

Hawk Enterprises, LLC

Company Overview

Established in March of 2000, Hawk Enterprises, LLC (also known as “Hawk”), is a Service Disabled Veteran Owned Small Business with unique capabilities and expertise in helicopter operations, maintenance, technical and logistical support, and training pertinent to the UH-60 and CH-47 helicopters. With just under 50 employees, Hawk’s efforts have been extended over a seven-year period with a staff of knowledgeable personnel who cumulatively hold hundreds of years of hands-on maintenance experience in the rotary-wing aviation arena. Hawk was recently ranked #207 in the *Entrepreneur Magazine’s “Hot 500 for 2007”*...one of only three from the government contracting field in this year’s ratings (<http://www.entrepreneur.com/hot500/industry/GOVT.html>). The Department of Defense also recently approved a Mentor-Protégé program with Bell Helicopter as the company’s mentor, and Hawk was a Small Business of the Year nominee for the Huntsville/Madison County Chamber of Commerce. The technical expertise and professionalism of Hawk Enterprises serve to enhance the capabilities of the Soldier in the field.

Company Information

Address: Hawk Enterprises, LLC
5025 Bradford Drive, Suite 150
Huntsville, AL 35805

Phone: 256.430.3730

Fax: 256.430.3769

Website: www.hawkworld.com

Business

Type: Service Disabled Veteran Owned Small Business Concern

DUNS#: 158264833

Contract Number: GS-02F-0074U

Contract Period: April 7, 2013 through April 6, 2018

1a. Special Item Numbers: 874-4 (Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration); 874-5 (Support Products)

1b. Please see our Price List in Table 1b below.

2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (Delivery Area):** Domestic and Overseas
5. **Point(s) of Production:** Same as Company Address
6. **Discount From List Prices or Statement of Net Price:** Hawk is offering a GSA basic discount of 14% on all professional labor categories and 12.50% – 20% on all training courses and training support products.
7. **Quantity Discounts:** Hawk will extend a 2% volume discount to GSA if the order party purchases \$100,000 or more for training within a one-calendar-year period.
8. **Prompt Payment Terms:** Hawk offered GSA a pre-pay discount of 1.5% if payment for products and/or services is received upon order.
- 9a. **Notification that Government Purchase Cards are Accepted At or Below the Micro-Purchase Threshold:** Yes.
- 9b. **Notification Whether Government Purchase Cards are Accepted or Not Accepted Above the Micro-Purchase Threshold:** Contact Contractor.
10. **Foreign Items:** None.
- 11a. **Time of Delivery:** Specified on the Task Order.
- 11b. **Expedited Delivery:** Contact Contractor.
- 11c. **Overnight and 2-day Delivery:** Contact Contractor.
- 11d. **Urgent Requirements:** Contact Contractor.
12. **FOB Point(s):** Destination.
- 13a. **Ordering Address:** Same as company address.
- 13b. **Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment Address:** Same as company address.
15. **Warranty Provision:** Contractor's standard commercial warranty.
16. **Export Packing Charges:** N/A
17. **Terms and Conditions of Government Purchase Card Acceptance (Any Thresholds Above the Micro-Purchase Level):** Contact Contractor.
18. **Terms and Conditions of Rental, Maintenance, and Repair:** N/A
19. **Terms and Conditions of Installation:** N/A
20. **Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from Price Lists:** N/A
21. **List of Service and Distribution Points:** N/A
22. **List of Participating Dealers:** N/A
23. **Preventative Maintenance:** N/A
- 24a. **Special Attributes Such as Environmental Attributes:** N/A
- 24b. **Section 508 Compliance Information:** N/A
25. **Data Universal Numbering System (DUNS) Number:** 15-8264833
26. **CCR Database:** Registered

Contractor will accept LH and FFP.

Table 1b:

HOURLY LABOR RATES			
	Commercial	GSA	Discount Offered
Analyst I	\$43.10	\$36.72	14.80%
Analyst II	\$54.66	\$46.58	14.78%
Analyst III	\$64.63	\$55.09	14.76%
Analyst IV	\$83.02	\$70.76	14.77%
Analyst V	\$123.47	\$105.25	14.76%
Engineer I	\$66.39	\$56.58	14.78%
Engineer II	\$79.99	\$68.18	14.76%
Engineer III	\$97.57	\$83.17	14.76%
Engineer IV	\$114.90	\$97.94	14.76%
Engineer V	\$141.31	\$120.46	14.75%
Engineer VI	\$159.28	\$138.29	13.18%
Graphics Specialist / Technical Illustrator I	\$40.62	\$34.62	14.77%
Graphics Specialist / Technical Illustrator II	\$56.44	\$48.12	14.74%
Graphics Specialist / Technical Illustrator III	\$75.98	\$64.77	14.75%
Program Manager	\$106.89	\$91.11	14.76%
Project Manager I	\$62.01	\$52.86	14.76%
Project Manager II	\$73.56	\$62.70	14.76%
Project Manager III	\$93.21	\$79.46	14.75%
Technical Writer I	\$55.36	\$47.18	14.78%
Technical Writer II	\$62.01	\$52.86	14.76%
Technical Writer III	\$67.18	\$57.27	14.75%
Technical Writer IV	\$100.26	\$85.46	14.76%

CONUS TRAINING			
	Commercial	GSA	Discount Offered
CH-47 Technical Inspectors Course	\$24,900	\$21,840	12.29%
HH-60L Avionics Course	\$12,500	\$10,920	12.64%
HH-60L FAM Course	\$12,500	\$10,920	12.64%
T-700 Engine Course	\$12,500	\$10,920	12.64%
UH-60 Aircraft Vibration Analysis & Isolation Course	\$12,500	\$10,920	12.64%
UH-60 Automatic Flight Control System (AFCS) and Stabilization Systems Course	\$24,900	\$21,840	12.29%
UH-60 Avionics Systems Course	\$12,500	\$10,920	12.64%
UH-60 Blade De-Ice Systems Course	\$12,500	\$10,920	12.64%
UH-60 Electrical Systems Course	\$24,900	\$21,840	12.29%
UH-60 Familiarization Course	\$12,500	\$10,920	12.64%
UH-60 Flight Control Rigging Course	\$13,000	\$11,440	12.00%
UH-60 Hydraulics Course	\$12,500	\$10,920	12.64%
UH-60 PMI Course	\$12,500	\$10,920	12.64%
UH-60 Staff Planner's Course	\$10,400	\$9,150	12.02%
UH-60 Technical Inspector Course	\$24,900	\$21,840	12.29%
UH-60 Staff Planner's Course Huntsville, AL only	\$6,000	\$5,225	12.92%
HH-60M MEDEVAC Systems Operators Course	\$7,500	\$6,600	12.00%
HH-60M MEDEVAC Systems Maintainers Course	\$10,000	\$8,750	12.50%
HH-60M Rescue Hoist Crew and Maintainer Course	\$5,000	\$4,400	12.00%
H-60M Electrical Systems Course	\$24,900	\$21,900	12.05%
H-60M Avionics Systems Course	\$12,500	\$10,920	12.64%
AH-64 Technical Inspectors (TI) Course	\$24,900	\$21,900	12.05%
OH-58 Technical Inspectors (TI) Course	\$24,900	\$21,900	12.05%
Hontek Blade Coating System Course	\$5,000	\$4,400	12.00%

OCONUS TRAINING			
	Commercial	GSA	Discount Offered
CH-47 Technical Inspectors Course	\$35,700	\$30,500	14.57%
HH-60L Avionics Course	\$17,900	\$15,288	14.59%
HH-60L FAM Course	\$17,900	\$15,288	14.59%
T-700 Engine Course	\$17,900	\$15,288	14.59%
UH-60 Aircraft Vibration Analysis & Isolation Course	\$17,900	\$15,288	14.59%
UH-60 Automatic Flight Control System (AFCS) and Stabilization Systems Course	\$35,700	\$30,576	14.35%
UH-60 Avionics Systems Course	\$17,900	\$15,288	14.59%
UH-60 Blade De-Ice Systems Course	\$17,900	\$15,288	14.59%
UH-60 Electrical Systems Course	\$35,700	\$30,576	14.35%
UH-60 Familiarization Course	\$17,900	\$15,288	14.59%
UH-60 Flight Control Rigging Course	\$18,600	\$15,900	14.52%
UH-60 Hydraulics Course	\$17,900	\$15,288	14.59%
UH-60 PMI Course	\$17,900	\$15,288	14.59%
UH-60 Staff Planner's Course	\$14,200	\$12,100	14.79%
UH-60 Technical Inspector Course	\$35,700	\$30,576	14.35%
HH-60M MEDEVAC Systems Operators Course	\$12,500	\$10,740	14.08%
HH-60M MEDEVAC Systems Maintainers Course	\$16,755	\$14,320	14.53%
HH-60M Rescue Hoist Crew and Maintainer Course	\$7,160	\$6,150	14.11%
H-60M Electrical Systems Course	\$35,700	\$30,576	14.35%
H-60M Avionics Systems Course	\$17,900	\$15,300	14.53%
AH-64 Technical Inspectors (TI) Course	\$35,700	\$30,576	14.35%
OH-58 Technical Inspectors (TI) Course	\$35,700	\$30,576	14.35%
Hontek Blade Coating System Course	\$7,160	\$6,150	14.11%

TRAINING SUPPORT PRODUCTS			
	Commercial	GSA	Discount Offered
CH-47 Technical Inspectors Course Manual	\$597	\$497	16.75%
HH-60L Avionics Course Manual	\$544	\$453	16.73%
HH-60L FAM Course Manual	\$438	\$365	16.67%
T-700 Engine Course Manual	\$468	\$390	16.67%
UH-60 Aircraft Vibration Analysis Course Manual	\$477	\$397	16.77%
UH-60 Automatic Flight Control System (AFCS) Course Manual	\$493	\$411	16.63%
UH-60 Avionics Systems Course	\$497	\$414	16.70%
UH-60 Blade De-Ice Systems Course Manual	\$401	\$334	16.71%
UH-60 Electrical Systems Course Manual	\$539	\$449	16.70%
UH-60 Familiarization Course Manual	\$569	\$474	16.70%
UH-60 Flight Control Rigging Course Manual	\$436	\$363	16.74%
UH-60 Hydraulics Course Manual	\$438	\$365	16.67%
UH-60 PMI Course Manual	\$457	\$381	16.63%
UH-60 Staff Planner's Course Manual	\$540	\$450	16.67%
UH-60 Technical Inspector Course Manual	\$593	\$494	16.69%
HH-60M MEDEVAC Systems Maintainers Course	\$572	\$479	16.26%
HH-60M MEDEVAC Systems Operators Course	\$465	\$387	16.77%
HH-60M Rescue Hoist Crew and Maintainer Course	\$316	\$265	16.14%
H-60M Electrical Systems Course	\$652	\$545	16.41%
H-60M Avionics Systems Course	\$776	\$655	15.59%
AH-64 Technical Inspectors (TI) Course	\$316	\$265	16.14%
OH-58 Technical Inspectors (TI) Course	\$316	\$265	16.14%
Hontek Blade Coating System Course (includes repair kit with materials)	\$6,038	\$5,040	16.52%