

**GENERAL SERVICES ADMINISTRATION**  
FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET addresses *GSA Advantage!* is: <http://www.GSAAdvantage.gov>.

**SCHEDULE FOR: MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)**

**FEDERAL SUPPLY GROUP: 874 CLASS: 4**

**CONTRACT NUMBER: GS-02F-0114V**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

**CONTRACT PERIOD: May 7, 2009 – May 7, 2014**

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Screened Images, Inc.  
159 Thomas E. Burgin Parkway, Quincy, MA 02169  
(617) 471-4445  
<http://www.screenedimages.com>

Business Size: Small Business Concern

Contract Administration POCs (Domestic and Overseas): Joseph Noonan, 617.471.4445, ext. 12,  
[Jsnoonan@screenedimages.com](mailto:Jsnoonan@screenedimages.com)

**Company Overview**

1a. APPLICABLE SPECIAL ITEM NUMBERS AND NAICS NUMBERS:

**SPECIAL ITEM: 874-4** Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration

NAICS number

611430 – professional and management development training  
611420 - computer training  
611699 - all other miscellaneous schools & instruction  
511210 - software publishers  
541511 - custom computer programming services  
611710 – educational support services  
541519 - other computer related services

1b. Lowest Unit Price for each SIN#: See pricing on pages 4 -10

1c. Labor Category Descriptions: See page 11

2. Maximum Order: \$1,000,000.

3. Minimum Order: \$ 100.<sup>00</sup>

4. **Geographic Coverage:** *Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities. *Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

- 5. Point(s) of Production: Same as company address.
- 6. Discounts: The “GSA 10% Discount Price
- 7. Quantity Discounts: See price list TABLE C:
- 8. Prompt Payment Terms:

<b>Prompt Payment Discount %</b>	<b>Payment Issue Date w/in</b>
<b>2.0%</b>	<b>10 Days</b>
<b>2.0 %</b>	<b>15 Days</b>
<b>1.0 %</b>	<b>20 Days</b>
<b>0.0 %</b>	<b>30 Days</b>

9a. Government Purchase Cards are accepted at or below the Micro-Purchase Threshold.

9b. Government Purchase Cards are accepted above the Micro-Purchase Threshold.

10. Foreign items: None.

11a. Time of Delivery: As specified on the Task order.

11b. Expedited Delivery: Deliverables usually provided electronically.

11c. Overnight/2-Day Delivery: Deliverables usually provided electronically.

11d. Urgent Requirements: Deliverables usually provided electronically.

12. FOB Point(s): Destination.

13a. Ordering Address: Screened Images, inc  
159 Burgin Parkway  
Quincy Massachusetts 02169

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3

14. Payment Address: Screened Images, inc  
159 Burgin Parkway  
Quincy Massachusetts 02169

15. Warranty Provisions: a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.
- Screened Images, Inc. warrants that any services, products, publications or information provided as a result of a contract award for: 874 -4 Contract Number: GS-02F-0114V are expressly owned and/or licensed by Screened Images, Inc. Screened Images, Inc. will not provide products, information, publications, or services that violate any existing copyright or licensing agreements between Screened Images, Inc. and buyers of services from the aforementioned contract. Screened Images, Inc. warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract. Limitation of Liability. Except as otherwise provided by an express or implied warranty, Screened Images, Inc. will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.
16. Export Packing Charges: N/A
17. Terms & Conditions of Government Purchase Cards: No Surcharges
18. Terms & Conditions of Rental, Maintenance, & Repair: N/A
19. Terms & Conditions of Installation: N/A
20. Terms & Conditions of Repair Parts: N/A
- 20a. Terms & Conditions of Other Services: N/A
21. List of Service & Distribution Points: N/A
22. List of Participating Dealers: N/A
23. Preventive Maintenance: N/A
- 24a. Special Attributes: N/A
- 24b. Section 508 Information:
25. DUNS Number: 00-370-9094
26. CCR Registered: Yes

**MOBIS Government Awarded Prices (Net Prices)**

**\*\*\* NOTICE: Screened Images, Inc. is not offering right-to-copy licensing. See Descriptive Information.\*\*\***

**WEB BASED TRAINING: INSTRUCTOR LED TRAINING. CONTENT DEVELOPMENT;  
LEARNING MANAGEMENT SYSTEM (LMS) DESIGN AND IMPLEMENTATION**

**TABLE A: Crimcast™ Server - Hardware Server, Installation and Setup (874-4)**

Number of Active Users	List Price See GSA Hosting- Hardware Matrix for number of servers	Price Per Server GSA 10% Discount	List Price Support and Upgrades (priced at 16hrs of network admin per server per yr)	Support and Upgrades GSA 10% Discount
0 - 4999	\$5,200	\$4,715	\$3,378	\$3,063
5000 - 9999	\$9,350	\$8,478	\$5,067	\$4,594
10,000 - 24,999	\$18,200	\$16,503	\$6,756	\$6,126
25,000 - 49,999	\$36,200	\$32,824	\$10,134	\$9,189
50,000 - 74,999	\$63,200	\$57,307	\$13,512	\$12,252
75,000 - 99,999	\$99,200	\$89,950	\$16,890	\$15,315

\* Video server customization is priced individually

**TABLE B: Crimcast™ Server - Software Installation and Setup(874-4)**

		List Price: Installation & Setup	GSA 10% Discount Price: Installation & Setup
Agency Setup Includes:	Project Initiation: Initial Meetings Collaboration web site Project Management LMS Basic GUI Customization Loading Student Demographic information	\$ 46,529	\$ 42,190
Optional:	Software Customization Training Content Development Content Loading IT Assessment Study Old Student Records migration Video Streaming, Flash...		See Hrly Rates

**TABLE C: Crimcast™ Server – Per User License Cost Per Contract Year (GSA 10% Discount Price) (874-4)**

Users	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
0 - 249	\$48.51	\$44.44	\$41.03	\$38.14	\$35.69	\$33.59
250 - 499	\$47.26	\$43.29	\$39.97	\$37.16	\$34.77	\$32.72
500 - 999	\$45.82	\$41.97	\$38.75	\$36.03	\$33.71	\$31.73
1000 - 1999	\$40.10	\$36.74	\$33.91	\$31.53	\$29.50	\$27.77

2000 - 4999	\$28.63	\$26.23	\$24.22	\$22.52	\$21.07	\$19.83
5000 - 9999	\$25.61	\$23.46	\$21.66	\$20.14	\$18.84	\$17.73
10,000 - 14,999	\$25.24	\$23.13	\$21.35	\$19.85	\$18.57	\$17.48
20,000 - 24,999	\$24.82	\$22.74	\$20.99	\$19.52	\$18.26	\$17.19
30,000- 39,999	\$23.86	\$21.86	\$20.18	\$18.76	\$17.56	\$16.52
40,000- 49,999	\$22.92	\$20.99	\$19.38	\$18.02	\$16.86	\$15.87
50,000- 59,999	\$21.95	\$20.11	\$18.57	\$17.26	\$16.15	\$15.20
60,000- 69,999	\$20.99	\$19.23	\$17.76	\$16.51	\$15.45	\$14.54
70,000- 79,999	\$20.05	\$18.37	\$16.96	\$15.77	\$14.75	\$13.88
80,000- 89,999	\$19.09	\$17.49	\$16.15	\$15.01	\$14.04	\$13.22
90,000 - 99,999	\$18.14	\$16.62	\$15.35	\$14.27	\$13.35	\$12.56

**TABLE D: Annual Hosting and Bandwidth Fee Per User (874-4)**

	<b>List Price: Per User Basic Hosting &amp; Bandwidth Fee</b>	<b>GSA 10% Discount Price: Per User Basic Hosting &amp; Bandwidth Fee</b>
Annual Hosting & Bandwidth per user	\$ 2.67	\$ 2.42

\*Additional storage and Bandwidth are available and will be calculated based on Storage size and Bandwidth needs

**TABLE E: Basic Hosting and Bandwidth (Includes 2GB Storage Per Month and 1GB Transfer (uploads and downloads) per month (874-4)**

	<b>List Price: Per month</b>	<b>GSA 10% Discount Price Per month</b>
Hosting Overages invoiced per increments of 1GB/month	\$ 6.00	\$ 5.44
Bandwidth Overages invoiced per increments of 1GB/month	\$ 7.00	\$ 6.35

\*Additional storage and Bandwidth are available and will be calculated based on Storage size and Bandwidth needs

**TABLE F: Crimcast™ Pre-Loaded Corrections Courses - Fee Per User Per Year**  
**(Purchase offered in conjunction w/ theCrimcast License) (874-4)**  
**Pre-Loaded Course content is licensed to or owned by Screened Images, Inc**

<b>Pre-Loaded Course Name</b>	<b>Hours</b>	<b>List Price \$7 per User - per Credit hour per year</b>	<b>GSA 20% Discount Price per User - per Credit hour per year</b>	<b>List Annual Course Maintenance Fee per Credit Hour</b>	<b>GSA 20% Discount Price List Annual Course Maintenance Fee per Credit Hour</b>
Introduction to Sexual Harassment & Anti-Harassment	1	\$ 7.00	\$ 5.64	\$ 250.00	\$ 201.50
Employee Sexual Misconduct with Offenders and PREA	2	\$ 14.00	\$ 11.28	\$ 500.00	\$ 403.00
Prison Rape Elimination Act (PREA) (Jan-Jun 08)	1	\$ 7.00	\$ 5.64	\$ 250.00	\$ 201.50
Medical Health Issues Volume I -3	3	\$ 21.00	\$ 16.93	\$ 750.00	\$ 604.50
Introduction to Suicide Awareness	1	\$ 7.00	\$ 5.64	\$ 250.00	\$ 201.50
Tool and Key Control	2	\$ 14.00	\$ 11.28	\$ 500.00	\$ 403.00
Security and Classification of Inmates	2	\$ 14.00	\$ 11.28	\$ 500.00	\$ 403.00
Social and Cultural Lifestyles of Inmates	1.5	\$ 10.50	\$ 8.46	\$ 375.00	\$ 302.25
The Manipulative Criminal Mind	1.5	\$ 10.50	\$ 8.46	\$ 375.00	\$ 302.25
Report Writing	1.5	\$ 10.50	\$ 8.46	\$ 375.00	\$ 302.25
Interpersonal Relations/Counseling Techniques	2	\$ 14.00	\$ 11.28	\$ 500.00	\$ 403.00
Code of Ethics	0.5	\$ 3.50	\$ 2.82	\$ 125.00	\$ 100.75
Use of Force	1	\$ 7.00	\$ 5.64	\$ 250.00	\$ 201.50
Suicide Precautions	1	\$ 7.00	\$ 5.64	\$ 250.00	\$ 201.50

Safety Procedures	1	\$ 7.00	\$ 5.64	\$ 250.00	\$ 201.50
Prison Rape Elimination Act (PREA)	0.5	\$ 3.50	\$ 2.82	\$ 125.00	\$ 100.75
Drug Awareness: Identification and Usage	1.5	\$ 10.50	\$ 8.46	\$ 375.00	\$ 302.25
Use of Force Probation and Parole	1.5	\$ 10.50	\$ 8.46	\$ 375.00	\$ 302.25
Introduction to Case Management	2	\$ 14.00	\$ 11.28	\$ 500.00	\$ 403.00
Evidence Preservation and Collection	1.5	\$ 10.50	\$ 8.46	\$ 375.00	\$ 302.25
Dynamics of Domestic Violence and Sexual Assault	2	\$ 14.00	\$ 11.28	\$ 500.00	\$ 403.00
Courtroom Testimony	1	\$ 7.00	\$ 5.64	\$ 250.00	\$ 201.50
Substance Abuse	1	\$ 7.00	\$ 5.64	\$ 250.00	\$ 201.50

**Table G Instructor-led Training Pricing and Information (874-4)**

Instructor-led Training Course Content are the property of the Instructors

Category	Title	Instructor	List Price Rates	GSA 10% Discounted Rate	Course Length
General	<b>Critical Thinking</b>	Linda Rubin	\$ 1220 per day	\$ 1106 per day	1-2 Days
Cultural Diversity	<b>Managing Diversity in the Workplace</b>	Linda Rubin	\$ 1220 per day	\$ 1106 per day	1- 3 Days
Emergency / Contingency Management	<b>Emergency Planning</b>	William Sturgeon	\$ 1110 per day	\$ 1006 per day	1 Day
Leadership	<b>Ethical Leadership and Decision Making</b>	Linda Rubin	\$ 1220 per day	\$ 1106 per day	1-2 Days
Leadership	<b>Strategic Planning</b>	Linda Rubin	\$ 1220 per day	\$ 1106 per day	1-2 Days
Leadership	<b>Writing Effective Policies and Procedures for Administrators</b>	Jim Houston Ph.D	\$ 3220 per course	\$ 2920 per course	1 Day
Leadership	<b>NIC's Training Design and Development</b>	Linda Rubin	\$ 1220 per day	\$ 1106 per day	5 Days
Supervision	<b>Introduction to Supervision</b>	William Sturgeon	\$ 1110 per day	\$ 1006 per day	3 Days
Management	<b>Introduction to Management</b>	William Sturgeon	\$ 1110 per day	\$ 1006 per day	3 Days
Management	<b>Management Development for Women and Minorities</b>	William Sturgeon	\$ 1110 per day	\$ 1006 per day	4 Days
Management	<b>Succession Planning: Excellence in Correctional Leadership</b>	Linda Rubin	\$ 1220 per day	\$ 1106 per day	1- 3 weeks
Management	<b>Stress Management Seminar For Corrections Staff</b>	Gary Cournelius	\$ 2000 per day	\$ 1814 per day	1 Day
Management	<b>Suicide Risk Detection and Prevention in Correctional Facilities</b>	Gary Cournelius	\$ 2000 per day	\$ 1814 per day	2 Day
Training	<b>Curriculum Design</b>	William Sturgeon	\$ 1110 per day	\$ 1006 per day	3 Days
Training	<b>NIC's Facilitation Skills for Trainers</b>	Linda Rubin	\$ 1220 per day	\$ 1106 per day	3 Days
Training	<b>NIC's Foundation Skills for Trainers</b>	Linda Rubin	\$ 1220 per day	\$ 1106 per day	5 Days
Training	<b>Training for Trainers</b>	William Sturgeon	\$ 1110 per day	\$ 1006 per day	5 Days
Non-Lethal Force	<b>Chemical Agent Disturbance / Disruptive Prisoner Train-the-Trainer</b>	Perry Mendenall	\$ 2110 per day	\$ 1913 per day	1 Day
Non-Lethal Weapons	<b>Personal Chemical Agent</b>	Perry Mendenall	\$ 2110 per day	\$ 1913 per day	1 Hour
Security	<b>Disturbance Control For Custody Employees</b>	Perry Mendenall	\$ 4660 per course	\$ 4225 per course	3 Days

Security	<b>Disturbance Control For Emergency Response Teams</b>	Perry Mendenall	\$ 4660 per course	\$ 4225 per course	3 Days
Security	<b>Disturbance Control For Squad / Platoon Leaders</b>	Perry Mendenall	\$ 4660 per course	\$ 4225 per course	3 Days
Security	<b>Disturbance Control for Supervisors / Managers / Administrators</b>	Perry Mendenall	\$ 2110 per day	\$ 1913 per day	1 Day
Security	<b>Firearm Cleaning &amp; Maintenance</b>	Perry Mendenall	\$ 2110 per day	\$ 1913 per day	1 Day
Security	<b>Institutional Security Auditing</b>	William Sturgeon	\$ 5000 per course	\$ 4534 per course	4.5 Days
Security	<b>Offender Manipulation Prevention For Correctional Staff</b>	Gary Cornelius	\$ 2000 per day	\$ 1814 per day	1 Day
Security	<b>Reading the Institutional Climate: Avoiding Security Disruptions</b>	Gary Cornelius	\$ 2000 per day	\$ 1814 per day	1 Day
Security	<b>Preventing Staff Sexual Misconduct: Identifying and Addressing</b>	Gary Cornelius	\$ 2000 per day	\$ 1814 per day	<b>1Day</b>
Fire Arms	<b>Arsenal Management</b>	Perry Mendenall	\$ 4660 per course	\$ 4225 per course	3 Days
Fire Arms	<b>CFA Pistol</b>	Perry Mendenall	\$ 5940 per course	\$ 5386 per course	4 Days
Fire Arms	<b>CFA Rifle</b>	Perry Mendenall	\$ 4030 per course	\$ 3654 per course	2.5 Days
Fire Arms	<b>CFA Shotgun</b>	Perry Mendenall	\$ 2110 per day	\$ 1913 per day	1 Day

## 874-4 Professional Services (Software Customization, Curriculum Development, Content Development,

Table H: Hourly Labor Rates

Table I: Labor Category Descriptions. **Education may be substituted for experience and vice versa**

TABLE H: Hourly Labor Rates (874-4)

Commercial Job Title	List Price Per Hour	GSA Price Per Hour (10.0% Discount)
Account Executive	\$ 55.00	\$ 49.87
Art Direction	\$ 125.00	\$ 113.34
Audio Producer	\$ 122.50	\$ 111.08
Course Developer	\$ 135.00	\$ 122.41
Database Administrator	\$ 125.00	\$ 113.34
Designer	\$ 77.78	\$ 70.53
Graphic Artist	\$ 85.00	\$ 77.07
Graphics Information Specialist	\$ 94.44	\$ 85.63
Instructional Designer/Writer	\$ 150.00	\$ 136.01
Interactive Specialist	\$ 110.00	\$ 99.74
Network Administrator	\$ 105.56	\$ 95.72
Programmer I	\$ 85.00	\$ 77.07
Programmer II	\$ 125.00	\$ 113.34
Programmer III	\$ 165.00	\$ 149.61
Project Director	\$ 211.11	\$ 191.42
Project Executive	\$ 220.00	\$ 201.50
Project Manager	\$ 125.00	\$ 113.34
Quality Assurance	\$ 70.00	\$ 63.47
Research Analyst	\$ 88.89	\$ 80.60
Senior Project Manager	\$ 166.67	\$ 151.13
Subject Matter Expert	\$ 165.00	\$ 149.61
System Administrator	\$ 123.75	\$ 113.34
Systems Analyst	\$ 138.89	\$ 125.94
Technical Consultant I	\$ 111.11	\$ 100.75
Technical Consultant II	\$ 166.67	\$ 151.13
Technical Consultant III	\$ 244.44	\$ 221.65
Technical Support Specialist	\$ 85.00	\$ 77.07
Technical Writer/Editor	\$ 83.33	\$ 75.56
Trainer	\$ 125.00	\$ 113.34
Video Editor	\$ 163.35	\$ 149.61
Video Producer	\$ 163.35	\$ 149.61
Video Project Management	\$ 163.35	\$ 149.61
Video Streaming Specialist	\$ 167.50	\$ 151.88
Voice Talent	\$ 122.50	\$ 111.08
Web Designer	\$ 95.00	\$ 86.14
Web Master	\$ 55.00	\$ 49.87
(X)HTML Development	\$ 95.00	\$ 86.14

TABLE I: **MOBIS Labor Categories Descriptions**

<b>Commercial Job Title</b>	<b>Minimum/General Experience</b>	<b>Functional Responsibility</b>	<b>Education Requirements</b>
Account Executive	1-2 years	Manage project account logistics and communications.	Associate's degree or relevant experience.
Art Direction	3-5 years	To design and produce visual presentations for communications media. To supervise and coordinate work of graphic designers and ensure that finished product reflects a unified conceptual approach to the project. Additional information available includes essential job functions, additional responsibilities, and education and experience requirements.	B.S./Master's in Design or Art Degree
Audio Producer	Specific experience.	Determines audio applicability and content for online learning system courses and videos. Directs voice talent. Records and manipulates sound with sophisticated software such as Peak Pro, Pro Tools, Sound Booth and others. Modifies sound files to reduce hiss, noise, and other unwanted sounds. Generates pod casts and sound bites using Garage Band and other software and outputs files in MP3 and other various formats.	Bachelor's degree or certificate.
Course Developer	5-10 years	Develops courses, especially for criminal justice and security training. The course developer is responsible for researching and writing the content to adhere to client's policies and current training goals. For e-Learning courses, the developer will provide comprehension-based course evaluation to include question grouping, randomization, and answer feedback; proper citations and attribution; bibliography and resources; proofing and copyediting of the work prior to delivery. Course Developer is also capable of developing course content for stand-up classroom.	B.S./Master's
Database Administrator	4 years specific experience	Responsible for designing and maintaining the database environment. In general, these include recoverability, (creating and testing backups), integrity (verifying or helping to verify data integrity), security (defining and/or implementing access controls to the data), availability (ensuring maximum uptime), performance (ensuring maximum performance), development and testing support,	Bachelor's degree.

		(helping programmers and engineers to efficiently utilize the database). The role of a database administrator will change according to the technology of database management systems (DBMSs) as well as the needs of the owners of the databases. Maps logical data models to physical data models and administers user access protocols.	
Designer	Four (4) years of experience developing graphic artwork in a variety of media, using Macintosh and PC equipment. Requires experience in using numerous graphics software packages for graphics illustration, charts and graphs, page layout, photo design and production, and word processing. Requires knowledge of the client's publishing environment and style standards.	Develops graphic artwork in a variety of media to support publication requirements. Typically uses computerized equipment such as Macintosh. Produces a variety of artwork, including technical and commercial documentation support assignments, PowerPoint, pamphlets, brochures, and other forms of artwork. Performs conceptual and visualization work.	Bachelor's degree in a related technical/artistic field.
Graphic Artist	4-5 years	The Graphic Artist works to lay out various documents, including brochures, catalogs, etc. Serves as a point of contact for vendors and printers. Uses a personal computer and publishing software, produces high-quality documents which simulate typeset quality. Imports from word processing software and reformats to enhance design characteristics. Prepares electronic files for the printing process. Duties require knowledge of various types of equipment and software and the ability to conceptualize the desired results.	High school diploma or equivalent, some college courses, four to five years of related experience and specialized training in desktop publishing software and layout skills are required.
Graphics Information Specialist	Three (3) years of experience in designing, formatting, and producing artwork for inclusion in publications, reports, or other products. Demonstrated capabilities in transforming statistics and written text into charts, tables, graphs, and other types of exhibits. Proven expertise in using a variety of presentation and graphics software applications on PC and/or Macintosh and in using HTML for designing Internet home pages and displaying graphics on the web. Requires knowledge of the clients publishing environment and style standards.	Provides graphics support for the development of contract reports and deliverables and conducts design, formatting, and production of camera-ready art for publications, brochures, and other products on behalf of the client. Also may include design of multimedia products and Web sites.	Bachelor's degree in a related technical/artistic field. Advanced training in a vocational school, technical institute, or art institute above the high school level in illustrative design, commercial art, or related field plus 2 years additional experience may be substituted. Specialized training in specific software packages highly desirable.
Instructional Designer/Writer	2-3 years	Responsible for writing and translating stand-up course content into e-Learning course content.	B.S. in a Writing Discipline.

Interactive Specialist	2-3 years. Strong design background.	Duties consist of managing the media planning and maintaining day-to-day planning responsibilities on select media markets as assigned, as well as, overall interactive planning and managing the interactive buying and reporting of results relative to clients' business across the region.	Relevant experience: Flash, E-Games, HTML, JavaScript.
Network Administrator	Five (5) years of experience in the set-up, installation, testing, debugging, modification, and maintenance of networks using industry-standard technologies and protocols such as TCP/IP, Ethernet, or Token Ring, and widely used networking products such as Novell Netware and MS Network. Demonstrated experience in the use of LAN-to-LAN and LAN-to-WAN connectors such as bridges, routers, and gateways. Experience in the installation of cabling. Demonstrated experience in data communications and related hardware such as modems, encryption devices, and multiplexers. A sub-specialty under this labor category is the administration of Internet sites, for which experience in the Internet technologies, protocols, and products is required in addition to or in place of LAN experience.	Set-up, installation, modification, and maintenance of local area networks, primarily for Screened Images Inc. staff use in the performance of contracted efforts. Troubleshooting and making necessary adjustments in the network operating system, networked software, and related hardware components to maintain reliability of all systems and hardware. Works with other contract staff to install, test, modify and maintain distributed processing databases on the LAN. Receives task assignments from the Project Manager or from other more senior data processing staff. A sub-specialty within this labor category is the set-up, installation, modification, and maintenance of Internet nodes, sites, and Web pages, as well as interconnections to the Internet.	Bachelor's degree; computer science or related discipline preferred. An Associate's degree in a related field and 3 years of additional directly related work experience or an IT-related Certificate Program and 3 years of additional directly related work experience may be substituted for the Bachelor's degree.
Programmer I	Minimum of three (3) years of progressively more complex programming experience to include two (2) years experience in the specific programming language, data base management system, or software package to be used for a given assignment, and one (1) year of experience in the general functional area addressed by the task requirement.	Working under the direction of more senior Screened Images Inc. IT personnel, develops, modifies, and maintains complex computer application programs which may produce several different but interrelated products. The programs may be oriented to transaction processing, database creation and maintenance, management and tracking systems, analytical applications, or other specialized requirements. The Programmer I translates program requirements from specification documents into program code. Codes, tests, and debugs programs, and also tests complete systems or system components as directed. The Programmer I documents programs and system logic in accordance with contractual specifications or	Undergraduate degree (BA/BS) required. Computer science or related discipline preferred. Additional directly related work experience or other education may be substituted for the undergraduate degree as follows: (1) Three years of additional, directly related work experience (over and above the minimum experience requirements for this position). (2) An Associates Degree in a related field and 2 years of additional directly related work experience. (3) An IT-related Certificate Program and 2 years of additional directly related work experience.

		industry standards. Depending on the client's IT environment may develop batch or interactive programs, employing various user interface techniques. Provides written and oral progress reports as requested.	
Programmer II	Five (5) years of progressively more complex programming experience to include 3 years of experience in the specific programming language, database management system, or software package to be used for a given assignment, and 2 years of experience in the general functional area addressed by the task requirement.	Working under the direction of more senior Screened Images Inc. IT personnel, develops, modifies, and maintains complex computer application programs which may produce several different but interrelated products. The programs may be oriented to transaction processing, database creation and maintenance, management and tracking systems, analytical applications, or other specialized requirements. The Programmer II translates program requirements from specification documents into program code. Codes, tests, and debugs programs, and also tests complete systems or system components as directed. The Programmer II documents programs and system logic in accordance with contractual specifications or industry standards.	Bachelor's degree; computer science or related discipline preferred. An Associate's degree in a related field and 3 years of additional directly related work experience or an IT-related Certificate Program and 3 years of additional directly related work experience may be substituted for the Bachelor's degree.
Programmer III	Seven (7) years of progressively more complex programming experience to include 5 years of experience in the specific programming language, database management system, or software package to be used for a given assignment, and 4 years of experience in the general functional area addressed by the task requirement.	Working under the direction of more senior Screened Images Inc. IT personnel, develops, modifies, and maintains complex computer application programs which may produce several different but interrelated products. The programs may be oriented to transaction processing, database creation and maintenance, management and tracking systems, analytical applications, or other specialized requirements. S/he translates program requirements from specification documents into program code. Codes, tests, and debugs programs, and also tests complete systems or system components as directed. S/he documents programs and system logic in accordance with contractual specifications or industry standards.	Bachelor's degree; computer science or related discipline preferred. An Associate's degree in a related field and 5 years of additional directly related work experience or an IT-related Certificate Program and 5 years of additional directly related work experience may be substituted for the Bachelor's degree.
Project Director	Ten (10) or more years of progressively responsible experience in major information technology support projects, including at least 6 years of experience managing mission-critical projects. Demonstrated ability to manage numerous complex and time-critical IT	Utilizes technical area expertise to assess the operational and/or technical baseline of an organization. Directs all financial and quality control activities and oversees strategic planning and program development, drawing upon technical insight and understanding in related technical	Master's degree in an information technology-related field or other graduate degree (e.g., M.B.A., J.D., or Ph.D.) with substantial credits in IT-related areas. A Bachelor's degree plus 7 years of additional, directly related work experience (over and

	support activities simultaneously, including directing technical staff, training, and technical/data processing support activities. Provides guidance and direction to other professionals, acts in a consulting and/or advisory capacity; coordinates resolution of highly complex problems and tasks, possesses ability to meet and operate under deadlines.	disciplines. Coordinates with senior representatives within the customer organizations to establish and define programs, resources and risks. Has ultimate responsibility for ensuring completion of work products and deliverables on time, within budget, and to the client's satisfaction.	above the minimum experience requirements for this position) may be substituted for the Master's degree.
Project Executive	Twelve (12) or more years of experience in major information technology support projects, including at least 6 years of experience managing mission-critical projects. Demonstrated ability to manage numerous complex and time-critical IT support activities simultaneously, including directing technical staff, training, and technical/data processing support activities. Provides guidance and direction to other professionals, acts in a consulting and/or advisory capacity; coordinates resolution of highly complex problems and tasks, possesses ability to meet and operate under deadlines.	Guides the determination and dissemination of information technology activities, oversees strategic planning and program development, draws upon technical insight and understanding in related technical disciplines to utilize technology solutions to support and meet organizational goals. Lead all financial and quality control activities, such as streamlining, reengineering and transforming business processes, while ensuring consistent quality across multiple projects and major client contracts. Has the lead responsibility for ensuring completion of work products and deliverables on time, within budget, and to the client's satisfaction.	Master's degree in an information technology-related field or other graduate degree (e.g., M.B.A., J.D., or Ph.D.) with substantial credits in IT-related areas. A Bachelor's degree plus 7 years of additional, directly related work experience (over and above the minimum experience requirements for this position) may be substituted for the Master's degree.
Project Manager	5 years of high tech project management experience.	Assist project teams to develop and implement project plans (specifications, time estimates, schedules, etc.). Ensure effective client communication, to include regular status reporting, completion of deliverables, invoicing, and overall project. Oversee all phases of development for a project, including but not limited to: analysis, design, development, quality, assurances, and implementation. Travel may be required to fulfill specific duties.	Bachelor's Degree.
Quality Assurance	1-2 years	Develops and implements quality assurance standards, processes, and controls. Develops methods for inspection, testing, sampling, and training. Evaluates production capabilities and recommends improvements. May assist in developing quality assurance policies and procedures. Testing of software: stress testing, alpha testing, beta testing, and unit testing.	Certificate or relevant experience.
Research Analyst	Four (4) years of experience conducting research, including literature reviews, meta-analyses, and program evaluations.	Conducts research and analysis of programs, projects, and activities, applying advanced research methods and techniques to problems	Master's degree in statistics, mathematics, or a behavioral science. Bachelor's degree with concentration in

	Familiarity in using statistical analysis software to conduct data analysis tasks and search and retrieval applications to conduct database searching.	of increasing difficulty. Utilizes the techniques of data collection, compilation, and analysis, and assists in collecting, compiling, and analyzing statistical data. Also provides support in preparing research reports and summarizing research findings for publication in journals, in newsletters, and on the Web.	statistics or research methods plus 1 year of relevant experience may be substituted for a Master's degree.
Senior Project Manager	At least five (5) years experience in Information Technology related work, three (3) years of which involved progressively more responsible supervisory and management experience. The Project Manager has a demonstrated ability to manage numerous complex and time-critical activities simultaneously, including technical/IT-related activities. Requires expert knowledge of the functional area addressed by the project; general knowledge of Government IT environments, standards, and procedures; and specific knowledge and experience in the clients IT environment. Excellent oral and written communications skills and an ability to work and effectively communicate with technical and managerial personnel are required.	The Senior Project Manager has primary responsibility for all contractor support provided to a particular project. The Project Manager is the Government's primary point of contact for all support provided to the project, and as such the Project Manager will have frequent contact with the cognizant Government manager(s) and client agency staff. The Project Manager is responsible for planning and managing all support for the project, including monitoring workflow, progress reporting, identifying and assigning staff, budget development and tracking, coordinating technical/data processing support, and obtaining other required resources. The Project Manager ensures that proper security is maintained over all project materials in accordance with required security procedures. Performs an active quality assurance role to ensure high quality work delivered on time and in accordance with contractual specifications. The Project Manager coordinates with other internal corporate components and resources to deliver project support.	Undergraduate degree (BA/BS) in an information technology related field required. Additional directly related work experience or other education may be substituted for the degree as follows: (1) BA degree in a non-IT related field with a minimum of 12 credits in IT areas. (2) Four years of additional, directly related work experience (over and above the minimum experience requirements for this position). (3) An Associates Degree in a related field and 2 years of additional directly related work experience. (4) An IT-related Certificate Program and 3 years of additional directly related work experience.
Subject Matter Expert	5-10 years	Utilizes specific experience and areas of expertise to develop content for specific training and educational courses. For criminal justice training courses, has significant experience with subject matter.	B.S./Master's or relevant experience.
System Administrator	Three years specific experience. At least three years of hands-on experience. UNIX, Windows, Internet, etc. Must have good understanding of specific applications and application software e.g. Oracle, web hosting.	Responsible for the operation and maintenance of IT systems set up. Installing, supporting, and maintaining servers or other computer systems, and planning for and responding to service outages and other problems. Other duties may include scripting or light programming, project management for systems-related projects, supervising or training computer operators, and being the consultant	Bachelor's Degree.

		<p>for computer problems beyond the knowledge of technical support staff. Responsible for keeping systems and services up and running; monitoring, analyzing, and optimizing server and system performance, including making recommendation for improving performance. Performing scheduled system backups; assigning user IDs and passwords; allocating and tracking disk space; providing consulting support and advice to, and coordinating with, IT users responsible for specific applications/databases; identifying and ordering needed supplies, hardware, software and accessories; and performing hardware and software upgrades. Implements and enforces system, facility, and data security measures, including resources and procedures for patch management, security reporting and disaster recovery. Administers not only hardware and operating system software, but also database and other applications software. The system administrator reports on progress; develops tools for system-wide use in developing applications, prepares system documentation.</p>	
Systems Analyst	<p>Seven (7) years of experience in analysis, design, and implementation of medium to large data processing systems, including 3 years of experience in the general functional area addressed by an individual work order and 3 years of experience in the design, installation, modification, and maintenance of databases.</p>	<p>Supervises and participates in computer-based systems development and/or system maintenance projects. Conducts discussions with client organizations to gather information, review, evaluate, and analyze existing manual and computer-based systems. Performs system design activities, works out the details of data validation specifications, data capture mechanisms, and data conversion procedures. The systems analyst tests software, including the preparation of sample data for testing. S/he presents findings, progress reports, recommendations, and specifications in formal reports and oral presentations. S/he develops system life cycle documentation as required.</p>	<p>Bachelor's degree; computer science or information management degree preferred. An Associate's degree in a related field and 5 years of additional directly related work experience or an IT-related Certificate Program and 5 years of additional directly related work experience may be substituted for the Bachelor's degree.</p>
Technical Consultant I	<p>Six (6) years of experience supporting the development and implementation of systems operations on large, multi-task projects, including the ability to ensure continuous, high-quality performance of integrated systems and technologies.</p>	<p>Consults with multiple technical teams to perform the following responsibilities: computer systems analysis, software analysis and design, Web development, data modeling, data collection and analysis, database development, and information dissemination. Plans,</p>	<p>Bachelor degree in an information technology-related field. An Associate degree in a related field and 6 years of additional directly related work experience or an IT-related Certificate Program and 6 years of additional</p>

		conducts, and coordinates major complex computer programming applications. The Technical Consultant provides analytical support and technical advice during the conceptualization, development, and implementation phases. S/he provides guidance and direction to other professionals, acts in a consulting and/or advisory capacity.	directly related work experience may be substituted for the Bachelor's degree.
Technical Consultant II	At least Eight (8) years specific experience designing, implementing, and/or troubleshooting applications, making use of the specific software or technology for which consulting services are required. S/he has knowledge in the analysis, design, and implementation of medium to large-scale information systems. This position requires knowledge of industry standard documentation requirements, procedures, and structured analytic methods.	The Technical Consultant II is an IT professional with outstanding or unique skills and analytic abilities, particularly with respect to specific application software, operating systems, data modeling, data collection and analysis, database development or technologies. The Technical Consultant II evaluates and recommends system requirements for technical solutions; provides technical direction and management support for a project throughout all phases of the IT life cycle; translates concepts into practical and effective solutions using structured techniques to define requirements; develops feasible alternatives and estimates cost for implementation. The Technical Consultant II provides guidance and direction to other professionals, acts in a consulting and/or advisory capacity. Lead presentations, recommendations, and specifications in formal reports and oral presentations, to a variety of audiences, including non-technical personnel.	Bachelor's Degree in computer science or related technical field and over 8 years experience in the field, and 2 years of supervision required. Advance degree in computer science, information management or related discipline may serve as additional 2 years of directly related work experience.
Technical Consultant III	At least ten (10) years specific experience designing, implementing, and/or troubleshooting applications, making use of the specific software or technology for which consulting services are required. The Technical Consultant III must have an extensive knowledge in the analysis, design, and implementation of medium to large-scale information systems. This position requires knowledge of industry standard documentation requirements, procedures, and structured analytic methods.	The Technical Consultant III is a senior IT professional with outstanding or unique skills and analytic abilities, particularly with respect to specific application software, operating systems, data modeling, data collection and analysis, database development or technologies. The Technical Consultant evaluates and recommends system requirements for technical solutions; provides technical direction and management support for a project throughout all phases of the IT life cycle; translates advanced concepts into practical and effective solutions using structured techniques to define requirements; develops feasible alternatives and estimates cost for implementation. The Technical Consultant III provides guidance	Bachelor's Degree in computer science or related technical field and over 10 years experience in the field, and 4 years of supervision required. Advance degree in computer science, information management or related discipline may serve as additional 4 years of directly related work experience.

		and direction to other professionals, acts in a consulting and/or advisory capacity. Lead presentations, recommendations, and specifications in formal reports and oral presentations, to a variety of audiences, including non-technical personnel.	
Technical Support Specialist	3 years specific experience	Provides ongoing technical support and administrative (product and deliverable related) support for clients throughout the consulting project to support client in performing software development tasks. Communicate with client either via-telephone or travel to client site as necessary as required to trouble shoot and resolve specific issues.	Bachelor's Degree.
Technical Writer/Editor	At least two (2) years of experience writing and editing publications, including technical documents such as reference manuals or user guides, or other documents that contain technical language such as research reports or statistical summaries. Excellent writing skills are critical for this position, as is the ability to analyze, synthesize, and condense text that includes computer and systems terminology and is intended for use by non-technical lay audiences. Requires experience using word processing, and other office automation tools and hands-on familiarity with the client's information technology and/or publishing environment. For publications printed and distributed by government clients, also requires demonstrated knowledge of writing, editing, and style guidelines and printing regulations of the Government Printing Office.	Supports the development and production of a variety of documents for clients and their customers. Documents written for client use include user guides, reference manuals, program maintenance manuals, document coding manuals, and other forms of documentation for specific databases and application systems. Documents prepared for client customers include research reports, statistical summaries, and other types of publications that contain technical language. Increasingly, this position also writes and edits material for online access and dissemination via the Internet, which requires special attention toward minimizing the use of technical terminology for ease in understanding by the general public. In performing these tasks, responsibilities include collecting, organizing, and synthesizing materials from existing sources; writing and editing text that involves interpretation of technical documentation; and producing final end products that are well organized, grammatically correct, and clear and concise. Also prepares materials for use in training sessions and provides oral and written status reports.	Undergraduate degree (BA/BS) required. Additional directly related work experience or other education may be substituted for the undergraduate degree as follows: (1) Three (3) years of additional, directly related work experience (over and above the minimum experience requirements for this position). (2) An Associates Degree in a related field and two (2) years of additional directly related work experience.
Trainer	3-5 years experience with Crimcast software.	This position is relevant to agencies implementing the Screened Images, Inc. learning management system software Crimcast. The trainer is responsible for training the trainers (agency training staff) in using Crimcast software.	B.S.

Video Editor	3 years experience.	Works on various projects such as commercials, interactive videos and corporate videos. Proficient in After Effects, Final Cut Pro, Media100, and Adobe Creative Suite. Has experience designing graphics for video.	Bachelor's Degree or related experience.
Video Producer	5 years experience including specific experience.	Determines video applicability for online learning system courses and videos. Directs talent and provides video layout, direction, design for talking heads and all types of video. Manages video production including staging, lighting, make up, wardrobe, or other functions required to create the video. Generates video and audio content for the web or other medium (DVD, BETA, VHS) with either existing or new footage. Original footage shot in either DV format or BETA and then transferred to video editing software (Media100, Final Cut Pro). Capable of applying effects, transitions, and title sequences. Output as QuickTime format and then compress using the Flash Video Encoder for deployment. Other output formats available are BETA, DVD, and VHS.	Bachelor's Degree.
Video Project Management	3 years experience.	Responsible for managing all issues of production below the actual directing of the film or video. Manages budgeting and financial issues of the filming. Problem solves issues regarding equipment, services or cast and crew issues. Coordinates all contracts, union paperwork, and hiring of staff. Ensures all supplies and equipment will be on site, assembled and ready to use when required both in the studio and in remote locations. Works on both the set and within the business office during the actual filming and assisting with editing and revisions as required.	Bachelor's Degree.
Video Streaming Specialist	2-3 years	Responsible for designing and implementing streaming multimedia. <a href="#">Multimedia</a> will be constantly received by, and normally presented to, the end-user while it is being delivered by a streaming provider.	B.S. (Technology)
Voice Talent	1-2 years.	Provides voice narration for audio/video customization of online learning courses and for video based training (VBT).	N/A

Web Designer	4 years specific experience	Builds and installs web sites. Creates, designs, and develops graphics files. Must know HTML, Photoshop, Flash, and Illustrator, HomeSite.	Bachelor's Degree.
Web Master	1-2 years	Responsible for designing, developing, marketing, or maintaining a website. A <a href="#">generalist</a> with <a href="#">HTML</a> expertise who manages all aspects of Web operations. Knowledgeable of languages such as asp, php, Perl and JavaScript. During the course of a project, the webmaster may act as a coordinator and overseer to the activities of other people working on the project site. Other duties may include <a href="#">web design</a> , <a href="#">project management</a> , or <a href="#">employee supervision</a> .	Certificate program or relevant experience.
(X)HTML Development	2-3 years	Strongest skill set should be in JavaScript programming. Expertise in (X) HTML, CSS, XML, XSLT. Possesses the expert knowledge of web standards and cross browser issues, and is responsible to the team for ensuring that all. Working knowledge and understanding of web-based technologies like JSP and ASP.NET. Creates and translate design comps and prototypes into production-quality templates, with focus on long-term adaptability of solution.	B.S. (Computer-related field)