

GENERAL SERVICES ADMINISTRATION

FEDERAL ACQUISITION SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is <http://www.gsadvantage.gov>

FEDERAL SUPPLY SCHEDULE 76 PUBLICATION MEDIA FSC Group 76 Books, Maps, and Other Publications

CONTRACT NUMBER: GS-02F-004DA

CONTRACT PERIOD: October 27, 2015 through October 26, 2020

For more information on ordering from this Federal Supply Schedule contract, please visit: www.gsa.gov/schedules

CONTRACTOR: Breakaway Media, LLC
4631 Laurel Oak Ln NE
Saint Petersburg, FL 33743
Telephone: 727-748-7141
Fax: 866-409-2514
Web: www.breakawaymedia.org



CONTRACTOR'S POINT OF CONTACT FOR CONTRACT ADMINISTRATION:

Michelle DuGuay Landers LtCol, USAFR/NC (Ret), Owner
Telephone: 727-748-7141
Fax: 866-409-2514
E-mail: michelle@breakawaymedia.org

BUSINESS SIZE: Service Disabled Veteran Owned Business, Woman Owned Business, Woman Owned Small Business, Veteran Owned Business

CONTRACTOR INFORMATION

1a. Awarded Special Item Number:

760 1 Books and Pamphlets

760 2 Periodicals, Subscriptions Services

760 3 Editorial, Publishing, and Library Media Services

760 4 On-Line Book Selling Services and Associated Items

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer should show the ranged of the lowest price, and cite the areas to which the prices apply.

See Appendix A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not Applicable" for this item.

See Appendix B

2. Maximum Order: ***\$150,000 USD***

3. Minimum Order: ***\$100 USD***

4. Geographic Coverage: ***The 48 Contiguous States and the District of Colombia***

5. Points of Production: ***Saint Petersburg, Pinellas, Florida***

7. Quantity Discounts: ***None***

8. Prompt Payment Terms: ***Net 30 Days***

9. Government purchase cards ***are*** accepted below and above the micro-purchase threshold.

10. Foreign Item: ***Not applicable***

11. Delivery Time: ***Not applicable***

12. FOB Points: ***Destination***

13. Ordering Address: ***Breakaway Media, LLC
4631 Laurel Oak Ln NE
Saint Petersburg, FL 33743***

14. Payment Address: ***Breakaway Media, LLC
4631 Laurel Oak Ln NE
Saint Petersburg, FL 33743***

15. Warranty Provisions: ***See Appendix C***

16. Export Packaging: ***Not applicable***

17. Terms and conditions of Government Credit Cards: ***None***
18. Printer parts that describe a core return required: It is the responsibility of the buyer to return the core to us within 15 days of purchase. ***Not applicable***
19. Remanufactured cartridges and printer parts are less expensive and environmentally beneficial. ***Not applicable***
20. DUNS #: ***070397122***
21. Central Contractor Registration: ***Registered***
CAGE/NCAGE Code: ***6F0Z6***

Appendix A

GSA Pricing

Single-User Subscription Rates

SIN	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE
760 2	1701P-DOM	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17 - Print Only - Domestic	JSOM - Print Only – Journal Only. This subscription entitles the user to one year of the quarterly journal in print version. User will also receive a discount code via email for the purchase of the ATP-P Handbook through our Online Store.	EACH	\$88.02
760 2	1701PDT-DOM	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17 - Print and Digital/Tablet - Domestic	JSOM - Print and Digital/Tablet – Journal Only. This subscription entitles the user to one year of the quarterly journal in print version. Plus a Digital flipbook versions of all JSOM's, a Tablet download to the user's tablet device (iPad, Android, Surface, etc.). This subscription is accessible ONLY from a tablet device with an internet connection. It provides full text access to article database through the JSOM website for one year. User will also receive a discount code via email for the purchase of the ATP-P Handbook in hard copy through our Online Store.	EACH	\$149.76
760 4	1701-2PDT-DOM	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17 and Advanced Tactical Paramedic Protocols (ATP-P) Handbook - ISBN: 978-0-9966297-1-3 - Print (Journal only) and Digital/Tablet - Domestic	JSOM and ATP-P Handbook - Print (Journal only) and Digital/Tablet - Domestic. This subscription entitles the user to one year of the quarterly journal in print version. a digital flipbook version of all JSOM's and current ATP-P Handbook, a Tablet download of journal and ATP-P Handbook to the user's tablet device (iPad, Android, Surface, etc.). This subscription is accessible ONLY from a tablet device with an internet connection. It provides full text access to article database through the JSOM website for one year. User will also receive a discount code via email for the purchase of the ATP-P Handbook in hard copy through our Online Store.	EACH	\$175.27
760 4	1701-P-INT	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17 - Print Only - International	JSOM - Print Only – Journal Only. This subscription entitles the user to one year of the quarterly journal in print version. User will also receive a discount code via email for the purchase of the ATP-P Handbook through our Online Store.	EACH	\$127.40
760 4	1701-PTD-INT	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17 - Print and Digital/Tablet - International	JSOM - Print (Journal Only) and Digital/Tablet. This subscription entitles the user to one year of the quarterly journal in print version. Plus a Digital flipbook versions of all JSOM's, a Tablet download to the user's tablet device (iPad, Android, Surface, etc.). This subscription is accessible ONLY from a tablet device with an internet connection. It provides full text access to article database through the JSOM website for one year. User will also receive a discount code via email for the purchase of the ATP-P Handbook in hard copy through our Online Store.	EACH	\$185.19
760 4	1701-2PDT-INT	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17 and Advanced Tactical Paramedic Protocols (ATP-P) Handbook - ISBN: 978-0-9966297-1-3 - Print (Journal only) and Digital/Tablet - International	JSOM and ATP-P Handbook - Print (Journal Only) and Digital/Tablet - International. This subscription entitles the user to one year of the quarterly journal in print version. a digital flipbook version of all JSOM's and current ATP-P Handbook, a Tablet download of journal and ATP-P Handbook to the user's tablet device (iPad, Android, Surface, etc.). This subscription is accessible ONLY from a tablet device with an internet connection. It provides full text access to article database through the JSOM website for one year. User will also receive a discount code via email for the purchase of the ATP-P Handbook in hard copy through our Online Store.	EACH	\$210.70

Single-User Subscription Rates

SIN	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE
760 4	1701DT	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17 - Digital/Tablet Only	JSOM - ISSN: 1553-9768 - Volume 17 - Digital/Tablet Only. This subscription entitles the user to one year of the quarterly journal in a Digital flipbook versions of all JSOM's as a Tablet download to the user's tablet device (iPad, Android, Surface, etc.). This subscription is accessible ONLY from a tablet device with an internet connection. It provides full text access to article database through the JSOM website for one year. User will also receive a discount code via email for the purchase of the ATP-P Handbook in hard copy through our Online Store.	EACH	\$78.39
760 4	1702DT	Advanced Tactical Paramedic Protocols (ATP-P) Handbook - ISBN: 978-0-9966297-1-3 - Digital/Tablet	ATP-P Handbook - ISBN: 978-0-9966297-1-3 - Digital/Tablet. This subscription entitles the user to a digital flipbook version of the current ATP-P Handbook, and a Tablet download of the current ATP-P Handbook to the user's tablet device (iPad, Android, Surface, etc.). This subscription is accessible ONLY from a tablet device with an internet connection. User will also receive a discount code via email for the purchase of the ATP-P Handbook in hard copy through our Online Store.	EACH	\$30.07
760 4	1701-2DT	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17 and Advanced Tactical Paramedic Protocols (ATP-P) Handbook - ISBN: 978-0-9966297-1-3 - Digital/Tablet Only	JSOM and ATP-P Handbook - Digital/Tablet Only. This subscription entitles the user to a digital flipbook version of all JSOM's and current ATP-P Handbook, a Tablet download of journal and ATP-P Handbook to the user's tablet device (iPad, Android, Surface, etc.). This subscription is accessible ONLY from a tablet device with an internet connection. It provides full text access to article database through the JSOM website for one year. User will also receive a discount code via email for the purchase of the ATP-P Handbook in hard copy through our Online Store.	EACH	\$96.04
760 4	1701DNATO	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17 - NATO Supplement - Digital Only	JSOM - NATO Supplement - Digital Only. This subscription gives you access to the digital-flip book version of the NATO supplement to the JSOM. This subscription will NOT enable you to download the supplement to your tablet or mobile device, nor will you receive a print copy of the supplement.	EACH	\$12.70
760 1	1401ATP-P	Journal of Special Operations Medicine's Advanced Tactical Paramedic Protocols (ATP-P) Handbook	Journal of Special Operations Medicine, ATP-P Handbook (Print) ISBN: 978-0-9966297-1-3; ISSN:2331-4656. Emergency and Tactical medical protocols, Recommended Drug List, Canine TCCC, MACE, Burn, and Nerve Charts.... Updated annually	EA	\$30.23
760 2	1401ATP-PPS	2014 Journal of Special Operations Medicine (JSOM) Domestic - Print only subscription	Journal of Special Operations Medicine, ISSN: 1553-9768, Volume number 2014: 14, Issues per year: 4	EA	\$76.17
760 4	1401ATP-PDS	2014 Journal of Special Operations Medicine (JSOM) Digital only subscription	Journal of Special Operations Medicine, ISSN: 1553-9768, Volume number 2014: 14, Issues per year:4 -digital access to ALL published journals	EA	\$67.71
760 4	1401ATP-PTS	2014 Journal of Special Operations Medicine (JSOM) Tablet only download subscription	Journal of Special Operations Medicine, ISSN: 1553-9768, Volume number 2014: 14, Issues per year:4 -	EA	\$67.71
760 4	1401ATP-PD	Digital only - Journal of Special Operations Medicine's Advanced Tactical Paramedic Protocols (ATP-P) Handbook	Journal of Special Operations Medicine, ATP-P Handbook (Digital) ISBN: 978-0-9966297-1-3; ISSN:2331-4656. Emergency and Tactical medical protocols, Recommended Drug List, Canine TCCC, MACE, Burn, and Nerve Charts.... Updated annually	EA	\$25.39
760 4	1401J-T	Tablet only - Journal	JSOM	EA	\$67.71
760 4	1401JATP-PH	Tablet only - Journal and ATP -P Handbook	JSOM and ATP-P	EA	\$84.63
760 4	1401ATP-PH	Tablet only - ATP-P Handbook Only	JSOM and ATP-P	EA	\$25.39
760 2	1401JATP-PD1	Print and Digital	JSOM and ATP-P	EA	\$97.33

Single-User Subscription Rates

SIN	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE
760 1	1401JATP-PD2	Print and Digital	JSOM and ATP-P	EA	\$97.33

Library / Institutional Multi-User Subscription Rates

SIN	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE
760 2	1701PD9	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	9 to 149 users	\$612.59
760 2	1701PD150	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	150 to 499 users	\$822.17
760 2	1701PD500	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	500 to 999 users	\$1,015.62

Library / Institutional Multi-User Subscription Rates

SIN	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE
760 2	1701PD1000	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	1,000 to 1,499 users	\$1,196.98
760 2	1701PD1500	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	1,500 to 1,999 users	\$1,370.28
760 2	1701PD2000	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	2,000 to 2,999 users	\$1,535.52
760 2	1701PD3000	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	3,000 to 3,999 users	\$1,853.90

Library / Institutional Multi-User Subscription Rates

SIN	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE
760 2	1701PD4000	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	4,000 to 4,999 users	\$2,156.17
760 2	1701PD5000	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	5,000 to 5,999 users	\$2,438.29
760 2	1701PD6000	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	6,000 to 7,999 users	\$2,696.22
760 2	1701PD8000	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	8,000 to 9,999 users	\$3,179.85

Library / Institutional Multi-User Subscription Rates

SIN	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE
760 2	1701PD10000	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	10,000 to 11,999 users	\$3,623.17
760 2	1701PD12000	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	12,000 to 13,999 users	\$4,018.14
760 2	1701PD14000	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	14,000 to 15,999 users	\$4,356.68
760 2	1701PD16000	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17	JSOM - Library/Institutional Multi-User Subscription. Four (4) issues a year by quarter. This subscription entitles libraries and institutions multi-user access to the JSOM's complete digital library plus a print copy of the journal. This access includes all previous editions as well as the users have access to full-text pdfs of all PubMed indexed articles. It is an IP address subscription with the option to include user name / password login for off campus access. Rates are based on the number of End Users. End Users are defined as anyone that would potentially access the Journal of Special Operations Medicine, such as Faculty, Students, Clinicians, Researchers, etc. To access the subscriber area via IP go to https://www.jsomonline.org/index.html	16,000 and up users	\$4,630.73

Library / Institutional Multi-User Subscription Rates					
SIN	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE
760 1	1701PD-DOM	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17 - Domestic - Library Print Only	JSOM - Library Print Only - Four (4) issues a year by quarter - Domestic	EACH	\$155.73
760 1	1701PD-INT	Journal of Special Operations Medicine (JSOM) - ISSN: 1553-9768 - Volume 17 - International - Library Print Only	JSOM - Library Print Only - Four (4) issues a year by quarter - International	EACH	\$193.81
760 2	1401PD150	2014 Journal of Special Operations Medicine (JSOM) Domestic - Print and Digital (150 or less users)	Journal of Special Operations Medicine, ISSN: 1553-9768, Volume number 2014: 14, Issues per year: 5	YR	\$507.81
760 2	1401PD1000	2014 Journal of Special Operations Medicine (JSOM) Domestic - Print and Digital (500-1,000 users)	2014 Journal of Special Operations Medicine (JSOM) Domestic - Print and Digital (151-499 users)	YR	\$846.35
760 2	1401PD3000	2014 Journal of Special Operations Medicine (JSOM) Domestic - Print and Digital (1,001-3,000 users)	2014 Journal of Special Operations Medicine (JSOM) Domestic - Print and Digital (500-1,000 users)	YR	\$1,209.07
760 2	1401PD3000+	2014 Journal of Special Operations Medicine (JSOM) Domestic - Print and Digital (3,000 Plus users)	2014 Journal of Special Operations Medicine (JSOM) Domestic - Print and Digital (1,001-3,000 users)	YR	\$1,612.09

JSOM Online Store					
SIN	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA PRICE
760 4	1701ATP-PENG	Advanced Tactical Paramedic Protocols (ATP-P) Handbook (English Version, Ninth Edition) - Print only	ATP-P Handbook (English Version, Ninth Edition) - Print only	EACH	\$35.55
760 4	1701ATP-PSPA	Advanced Tactical Paramedic Protocols (ATP-P) Handbook Spanish Version, Ninth Edition) - Print only	ATP-P Handbook Spanish Version, Ninth Edition) - Print only	EACH	\$38.49
760 4	1701ART-PDF	Articles in PDF format	Individually purchased PubMed-indexed articles from journal	EACH	\$28.33
760 4	1701P	Journal of Special Operations Medicine (JSOM) - Volume 17 - Print Only	JSOM - Volume 17 - Print Only	EACH	\$29.62
760 1	1401ATP-POS	Advanced Tactical Paramedic Protocols (ATP-P) Handbook	ATP-P Handbook (Print) ISBN: 978-0-9966297-0-6 ISSN:2331-4656. Emergency and Tactical medical protocols, Recommended Drug List, Canine TCCC, MACE, Burn, and Nerve Charts.... Updated annually	EA	\$30.23
760 4	1401ATP-POS	ATP-P Handbook / English Version- Print Only	Advanced Tactical Paramedic Protocols Handbook	EA	\$30.23
760 1	1401ATP-POSS	ATP-P Handbook / Spanish Version- Print Only	Advanced Tactical Paramedic Protocols Handbook-Spanish translation	EA	\$32.24
760 4	1401ART	Articles in PDF format	Individually purchased PubMed-indexed articles from journal	EA	\$24.18
760 4	1401ARTJ	Individual Journals	Past journal publications	EA	\$24.18

LABOR RATES			
SIN	LABOR CATEGORY	UOI	GSA PRICE
760-3	Publisher	HOUR	\$149.12
760-3	Managing Editor	HOUR	\$72.54
760-3	Copy Editor	250 word page	\$12.49
760-3	Production and Graphic Designer	HOUR	\$100.76

Appendix B

Labor Category Descriptions

1. Job Title: Publisher

The Publisher's chief responsibility is for the administrative and financial operations of the corporation, including primary responsibility for ensuring profitability.

General Duties:

The Publisher leads a management team of professional department heads and collaborates with the student Editor in Chief, who is appointed by and reports to the Board. The publisher works in collaboration with the Editor in Chief to support the editorial process. Participates in the line editing and copyediting of manuscripts and interacts directly with authors in revising and polishing their work. Publishers typically hold advanced degrees in English, literature, journalism or communications. Supervises the work of a team of specialists that include multiple levels of editors, graphic artists, photographers, lawyers, accountants, clerical staff and marketing personnel. Sees that production deadlines are met regarding content review, layout, cover design, and delivery to the printers. A publisher oversees that each step of the process is completed by its assigned due date. The Publisher is responsible for the day-to-day business operation. He or she articulates the values and vision for the organization and is responsible for developing and carrying out the company's long-term strategic plan. The Publisher is expected to understand and abide by all company policies and procedures, and applicable laws and regulations. The Publisher works with outside counsel when appropriate.

Specific duties:

- A. Financial, Tax, Risk, and Facilities Management: Develops and recommends yearly budget and prudently manages organization's resources according the Board-mandated goal of achieving profitability annually. Constantly monitors and evaluates company operations and adjusts to meet changing circumstances. Actively identifies and pursues new business strategies with the goal of growing company revenue. Works with the company's accountants to present a comprehensive annual budget. Oversees and approves the purchase and maintenance and proper use of all company equipment as well as maintenance of facilities.
- B. Strategic Planning: Develops a comprehensive strategic plan.
- C. Team-building: Works collaboratively with the Executive Editor and professional staff members to support innovation, achieve organizational goals, and provide professional development activities.
- D. Human Resource Management: Hires, supervises, trains and evaluates professional staff.
- E. Community and Public Relations: Assures Breakaway Media, LLC and its mission, products and services are consistently presented in strong, positive image. Maintains and cultivates positive relations with clients, vendors, community partners, professional medical and law enforcement contacts.
- F. Relations: Manages outreach, maintains regular communications, and actively promotes Breakaway Media, LLC and the Journal of Special Operations Medicine.

Qualifications:

- A. Educational requirements: Minimum of a Master's degree in Business with medical knowledge or background.
- B. Experience: Have a working knowledge of emergency and trauma medicine, Special Operations Forces (SOF), Tactical Emergency Medical Support (TEMS) medical needs. A record of leadership in a business setting, including direct supervisory experience, is expected. Prior management experience with a professional or college media organization is preferred.
- C. Strong written and verbal presentation skills.

- D. Finance: Must have the ability to establish, maintain and evaluate information and reporting systems which lead to the publication of accurate and timely financial statements and operating reports. Must show the skills required to interpret financial data and recognize trends that point to opportunities or potential problem areas. Must be able to develop a budgeting process built around a thorough understanding of the marketplace and the audience served by the company's media products. Must have the skills to develop, maintain and evaluate a capital budget and an investment strategy for the company's reserves and work with outside accountants to accurately report financial information for tax reporting purposes.
- E. Strategic planning: Must demonstrate experience in developing long-term strategic plans and monitoring progress toward plans goals. Must show familiarity with trends and challenges facing journalism so as to recognize new business and development opportunities or emerging threats to existing business. A track record of innovation, including new product development, is expected.
- F. Media: Experience in digital journalism is desired. Must have direct experience in, or demonstrate knowledge of, all aspects of newspaper production including news editorial, print and Web production, distribution, advertising sales, marketing and administration.
- G. Legal: Must be familiar with labor laws, libel laws, tax laws and all rules and regulations applicable to a non-profit business.
- H. Workplace: Must have experience hiring, training and developing a skilled and diverse workforce. A demonstrated ability to establish and facilitate collaborative decision processes is required.

Vision and Acquisition:

The publisher ensures that its products support the corporate vision and meet industry standards of excellence. Responsible for establishing submission/review guidelines, determining payment parameters and acquiring new authors.

2. Job Title: Managing Editor

Main responsibility is for the style and content of the publication, with responsibility for the entire content, as well as making sure that the production process runs smoothly.

Must have strong leadership skills and the ability to be diplomatic and fair. Able to give clear, accurate instructions, has good organizational skills, is able to make decisions, able to work under pressure and meet deadlines.

Makes sure that publications are printed on time, liaising with the advertising and production departments. Oversees the work of indexers, typesetters and designers. Ensuring that publications are prepared on budget and to schedule.

Understands their target audience.

Qualifications:

Educational requirements: Minimum of a Bachelor's degree in Business, English, Communications, or Journalism. Must have medical knowledge or background. Experience: Must have a minimum of 5 years' experience in working as a managing editor working with medical journals and book publications.

3. Job Title: Copyeditor

Excellent grammar and spelling skills, Copyeditors ensure that texts due for publication are well written and grammatically correct.

Copy-editors must have an eye for detail and be very accurate in their work. They are required to correct basic spelling, typographical and grammatical errors (proofreading), or check facts and style consistency and undertake significant rewriting (copyediting). May perform both functions in tandem.

Work activities include: Receive and track articles for quarterly journal. Copyedit journal articles for each issue; copyedit advertisements, supplements, books, and other special materials as needed. Consistently apply specific "house" style in addition to general grammar guidelines to all publications. Edit for mistakes in spelling, punctuation, and grammar, and

check manuscripts for form, length, and completeness. Communicate with authors, editors, and reviewers and work with authors to ensure their submissions conform to journal style. Proofread and check edited work through the final proof stage. Work closely with publisher to ensure deadlines are met and to update house style as journal needs evolve. Liaising regularly with authors and publishers by phone and email; checking that authors have provided all the required materials and paperwork; resolving queries directly with the author, producing or working to a style checklist to ensure consistency in hyphenation, capitalization, formatting of references, etc.; sub-editing text written by a number of authors to ensure consistent house style; maintaining awareness of new words or phrases coming into popular usage with a view to ensuring they are appropriate for the readership; discussing and resolving any potentially libelous sections with the managing editor and author.

Qualifications:

Minimum Education Level Required: Bachelor's degree or demonstrated proficiency in the field

Minimum Experience Required: Five years' experience in copyediting of both journals and textbooks. A thorough knowledge of English grammar and spelling is necessary, as well as knowledge of and experience in medical copyediting. Experience working with authors, editors, proofreaders, typesetters, and printers is needed.

4. Job Title: Production / Graphics and Design

- A. The primary function of the designer is to ensure the on-time design, publishing layout, illustration, publication, and distribution of the Journal of Special Operations Medicine and other Breakaway Media publications.
- B. Interface with the managing editor and the copyeditors on the content and accuracy of the articles.
- C. Responsible for the graphic design, cover and page design, page layout, typesetting, and art creation.
- D. Other duties include design and production of books, magazines, quarterly journals, manuals, newsletters, catalogs, ads, brochures, marketing and sales materials and educational materials. Create and design new brands for Breakaway Media's publications.
- E. Proficiency in graphics and publishing programs such as Adobe InDesign, Adobe Photoshop, Adobe Illustrator, Adobe Acrobat and Distiller, Quark XPress, MS PowerPoint, MS Excel, MS Word.
- F. Experienced in art conversion from programs such as MS Word, PowerPoint, MS Excel.
- G. Extensive knowledge of the concepts, theories, principles, and methods of contemporary publication design, layout, and technical or fine art illustration.
- H. Identification and completion of continuing publication, education, and training. Quality control of the pre- and post-press process.
- I. Quality control of proofs to ensure final product results are in the most professional media possible.
- J. Interface with printer to assure potential printing problems are resolved and product is print ready.
- K. Implement procedures and guidelines to ensure efforts remain within Breakaway Media standards for printing, graphics, and visual information media.

Qualifications:

Minimum Education Level Required: Associates degree or demonstrated proficiency in the field of layout and graphic design.

Experience: Minimum of seven years technical background in Graphics and Layout Design. Experience in academic journal and book layout design.

Appendix C

Warranty: Terms and Conditions

PRIVACY STATEMENT

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