



## TwentyEighty Strategy Execution, Inc. GSA Schedule Terms and Pricing for

### Professional Development Programs

Contract Number: GS-02F-0058P  
Pricing Effective: In Accordance with: PS-0084  
October 8, 2019  
Contract Effective: 1/1/2004 – 12/31/2023

*Project Management*  
*Adaptive Strategic Execution (ASEP)*  
*Agile Practitioner*  
*Business Analysis*  
*Business Skills*  
*FAC P/PM Certification*  
*Contract Management*

# GENERAL SERVICES ADMINISTRATION

## FEDERAL SUPPLY SERVICE

### AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system.

*The Internet address* for GSA Advantage!™:  
<http://www.GSAAdvantage.gov>.

*Fed Supply Group:* 874    *Contract Number:* GS-02F-0058P  
(Consulting/Course Customization Services 874-1)  
(Appraise Tools 874-1)  
(Project Management, ASEP and Agile Courseware 874-4)  
(Business Analysis and Business Skills Courseware 874-4)  
(FAC-P/PM Certification Courseware 874-4)  
(Contract and Vendor Management Courseware 874-4)  
(DAU Equivalent CON Courses 874-8)

*For more information* on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

*Contract Period:* GS-02F-0058P: 1/1/2004 through 12/31/2023, price list effective October 8, 2019, Modification PS-0084

*Contractor:* TwentyEighty Strategy Execution, Inc.  
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Business Size: Large Business  
Telephone: +1 (703) 558-3000  
Extension: 4172  
Fax Number: +1 (703) 558-3001  
Website: [www.strategyex.com](http://www.strategyex.com)  
Email: [Margaret.Brandis@TwentyEighty.com](mailto:Margaret.Brandis@TwentyEighty.com)  
Contract Administration: Margaret Brandis

## CUSTOMER INFORMATION:

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to item descriptions and awarded price(s): 874-1, 874-3, 874-4 and 874-8
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item: N/A
2. Maximum Order: \$1,000,000
3. Minimum Order: \$100
4. Geographic Coverage (delivery Area): FOB Destination Continental US, AK, HI & PR
5. Point(s) of production (city, county, and state or foreign country): Arlington, Virginia
6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted). See prices attached
7. Quantity discounts: See prices attached
8. Prompt payment terms: 2%–10 days, net 30 (discount not applicable to purchase card payments or payments for individual Public registrations)
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Contact Contractor
10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: N/A
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: N/A
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as contractor
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address(es): TwentyEighty Strategy Execution, Inc. P.O. Box 912710, Denver, CO 80291-2710 (See contractor's Central Contract Registry file for EFT Payment information)
15. Warranty provision: Contractor's Standard Commercial Warranty
- 15a. Cancellation Policy: Public course offerings from TwentyEighty Strategy Execution's catalogs: Cancellations are subject to a \$150 processing fee, if cancelled within 30 days of the class start date. However, the registered student may send a substitute or transfer to another TwentyEighty Strategy Execution class without penalty up to one business day prior to the start date of the class. Such cancellations will result in a credit, less the processing fee, valid to be applied against another registration for one year (refundable upon request) from date of the cancelled class. No-shows, those whose fail to cancel registrations, cannot transfer payments and will not receive a refund.
- 15b. Cancellation Policy: On-Site course deliveries: Up until 14 calendar days prior to the scheduled start date, Government clients can cancel or reschedule an on-site course. After that point, a \$2,000 cancellation/ rescheduling fee will be charged to the client.
- 15c. Revisions to Cancellation Policies 15a & b above: TwentyEighty Strategy Execution reserves the right to amend or modify the above cancellation policies and GSA advises that any such revisions shall be deemed "An Open Market Cancellation Policy." Once the policy is deemed an Open Market Cancellation Policy it must be negotiated with the customer and the contractor.
16. Export Packing Charges (if applicable): N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Cards accepted; no additional terms and conditions; see items 9a and 9b.
18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
19. Terms and conditions of installation (if applicable): N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor's web site or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/) N/A
25. Data Universal Numbering System (DUNS) number: 12-0840798
26. Notification regarding registration in Central Contractor Registration (CCR) database: currently registered
27. Uncompensated Overtime (Indicated if us

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## CONSULTING SERVICES – SIN 874-1

Title	TwentyEighty Strategy Execution GSA Daily Rate
Technical Writer	\$350
Administrative Assistant*	\$525
Engagement Coordinator*	\$600
Graphic Designer*	\$650
Senior Engagement Coordinator	\$700
Software Developer*	\$750
Engagement Manager	\$800
Product Development Project Manager	\$825
Production Solutions Specialist	\$850
Editor	\$875
Senior Engagement Manager	\$950
Marketing Manager	\$975
Instructional Designer	\$1,050
Curriculum Solutions Manager	\$1,250
Consultant I	\$1,450
Consultant II	\$1,595
Senior Consultant	\$1,995
Subject Matter Expert	\$2,250
Principal Consultant	\$2,750

*Categories marked with an asterisk (\*) are covered by the Service Contract Act.*

*Day rates are based on an 8 hour day. Upon mutual agreement, TwentyEighty Strategy Execution and the client agency may agree to negotiate an hourly rate for some of the above labor categories which reflect 1/8th of the daily rate rounded up to the next whole dollar.*

*Position descriptions and education and experience requirements follow.*

Labor Category	Labor Category Description	Experience	Education
Technical Writer	Provides broad knowledge and management of training materials; assists in coordination and execution of the program.	Three (3) years related experience in technical writing.	Undergraduate degree in related field.
Administrative Assistant	Provides administrative and project support. Position has a wide range of responsibilities that include working with Microsoft Office Suite, drafting business correspondence, creating financial reports, and updating contract databases.	Two (2) years related experience in a professional, corporate, or business environment.	Undergraduate degree in related field.
Program Coordinator	Supports the implementation of client projects through the complete engagement lifecycle, which includes communication with clients and use of StratEx resources to fulfill client objectives. Provides support to senior program staff on larger assignments.	Two (2) years of project or account support experience.	Undergraduate degree in related field.
Graphic Designer	Designs/copy layout for visual communications media such as course materials, publications, catalogs, brochures, advertisements, posters and other printed materials.	Two (2) years related experience in graphics design.	Undergraduate degree in related field.
Senior Program Coordinator	Supports the implementation of client projects and programs through the complete engagement lifecycle, which includes communication with clients and use of StratEx resources to fulfill client objectives. Independently leads multiple small projects and supports Program Managers on larger assignments.	Two (2) years of project management experience.	Undergraduate degree in related field.
Software Developer	Creates, integrates and customizes software programs that support online services for both internal and external customers.	Five (5) years related experience.	Undergraduate degree in related field.
Program Manager	Supports the implementation of client projects through the complete engagement lifecycle, which includes communication with clients and use of StratEx resources to fulfill client objectives. Successfully leads multiple projects simultaneously with multiple clients; supervises senior consultants, consultants and analysts. Also supports projects on site, and demonstrates both solid project management and technical expertise.	Three (3) years of project management experience.	Undergraduate degree in related field.
Product Development Project Manager	Professional with extensive project management experience that provides a portfolio perspective of all projects to senior stakeholders and communicates portfolio status and resource utilization/availability. Maintains project management standards and ensures effective and efficient project management throughout the product development life cycle.	Six (6) years related experience.	Undergraduate degree in related field.
Production Solutions Specialist	Creates and formats a variety of reference materials, publications, proposals, marketing collateral, sales presentations, and support documentation. Possesses the ability to perform complex formatting in multiple software applications, detailed layout and design, and off-site digital printing.	Three (3) years of experience in document layout and production.	Undergraduate degree in related field.
Editor	Works on a variety of education products including courseware for the classroom, virtual classroom, and e-training courses, publications, presentations, and support documentation. Proofreads and edits print and electronic versions of course materials for grammatical correctness, format, consistency, and adherence to professional standards, conventions, and style.	Three (3) years of experience copy-editing technical materials, preferably in a corporate training environment.	Undergraduate degree in related field.
Senior Program Manager	Supports the implementation of client projects and programs through the complete engagement lifecycle, which includes communication with clients and use of StratEx resources to fulfill client objectives. Successfully manages a mix of projects, including large, complex, multi-dimensional projects and client engagements, supervising senior consultants, consultants and analysts. Also supports projects on site, delivers value-added services and demonstrates both solid project management and technical expertise.	Five (5) years of project management experience. Three (3) years of business process improvement experience preferred.	Undergraduate degree in related field; holds a professional certification in Project Management.

Labor Category	Labor Category Description	Experience	Education
Marketing Manager	Responsible for planning and executing marketing campaigns that raise awareness of professional development training programs for external clients.	Five (5) years related experience.	Undergraduate degree in related field.
Instructional Designer	Professional with knowledge and experience in Instructional Systems Design and adult learning methodologies; supports and manages course development and maintenance projects for synchronous instructor-led and online training materials as well as asynchronous online training materials.	Three (3) years of experience developing adult education/training courses.	Undergraduate degree in related field.
Curriculum Solutions Manager	Professional with knowledge and experience in Instructional Systems Design (ISD) and adult learning methodologies; supports and manages course development and maintenance projects for client-customized, instructor-led and online training materials.	Four (4) years of experience developing adult education/training courses.	Undergraduate degree in related field.
Consultant I	Supports various assignments which include conducting studies and resolving management problems. Assists with the implementation and delivery of strategies that improve professional development programs.	Two (2) years of experience in a training, consulting or project management environment.	Undergraduate degree in related field.
Consultant II	Supports various assignments which include conducting studies and resolving management problems particularly related to the development of professional improvement solutions (training and workplace tools). Assists with the implementation and delivery of actionable strategies that improve the performance and profitability professional development programs. Responsible for coordinating and collaborating across the several disciplines typically involved in a project and ensures measurement requirements and deliverables are properly scoped and deployed.	Four (4) years of experience in a training, consulting or project management environment.	Undergraduate degree in related field and professional certificates in related fields.
Senior Consultant	Responsible for assignments which include employing novel approaches to conducting high-level studies and resolving complex management problems. Develops, analyzes, evaluates and advises on methods and techniques that improve management functions. Implements and delivers actionable strategies that improve professional development programs. Assists in presenting insights, conclusions and proposals to internal team leaders.	Seven (7) years of experience in a training, consulting or project management environment.	Undergraduate degree in related field and professional certificates in related fields
Subject Matter Expert	Practitioner with a broad set of work experiences and “gravitas” in subject matter area. Possesses both breadth and depth of knowledge/expertise to identify, analyze, and solve client issues as related to core products and services, including Project Management (PM), Business Analysis (BA), Contract Management (CM), Program Management, Business Skills, Leadership Skills or any combination of these.	Eight (8) years “hands-on” experience in the subject matter being taught or in the specific discipline required for the project.	Advanced degree in related field and professional certifications in related fields.
Principal Consultant	Responsible for assignments which include employing novel approaches to conducting high-level studies and resolving complex management problems. Individually develops, analyzes, evaluates and advises on methods and techniques that improve management functions. Manages and directs responsibilities of junior staff members assigned to the effort. Oversees the implementation and delivery of strategies that improve professional development programs. Responsible for daily management and communication to various clients and agency team members. Duties also include a range of requirements from the presentation of our organization’s analytic and performance management capabilities to the development of proposed approaches and methodologies	Ten (10) years of overall senior leadership experience in a training, consulting or project management environment.	Advanced degree in related field and/or professional certifications in related fields

Formal training in the area of expertise may be substituted for experience on a one-to-one basis.

Experience may be substituted for degree requirements as follows: 4 years of experience for a bachelors degree; 3 years of additional experience for a masters degree; 3 additional years of experience for a doctoral degree (i.e., if someone had a high school diploma, he/she would require 10 years of related experience above the experience requirements for that particular labor category requiring a doctoral degree).

## SURVEY SERVICES – SIN 874-1

Item	Quantity	Government Price
<b>Knowledge and Skills Assessments*</b> - <i>Appraise Tools:</i> <i>PMAppraise® (PMC-CVL)</i> <i>BAAppraise® (BAP-DCW)</i>	10-49	\$14.21
	50-99	\$12.80
	100-499	\$11.37
	500-999	\$9.96
	1,000 and over	\$8.53
<b>StartPoint™ Competency Assessment Tool for Project/Program Management Professionals (Product Code: PMC-DSH)</b>	Individual License	\$100
	Area Site License (up to 100 assessments)	\$7,500
	Corporate/Agency License (up to 250 assessments)	\$16,250

**TwentyEighty Strategy Execution’s PM Knowledge and Practice Survey™ (KNP) assessment is an online, survey based assessment tool that looks at the three dimensions of project performance:**

- What is known
- What is done
- What is the perception of organizational support

TwentyEighty Strategy Execution provides an independent, third party analysis and report based on the survey responses on a project by project basis. The report is a comprehensive view of organizational capabilities. It also identifies improvement activities that will have the largest positive impact on the project(s) with minimal disruption.

Single Project Survey and Report (With up to 30 hours support-NSP)	\$7,500
Triple Project Survey and Report (With up to 65 hours support-NSP)	\$16,250
Corporate/Agency Multi Project and Report Package (With up to 160 hours support-NSP)	\$40,000

\* Additional effort and fees are required for reporting support and adjunct consulting and must be obtained utilizing the labor categories and labor rates under SIN 874-1 above. (Product Code: 701)

## PROJECT MANAGEMENT CURRICULUM – SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student Minimum: 12 Students
Aligning Project Management with Organizational Strategy (PMC-DDN)	3	\$895
Business Process Analysis, Innovation and Design (PMC-DNG)	3	\$895
Contract Management Principles and Practices (PMC-DF3)	3	\$895
Introduction to Project Management (PMC-DD4)	2	\$745
IT Risk Management (PMC-DBP)	3	\$895
Leading Complex Projects (PMC-DFZ)	3	\$895
Managing IT Projects (PMC-DBR)	3	\$895
Managing Projects (PMC-CPM)	3	\$895
Negotiation Skills for Project Managers (PMC-CW3)	3	\$895
PMP™ Exam Power Prep Plus (PMC-GRC)	4	\$1550
Program Management (PMC-DK4)	3	\$895
Project Leadership, Management and Communications (PMC-DBQ)	3	\$895
Project Management Applications (PMC-BTP)	4	\$995
Project Planning, Analysis and Control for Government (PMC-GTM)	4	\$995
Quality for Project Managers (PMC-CTM)	3	\$895
Rapid Assessment and Recovery of Troubled Projects (PMC-CVR)	3	\$895
Risk Management (PMC-CTL)	3	\$895
Scheduling and Cost Control (PMC-BVZ)	4	\$995
Unlocking the Power of EVM (PMC-DGX)	2	\$745
Writing Statements of Work: The Heart of Any Contract (PMC-CWN)	3	\$895

## ADAPTIVE STRATEGIC EXECUTION PROGRAM (ASEP) CURRICULUM – SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student Minimum: 12 Students
Aligning Work with Strategy (ADX-GTW)	3	\$1,075
Building Effective Teams (ADX-GVB)	3	\$1,075
Delivering Business Value (ADX-GVD)	3	\$1,075
Design Thinking for Results (ADX-GTY)	3	\$1,075
Driving and Influencing Change (ADX-GVC)	3	\$1,075
Influencing without Authority (ADX-GTX)	3	\$1,075
Making Sense of Complexity (ADX-GTZ)	3	\$1,075
Managing Critical Relationships (ADX-GVF)	3	\$1,075



## AGILE PRACTITIONER CURRICULUM – SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student Minimum: 12 Students
Agile Practices for Product Owners (AGX-D59)	2	\$745
Agile Projects: Keys to Getting Started (AGX-D77)	3	\$895
Continuous Improvement with Lean and Kanban (AGX-GWF)	1	\$595
Delivering Agile Projects with Scrum (AGX-D54)	2	\$745
Developing Agile Requirements (AGX-D55)	2	\$745
Estimating and Planning Agile Projects (AGX-D56)	2	\$745
Fundamentals of DevOps (AGX-GTT)	2	\$745
Fundamentals of Lean and Agile (AGX-GTB)	1	\$595
Iterative Delivery with Scrum and Kanban (AGX-GWB)	1	\$595
Lean and Agile Project Management (AGX-GWD)	2	\$745
Project Portfolio Management Using Agile (AGX-D62)	3	\$895

## BUSINESS REQUIREMENTS ANALYSIS CURRICULUM – SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student Minimum: 12 Students
Analyzing Benefits & Refining Solutions (BAP-GST)	2	\$745
Business Data Modeling (BAP-DWL)	3	\$895
Business Process Modeling (BAP-DWM)	3	\$895
Defining Business Needs & Solution Scope (BAP-GSS)	3	\$895
Developing Use Cases (BAP-D2J)	3	\$895
Eliciting & Managing Requirements (BAP-GSR)	3	\$895
Enterprise Business Analysis (BAP-GSW)	3	\$895
Facilitation Techniques for Business Analysis (BAP-GSV)	2	\$745
Fundamentals of Business Analysis (BAP-GSQ)	2	\$745
Testing Techniques for Tracing and Validating Requirements_(BAP-DK6)	3	\$895

## BUSINESS SKILLS CURRICULUM – SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student at a Public Session	GSA Price per Student Minimum: 12 Students
Budget and Financial Management (BUS-DMY)	3	\$980	\$895
Coaching and Mentoring for Improved Performance (BUS-DFR)	3	\$980	\$895
Communicating Up: Winning Strategies for Executive Conversations (BUS-D2Q)	2	\$816	\$745
Critical Thinking and Problem Solving (BUS-DFN)	3	\$980	\$895
Establishing a Business Mindset (BUS-DFL)	3	\$980	\$895
High-Impact Communication (BUS-DFM)	3	\$980	\$895
Taking Charge of Organizational Change (BUS-DFS)	3	\$980	\$895

## ON-LINE CURRICULUM – SIN 874-4

Course Title (eTRAINING DELIVERY)	GSA Price for 365 day Individual Right to Use License for Strategy Execution Hosted eTraining delivery
Analyzing Benefits & Refining Solutions (BAP-e-GST)	\$801
Business Process Modeling (BAP-e-DWM)	\$801
Contract Management Principles and Practices (PMC-e-DF3)	\$801
Developing Use Cases (BAP-e-D2J)	\$801
Eliciting and Managing Requirements (BAP-e-GSR)	\$801
Fundamentals of Business Analysis (BAP-e-GSQ)	\$801
IT Risk Management (PMC-e-DBP)	\$801
Managing IT Projects (PMC-e-DBR)	\$801
Managing Projects (PMC-e-CPM)	\$801
PMP™ Exam Power Prep (PMC-e-DJ4)	\$801
Project Leadership, Management and Communications (PMC-e-DBQ)	\$801
Project Management Applications (PMC-e-BTP)	\$801
Quality for Project Managers (PMC-e-CTM)	\$801
Risk Management (PMC-e-CTL)	\$801
Scheduling and Cost Control (PMC-e-BVZ)	\$801

Course Title (eTRAINING DELIVERY)	GSA Price for 365 day Individual Right to Use License for Strategy Execution Hosted eTraining delivery
Testing Techniques for Tracing and Validating Requirements (BAP-e-DK6)	\$801
Aligning Work with Strategy (ADX-e-GTW)	\$925
Building Effective Teams (ADX-e-GVB)	\$925
Design Thinking for Results (ADX-e-GTY)	\$925
Driving and Influencing Change (ADX-e-GVC)	\$925
Influencing without Authority (ADX-e-GTX)	\$925
Making Sense of Complexity (ADX-e-GTZ)	\$925
Managing Critical Relationships (ADX-e-GVF)	\$925

## VENDOR MANAGEMENT FOR PROJECT MANAGERS – SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student Minimum: 12 Students
Eliciting and Documenting Vendor Requirements (CCM-GCR)	2	\$745
Improving Communications with Vendors (CCM-GLN)	2	\$745
Managing Service-Level Agreements (CCM-D35)	3	\$895
Vendor Performance Management (CCM-GCQ)	3	\$895

## FAC-P/PM CERTIFICATION CURRICULUM – SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student at a Public Session	GSA Price per Student Minimum: 12 Students
Acquisition for Federal Government Project Managers (FPM 112) (PPM-DQB)	3	\$980	\$895
Advanced Acquisition for Federal Government Project Managers (FPM 312) (PPM-DQN)	3	\$980	\$895
Advanced Earned Value for Federal Government Project Managers_ (FPM 313) (PPM-DQP)	3	\$980	\$895
Applied Acquisition for Federal Government Project Managers (FPM 212) (PPM-DQH)	3	\$980	\$895
Applied Earned Value for Federal Government Project Managers (FPM 213) (PPM-DQJ)	3	\$980	\$895
Applied Project Management for the Federal Government (FPM 211) (PPM-DQG)	3	\$980	\$895
Fundamentals of Project and Program Management (FPM 121) (PPM-GWT)	5	N/A	\$1095
IT PM: Core Principles and Processes (FPM 403) (PPM-GRJ)	3	N/A	\$895
IT PM: Management and Resources (FPM 401) (PPM-GRG)	3	N/A	\$895
IT PM: Operations and Security (FPM 402) (PPM-GRH)	3	N/A	\$895
Leading Federal Government Project Managers (FPM 314) (PPM-DQQ)	2	\$816	\$745
Leading Federal Government Projects_(FPM 114) (PPM-DQD)	2	\$816	\$745
Leading Federal Government Projects II_(FPM 214) (PPM-DQK)	2	\$816	\$745
Managing Federal Government Projects_(FPM 111) (PPM-DQ9)	3	\$980	\$895
Program Management for Federal Government (FPM 311) (PPM-DQM)	3	\$980	\$895
Scheduling and Cost Control for Federal Government Projects (FPM 113) (PPM-DQC)	3	\$980	\$895

## CONTRACT MANAGEMENT CURRICULUM – SIN 874-4

Course Title (Instructor Led Delivery)	Number of Days	GSA Price per Student at a Public Session	GSA Price per Student Minimum: 12 Students
Advanced Source Selection (GCP-GVR)	2	N/A	\$745
Applied Administration of Government Contracts (GCP-DPG)	3	\$980	\$895
Contract Closeout (GCP-DCG)	2	\$816	\$745
Contract Pricing (PRO-BFW)	4	\$1090	\$995
COR Level I Training (GCP-DYY)	1	N/A	\$595
COR Level II Training (GCP-DYL)	5	N/A	\$1095
Cost Estimating (GCP-CMB)	2	\$816	\$745
FAR Part 15: Negotiated Acquisition (GCP-DMM)	2	\$816	\$745
Federal Appropriations Law (GCP-BLM)	3	\$980	\$895
Federal Architect-Engineer Contracting (GCP-DRZ)	5	N/A	\$1095
Federal Construction Contracting (GCP-DS1)	5	N/A	\$1095
Federal Contracting Basics_ (PRO-BLQ)	4	\$1090	\$995
Federal Supply Schedule Contracting (GCP-GTG)	2	\$816	\$745
Government Contract Law (GCP-BPB)	4	\$1090	\$995
International Contracting (GCP-BPQ)	3	\$980	\$895
Legal Considerations in Government Contracting (GCP-DJM)	4	\$1090	\$995
Managing Cost-Reimbursement Contracts (GCP-BQR)	3	\$980	\$895
Managing Performance-Based Service Awards (GCP-DDT)	3	\$980	\$895
Market Research and Commercial Item Acquisition (GCP-DH9)	2	\$816	\$745
Negotiation Strategies and Techniques (PRO-BRR)	4	\$1090	\$995
Operating Practices in Contract Administration (PRO-BSC)	4	\$1090	\$995
Performance-Based Acquisition: Preparing Work Statements (GCP-DH7)	3	\$980	\$895
Project Management for Contracting Professionals (GCP-CQG)	4	\$1090	\$995
Shaping Win-Win Acquisitions (GCP-DSQ)	4	\$1090	\$995
Simplified Acquisition (GCP-CCY)	3	\$980	\$895
Source Selection: The Best-Value Process_ (PRO-BWM)	4	\$1090	\$995
Subcontract Management in Government Contracting(GCP-DKF)	3	\$980	\$895

# TERMS

## The Following Is Applicable to Both SIN 874-4 & SIN 874-8 On-Site Deliveries Under Contract GS-02F-0058P:

### Facilities and Equipment for On-Site Courses:

The client is responsible for all equipment and facilities necessary to be utilized for courses delivered on-site. Should the client not have access to an appropriate facility for the course delivery in the Washington, DC area, TwentyEighty Strategy Execution may provide one of its classrooms in Arlington, VA (Ballston area) and charge the client \$750/day for each classroom utilized. If TwentyEighty Strategy Execution classrooms are not available in the Washington, DC area or if the client desires delivery outside the Washington, DC area and does not have its own facilities, TwentyEighty Strategy Execution will arrange for the facilities and will bill the client at cost plus the addition of a 10% general and administrative overhead fee. In like manner, if the course to be delivered requires computers, printers and/or internet access for the students and the client cannot provide them, TwentyEighty Strategy Execution will arrange for the necessary equipment and bill the client at cost plus a 10% general and administrative overhead fee.

Once the client contractually commits to the delivery of the course and TwentyEighty Strategy Execution's provision of the facility and/or equipment, the client is responsible for any costs incurred by TwentyEighty Strategy Execution associated with facilities and/or equipment, including the general and administrative overhead fee, as applicable, in the event of a cancellation by the client within 30 days of the scheduled course delivery.

### Accelerated Program:

At times, Agencies require courses with customized content and abbreviated delivery duration. These Accelerated Program courses are based on the standard course content that is otherwise provided to active practitioners.

TwentyEighty Strategy Execution will, upon mutual agreement, provide Accelerated Program customization at a rate of \$200 per hour in addition to the price for the course and any customized materials.

The delivery duration of Accelerated Program courses will be abbreviated by a maximum of one day from the standard delivery duration. Accelerated Program courses are available for on-site instructor led delivery only.

Accelerated Program courses are priced equal to courses of the same duration within the same curriculum set. In all Accelerated Program cases, instructor Travel & Living will be an additional cost.

### Limited Enrollment Registration Sessions (L Sessions):

Limited Enrollment Registration sessions are hybrid on-site sessions, with TwentyEighty Strategy Execution agreeing to be responsible for a number of the duties typically performed by the client for an on-site session. The on-site client duties that TwentyEighty Strategy Execution will perform, as requested, for L sessions include: a) Individually registering students for the class; b) Individually billing students after course completion, as required; and, c) Inclusion of instructor travel and living expenses related to the session in the establishment of the L session per student tuition rate.

In agreeing to an L session, TwentyEighty Strategy Execution incurs additional cost risk compared to traditional on-site deliveries. This additional risk includes instructor travel and living (T&L) costs in excess of the estimated cost; the risk that fewer than the expected number of students may actually attend the session and the risk that the actual number of students attending may not generate the expected revenue. Given the additional cost and cost risk incurred by TwentyEighty Strategy Execution in agreeing to conduct an L session, the per student tuition price for L sessions are established at \$100 more than the regular on-site 15-19 student price or more than the 20 plus student price for a given course, based on the best estimates of class size negotiated between the client and TwentyEighty Strategy Execution. The cost per student shall not be re-adjusted after the session if more than the expected number students attend. TwentyEighty Strategy Execution reserves the right to cancel an L session if less than 80 percent of the expected student attendance has registered within 2 weeks of the session's schedule start date.

To avoid a course cancellation, a client can opt to guarantee a number of attendees acceptable to TwentyEighty Strategy Execution and TwentyEighty Strategy Execution will bill the client for the difference in actual revenue and the client guaranteed amount, if any, after completion of the session. Furthermore, the client and TwentyEighty Strategy Execution may agree to hold an L session with an estimated attendance of less than 15 students. Pricing for such sessions will be established based on revenue that would have been generated in holding a session of 15 students, plus \$100 per student to cover T&L cost. For example, a 2 day on-site CM course with 15 students would generate  $\$800 \times 15 = \$12000$  in revenue plus T&L costs. If the client and TwentyEighty Strategy Execution agree to an L session for a two day CM course with an estimated 12 students, the cost per student would be \$1,000 (to recover the tuition costs of a 15 student minimum) plus \$100 per student to cover the T&L cost. As above, the client agrees the cost per student in an L session will not be adjusted after the delivery to reflect the actual number of students and actual T&L costs.

### e-Training Registrations (Licenses):

Registrations under TwentyEighty Strategy Execution's eTraining courses are paid-up individual Right-to-Use licenses to access TwentyEighty Strategy Execution's eTraining courses. TwentyEighty Strategy Execution validates that its eTraining courses are Section 508 (c) compliant. Students are responsible for internet access and any issues related to firewalls in their employer's information technology systems. Pricing in this contract is for Single Individual Licenses and those licenses are valid for 42 days after the student is provided access to the software by TwentyEighty Strategy Execution. Pricing provided includes:

- TwentyEighty Strategy Execution full hosting of the content,
- 24 hour technology support provided by TwentyEighty Strategy Execution; and,
- Registration process managed and supported exclusively by TwentyEighty Strategy Execution.
- Applies to U.S. based e-training deliveries, which is defined as e-training that is registered for, delivered and completed by students physically located in the continental U.S.
- No advance purchase required (i.e., payment is processed at the time of course access vs upfront at course registration)

An agency may order Multiple Seat Licenses under this contract and additional discounts commensurate with the volume of seats ordered will be provided. Multiple seat licenses may cover multiple eTraining courses as well as multiple students identified by the client agency. The agency and TwentyEighty Strategy Execution will negotiate the period of time that the multiple licenses are valid, up to one year in duration. Once the client has identified an individual authorized to register under a multiple seat license and the student has been provided access to a course, the student has 42 days to complete it.

### Virtual Classroom Training:

At the option of the client, all classes can be delivered via virtual classroom. The instructor and participants communicate on line instantly (synchronously) via microphone and text-chat. There is no additional fee for TwentyEighty Strategy Execution provided remote conferencing technology platform. When using TwentyEighty Strategy Execution provided remote conferencing platform, additional fees may be applied when TwentyEighty Strategy Execution provided technical support is required to resolve user related, communications, firewall, client or local device issues. These fees will be calculated using the labor categories in 874-1 based actual hours worked.

At the option of the client, the government may provide remote conferencing technology platform and associated technical support

# TwentyEighty Strategy Execution, Inc. GSA Schedule Terms and Pricing for Professional Development Programs

Contract Number: GS-02F-0058P