

GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

SCHEDULE TITLE:

MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

874-5 Ancillary Supplies and/or Services/ 874-9 Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices

FSC GROUP: Not Applicable **PART:** Not Applicable **SECTION:** Not Applicable

FSC CLASS(ES)/PRODUCT CODE(S): Not Applicable

CONTRACT NUMBER: GS-02F-0067U

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

CONTRACT PERIOD: March 26, 2013 – March 25, 2018

Contractor's name, address, and phone number:

ActionTraining
S Y S T E M S

1040 NE Hostmark St, Suite 100

Poulsbo, WA 98370-7337

Toll Free: 800-755-1440

Telephone: 360-394-4270

Fax: 800-943-6288 or 360-394-4271

Contractor's internet address/web site where schedule information can be found:

www.action-training.com

Contract administration source:

Same as above.

Business size:

Small

Customer Information

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1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN 874-5 Ancillary Supplies and/or Services See pages: 5-9

SIN 874-9 Off-the-Shelf Training Devices and Training Materials:
Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training
Devices See pages: 5-11

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price.

SIN 874-9 Off-the-Shelf Training Devices and Training Materials: Print, Electronic, Audio-Visual, Multi-Media, and Simulation Training Devices

<u>Item #</u>	<u>Description</u>	<u>Commercial Price</u>	<u>GSA Price + 2% Disc</u>
RFO103DVD	Fire Officer I Communications	\$180	\$177.73

SIN 874-5 Ancillary Supplies and/or Services

<u>Item #</u>	<u>Description</u>	<u>Commercial Price</u>	<u>GSA Price + 2% Disc</u>
RHAXXPPT	HAZMAT Awareness Instructor's PPT	\$65	\$64.18

1c. Hourly Rates: Not applicable

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100

4. **Geographic Coverage (Delivery Area):** 48 Contiguous states, Washington DC, Alaska, Hawaii, Puerto Rico and US Territories
5. **Point(s) of Production (City, County and State or Foreign Country):**
Action Training Systems, Inc., Poulsbo, WA USA
6. **Discount from list prices or statement of net price:**
2% - 45%, net prices listed
7. **Quantity Discounts:** See pages 5-12
8. **Prompt Payment Terms:** Net 30 days
9. **Acceptance of Government Credit Cards:**
 - a. Government purchase cards are accepted at or below the micro-purchase threshold.
 - b. Government purchase cards are accepted above the micro-purchase threshold.
10. **Foreign Items:** Not applicable
- 11a. **Time of Delivery:** Within 30 days of ARO
- 11b. **Expedited Delivery:** All items on this price list are available for expedited delivery within 14 days of ARO.
- 11c. **Overnight and 2-Day Delivery:** Contact Action Training Systems at 800-755-1440 ext. 3 for Overnight and 2-Day delivery rates.
- 11d. **Urgent Requirements:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.
12. **F.O.B. Point(s):** Action Training Systems, Inc., 1040 NE Hostmark St., Suite 100, Poulsbo, WA
- 13a. **Ordering Address:** Action Training Systems, Inc., 1040 NE Hostmark St., Suite 100, Poulsbo, WA 98370
- 13b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition

Regulations (FAR) 8.405-3.

14. **Payment Address:** Payment via check/U.S. Mail
1040 NE Hostmark St., Suite 100, Poulsbo, WA 98370
15. **Warranty Provision:** Replacement within five years of purchase for damage or defects of physical products.
16. **Export Packing Charges:** Not applicable.
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Not Applicable.
18. **Terms and conditions of rental, maintenance and repair:** Not applicable.
19. **Terms and conditions of installation:** Not applicable.
20. **Terms and conditions of repair parts indicating date of Parts price lists and any discounts from list prices:** Not applicable.
- 20a. **Terms and conditions for any other services:** Not applicable.
21. **List of service and distribution points:** Not applicable.
22. **List of participating dealers:** Not applicable.
23. **Preventive maintenance:** Not applicable.
- 24a. **Special attributes such as environmental attributes:** Not applicable.
- 24b. **Section 508:** If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found. The EIT standards can be found at www.Section508.gov.
25. **Data Universal Number System (DUNS) number:** 198581688
26. **Central Contractor Registration (CCR) database:** Action Training Systems, Inc. is registered in the Central Contractor Registration (CCR) Database and registered with System for Award Management (SAM).

SIN	Item #	Item Description	Commercial Price	GSA Price	GSA Discounts & Concessions	GSA Discounts & Concessions	GSA Discounts & Concessions
		DVD Training Program Titles		2% Discount Off Commercial Price for orders up to \$19,999.99 - discount, applies to all SINs or combination of SINs	11% Discount Off Commercial Price for orders of \$20,000 to \$24,999.99 - discount, applies to all SINs or combination of	15% Discount Off Commercial Price for orders of \$25,000 to \$454,545.99.99 - discount, applies to all SINs or combination of	45% Discount Off Commercial Price for orders of \$454,546 or above - discount, applies to all SINs or combination of SINs
Essentials of Fire Fighting, Firefighter I							
874-9	REF101DVD	Firefighter Safety: Part 1	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF102DVD	Firefighter Safety: Part 2	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF103DVD	Fire Behavior	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF104DVD	SCBA 1: Introduction	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF105DVD	SCBA 2: Use & Maintenance	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF106DVD	Personal Protective Clothing	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF107DVD	Portable Extinguishers	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF108DVD	Ropes & Knots	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF109DVD	Fire Control 1	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF110DVD	Ladders 1	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF111DVD	Ladders2	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF112DVD	Ventilation Basics & Horizontal Procedures	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF113DVD	Vertical Ventilation	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF114DVD	Fire Hose Basics	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF115DVD	Handling Hose	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF116DVD	Advancing Hoselines	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF117DVD	Fire Streams	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF118DVD	Forcible Entry	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF119DVD	Fire Detection, Alarms & Communications	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF120DVD	Lighting & Power Sources	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF121DVD	Property Conservation: Salvage	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF122DVD	Property Conservation: Overhaul	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF123DVD	Sprinkler Systems	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-5	REFFF1PPT	Instructor's PowerPoint Presentation (23 Titles FFI)	\$495.00	\$488.77	\$443.88	\$423.93	\$274.31
Essentials of Fire Fighting, Firefighter II							
874-9	REF201DVD	Building Construction	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF202DVD	Rescue Operations	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF203DVD	Advanced Ventilation	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF204DVD	Water Supply	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF205DVD	Fire Control 2	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF206DVD	Foam Fire Streams	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF207DVD	Fire Hose Appliances	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF208DVD	Fire Origin & Cause	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF209DVD	Pre-Incident & Fire Safety Surveys	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	REF210DVD	Fire Prevention & Public Education	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-5	REFFF2PPT	Instructor's PowerPoint Presentation (10 Titles FFII)	\$255.00	\$251.79	\$228.66	\$218.39	\$141.31
Essentials of Fire Fighting, Firefighter I & II							
Series Pricing							
874-9	REFFF1DVD	Series Price: Firefighter I (23 titles)	\$3,725.00	\$3,678.09	\$3,340.30	\$3,190.18	\$2,064.23
874-9	REFFF2DVD	Series Price: Firefighter II (10 titles)	\$1,655.00	\$1,634.16	\$1,484.08	\$1,417.38	\$917.13
874-9	REFFFTDVD	Series Price: Firefighter I & II (33 titles)	\$5,225.00	\$5,159.19	\$4,685.39	\$4,474.81	\$2,895.47

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		DVD Training Program Titles		2% Discount Off Commercial Price for orders up to \$19,999.99 - discount, applies to all SINs or combination of SINs	11% Discount Off Commercial Price for orders of \$20,000 to \$24,999.99 - discount, applies to all SINs or combination of	15% Discount Off Commercial Price for orders of \$25,000 to \$454,545.99.99 - discount, applies to all SINs or combination of	45% Discount Off Commercial Price for orders of \$454,546 or above - discount, applies to all SINs or combination of SINs
Aerial Apparatus							
874-9	RAA001DVD	Aerial Apparatus Driving Techniques	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RAA002DVD	Positioning Aerial Apparatus	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RAA003DVD	Stabilizing Aerial Apparatus	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RAA004DVD	Operating Telescoping & Articulating Equip	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RAA005DVD	Aerial Apparatus Maintenance	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RAA006DVD	Series Price: Aerial Apparatus (5 titles)	\$845.00	\$834.36	\$757.73	\$723.68	\$468.26
874-5	RAAXXPPT	Instructor's Pow erPoint Presentation	\$275.00	\$271.54	\$246.60	\$235.52	\$152.39
Pumping Apparatus (prefix changed from RPA to RPD due to updated series)							
874-9	RPD001DVD	Safe Operation of Emergency Vehicles	\$225.00	\$222.17	\$201.76	\$199.22	\$180.93
874-9	RPD002DVD	Positioning Apparatus	\$225.00	\$222.17	\$201.76	\$199.22	\$180.93
874-9	RPD003DVD	Operating Fire Pumps	\$225.00	\$222.17	\$201.76	\$199.22	\$180.93
874-9	RPD004DVD	Apparatus Inspection & Maintenance	\$225.00	\$222.17	\$201.76	\$199.22	\$180.93
874-9	RPD005DVD	Water Shuttle & Relay Pumping	\$225.00	\$222.17	\$201.76	\$199.22	\$180.93
874-9	RPD006DVD	Series Price: Pumping Apparatus (5 titles)	\$1,060.00	\$1,046.65	\$950.53	\$938.56	\$852.36
874-5	RPDXXXPPT	Instructor's Pow erPoint Presentation	\$325.00	\$320.91	\$291.44	\$287.77	\$261.34
Vehicle Extrication (prefix changed from RVE to RVX due to updated series with 3 courses added)							
874-9	RVX001DVD	Incident Overview	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RVX002DVD	Stabilization	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RVX003DVD	Hazard Control and Safety	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RVX004DVD	Initial Procedures	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RVX005DVD	Door and Sidew all Procedures	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RVX006DVD	Roof and Trunk Procedures	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RVX007DVD	Interior Procedures	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RVX008DVD	Hybrid and Electric Vehicle Procedures	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RVX009DVD	Advanced Steel	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RVX010DVD	Hand Tools	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RVX011DVD	Series Price: Vehicle Extrication (10 Titles)	\$2,070.00	\$2,043.93	\$1,856.22	\$1,772.80	\$1,147.10
874-5	RVXXXXPPT	Instructor's Pow erPoint Presentation	\$410.00	\$404.84	\$367.66	\$363.03	\$329.69
Rapid Intervention Series							
874-9	RRIO03DVD	Series Price: Exterior & Interior Operations (2 titles)	\$350.00	\$345.59	\$313.85	\$299.75	\$193.95
874-5	RRIRITLPN	Printed Lesson Plan with Instructor's Pow erPoint Presentation	\$125.00	\$123.43	\$112.09	\$107.05	\$69.27
Fire Service Rescue							
874-9	RRE001DVD	Rescue Apparatus & Equipment	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RRE002DVD	Rope Rescue	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RRE003DVD	Confined Space Rescue	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RRE004DVD	Structural Collapse Rescue	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RRE005DVD	Trench / Excavation Rescue	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RRE006DVD	Vehicle & Machinery Rescue	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RRE007DVD	Water & Ice Rescue	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RRE008DVD	Wilderness Search & Rescue	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RRE009DVD	Elevator Rescue	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RRE010DVD	Fireground Search & Rescue	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RRED11DVD	Series Price: Fire Service Rescue (10 titles)	\$1,655.00	\$1,634.16	\$1,484.08	\$1,417.38	\$917.13
874-5	RRESCLPN	Printed Lesson Plan with Instructor's Pow erPoint Presentation	\$370.00	\$365.34	\$331.79	\$316.88	\$205.04

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		DVD Training Program Titles		2% Discount Off Commercial Price for orders up to \$19,999.99 - discount, applies to all SINs or combination of SINs	11% Discount Off Commercial Price for orders of \$20,000 to \$24,999.99 - discount, applies to all SINs or combination of	15% Discount Off Commercial Price for orders of \$25,000 to \$454,545.99.99 - discount, applies to all SINs or combination of	45% Discount Off Commercial Price for orders of \$454,546 or above - discount, applies to all SINs or combination of SINs
HAZMAT Awareness							
874-9	RHA001DVD	Hazardous Materials Recognition	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RHA002DVD	Hazardous Materials Identification	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-5	RHAXXPPT	Instructor's PowerPoint Presentation	\$65.00	\$64.18	\$58.29	\$55.67	\$36.02
HAZMAT Response							
874-9	RHR001DVD	HAZMAT Containers & Scene Safety	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RHR002DVD	HAZMAT Response Sources & Terminology	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RHR003DVD	HAZMAT Defensive Options & Objectives	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RHR004DVD	HAZMAT Protection & Decontamination	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RHR005DVD	HAZMAT Scene Control & Safety Measures	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RHR006DVD	HAZMAT Defensive Actions	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RHR007DVD	Terrorism & WMD Awareness	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RHR008DVD	Series Price: HAZMAT Response (7 titles)	\$1,185.00	\$1,170.08	\$1,062.62	\$1,014.86	\$656.68
874-5	RHRXXPPT	Instructor's PowerPoint Presentation	\$155.00	\$153.05	\$138.99	\$132.75	\$85.89
HAZMAT Containment							
874-9	RCO001DVD	Plugging & Patching Drums	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RCO002DVD	Containing Leaks in Pressurized Cylinders	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RCO003DVD	Diking Diverting & Retaining Spills	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RCO004DVD	Incidents Involving Fuel Tank Trucks	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-5	RCOXXPPT	Instructor's PowerPoint Presentation	\$290.00	\$286.35	\$260.05	\$248.36	\$160.71
HAZMAT Decontamination							
874-9	RDE001DVD	Why Decontaminate?	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RDE002DVD	Decontamination Procedures	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RDE003DVD	Handling Contaminated Victims	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RDE004DVD	Mass Decontamination	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-5	RDEXXPPT	Instructor's PowerPoint Presentation	\$290.00	\$286.35	\$260.05	\$248.36	\$160.71
Fire Officer I							
874-9	RFO101DVD	Leading Your Team	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RFO102DVD	Maximizing Team Performance	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RFO103DVD	Communications	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RFO104DVD	Managing Conflict	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RFO105DVD	Incident Leadership	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RFO106DVD	Team and Health Safety	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RFO107DVD	Community Relations	\$180.00	\$177.73	\$161.41	\$154.16	\$99.75
874-9	RFO108DVD	Series Price: Fire Officer I (7 titles)	\$1,185.00	\$1,170.08	\$1,062.62	\$1,014.86	\$656.68
874-5	RFO1XXPPT	Instructor's PowerPoint Presentation	\$155.00	\$153.05	\$138.99	\$132.75	\$85.89

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Emergency Medical Responder							
874-9	RER001DVD	Scene Safety & Management	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER002DVD	Workforce Safety	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER003DVD	Primary Patient Assessment	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER004DVD	Secondary Patient Assessment	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER005DVD	Airway Management	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER006DVD	Artificial Ventilation	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER007DVD	Respiratory Compromise	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER008DVD	Bleeding	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER009DVD	Shock	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER010DVD	Cardiovascular	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER011DVD	Resuscitation	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER012DVD	Behavioral Emergencies	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER013DVD	Neurological Emergencies	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER014DVD	Head & Spine Injuries	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER015DVD	Blood Sugar & Dialysis Emergencies	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER016DVD	Infectious Diseases & Toxicology	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER017DVD	Cold, Heat & Submersion	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER018DVD	Obstetrics & Neonatal Care	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER019DVD	Pediatrics	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER020DVD	Geriatrics	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER021DVD	Trauma Patient Assessment	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER022DVD	Abdominal Trauma	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER023DVD	Chest & Multi-System Trauma	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER024DVD	Soft Tissue Trauma	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER025DVD	Orthopedic Trauma	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RER026DVD	Series Price: Emergency Medical Responder (25 titles)	\$5,065.00	\$5,001.21	\$4,541.91	\$4,337.78	\$2,806.80
874-5	RERXXPPT	Instructor's PowerPoint Presentation	\$975.00	\$962.72	\$874.31	\$835.01	\$540.30
Emergency Medical Technician							
874-9	RET001DVD	Scene Safety & Management	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET002DVD	Workforce Safety	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET003DVD	Ambulance Operations & Air Medical	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET004DVD	Primary Assessment	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET005DVD	Secondary Assessment: Medical	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET006DVD	Secondary Assessment: Trauma	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET007DVD	Airway Management & Artificial Ventilation	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET008DVD	Respiratory Compromise	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET009DVD	Bleeding Emergencies	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET010DVD	Shock	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET011DVD	Cardiovascular Emergencies	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET012DVD	Cardiopulmonary Resuscitation	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET016DVD	Poisoning Emergencies	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET017DVD	Cold & Heat Emergencies	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET018DVD	Submersion & Diving Emergencies	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET023DVD	Chest Trauma	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET025DVD	Orthopedic Emergencies	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET027DVD	Spine Injuries	225.00	\$222.17	\$201.76	\$192.70	\$124.69
874-9	RET028DVD	Series Price: Emergency Medical Technician (27 titles)	5,475.00	\$5,406.05	\$4,909.57	\$4,688.92	\$3,034.01
Infection Control & Prevention							
874-9	RID001DVD	Bloodborne Pathogens	\$225.00	\$222.17	\$201.76	\$199.22	\$180.93
874-9	RID002DVD	Airborne Pathogens & Other Diseases	\$225.00	\$222.17	\$201.76	\$199.22	\$180.93
874-9	RID003DVD	Infection Control Practices	\$225.00	\$222.17	\$201.76	\$199.22	\$180.93
874-5	RIDXXPPT	Instructor's PowerPoint Presentation	\$195.00	\$192.54	\$174.86	\$172.66	\$156.80

SIN	Item #	Item Description	Commerical Price	GSA Price	GSA Discounts & Concessions	GSA Discounts & Concessions	GSA Discounts & Concessions
		DVD Training Program Titles		2% Discount Off Commercial Price for orders up to \$19,999.99 - discount, applies to all SINs or combination of SINs	11% Discount Off Commercial Price for orders of \$20,000 to \$24,999.99 - discount, applies to all SINs or combination of	15% Discount Off Commercial Price for orders of \$25,000 to \$454,545.99.99 - discount, applies to all SINs or combination of	45% Discount Off Commercial Price for orders of \$454,546 or above - discount, applies to all SINs or combination of SINs
Industrial Fire Brigades: Incipient Level							
874-9	RIF101DVD	Organization & Safety	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF102DVD	Combustion & Fire Behavior	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF103DVD	Portable Fire Extinguishers 1	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF104DVD	Portable Fire Extinguishers 2	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF105DVD	Fire Alarm Systems	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF106DVD	Fixed Extinguishing Systems	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF107DVD	Fire Hose	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF108DVD	Fire streams & Nozzles	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF109DVD	Hoselines & Master Streams	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF110DVD	Hazard Recognition	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF111DVD	Incident Management	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF112DVD	Loss Control: Salvage	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF113DVD	Series Price: Industrial Fire Brigades: Incipient Level (12 titles)	\$4,690.00	\$4,630.93	\$4,205.64	\$4,016.62	\$2,598.99
874-5	RIF1XXLPN	Industrial Fire Brigades: Incipient Level Lesson Plan w/ Instructors PPT	\$895.00	\$883.73	\$802.57	\$766.50	\$495.97
Industrial Fire Brigades: Exterior & Structural							
874-9	RIF201DVD	Personal Protective Equipment	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF202DVD	SCBA	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF203DVD	Access & Forcible Entry	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF204DVD	Search & Rescue	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF205DVD	Ladders	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF206DVD	Industrial Water Supply	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF207DVD	Handling Hoselines	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF208DVD	Foam Operations	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF209DVD	Industrial Fire Control	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF210DVD	Tank Hazard Control	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF211DVD	Ventilation Procedures	\$425.00	\$419.65	\$381.11	\$363.98	\$235.52
874-9	RIF212DVD	Series Price: Industrial Fire Brigades: Exterior & Structural (11 titles)	\$4,300.00	\$4,245.84	\$3,855.92	\$3,682.62	\$2,382.87
874-5	RIF2XXLPN	Industrial Fire Brigades: Exterior & Structural Lesson Plan w/ Instruct PPT	\$825.00	\$814.61	\$739.80	\$706.55	\$457.18

SIN	Item #	Item Description	Commercial Price	GSA Price	GSA Discounts & Concessions	GSA Discounts & Concessions	GSA Discounts & Concessions
		Online Interactive Training Courses		2% Discount Off Commercial Price for orders up to \$19,999.99 - discount, applies to all SINs or combination of SINs	11% Discount Off Commercial Price for orders of \$20,000 to \$24,999.99 - discount, applies to all SINs or combination of	15% Discount Off Commercial Price for orders of \$25,000 to \$454,545.99.99 - discount, applies to all SINs or combination of	45% Discount Off Commercial Price for orders of \$454,546 or above - discount, applies to all SINs or combination of SINs
Essentials of Fire Fighting, Firefighter I & II							
874-9	1-REFFFTIAC-ABS	Firefighter I & II Series, 33 Interactive Courses Only - 1 yr Subscription	\$3,300.00	\$3,258.25	\$2,959.19	\$2,826.20	\$1,828.72
874-9	2-REFFFTIAC-ABS	Firefighter I Series, 23 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$3,450.00	\$3,406.35	\$3,093.70	\$2,954.66	\$1,911.84
874-9	2-REFFFTIAC-ABS	Firefighter I & II Series, 33 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$4,950.00	\$4,887.38	\$4,438.79	\$4,239.29	\$2,743.07
874-9	3-REFFFTIAC-ABS	Firefighter I & II Series, 33 Interactive Courses, Streaming Videos & PPTs - 3 yr Subscription	\$6,435.00	\$6,353.59	\$5,770.43	\$5,511.08	\$3,565.99
874-9	4-REFFFTIAC-ABS	Firefighter I & II Series, 33 Interactive Courses, Streaming Videos & PPTs - 4 yr Subscription	\$7,920.00	\$7,819.81	\$7,102.07	\$6,782.87	\$4,388.92
874-9	5-REFFFTIAC-ABS	Firefighter I & II Series, 33 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$9,075.00	\$8,960.20	\$8,137.78	\$7,772.04	\$5,028.97
Aerial Apparatus							
874-9	2-RAA006IAC-ABS	Aerial Apparatus Series, 5 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$750.00	\$740.51	\$672.54	\$642.32	\$415.62
874-9	5-RAA006IAC-ABS	Aerial Apparatus Series, 5 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$1,375.00	\$1,357.60	\$1,233.00	\$1,177.58	\$761.96
Pumping Apparatus (prefix changed from RPA to RPD due to updated series)							
874-9	1-RPD006IAC-ABS	Pumping Apparatus Series, 5 Interactive Courses Only - 1 yr Subscription	\$500.00	\$493.67	\$448.36	\$428.21	\$277.08
874-9	2-RPD006IAC-ABS	Pumping Apparatus Series, 5 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$750.00	\$740.51	\$672.54	\$642.32	\$415.62
874-9	5-RPD006IAC-ABS	Pumping Apparatus Series, 5 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$1,375.00	\$1,357.60	\$1,233.00	\$1,177.58	\$761.96
Vehicle Extrication (prefix changed from RVE to RVX due to updated series with 3 courses added)							
874-9	2-RVX011IAC-ABS	Vehicle Extrication Series, 10 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$1,500.00	\$1,481.25	\$1,345.09	\$1,284.63	\$831.23
874-9	5-RVX011IAC-ABS	Vehicle Extrication Series, 10 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$2,750.00	\$2,715.21	\$2,465.99	\$2,355.16	\$1,523.93
Rapid Intervention Series							
874-9	5-RRIO03IAC-ABS	Rapid Intervention Series, 2 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$550.00	\$543.42	\$493.20	\$471.03	\$304.79
Fire Service Rescue							
874-9	2-RRE011IAC-ABS	Fire Service Rescue Series, 10 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$1,500.00	\$1,481.25	\$1,345.09	\$1,284.63	\$831.23
874-9	3-RRE011IAC-ABS	Fire Service Rescue Series, 10 Interactive Courses, Streaming Videos & PPTs - 3 yr Subscription	\$1,950.00	\$1,925.33	\$1,748.61	\$1,670.03	\$1,080.60
874-9	5-RRE011IAC-ABS	Fire Service Rescue Series, 10 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$2,750.00	\$2,715.21	\$2,465.99	\$2,355.16	\$1,523.93
HAZMAT Awareness							
874-9	1-RHA003IAC-ABS	HAZMAT Awareness Series, 2 Interactive Courses Only - 1 yr Subscription	\$200.00	\$197.47	\$179.35	\$171.28	\$110.83
874-9	2-RHA003IAC-ABS	HAZMAT Awareness Series, 2 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$300.00	\$296.20	\$269.02	\$256.93	\$166.25
874-9	5-RHA003IAC-ABS	HAZMAT Awareness Series, 2 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$550.00	\$543.42	\$493.20	\$471.03	\$304.79
HAZMAT Response							
874-9	1-RHR008IAC-ABS	HAZMAT Response Series, 7 Interactive Courses Only - 1 yr Subscription	\$700.00	\$691.14	\$627.71	\$599.50	\$387.91
874-9	2-RHR008IAC-ABS	HAZMAT Response Series, 7 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$1,050.00	\$1,036.71	\$941.56	\$899.24	\$581.86
874-9	5-RHR008IAC-ABS	HAZMAT Response Series, 7 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$1,925.00	\$1,900.64	\$1,726.20	\$1,648.61	\$1,066.75
HAZMAT Containment							
874-9	1-RCO005IAC-ABS	HAZMAT Containment Series, 4 Interactive Courses Only - 1 yr Subscription	\$400.00	\$394.94	\$358.69	\$342.57	\$221.66
874-9	2-RCO005IAC-ABS	HAZMAT Containment Series, 4 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$600.00	\$592.41	\$538.04	\$513.85	\$332.49
874-9	5-RCO005IAC-ABS	HAZMAT Containment Series, 4 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$1,100.00	\$1,086.85	\$986.40	\$942.07	\$609.57
HAZMAT Decontamination							
874-9	1-RDE005IAC-ABS	HAZMAT Decontamination Series, 4 Interactive Courses Only - 1 yr Subscription	\$400.00	\$394.94	\$358.69	\$342.57	\$221.66
874-9	2-RDE005IAC-ABS	HAZMAT Decontamination Series, 4 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$600.00	\$592.41	\$538.04	\$513.85	\$332.49
874-9	5-RDE005IAC-ABS	HAZMAT Decontamination Series, 4 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$1,100.00	\$1,086.85	\$986.40	\$942.07	\$609.57

SIN	Item #	Item Description	Commercial Price	GSA Price	GSA Discounts & Concessions	GSA Discounts & Concessions	GSA Discounts & Concessions
		Online Interactive Training Courses		2% Discount Off Commercial Price for orders up to \$19,999.99 - discount, applies to all SINs or combination of SINs	11% Discount Off Commercial Price for orders of \$20,000 to \$24,999.99 - discount, applies to all SINs or combination of	15% Discount Off Commercial Price for orders of \$25,000 to \$454,545.99.99 - discount, applies to all SINs or combination of	45% Discount Off Commercial Price for orders of \$454,546 or above - discount, applies to all SINs or combination of SINs
Fire Officer I							
874-9	2-RFO108IAC-ABS	Fire Officer 1 Series, 7 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$1,050.00	\$1,036.71	\$941.56	\$899.24	\$581.86
874-9	5-RFO108IAC-ABS	Fire Officer 1 Series, 7 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$1,925.00	\$1,900.64	\$1,726.20	\$1,648.61	\$1,066.75
First On Scene - Initial Size-Up Simulation Courses							
874-9	2-RFS108IAC-ABS	First on Scene Simulation Series, 7 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$1,050.00	\$1,036.71	\$941.56	\$899.24	\$581.86
874-9	3-RFS108IAC-ABS	First on Scene Simulation Series, 7 Interactive Courses, Streaming Videos & PPTs - 3 yr Subscription	\$1,365.00	\$1,347.73	\$1,224.03	\$1,169.02	\$756.42
874-9	5-RFS108IAC-ABS	First on Scene Simulation Series, 7 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$1,925.00	\$1,900.64	\$1,726.20	\$1,648.61	\$1,066.75
Emergency Medical Responder							
874-9	3-RER026IAC-ABS	EMR Series, 25 Interactive Courses, Streaming Videos & PPTs - 3 yr Subscription	\$4,875.00	\$4,813.33	\$4,371.54	\$4,175.06	\$2,701.51
Emergency Medical Technician							
874-9	3-RET028IAC-ABS	EMT Series, 27 Interactive Courses, Streaming Videos & PPTs - 3 yr Subscription	\$5,265.00	\$5,159.70	\$4,721.26	\$4,509.07	\$2,917.63
Infection Control & Prevention							
874-9	2-RID004IAC-ABS	Infection Control & Prevention Series, 3 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$450.00	\$444.30	\$403.53	\$385.39	\$249.37
874-9	3-RID004IAC-ABS	Infection Control & Prevention Series, 3 Interactive Courses, Streaming Videos & PPTs - 3 yr Subscription	\$585.00	\$577.59	\$524.58	\$501.01	\$324.18
874-9	5-RID004IAC-ABS	Infection Control & Prevention Series, 3 Interactive Courses, Streaming Videos & PPTs - 5 yr Subscription	\$825.00	\$814.56	\$739.80	\$706.55	\$457.18
Industrial Fire Brigades: Incipient Level							
874-9	1-RIF113IAC-ABS	Industrial Fire Brigades: Incipient Level Series, 12 Interactive Courses Only - 1 yr Subscription	\$1,200.00	\$1,184.82	\$1,076.07	\$1,027.71	\$664.99
874-9	2-RIF113IAC-ABS	Industrial Fire Brigades: Incipient Level Series, 12 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$1,800.00	\$1,777.23	\$1,614.11	\$1,541.56	\$997.48
874-9	RIF1LPABS	Incipient Industrial Instructor Lesson Plan...	\$225.00	\$222.17	\$201.76	\$192.70	\$124.69
Industrial Fire Brigades: Exterior & Structural							
874-9	1-RIF212IAC-ABS	Industrial Fire Brigades: Exterior and Structural Series, 11 Interactive Courses Only - 1 yr Subscription	\$1,100.00	\$1,086.85	\$986.40	\$942.07	\$609.57
874-9	2-RIF212IAC-ABS	Industrial Fire Brigades: Exterior and Structural Series, 11 Interactive Courses, Streaming Videos & PPTs - 2 yr Subscription	\$1,650.00	\$1,629.12	\$1,479.60	\$1,413.10	\$914.36
874-9	RIF2LPABS	Exterior Industrial Instructor Lesson Plan...	\$210.00	\$207.36	\$188.31	\$179.85	\$116.37
Additional Online Offerings							
874-9	User License - IAC	One time charge per contract period for learner access	\$20.00	\$19.75	\$17.93	\$17.13	\$11.08
874-9	10/10/1 Online Pkg	Includes up to 10 Users, any 10 individual online interactive courses only - 1 yr subscription	\$1,000.00	\$987.41	\$896.73	\$856.42	\$554.16
874-9	20/33/1 Online Pkg	Includes up to 20 Users, Firefighter I & II Series -33 Interactive Courses Only - 1 yr Subscription	\$2,000.00	\$1,974.81	\$1,793.45	\$1,712.85	\$1,108.31