation of areas ahead- 300' diameter skid pad with wet down capability- does not include wrecker or mechanic support (see Labor Rates below) ³ L-shaped Ambush area or Mini MOUT can be rented separately <i>Renter (client) is responsible for providing own vehicles when renting the track.</i>	\$2,629.58	per day	5 days	-	-
874-9	Training Session - Driving	6-mile Off Road Track	- two dozen obstacles integrated into the course - separate obstacle field for train up <i>Renter (client) is responsible for providing own vehicles when renting the track.</i>	\$1,314.79	per day	5 days	-	-
874-9	Training Session - Driving	Classroom	- 40 seated personnel with tables - climate control - indoor bathrooms - power point projector and screen - refrigerator / microwave / coffee maker / potable water dispenser - team gear / charge preparation area - includes secure weapons storage (8x8) and equipment storage (8x16) at no additional charge	\$306.78	per day	5 days	-	40

SIN 874-9/874-9RC - RATES AND DESCRIPTIONS FOR TRAINING DEVICES

Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices

SIN (s)	Category	Product	Description	PRICE OFFERED TO GSA (including IFF)	UNIT OF ISSUE	TIME OF DELIVERY ARO	Minimum Participants	Maximum Participants
Training Sessions								
**Facility usage without T1G instructors will require assignment of a Range Training Officer for at least four hours per days to liaison with the unit and coordinate all training support and de-conflict training events.								
874-9	Training Support - General	Weapons/ Ammo/ Explosive Secure Storage	- 8'x8' secure storage - T1G provides and client controls lock and key - contained within Type 2 Class ABC ATF spec bunker - enclosed within security fencing and equipped with radio alarm	\$21.91	per day	5 days	-	-
874-9	Training Support - General	Secure Storage	- 8'x16' secure storage - T1G provides and client controls lock and key	\$21.91	per day	5 days	-	-
874-9	Training Support - General	Receipt of Shipments	- T1G receives, signs for, and secures shipment - includes 4 man hours and forklift - additional hours will be billed at labor rates below	\$244.32	each	5 days	-	-
874-9	Training Support - Vehicles ⁴	Standard Vehicle (Sedan)	⁴ Vehicle usage does not include insurance unless T1G Driving Instructors are included	\$825.80	per day	5 days	-	-
874-9	Training Support - Vehicles ⁴	High Performance Vehicle	⁴ Vehicle usage does not include insurance unless T1G Driving Instructors are included	\$972.39	per day	5 days	-	-
874-9	Training Support - Vehicles ⁴	Off Road / SUV	⁴ Vehicle usage does not include insurance unless T1G Driving Instructors are included	\$1,070.12	per day	5 days	-	-
874-9	Training Support - Vehicles ⁴	Humvee	⁴ Vehicle usage does not include insurance unless T1G Driving Instructors are included	\$1,265.57	per day	5 days	-	-
874-9	Training Support - Weapons	AR15/M4 Carbine	semi or auto	\$13.15	per day	5 days	-	-
874-9	Training Support - Weapons	AK 47	automatic	\$17.53	per day	5 days	-	-
874-9	Training Support - Weapons	Glock 17/19	Glock 17 / 19 plus holster / mag pouch	\$8.77	per day	5 days	-	-
874-9	Training Support - Weapons	870 Shotgun	Remington 870P Shotgun	\$8.77	per day	5 days	-	-
874-9	Training Support - Weapons	Battering Ram		\$8.77	per day	5 days	-	-
874-9	Training Support - Weapons	Halligan Tool		\$8.77	per day	5 days	-	-
874-9	Training Support - Weapons	Paint Ball guns		\$8.77	per day	5 days	-	-
874-9	Training Aids - Consumables	Range Materials	Paper Targets, piasters, and other consumables	\$13.68	per man per day	5 days	-	-
874-9	Training Aids - Consumables	Paint Balls		\$48.86	2,000	5 days	-	-
874-9	Training Aids - Consumables	Mechanical Breaching Apparatus (BTI)		\$5.86	each locking system breached	5 days	-	-
874-9	Training Aids - Consumables	Hollow core door 36" w x 1.75" thick	not installed, no hardware included	\$53.75	each, not installed	5 days	-	-
874-9	Training Aids - Consumables	Solid core door 36" w x 1.75" thick	not installed, no hardware included	\$63.52	each, not installed	5 days	-	-
874-9	Training Aids - Consumables	Class I metal door 36" w	not installed, no hardware included	\$73.30	each, not installed	5 days	-	-

SIN 874-9/874-9RC - RATES AND DESCRIPTIONS FOR TRAINING DEVICES

Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices

SIN (s)	Category	Product	Description	PRICE OFFERED TO GSA (including IFF)	UNIT OF ISSUE	TIME OF DELIVERY ARO	Minimum Participants	Maximum Participants
874-9	Training Aids - Consumables	Double paned window	not installed, no hardware included	\$24.43	each, not installed	5 days	-	-
874-9	Training Aids - Consumables	Door hardware		\$14.66	each set	5 days	-	-
874-9	Training Aids - Consumables	Door set up		\$9.77	each	5 days	-	-
874-9	Training Aids - Consumables	Internal wall set up (8'x8')	Internal door breach set up (ballistic/expl)	\$127.05	each	5 days	-	-
874-9	Training Aids - Consumables	8" hollow block wall set up (8'x8')		\$586.37	each	5 days	-	-
874-9	Training Aids - Consumables	single red brick wall set up (8'x8')		\$806.25	each	5 days	-	-
874-9	Training Aids - Consumables	Disposable vehicle (driveable)		\$1,156.12	each	5 days	-	-
874-9	Training Aids - Consumables	Target vehicle (not driveable)	Target vehicles to ram (not drivable)	\$317.61	each	5 days	-	-
874-9	Training Session - Tactics	30 m Flat Range	30 meter paper and steel ranges ¹ All ranges have shelter areas at 35 yard line - Range 1: 24 point paper or steel - Range 2: 4 Bianchi plate racks (24 targets) - Range 3: 24 point turning targets - Range 4: steel range - Range 5: steel range ¹ Other than steel targets, user is required to supply targets, piasters, staples, spray glue etc	\$438.26	per day	5 days	10	-
874-9	Training Session - Tactics	100m Flat Range	100 meter paper and steel ranges ¹ - range 6: 24 point paper or steel (can extend to 200 yards if required) - range 7: 24 point paper or steel (overhead shelter at 100 zero line) ¹ Other than steel targets, user is required to supply targets, piasters, staples, spray glue etc	\$525.92	per day	5 days	10	-

SIN 874-9 Off-the-Shelf and Customizable Print, Audio, and Visual Instructional Training Devices

Quantity Discount: Additional 2.5% quantity discount off all 874-9 prices if a GSA end user purchases training sessions of more than fourteen (14) consecutive days within same purchase order for the same Training Session category

Volume Discount: Additional 5% volume discount if a GSA end user purchases more than \$225,000 cumulatively over a one-year period.