

TwentyEighty Strategy Execution
GSA Schedule Terms and Pricing for

CONSULTING AND MANAGEMENT SERVICES AND PROFESSIONAL DEVELOPMENT PROGRAMS

Contract Number: GS-02F-0058P

Pricing Effective: In Accordance with PO 0060

March 15, 2016

Contract Effective: 12/31/2003 - 12/31/2018

Project Management

Agile Practitioner

Business Skills

FAC P/PM Certification

Contract Management

FAC-C and DAWIA Certification



GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system.

The Internet address for GSA Advantage!™:
<http://www.GSAAdvantage.gov>.

Fed Supply Group: 874 **Contract Number:** GS-02F-0058P
(Consulting/Course Customization Services 874-1)
(Appraise Tools 874-1)
(Project Management and Business Analysis Courseware 874-4)
(Agile Practitioner Courseware 874-4)
(FAC-P/PM Certification Courseware 874-4)
(Contract Management and Business Skills Courseware 874-4)
(DAU Equivalent CON Courses 874-8)

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

Contract Period: GS-02F-0058P: 12/31/2003 through 12/31/2018, price list effective March 15, 2016, Modification PO 0060

Contractor: TwentyEighty Strategy Execution, Inc.
Address: 4301 N. Fairfax Drive, Suite 700 Arlington, VA 22203
Business Size: Large Business
Telephone: +1 (703) 558-3000
Extension: 4172
Fax Number: +1 (703) 558-3001
Website: www.strategyex.com
Email: Margaret.Brandis@TwentyEighty.com
Contract Administration: Margaret Brandis

CUSTOMER INFORMATION:

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to item descriptions and awarded price(s): 874-1, 874-3, 874-4 and 874-8
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item: N/A
2. Maximum Order: \$1,000,000
3. Minimum Order: \$100
4. Geographic Coverage (delivery Area): FOB Destination Continental US, AK, HI & PR
5. Point(s) of production (city, county, and state or foreign country): Arlington, Virginia
6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted). See prices attached
7. Quantity discounts: See prices attached
8. Prompt payment terms: 2%–10 days, net 30 (discount not applicable to purchase card payments or payments for individual Public registrations)
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Contact Contractor
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: N/A
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: N/A
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address(es): TwentyEighty Strategy Execution, Inc. P.O. Box 912710, Denver, CO 80291-2710 (See contractor's Central Contract Registry file for EFT Payment information)
15. Warranty provision: Contractor's Standard Commercial Warranty
- 15a. Cancellation Policy: Public course offerings from TwentyEighty Strategy Execution's catalogs: Cancellations are subject to a \$150 processing fee, if cancelled within 30 days of the class start date. However, the registered student may send a substitute or transfer to another TwentyEighty Strategy Execution class without penalty up to one business day prior to the start date of the class. Such cancellations will result in a credit, less the processing fee, valid to be applied against another registration for one year (refundable upon request) from date of the cancelled class. No-shows, those whose fail to cancel registrations, cannot transfer payments and will not receive a refund.
- 15b. Cancellation Policy: On-Site course deliveries: Up until 14 calendar days prior to the scheduled start date, Government clients can cancel or reschedule an on-site course. After that point, a \$2,000 cancellation/ rescheduling fee will be charged to the client.
- 15c. Revisions to Cancellation Policies 15a & b above: TwentyEighty Strategy Execution reserves the right to amend or modify the above cancellation policies and GSA advises that any such revisions shall be deemed "An Open Market Cancellation Policy." Once the policy is deemed an Open Market Cancellation Policy it must be negotiated with the customer and the contractor.
16. Export Packing Charges (if applicable): N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Cards accepted; no additional terms and conditions; see items 9a. and 9b.
18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
19. Terms and conditions of installation (if applicable): N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor's web site or other location.) The EIT standards can be found at: www.Section508.gov/ N/A
25. Data Universal Numbering System (DUNS) number: 12-0840798
26. Notification regarding registration in Central Contractor Registration (CCR) database: currently registered
27. Uncompensated Overtime (Indicated if used): N/A

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TwentyEighty Strategy Execution's Contract [GS-02F-0058P](#)
Federal Supply Schedule Price List for Consulting Services—SIN 874-1

Title	TwentyEighty Strategy Execution GSA Daily Rate
Technical Writer	\$350
Administrative Assistant*	\$525
Engagement Coordinator*	\$600
Graphic Designer*	\$650
Senior Engagement Coordinator	\$700
Software Developer*	\$750
Engagement Manager	\$800
Product Development Project Manager	\$825
Production Solutions Specialist	\$850
Editor	\$875
Senior Engagement Manager	\$950
Marketing Manager	\$975
Instructional Designer	\$1,050
Curriculum Solutions Manager	\$1,250
Consultant I	\$1,450
Consultant II	\$1,595
Senior Consultant	\$1,995
Subject Matter Expert	\$2,250
Principal Consultant	\$2,750

*Categories marked with an asterisk (*) are covered by the Service Contract Act.*

Day rates are based on an 8 hour day. Upon mutual agreement, TwentyEighty Strategy Execution and the client agency may agree to negotiate an hourly rate for some of the above labor categories which reflect 1/8th of the daily rate rounded up to the next whole dollar.

Position descriptions and education and experience requirements are available upon request.

TwentyEighty Strategy Execution’s Contract [GS-02F-0058P](#)
Federal Supply Schedule Price List for Survey Services—SIN 874-1

Item	Quantity	Government Price
Knowledge and Skills Assessments*	1-49	\$14.21
	50-99	\$12.80
	100-499	\$11.37
	500-999	\$9.96
	1,000 and over	\$8.53
StartPoint™ Competency Assessment Tool for Project/Program Management Professionals (Product Code: PMC-DSH)	Individual License	\$100
	Area Site License (up to 100 assessments)	\$7,500
	Corporate/Agency License (up to 250 assessments)	\$16,250

* Appraise Tools: PMAppraise® (PMC-CVL), BAAppraise® (BAP-DCW)

TwentyEighty Strategy Execution’s PM Knowledge and Practice Survey™ (KNP) assessment is an online, survey based assessment tool that looks at the three dimensions of project performance:

- What is known
- What is done
- What is the perception of organizational support

TwentyEighty Strategy Execution provides an independent, third party analysis and report based on the survey responses on a project by project basis. The report is a comprehensive view of organizational capabilities. It also identifies improvement activities that will have the largest positive impact on the project(s) with minimal disruption.

Single Project Survey and Report (With up to 30 hours support-NSP)	\$7,500
Triple Project Survey and Report (With up to 65 hours support-NSP)	\$16,250
Corporate/Agency Multi Project and Report Package (With up to 160 hours support-NSP)	\$40,000

Additional effort required by the client for reporting support or adjunct consulting may be obtained utilizing the labor category rates under SIN 874-1 above. (Product Code: 701)

TwentyEighty Strategy Execution's Contract **GS-02F-0058P**
 Federal Supply Schedule Price List for Training Services—SIN 874-4

PROJECT MANAGEMENT CURRICULUM—SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student 15–19 Students	GSA Price per Student 20 or More Students
Managing Projects (PMC-CPM)	3	\$910	\$760
Project Leadership, Management and Communications (PMC-DBQ)	3	\$910	\$760
Quality for Project Managers (PMC-CTM)	3	\$793	\$688
Scheduling and Cost Control (PMC-BVZ)	4	\$910	\$760
Risk Management (PMC-CTL)	3	\$910	\$760
Contract Management Principles and Practices (PMC-DF3)	3	\$910	\$760
Project Management Applications (PMC-BTP)	4	\$910	\$760
Aligning Project Management with Organizational Strategy (PMC-DDN)	3	\$692	\$586
Business Process Analysis, Innovation and Design (PMC-DNG)	3	\$837	\$708
Negotiation Skills for Project Managers (PMC-CW3)	3	\$910	\$760
Writing Statements of Work: The Heart of Any Contract (PMC-CWN)	3	\$806	\$682
Requirements Management: A Key to Project Success (PMC-CVG)	3	\$910	\$760
Rapid Assessment and Recovery of Troubled Projects (PMC-CVR)	3	\$910	\$760
Leading Complex Projects (PMC-DFZ)	3	\$910	\$760
Program Management (PMC-DK4)	3	\$910	\$760
Unlocking the Power of EVM (PMC-DGX)	2	\$819	\$750
Introduction to Project Management (PMC-DD4)	2	\$819	\$750
Managing IT Projects (PMC-DBR)	3	\$910	\$760
IT Risk Management (PMC-DBP)	3	\$910	\$760
Capital Planning Investment Control (CPIC) and Exhibit 300 (GCP-DHB)	3	\$910	\$760
PMP™ Exam Power Prep Plus (PMC-GRN)	5	\$1950	N/A

AGILE PRACTITIONER CURRICULUM—SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student 15–19 Students	GSA Price per Student 20 or More Students
Delivering Agile Projects with Scrum (AGX-D54)	2	\$819	\$750
Developing Agile Requirements (AGX-D55)	2	\$819	\$750
Estimating and Planning Agile Projects (AGX-D56)	2	\$819	\$750
Project Portfolio Management Using Agile (AGX-D62)	3	\$910	\$760
PMI-ACP Exam Preparation (AGX-D57)	3	\$910	\$760
Agile Overview for Executives and Leaders (AGX-D58)	2	\$819	\$750
Agile Practices for Product Owners (AGX-D59)	2	\$819	\$750
Agile Projects: Keys to Getting Started (AGX-D77)	3	\$910	\$760

BUSINESS REQUIREMENTS ANALYSIS CURRICULUM—SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student 15–19 Students	GSA Price per Student 20 or More Students
Business Data Modeling (BAP-DWL)	3	\$910	\$760
Business Process Modeling (BAP-DWM)	3	\$910	\$760
Developing a Business Case (BAP-DQ7)	2	\$819	N/A (course size limited to 16)
Developing Use Cases (BAP-D2J)	3	\$910	\$760
Facilitation Techniques for Requirements Development (BAP-DJB)	2	\$819	\$750
Foundations of Business Analysis (BAP-DJ9)	3	\$910	\$760
How to Gather and Document User Requirements (BAP-CYJ)	4	\$1,105	\$950
Strategic Enterprise Analysis (BAP-DJ8)	3	\$910	\$760
Testing Techniques for Tracing and Validating Requirements (BAP-DK6)	3	\$910	\$760

BUSINESS SKILLS CURRICULUM—SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student at a Public Session	GSA On-Site Price Per Student 15-19 Students	GSA On-Site Price Per Student 20 or More Students
Budget and Financial Management (BUS-DMY)	3	\$1,360	\$910	\$760
Coaching and Mentoring for Improved Performance (BUS-DFR)	3	\$1,360	\$910	\$760
Critical Thinking and Problem Solving (BUS-DFN)	3	\$1,360	\$910	\$760
Establishing a Business Mindset (BUS-DFL)	3	\$1,360	\$910	\$760
High-Impact Communication (BUS-DFM)	3	\$1,360	\$910	\$760
Taking Charge of Organizational Change (BUS-DFS)	3	\$1,360	\$910	\$760
Communicating Up: Winning Strategies for Executive Conversations (BUS-D2Q)	2	\$1,020	\$819	\$738

TwentyEighty Strategy Execution's Contract **GS-02F-0058P**
 Federal Supply Schedule Price List for Training Services—SIN 874-4

BUSINESS ANALYSIS & PROJECT MANAGEMENT ON LINE CURRICULA—SIN 874-4

Course Title (eTRAINING DELIVERY)	GSA Price for 42 day Individual Right to Use License for TwentyEighty Strategy Execution Hosted eTraining delivery
Business Process Modeling (BAP-e-DWM)	\$925
Contract Management Principles and Practices (PMC-e-DF3)	\$925
Developing Use Cases (BAP-e-D2J)	\$925
Foundations of Business Analysis (BAP-e-DJ9)	\$925
How to Gather and Document User Requirements (BAP-e-CYJ)	\$925
IT Risk Management (PMC-e-DBP)	\$925
Managing IT Projects (PMC-e-DBR)	\$925
Managing Projects (PMC-e-CPM)	\$925
Project Leadership, Management and Communications (PMC-e-DBQ)	\$925
Project Management Applications (PMC-e-BTP)	\$925
Quality for Project Managers (PMC-e-CTM)	\$925
Risk Management (PMC-e-CTL)	\$925
Scheduling and Cost Control (PMC-e-BVZ)	\$925
Testing Techniques for Tracing and Validating Requirements (BAP-e-DK6)	\$925
PMP™ Exam Power Prep (PMC-e-DJ4)	\$925

VENDOR MANAGEMENT FOR PROJECT MANAGERS—SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA On-Site Price Per Student 15-19 Students	GSA On-Site Price Per Student 20 or More Students
Vendor Performance Management (CCM-GCQ)	3	\$910	\$760
Eliciting and Documenting Vendor Requirements (CCM-GCR)	2	\$819	\$750
Managing Service-Level Agreements (CCM-D35)	3	\$800	\$740
Negotiation Skills for Project Managers (PMC-CW3)	3	\$910	\$760
Improving Communications with Vendors (CCM-GLN)	2	\$819	\$750

TwentyEighty Strategy Execution's Contract **GS-02F-0058P**
 Federal Supply Schedule Price List for Training Services—SIN 874-4

FAC-P/PM CERTIFICATION CURRICULUM—SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student at a Public Session	GSA On-Site Price Per Student 15-19 Students	GSA On-Site Price Per Student 20 or More Students
Managing Federal Government Projects (FPM 111) (PPM-DQ9)	3	\$1,030	\$910	\$760
Acquisition for Federal Government Project Managers (FPM 112) (PPM-DQB)	3	\$1030	\$910	\$760
Scheduling and Cost Control for Federal Government Projects (FPM 113) (PPM-DQC)	3	\$1,030	\$910	\$760
Leading Federal Government Projects (FPM 114) (PPM-DQD)	2	\$885	\$800	\$740
Applied Project Management for the Federal Government (FPM 211) (PPM-DQG)	3	\$1,030	\$910	\$760
Applied Acquisition for Federal Government Project Managers (FPM 212) (PPM-DQH)	3	\$1,030	\$910	\$760
Applied Earned Value for Federal Government Project Managers (FPM 213) (PPM-DQJ)	3	\$1,030	\$910	\$760
Leading Federal Government Projects II (FPM 214) (PPM-DQK)	2	\$885	\$800	\$740
Program Management for Federal Government (FPM 311) (PPM-DQM)	3	\$1,030	\$910	\$760
Advanced Acquisition for Federal Government Project Managers (FPM 312) (PPM-DQN)	3	\$1,030	\$910	\$760
Advanced Earned Value for Federal Government Project Managers (FPM 313) (PPM-DQP)	3	\$1,030	\$910	\$760
Leading Federal Government Project Managers (FPM 314) (PPM-DQQ)	2	\$885	\$800	\$740
FAC P/PM Entry Level Resident Course (FPM 121) (PPN-GNC)	5	\$1,120	\$1,025	\$965
IT PM: Management and Resources (FPM 401) (PPM-GRG)	3	\$1,030	\$910	\$760
IT PM: Operations and Security (FPM 402) (PPM-GRH)	3	\$1,030	\$910	\$760
IT PM: Core Principles and Processes (FPM 403) (PPM-GRJ)	3	\$1,030	\$910	\$760

TwentyEighty Strategy Execution's Contract **GS-02F-0058P**
 Federal Supply Schedule Price List for Training Services—SIN 874-4

CONTRACT MANAGEMENT CURRICULUM—SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student at a Public Session	GSA On-Site Price Per Student 15-19 Students	GSA On-Site Price Per Student 20 or More Students
Advanced Federal Contracting (GCP-DS7)	9.5	\$2,235	\$2,090	\$1,950
Applications in Federal Contracting (GCP-DMG)	10	\$2,235	\$2,090	\$1,950
Applied Administration of Government Contracts (GCP-DPG)	4	\$1,030	\$955	\$895
Applied Earned Value Management (GCP-DDQ)	3	\$885	\$800	\$740
Contract Closeout (GCP-DCG)	2	\$800	\$720	\$665
Contract Pricing (PRO-BFW)	5	\$1,120	\$1,025	\$965
Cost Analysis and Negotiations Techniques (GCP-DJN)	5	\$1,120	\$1,025	\$965
Cost Estimating (GCP-CMB)	2	\$800	\$720	\$665
COR Level I Training (GCP-DYY)	1	\$495	\$445	\$415
COR Level II Training (GCP-DYL)	5	\$1,120	\$1,025	\$965
Earned Value Management Fundamentals (BCF 102) (GCP-DDP)	5	\$1,120	\$1,025	\$965
FAR Part 15: Negotiated Acquisition (GCP-DMM)	2	\$800	\$720	\$665
Federal Appropriations Law (GCP-BLM)	4	\$1,030	\$955	\$895
Federal Contracting Basics (PRO-BLQ)	5	\$1,120	\$1,025	\$965
Federal Supply Schedule Contracting (GCP-BVX)	2	\$800	\$720	\$665
Government Contract Law (GCP-BPB)	5	\$1,120	\$1,025	\$965
Intermediate Federal Contracting (GCP-DSG)	8	\$1,845	\$1,730	\$1,615
International Contracting (GCP-BPQ)	4	\$1,030	\$955	\$895
Managing Cost-Reimbursement Contracts (GCP-BQR)	4	\$1,030	\$955	\$895
Managing Performance-Based Service Awards (GCP-DDT)	3	\$885	\$800	\$740
Managing Service Level Agreements (GCP-D35)	3	\$885	\$800	\$740
Market Research and Commercial Item Acquisition (GCP-DH9)	2	\$800	\$720	\$665
Negotiation Strategies and Techniques (PRO-BRR)	5	\$1,120	\$1,025	\$965
Operating Practices in Contract Administration (PRO-BSC)	5	\$1,120	\$1,025	\$965
Performance-Based Acquisition: Preparing Work Statements (GCP-DH7)	3	\$885	\$800	\$740
Project Management for Contracting Professionals (GCP-CQG)	5	\$1,120	\$1,025	\$965
Simplified Acquisition (GCP-CCY)	3	\$885	\$800	\$740
Source Selection: The Best-Value Process (PRO-BWM)	5	\$1,120	\$1,025	\$965
Source Selection Essentials: Planning, Conducting and Debriefing (GCP-DSL)	4	\$1,030	\$955	\$895
Subcontract Management in Government Contracting (GCP-DKF)	3	\$885	\$800	\$740

SPECIALIZED WORKSHOPS

Specialized Workshops are tailored to the client's specific requirements. More extensive customization is available, using appropriate labor categories from this Price List, to be negotiated directly with the client and delivery days may be accelerated based on client requirements. The following specialized workshops are available on-site only:

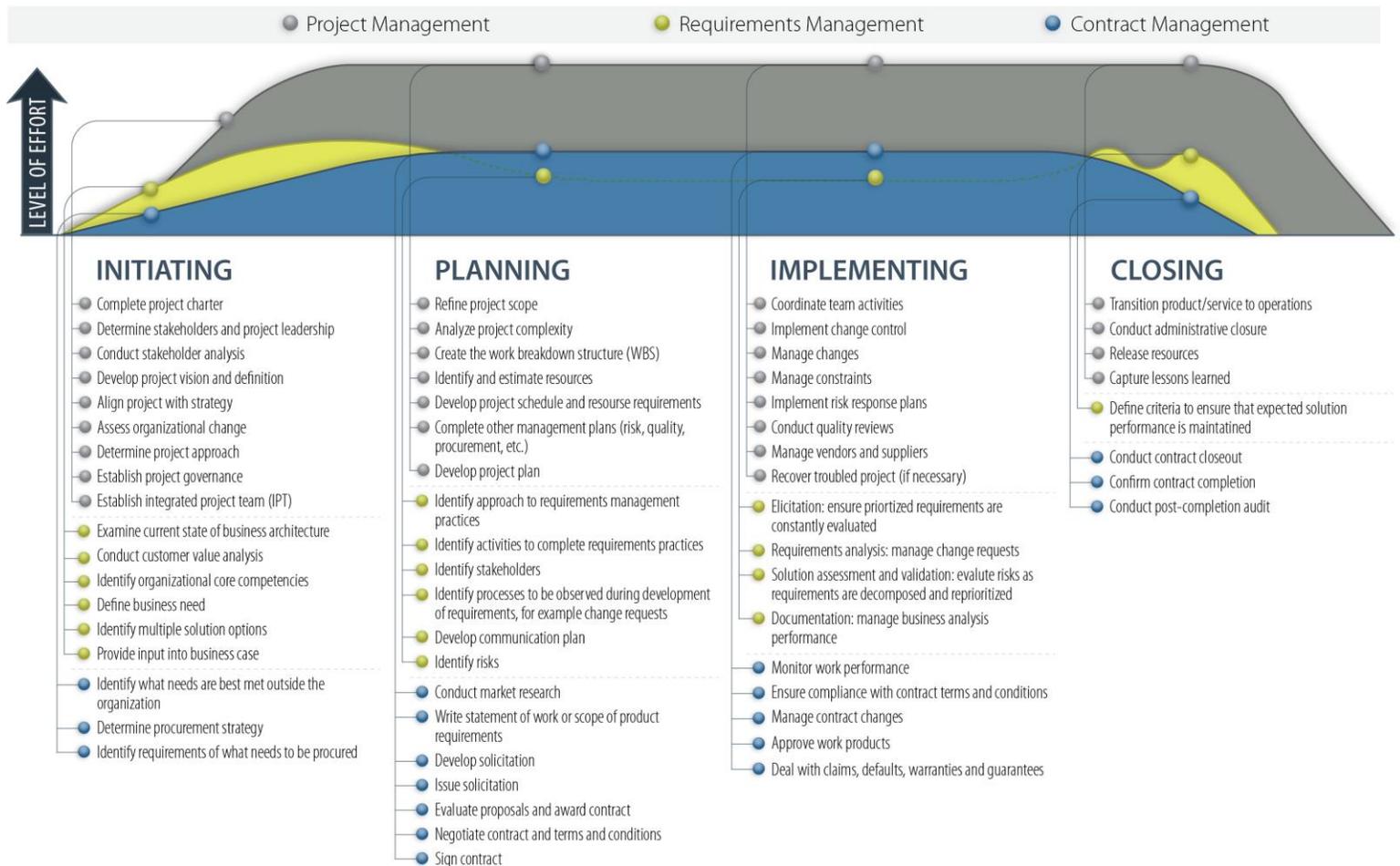
Course Title (Instructor Led Delivery)	Number of Days	GSA On-Site Price Per Student 15-19 Students	GSA On-Site Price Per Student 20 or More Students
Acquisition Strategy & Planning WORKSHOP (PMC-GQQ)	2	\$819	\$750
Design- Build Contracting WORKSHOP (PMC-GQL)	2	\$819	\$750
Evaluation Structure & Strategy WORKSHOP (PMC-GQK)	2	\$819	\$750
Evaluation of Written Proposals WORKSHOP (PMC-GQP)	2	\$819	\$750
Evaluation of Oral Presentations WORKSHOP (PMC-GQM)	2	\$819	\$750
Enterprise Architecture Fundamentals WORKSHOP (PMC-GQN)	3	\$910	\$760
Government Cost Accounting WORKSHOP (PMC-GQR)	2	\$819	\$750
Managing Outsourcing Contracts WORKSHOP (PMC-GQJ)	3	\$910	\$760
Administration of Commercial Contracts WORKSHOP (PMC-GQH)	3	\$910	\$760
ITIL Workshop (ITP-GPH)	3	\$910	\$760
MS Project in Government Workshop (PMC-GPJ)	1	\$445	\$415
MS Project Server in Government Workshop (PMC-GPK)	1	\$445	\$415

FAC-C AND DAWIA CERTIFICATION CURRICULA—SIN 874-8 DAU and FAC-C Certification Authorized Equivalent Courses

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student at a Public Session	GSA On-Site Price Per Student 15-19 Students	GSA On-Site Price Per Student 20 or More Students
Contract Management Training Courses				
Shaping Win-Win Acquisitions (CON 100) (GCP-DSQ)	4	\$1,030	\$955	\$895
Legal Considerations in Government Contracting (CON 216)(GCP-DJM)	4	\$1,030	\$955	\$895
Federal Architect-Engineer Contracting (CON 243) (GCP-DRZ)	5	\$1,120	\$1,025	\$965
Federal Construction Contracting (CON 244) (GCP-DS1)	5	\$1,120	\$1,025	\$965

Professional Development Goals for the Integrated Project Team

Combined ACTIVITIES



TERMS

The Following Is Applicable to Both SIN 874-4 & SIN 874-8 On-Site Deliveries Under Contract GS-02F-0058P:

Facilities and Equipment for On-Site Courses:

The client is responsible for all equipment and facilities necessary to be utilized for courses delivered on-site. Should the client not have access to an appropriate facility for the course delivery in the Washington, DC area, TwentyEighty Strategy Execution may provide one of its classrooms in Arlington, VA (Ballston area) and charge the client \$750/day for each classroom utilized. If TwentyEighty Strategy Execution classrooms are not available in the Washington, DC area or if the client desires delivery outside the Washington, DC area and does not have its own facilities, TwentyEighty Strategy Execution will arrange for the facilities and will bill the client at cost plus the addition of a 10% general and administrative overhead fee. In like manner, if the course to be delivered requires computers, printers and/or internet access for the students and the client cannot provide them, TwentyEighty Strategy Execution will arrange for the necessary equipment and bill the client at cost plus a 10% general and administrative overhead fee.

Once the client contractually commits to the delivery of the course and TwentyEighty Strategy Execution's provision of the facility and/or equipment, the client is responsible for any costs incurred by TwentyEighty Strategy Execution associated with facilities and/or equipment, including the general and administrative overhead fee, as applicable, in the event of a cancellation by the client within 30 days of the scheduled course delivery.

Accelerated Program:

At times, Agencies require courses with customized content and abbreviated delivery duration. These Accelerated Program courses are based on the standard course content that is otherwise provided to active practitioners.

TwentyEighty Strategy Execution will, upon mutual agreement, provide Accelerated Program customization at a rate of \$200 per hour in addition to the price for the course and any customized materials.

The delivery duration of Accelerated Program courses will be abbreviated by a maximum of one day from the standard delivery duration. Accelerated Program courses are available for on-site instructor led delivery only.

Accelerated Program courses are priced equal to courses of the same duration within the same curriculum set. In all Accelerated Program cases, instructor Travel & Living will be an additional cost.

Limited Enrollment Registration Sessions (L Sessions):

Limited Enrollment Registration sessions are hybrid on-site sessions, with TwentyEighty Strategy Execution agreeing to be responsible for a number of the duties typically performed by the client for an on-site session. The on-site client duties that TwentyEighty Strategy Execution will perform, as requested, for L sessions include: a) Individually registering students for the class; b) Individually billing students after course completion, as required; and, c) Inclusion of instructor travel and living expenses related to the session in the establishment of the L session per student tuition rate.

In agreeing to an L session, TwentyEighty Strategy Execution incurs additional cost risk compared to traditional on-site deliveries. This additional risk includes instructor travel and living (T&L) costs in excess of the estimated cost; the risk that fewer than the expected number of students may actually attend the session and the risk that the actual number of students attending may not generate the expected revenue. Given the additional cost and cost risk incurred by TwentyEighty Strategy Execution in agreeing to conduct an L session, the per student tuition price for L sessions are established at \$100 more than the regular on-site 15-19 student price or more than the 20 plus student price for a given course, based on the best estimates of class size negotiated between the client and TwentyEighty Strategy Execution. The cost per student shall not be re-adjusted after the session if more than the expected number students attend. TwentyEighty Strategy Execution reserves the right to cancel an L session if less than 80 percent of the expected student attendance has registered within 2 weeks of the session's schedule start date.

To avoid a course cancellation, a client can opt to guarantee a number of attendees acceptable to TwentyEighty Strategy Execution and TwentyEighty Strategy Execution will bill the client for the difference in actual revenue and the client guaranteed amount, if any, after completion of the session. Furthermore, the client and TwentyEighty Strategy Execution may agree to hold an L session with an estimated attendance of less than 15 students. Pricing for such sessions will be established based on revenue that would have been generated in holding a session of 15 students, plus \$100 per student to cover T&L cost. For example, a 2 day on-site CM course with 15 students would generate $\$800 \times 15 = \12000 in revenue plus T&L costs. If the client and TwentyEighty Strategy Execution agree to an L session for a two day CM course with an estimated 12 students, the cost per student would be \$1,000 (to recover the tuition costs of a 15 student minimum) plus \$100 per student to cover the T&L cost. As above, the client agrees the cost per student in an L session will not be adjusted after the delivery to reflect the actual number of students and actual T&L costs.

e-Training Registrations (Licenses):

Registrations under TwentyEighty Strategy Execution's eTraining courses are paid-up individual Right-to-Use licenses to access TwentyEighty Strategy Execution's eTraining courses. TwentyEighty Strategy Execution validates that its eTraining courses are Section 508 (c) compliant. Students are responsible for internet access and any issues related to firewalls in their employer's information technology systems. Pricing in this contract is for Single Individual Licenses and those licenses are valid for 42 days after the student is provided access to the software by TwentyEighty Strategy Execution. Pricing provided includes:

- TwentyEighty Strategy Execution full hosting of the content,
- 24 hour technology support provided by TwentyEighty Strategy Execution; and,
- Registration process managed and supported exclusively by TwentyEighty Strategy Execution.
- Applies to U.S. based e-training deliveries, which is defined as e-training that is registered for, delivered and completed by students physically located in the continental U.S.
- No advance purchase required (i.e., payment is processed at the time of course access vs upfront at course registration)

An agency may order Multiple Seat Licenses under this contract and additional discounts commensurate with the volume of seats ordered will be provided. Multiple seat licenses may cover multiple eTraining courses as well as multiple students identified by the client agency. The agency and TwentyEighty Strategy Execution will negotiate the period of time that the multiple licenses are valid, up to one year in duration. Once the client has identified an individual authorized to register under a multiple seat license and the student has been provided access to a course, the student has 42 days to complete it.

Virtual Classroom Training:

At the option of the client, all classes can be delivered via virtual classroom. The instructor and participants communicate on line instantly (synchronously) via microphone and text-chat. There is no additional fee for TwentyEighty Strategy Execution provided remote conferencing technology platform. When using TwentyEighty Strategy Execution provided remote conferencing platform, additional fees may be applied when TwentyEighty Strategy Execution provided technical support is required to resolve user related, communications, firewall, client or local device issues. These fees will be calculated using the labor categories in 874-1 based actual hours worked.

At the option of the client, the government may provide remote conferencing technology platform and associated technical support



FORMERLY IPS LEARNING & ESI INTERNATIONAL

TwentyEighty Strategy Execution

4301 North Fairfax Drive

Suite 700, Arlington, VA 22203

+1(800) 374-8609

www.strategyex.com/gsa

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gsa@strategyex.com

+1 (800) 374-8609

www.strategyex.com/gsa