

General Services Administration

Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage is: gsaadvantage.gov.

Schedule Title: Mission Oriented Business Integrated Services (MOBIS)

FSC Group: 874

Contract Number: GS-02F-0024T

For more information on ordering from Federal Supply Schedules click on FSS Schedules at fss.gsa.gov

Contract Period: December 4, 2016 - December 3, 2021

Cubic Simulation Systems, Inc.

2001 W. Oak Ridge Road, Suite 100

Orlando, Florida 32809

Telephone: 407-859-7410

Fax: 407-851-1871

www.cubic.com

Contracts Manager

April Winter

2001 W. Oak Ridge Road

Orlando, Florida 32809

Telephone: 858-505-6212

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Business Size: Large

Customer Information Page

SIN 874-4 Instructor Led Training, SIN 100-03 Ancillary Supplies and/or Services, and 874-9 Instructional, Off-the-shelf Training Devices.

See Price List: Attachment 1

1. Maximum order: \$1,000,000
2. Minimum order: \$100
3. Geographic coverage (delivery area): Domestic
4. Point(s) of production (city, county, and state, or foreign country): Orlando, Orange County, Florida; San Diego, San Diego County, California; Tijuana, Baja California, Mexico; Auckland, New Zealand; Bramley, Guildford, Surrey United Kingdom.
5. Discount from list prices or statement of net prices: Prices above are net prices and discounts are inclusive.
6. Quantity discounts: Available; contact Cubic directly.
7. Prompt Payment terms: None.
8. Notification whether Government purchase cards are accepted at or below the micro-purchase threshold. Yes.
9. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Yes.
10. Foreign items: Available; contact Cubic directly.
11. Time of Delivery. To be negotiated at the task order level. The delivery times will be provided as an Attachment A with each awarded task order.
12. Expedited delivery: To be negotiated at the task order level.
13. Overnight and 2-day delivery: Overnight delivery is not available.
14. Urgent Requirements: See contract clause I-FSS-14-B. Agencies can contact the contact for Contract Administration to obtain faster delivery.
15. F.O.B point(s): FOB Destination for CONUS delivery within the 48 contiguous states and Washington, D.C. FOB Origin for CONUS delivery to Alaska, Hawaii, Puerto Rico, and/or other U.S. Territories.
16. Ordering address(es): 2001 W. Oak Ridge Road, Orlando, Florida 32809
17. Ordering Procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPAs), and a sample BPA can be found at the GSA/FSS schedule homepage (fss.gsa.gov/schedules).
18. Payment address(es): 2001 W. Oak Ridge Road, Orlando, Florida 32809
19. For orders over \$500,000 payment terms are in accordance with FAR 52.232-30, Installment Payments for Commercial Items.
20. Warranty provision: Cubic Simulation Systems, Inc. ("Cubic") warrants that subsystems, weapons and associated equipment being supplied hereunder ("System") are merchantable and fit for use for the particular purpose as described in the Cubic proposal and/or resulting award. Cubic shall warrant the System for a term of twelve (12) months beginning thirty (30) days after delivery or at installation, whichever comes first. Additional COTS warranties, if applicable, will be passed on to the Customer. If the Customer has purchased an extended warranty, the term of this warranty is extended in accordance with the extended warranty term.
21. During the term of the warranty, Customer's remedy for any defect or nonconformity ("Defect") in any System hardware supplied hereunder shall be Cubic's reasonable effort to correct or cure such Defect, or, at Cubic's option, to replace such System hardware. Customer shall notify Cubic in writing within thirty (30) days of discovery of the Defect, but no later than the last day of the warranty period. Cubic shall provide authorization within two (2) business days from receipt of notification for the return of the nonconforming or defective material(s) to Cubic. Corrections and/or repairs shall typically be accomplished within twenty-one (21) business days beginning upon receipt at Cubic's designated repair depot to shipment from repair depot. In the event any repair or replacement requires additional time to perform, Cubic shall notify the Customer of the anticipated return date. Customer shall bear shipping cost to Cubic as well as any export/import fees, taxes, Customs fees and tariffs of failed item(s). Cubic shall bear return shipping costs for replacement items and/or repaired items, including cost of packing, and transportation for such corrected products or material. During the warranty term, Cubic shall provide 24/7 telephone support to Customer through Cubic's toll free support line. Telephone support shall include:
 - (a) Direct Hotline Support. Customer may contact the designated support center directly for answers to questions Monday through Friday (excluding holidays) from 8:00 a.m. to 4:00 p.m., Eastern Standard Time. Telephone number is (866) 889-5974.
 - (b) 24-Hour Voice Messaging System. The system allows Customer to leave messages or questions for Cubic support engineers before or after standard hours provided in (a) above at the same telephone number.
 - (c) Email Support. Customer may email support questions to Cubic customer service at: CDAsupport@cubic.com.
22. WST Extended Warranty: Available; contact Cubic directly.
23. Not Used – Deleted
24. Export packing charges: Not applicable. To be negotiated at the task order level if order is for an OCONUS destination.
25. Terms and conditions of Government purchase card acceptance (any thresholds above the micro purchase level): Not applicable.
26. Terms and conditions of rental, maintenance, and repair: Cubic does not offer any products for rental. For technical assistance or instructions on how to prepare an item to be shipped to Cubic for repair, call 1-888-889-5974. Cubic pays for shipping to and from the customer for items covered by warranty. The customer pays for shipping to/from Cubic for items out of warranty.
27. Terms and conditions of installation: Installation must be scheduled at least 60 days prior to delivery date stated in the contract, and occur within 30 days from date of delivery to the site or additional costs may be incurred. Warranty begins upon completion of installation or on the 31st day following delivery, whichever occurs first.
28. Terms and conditions of repair parts: Spare assemblies are offered through Cubic's GSA catalog. Repair parts can be ordered by calling 1-866-889-5974. For technical assistance or instructions on how to prepare a spare assembly to be shipped to Cubic for repair call 1-866-889-5974. Customer pays for shipment to Cubic. Cubic pays for shipping back to the customer for items covered by warranty. The customer pays for shipping to/from Cubic for items out of warranty.
29. Terms and conditions for any other services: Cubic offers training courses at the customer's site and at our home office (Orlando, FL). Training must be scheduled not less than 30 days before the required training date. Training required on short notice (less than 30 days) may incur additional expense chargeable to the customer. Once training is scheduled, additional costs may be incurred to change the date, time or location. Once an instructor arrives on site to conduct scheduled training the full cost of the training is charged.

30. List of services and distribution points: Not applicable.
31. List of participating dealers: Not applicable.
32. Preventative maintenance: Provided in manuals supplied at delivery.
33. Special attributes such as environmental attributes: Facility in which Systems are installed/operated/located for use must maintain a constant temperature of between +60°F - +95°F. Systems may be stored in facilities maintaining constant temperature under +95° F. Operating and storage facilities must maintain a non-condensing humidity between 20% and 80%.
34. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details and be found: Operator and Maintenance Manuals.
35. Data Universal Number System (DUNS) number: 067851717
36. Notification regarding registration in Central Contract Registration (CCR) database: Registered
37. Terms for Extended Warranty: Prices, terms and conditions for Extended Warranty are valid only at the time of new equipment purchases. Extended Warranty is offered on pre-existing equipment; please contact CUBIC for pricing and conditions. Purchase of Extended Warranty on pre-existing equipment may require evaluation of the condition of existing equipment and/or refurbishment thereof prior to coverage being extended.
38. Additional Cubic Terms and Conditions apply. Please contact Cubic for details.

SIN	Product ID	Product Type	Product Description	Capacity	Delivery ARO	GSA Unit Price
EST2000™ & EST3000™ Hardware						
874-9	EST-HW-001	Training/ Simulation System	EST2000™, 5 Lane Subsystem, CONUS Instructor/Operator Station (IOS), Scenario Editor Tool, Printer, High-resolution LCD projector/camera assembly, 2-Speakers, standard air compressor, three distribution (floor) boxes, Screen, 7'3" x 13'2" (2.2m x 4m), All cabling and air hoses for turnkey. Installation included. <i>NOTE: EST-SW-001 is required. Scenario Editor Course, EST-TC-008, and Operator Training Course, EST-TC-001 recommended.</i>	The 5-lane subsystem allows 1 to 5 firers simultaneously.	180 days	\$61,870
874-9	EST-HW-007	Training/ Simulation System	EST 2000™, 10 Lane System, CONUS Allows for turnkey 10 lane training system. Instructor/Operator Stations (IOS), Scenario Editor Tool, Printer, High-resolution LCD projector/camera assembly, Speakers, standard air compressors, distribution (floor) boxes, Screens All cabling and air hoses. Installation included. <i>NOTE: EST-SW-001 is required. Scenario Editor Course, EST-TC-008, and Operator Training Course, EST-TC-001 recommended.</i>	The 10-lane system allows 1 to 10 firers simultaneously.	180 days	\$124,895
874-9	EST-HW-008	Training/ Simulation System	EST2000™, 15 Lane System, CONUS Instructor/Operator Stations (IOS), Scenario Editor Tool, Printer, High-resolution LCD projector/camera assembly, Speakers, standard air compressors, distribution (floor) boxes, Screens All cabling and air hoses. Installation included. <i>NOTE: EST-SW-001 is required. Scenario Editor Course, EST-TC-008, and Operator Training Course, EST-TC-001 recommended.</i>	The 15-lane system allows 1 to 15 firers simultaneously.	180 days	\$186,907
874-9	EST-HW-013	Training/ Simulation System	EST2000™, 5 Lane Subsystem (heavy compressor) Instructor/Operator Station (IOS), Scenario Editor Tool, Printer, High-resolution LCD projector/camera assembly, 2-Speakers, heavy air compressor, three distribution (floor) boxes, Screen, 7'3" x 13'2" (2.2m x 4m), All cabling and air hoses for turnkey. Installation included. <i>NOTE: EST-SW-001 is required. Scenario Editor Course, EST-TC-008, and Operator Training Course, EST-TC-001 recommended.</i>	The 5-lane subsystem allows 1 to 5 firers simultaneously.	180 days	\$68,971
874-9	EST-HW-027	Training/ Simulation System	EST3000™ EST3000™ is a portable marksmanship training system with Cubic's enhanced VTS software. This system may be deployed with ease. Includes laptop configured with Instructor/Operator Station (IOS) and Scenario Editor Tool, projector/camera assembly, 6' x 8' (1.8m x 2.4m) screen, all cabling. Installation included. <i>NOTE: EST-SW-080 is required. Weapons sold separately. Recommend M16, M4, M9; EST-WP-002, -003, -005 respectively. O&M Training Course, EST-TC-027 recommended.</i>	The 5-lane subsystem allows 1 to 5 firers simultaneously.	180 days	\$44,458
EST2000™ & EST3000™ Software						
100-03	EST-SW-001	Software/Scenarios	Marksmanship Exercise-Complete Courses of Fire This is a set of 55 Marksmanship Courses of Fires in accordance with FM 23-9, FM 19-10, FM 23-67, FM 23-25, FM 23-27, FM 23-65, FM 23-14, FM 19-10, and FM 23-31, including weapon zeroing where applicable, for the following weapon types : M1200, M136, M16A2/M4, M2, M203, M240B/M60, M249, M9, and MK-19. These scenarios are linked together to support automated scorecard completion. Scoring data is collected and presented per individual trainee. Unique versions available for USAF or US Army.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 15 simultaneous trainees on a 3 subsystem EST).	30 days	\$4,964
100-03	EST-SW-010	Software/Scenarios	Combat Support & Services Collective Exercises (US Army) This is a set of EST2000™ compatible scenarios that represent US Army Combat Support and Services collective training exercises. Training results are collected and presented for individuals and for the group of trainees. 24 exercises are included.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 10 simultaneous trainees on a 2 subsystem EST).	30 days	\$3,790

SIN	Product ID	Product Type	Product Description	Capacity	Delivery ARO	GSA Unit Price
100-03	EST-SW-011	Software/Scenarios	Combat Engineer Collective Exercises (US Army) This is a set of EST2000™ compatible scenarios that represent US Army Combat Engineer collective training exercises. Training results are collected and presented for individuals and for the group of trainees. 10 exercises are included.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 10 simultaneous trainees on a 2 subsystem EST).	30 days	\$3,790
100-03	EST-SW-013	Software/Scenarios	MK-19 Collective Exercises This is a set of EST2000™ compatible scenarios that represent US Army Infantry collective training exercises for the MK-19 weapon. Training results are collected and presented for individuals and for the group of trainees. 7 exercises are included.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 10 simultaneous trainees on a 2 subsystem EST).	30 days	\$3,790
100-03	EST-SW-014	Software/Scenarios	MP Collective Exercises (US Army) This is a set of EST2000™ compatible scenarios that represent US Army collective training exercises for Military Police. Training results are collected and presented for individuals and for the group of trainees. 31 exercises are included.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 10 simultaneous trainees on a 2 subsystem EST).	30 days	\$3,790
100-03	EST-SW-015	Software/Scenarios	Scout Collective Exercises (US Army) This is a set of EST2000™ compatible scenarios that represent US Army Scout collective training exercises. Training results are collected and presented for individuals and for the group of trainees. 12 exercises are included.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 10 simultaneous trainees on a 2 subsystem EST).	30 days	\$3,790
100-03	EST-SW-016	Software/Scenarios	US Army MP SDS Exercises This is a set of EST2000™ compatible video scenarios that represent US Army Shoot/Don't Shoot (Judgmental) training exercises for Military Police. 14 exercises are included.	Capability to train 1-5 Students on a 5 lane EST2000™ subsystem.	30 days	\$3,537
100-03	EST-SW-017	Software/Scenarios	US Army Infantry SDS Exercises This is a set of EST2000™ compatible video scenarios that represent US Army Shoot/Don't Shoot (Judgmental) training exercises for the Infantry. 17 exercises are included.	Capability to train 1-5 Students on a 5 lane EST2000™ subsystem.	30 days	\$3,537
100-03	EST-SW-020	Software/Scenarios	Collective Desert Terrain This is a set of EST2000™ compatible US Army collective scenarios on desert terrains. Training results are collected and presented for individuals and for the group of trainees. 11 exercises are included.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 10 simultaneous trainees on a 2 subsystem EST).	30 days	\$3,790
100-03	EST-SW-021	Software/Scenarios	Collective Urban Terrain This is a set of EST2000™ compatible US Army collective scenarios on urban terrains. Training results are collected and presented for individuals and for the group of trainees. 19 exercises are included.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 10 simultaneous trainees on a 2 subsystem EST).	30 days	\$3,790
100-03	EST-SW-022	Software/Scenarios	Collective Forest Terrain This is a set of EST2000™ compatible US Army collective scenarios on forest terrains. Training results are collected and presented for individuals and for the group of trainees. 17 exercises are included.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 10 simultaneous trainees on a 2 subsystem EST).	30 days	\$3,790
100-03	EST-SW-023	Software/Scenarios	Collective Woodland Terrain This is a set of EST2000™ compatible US Army collective scenarios on woodland terrains. Training results are collected and presented for individuals and for the group of trainees. 19 exercises are included.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 10 simultaneous trainees on a 2 subsystem EST).	30 days	\$3,790
100-03	EST-SW-024	Software/Scenarios	Collective Jungle & Rice Paddy Terrain This is a set of EST2000™ compatible US Army collective scenarios on jungle & ricepaddy terrains. Training results are collected and presented for individuals and for the group of trainees. 13 exercises are included.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 10 simultaneous trainees on a 2 subsystem EST).	30 days	\$3,790

SIN	Product ID	Product Type	Product Description	Capacity	Delivery ARO	GSA Unit Price
100-03	EST-SW-025	Software/Scenarios	Collective Mountain, Village & Bridge Terrain This is a set of EST2000™ compatible US Army collective scenarios on village & bridge terrains. Training results are collected and presented for individuals and for the group of trainees. 12 exercises are included.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 10 simultaneous trainees on a 2 subsystem EST).	30 days	\$3,790
100-03	EST-SW-075	Software/Scenarios	USAF Pistol QFC This is a set of EST2000™ compatible scenarios that represent US Air Force Pistol Marksmanship training QFC exercises in accordance with AFMAN 36-2227. These scenarios are linked together to support automated scorecard completion. Scoring data is collected and presented per individual trainee. Includes 2 courses and 13 exercises.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 15 simultaneous trainees on a 3 subsystem EST).	30 days	\$1,506
100-03	EST-SW-076	Software/Scenarios	USAF Rifle AFQC This is a set of EST2000™ compatible scenarios that represent US Air Force Rifle Marksmanship AFQC training exercises in accordance with AFMAN 36-2227. These scenarios are linked together to support automated scorecard completion. Scoring data is collected and presented per individual trainee. Includes 3 courses and 11 exercises.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 15 simultaneous trainees on a 3 subsystem EST).	30 days	\$1,506
100-03	EST-SW-077	Software/Scenarios	USAF TRQC This is a set of EST2000™ compatible scenarios that represent US Air Force Rifle Marksmanship TRQC training exercises in accordance with AFMAN 36-2227. These scenarios are linked together to support automated scorecard completion. Scoring data is collected and presented per individual trainee. Includes 9 courses and 28 exercises.	Capability to train and score 1 Student per lane on a 5 lane EST2000™ subsystem (up to 15 simultaneous trainees on a 3 subsystem EST).	30 days	\$1,506
100-03	EST-SW-078	Software/Scenarios	US Army Current Operating Environment (COE) SDS Exercises This is a set of EST2000™ compatible video scenarios that represent US Army Shoot/Don't Shoot (Judgmental) training exercises for the Infantry/Military Police Current Operating Environment. 6 exercises are included.	Capability to train 1-5 Students on a 5 lane EST2000™ subsystem.	30 days	\$3,537
100-03	EST-SW-080	Software/Scenarios	EST3000™ Scenarios This is a select set of EST3000™ compatible video scenarios including 3 modes of training; Marksmanship, Shoot-Don't-Shoot and Collective.	Capability to train 1-5 Students on a 5 lane EST3000™ subsystem.	30 days	\$1,518
EST2000™ & EST3000™ Training						
874-4	EST-TC-001	Training Course	Operator Training - CONUS (3-Day Course) Course provides training on the installation and operation of the EST 2000™ system. Includes Operation, preventative maintenance, and scenario editing. Training course will be conducted at customer's site.	Class size may be from 1 to 10.	60 days from delivery to site	\$5,696
874-4	EST-TC-004	Training Course	Maintenance Course - Orlando (5-Day Course) Course provides training on the diagnostics software included in the EST 2000™ system. Includes theory of operation, troubleshooting techniques and remove and replace operations. Training course will be conducted at our Orlando facility.	Class size may be from 1 to 10.	60 days from delivery to site	\$6,314
874-4	EST-TC-008	Training Course	Scenario Editing Course - CPMIS (3-Day Course) Instruction in the Marksmanship and Collective scenario editing process. Class will successfully plan, script and edit a simple scenario. Prerequisites: Ability to perform basic tasks with Windows such as move, copy, paste, rename, save, save as, delete, change attributes and backup files to redundant storage assets. Training course will be conducted at customer's site.	Class size may be from 1 to 10.	60 days from delivery to site	\$9,311
874-4	EST-TC-027	Training Course	EST3000™ Operator & Maintenance Training (3-Day Course) Course provides training on the installation and operation of the EST 3000™. Includes Operation, preventative maintenance, and scenario editing. Training course will be conducted at customer's site.	Class size may be from 1 to 10.	60 days from delivery to site	\$5,739
EST2000™ & EST3000™ Weapons						
Cubic offers a family of simulated weapons that fire a laser in lieu of a "live" round. The simulated weapons operate (cycle bolt) using compressed air fed from a central point via a hose. Recoil is approximately 75% of actual weapon. Designed specifically for use on the Cubic EST system in an indoor controlled environment.						

SIN	Product ID	Product Type	Product Description	Capacity	Delivery ARO	GSA Unit Price
100-03	EST-WP-001	Training/Simulation Subassembly	M16A2 Simulated Weapon	N/A	180 days	\$7,376
100-03	EST-WP-002	Training/Simulation Subassembly	M16A4 with rails Simulated Weapon	N/A	180 days	\$7,540
100-03	EST-WP-003	Training/Simulation Subassembly	M4 Carbine with rails Simulated Weapon	N/A	180 days	\$8,123
100-03	EST-WP-004	Training/Simulation Subassembly	M1200 Shotgun Simulated Weapon	N/A	360 days	\$7,904
100-03	EST-WP-005	Training/Simulation Subassembly	M9 Pistol Simulated Weapon	N/A	9 months	\$7,902
100-03	EST-WP-006	Training/Simulation Subassembly	M249 Machine Gun Simulated Weapon	N/A	360 days	\$15,599
100-03	EST-WP-007	Training/Simulation Subassembly	M240B Machine Gun Simulated Weapon	N/A	360 days	\$21,691
100-03	EST-WP-009	Training/Simulation Subassembly	M136/AT-4 Simulated Weapon <i>Note:</i> Requires GFE Expedited tactical AT4 tube assemblies suitable for modification.	N/A	360 days	\$6,994
100-03	EST-WP-017	Training/Simulation Subassembly	M2 Simulated Weapon	N/A	360 days	\$25,540
100-03	EST-WP-018	Training/Simulation Subassembly	MK-19 Simulated Weapon	N/A	360 days	\$30,600
EST2000™ Accessories						
100-03	EST-AC-013	Training/Simulation Accessory	Standard Compressor <i>Note:</i> Air compressor that supports lighter mix of weapons.	N/A	90 days	\$3,460
100-03	EST-AC-014	Training/Simulation Accessory	Heavy Compressor <i>Note:</i> Air compressor that supports heavier mix of weapons.	N/A	90 days	\$10,440
EST2000™ Shelter						
100-03	EST-SH-004	Training Facility	Shelter, 5 Lane EST2000™ Shelter for a 5-Lane subsystem. Suitable for training in austere conditions. Fully integrated 20 ft x 40 ft shelter incorporating Lights and Heating/Air conditioning. Foundation included.	N/A	180 days	\$263,498
100-03	EST-SH-005	Training Facility	Shelter, 10 Lane EST2000™ Shelter. Suitable for training in austere conditions. Fully integrated 40 ft x 40 ft shelter incorporating Lights and Heating/Air conditioning. Customer responsible for all site preparations.	N/A	180 days	\$303,949
EST2000™ and EST3000™ Maintenance						
100-03	EST-MT-003	Logistics Support Services	Extended Warranty Agreement, 5-Lane Subsystem/ One Year (Less Weapons) Includes parts and labor for a period of one year. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$11,231

SIN	Product ID	Product Type	Product Description	Capacity	Delivery ARO	GSA Unit Price
100-03	EST-MT-004	Logistics Support Services	Extended Warranty Agreement, 10-Lane System/ One Year (Less Weapons) Includes parts and labor for a period of one year. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$16,444
100-03	EST-MT-005	Logistics Support Services	Extended Warranty Agreement, 15-Lane System/ One Year (Less Weapons) Includes parts and labor for a period of one year. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$23,776
100-03	EST-MT-006	Logistics Support Services	Extended Warranty Agreement, 5-Lane Subsystem/ 2 Year (Less Weapons) Includes parts and labor for a period of two years. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$20,542
100-03	EST-MT-007	Logistics Support Services	Extended Warranty Agreement, 10-Lane System/ 2 Year (Less Weapons) Includes parts and labor for a period of two years. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$29,927
100-03	EST-MT-008	Logistics Support Services	Extended Warranty Agreement, 15-Lane System/ 2 Year (Less Weapons) Includes parts and labor for a period of two years. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$43,034
100-03	EST-MT-009	Logistics Support Services	Extended Warranty Agreement, 5-Lane Subsystem/ 3 Year (Less Weapons) Includes parts and labor for a period of three years. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$29,083
100-03	EST-MT-010	Logistics Support Services	Extended Warranty Agreement, 10-Lane System/ 3 Year (Less Weapons) Includes parts and labor for a period of three years. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$42,298
100-03	EST-MT-011	Logistics Support Services	Extended Warranty Agreement, 15-Lane System/ 3 Year (Less Weapons) Includes parts and labor for a period of three years. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$61,180
100-03	EST-MT-028	Logistics Support Services	Maintenance Plan, EST3000™/ 5 Year (Less Weapons) Maintenance plan includes a check-up of the system to include calibration, preventative maintenance, and functional testing to minimize downtime. Any failing parts during the five year period will be rebuilt, refurbished, or replaced with components of equal or similar functionality. Technical support is included and available via telephone or email 24/7. Maintenance is conducted annually at Cubic's facility. Maintenance Plan, to include freight, is included in list price. Plan period begins upon delivery.	N/A	N/A	\$28,252
EST2000™ Warrior Skills – Accessories						
100-03	WST-AC-013	Logistics Support Accessory	Large Format 4m x 3m Screens 4 meter x 3 meter projection screen for use on WST™ systems.	N/A	120 days	\$2,215
EST2000™ Warrior Skills - Maintenance						
100-03	WST-MT-006	Logistics Support Services	WST™, 3 Channel 108° FOV Extended Warranty (Less weapons) / ONE YEAR Includes parts and labor for a period of one year. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$12,513
100-03	WST-MT-039	Logistics Support Services	WST™, 3 Channel 108° FOV Extended Warranty (Less weapons) / TWO YEARS Includes parts and labor for a period of two years. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$23,775

SIN	Product ID	Product Type	Product Description	Capacity	Delivery ARO	GSA Unit Price
100-03	WST-MT-072	Logistics Support Services	WST™, 3 Channel 108° FOV Extended Warranty (Less weapons) / THREE YEARS Includes parts and labor for a period of three years. CUBIC warrants all components, excluding weapons, against workmanship, defects, and normal usage failure. Components will be replaced at the LRU level.	N/A	N/A	\$33,786
EST2000™ Warrior Skills Training Courses						
874-4	WST-TC-001	Training Course	WST™ Training Course On-site 5-days training course of WST™.	Class size may be from 1 to 10.	60 days from delivery to site	\$9,755
874-4	WST-TC-003	Training Course	Warrior Skills Virtual Training Sessions Provided to customer sites to enhance typical customer conducted training sessions. The session includes advanced engagement training on a 180 Field of View (FOV) Warrior Skills Trainer™ (WST™). The WST™ system leverages EST2000™ technology and simulated weapons while utilizing advanced immersive graphics, an instructor/operator (I/O) station with after-action review (AAR), and a high-fidelity HMMWV mock-up (with weapon mount and projector truss). This training session includes all freight, travel, installation and removal of all equipment into a suitable CONUS customer location, and system operator/maintainer for up to eight hours per day / five days per week over a 30 consecutive day period. Minimum purchase quantity is 12 consecutive sessions.	N/A	12 months	\$54,680

Engagement Skills Trainer 2000™ (EST2000™)

- The premier firearms training system in use by the U.S. Armed Forces.
- Three (3) training modes: Marksmanship, Collective, Judgmental Use of Force (Shoot / Don't Shoot).
- Marksmanship Mode: Augments live-fire training using advanced technology training; weapon safety, operation, malfunctions and maintenance procedures; and, augments live-fire range with increased trigger time at no ammunition cost.
- Collective Mode: Squad-level tactics using combined weapons (pistols, rifle, machine guns, ATW); sector fire control exercises, Rules Of Engagement (ROE); and squad leader training. Day/Night weather training.
- Judgmental Mode (Shoot / Don't Shoot): Video-based training exercises that challenge understanding and the application of force ROEs

Features differentiating EST2000™ from other systems:

- Validated weapon ballistics for superior accuracy and realistic training results
- System reliability with state of the art interactive graphics
- 24/7 Help Desk.

EST2000™ System Characteristics

- Five-lane indoor multipurpose unit and institutional trainer.
- Multiple EST2000™ units can be networked to provide 10- or 15- lanes of training.
- Provides individual small arms, crew-served, and individual anti-tank weapons training from any firing position.
- Accurately tracks all weapon lasers across the entire Collective screen, regardless of shooter's position.
- State of the art graphics produce a seamless image across combined screens.
- Easy to use instructor/operator station with Windows-based displays.
- Human models (i.e. soldiers and civilians) are realistically articulated and react to fire.
- Scenario Editor on every 5-Lane EST permits customer to create marksmanship and collective exercises using existing terrains.
- Multiple targets, such as tanks and planes, are included with the EST systems.

- Quantity (1) prices shown above. Contact Cubic's Business Development staff at 407-859-7410 for quantity discounts available.
- Standard delivery dates are provided above. Schedules may vary and shall be determined at the time of award.
- Pricing is CONUS only.
- All items are FOB Destination for CONUS delivery within the 48 contiguous states and Washington, D.C.; FOB Origin for delivery to Alaska, Hawaii.
- Acceptance at destination for all items unless performed at source.
- Delivery schedule for simulated weapons that require licensing from the Department of Alcohol, Tobacco & Firearms may be subject to administrative processing delays.