

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET address *GSA Advantage!* is: GSAAdvantage.gov.

Schedule Title: Mission Oriented Business Integrated Services –MOBIS 874,

Contract number: [GS-02F-0045L](#)

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: [September 6, 2006 – September 5, 2011](#)

Contractor Information: Immersion Medical, Inc.
801 Fox Lane
San Jose, CA 95131
800-929-4709

Contractor's internet address/web site: www.immersion.com

Contract administration source (if different from preceding entry):

Business size:

- 1a. See attached GSA Price List
- 1b. Upper GI Anatomy #23302; \$425.00
Lower GI Anatomy #23301; \$425.00
Nasal Anatomy #23101; \$425.00
- 1c. Not applicable
2. Maximum order: \$1,000,000.00
3. Minimum order: \$100.00
4. Geographic coverage (delivery area): Fifty states, district of Columbia, Puerto Rico
5. Point(s) of production : Immersion Medical, 801 Fox Lane, San Jose, CA 95131
6. Discount from list prices or statement of net price: Net Price
7. Quantity discounts: Additional 5% discount for 3-4 units purchased on one purchase order;
Additional 10% discount for 5+ units purchased on one purchase order.
8. Prompt payment terms: Net 30 days

- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Government purchase cards ARE accepted at or below the micro-purchase threshold.
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Government purchase cards ARE accepted above the micro-purchase threshold.
- 10. Foreign items (list items by country of origin): Not applicable
- 11a. Time of delivery. Simulation systems are custom made to order and may take up to six weeks for delivery, following the receipt of a purchase order.
- 11b. Expedited Delivery To be negotiated with the ordering agency.
- 11c. Overnight and 2-day delivery. To be negotiated with the ordering agency.
- 11d. Urgent Requirements. To be negotiated with the ordering agency.
- 12. F.O.B. point(s): Delivery shall be FOB destination to the fifty states, District of Columbia and Puerto Rico.
- 13a. Ordering address(es): Immersion Medical, Inc. 801 Fox Lane, San Jose, CA 95131
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules). Contactor is to simply include this statement as Item 13b:
- 14. Payment address(es): Immersion Medical, Inc. 801 Fox Lane, San Jose, CA 95131
- 15. Warranty provision: All products are under warranty for a period of twelve months.
- 16. Export packing charges: Not applicable:
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Standard terms apply
- 18. Terms and conditions of rental, maintenance, and repair: contact Immersion Medical at 800-929-4709 for information concerning maintenance or repair.
- 19. Terms and conditions of installation: An Immersion Medical representative will install and calibrate the device upon delivery
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Repair parts will be discounted 15% from list price. Contact Immersion Medical at 800-929-4709 for information concerning maintenance or repair.
- 20a. Terms and conditions for any other services (if applicable):
- 21. List of service and distribution points: Not applicable
- 22. List of participating dealers: Not applicable

23. Preventive maintenance: Not required. Contact Immersion Medical at 800-929-4709 for any Customer Service needs.
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Not applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/: Not applicable
25. Data Universal Number System (DUNS) number: 004683681
26. Notification regarding registration in Central Contractor Registration (CCR) database: Immersion Medical is registered in the CCR database.



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GSA Offered Price List

Price List Effective March 2010

Catalog #	Description	List Price	GSA Price
Endoscopy - Total Packaged System			
20001 or 20001/220V	Endoscopy AccuTouch® System (Includes: AccuTouch® Endoscopy Interface, Bronchoscope, GI Scope Head, ERCP Scope Head, All Software Modules, Nasal Entry Anatomy, Upper GI Anatomy, Lower GI Anatomy, Computer with 17" Flat Panel Monitor, and cart)	\$ 164,900.00	\$140,165.00
Endoscopy - Complete Systems			
21001 or 21001/220V	Endoscopy AccuTouch® System - Pulmonary - (Includes: AccuTouch® Endoscopy Interface, Bronchoscope, All Software Modules, Nasal Entry Anatomy, Computer with 17" Flat Panel Monitor, and cart)	\$ 91,500.00	\$77,775.00
21002 or 21002/220V	Endoscopy AccuTouch® System - Lower GI (LGI) - (Includes: AccuTouch® Endoscopy Interface, GI Scope Head, All Software Modules, Lower GI Anatomy, Computer with 17" Flat Panel Monitor, and cart)	\$ 115,950.00	\$98,557.50
21003 or 21003/220V	Endoscopy AccuTouch® System - Upper GI (UGI) - (Includes: AccuTouch® Endoscopy Interface, ERCP Scope Head, All Upper GI Software Modules, Upper GI Anatomy, Computer with 17" Flat Panel Monitor, and cart)	\$ 94,100.00	\$79,985.00



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Build A Custom Endoscopy System			
Endoscopy - Pulmonary			
21101	Endoscopy AccuTouch® System (Includes: AccuTouch® Endoscopy Interface, Computer with 17" Flat Panel Monitor, and cart) - No Software	\$ 67,000.00	\$56,950.00
22300	Bronchoscope	\$ 6,500.00	\$5,525.00
23101	Nasal Entry Anatomy	\$ 500.00	\$425.00
Pulmonary Software Modules			
20100	Bronchoscopy - Basic	\$ 4,500.00	\$3,825.00
20200	Bronchoscopy - BAL & Endobronchial Sampling	\$ 5,000.00	\$4,250.00
20400	Bronchoscopy - TBNA	\$ 5,000.00	\$4,250.00
20600	Bronchoscopy - Pediatric Difficult Airway	\$ 5,000.00	\$4,250.00
100619	Add Pulmonary Package to an existing system	\$ 25,175.00	\$21,398.75
Endoscopy - Lower GI (LGI)			
21101	Endoscopy AccuTouch® System (Includes: AccuTouch® Endoscopy Interface, Computer with 17" Flat Panel Monitor, and cart) - No Software	\$ 67,000.00	\$56,950.00
22400	GI Scope Head	\$ 9,750.00	\$8,287.50
23301	Lower GI Anatomy	\$ 500.00	\$425.00
Lower GI Software Modules			
20701	Flexible Sigmoidoscopy - Introduction	\$ 7,900.00	\$6,715.00
20703	Flexible Sigmoidoscopy- 10 Supplementary Cases	\$ 7,900.00	\$6,715.00
20800	Colonoscopy - Introduction	\$ 7,900.00	\$6,715.00
20810	Colonoscopy - Biopsy	\$ 9,500.00	\$8,075.00
20820	Colonoscopy - Polypectomy	\$ 9,500.00	\$8,075.00
100597	Add Lower GI Package to an existing system	\$ 50,300.00	\$42,755.00



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Endoscopy - Upper GI (UGI)			
21101	Endoscopy AccuTouch® System (Includes: AccuTouch® Endoscopy Interface, Computer with 17" Flat Panel Monitor, and cart) - No Software	\$ 67,000.00	\$56,950.00
22410	ERCP Scope Head	\$ 9,750.00	\$8,287.50
22400	GI Scope Head	\$ 9,750.00	\$8,287.50
23302	Upper GI Anatomy	\$ 500.00	\$425.00
Upper GI Software Modules			
20900	ERCP	\$ 9,500.00	\$8,075.00
20901	EGD	\$ 9,500.00	\$8,075.00
100598	Add Upper GI Package to an existing Lower GI System	\$ 27,790.00	\$23,621.50
100599	Add Upper GI Package to an existing Pulmonary System (requires second scope)	\$ 36,825.00	\$31,301.25
100983	EUS Upgrade Module	TBD	
Laparoscopy			
<i>(lead time 8 weeks)</i>			
41103 or 41103/220V	LaparoscopyVR System - LapVR (includes Essential Skills and Lap Chole)	\$64,995.00	\$55,245.75
40400	Core Software-Essential Skills and Lap/Chole	incl	
40410	Running the Bowel	incl	
40420	OB/GYN Module	\$20,000.00	\$17,000.00
40430	Suturing and Knot Tying	\$15,000.00	\$12,750.00



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Endovascular			
<i>(lead time 6 -8 weeks)</i>			
11005 or 11005/220V	CathLabVR® 3.0 Includes:CATHLAB VR CORE SYSTEM, EV3.0 Endovascular AccuTouch® System (Includes: AccuTouch® Endovascular Interface, Computer, (2) FlatPanel Monitors, and Software Bundle [Includes EITHER Basic PCI, Basic Carotids, or CRM/Bradycardia, (CUSTOMER CHOICE) <u>NO CART</u>	\$115,000.00	\$97,750.00
11007 or 11007/220V	CathLabVR® 3.0 Includes:CATHLAB VR CORE SYSTEM, EV3.0 Endovascular AccuTouch® System (Includes: AccuTouch® Endovascular Interface, Computer, (2) FlatPanel Monitors, Cart , and Software Bundle [Includes EITHER Basic PCI, Basic Carotids, or CRM/Bradycardia, (CUSTOMER CHOICE)	\$145,000.00	\$123,250.00
14104	TAV (TRANSCATHETER AORTIC VALVE) Software Module	\$30,000.00	\$25,500.00
100618	CRDM Software Module <i>(Includes tools and accessories) However, you must purchase 100668 to run this sw on a 2.X.</i>	\$ 50,000.00	\$42,500.00
100644	Advanced PTCA SW Module (MedTep II) <i>(Includes tools and accessories)</i>	\$ 30,000.00	\$25,500.00
100645	Carotids SW Module <i>(Includes tools and accessories) However, you must purchase 100668 to run this sw.</i>	\$ 30,000.00	\$25,500.00

Note: If you substitute Basic PTCA & Stenting SW in the EV system purchase with 100618, 100644, or 100645, deduct \$10K from the price of the substituted software. (Ex: CRM SW to replace Basic PTCA & Stenting SW would be \$50K minus \$10K = \$40K; therefore the system with CRDM SW would cost \$115,000 + \$40,000 = \$155,000)



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100668	RJ12 Interface Box - <i>must purchase this to run 100644 or 100645 SW on the original EV System; however, you only need ONE for both.</i>	\$ 1,656.25	\$1,407.81
100664	Carotids Tool Kit (<i>included in Carotids SW module purchase</i>); <i>however, this can be purchased separately if needed.</i>	\$ 1,187.50	\$1,009.38