



**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET address *GSA Advantage!* is: GSAAdvantage.gov.

Contract # GS-02F-0033K

Federal Supply Group: 874

Contract Period: August 28, 2015 – August 27, 2020

Schedule for-Missions Oriented Business Integrated Services

Contractor: *The Versatile Company*

***12304 32nd Ave NE
Seattle, WA 98125***

Business Size: Small

Telephone: 206-417-2290

Toll Free: 866-417-2290

Fax: 206-417-2291

Web Site: www.VersatileCompany.com

Contract Administration: Jon Wagner

E-mail: JWagner@VersatileCompany.com

CUSTOMER INFORMATION:

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s): **874-4**
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply:
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item: **Not Applicable**
2. Maximum Order: **\$1,000,000**
3. Minimum Order: **\$100.00**
4. Geographic Coverage (delivery area): **FOB D- Continental US, Alaska, Hawaii, PR**
5. Point(s) of Production (city, county, state): **Seattle, King County, WA**
6. Basic Discount: Government Net Prices (discounts already deducted from commercial pricelist). **See prices attached.**
7. Quantity Discount: **Additional 2.0% for volumes in excess of \$150,000/year.**
8. Prompt Payment Terms: **Net 30**
- 9a. Government Purchase Card Acceptance Below Micro-purchase Threshold: **Yes**
- 9b. Government Purchase Card Acceptance Above Micro-purchase Threshold: **Yes**
10. Foreign Items (list by country of origin): **None**
- 11a. Time of delivery. (Contractor insert number of days.): **Specified on Task Order and mutually agreed to by the ordering activity and vendor.**
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery: **Not Applicable**
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: **Not Applicable**
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: **Contact Contractor**
12. F.O.B. points(s): **Destination**

- 13a. Ordering Address(es): **The Versatile Company, 12304 32nd Ave NE Seattle, WA 98125**
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment Address(es): **The Versatile Company,
12304 32nd Ave NE
Seattle, WA 98125**
(See contractor's Central Contract Registry file for EFT Payment information)
- 15a. Warranty Provision: **The Versatile Company's standard commercial warranty states that "If any class fails to satisfy the customers that contract for the class, that customer will not be charged any fee or expense for that class".**
- 15b. Versatile's Cancellation and Rescheduling Policy for On-site Training:
- **Classes may be canceled or rescheduled at no charge with a minimum written notice of 21 calendar days prior to the class start date.**
 - **Classes canceled or rescheduled between 14-21 calendar days prior to the class start date will incur a fee equal to 50% of the course price.**
 - **Classes canceled or rescheduled between 1-14 calendar days prior to the class start date will incur a fee equal to 100% of the course price.**
 - **Classes canceled on the first day of the class start date will be treated as a "no show," and the customer will be charged the full course price.**
 - **Classes started but not completed due to inclement weather will be invoiced and payable in full at the agreed price plus any costs incurred for delivering make-up days (including instructor fees and travel costs).**
 - **In the event of cancellation, at any time, by Versatile, Versatile will fully refund Client immediately of any and all amounts paid by Client to Versatile.**
16. Export Packaging Charges (if applicable): **Not Applicable.**
17. Terms and Conditions of Government Purchase Card Acceptance: **Government credit card is accepted for purchases of any size. (No additional discounts offered on order placed using credit card.)**
18. Terms and conditions of rental, maintenance, and repair (if applicable): **Not Applicable**
19. Terms and conditions of installation, (if applicable): **Not Applicable**
20. Terms and conditions of repair parts (if applicable): **Not Applicable**
- 20a. Terms and conditions of for any other services (if applicable): **Not Applicable**
21. List of service and distribution points (if applicable): **Not Applicable**
22. List of participating dealers (if applicable): **Not Applicable**
23. Preventive maintenance (if applicable): **Not Applicable**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): **Not Applicable**

- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/:
25. DUNS Number: **832533848**
26. Notification regarding registration in System for Award Management (SAM Database): **Registered**
- 26A. CAGE Code: **3A8D5**

Effective date: 05/01/2015

GSA Federal Supply Schedule Contract No. GS-02F-0033K SIN 874-4 Training Courses

Project Management Discipline Training

Course Name	Course Number	Number of Days	GSA Price per class size (Travel Expenses are not included in class pricing, and will be charged according to GSA travel policies.)	Per Additional Student
Principles of Project Management	PPM100	1	\$6,020.00 for up to 20 Students	\$301.00
Principles of Project Management	PPM101	2	\$7,998.00 for up to 20 Students	\$399.90
Principles of Project Management Workshop	PPM102	3	\$9,804.00 for up to 20 Students	\$490.20
Project Management Simulation	PPM201	2	\$9,804.00 for up to 20 Students	\$490.20
Project Management Simulation	PPM202	3	\$11,868.00 for up to 20 Students	\$593.40
Project Management Simulation	PPM203	4	\$12,710.00 for up to 20 Students	\$634.50
Project Simulation Train the Trainer 1 st Trainer	PSIM303	3	\$2,500 for the first student	NA
Project Simulation Train the Trainer each additional Trainer	PSIM303	3	\$1,125 for each additional Trainer	\$1,125.00
Project Risk Management	PRM200	1	\$6,020.00 for up to 20 Students	\$301.00
Project Risk Management	PRM201	2	\$7,998.00 for up to 20 Students	\$399.90
Leading High Performance Teams	MPT201	2	\$7,998.00 for up to 20 Students	\$399.90
PMP Exam Prep	PMP400	4	\$9,804.00 for up to 15 Students	\$653.60
USPS ALP Project Launch Worksho	ALP101	1	\$5,836.50 for up to 18 Students	\$324.25
Project Management Software Training- Onsite/Online (Group Pricing)				
Mastering Microsoft Project 2007 PM Desktop	MMP150	1	\$3,999.00 for up to 15 Students	\$266.60
Mastering Microsoft Project 2007 PM Desktop	MMP151	2	\$5,160.00 for up to 15 Students	\$344.00
Microsoft Project Server 2007 Project Manager	MMP250	1	\$3,999.00 for up to 15 Students	\$266.60

Microsoft Project Server 2007 Project Manager	MMP251	2	\$5,160.00 for up to 15 Students	\$344.00
Mastering Microsoft Project 2010 PM Desktop 1 Day	MMP160	1	\$2,709.00 for up to 15 Students	\$180.60
Managing Projects with Microsoft Project 2010	MMP161	2	\$5,418.00 for up to 15 Students	\$361.20
Mastering Microsoft Project 2010 PM Desktop 3 Day	MMP162	3	\$7,740.00 for up to 15 Students	\$516.00
Managing Projects with Microsoft Project Server 2010	MPS2010	4	\$12,900.00 for up to 15 Students	\$860.00
Managing Projects with Project 2013 2 Day	MP2013	2	\$5,418.00 for up to 15 Students	\$361.20
Mastering Microsoft Project 2013	MMP2013	3	\$7,740.00 for up to 15 Students	\$516.00
Managing Projects with Microsoft Project Server 2013	MPS2013	4	\$12,900.00 for up to 15 Student	\$860.00

Combination Courses

Principles of PM and Project 2010 Desktop	PPMMP2010	3	\$10,320.00 for up to 15 Students	\$688.00
Principles of PM Workshop and Project 2010 Desktop	PPWMP2013	4	\$11,868.00 for up to 15 Students	\$791.20
Principles of PM and Project 2013 Desktop	PPMMP2010	3	\$10,320.00 for up to 15 Students	\$688.00
Principles of PM Workshop and Project 2013 Desktop	PPWMP2013	4	\$11,868.00 for up to 15 Students	\$791.20

Online Microsoft Project Boot Camps:

The online pricing listed under the boot camp heading is for individual pricing and not group pricing. Group pricing is listed under the Project Management Software training heading.

Online Microsoft Project 2010 Boot Camp	OMMP161	24 Hrs	\$1,400.00 per Student	\$1,400.00
Online Microsoft Project 2013 Boot Camp	OMMP163	24 Hrs	\$1,400.00 Per Student	\$1,400.00