

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

Schedule Title – **MOBIS**

FSC Group, Part, and Section or Standard Industrial Group (as applicable) – **874**

FSC Class(es)/Product code(s) and/or Service Codes (as applicable) **N/A**

Contract number- **GS02F0028Y**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period. – **November 16, 2011 – 2016**

Contractor's name, address, and phone number (include toll-free WATS number and FAX number, if applicable)

Educational Strategies and Outreach Consulting, LLC

47212 Redbark Place

Potomac Falls, VA 20165 | 703-867-6381

Contractor's internet address/web site where schedule information can be found (as applicable). <http://e3strategies.com>

Contract administration source (if different from preceding entry)

Business size. **Women-owned, small**

CUSTOMER INFORMATION:

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN NUMBER	SERVICE	DESCRIPTION	PRICE
874.1	Consultant	Research, advice and guidance to support educational strategy, program planning, evaluations, studies, and customized business training.	\$171.50
874.1	Senior Consultant	Executive/management coaching services	\$205.80
874.1	Instructional Design Specialist	Applies ISD methodologies to design educational offerings.	\$98.00
874.1	Staff Development Specialist	Aids in designing and developing performance support materials or programs to support business needs.	\$93.00
874.1	Knowledge Management Specialist	Provides learning and knowledge management services.	\$68.00
874.4	Trainer	Provide professional services in support of planning, creating,	\$171.50

		customizing specialized curriculum	
874.7	Project Manager	Initiate, manage, execute, close out mission-critical business programs and projects.	\$151.90

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Training Services Rates: per course

OnLine Training Course

Writing with Power	\$ 1,450.00
Delegating Effectively	\$ 1,450.00
Conducting Effective Meetings	\$ 1,450.00
Avoiding HR Pitfalls	\$ 1,450.00

Classroom Training Course Per Course (Standard)

Essentials of Performance Management	\$ 1,750.00
Essentials of Organizational Teamwork	\$ 1,750.00
Essentials of Managing Change	\$ 1,750.00
Managing Successful Projects	\$ 1,750.00
Introduction to Advanced Business Writing	\$ 1,450.00
Conducting Effective Meetings	\$ 1,450.00

Classroom Training Course Per Participant

Introduction to Complementary Healing	\$ 375.00
Complementary Healing Intensive	\$ 375.00
Complementary Healing for the Practitioner	\$ 375.00

Classroom Training Course Per Course (Customized)

One 6-7 hour course customized	\$ 8,000.00
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1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

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SIN No	Service Proposed	Detailed Position Description and functional responsibilities	Experience	Min Education	Applicable Training
874 1	Consultant	Research, advice and guidance to support educational strategy, program planning, evaluations, studies, and customized business training. Executive/management coaching services.	15 years	M.S. or B.A. plus equivalent work experience	Certificate in Mastering Organizational Effectiveness
874 1	Senior Consultant	Provides research, advice and guidance to support educational strategy, program planning, evaluations, studies, and customized business training. Interfaces with customer senior management. Leads consulting effort in specific disciplines. Performs as subject matter expert in one or more areas. Develops strategy and plans in practice area. Presents at professional gatherings.services.	15 years	M.S. or B.A. plus equivalent work experience	
874 1	Instructional Design Specialist	Applies ISD methodologies to design educational offerings.	10 years	M.S.	
874 1	Staff Development Specialist	Aids in refining/further developing and rolling out instruction. Reviews and improves upon existing materials and assists with the development of the training calendar for the fiscal year.	7 years	M.S. or B.A. plus equivalent work experience	
874.1	Knowledge Management Specialist	Provides learning and knowledge management services, such as content strategy and management, perform needs analysis and propose, design, deliver products to meet demand.	5	B.A. plus equivalent work experience	Knowledge Management Certification
874 4	Trainer	Demonstrates advanced skills in instructor-led and online teaching. Promotes discussion among participants. Assesses participant progress over course duration. Provides personal feedback on assignments submitted by participants. Coaches participants to improved performance over the course duration.	10 years	M.S. or B.A. plus equivalent work experience	
874 7	Project Manager	Initiates, manages, executes, closes out mission-critical business programs and projects. Analyzes complex problems, makes recommendations, develops solutions. Drafts and executes implementation plan.	5 years	M.S. or B.A. plus equivalent work experience	Project Management Training

2.Maximum order. **\$1 million**

3.Minimum order. **\$100**

4.Geographic coverage (delivery area). **United States**

5.Point(s) of production (city, county, and State or foreign country). **47212 Redbark Place, Potomac Falls, VA 20165**

6.Discount from list prices or statement of net price. **2%**

7.Quantity discounts. **N/A**

8.Prompt payment terms. **Net 30 days**

9a.Notification that Government purchase cards are accepted at or below the micro-purchase threshold. **Yes**

9b.Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. **Yes**

10.Foreign items (list items by country of origin). **N/A**

11a.Time of delivery. (Contractor insert number of days.) **N/A**

11b.Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery. **N/A**

11c.Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. **N/A**

11d.Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery. **N/A**

12.F.O.B. point(s). **47212 Redbark Place, Potomac Falls, VA 20165**

13a.Ordering address(es). **47212 Redbark Place, Potomac Falls, VA 20165**

13b.Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14.Payment address(es). **47212 Redbark Place, Potomac Falls, VA 20165**

15.Warranty provision. N/A

16.Export packing charges, if applicable. N/A

17.Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). **Accepts government purchase cards**

18.Terms and conditions of rental, maintenance, and repair (if applicable). N/A

19.Terms and conditions of installation (if applicable). N/A

20.Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). N/A

20a.Terms and conditions for any other services (if applicable). N/A

21.List of service and distribution points (if applicable). N/A

22.List of participating dealers (if applicable). N/A

23.Preventive maintenance (if applicable). N/A

24a.Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A

24b.If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. N/A

25.Data Universal Number System (DUNS) number.**624436049**

26.Notification regarding registration in Central Contractor Registration (CCR) database. Yes.

Pricing Rates per Service

Educational Strategies and Outreach Consulting, LLC

SIN No	Service Proposed	Commercial Hourly Rate	Detailed Position Description and functional responsibilities	MFC Price	GSA Discount	GSA Price w/o	GSA Price
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			IFF	w/IFF			
874 1	Consultant	\$ 175.00	Research, advice and guidance to support educational strategy, program planning, evaluations, studies, and customized business training.	\$ 175.00	2%	\$ 171.50	\$ 172.80
874 1	Senior Consultant	\$ 210.00	Executive/management coaching services.	\$ 210.00	2%	\$ 205.80	\$ 207.36
874.1	Instructional Design Specialist	\$ 100.00	Applies ISD methodologies to design educational offerings.	\$ 100.00	2%	\$ 98.00	\$ 98.74
874.1	Staff Development Specialist	\$ 93.00	Aids in refining/further developing and rolling out instruction. Reviews and improves upon existing materials and assists with the development of the training calendar for the fiscal year.	\$ 95.00	2%	\$ 93.10	\$ 93.80
874.1	Knowledge Management Specialist	\$ 68.00	Provides knowledge management and learning services to support business needs.	\$ 68.00	2%	\$ 66.64	
874 4	Trainer	\$ 175.00	Provide professional services in support of planning, creating, customizing specialized curriculum	\$ 175.00	2%	\$ 171.50	\$ 172.80
874 7	Project Manager	\$ 155.00	Initiate, manage, execute, close out mission-critical business programs and projects.	\$ 155.00	2%	\$ 151.90	\$ 153.05

Training Services Rates: per course

OnLine Training Course

Writing with Power	\$ 1,450.00
Delegating Effectively	\$ 1,450.00
Conducting Effective Meetings	\$ 1,450.00

**Training Services Rates: per course
(CONTINUED)**

Avoiding HR Pitfalls	\$ 1,450.00
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Classroom Training Course Per Course (Standard)

Essentials of Performance Management	\$ 1,750.00
Essentials of Organizational Teamwork	\$ 1,750.00
Essentials of Managing Change	\$ 1,750.00
Managing Successful Projects	\$ 1,750.00
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Conducting Effective Meetings	\$ 1,450.00

Classroom Training Course Per Participant

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