

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA advantage! is: GSAAdvantage.gov.

**Multiple Award Schedule 69
Training Aids & Devices
Instructor-Led Training
Course Development, Test Administration
Effective September 6, 2006**

Contract Number: GS-02F-0045L

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov

Contract Period: September 6, 2006 – September 5, 2011

Contractor Information: Immersion Medical, Inc.
55 West Watkins Mill Road
Gaithersburg, MD 20878

Telephone: 800-929-4709

Website: www.immersionmedical.com

Taxpayer ID: 51-0301917

Business Size: Large

Customer Information

- 1a. See attached GSA Price List
- 1b. Upper GI Anatomy; #23302; \$425.00
- 1c. Not applicable
2. Maximum order: \$1,000,000.00
3. Minimum order: \$100.00
4. Geographic coverage: Fifty states, District of Columbia, Puerto Rico
5. Point(s) of production: Immersion Medical, 55 W. Watkins Mill Road, Gaithersburg, MD 20878
6. Discount from list prices or statement of net price: 15%
7. Quantity discounts: Additional 5% discount for 3-4 units purchased on one purchase order; Additional 10% discount for 5+ units purchased on one purchase order
8. Prompt payment terms: Net 30 days
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Government purchase cards ARE accepted at or below the micro-purchase threshold.
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Government purchase cards ARE accepted above the micro-purchase threshold.
10. Foreign items (list items by country of origin): Not Applicable
- 11a. Time of delivery: Simulation systems are custom made to order and may take up to six weeks for delivery, following the receipt of a purchase order.
- 11b. Expedited Delivery: To be negotiated with the ordering agency.
- 11c. Overnight and 2-day delivery: To be negotiated with the ordering agency.
- 11d. Urgent Requirements: To be negotiated with the ordering agency.
12. F.O.B. point(s): Delivery shall be F.O.B. destination to the fifty states, District of Columbia and Puerto Rico
- 13a. Ordering address: Immersion Medical, 55 W. Watkins Mill Road, Gaithersburg, MD 20878
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address: Immersion Medical, 55 W. Watkins Mill Road, Gaithersburg, MD 20878
15. Warranty provision: All products are under warranty for a period of twelve months.

16. Export packing charges: Not applicable
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Standard terms apply
18. Terms and conditions of rental, maintenance, and repair: Contact Immersion Medical at 800-929-4709 for information concerning maintenance or repair.
19. Terms and conditions of installation: An Immersion Medical representative will install and calibrate the device upon delivery.
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Repair parts will be discounted 15% from List Price. Contact Immersion Medical at 800-929-4709 for information concerning maintenance or repair.
- 20a. Terms and conditions for any other services: Not applicable
21. List of service and distribution points: Immersion Medical, 55 W. Watkins Mill Road, Gaithersburg, MD 20878
22. List of participating dealers: Not applicable
23. Preventive maintenance: Not required. Contact Immersion Medical at 800-929-4709 for any Customer Service needs.
- 24a. Special attributes such as environmental attributes: Not applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found: Not applicable.
25. Data Universal Number System (DUNS) number: 004683681
26. Notification regarding registration in Central Contractor Registration (CCR) database: Immersion Medical is registered in the CCR database.

GSA PRICE LIST

GS-02F-0045L,
Effective February
14, 2007
*Powered By
TouchSense®
Technology*

Catalog #	Description	List Price	GSA Price	GSA Discount
Needle Based Procedures				
31220	PICC System (Includes: AccuTouch® Central Catheter Interface, CathSim® device, Software Module and Accessory Kit)	\$ 17,500.00	\$ 14,875.00	15%
Endoscopy - Total Packaged System				
20001	Endoscopy AccuTouch® System (Includes: AccuTouch® Endoscopy Interface, Bronchoscope, GI Scope Head, ERCP Scope Head, All Software Modules, Nasal Entry Anatomy, Upper GI Anatomy, Lower GI Anatomy, Computer with 17" Flat Panel Monitor, and cart)	\$ 164,900.00	\$ 140,165.00	15%
Endoscopy - Complete Systems				
21001	Endoscopy AccuTouch® System - Pulmonary - (Includes: AccuTouch® Endoscopy	\$ 91,500.00	\$ 77,775.00	15%

	Interface, Bronchoscope, All Software Modules, Nasal Entry Anatomy, Computer with 17" Flat Panel Monitor, and cart)					
21002	Endoscopy AccuTouch® System - Lower GI (LGI) - (Includes: AccuTouch® Endoscopy Interface, GI Scope Head, All Software Modules, Lower GI Anatomy, Computer with 17" Flat Panel Monitor, and cart)	\$	115,950.00	\$	98,557.50	15%
21003	Endoscopy AccuTouch® System - Upper GI (UGI) - (Includes: AccuTouch® Endoscopy Interface, ERCP Scope Head, All Upper GI Software Modules, Upper GI Anatomy, Computer with 17" Flat Panel Monitor, and cart)	\$	94,100.00	\$	79,985.00	15%
Build A Custom Endoscopy System Endoscopy - Pulmonary						
21101	Endoscopy AccuTouch® System (Includes: AccuTouch® Endoscopy Interface, Computer with 17" Flat Panel Monitor, and cart) - No Software	\$	67,000.00	\$	56,950.00	15%
22300	Bronchoscope	\$	6,500.00	\$	5,525.00	15%
23101	Nasal Entry Anatomy Pulmonary Software Modules	\$	500.00	\$	425.00	15%
20100	Bronchoscopy - Basic	\$	4,500.00	\$	3,825.00	15%
20200	Bronchoscopy - BAL & Endobronchial Sampling	\$	5,000.00	\$	4,250.00	15%
20400	Bronchoscopy - TBNA	\$	5,000.00	\$	4,250.00	15%

20600	Bronchoscopy - Pediatric Difficult Airway	\$	5,000.00	\$	4,250.00	15%
100619	Add Pulmonary Package to an existing system	\$	25,175.00	\$	21,398.75	15%
Endoscopy - Lower GI (LGI)						
21101	Endoscopy AccuTouch® System (Includes: AccuTouch® Endoscopy Interface, Computer with 17" Flat Panel Monitor, and cart) - No Software	\$	67,000.00	\$	56,950.00	15%
22400	GI Scope Head	\$	9,750.00	\$	8,287.50	15%
23301	Lower GI Anatomy	\$	500.00	\$	425.00	15%
Lower GI Software Modules						
20701	Flexible Sigmoidoscopy - Introduction	\$	7,900.00	\$	6,715.00	15%
	Flexible Sigmoidoscopy- 10 Supplementary Cases	\$	7,900.00	\$	6,715.00	15%
20703						15%
20800	Colonoscopy - Introduction	\$	7,900.00	\$	6,715.00	15%
20810	Colonoscopy - Biopsy	\$	9,500.00	\$	8,075.00	15%
20820	Colonoscopy - Polypectomy	\$	9,500.00	\$	8,075.00	15%
100597	Add Lower GI Package to an existing system	\$	50,300.00	\$	42,755.00	15%
Endoscopy - Upper GI (UGI)						
21101	Endoscopy AccuTouch® System (Includes: AccuTouch® Endoscopy Interface, Computer with 17" Flat Panel Monitor, and cart) - No Software	\$	67,000.00	\$	56,950.00	15%
22410	ERCP Scope Head	\$	9,750.00	\$	8,287.50	15%
22400	GI Scope Head	\$	9,750.00	\$	8,287.50	15%
23302	Upper GI Anatomy	\$	500.00	\$	425.00	15%
Upper GI Software Modules						

20900	ERCP	\$	9,500.00	\$	8,075.00	15%
20901	EGD	\$	9,500.00	\$	8,075.00	15%
100598	Add Upper GI Package to an existing Lower GI System	\$	27,790.00	\$	23,621.50	15%
100599	Add Upper GI Package to an existing Pulmonary System (requires second scope)	\$	36,825.00	\$	31,301.25	15%

Laparoscopy

41103	Laparoscopy VR™ System (Includes: CPU w/20" Flat Panel Monitor, Lap VR™ Interface Device, Cart, Essential Skills and Cholecystectomy Software)	\$	59,995.00	\$	50,995.75	15%
--------------	---	----	-----------	----	-----------	-----

Endovascular

11300 (110V) / 100760 (220V)	Endovascular AccuTouch® System (Includes: AccuTouch® Endovascular Interface, Computer, (2) 17" Displays, Cart, and Software Bundle [Includes PTCA & Stenting Software Module (MedTep 1), Accessory Kit & Tools Kit])	\$	115,000.00	\$	97,750.00	15%
100618	CRM Software Module (Includes tools and accessories) However, you must purchase 100668 to run this sw.	\$	50,000.00	\$	42,500.00	15%
100644	Advanced PTCA SW Module (MedTep II) (Includes tools and accessories)	\$	30,000.00	\$	25,500.00	15%

100645	Carotids SW Module <i>(Includes tools and accessories) However, you must purchase 100668 to run this sw. Note: If you substitute Basic PTCA & Stenting SW in the EV system purchase with 100618, 100644, or 100645, deduct \$10K from the price of the substituted software. (Ex: CRM SW to replace Basic PTCA & Stenting SW would be \$50K minus \$10K = \$40K; therefore the system with CRM SW would cost \$115,000 + \$40,000 = \$155,000)</i>	\$	30,000.00	\$	25,500.00	15%
100668	RJ12 Interface Box - <i>must purchase this to run 100644 or 100645 SW; however, you only need ONE for both.</i>	\$	1,656.25	\$	1,407.81	15%
100664	Carotids Tool Kit <i>(included in Carotids SW module purchase); however, this can be purchased separately if needed.</i>	\$	1,187.50	\$	1,009.38	15%
100663	Emboic Protector Tool Kit <i>(included with CRM and Carotids SW); however, this can be purchased separately if needed. Note: If purchasing both Carotids SW and CRM SW, you will only need to purchase ONE RJ12 Interface Box for both.</i>	\$	2,250.00	\$	1,912.50	15%
Additional Accessories and Parts						
12212	Upgrade to 19" Flat Panel Monitor - Each	\$	1,500.00	\$	1,275.00	15%

(Replaces 17" Flat Panel Monitor)



- * Volume Discounts - 3-4 units purchased on one Purchase Order receive an additional 5% discount; 5+ units purchased on one Purchase Order receive an additional 10% discount. For example, 3 units purchased on one Purchase Order receive a discount of 20% off of List Price (15% + 5%).

Warranty
(See
Terms and
Conditions)

- a) All interface devices and software modules are warranted for 1 year for manufacture defects.
- B) Computer and monitor are warranted for 1 year.